



**Board of Trustees
Meeting 2024**

November 8, 2024





NMC Board of Trustees Meeting

Friday, November 8, 2024

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

1. You may attend the meeting in person; or,
2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZv91dz09>

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-12 – Board Clerk*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of October 4, 2024 Board of Trustees Special Meeting. *Page 13-19*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- Nurse Practitioner Practice Prerogatives
- Infectious Disease Privilege Form

Policies/Manuals/Order Sets

No Changes

- CARD-0306 Adult Cardiac Echo Exam
- CARD-0420 ADULT ROUTINE EEG
- CARD-0413 Bedside EEG
- CARD-0305 CARD24/48 Holter Monitor and Patient Instructions
- CARD-0018 CARD: Administration of Routine Therapy
- CARD-0026 CARD: Aerosol Therapy (Bland Aerosol Treatment)
- CARD-0207 CARD: Airway Resistance - Lung Subdivisions
- CARD-0021 CARD: Arterial Puncture for Blood Gas Analysis
- CARD-0020 CARD: Asthma Education Program
- CARD-0036 CARD: Bronchoscopy Assisting
- CARD-0202 CARD: Calibration
- CARD-0030 CARD: Chest Physiotherapy (CPT)
- CARD-0027 CARD: Cough Therapy, Directed, Respiratory Therapy
- CARD-0008 CARD: Department Plan for Competency
- CARD-0032 CARD: End-tidal Carbon Dioxide (ETCO₂) Monitoring

- CARD-0035 CARD: Endotracheal Tube Removal
- CARD-0033 CARD: Endotracheal Tube Repositioning
- CARD-0430 CARD: Fetal Echocardiogram
- CARD-0204 CARD: Flow Volume Loop Test
- CARD-0029 CARD: Handheld Resuscitation Bag and Mask Use
- CARD-0102 CARD: Handheld Resuscitation Bag and Mask Use, Neonate
- CARD-0105 CARD: Handheld Resuscitation Bag and Mask use, Pediatric
- CARD-0037 CARD: Intermittent Positive Pressure Breathing (IPPB)
- CARD-0038 CARD: Intubation with Direct Visualization
- CARD-0034 CARD: Mechanical Ventilation Weaning
- CARD-0031 CARD: Nebulizer Therapy (Small Volume Nebulizer/Large Volume)
- CARD-0028 CARD: Non-Invasive Positive Pressure Ventilation (Continuous Positive Pressure)
- CARD-0025 CARD: Oronasopharyngeal Suctioning
- CARD-0201 CARD: Patient Information
- CARD-0307 CARD: Pediatric Cardiac Echo Exam
- CARD-0040 CARD: Procedure for Ventilator Standby, Set-up, and Availability
- CARD-0210 CARD: Pulmonary Function Reports
- CARD-0044 CARD: Pulse Oximetry Respiratory Therapy
- CARD-0023 CARD: Safe Medication Administration Practices
- CARD-0019 CARD: Shift Reporting in Respiratory Care
- CARD-0206 CARD: Single Breath Carbon Monoxide Diffusion Test
- CARD-0022 CARD: Sputum Collection by Expectoration
- CARD-0024 CARD: Tracheostomy Tube Cannula and Stoma Care
- CARD-0007 CARD: Verification of Valid Licensure
- CARD-0304 Cardiac Stress – Echo
- CARD-0301 Cardiac Ultrasound Job Description
- CARD-0311 CARDIO: Echo for Dobutamine Testing in the Setting of Suspected
- CARD-0009 Cardiopulmonary Resuscitation Certification
- CARD-0014 Cardiopulmonary: Medical Management of Respiratory Patients
- CARD-0015 Cardiopulmonary: Ordering Therapy
- CARD-0013 Cardiopulmonary: Patient Care Documentation
- CARD-0049 Cleaning and Transportation of Bronchoscopes
- CARD-0411 Continuous Electroencephalography (EEG) Monitoring (cEEG)
- CARD-0045 Continuous Positive Airway Pressure (C-PAP) Use
- CARD-0005 Contract Services for Respiratory Staff
- CARD-0004 Departmental Staffing
- CARD-0048 Disinfection, Semi-critical Patient Care Equipment, Respiratory Therapy
- CARD-0414 ECI (Electrocerebral Inactivity)
- CARD-0416 EEG Electrode Application
- CARD-0421 EEG On-Call Policy
- CARD-0415 EEG Recordings
- CARD-0302 Electrocardiogram 12 Lead Adult (EKG)
- CARD-0303 Electrocardiogram 12 Lead Pediatric (EKG)
- CARD-0310 Exercise Treadmill Test (ETT)
- CARD-0103 Humidifier Therapy, Active, Pass-Over
- CARD-0417 Hyperventilation
- CARD-0418 Intermittent Photic Stimulation
- CARD-0050 Mechanical Ventilation, Patient Transport, Respiratory Therapy
- CARD-0047 Mechanical Ventilation, Pressure Controlled Inverse Ratio, Respiratory

Therapy

- CARD-0041 Metered Dose Inhaler Use
- CARD-0419 Neonatal EEG
- CARD-0042 Oxygen Administration
- CARD-0010 Patient Interactions
- CARD-0043 Peak Flow Meter Use
- CARD-0422 Pediatric Routine EEG
- CARD-0006 Performance of Respiratory Care Procedures
- CARD-0011 Phone System
- CARD-0423 Photic: Abnormal
- CARD-0424 Photic: Normal
- CARD-0425 Portable EEG Monitoring on Inpatient Units
- CARD-0012 Priorities of Services for Respiratory Therapy
- CARD-0309 Reporting Critical Values for the Adult and Pediatric Echo
- CARD-0002 Respiratory Care Services Goals and Responsibility
- CARD-0429 Routine Electroencephalographic Procedures (General)
- CARD-0001 Scope of Service for the Cardio-Pulmonary Department
- CARD-0426 Seizure Assessment
- CARD-0051 Tracheostomy Tube Cannula and Stoma Care
- CARD-0308 Transesophageal Cardiac Echo Exam (TEE)
- CARD-0427 Troubleshooting Artifact
- CARD-0428 Use of Collodion
- CARD-0046 Ventilator Circuit Changes
- NICU-0104 CARD: Resuscitator Placement at Patient's Bedside
- NICU-0101 CARD: Transport Within the Facility, Neonatal
- NICU-0040 Continuous Positive Airway Pressure (CPAP) Use, Neonate
- NICU-0030 Mechanical Ventilation - Positive Pressure, Neonatal
- NICU-0035 Medication Nebulizer Treatments
- NICU-0090 Nitric Oxide Administration, Neonatal
- NICU-0060 Oxygen Administration, Nasal Prongs, Neonate
- NICU-0055 Oxygen Administration, Oxygen Hood – Neonate
- NICU-0068 Pulse Oximetry
- NICU-0070 Respiratory Care of the Intubated Neonate
- NICU-0085 Sensor Medics 3100A Oscillator Ventilator (HFOV)
- NICU-0080 Suctioning of the Newborn
- NICU-0020 Surfactant Replacement Therapy, Neonatal
- OPST-5006 Behavioral Management of Pediatric Patients During Treatment
- OPST-5100 Hot Pack Hydrocollator Thermarator Treatment and Cleaning
- OPST-6704 Ice pack Freezer Use and Cleaning
- OPST-6000 OT/PT/ST Department Description
- OPST-5003 Inpatient and Outpatient Pediatric Neonatal Intensive Care Unit Therapy
- 1-0170 Inpatient Mobility Assessment Guidelines in the Non-Intensive Care Unit
- 1-0470 Chlorhexidine Gluconate (CHG) Bathing - Inpatient Adults
- ARU-0018 Committee Structures
- ARU-0023 Short Term Admission
- ARU-0054 Behavioral Intervention
- ARU-0069 Staff Composition
- ARU-0071 Contract Staff
- ARU-0072 Orientation – Performance Assessment
- ARU-0073 Employee Competency

- ARU-0010 Mission Statement of Lifepoint Healthcare

Revised Policies

- 1:3900 Telemetry Monitoring in the Non-Intensive Care Inpatient Setting
- DIA-1000 Diabetes in Pregnancy Program
- Natividad Provisions of Nursing 2024-2025
- 5-3200 Scribe Policy
- ARU-0038 Documentation Timeframe
- ARU-0014 Program Description
- ARU-0022 Pre-Admission Screen Process
- ARU-0038 Short Term Admission
- ARU-0065 Discharge Criteria
- ARU-0038 Individual Education Record
- ARU-0078 Specialized Services
- ARU-0082 Physician Admitting Orders
- ARU-0085 ARU: Physician Discharge Summary
- ARU-0093 Infection Washer-Dryer
- ARU-0105 Patient Assessment Instrument (PAI)
- MHU-4500 MHU Utilization Review Plan

Retired

- CARD-0412 Assigning a Log Number
- CARD 0212 CARD: Entering Comments
- CARD 0017 Card: Administration of Respiratory Care Medications
- ARU-0112 Concurrent Therapy
- ARU-0083 Post Admission Physician Evaluation

Additions for Joint Conference

Revised

- 4:1375 Management of Assaultive Behavior
- 4:0001 Management of the Environment of Care Program Overview
- 4:3400 Medical Gas Procurement, Storage & Handling Guidelines
- 4:0660 Movement of Furniture, Fixtures and Equipment
- IDP 5-0300 Content and Maintenance of Ee Pers File
- IDP 5-0100 Workplace Violence Prevention Plan
- 4:4300 Active Shooter
- 4:2250 Code Silver - Brandishing a Weapon
- 4:2020 Security Post Orders
- IDP 5-1000 Orientation of New Employees
- ARU-0007 ARU Charge Nurse

No Changes

- NUR ED 5519 AHA Disclaimers
- NUR ED 5513 AHA Life Support Training
- NUR ED 5523 Management of Training Sites
- NUR ED 5518 Quality Assurance AHA
- NUR ED 5520 Recognition as Provider Course Completion
- NUR ED 5517 Support of "Chain of Survival" Activities AHA

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8r of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Best Best & Krieger, LLP, Page 20-21 (CONSENT)

- a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications, Page 22-23 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Surgical Technician classifications, Page 24-25 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Obstetrical Technician classifications, Page 26-27 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Reallocate Data Entry Operator Position, Page 28-29 (CONSENT)

- a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and
- b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.

8g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Thyssenkrupp Elevator Corp., Page 30-31 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.

8h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Dataix (USA) Inc., Page 32-33 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Dataix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).

8i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jose Mario Pauda M.D., Page 34-35 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

8j. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Access Physicians California, P.C., Page 36-37 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.

8k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Head & Neck Surgeons, Page 38-39 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services

Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026, and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and

- b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.

8l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Oregon Health & Science University, Page 40-41 (CONSENT)

- a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health & Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.
- b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.

8m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Phreesia, Inc., Page 42-43 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).

8n. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with 3DR Laboratories, LLC, Page 44-45 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

8o. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ESO Solutions, Inc., Page 46-47 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP & coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.

8p. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central California Alliance for Health, Page 48-50 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and
- c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.

8q. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ECMO PRN, LLC, Page 51-52 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).

8r. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MD Buyline, Inc., Page 53-54 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.

9. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Total Renal Care, Inc., which is in the final stages of negotiation Page 55-56 (Nancy Buscher)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025).

10. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locum Tenens Referral Services per RFP 9600-61, which is in the final stages of negotiation Page 57-59 (Dr. Craig Walls)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

11. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Inspirata, Inc., which is in the final stages of negotiation Page 60-61 (Ari Entin)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.

12. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locumtenens.com, LLC, which is in the final stages of negotiation Page 62-63 (Dr. Craig Walls)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000.

13. Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO

- a. September 2024 YTD Financial Reports Page 64-76

14. Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO

- a. Receive oral report on Natividad Strategic Plan Update 2025-2028.

15. Receive Oral Report from Natividad Chief of Staff - Dr. Valerie Vigil, COS

16. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO
17. **Closed Session Public Comment**
Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

18. **Closed Session under Government Code Section 54950**
- a. Pursuant to Health and Safety Code Section 54957(b)(1), the Board will confer regarding a performance evaluation for the Natividad Medical Center Chief Executive Officer.
 - b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

19. **Accept and approve October 2024 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 77-80*
20. **Approve Board of Trustees 2025 Proposed Meeting Dates** *Page 81*

Adjournment

**Next Board of Trustees Meeting
Friday, January 10, 2025
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Special Meeting

Friday, October 4, 2024

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

MINUTES

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

1. You may attend the meeting in person; or,
2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: **929 9045 2043** when prompted.

You will then enter the Password: **973288** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/92990452043?pwd=CBepyRsKTTFW3sxNFPaKpP21qfGJIH.1>

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

Board of Trustees: Libby Downey, Marcia Atkinson, Dr. Valerie Vigil, Dr. Charles Harris, Sonia De La Rosa, Manuel Osorio, Simon Salinas, Kerry Varney, and Mitch Winick

Absent: Supervisor Chris Lopez and Bettye Saxon

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Nancy Buscher, Jeanne-Ann Balza, Cher Krause, Diana Vasquez, Dr. Craig Walls, Jennifer Williams, Tammy Perez, Nancy Majewski, and Noemi Breig

1. **Call to Order**

2. **Roll Call**

Present

*Libby Downey
Marcia Atkinson
Dr. Valerie Vigil
Dr. Charles Harris
Sonia De La Rosa
Manuel Osorio
Simon Salinas
Kerry Varney
Mitch Winick*

Absent

*Supervisor Chris Lopez
Bettye Saxon*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of September 13, 2024 Board of Trustees Meeting.

MOTION: *Motion to approve the minutes of September 13, 2024, Board of Trustees Meeting, by Marcia Atkinson, seconded by Manuel Osorio, abstained by Kerry Varney and Sonia De La Rosa, and approved unanimously.*

6. **Board Comments**

- *Board Member Libby Downey welcomed new board member Kerry Varney.*

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

New

- ED-1290 Ambulance Patient Offload Time Reduction Protocol

No Changes

- 1:9290 Emergent Reversal of Anticoagulation (no change)
- DIET-1015 Food Storage - Shelf Life
- 7:6040 Compliance 5.0: Reporting Unethical or Illegal Conduct
- 7:0870 Quality Assessment and Performance Improvement Plan

Revised Policies Order Sets

- 7:6000 Compliance 1.0; Natividad Compliance Program
- 7:6010 Compliance 2.0: Natividad Compliance Officer
- 7:6020 Compliance 3.0: Natividad Compliance Committee
- 7:6030 Compliance 4.0: Education on Federal and State False Claims Laws
- 7:6050 Compliance 6.0: Process for Handling the Compliance Hotline
- 7:6060 Compliance 7.0: Conducting Investigations
- 7:6070 Compliance 8.0: Compliance Corrective Action
- 7:6080 Compliance 9.0: Compliance Remedial Action
- 7:6090 Compliance 10.0: Ineligible Persons
- 7:6100 Compliance 11.0: Response to Government Inquiries, Investigations or Audits
- 7:6110 Compliance 12.0: Billing and Claims Reimbursement
- 7:6120 Compliance 13.0: Conflicts of Interest
- 7:6130 Compliance 14.0: Policy on Natividad Compliance Policies Natividad Compliance Manual
- 7:0860 2024-2025 Patient Safety and Risk Management Plan
- 1:3200 Spiritual Care Services
- CS-7233 Sterrad 100 NXS and Sterrad NX Cassette Handling and Storage
- ED-1320 IM: Ketamine Administration in the Severely Agitated Adult Patient
- ED-1050 Critical Care Transport CCT Standard Oper
- ED-1305 ED Chest Pain Assessment and EKG Protocol
- ED-1321 ED Triage of Patients
- 1:1900 Nutrition Screening, Assessment, Reassessment

Order Sets

- ED Abscess
- ED Laceration
- ED STI Treatment
- ICU Hepatic Encephalopathy
- ICU IMC Argatroban Infusion
- ICU Ischemic Stroke
- OB Prenatal Panel
- OB RN Standard Procedure

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8f of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Healthcare Transformation, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 2 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management extending the agreement one (1) year period (November 28, 2024 through November 27, 2025) for a revised full agreement term of November 28, 2022 through November 27, 2025, and adding \$250,000 for a revised total agreement amount not to exceed \$850,000.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with NeoGenomics Laboratories, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No.5 to the agreement (A-15959) with NeoGenomics, Laboratories, Inc. for patient specimen testing services, extending the agreement an additional twelve (12) month period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$300,000.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Net Health Systems, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 9 to the agreement (A-13298) with Net Health Systems, Inc. for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility packages,, extending the agreement an additional one (1) year period (December 1, 2024 through November 30, 2025) for a revised full agreement term of August 31, 2016 through November 30, 2025, and adding \$81,788 for a revised total agreement amount not to exceed \$680,617.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Clinical Management Consultants, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Clinical Management Consultants for recruitment services for director and executive level positions, extending the agreement an additional one (1) year period (November 21, 2024 through November 20, 2025) for a revised full agreement term of November 21, 2022 through November 20, 2025, and adding \$150,000 for a revised total agreement amount not to exceed \$250,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$10,000) of the original cost of the agreement, for total contract liability of (\$280,000).

8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Debt Collection Services Master Agreements per RFP #9600-64, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 7 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional nine-month period (October 1, 2024 through June 30, 2025) for a revised full agreement term of October 1, 2016 through June 30, 2025 and adding \$2,700,000 for a revised total aggregate amount for all contracts not to exceed \$12,970,000.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8f, moved by Sonia De la Rosa, seconded by Marcia Atkinson, and approved unanimously.

9. **Accept Oral Report from Natividad Chief Financial Officer** – ~~Daniel Leon, CFO~~ ***Cher Krause, Hospital Controller***

a. August 2024 YTD Financial Reports

MOTION: Motion to accept the August 2024 Financial Report, moved by Marcia Atkinson, seconded by Sonia De La Rosa, and approved unanimously.

Board Member Supervisor Chris Lopez joined the meeting.

10. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*

11. **Receive Oral Report from Natividad Chief of Staff** - *Dr. Valerie Vigil, COS*

12. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*

13. **Closed Session Public Comment**

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

14. **Closed Session under Government Code Section 54950**

- a. Pursuant to Health and Safety Code Section 54957(b)(1), the Board will confer regarding a performance evaluation for the Natividad Medical Center Chief Executive Officer.
- b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

Board Member Marcia Atkinson left the meeting.

The Board Reconvenes to Open Session on Public Agenda Items

15. **Accept and approve September 2024 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

MOTION: *Motion to accept the report on September 2024 Credentials Report, moved by Simon Salinas, seconded by Manuel Osorio, and approved unanimously.*

Adjournment: With no other business before the Board, the meeting was adjourned at 10:55 am

Recorded by Noemi Breig

..Title

- a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.

SUMMARY/DISCUSSION:

Best Best & Krieger, LLP provides advice and consultation with the Office of the County Counsel on a variety of healthcare-related issues to Natividad Medical Center. The firm performs specialized legal attorney services related to healthcare law, including, but not limited to, the Health Insurance Portability and Accountability Act (HIPAA), Stark and Anti-Kickback laws and laws pertaining to intellectual property law. They provide guidance on Business Associate Agreements, commercial law, and a variety of issues related to confidentiality of medical information.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this renewal and amendment No. 7 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 7 was reviewed and approved by NMC's Finance Committee and Board of Trustees on November 8, 2024.

FINANCING:

The cost for this amendment is \$180,000 of which \$180,000 is included in the Fiscal Year 2024-2025 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for legal consulting services regarding healthcare related matters on an as needed basis, the outcome of which will contribute to assisting NMC run efficient business operations.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561
Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

- Attachments:
- Best Best & Krieger Amendment No. 7
 - Best Best & Krieger Amendment No. 6
 - Best Best & Krieger Renewal and Amendment No. 5
 - Best Best & Krieger Amendment No. 4
 - Best Best & Krieger Amendment No. 3
 - Best Best & Krieger Amendment No. 2
 - Best Best & Krieger Amendment No. 1
 - Best Best & Krieger Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) and Service Employees International Union (SEIU) Local 521 recently agreed to one time increases for the Occupational Therapist, Physical Therapist and Speech Pathologist classifications in negotiations. Each has a separate classification with a per diem status. These per diem classifications are compensated approximately 11.87% more than their counterparts as per diem employees are not eligible to receive County benefits.

In an effort to realign with current market trends to remain competitive and continue to recruit, retain and appropriately compensate per diem employees, Natividad recommends adjusting the salary ranges for the above listed per diem classifications.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increase for Natividad Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 for the remainder of FY 2024-25 is approximately \$9,627 and then \$17,879 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives

in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Surgical Technician classification was requested by Natividad Medical Center (NMC) administrative staff. The reason cited for the request was to check for salary alignment with the hospital comparable agencies identified in the County’s Compensation Philosophy last updated in January 2023.

The base wage analysis of the County’s hospital comparable agencies found that based on the duties performed, the benchmark classification of Surgical Technician was matched to five (5) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, San Mateo Medical Center, Santa Clara Valley Medical Center, and Hazel Hawkins Hospital. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Contra Costa Regional Medical Center. The Surgical Technician classification is approximately 6.34% below the salary mean of the comparable agency’s classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County’s philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County’s Compensation Philosophy, the base wage salary of the Surgical Technician classification would need to be adjusted by approximately 6.34% at top step in order to align with the labor market average and to maintain the current spread for the per diem classification.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (10.7 FTE filled/0.9 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$38,461 and then \$71,427 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2551

Attachments:

Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Obstetrical Technician classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy last updated in January 2023.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the benchmark classification of Obstetrical Technician was matched to four (4) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, Santa Clara Valley Medical Center, and Hazel Hawkins Hospital. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Contra Costa Regional Medical Center or San Mateo Medical Center. The Obstetrical Technician classification is approximately 9.75% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Obstetrical Technician classification would need to be adjusted by approximately 9.75% at top step in order to align with the labor market average and to maintain the current spread in the classification series and with the per diem classification.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (3.6 FTE filled/2.7 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$12,900 and then \$23,957 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2551

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and
- b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and
- b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.

SUMMARY/DISCUSSION:

On October 13, 2023, California State Senate Bill No. 525 was signed into law, which, in part, provides for increases to the California minimum wage for health care workers. As Natividad Medical Center (NMC) prepares for the new State minimum wage increase for health care workers to take effect on January 1, 2025, a review of all salary ranges was performed. Currently, the first-step base wage rate of Data Entry Operator II falls below the new State minimum wage for health care workers effective January 1, 2025.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to reallocate one (1) vacant Data Entry Operator II position to one (1) Office Assistant II position to ensure compliance with the new State minimum wage law for health care workers.

OTHER AGENCY INVOLVEMENT:

The Monterey County Office of County Counsel has reviewed this recommendation.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$2,848 and then \$5,289 annually thereafter. The funding for personnel costs is provided by Natividad Medical Center's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives

in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ThyssenKrupp Elevator Corp. Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.

SUMMARY/DISCUSSION:

NMC utilizes ThyssenKrupp for inspection, maintenance, and repair services on its elevators and dumbwaiters. Elevator equipment is highly specialized in nature, and elevators are essential to the operation of the hospital for patient and staff safety. Elevators are required to be inspected on a periodic basis as dictated by the State of California's Department of Industrial Relations, Division of Occupational Safety and Health. The Joint Commission (TJC) audits maintenance and repair of elevators. Inspections are part of the preventive maintenance program established by NMC and the records for these inspections must be maintained in order to be reviewed by state inspectors before receiving the proper permits. The elevator mechanic is required to clean all elevator components, adjust the elevator components, and lubricate the appropriate components that control the mechanical operation and speed of the elevator. ThyssenKrupp possesses the necessary expertise to perform preventive maintenance and to repair NMC's elevators. There are nine elevators which operate at NMC which are covered under this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

There is no cost associated with this amendment No. 4.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Elevators at NMC are used by staff, patients and visitors. Maintenance and repairs are necessary to ensure that NMC's elevators operate reliably and safely.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- ThyssenKrupp Elevator Corp. Amendment No. 3
- ThyssenKrupp Elevator Corp. Amendment No. 2
- ThyssenKrupp Elevator Corp. Amendment No. 1
- ThyssenKrupp Elevator Corp. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Datix (USA) Inc. Agreement for Risk & Safety

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Datix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Datix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).

SUMMARY/DISCUSSION:

RLDatix's risk and safety platform offers a range of services to help healthcare organizations improve patient safety and operational efficiency:

- **Governance:** Standardize internal processes, documentation, and transparency to control risk
- **Risk:** Use timely data and insights to prevent harm and improve patient safety
- **Compliance:** Proactively address compliance issues to meet regulatory guidelines, reduce risk, and control costs
- **DatixCloudIQ (DCIQ):** A Governance Risk and Compliance system that helps capture incidents, feedback, claims, and more.
- **Mobile application:** The Datix Cloud IQ mobile app allows users to log incidents immediately after they occur.
- **Reporting and analytics:** A comprehensive tool to monitor activity and drive actions towards improvement and management of future risk.

- Access control policy: Controls access to all resources based on the workforce member's job description.

RLDatix's services help healthcare organizations build a consistent, transparent culture of safety.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$401,355 of which \$50,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

RLDatix helps organizations drive safer, more efficient care by providing governance, risk and compliance tools that drive overall improvement and safety.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Tammy Perez, Director of Quality, 783-2512

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Datix (USA) Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jose Mario Pauda MD First Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

SUMMARY/DISCUSSION:

NMC operates various outpatient clinics providing care and treatment to patients in Monterey County. NMC would like to amend its agreement with Dr. Mario Pauda so that he can continue to provide to provide family medicine services in the clinic three to four days a week. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of this Agreement is \$400,000 for the period January 1, 2024 to December 31, 2026. \$150,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal year. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in

order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Access Physicians California, P.C. Third Amendment

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. Access TeleCare to provides 24/7 neurology consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. NMC wishes to amend the agreement with Access TeleCare so that they can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. The Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. .

FINANCING:

The cost of this Amendment is \$400,000. The total not to exceed amount of this Agreement is \$1,280,000 for the period April 1, 2022 to March 31, 2026. \$280,000 is included in the Fiscal Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of

life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Central Coast Head & Neck Surgeons Sixth Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026 , and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and
- b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026 , and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and
- b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment and facial plastic, oral-maxillofacial, head and neck and dental surgery services of patients who present to the Emergency Department (ED) as required for a Level II Trauma Center. Central Coast Head and Neck Surgeons offers four board certified surgeons to provide 24 hours a day, 7 days a week otolaryngology, also known as ear, nose and throat (ENT), call coverage in the emergency department and audiology services to hospital inpatients and outpatients in the specialty clinic.

NMC would like to amend its agreement with Central Coast Head & Neck Surgeons so that they can continue to provide the same services critical to NMC's operation without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment \$1,500,000. The total not to exceed amount of this Agreement is \$7,500,000 for the period July 1, 2016 to December 31, 2026 . \$750,000 is included in the Fiscal

Year 2024/2025 Adopted Budget and the remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

- Attachments:
- Sixth Amendment
 - Fifth Amendment
 - Fourth Amendment
 - Third Amendment
 - Second Amendment
 - First Amendment
 - Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement and Implementation Letter
Legistar Number:

..Title

- a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health & Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.
- b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health & Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.
- b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.

SUMMARY/DISCUSSION:

This agreement governs medical student rotations at Natividad. Medical students in their final years of training who are interested in pursuing family medicine residency do clinical rotations at sites where they may want to match for residency training. Having visiting students come for 2-4 weeks to do clinical rotations at our hospital is an excellent way for us to assess students' clinical skills and preparation for residency, and to recruit students with a strong interest in caring for our particular community.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by the NMC's Board of Directors trustees Executive Committee on November 8, 2024

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Our ability to host medical student rotations improves Natividad Family Medicine Residency's ability to recruit residents who are aligned with our mission to provide comprehensive care to the people of Monterey County, particularly the most marginalized patient populations.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Dr. Melissa Nothnagle, Director of Family Medicine Residency, 755-4201

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement
Implementation letter.

Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Phreesia, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).

SUMMARY/DISCUSSION:

Natividad Medical Center's admissions and case management processes utilize paper forms to facilitate the various patient agreements and notices as part of the delivery of care. The hospital seeks to optimize the patient registration process by moving from paper-based forms to digital forms with an electronic signature. Electronic forms will help the hospital streamline workflows, reduce wait times, improve accuracy, reduce paper utilization and waste, and assist with regulatory compliance. Natividad Medical Center has reviewed various products and has identified Phreesia's Access e-Forms and services as being the best fit for its needs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$277,030 of which \$223,710 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad Medical Center seeks to enhance the admissions process by converting its paper forms to digital format with electronic signatures. This will enhance the patient's experience by streamlining the registration process, reducing the hospital's reliance on paper, and minimize its associated storage costs.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Phreesia, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

3DR Laboratories, LLC Renewal & Amendment No. 3 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

SUMMARY/DISCUSSION:

Natividad started sending computed tomography (CT) for 3D post processing to 3DR Labs in July 2017. 3D post processing is a process where the original 2D images acquired in a CT study and converted into a 3D format to provide further information to the ordering provider. This is a proven method to better visualize arteries, bones and vital organs. The post processing is highly technical, time consuming and requires an expertise in the process; along with advanced software to compete the post processing.

Natividad previously had a 3D post processing software that was out of date and slow. An internal Radiologic Technologist completed the 3D post processing, but was time consuming, creating a bottleneck with patient flow in the department. We are very sensitive with our turn-around times for our trauma service and would like to avoid patient care delays. Natividad elected to send all 3D post processing to an outside source, 3DR Laboratories, LLC. The amount below is the best estimate in cost based on statistical data. 3DR charges per study rather than a flat fee.

This renewal and amendment was due to vendor delays in contract negotiation. Since July 31, 2022, when the agreement expired, to present, 3DR has continued to provide services without a break. Natividad seeks this renewal and amendment so that services can continue and invoices can continue to be paid. . The renewal & amendment was delayed due to the vendor being non-responsive as well as their requested changes to Natividad's terms and conditions.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this renewal and amendment No. 3 is \$100,000 of which \$100,000 is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6605

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment supports the Health and Human Services strategic initiative by offering 3D post processing on radiology images to better enhance the images and data obtained from a procedure by converting the images from a 2D image to a 3D image. The new 3D image provides the radiologist and surgeon a better understanding of the extent of an injury before a surgery starts.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Eric Estrada, Diagnostic Imaging Manager, 772-7616
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- 3DR Laboratories, LLC Renewal & Amendment 3
- 3DR Laboratories, LLC Amendment 2
- 3DR Laboratories, LLC Amendment 1
- 3DR Laboratories, LCC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

ESO Solutions, Inc.

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP & coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP & coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.

SUMMARY/DISCUSSION:

ESO provides support for management of the Trauma Registry including annual upgrades and updates. All software patches and upgrades are downloaded electronically. ESO provides unlimited technical and how to support (M-F 8-8 EST). Updates to the trauma registry are performed annually in January in collaboration with the Trauma Data Analyst to ensure the registry is current and compliant with the National Trauma Data Bank standards and Trauma Quality Improvement Program standards. Natividad is verified by the American College of Surgeons (ACS) as an adult level II trauma center. In order to maintain verification, the trauma center must meet specific requirements established by the ACS and published in *The Optimal Care of the Injured Patient* document. Additionally, and to the benefit of Natividad and our patient care outcomes, ESO provides program writing support and assists with changes made to the trauma registry to support the Trauma Program performance improvement efforts. ESO provides support with quarterly support of data submission to NTDB/TQIP and to the California EMS Authority. Data submission to these entities is required in order for Natividad to participate in benchmarking patient outcomes with other trauma centers, an ACS verification requirement. These results provide vital feedback to the Trauma Program and direct performance improvement and patient safety measures.

A retroactive date is requested due to the delay in response from ESO to finalize an agreement with Natividad. Services have been provided as of the retroactive date requested.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$9,861 of which \$9,861 which is included in the FY 2024-25 Recommended/Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The ESO support is vital support for the Natividad Trauma Program and will ultimately contribute to the surveillance and identification of patient care management. This is critical for the performance improvement program to identify opportunities and establish standards with the goal of improving patient outcomes. ESO support is required in order to meet the ACS requirements of a current trauma registry with the ability to submit quarterly data to NTDB/TQIP and CEMSA.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Julie Ramirez, Trauma Services, 772-7350
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
ESO Solutions, Inc Agreement

Attachments on file with the Clerk of the Board

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and
- c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and
- c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.

SUMMARY/DISCUSSION:

The California Department of Healthcare Services (DHCS) implemented CalAIM in January, 2022. CalAIM is a multi-year DHCS initiative to improve the quality of life and health outcomes of the Medi-Cal managed care population. DHCS has contracted with the Central California Alliance for Health to contract with local agencies and community-based organizations to implement CalAIM Enhanced Care Managed programs. Natividad Medical Center is negotiating with CCAH to provide ECM services to the youth population transitioning from incarceration.

The CCAH Enhanced Care Management Services Agreement will be effective January 1, 2025 for one year with automatic renewal unless either party terminates the agreement. Through this agreement CCAH will make per member per month payments to NMC to provide case management services to authorized CCAH members. NMC will assess, monitor and direct specific CCAH members to necessary services and resources to improve their quality of life, health and well-being.

The CalAIM Incentive Payment Program Letter of Agreement will be effective January 1, 2025 and terminate January 31, 2026. The current proposed agreement is to fund start-up costs to fully implement ECM for the youth population transitioning from incarceration. As NMC reaches milestones, specific payments will be made to NMC, up to the total eligible amount of \$850,000. The start-up costs include developing office space, purchasing furniture, purchasing equipment and staffing.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved these Agreements as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendments were reviewed and approved by NMC’s Finance Committee and Board of Trustees on November 8, 2024.

FINANCING:

The estimated costs for these agreements will be covered by anticipated reimbursements from CCAH and are included in the Fiscal Year 2024 – 2025 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements are for the provision of services to the at-risk youth population transitioning from incarceration to improve their health and quality of life through programs and services.

- Economic Development
- Administration
- Health and Human Services

- ___ Infrastructure
- ___ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385
Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

Central California Alliance for Health Enhanced Care Management Services Agreement
Central California Alliance for Health CalAIM Incentive Payment Program Letter of Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

ECMO PRN LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).

SUMMARY/DISCUSSION:

This new agreement will allow Natividad Medical Center to begin using the revolutionary and lifesaving technology and process known as extracorporeal membrane oxygenation (ECMO). ECMO pumps a patient's blood outside the body, adding oxygen and removing carbon dioxide. This allows the heart and lungs to rest and heal. ECMO is used to treat patients with life-threatening heart or lung conditions, such as heart failure, lung failure, or trauma. Services provided under this agreement allow us to initiate ECMO at Natividad and transport the patient to an ECMO receiving hospital for ongoing care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$360,000 of which \$180,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This new service will clearly support the strategic initiative around health and quality of life by preserving that life and promoting healing for the most acutely ill in patients in Monterey County.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Craig A. Walls, Chief Medical Officer, 755-4196

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

ECMO PRN, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

MD Buyline, Inc., a Symplr Company, Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.

SUMMARY/DISCUSSION:

MD Buyline provides Natividad Medical Center (NMC) with access to its automated cost analysis subscription services. The cost analysis subscription services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto generated include a cost comparative analysis and also provide NMC with suggestions as to which areas can be more easily negotiated down. NMC has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, NMC can make new product decisions with greater efficiency, transparency and supporting documentation. This subscription also includes access and use of an online database for tracking medical device Recalls.

NMC is requesting that the agreement be extended to allow for these automated services to continue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on December 6, 2024.

FINANCING:

The cost for this amendment No. 4 is \$27,934 which is included in the FY 2024-2025 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for strategic sourcing data, market cost data, and when needed, advisory services. These services result in cost savings opportunities and ultimately more competitive pricing for NMC when purchasing equipment.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Kristen Aldrich, Purchasing and Materials Support Director, 783-2627

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- MD Buyline Amendment 4
- MD Buyline Renewal and Amendment 3
- MD Buyline Renewal and Amendment 2
- MD Buyline Amendment 1
- MD Buyline Membership Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Total Renal Care, Inc.

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025).

SUMMARY/DISCUSSION:

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education

and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care’s dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$3,252,750 of which \$1,084,250 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC’s Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Nina M. Woolfolk, Director of Acute Care Services, 772-7440

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Amendment No. 13 & 14 to Locum Tenens Referral Services per RFP 9600-61

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

SUMMARY/DISCUSSION:

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians and/or advanced practice practitioners. Locum tenens temporarily take the place of physicians and/or advanced practice practitioners during periods when employee or contract physicians and/or advanced practice practitioners are not available due to vacation, illness, continuing medical education or staffing shortages.

In order to find highly qualified temporary physicians and/or advanced practice practitioners who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC's operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No.12 and renewal and amendment No. 13 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 12 and renewal and amendment No. 13 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees

on November 8, 2024.

FINANCING:

The cost for this amendment No. 13 and amendment No. 14 is \$6,000,000 of which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 13
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 12
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
- Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
- Staff Care, Inc. Amendment No. 14
- Staff Care, Inc. Renewal & Amendment No. 13
- Staff Care, Inc. Amendment No. 12
- Staff Care, Inc. Amendment No. 11
- Staff Care, Inc. Renewal & Amendment No. 10
- Staff Care, Inc. Amendment No. 9
- Staff Care, Inc. Renewal & Amendment No. 8
- Staff Care, Inc. Amendment No. 7
- Staff Care, Inc. Amendment No. 6
- Staff Care, Inc. Amendment No. 5
- Staff Care, Inc. Amendment No. 4
- Staff Care, Inc. Amendment No. 3
- Staff Care, Inc. Amendment No. 2

Staff Care, Inc. Amendment No. 1
Staff Care, Inc. Agreement
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 13
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 12
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1
MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Inspirata, Inc.

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.

SUMMARY/DISCUSSION:

Health and Safety Code 103885, which governs cancer reporting by entities diagnosing and treating cancer, requires pathologists diagnosing cancer to provide cancer pathology reports to the California Cancer Registry (CCR) electronically. NMC is fulfilling this regulatory requirement through a partnership with Inspirata, Inc., who owns and operates the interface that receives pathology data from NMC, packages it, and transmits the data to the National Cancer Institute (NCI) Surveillance, Epidemiology, and End Results (SEER) program in coordination with one of the three CA SEER Registries.

NMC is seeking to renew the agreement with Inspirata, Inc. for a one-year period in order to remain compliant with California regulatory requirements.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this agreement is \$25,000 which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows Natividad Medical Center to remain compliant with California regulations requiring reporting of Pathology results to the cancer registry.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Tim Fitzgerald, IT Project Manager, 783-2716
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Inspirata, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Locumtenens.com, LLC Amendment No. 5

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000.

SUMMARY/DISCUSSION:

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referral of locum tenens physicians.

Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.).

Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to add funds ensuring temporary physicians are available if needed to provide the patient care services critical to NMC's operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this amendment No. 5 is \$2,000,000 of which \$2,000,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to deliver reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Locumtenens.com Amendment No. 5
- Locumtenens.com Amendment No. 4
- Locumtenens.com Amendment No. 3
- Locumtenens.com Amendment No. 2
- Locumtenens.com Amendment No. 1
- Locumtenens.com Agreement

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

SEPTEMBER 30, 2024

10/28/24

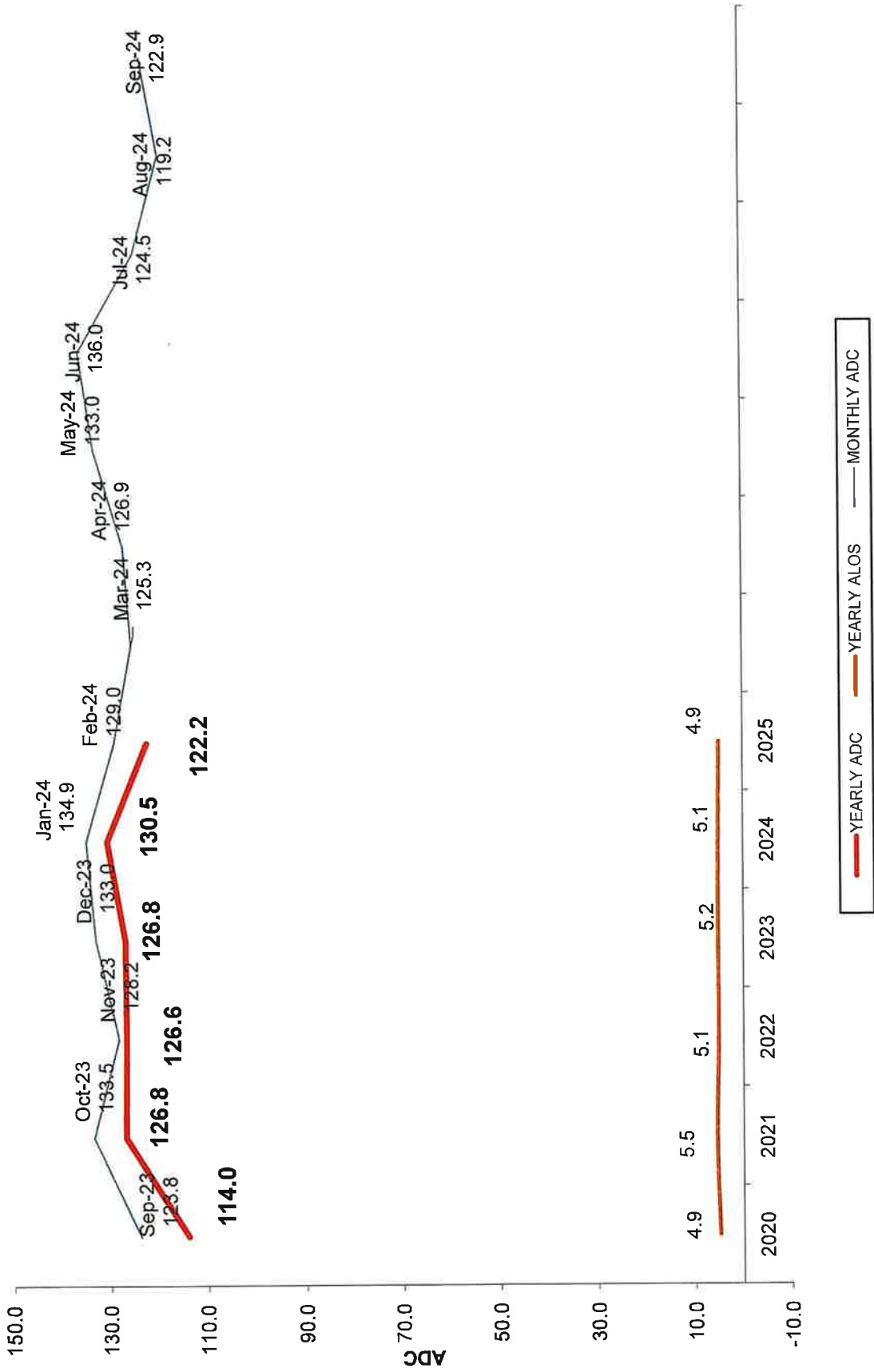


FINANCIAL STATEMENTS

SEPTEMBER 30, 2024

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NATIVIDAD

STATISTICAL REPORT

September 30, 2024

Month-To-Date					Year-To-Date					
07-24	08-24	09-24	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					CY/PY
1	290	250	180	225	NICU	15	690	720	630	14.29%
2	1,676	1,598	1,698	1,864	Med/Surg	57	5,717	4,972	5,924	-16.07%
3	178	196	185	197	ICU	10	605	559	593	-5.73%
4	107	109	75	85	Peds	12	260	291	193	50.78%
5	772	799	781	745	Acute Rehab	28	2,284	2,352	2,284	2.98%
6	320	325	290	304	OB/Gyn	27	932	935	944	-0.95%
7	3,343	3,277	3,209	3,420	TOTAL ACUTE	149	10,488	9,829	10,568	-6.99%
8	516	419	477	438	Psychiatric	19	1,343	1,412	1,265	11.62%
9	3,859	3,696	3,686	3,858	TOTAL DAYS	168	11,831	11,241	11,833	-5.00%
10	295	316	280	296	Nursery	18	907	891	919	-3.05%
AVERAGE DAILY CENSUS										
11	82.9	79.9	80.9	89.2	Acute	121	89.2	81.3	90.0	-9.67%
12	24.9	25.8	26.0	24.8	Acute Rehab	28	24.8	25.6	24.8	3.23%
13	16.6	13.5	15.9	14.6	Psychiatric	19	14.6	15.3	13.8	10.87%
14	124.5	119.2	122.9	128.6	TOTAL	168	128.6	122.2	128.6	-4.98%
15	9.5	10.2	9.3	9.9	Nursery	18	9.9	9.7	10.0	-3.00%
PERCENTAGE OF OCCUPANCY										
16	68.5%	66.0%	66.9%	73.7%	Acute		73.7%	67.2%	74.4%	-9.7%
17	88.9%	92.1%	92.9%	88.6%	Acute Rehab		88.6%	91.4%	88.6%	3.2%
18	87.4%	71.1%	83.7%	76.8%	Psychiatric		76.8%	80.5%	72.6%	10.9%
19	74.1%	71.0%	73.2%	76.5%	TOTAL		76.5%	72.7%	76.5%	-5.0%
20	52.8%	56.7%	51.7%	55.0%	Nursery		55.0%	53.9%	55.6%	-3.0%
ADMISSIONS										
21	686	670	644	645	Acute		1,978	2,000	2,032	-1.57%
22	54	58	50	57	Acute Rehab		176	162	176	-7.95%
23	46	46	45	49	Psychiatric		149	137	154	-11.04%
24	786	774	739	751	TOTAL		2,303	2,299	2,362	-2.67%
25	190	200	169	182	Nursery		558	559	568	-1.58%
26	202	213	177	191	Deliveries		585	592	591	0.17%
DISCHARGES										
27	658	652	588	612	Acute		1,877	1,898	1,977	-4.00%
28	53	56	56	58	Acute Rehab		177	165	179	-7.82%
29	45	46	48	49	Psychiatric		151	139	156	-10.90%
30	756	754	692	719	TOTAL		2,205	2,202	2,312	-4.76%
31	179	191	149	167	Nursery		511	519	520	-0.19%
AVERAGE LENGTH OF STAY										
32	4.9	4.8	5.0	5.1	Acute(Hospital wide no babies)		5.1	4.9	5.0	-2.00%
33	14.3	13.8	15.6	13.0	Acute Rehab		13.0	14.5	13.0	11.54%
34	2.4	2.5	2.7	2.6	OB/Gyn		2.6	2.5	2.5	0.00%
35	11.2	9.1	10.6	9.0	Psychiatric		9.0	10.3	8.2	25.61%
36	1.6	1.6	1.7	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,794	4,938	4,759	5,097	Emergency Room		15,630	14,491	14,902	-2.76%
38	397	394	396	406	ER Admits		1,245	1,187	1,291	-8.06%
39	50.5%	50.9%	53.6%	54.1%	ER Admits as a % of Admissions		54.1%	51.6%	54.7%	-5.54%
40	7,639	7,223	6,853	6,330	Clinic Visits		19,411	21,715	19,456	11.61%
ANCILLARY PROCEDURES BILLED										
41	55,747	54,969	53,091	54,213	Lab Tests		166,253	163,807	165,622	-1.10%
42	4,482	4,696	4,410	4,370	Radiology Procedures		13,402	13,588	13,507	0.60%
43	274	249	248	234	MRI Procedures		718	771	743	3.77%
44	123	114	114	96	Nuclear Med Procedures		295	351	261	34.48%
45	1,372	1,416	1,302	1,265	Ultrasound Procedures		3,878	4,090	3,931	4.04%
46	3,065	2,736	2,611	2,487	CT Scans		7,627	8,412	6,599	27.47%
47	481	388	376	408	Surgeries		1,250	1,245	1,297	-4.01%
48	7.67	8.08	7.74	7.59	FTE'S PER AOB		7.59	7.83	7.33	6.82%
49	1,431.9	1,437.8	1,454.0	1,433.2	TOTAL PAID FTE'S		1,433.2	1,441.2	1,379.6	4.47%
50	5,786	5,521	5,632	5,661	ADJUSTED PATIENT DAYS		17,362	16,933	17,322	-2.25%

*ER Admits do not include LDED beginning JUL23.

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2025

	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	YTD
REVENUE													
Patient Revenue:													
1		82,094,747	74,798,102	70,480,020									227,382,869
2		5,988,048	5,984,959	5,124,160									17,097,167
3		43,990,366	39,882,209	39,920,578									123,793,153
4		132,073,161	120,665,270	115,534,758									368,273,189
5		97,901,711	93,101,614	89,215,883									279,219,209
6		6,654,066	1,230,033	3,350,022									11,234,121
7		51,412	39,812	104,988									195,811
8		104,607,189	94,371,459	91,670,493									290,648,141
9		27,465,972	26,293,812	23,864,265									77,624,048
10		20.80%	21.79%	20.66%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.08%
11		7,867,497	8,367,497	8,767,497									25,002,491
Total Government Funding													
Other Operating Revenue:													
12		123,369	123,369	123,369									370,107
13		395,833	395,833	395,833									1,187,499
14		78,063	75,418	76,570									230,071
15		458,382	484,588	1,116,688									2,060,035
16		1,055,667	1,073,588	1,712,460									3,847,713
17		36,388,136	35,740,895	34,344,222									106,474,252
TOTAL REVENUE													
18		19,958,546	20,428,057	20,025,958									60,412,563
19		854,294	978,710	777,450									2,610,454
20		5,446,733	5,433,098	5,611,408									16,491,239
21		3,450,731	3,243,958	3,111,935									9,806,624
22		3,364,090	3,358,052	3,184,571									9,904,712
23		422,523	553,273	494,677									1,470,473
24		430,279	418,860	403,145									1,252,283
25		21,234	21,234	21,234									63,702
26		963,054	956,840	986,377									2,906,271
27		488,104	462,607	363,482									1,324,193
28		35,409,589	35,852,888	34,980,237									106,242,515
29		979,546	(111,794)	(636,015)									231,737
NET INCOME(LOSS)													
Normalization for Extraordinary Items													
30		-	-	-									-
31		-	-	-									-
32		-	-	-									-
33		-	-	-									-
Total Extraordinary Items													
34		\$ 979,546	\$ (111,794)	\$ (636,015)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 231,737
NET INCOME BEFORE Extraordinary Items													
CAPITAL CONTRIBUTIONS													
35													
36													
37													
CHANGE IN NET ASSETS													
38		\$ 979,546	\$ (111,794)	\$ (636,015)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 231,737

**NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF SEPTEMBER 30, 2024**

	CURRENT MONTH		YEAR-TO-DATE			Prior Yr		
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR			Actual	Budget
R E V E N U E								
Patient Revenue:								
1	\$ 70,490,020	\$ 78,756,799	\$ (8,266,779)	(10.5)	\$ 227,392,869	\$ 241,520,867	\$ (14,137,998)	(5.9)
2	5,124,160	5,545,270	(421,110)	(7.6)	17,097,167	17,005,490	91,677	0.5
3	39,920,578	39,404,244	516,334	1.3	123,793,153	120,839,686	2,953,467	2.4
4	115,534,758	123,706,313	(8,171,555)	(6.6)	368,273,189	379,366,043	(11,092,854)	(2.9)
Deductions from Revenue								
5	88,215,893	94,535,812	6,319,929	6.7	279,219,209	289,909,826	10,690,617	3.7
6	3,350,022	3,358,934	8,912	0.3	11,234,121	10,300,732	(933,389)	(9.1)
7	104,588	60,640	(23,948)	(29.7)	195,811	247,296	51,485	20.8
8	91,870,493	97,975,386	6,304,893	6.4	290,649,141	300,457,854	9,808,713	3.3
9	23,864,265	25,730,927	(1,866,662)	(7.3)	77,624,048	78,908,189	(1,284,141)	(1.6)
10	20.66%	20.80%			21.08%	20.80%		
11	8,767,497	7,867,497	900,000	11.4	25,002,491	23,602,491	1,400,000	5.93
Total Government Funding								
Other Operating Revenue:								
12	123,369	127,601	(4,232)	(3.3)	370,107	382,803	(12,696)	(3.3)
13	395,833	395,833			1,187,499	1,187,499	0	
14	76,570	78,083	(1,513)	(1.9)	230,071	234,249	(4,178)	(1.8)
15	1,116,688	458,118	658,570	143.8	2,060,035	1,374,354	685,681	49.9
16	1,712,460	1,059,635	652,825	61.6	3,847,713	3,178,905	668,808	21.0
Total Other Operating Revenue								
17	34,344,222	34,658,059	(313,837)	(0.9)	106,474,252	105,669,565	784,667	0.7
TOTAL REVENUE								
EXPENSE								
18	20,025,959	20,410,116	384,157	1.9	60,412,563	62,169,374	1,756,811	2.8
19	777,450	555,616	(221,834)	(39.9)	2,610,454	1,703,990	(906,564)	(53.2)
20	5,611,408	5,411,760	(199,648)	(3.7)	16,481,239	16,389,826	(101,413)	(0.6)
21	3,111,935	3,051,192	(60,743)	(2.0)	9,806,624	9,305,446	(501,178)	(5.4)
22	3,184,571	2,772,724	(411,847)	(14.9)	9,904,712	8,503,030	(1,401,682)	(16.5)
23	494,677	442,418	(52,259)	(11.8)	1,470,473	1,327,254	(143,219)	(10.8)
24	403,145	350,247	(52,898)	(15.1)	1,252,283	1,074,087	(178,196)	(16.6)
25	21,234	36,025	14,791	41.1	63,702	110,475	46,773	42.3
26	986,377	1,059,412	73,035	6.9	2,906,271	3,248,870	342,599	10.5
27	363,482	475,590	112,108	23.6	1,324,193	1,458,478	134,285	9.2
28	34,980,237	34,565,100	(415,137)	(1.2)	106,242,515	105,290,730	(951,785)	(0.9)
TOTAL EXPENSE								
29	(636,015)	92,959	(728,974)	(784.2)	231,737	398,855	(167,118)	(41.9)
NET INCOME(LOSS)								
30								
31								
32								
33								
34	\$ (636,015)	\$ 92,959	\$ (728,974)	(784.2)	\$ 231,737	\$ 398,855	\$ (167,118)	(41.9)
CAPITAL CONTRIBUTIONS								
County Contribution								
34								

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF SEPTEMBER 30, 2024

NATIVIDAD

	CURRENT MONTH				YEAR - TO - DATE			
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR
	5,632	5,661	(29)	-0.5%	16,933	17,362	(429)	-2.5%
REVENUE								
ADJUSTED PATIENT DAYS								
Patient Revenue:								
1	\$ 12,516	\$ 13,911	\$ (1,395)	(10.0)%	\$ 13,428	\$ 13,911	\$ (482)	-3.5%
2	910	979	(70)	(7.1)	1,010	979	30	3.1
3	7,088	6,960	128	1.8	7,311	6,960	351	5.0
4	20,514	21,851	(1,337)	(6.1)	21,749	21,850	(101)	(0.5)
5	15,663	16,698	1,035	6.2	16,490	16,698	208	1.2
6	595	593	(2)	(0.3)	663	593	(70)	(11.8)
7	19	14	(4)	(30.4)	12	14	3	18.8
8	16,277	17,306	1,029	5.9	17,165	17,305	141	0.8
9	4,237	4,545	(308)	(6.8)	4,584	4,545	39	0.9
10	20.66%	20.80%			21.08%	20.80%		
11	1,557	1,360	167	12.0	1,477	1,369	117	8.6
Total Government Funding								
Other Operating Revenue:								
12	22	23	(1)	(2.8)	22	22	(0)	(0.9)
13	70	70	0	0.5	70	68	2	2.5
14	14	14	(0)	(1.4)	14	13	0	0.7
15	198	81	117	145.0	122	79	42	53.7
16	304	187	117	62.5	227	183	44	24.1
17	6,098	6,122	(24)	(0.4)	6,288	6,087	201	3.3
TOTAL REVENUE								
EXPENSE								
18	3,556	3,605	49	1.4	3,568	3,581	13	0.4
19	138	98	(40)	(40.7)	154	98	(56)	(57.1)
20	996	966	(40)	(4.2)	974	944	(30)	(3.2)
21	553	539	(14)	(2.5)	579	536	(43)	(8.1)
22	565	490	(76)	(15.5)	585	490	(95)	(19.4)
23	88	78	(10)	(12.4)	87	76	(10)	(13.6)
24	72	62	(10)	(15.7)	74	62	(12)	(19.5)
25	4	6	3	40.8	4	6	3	40.9
26	175	187	12	6.4	172	187	15	8.3
27	65	84	19	23.2	78	84	6	6.9
28	6,211	6,105	(106)	(1.7)	6,274	6,064	(210)	(3.5)
29	(113)	16	(129)	(787.8)	14	23	(9)	(40.4)
30	CAPITAL CONTRIBUTIONS							
31	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-
34	\$ (113)	\$ 16	\$ (129)	(788)%	\$ 14	\$ 23	\$ (9)	(40.4)%
	17,322				17,322			

**NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2024**

	CURRENT MONTH			YEAR - TO - DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$ 235,084,143	\$ 226,226,433	(8,857,710)	\$ 265,963,829	\$ 226,226,433	(39,737,396)	(14.9) %
2	22,983,667	21,583,667	(1,400,000)	24,483,667	21,583,667	(2,900,000)	(11.8)
3	75,767,929	73,432,746	(2,335,183)	70,460,875	73,432,746	2,971,872	4.2
4	52,781,096	66,790,294	14,009,198	33,282,851	66,790,294	33,507,443	100.7
5	6,168,162	6,357,124	188,962	6,011,511	6,357,124	345,613	5.7
6	2,071,799	2,133,451	61,652	5,194,447	2,133,451	(3,060,996)	(58.9)
7	394,856,796	396,523,715	1,666,918	405,397,180	396,523,715	(8,873,465)	(2.2)
8	366,307,377	366,509,167	201,790	364,631,448	366,509,167	1,877,719	0.5
9	(248,508,846)	(249,405,047)	(896,201)	(246,588,952)	(249,405,047)	(2,816,095)	(1.1)
10	117,798,531	117,104,120	(694,411)	118,042,495	117,104,120	(938,376)	(0.8)
11	141,937,877	141,896,058	(41,819)	141,959,148	141,896,058	(63,089)	(0.0)
12	\$ 654,593,204	\$ 655,523,893	\$ 930,689	\$ 665,398,823	\$ 655,523,893	\$ (9,874,930)	(1.5) %
13	22,497,379	25,706,002	3,208,623	27,569,119	25,706,002	(1,863,117)	(6.8)
14	13,963,408	11,810,637	(2,152,771)	16,528,848	11,810,637	(4,718,211)	(28.5)
15	75,719,779	74,319,779	(1,400,000)	79,377,334	74,319,779	(5,057,555)	(6.4)
16	4,245,606	4,245,606	-	4,245,606	4,245,606	-	-
17	16,982,836	18,948,505	1,965,669	17,251,837	18,948,505	1,696,667	9.8
18	133,409,007	135,030,528	1,621,521	144,972,744	135,030,528	(9,942,216)	(6.9)
19	2,398,549	2,343,732	(54,817)	2,508,183	2,343,732	(164,452)	(6.6)
20	-	-	-	-	-	-	-
21	13,364,949	13,364,949	-	13,364,949	13,364,949	-	-
22	15,763,498	15,708,681	(54,817)	15,873,133	15,708,681	(164,452)	(1.0)
23	504,552,946	504,552,946	-	497,629,368	504,552,946	6,923,577	1
24	867,753	231,737	(636,015)	6,923,577	231,737	(6,691,840)	(96.7)
25	505,420,698	504,784,683	(636,015)	504,552,946	504,784,683	231,737	0.0
26	\$ 654,593,204	\$ 655,523,893	\$ 930,689	\$ 665,398,823	\$ 655,523,893	\$ (9,874,931)	(1.5) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 9/30/24**

BALANCE SHEET	<u>Beg. Balance</u>	<u>Accruals</u>	<u>Prior Years</u>	<u>IGTs Transferred</u>	<u>Received</u>	<u>End. Balance</u>
			<u>Final Rec'n</u>	<u>Out</u>		
Medi-Cal Waiver (DSH + SNCP)	-	3,562,500		14,893,359	(11,273,034)	\$ 7,182,825
Physician SPA	-	125,001			(259,308)	\$ (134,307)
Rate Range IGT-CCAH-AB 915	8,910,234	3,999,999				\$ 12,910,233
Medical GME	745,727	827,499				\$ 1,573,226
Medical HPE	-	249,999		413,695	(939,708)	\$ (276,013)
Medical HPE	-	62,499			(157,389)	\$ (94,890)
Family First-COVID 19	-	-			(21,797)	\$ (21,797)
SB1732	-	699,999			(244,565)	\$ 455,434
Hospital Fee	-	249,999			(551,925)	\$ (301,926)
MCMC EPP	9,269,945	3,999,999		7,904,703		\$ 21,174,646
MCMC QIP	13,024,643	8,250,000				\$ 21,274,643
GOVERNMENT RECEIVABLES	31,950,549	22,027,494	-	23,211,757	(13,447,725)	\$ 63,742,076
Accrued Donations	16,738	231,224			(220,489)	\$ 27,473
Office Buildings	(8,374)	370,107			(261,514)	\$ 100,219
Miscellaneous Receivable	135,539	310,454			(309,220)	\$ 136,774
Probation	-	270,290			(186,386)	\$ 83,904
UCSF & TUORO University	25,900	24,850			(25,900)	\$ 24,850
Interest Accrued	(1)	1,187,499				\$ 1,187,498
Health Department	162,500	489,139			(164,139)	\$ 487,500
Watsonville	1,000,000					\$ 1,000,000
OTHER RECEIVABLES	1,332,302	2,883,564	-	-	(1,167,647)	\$ 3,048,219
STATE/COUNTY RECEIVABLES	\$ 33,282,851	\$ 24,911,058	\$ -	\$ 23,211,757	\$ (14,615,373)	\$ 66,790,294

P & L	YTD SEP-24
Medi-Cal DSH /SNCP	\$ 3,562,500
Physician SPA	\$ 125,001
AB915	\$ 827,499
SB 1732	\$ 699,999
HPE	\$ 62,499
Esperanza Care	\$ (125,001)
HD Residency Support	\$ (125,001)
MCMC EPP	\$ 3,999,999
MCMC QIP	\$ 8,250,000
Hospital Fee	\$ 249,999
Medical GME	\$ 249,999
CARES Act Fund Aid	\$ 2,900,000
Family First C-19 Response-FMAP Enhance-	\$ -
Rate Range IGT-CCAH-	\$ 3,999,999
Medicare Bi-Weekly Payment	\$ 324,999
GOVERNMENT FUNDING INCOME	\$ 25,002,491

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF SEPTEMBER 30, 2024

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 235,084,143	CASH AT BEGINNING OF PERIOD	\$ 265,963,829
2		FROM OPERATIONS:	
3	(636,015)	NET INCOME/(LOSS)	231,737
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	896,201	DEPRECIATION/AMORT	\$ 2,816,095
6	260,186	SUBTOTAL	3,047,833
7		CHANGES IN WORKING CAPITAL:	
8	2,335,183	ACCOUNTS RECEIVABLE	(2,971,872)
	1,400,000	FUND AID STIMULUS	2,900,000
9	(14,009,198)	STATE/COUNTY RECEIVABLE	(33,507,443)
10	(250,613)	PREPAID EXPENSE & INVENTORY	2,715,383
11	3,208,623	ACCRUED PAYROLL	(1,863,117)
12	(2,152,771)	ACCOUNTS PAYABLE	(4,718,211)
13	(1,400,000)	MCARE/MEDICAL LIABILITIES	(5,057,555)
14	-	SHORT TERM DEBT	0
15	1,965,669	ACCRUED LIABILITIES	1,696,667
16	(8,903,108)	NET (DECREASE)/INCREASE	(40,806,147)
17			
18		CAPITAL ADDITIONS:	
19	(201,790)	PP&E ADDITIONS	(1,877,719)
20	-	NBV OF ASSETS DISPOSED	-
21	(201,790)	TOTAL CAPITAL (Use of Cash)	(1,877,719)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(164,452)
24	41,819	OTHER ASSETS	63,089
25	-	INVESTMENTS	-
26	(12,999)	TOTAL FINANCING	(101,362)
27	(8,857,710)	INC./(DEC.) IN CASH BALANCE	(39,737,396)
28	\$ 226,226,433	CASH BALANCE - END OF PERIOD	\$ 226,226,433

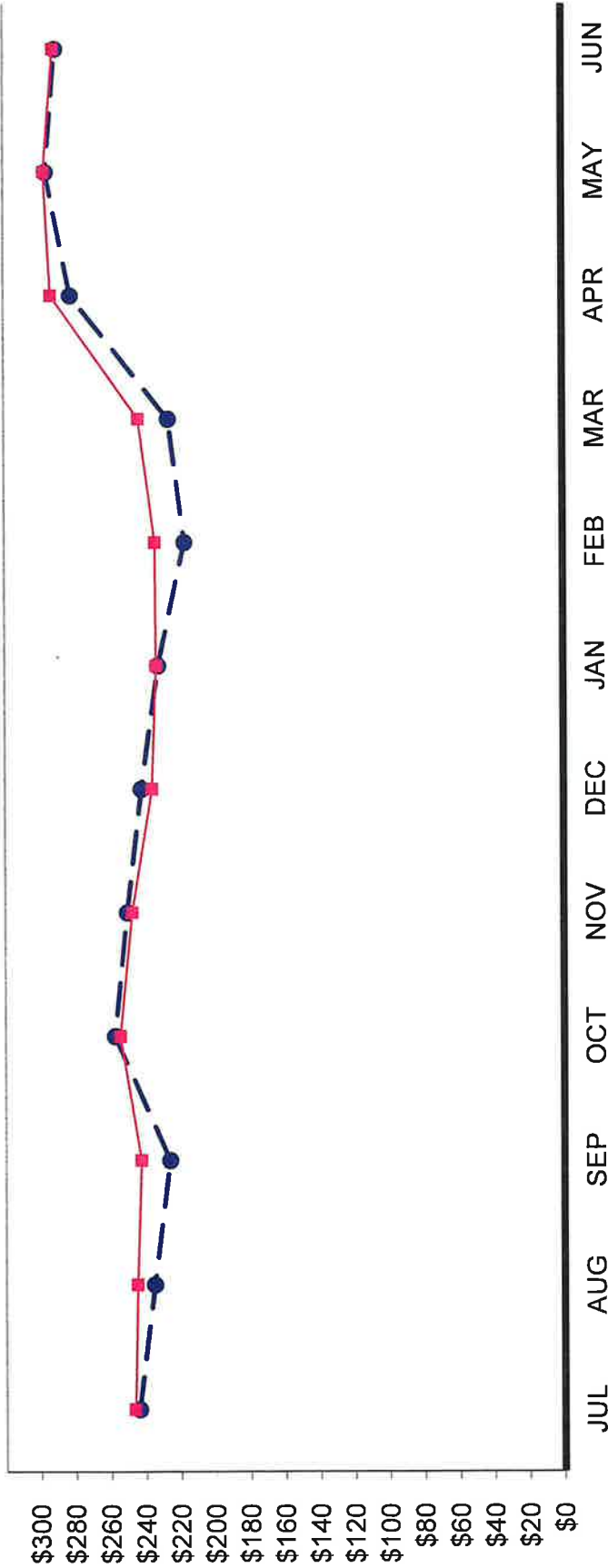
**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2025**

	<u>BDGT-25</u>	<u>ESTIMATE FY2025</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,250,000	\$ 14,250,000	\$ -
Physician SPA	\$ 500,000	\$ 500,000	-
EPP	16,000,000	\$ 16,000,000	-
QIP	33,000,000	\$ 33,000,000	-
AB915	3,310,000	\$ 3,310,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	16,000,000	\$ 16,000,000	-
HPE	250,000	\$ 250,000	-
Family First Corona Virus Response	-	\$ -	-
Esperanza Care Outside Purchased Service	(500,000)	\$ (500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	6,000,000	\$ 7,400,000	1,400,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 94,410,000</u>	<u>\$ 95,810,000</u>	<u>\$ 1,400,000</u>



Cash Flow Performance Fiscal Year 2024 (in Millions)

● - YTD Projections ■ - BUDGET 2024



Months	ACTUAL		ESTIMATE											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	ESTIMATE	ESTIMATE
YTD	243.9	235.1	226.2	257.4	250.3	242.0	232.3	217.0	226.2	281.6	295.7	290.2		
BDGT	246.4	244.9	242.5	254.5	247.4	235.8	233.3	234.0	243.2	292.9	296.8	291.4		
Variance	(2.5)	(9.8)	(16.3)	2.9	3.0	6.2	(1.0)	(17.0)	(17.0)	(11.4)	(1.2)	(1.2)		

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2025

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	265,955,268	243,916,079	235,075,584	226,217,874	257,431,911	250,315,359	231,824,799	232,337,610	216,986,250	226,182,794	281,569,709	295,651,428	265,955,268
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	24,303,677	26,813,241	23,665,694	29,390,787	24,048,348	15,638,476	30,751,652	26,405,739	26,724,296	26,287,316	26,965,662	20,805,201	301,800,089
Provider Fee			551,925	-	-	-	-	-	-	-	666,666	333,334	1,551,925
RR IGT CCAH										16,000,000			16,000,000
Stimulus - Family First Response COVID19	21,797												21,797
SHORT DOYLE			1,798,420		457,447			457,447			457,447		3,170,762
HPE			157,389	41,667		41,667		41,667		41,667		41,667	365,722
Foundation Donations	15,019	196,929	7,388	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	759,336
MCAL Waiver CY24/GPP	11,273,034			11,264,599			10,193,823				10,193,823		42,925,278
Fund Aid	900,000	1,000,000	1,400,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	7,400,000
SB1732	244,565							2,496,055					2,740,620
HEALTH DEPARTMENT REIMB				311,241	167,122		278,423		141,241		245,319		1,143,346
MCAL 6ME		787,991	151,716			250,000			250,000			250,000	1,689,708
AB915											3,310,000		3,310,000
Rent Income	16,820	16,820	227,874	93,696	144,672	122,184	123,184	115,684	122,684	116,184	115,184	116,159	1,331,144
Juvenile Hall													
QIP										49,073,698			49,073,698
EPP				18,869,468					8,665,229				27,534,697
Physician SPA			259,308									500,000	759,308
CCAH Hospital Quality Incentive Program (HQIP)			611,600		642,800			642,800			642,800		2,540,000
IGT Sub-Fund Transfer In/(Out)													
Fund 404 Transfer		15,539	38,953	68,048	12,779	100,720	25,140	63,885	141,554	63,173	163,644	1,134,862	1,828,296
Interest Income						1,686,365			1,686,365				1,686,365
Miscellaneous Revenue	511,723	102,070	921,228	364,933	388,841	259,494	832,578	241,251	420,285	299,531	272,783	382,764	4,997,481
Total Cash Receipts	36,886,635	28,932,590	29,791,495	60,964,438	26,422,009	18,658,905	42,764,801	31,024,528	38,711,653	92,441,568	43,593,328	25,810,352	476,002,302
CASH DISBURSEMENTS													
Purchased Services and Supplies	15,854,576	13,953,860	11,723,456	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	122,420,750
Rate Range Assessment Fee CY22													
Rate Range IGT CY22													
Rate Range IGT CY21													413,695
IGT MEDICAL 6ME	413,695												413,695
GPP	7,449,467		7,443,893			6,890,960			6,890,960				28,675,278
MCAL FY17 FINAL SETTLEMENT	3,175,922	(3,150,196)											25,726
IGT EPP		7,904,703					3,629,994						11,534,697
IGT QIP								16,073,698					16,073,698
GPP Transfer to HD/BH (3 FYs)													
Building Lease / Rental Equipment				196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	1,765,370
Unfunded Actuarial Liability (UAL) Annual Allocation					4,541,347				441,454				4,982,801
COP Principal & Interest Payments													
Payroll and Benefits	27,743,145	19,064,719	19,481,857	18,495,430	18,495,430	18,495,430	27,743,145	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	241,996,306
Workers Comp Allocation													
Property Insurance				1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	9,392,034
Liability Insurance													
COWCAP	4,289,019												4,289,019
Data Processing						1,103,120	220,583	220,583		441,114	220,686	608,086	2,814,170
Pension Fund Transfer to County													
Capital Expenditures				1,027,609	274,421	432,593	430,906	1,358,815	350,863	999,787	568,131	1,910,143	7,353,267
Total Cash Disbursements	58,925,824	37,773,085	38,649,205	29,750,401	33,538,561	37,149,465	42,251,990	46,375,888	29,515,109	37,054,653	29,511,609	31,241,021	451,736,811
Increase/(Decrease)	(22,039,189)	(8,840,495)	(8,857,710)	31,214,037	(7,116,552)	(18,490,560)	512,811	(15,351,360)	9,196,544	55,386,915	14,081,719	(5,430,669)	24,265,491
Ending Cash Fund 451	243,916,079	235,075,584	226,217,874	257,431,911	250,315,359	231,824,799	232,337,610	216,986,250	226,182,794	281,569,709	295,651,428	290,220,760	290,220,760
(*) Cash In Transit							10,177,223						
(*) Petty Cash and CC	8,559	8,559	8,559	10,341	22,659	9,326	9,294	14,658	10,010	11,716	15,680	8,561	
Ending Cash as per G/L	243,924,638	235,084,143	226,226,433	257,442,252	250,338,018	242,011,348	232,346,904	217,000,908	226,192,804	281,581,425	295,667,108	290,229,320	
Fund 404													
Beginning Balance	61,347,484	61,347,484	61,331,945	61,292,992	61,224,944	61,212,165	61,111,445	61,086,305	61,022,420	60,880,867	60,817,694	60,654,050	
Transfer In from fund 451													
Transfer Out fund 404		(15,539)	(38,953)	(68,048)	(12,779)	(100,720)	(25,140)	(63,885)	(141,554)	(63,173)	(163,644)	(1,134,862)	
Capital Expenditures													
Ending Cash Fund 404	61,347,484	61,331,945	61,292,992	61,224,944	61,212,165	61,111,445	61,086,305	61,022,420	60,880,867	60,817,694	60,654,050	59,519,187	
Ending Cash Fund 451 & 404	305,263,563	296,407,529	287,510,866	318,656,855	311,527,524	292,936,245	293,423,915	278,008,670	287,063,661	342,387,403	356,305,478	349,739,947	

CREDENTIALS REPORT TO BOT

INITIAL APPOINTMENTS: The following practitioners have applied for initial appointment to the Medical Staff or Allied Health Professional staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, education, training and current clinical competence, NPDB, litigation history, peer references and current and prior affiliations, etc. Membership and/or privilege requirements are satisfactorily met, unless specified below. Initial appointments will be granted Provisional staff status along with privileges or practice prerogatives for a period not to exceed twenty-four (24) months.

NAME	SPECIALTY / SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Dhindsa, Avtar S., MD	Urology / Surgical Specialties		Dr. Di Stante	11/08/2024 – 11/01/2026	Srv Dir: 10/01/2024
Recinos, Sheryl L, MD	Family Medicine Hospitalist / Family Medicine		Dr. Nothnagle	11/08/2024 – 11/01/2026 <i>Temporary Privileges: 11/04/2024 – 11/08/2024</i>	Srv Dir: 09/30/2024
Smith, Alan, MD	Podiatry / Surgical Specialties		Dr. Di Stante	11/08/2024 – 11/01/2026 <i>Temporary Privileges: 10/04/2024 – 11/08/2024</i>	Srv Dir: 10/01/2024
Wahidi, Nasratullah, MD	Psychiatry / Psychiatry		Dr. Gentry	11/08/2024 – 11/01/2026 <i>Temporary Privileges: 10/04/2024 – 11/08/2024</i>	Srv Dir: 10/01/2024
Nazarian, Alan, MD	Infectious Disease / Medical Specialties			11/08/2024 – 11/01/2026	Srv Dir: 10/01/2024

LOCUMS TENENS: The following practitioner(s) were granted Temporary privileges to fulfill an important patient care, treatment, service need and to see only the patients of the practitioner for whom he/she is providing locum tenens services.

NAME	SPECIALTY	SERVICE	REASON	TIMEFRAME	RECOMMEND
None					

REAPPOINTMENTS: The following practitioners have applied for reappointment to the Medical or AHP Staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, current clinical competence, NPDB, litigation history, peer references, OPPE and peer review data. Membership and/or privilege requirements are satisfactorily met, unless specified below. Membership requirements are met, unless specified below. Practitioners will be reappointed to their current staff status, unless specified below, for a period not to exceed 24 months.

NAME	SPECIALTY / SERVICE	NOTES	STATUS	REAPPOINTMENT PERIOD	RECOMMEND
Atkinson, Ian L., MD	Family Medicine Hospitalist / Family Medicine		Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Frencher, James T., MD	Radiology / Teleradiology		Provisional to Courtesy	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024

Confidential and Privileged: This document and the peer review data contained herein are privileged and protected under California Evidence Code Section 1157, the federal Health Care Quality Improvement Act of 1986, and other applicable law.

Gawrys, Breanna L., DO	Family Medicine / Family Medicine with Obstetrics	Provisional to Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Hanlon-Mianesa, Stacey C., MD	Anesthesiology / Anesthesiology	Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Hlavacek, James M., MD	Anesthesiology / Anesthesiology	Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Lowery, Janel M., CRNA	Anesthesiology / Certified Registered Nurse Anesthetist	Advanced Practice Professional	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Palmer, Barron Mark F., MD	Surgical Specialties / Colon and Rectal Surgery	Active	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024
Reddy, Vijayalakshmi M., MD	Anesthesiology / Anesthesiology	Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Rostami, Nahid, MD	Pediatrics / Neonatal Perinatal Medicine	Active	12/01/2024 – 12/01/2026	Srv Dir: 10/03/2024
Scannell, Michael C., MD	Anesthesiology / Anesthesiology	Active	12/01/2024 – 12/01/2026	Srv Dir: 09/30/2024
Serio, Mohamed K., MD	Cardiovascular Disease Medical Specialties /	Active	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024
Walls, Craig A., MD, PhD	Emergency Medicine / Emergency Medicine	Administrative Medical Staff	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024
Weinstein, Joel A., MD	Surgical Specialties / General Surgery	Active	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024
Weyland, Richard S., ACNP-BC	Surgical Specialties / General Surgery	Active	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024
Zhou, Elaine J., MD	Ophthalmology / Surgical Specialties	Provisional to Active	12/01/2024 – 12/01/2026	Srv Dir: 10/01/2024

INITIAL FPPE / RELEASE FROM PROCTORING: The following practitioner(s) have completed their basic and/or advanced procedure proctoring requirements.	
NAME	SPECIALTY / SERVICE
Arreola, Holly A, FNP-BC	Nurse Practitioner / Family Medicine
Bristow, Anna, CNM, WHNP-BC	SART / Emergency Medicine
Frencher, James T., MD	Radiology / Teleradiology
Zhou, Elaine J., MD	Ophthalmology / Surgical Specialties
PRIVILEGES / PRACTICE PREROGATIVES	
	Nurse Practitioner Practice Prerogatives Core proctor complete
	SART Adult / Adolescent Forensic examination proctor complete
	Teleradiology Core proctor complete
	Ophthalmology Core proctor complete

CATEGORY CHANGES OUTSIDE OF REAPPOINTMENT: The following practitioner(s) category or status were changed as described.			
NAME	SPECIALTY / SERVICE LINE	CURRENT / NEXT	REASON
None			
EFFECTIVE DATE			

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PRIVILEGE CHANGES OUTSIDE OF REAPPOINTMENT: The following practitioner(s) have requested an increase or decrease of privileges. An increase in privileges shall be granted for the remainder of the current appointment period.			
NAME	SPECIALTY / SERVICE	REQUEST	PROCTOR
Morillo-Hernandez, Carlos A., MD	Family Medicine / Family Medicine	ADD: Family Medicine Privileges (<i>Temp. Priv. for FM 9/25/24 – 11/108/24</i>)	Dr. Nothnagle
Volpe, Katherine A., MD	OBGYN / OBGYN	ADD: Ureteroneocystostomy and stent placement	Dr. Chandler

RESIGNATIONS: The following practitioner(s) have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.			
NAME	SPECIALTY / SERVICE	REASON	EFFECTIVE DATE
Adetuyi, Olusegun A., MD	Hospitalist / Family Medicine	Voluntary Resignation – Failure to reappoint	12/01/2024
Barnes, Derrick J., MD	Obstetrics and Gynecology / Obstetrics and Gynecology	Voluntary Resignation – Failure to reappoint	12/01/2024
Gokaldas, Reshma R., MD	Teleneurology / Medical Specialties	Voluntary Resignation	08/01/2024
Gurme, Mohini, MD	Teleneurology / Medical Specialties	Voluntary Resignation	09/08/2024
Mazzarulli, Anthony, A., MD	Telepsychiatry / Psychiatry	Voluntary Resignation	09/30/2024
Pu, Le-Ping, MD, PhD	Diagnostic Radiology / Radiology	Voluntary Resignation – Failure to reappoint	12/01/2024
Razzak, Anthony A., MD	Gastroenterology / Medical Specialties	Voluntary Resignation	10/01/2024
Shah, Panna R., MD	Teleneurology / Medical Specialties	Voluntary Resignation	09/30/2024
Tolentino, Arminda S., MD	Ambulatory / Family Medicine	Voluntary Resignation	11/30/2024
Waddell, Adam C., MD	Teleneurology / Medical Specialties	Voluntary Resignation	08/05/2024
Yuh, Teresa, M., MD	Teleradiology / Radiology	Voluntary Resignation	07/31/2024

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following Advanced Practice Professional(s) have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these practice prerogatives.			
NAME	SPECIALTY	SERVICE	REASON
None			

TRAUMA NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Trauma Nurse Practitioner(s) meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-4.	
NAME	PROCEDURE
None	

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NEONATAL NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Neonatal Nurse Practitioners() meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-5.

NAME	PROCEDURE
None	

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

NAME	PROCEDURE	RECOMMEND
None		



PROPOSED
NMC Board of Trustees Meeting
2025 Meeting Dates

Natividad Room
1st Floor, Building 200
1441 Constitution Blvd. Salinas, CA 93906

Regular Board of Trustees Committee meetings take place the **second** Friday monthly at 9:00 am in the Natividad Room, and via Zoom and Teleconference, unless otherwise notified. All cancellations and Special meetings scheduled are subject to Brown Act.

Friday, January 10, 2025

Friday, February 14, 2025

Friday, March 14, 2025

Friday, April 11, 2025

Friday, May 9, 2025

Friday, June 13, 2025

Friday, July 11, 2025

Friday, August 8, 2025

Friday, September 12, 2025

Friday, October 3, 2025

Friday, November 14, 2025

December: NO MEETING