



# **Finance Committee Meeting 2024**

**November 8, 2024**



**Finance Committee Meeting**  
**Friday, November 8, 2024**  
**8:30 AM**  
**NATIVIDAD ROOM**  
**1ST FLOOR, BUILDING 200**  
**AGENDA**

**Participation in meetings**

**While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:**

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)  
+1 253 215 8782 US (Tacoma)  
+1 346 248 7799 US (Houston)  
+1 602 753 0140 US (Phoenix)  
+1 720 928 9299 US (Denver)

**Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.**

**Or, to attend the Finance Committee meeting by Zoom computer audio at:**

**<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlUttQT09>**

**If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:**

- 1. Submit your comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

**Or**

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.**

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

**TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT:** Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

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**PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.**

**Call to Order**

**Mitch Winick, Chair**

**Roll Call**

**Agenda Additions/Corrections**

**Noemi Breig**

**Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

## Approval of Minutes

1. Approve the Minutes of October 4, 2024 Finance Committee Special Meeting. *Pages 9-12*

## Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 13-47*
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2025 in Attachment B. *Pages 8*

## Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
  - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
  - c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025). *Pages 48-49 (Nancy Buscher)*

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000. *Pages 50-52 (Dr. Craig Walls)*

6. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
  - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
  - c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement. *Pages 53-54 (Ari Entin)*

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000. *Pages 55-56 (Dr. Craig Walls)*
  
8. Receive and Approve September 2024 Financial Report. *Pages 57-69* **Daniel Leon, CFO**

**Adjournment**

**NEXT FINANCE COMMITTEE MEETING  
FRIDAY, January 10, 2025 AT 8:30 A.M.  
NATIVIDAD ROOM  
1<sup>ST</sup> Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting  
Friday, November 8, 2024  
Consent Items**

**Attachment A**

<p><b>1.</b> <i>Pages 13-14</i></p>	<p>a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best &amp; Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and</p> <p>b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.</p>
<p><b>2.</b> <i>Pages 15-16</i></p>	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
<p><b>3.</b> <i>Pages 17-18</i></p>	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
<p><b>4.</b> <i>Pages 19-20</i></p>	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
<p><b>5.</b> <i>Pages 21-22</i></p>	<p>a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and</p> <p>b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.</p>
<p><b>6.</b> <i>Pages 23-24</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.</p>

<p><b>7.</b> <i>Pages 25-26</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Datix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.</p> <p>c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.</p> <p>d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).</p>
<p><b>8.</b> <i>Pages 27-28</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.</p>
<p><b>9.</b> <i>Pages 29-30</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.</p>
<p><b>10.</b> <i>Pages 31-32</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head &amp; Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026, and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and</p> <p>b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.</p>
<p><b>11.</b> <i>Pages 33-34</i></p>	<p>a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health &amp; Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.</p> <p>b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.</p>
<p><b>12.</b> <i>Pages 35-36</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard</p>

	<p>provisions within the service agreement.</p> <p>c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the business associate agreement.</p> <p>d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).</p>
<b>13.</b> <i>Pages 37-38</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal &amp; amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.</p>
<b>14.</b> <i>Pages 39-40</i>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP &amp; coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.</p> <p>b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.</p>
<b>15.</b> <i>Pages 41-43</i>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and</p> <p>b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CAAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and</p> <p>c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.</p>
<b>16.</b> <i>Pages 44-45</i>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).</p>
<b>17.</b> <i>Pages 46-47</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.</p>





**Finance Committee Meeting  
Friday, November 08, 2024  
Consent Items**

**Attachment B**

**Natividad Medical Center  
Finance Committee  
2025 Regular Meeting Schedule**

*The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.*

*Schedule subject to change.*

<b>Month</b>	<b>Date</b>	<b>Time</b>	<b>Room</b>
<b>January</b>	Friday, 01/10/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>February</b>	Friday, 02/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>March</b>	Friday, 03/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>April</b>	Friday, 04/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>May</b>	Friday, 05/09/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>June</b>	Friday, 06/13/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>July</b>	Friday, 07/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>August</b>	Friday, 08/08/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>September</b>	Friday, 09/12/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>October</b>	Friday, 10/03/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>November</b>	Friday, 11/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>December</b>	*No Meeting		



**Finance Committee SPECIAL Meeting**  
**Friday, October 4, 2024**  
**8:30 AM**  
**NATIVIDAD ROOM**  
**1ST FLOOR, BUILDING 200**  
**MINUTES**

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**+1 346 248 7799 US (Houston)**  
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**Board Members:** Marcia Atkinson, Dr. Charles Harris, Dr. Valerie Vigil, and Mitch Winick

**Absent:** None

**NMC Staff/County:** Nancy Buscher, Cher Krause, Andrea Rosenberg, Dr. Craig Walls, Diana Vasquez, and Libby Downey

**Call to Order**

**Mitch Winick, Chair**

**Roll Call**

*Present*

*Marcia Atkinson  
Dr. Valerie Vigil  
Dr. Charles Harris  
Mitch Winick*

*Absent*

*None*

**Agenda Additions/Corrections**

**Noemi Breig**

- *None*

**Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

**Approval of Minutes**

1. Approve the Minutes of September 13, 2024 Finance Committee.

***MOTION:*** *Motion to approve the minutes of September 13, 2024, Finance Committee Meeting moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.*

**Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

***MOTION:*** *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 5, moved by Marcia Atkinson seconded by Dr. Charles Harris and approved unanimously.*

**Scheduled Items/Discussion Items**

3. Receive and Approve August 2024 Financial Report.

**Daniel Leon, CFO**

***MOTION:*** *Motion to accept the August 2024 Financial Report moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.*

**Adjournment at 8:48 AM**

*Recorded by Noemi Breig*



**Finance Committee SPECIAL Meeting**  
**Friday, October 4, 2024**  
**Consent Items**  
**MINUTES**  
**Attachment A**

<b>1.</b>	<p>Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 2 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management extending the agreement one (1) year period (November 28, 2024 through November 27, 2025) for a revised full agreement term of November 28, 2022 through November 27, 2025, and adding \$250,000 for a revised total agreement amount not to exceed \$850,000.</p>
<b>2.</b>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No.5 to the agreement (A-15959) with NeoGenomics, Laboratories, Inc. for patient specimen testing services, extending the agreement an additional twelve (12) month period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$300,000.</p>
<b>3.</b>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 9 to the agreement (A-13298) with Net Health Systems, Inc. for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility packages,, extending the agreement an additional one (1) year period (December 1, 2024 through November 30, 2025) for a revised full agreement term of August 31, 2016 through November 30, 2025, and adding \$81,788 for a revised total agreement amount not to exceed \$680,617.</p>
<b>4.</b>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Clinical Management Consultants for recruitment services for director and executive level positions, extending the agreement an additional one (1) year period (November 21, 2024 through November 20, 2025) for a revised full agreement term of November 21, 2022 through November 20, 2025, and adding \$150,000 for a revised total agreement amount not to exceed \$250,000.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$10,000) of the original cost of the agreement, for total contract liability of (\$280,000).</p>
<b>5.</b>	<p>Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 7 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional nine-month period (October 1, 2024 through June 30, 2025) for a revised full agreement term of October 1, 2016 through June 30, 2025 and adding \$2,700,000 for a revised total aggregate amount for all contracts not to exceed \$12,970,000.</p>

**..Title**

- a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the County Counsel to execute amendment No. 7 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$180,000, for a total revised agreement amount of \$895,000, with no change to the term of May 1, 2017 through April 30, 2026; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$903,000.

**SUMMARY/DISCUSSION:**

Best Best & Krieger, LLP provides advice and consultation with the Office of the County Counsel on a variety of healthcare-related issues to Natividad Medical Center. The firm performs specialized legal attorney services related to healthcare law, including, but not limited to, the Health Insurance Portability and Accountability Act (HIPAA), Stark and Anti-Kickback laws and laws pertaining to intellectual property law. They provide guidance on Business Associate Agreements, commercial law, and a variety of issues related to confidentiality of medical information.

**OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this renewal and amendment No. 7 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 7 was reviewed and approved by NMC's Finance Committee and Board of Trustees on November 8, 2024.

**FINANCING:**

The cost for this amendment is \$180,000 of which \$180,000 is included in the Fiscal Year 2024-2025 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for legal consulting services regarding healthcare related matters on an as needed basis, the outcome of which will contribute to assisting NMC run efficient business operations.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561  
Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

- Attachments:
- Best Best & Krieger Amendment No. 7
  - Best Best & Krieger Amendment No. 6
  - Best Best & Krieger Renewal and Amendment No. 5
  - Best Best & Krieger Amendment No. 4
  - Best Best & Krieger Amendment No. 3
  - Best Best & Krieger Amendment No. 2
  - Best Best & Krieger Amendment No. 1
  - Best Best & Krieger Agreement

Attachments on file with the Clerk of the Board

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) and Service Employees International Union (SEIU) Local 521 recently agreed to one time increases for the Occupational Therapist, Physical Therapist and Speech Pathologist classifications in negotiations. Each has a separate classification with a per diem status. These per diem classifications are compensated approximately 11.87% more than their counterparts as per diem employees are not eligible to receive County benefits.

In an effort to realign with current market trends to remain competitive and continue to recruit, retain and appropriately compensate per diem employees, Natividad recommends adjusting the salary ranges for the above listed per diem classifications.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increase for Natividad Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 for the remainder of FY 2024-25 is approximately \$9,627 and then \$17,879 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives



in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Attachment A  
Resolution

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Surgical Technician and Surgical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Surgical Technician classification was requested by Natividad Medical Center (NMC) administrative staff. The reason cited for the request was to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy last updated in January 2023.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the benchmark classification of Surgical Technician was matched to five (5) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, San Mateo Medical Center, Santa Clara Valley Medical Center, and Hazel Hawkins Hospital. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Contra Costa Regional Medical Center. The Surgical Technician classification is approximately 6.34% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Surgical Technician classification would need to be adjusted by approximately 6.34% at top step in order to align with the labor market average and to maintain the current spread for the per diem classification.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (10.7 FTE filled/0.9 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$38,461 and then \$71,427 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2551

Attachments:

Attachment A  
Resolution

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Obstetrical Technician, Senior Obstetrical Technician and Obstetrical Technician-Per Diem classifications as indicated in Attachment A effective December 14, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Obstetrical Technician classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy last updated in January 2023.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the benchmark classification of Obstetrical Technician was matched to four (4) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, Santa Clara Valley Medical Center, and Hazel Hawkins Hospital. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Contra Costa Regional Medical Center or San Mateo Medical Center. The Obstetrical Technician classification is approximately 9.75% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Obstetrical Technician classification would need to be adjusted by approximately 9.75% at top step in order to align with the labor market average and to maintain the current spread in the classification series and with the per diem classification.

OTHER AGENCY INVOLVEMENT:

Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (3.6 FTE filled/2.7 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$12,900 and then \$23,957 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2551

Attachments:  
Attachment A  
Resolution

**..Title**

Adopt Resolution to:

- a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and
- b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8355-Appropriation Unit NMC001) to reallocate one (1) Data Entry Operator II position to one (1) Office Assistant II position as indicated in Attachment A effective December 14, 2024; and
- b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.

SUMMARY/DISCUSSION:

On October 13, 2023, California State Senate Bill No. 525 was signed into law, which, in part, provides for increases to the California minimum wage for health care workers. As Natividad Medical Center (NMC) prepares for the new State minimum wage increase for health care workers to take effect on January 1, 2025, a review of all salary ranges was performed. Currently, the first-step base wage rate of Data Entry Operator II falls below the new State minimum wage for health care workers effective January 1, 2025.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to reallocate one (1) vacant Data Entry Operator II position to one (1) Office Assistant II position to ensure compliance with the new State minimum wage law for health care workers.

OTHER AGENCY INVOLVEMENT:

The Monterey County Office of County Counsel has reviewed this recommendation.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE vacant) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$2,848 and then \$5,289 annually thereafter. The funding for personnel costs is provided by Natividad Medical Center's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives

in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701  
Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Attachment A  
Resolution

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**ThyssenKrupp Elevator Corp. Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12743) with Thyssenkrupp Elevator Corporation for elevator maintenance and repair services at NMC, extending the agreement for an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of January 1, 2015 through December 31, 2025, and no change to the total agreement amount not to exceed \$1,356,062.00.

### **SUMMARY/DISCUSSION:**

NMC utilizes ThyssenKrupp for inspection, maintenance, and repair services on its elevators and dumbwaiters. Elevator equipment is highly specialized in nature, and elevators are essential to the operation of the hospital for patient and staff safety. Elevators are required to be inspected on a periodic basis as dictated by the State of California's Department of Industrial Relations, Division of Occupational Safety and Health. The Joint Commission (TJC) audits maintenance and repair of elevators. Inspections are part of the preventive maintenance program established by NMC and the records for these inspections must be maintained in order to be reviewed by state inspectors before receiving the proper permits. The elevator mechanic is required to clean all elevator components, adjust the elevator components, and lubricate the appropriate components that control the mechanical operation and speed of the elevator. ThyssenKrupp possesses the necessary expertise to perform preventive maintenance and to repair NMC's elevators. There are nine elevators which operate at NMC which are covered under this Agreement.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

### **FINANCING:**

There is no cost associated with this amendment No. 4.



**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Elevators at NMC are used by staff, patients and visitors. Maintenance and repairs are necessary to ensure that NMC's elevators operate reliably and safely.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- ThyssenKrupp Elevator Corp. Amendment No. 3
- ThyssenKrupp Elevator Corp. Amendment No. 2
- ThyssenKrupp Elevator Corp. Amendment No. 1
- ThyssenKrupp Elevator Corp. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Datix (USA) Inc. Agreement for Risk & Safety**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Datix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Datix (USA) Inc. for web-based software license services at NMC for an amount not to exceed \$401,355 with an agreement term December 16, 2024 through December 15, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,136) of the original cost of the agreement, for total contract liability of (\$441,491).

### **SUMMARY/DISCUSSION:**

RLDatix's risk and safety platform offers a range of services to help healthcare organizations improve patient safety and operational efficiency:

- **Governance:** Standardize internal processes, documentation, and transparency to control risk
- **Risk:** Use timely data and insights to prevent harm and improve patient safety
- **Compliance:** Proactively address compliance issues to meet regulatory guidelines, reduce risk, and control costs
- **DatixCloudIQ (DCIQ):** A Governance Risk and Compliance system that helps capture incidents, feedback, claims, and more.
- **Mobile application:** The Datix Cloud IQ mobile app allows users to log incidents immediately after they occur.
- **Reporting and analytics:** A comprehensive tool to monitor activity and drive actions towards improvement and management of future risk.

- Access control policy: Controls access to all resources based on the workforce member's job description.

RLDatix's services help healthcare organizations build a consistent, transparent culture of safety.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

**FINANCING:**

The cost for this agreement is \$401,355 of which \$50,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

RLDatix helps organizations drive safer, more efficient care by providing governance, risk and compliance tools that drive overall improvement and safety.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Tammy Perez, Director of Quality, 783-2512  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
Datix (USA) Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Jose Mario Pauda MD First Amendment**

#### TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services, extending the term of the Agreement by twenty-four months (January 1, 2025 to December 31, 2026) for a revised full Agreement term of January 1, 2024 to December 31, 2026 and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

#### SUMMARY/DISCUSSION:

NMC operates various outpatient clinics providing care and treatment to patients in Monterey County. NMC would like to amend its agreement with Dr. Mario Pauda so that he can continue to provide to provide family medicine services in the clinic three to four days a week. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of this Agreement is \$400,000 for the period January 1, 2024 to December 31, 2026. \$150,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal year. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in

order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Access Physicians California, P.C. Third Amendment**

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.

#### **..Report**

##### RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (A-15737) to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,280,000 and extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2022 to March 31, 2026.

##### SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. Access TeleCare to provides 24/7 neurology consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. NMC wishes to amend the agreement with Access TeleCare so that they can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. The Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. .

##### FINANCING:

The cost of this Amendment is \$400,000. The total not to exceed amount of this Agreement is \$1,280,000 for the period April 1, 2022 to March 31, 2026. \$280,000 is included in the Fiscal Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

##### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of

life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506  
Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

- Attachments:
- Third Amendment
  - Second Amendment
  - First Amendment
  - Agreement

Attachments on File at the Clerk of the Board

# **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

## **Central Coast Head & Neck Surgeons Sixth Amendment**

### TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026 , and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and
- b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Sixth Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, extending the term by twenty-four (24) months (January 1, 2025 to December 31, 2026) for a full revised term of July 1, 2016 to December 31, 2026 , and add \$1,500,000 to the original amount not to exceed \$7,500,000 in the aggregate; and
- b. Authorize CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$7,650,000.

### SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment and facial plastic, oral-maxillofacial, head and neck and dental surgery services of patients who present to the Emergency Department (ED) as required for a Level II Trauma Center. Central Coast Head and Neck Surgeons offers four board certified surgeons to provide 24 hours a day, 7 days a week otolaryngology, also known as ear, nose and throat (ENT), call coverage in the emergency department and audiology services to hospital inpatients and outpatients in the specialty clinic.

NMC would like to amend its agreement with Central Coast Head & Neck Surgeons so that they can continue to provide the same services critical to NMC's operation without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

### FINANCING:

The cost of this Amendment \$1,500,000. The total not to exceed amount of this Agreement is \$7,500,000 for the period July 1, 2016 to December 31, 2026 . \$750,000 is included in the Fiscal



Year 2024/2025 Adopted Budget and the remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

- Sixth Amendment
- Fifth Amendment
- Fourth Amendment
- Third Amendment
- Second Amendment
- First Amendment
- Agreement

Attachments on file at the Clerk of the Board

**MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**  
**Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement and Implementation Letter** **Legistar Number:**

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**..Title**

a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health & Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.

b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Ratify execution by the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Oregon Health & Science University for rotation of medical students at NMC with an agreement September 15, 2024 through September 14, 2029.

b. Approve recommendation Of CEO to accept non-standard insurance provisions within the agreement.

**SUMMARY/DISCUSSION:**

This agreement governs medical student rotations at Natividad. Medical students in their final years of training who are interested in pursuing family medicine residency do clinical rotations at sites where they may want to match for residency training. Having visiting students come for 2-4 weeks to do clinical rotations at our hospital is an excellent way for us to assess students' clinical skills and preparation for residency, and to recruit students with a strong interest in caring for our particular community.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by the NMC's Board of Directors trustees Executive Committee on November 8, 2024

**FINANCING:**

There is no cost associated with this agreement.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Our ability to host medical student rotations improves Natividad Family Medicine Residency's ability to recruit residents who are aligned with our mission to provide comprehensive care to the people of Monterey County, particularly the most marginalized patient populations.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Dr. Melissa Nothnagle, Director of Family Medicine Residency, 755-4201  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement  
Implementation letter.  
Oregon Health & Science University AAMC Uniform Clinical Training Affiliation Agreement

Attachments on file with the Clerk of the Board

**MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Phreesia, Inc. Agreement**

**Legistar Number:** \_\_\_\_\_

**..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the service agreement.
- c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Phreesia, Inc. for access passport electronic form services at NMC for an amount not to exceed \$277,030 with an agreement term retroactive from October 31, 2024 through October 30, 2027.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the service agreement.
- c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the business associate agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$27,703) of the original cost of the agreement, for total contract liability of (\$304,733).

**SUMMARY/DISCUSSION:**

Natividad Medical Center’s admissions and case management processes utilize paper forms to facilitate the various patient agreements and notices as part of the delivery of care. The hospital seeks to optimize the patient registration process by moving from paper-based forms to digital forms with an electronic signature. Electronic forms will help the hospital streamline workflows, reduce wait times, improve accuracy, reduce paper utilization and waste, and assist with regulatory compliance. Natividad Medical Center has reviewed various products and has identified Phreesia’s Access e-Forms and services as being the best fit for its needs.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on November 8, 2024.

**FINANCING:**

The cost for this agreement is \$277,030 of which \$223,710 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad Medical Center seeks to enhance the admissions process by converting its paper forms to digital format with electronic signatures. This will enhance the patient's experience by streamlining the registration process, reducing the hospital's reliance on paper, and minimize its associated storage costs.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
Phreesia, Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**3DR Laboratories, LLC Renewal & Amendment No. 3 Legistar Number: \_\_\_\_\_**

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for services, extending the agreement an additional three (3) year period (August 1, 2022 through July 31, 2025) for a revised full agreement term of August 1, 2017 through July 31, 2025, and adding \$100,000 for a revised total agreement amount not to exceed \$541,000.

### **SUMMARY/DISCUSSION:**

Natividad started sending computed tomography (CT) for 3D post processing to 3DR Labs in July 2017. 3D post processing is a process where the original 2D images acquired in a CT study and converted into a 3D format to provide further information to the ordering provider. This is a proven method to better visualize arteries, bones and vital organs. The post processing is highly technical, time consuming and requires an expertise in the process; along with advanced software to compete the post processing.

Natividad previously had a 3D post processing software that was out of date and slow. An internal Radiologic Technologist completed the 3D post processing, but was time consuming, creating a bottleneck with patient flow in the department. We are very sensitive with our turn-around times for our trauma service and would like to avoid patient care delays. Natividad elected to send all 3D post processing to an outside source, 3DR Laboratories, LLC. The amount below is the best estimate in cost based on statistical data. 3DR charges per study rather than a flat fee.

This renewal and amendment was due to vendor delays in contract negotiation. Since July 31, 2022, when the agreement expired, to present, 3DR has continued to provide services without a break. Natividad seeks this renewal and amendment so that services can continue and invoices can continue to be paid. . The renewal & amendment was delayed due to the vendor being non-responsive as well as their requested changes to Natividad's terms and conditions.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

### **FINANCING:**

The cost for this renewal and amendment No. 3 is \$100,000 of which \$100,000 is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6605

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This amendment supports the Health and Human Services strategic initiative by offering 3D post processing on radiology images to better enhance the images and data obtained from a procedure by converting the images from a 2D image to a 3D image. The new 3D image provides the radiologist and surgeon a better understanding of the extent of an injury before a surgery starts.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Eric Estrada, Diagnostic Imaging Manager, 772-7616  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- 3DR Laboratories, LLC Renewal & Amendment 3
- 3DR Laboratories, LLC Amendment 2
- 3DR Laboratories, LLC Amendment 1
- 3DR Laboratories, LCC Agreement

Attachments on file with the Clerk of the Board

**MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**ESO Solutions, Inc.**

**Legistar Number:** \_\_\_\_\_

**..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP & coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ESO Solutions, Inc. for trauma one and TQIP & coding license support services at NMC for an amount not to exceed \$9,681 with an agreement term retroactive from May 26, 2023 through May 25, 2025.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance, confidentiality, and non-standard language provisions within the agreement.

**SUMMARY/DISCUSSION:**

ESO provides support for management of the Trauma Registry including annual upgrades and updates. All software patches and upgrades are downloaded electronically. ESO provides unlimited technical and how to support (M-F 8-8 EST). Updates to the trauma registry are performed annually in January in collaboration with the Trauma Data Analyst to ensure the registry is current and compliant with the National Trauma Data Bank standards and Trauma Quality Improvement Program standards. Natividad is verified by the American College of Surgeons (ACS) as an adult level II trauma center. In order to maintain verification, the trauma center must meet specific requirements established by the ACS and published in *The Optimal Care of the Injured Patient* document. Additionally, and to the benefit of Natividad and our patient care outcomes, ESO provides program writing support and assists with changes made to the trauma registry to support the Trauma Program performance improvement efforts. ESO provides support with quarterly support of data submission to NTDB/TQIP and to the California EMS Authority. Data submission to these entities is required in order for Natividad to participate in benchmarking patient outcomes with other trauma centers, an ACS verification requirement. These results provide vital feedback to the Trauma Program and direct performance improvement and patient safety measures.

A retroactive date is requested due to the delay in response from ESO to finalize an agreement with Natividad. Services have been provided as of the retroactive date requested.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on November 8, 2024.



**FINANCING:**

The cost for this agreement is \$9,861 of which \$9,861 which is included in the FY 2024-25 Recommended/Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The ESO support is vital support for the Natividad Trauma Program and will ultimately contribute to the surveillance and identification of patient care management. This is critical for the performance improvement program to identify opportunities and establish standards with the goal of improving patient outcomes. ESO support is required in order to meet the ACS requirements of a current trauma registry with the ability to submit quarterly data to NTDB/TQIP and CEMSA.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Julie Ramirez, Trauma Services, 772-7350  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
ESO Solutions, Inc Agreement

Attachments on file with the Clerk of the Board

**..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and
- c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Enhanced Care Management Services Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, for the provision of Enhanced Care Management Program services to CCAH members, for a term of January 1, 2025 to December 31, 2025, subject to one-year automatic renewals, with 120 days prior written notice termination without cause; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the CalAIM Incentive Payment Program Letter of Agreement with The Santa Cruz-Monterey-Merced Managed Medical Care Commission, dba Central California Alliance for Health (CCAH), in substantially the same form as that which has been presented to the Board, without significant change to their content, in the amount of \$850,000 to facilitate the implementation of the Enhanced Care Management Program, for a term date January 1, 2025 through January 31, 2026; and
- c. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to these Agreements where the amendments do not significantly alter the scope of work, and do not exceed a revised maximum amount of \$935,000.

**SUMMARY/DISCUSSION:**

The California Department of Healthcare Services (DHCS) implemented CalAIM in January, 2022. CalAIM is a multi-year DHCS initiative to improve the quality of life and health outcomes of the Medi-Cal managed care population. DHCS has contracted with the Central California Alliance for Health to contract with local agencies and community-based organizations to implement CalAIM Enhanced Care Managed programs. Natividad Medical Center is negotiating with CCAH to provide ECM services to the youth population transitioning from incarceration.

The CCAH Enhanced Care Management Services Agreement will be effective January 1, 2025 for one year with automatic renewal unless either party terminates the agreement. Through this agreement CCAH will make per member per month payments to NMC to provide case management services to authorized CCAH members. NMC will assess, monitor and direct specific CCAH members to necessary services and resources to improve their quality of life, health and well-being.

The CalAIM Incentive Payment Program Letter of Agreement will be effective January 1, 2025 and terminate January 31, 2026. The current proposed agreement is to fund start-up costs to fully implement ECM for the youth population transitioning from incarceration. As NMC reaches milestones, specific payments will be made to NMC, up to the total eligible amount of \$850,000. The start-up costs include developing office space, purchasing furniture, purchasing equipment and staffing.

**OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved these Agreements as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendments were reviewed and approved by NMC’s Finance Committee and Board of Trustees on November 8, 2024.

**FINANCING:**

The estimated costs for these agreements will be covered by anticipated reimbursements from CCAH and are included in the Fiscal Year 2024 – 2025 Adopted Budget. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

These agreements are for the provision of services to the at-risk youth population transitioning from incarceration to improve their health and quality of life through programs and services.

- Economic Development
- Administration
- Health and Human Services

- \_\_\_ Infrastructure
- \_\_\_ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385  
Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

**Attachments:**

Central California Alliance for Health Enhanced Care Management Services Agreement  
Central California Alliance for Health CalAIM Incentive Payment Program Letter of Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **ECMO PRN LLC Agreement**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ECMO PRN, LLC for ECMO and ambulance transportation services at NMC for an amount not to exceed \$360,000 with an agreement term retroactive from March 1, 2024 through February 28, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$36,000) of the original cost of the agreement, for total contract liability of (\$396,000).

#### **SUMMARY/DISCUSSION:**

This new agreement will allow Natividad Medical Center to begin using the revolutionary and lifesaving technology and process known as extracorporeal membrane oxygenation (ECMO). ECMO pumps a patient's blood outside the body, adding oxygen and removing carbon dioxide. This allows the heart and lungs to rest and heal. ECMO is used to treat patients with life-threatening heart or lung conditions, such as heart failure, lung failure, or trauma. Services provided under this agreement allow us to initiate ECMO at Natividad and transport the patient to an ECMO receiving hospital for ongoing care.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

#### **FINANCING:**

The cost for this agreement is \$360,000 of which \$180,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This new service will clearly support the strategic initiative around health and quality of life by preserving that life and promoting healing for the most acutely ill in patients in Monterey County.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Craig A. Walls, Chief Medical Officer, 755-4196  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
ECMO PRN, LLC Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **MD Buyline, Inc., a Symplr Company, Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14537) with MD Buyline, Inc., a symplr company, for medical equipment pricing analysis subscription services, extending the agreement an additional one (1) year period for a revised full agreement term of January 3, 2018 through January 2, 2026, and adding \$27,934 for a revised total agreement amount not to exceed \$224,371.

#### **SUMMARY/DISCUSSION:**

MD Buyline provides Natividad Medical Center (NMC) with access to its automated cost analysis subscription services. The cost analysis subscription services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto generated include a cost comparative analysis and also provide NMC with suggestions as to which areas can be more easily negotiated down. NMC has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, NMC can make new product decisions with greater efficiency, transparency and supporting documentation. This subscription also includes access and use of an online database for tracking medical device Recalls.

NMC is requesting that the agreement be extended to allow for these automated services to continue.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on December 6, 2024.

#### **FINANCING:**

The cost for this amendment No. 4 is \$27,934 which is included in the FY 2024-2025 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for strategic sourcing data, market cost data, and when needed, advisory services. These services result in cost savings opportunities and ultimately more competitive pricing for NMC when purchasing equipment.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Kristen Aldrich, Purchasing and Materials Support Director, 783-2627

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- MD Buyline Amendment 4
- MD Buyline Renewal and Amendment 3
- MD Buyline Renewal and Amendment 2
- MD Buyline Amendment 1
- MD Buyline Membership Agreement

Attachments on file with the Clerk of the Board



**MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Total Renal Care, Inc.**

**Legistar Number:** \_\_\_\_\_

**..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025).

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$3,252,750 with an agreement term through June 30, 2027 with an effective start date of the date of the last signature.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$325,275) of the original cost of the agreement, for total contract liability of (\$3,578,025).

**SUMMARY/DISCUSSION:**

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education

and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care's dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

**FINANCING:**

The cost for this agreement is \$3,252,750 of which \$1,084,250 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Nina M. Woolfolk, Director of Acute Care Services, 772-7440  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment No. 13 & 14 to Locum Tenens Referral Services per RFP 9600-61**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

#### **..Report**

##### **RECOMMENDATION:**

##### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

##### **SUMMARY/DISCUSSION:**

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians and/or advanced practice practitioners. Locum tenens temporarily take the place of physicians and/or advanced practice practitioners during periods when employee or contract physicians and/or advanced practice practitioners are not available due to vacation, illness, continuing medical education or staffing shortages.

In order to find highly qualified temporary physicians and/or advanced practice practitioners who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC's operation without interruption.

##### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No.12 and renewal and amendment No. 13 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 12 and renewal and amendment No. 13 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees

on November 8, 2024.

**FINANCING:**

The cost for this amendment No. 13 and amendment No. 14 is \$6,000,000 of which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 13
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 12
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
- Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
- Staff Care, Inc. Amendment No. 14
- Staff Care, Inc. Renewal & Amendment No. 13
- Staff Care, Inc. Amendment No. 12
- Staff Care, Inc. Amendment No. 11
- Staff Care, Inc. Renewal & Amendment No. 10
- Staff Care, Inc. Amendment No. 9
- Staff Care, Inc. Renewal & Amendment No. 8
- Staff Care, Inc. Amendment No. 7
- Staff Care, Inc. Amendment No. 6
- Staff Care, Inc. Amendment No. 5
- Staff Care, Inc. Amendment No. 4
- Staff Care, Inc. Amendment No. 3
- Staff Care, Inc. Amendment No. 2

Staff Care, Inc. Amendment No. 1  
Staff Care, Inc. Agreement  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 13  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 12  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Inspirata, Inc.**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Inspirata, Inc. for e-path licensing and support to provide cancer registry reporting and data abstraction, services at NMC for an amount not to exceed \$25,000 with an agreement term December 22, 2024 through December 21, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the service agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the business associate agreement.

### **SUMMARY/DISCUSSION:**

Health and Safety Code 103885, which governs cancer reporting by entities diagnosing and treating cancer, requires pathologists diagnosing cancer to provide cancer pathology reports to the California Cancer Registry (CCR) electronically. NMC is fulfilling this regulatory requirement through a partnership with Inspirata, Inc., who owns and operates the interface that receives pathology data from NMC, packages it, and transmits the data to the National Cancer Institute (NCI) Surveillance, Epidemiology, and End Results (SEER) program in coordination with one of the three CA SEER Registries.

NMC is seeking to renew the agreement with Inspirata, Inc. for a one-year period in order to remain compliant with California regulatory requirements.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

### **FINANCING:**

The cost for this agreement is \$25,000 which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement allows Natividad Medical Center to remain compliant with California regulations requiring reporting of Pathology results to the cancer registry.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Tim Fitzgerald, IT Project Manager, 783-2716  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
Inspirata, Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Locumtenens.com, LLC Amendment No. 5**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physicians services, with no change to the term (August 26, 2022 through August 25, 2025) adding \$2,000,000 for a revised total agreement amount not to exceed \$9,000,000.

### **SUMMARY/DISCUSSION:**

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referral of locum tenens physicians.

Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.).

Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to add funds ensuring temporary physicians are available if needed to provide the patient care services critical to NMC's operation without interruption.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

### **FINANCING:**

The cost for this amendment No. 5 is \$2,000,000 of which \$2,000,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**



The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to deliver reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Locumtenens.com Amendment No. 5
- Locumtenens.com Amendment No. 4
- Locumtenens.com Amendment No. 3
- Locumtenens.com Amendment No. 2
- Locumtenens.com Amendment No. 1
- Locumtenens.com Agreement

Attachments on file with the Clerk of the Board



# FINANCIAL STATEMENTS

SEPTEMBER 30, 2024

10/28/24

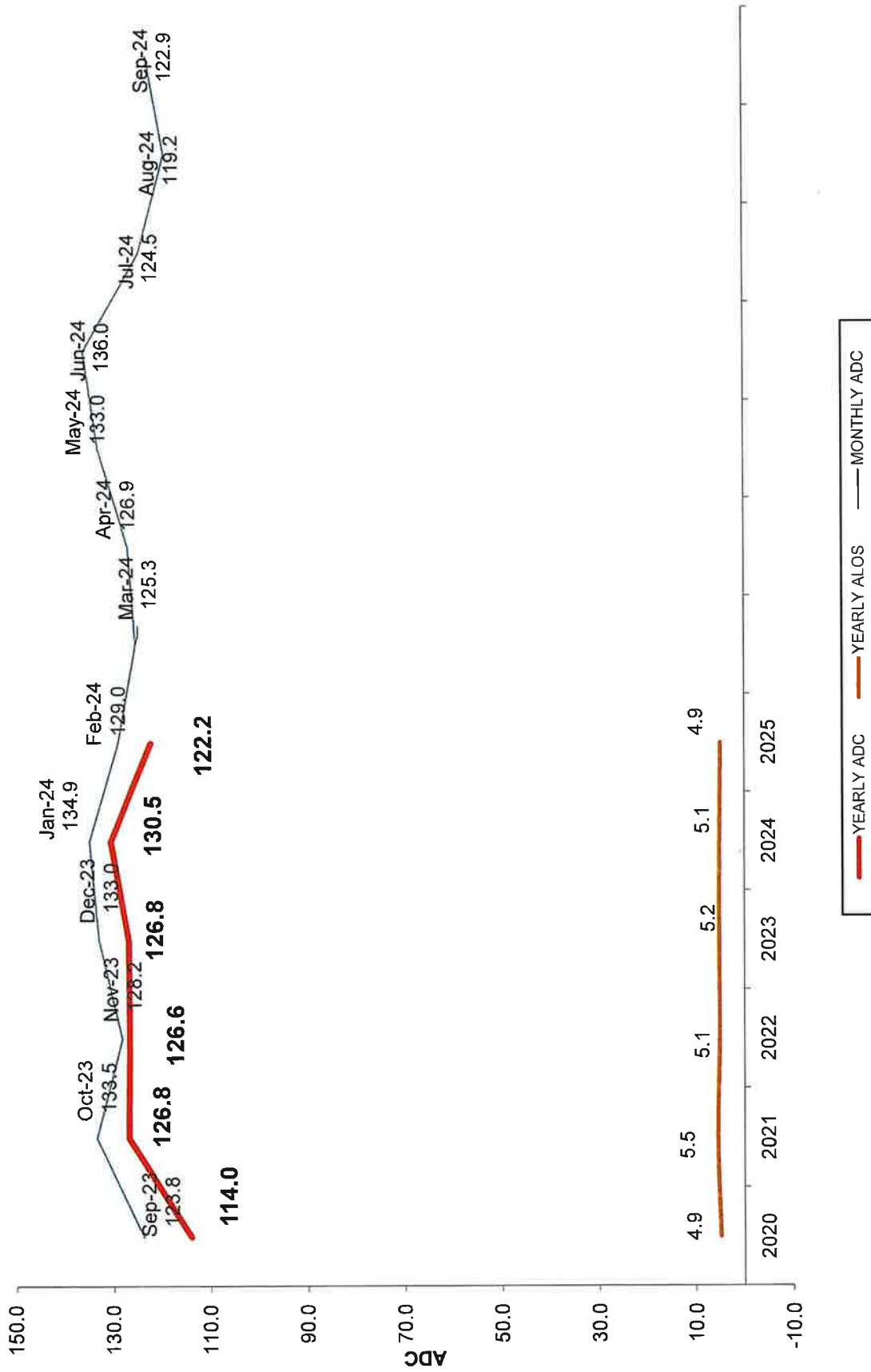


# FINANCIAL STATEMENTS

SEPTEMBER 30, 2024

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
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# NATIVIDAD

## STATISTICAL REPORT

### September 30, 2024

	Month-To-Date					Year-To-Date				
	07-24	08-24	09-24	Budget		Budget	Current	Prior Yr	%	
					<b>PT DAYS BY SERVICE</b>	<b>STAFFED BEDS</b>				
										<b>CY/PLY</b>
1	290	250	180	225	NICU	15	690	720	630	14.29%
2	1,676	1,598	1,698	1,864	Med/Surg	57	5,717	4,972	5,924	-16.07%
3	178	196	185	197	ICU	10	605	559	593	-5.73%
4	107	109	75	85	Peds	12	260	291	193	50.78%
5	772	799	781	745	Acute Rehab	28	2,284	2,352	2,284	2.98%
6	320	325	290	304	OB/Gyn	27	932	935	944	-0.95%
7	3,343	3,277	3,209	3,420	<b>TOTAL ACUTE</b>	<b>149</b>	<b>10,488</b>	<b>9,829</b>	<b>10,568</b>	<b>-6.99%</b>
8	516	419	477	438	Psychiatric	19	1,343	1,412	1,265	11.62%
9	3,859	3,696	3,686	3,858	<b>TOTAL DAYS</b>	<b>168</b>	<b>11,831</b>	<b>11,241</b>	<b>11,833</b>	<b>-5.00%</b>
10	295	316	280	296	Nursery	18	907	891	919	-3.05%
					<b>AVERAGE DAILY CENSUS</b>					
11	82.9	79.9	80.9	89.2	Acute	121	89.2	81.3	90.0	-9.67%
12	24.9	25.8	26.0	24.8	Acute Rehab	28	24.8	25.6	24.8	3.23%
13	16.6	13.5	15.9	14.6	Psychiatric	19	14.6	15.3	13.8	10.87%
14	124.5	119.2	122.9	128.6	<b>TOTAL</b>	<b>168</b>	<b>128.6</b>	<b>122.2</b>	<b>128.6</b>	<b>-4.98%</b>
15	9.5	10.2	9.3	9.9	Nursery	18	9.9	9.7	10.0	-3.00%
					<b>PERCENTAGE OF OCCUPANCY</b>					
16	68.5%	66.0%	66.9%	73.7%	Acute		73.7%	67.2%	74.4%	-9.7%
17	88.9%	92.1%	92.9%	88.6%	Acute Rehab		88.6%	91.4%	88.6%	3.2%
18	87.4%	71.1%	83.7%	76.8%	Psychiatric		76.8%	80.5%	72.6%	10.9%
19	74.1%	71.0%	73.2%	76.5%	<b>TOTAL</b>		<b>76.5%</b>	<b>72.7%</b>	<b>76.5%</b>	<b>-5.0%</b>
20	52.8%	56.7%	51.7%	55.0%	Nursery		55.0%	53.9%	55.6%	-3.0%
					<b>ADMISSIONS</b>					
21	686	670	644	645	Acute		1,978	2,000	2,032	-1.57%
22	54	58	50	57	Acute Rehab		176	162	176	-7.95%
23	46	46	45	49	Psychiatric		149	137	154	-11.04%
24	786	774	739	751	<b>TOTAL</b>		<b>2,303</b>	<b>2,299</b>	<b>2,362</b>	<b>-2.67%</b>
25	190	200	169	182	Nursery		558	559	568	-1.58%
26	202	213	177	191	Deliveries		585	592	591	0.17%
					<b>DISCHARGES</b>					
27	658	652	588	612	Acute		1,877	1,898	1,977	-4.00%
28	53	56	56	58	Acute Rehab		177	165	179	-7.82%
29	45	46	48	49	Psychiatric		151	139	156	-10.90%
30	756	754	692	719	<b>TOTAL</b>		<b>2,205</b>	<b>2,202</b>	<b>2,312</b>	<b>-4.76%</b>
31	179	191	149	167	Nursery		511	519	520	-0.19%
					<b>AVERAGE LENGTH OF STAY</b>					
32	4.9	4.8	5.0	5.1	Acute(Hospital wide no babies)		5.1	4.9	5.0	-2.00%
33	14.3	13.8	15.6	13.0	Acute Rehab		13.0	14.5	13.0	11.54%
34	2.4	2.5	2.7	2.6	OB/Gyn		2.6	2.5	2.5	0.00%
35	11.2	9.1	10.6	9.0	Psychiatric		9.0	10.3	8.2	25.61%
36	1.6	1.6	1.7	1.6	Nursery		1.6	1.6	1.6	0.00%
					<b>OUTPATIENT VISITS</b>					
37	4,794	4,938	4,759	5,097	Emergency Room		15,630	14,491	14,902	-2.76%
38	397	394	396	406	ER Admits		1,245	1,187	1,291	-8.06%
39	50.5%	50.9%	53.6%	54.1%	ER Admits as a % of Admissions		54.1%	51.6%	54.7%	-5.54%
40	7,639	7,223	6,853	6,330	Clinic Visits		19,411	21,715	19,456	11.61%
					<b>ANCILLARY PROCEDURES BILLED</b>					
41	55,747	54,969	53,091	54,213	Lab Tests		166,253	163,807	165,622	-1.10%
42	4,482	4,696	4,410	4,370	Radiology Procedures		13,402	13,588	13,507	0.60%
43	274	249	248	234	MRI Procedures		718	771	743	3.77%
44	123	114	114	96	Nuclear Med Procedures		295	351	261	34.48%
45	1,372	1,416	1,302	1,265	Ultrasound Procedures		3,878	4,090	3,931	4.04%
46	3,065	2,736	2,611	2,487	CT Scans		7,627	8,412	6,599	27.47%
47	481	388	376	408	Surgeries		1,250	1,245	1,297	-4.01%
48	7.67	8.08	7.74	7.59	FTE'S PER AOB		7.59	7.83	7.33	6.82%
49	1,431.9	1,437.8	1,454.0	1,433.2	<b>TOTAL PAID FTE'S</b>		<b>1,433.2</b>	<b>1,441.2</b>	<b>1,379.6</b>	<b>4.47%</b>
50	5,786	5,521	5,632	5,661	<b>ADJUSTED PATIENT DAYS</b>		<b>17,362</b>	<b>16,933</b>	<b>17,322</b>	<b>-2.25%</b>

\*ER Admits do not include LDED beginning JUL23.

**NATIVIDAD  
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2025**

	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	82,094,747	74,798,102	70,490,020										227,382,869
2 Pro Fees	5,986,048	5,994,959	5,124,160										17,097,167
3 Outpatient	43,990,366	39,882,209	39,920,578										123,793,153
4 Total Patient Revenue	132,073,161	120,665,270	115,534,758										368,273,189
<b>Deductions from revenue</b>													
5 Contractual Deductions	97,901,711	93,101,614	88,215,883										279,219,209
6 Bad Debt	6,654,066	1,230,033	3,350,022										11,234,121
7 Unable to Pay	51,412	39,812	104,588										195,811
8 Total Contractual Discounts	104,607,189	94,371,459	91,670,493										290,649,141
9 Net Patient Revenue	27,465,972	26,293,812	23,864,265										77,624,048
10 As a percent of Gross Revenue	20.80%	21.79%	20.66%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.08%
<b>Total Government Funding</b>													
11	7,867,497	8,367,497	8,767,497										25,002,491
<b>Other Operating Revenue:</b>													
12 Rent Income	123,369	123,369	123,369										370,107
13 Interest Income	395,833	395,833	395,833										1,187,499
14 NMF Contribution	78,083	75,418	76,570										230,071
15 Other Income	458,382	484,668	1,116,888										2,060,035
16 Total Other Operating Revenue	1,055,667	1,079,588	1,712,460										3,847,713
17 TOTAL REVENUE	36,389,136	35,740,895	34,344,222										106,474,252
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	19,958,546	20,428,057	20,025,959										60,412,563
19 Registry	854,294	978,710	777,450										2,610,454
20 Phys/Residents SWB & Contract Fees	5,446,733	5,433,098	5,611,408										16,491,239
21 Purchased Services	3,450,731	3,243,858	3,111,935										9,806,624
22 Supplies	3,364,090	3,356,052	3,184,571										9,904,712
23 Insurance	422,523	553,273	484,677										1,470,473
24 Utilities and Telephone	430,279	418,860	403,145										1,252,283
25 Interest, Expense	21,234	21,234	21,234										63,702
26 Depreciation & Amortization	963,054	956,840	986,377										2,906,271
27 Other Operating Expense	498,104	462,607	363,482										1,324,193
28 TOTAL EXPENSE	35,409,589	35,852,688	34,990,237										106,242,515
29 NET INCOME(LOSS)	979,546	(111,794)	(636,015)										231,737
<b>Normalization for Extraordinary Items</b>													
30													
31													
32													
33													
34 Total Extraordinary Items													
34 NET INCOME BEFORE Extraordinary Items	\$ 979,546	\$ (111,794)	\$ (636,015)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 231,737
<b>CAPITAL CONTRIBUTIONS</b>													
35													
36 County Contribution													
37 CHANGE IN NET ASSETS	\$ 979,546	\$ (111,794)	\$ (636,015)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 231,737

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF SEPTEMBER 30, 2024**

	CURRENT MONTH			YEAR -TO -DATE		
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR
<b>R E V E N U E</b>						
1	\$ 70,490,020	\$ 78,756,799	(8,266,779) (10.5)	\$ 227,382,869	\$ 241,520,867	(\$ 14,137,998) (5.9)
2	5,124,160	5,545,270	(421,110) (7.6)	17,097,167	17,005,490	91,677 0.5
3	39,920,578	39,404,244	516,334 1.3	123,793,153	120,839,686	2,953,467 2.4
4	115,534,758	123,706,313	(8,171,555) (6.6)	388,273,169	379,366,043	(11,092,854) (2.9)
5	86,215,883	94,535,812	6,319,929 6.7	279,219,209	289,909,626	10,690,617 3.7
6	3,350,022	3,358,934	8,912 0.3	11,234,121	10,300,732	(933,389) (9.1)
7	104,588	80,640	(23,948) (29.7)	195,611	247,296	51,485 20.8
8	91,670,493	97,975,386	6,304,893 6.4	290,649,141	300,457,854	9,808,713 3.3
9	23,884,265	25,730,927	(1,866,662) (7.3)	77,624,048	76,908,189	(1,284,141) (1.6)
10	20.66%	20.80%		21.08%	20.80%	
11	8,767,497	7,867,497	900,000 11.4	25,002,491	23,602,491	1,400,000 5.93
<b>Total Government Funding</b>						
12	123,369	127,601	(4,232) (3.3)	370,107	382,803	(12,696) (3.3)
13	395,833	395,833	-	1,187,499	1,187,499	0
14	76,570	78,083	(1,513) (1.9)	230,071	234,249	(4,178) (1.8)
15	1,116,688	458,118	658,570 143.8	2,060,035	1,374,354	685,681 49.9
16	1,712,460	1,059,635	652,825 61.6	3,847,713	3,178,905	668,808 21.0
17	34,344,222	34,658,059	(313,837) (0.9)	106,474,252	105,689,585	784,667 0.7
<b>TOTAL REVENUE</b>						
18	20,025,959	20,410,116	384,157 1.9	60,412,563	62,169,374	1,756,811 2.8
19	777,450	555,616	(221,834) (39.9)	2,610,454	1,703,890	(906,564) (53.2)
20	5,611,408	5,411,760	(199,648) (3.7)	16,491,239	16,389,826	(101,413) (0.6)
21	3,111,935	3,051,192	(60,743) (2.0)	9,806,624	9,305,446	(501,178) (5.4)
22	3,184,571	2,772,724	(411,847) (14.9)	9,904,712	8,503,030	(1,401,682) (16.5)
23	494,677	442,418	(52,259) (11.8)	1,470,473	1,327,254	(143,219) (10.8)
24	403,145	350,247	(52,898) (15.1)	1,252,283	1,074,087	(178,196) (16.6)
25	21,234	36,025	14,791 41.1	63,702	110,475	46,773 42.3
26	986,377	1,059,412	73,035 6.9	2,906,271	3,248,870	342,599 10.5
27	363,482	475,590	112,108 23.6	1,324,193	1,458,478	134,285 9.2
28	34,980,237	34,565,100	(415,137) (1.2)	106,242,515	105,290,730	(951,785) (0.9)
29	(636,015)	92,959	(728,974) (784.2)	231,737	398,855	(167,118) (41.9)
<b>NET INCOME(LOSS)</b>						
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31						
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33						
34	\$ (636,015)	\$ 92,959	(\$ 728,974) (784.2)	\$ 231,737	\$ 398,855	(\$ 167,118) (41.9)
<b>CAPITAL CONTRIBUTIONS</b>						
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**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF SEPTEMBER 30, 2024**

	CURRENT MONTH				YEAR-TO-DATE			
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)	
			\$ VAR.	% VAR			\$ VAR.	% VAR
	5,632	5,661	(29)	-0.5%	16,933	17,362	(429)	-2.5%
1	\$ 12,516	\$ 13,911	\$ (1,395)	(10.0)%	\$ 13,428	\$ 13,911	\$ (482)	-3.5%
2	910	979	(70)	(7.1)	1,010	979	30	3.1
3	7,068	6,960	128	1.8	7,311	6,960	351	5.0
4	20,514	21,851	(1,337)	(6.1)	21,749	21,850	(101)	(0.5)
5	15,663	16,698	1,035	6.2	16,490	16,698	208	1.2
6	595	593	(2)	(0.3)	663	593	(70)	(11.8)
7	19	14	(4)	(30.4)	12	14	3	18.8
8	16,277	17,306	1,029	5.9	17,165	17,305	141	0.8
9	4,237	4,545	(308)	(6.8)	4,584	4,545	39	0.9
10	20.66%	20.80%			21.08%	20.80%		
11	1,557	1,390	167	12.0	1,477	1,359	117	8.6
12	22	23	(1)	(2.8)	22	22	(0)	(0.9)
13	70	70	0	0.5	70	68	2	2.5
14	14	14	(0)	(1.4)	14	13	0	0.7
15	198	81	117	145.0	122	79	42	53.7
16	304	187	117	62.5	227	183	44	24.1
17	6,098	6,122	(24)	(0.4)	6,288	6,087	201	3.3
18	3,566	3,605	49	1.4	3,568	3,581	13	0.4
19	138	98	(40)	(40.7)	154	98	(56)	(57.1)
20	986	956	(40)	(4.2)	974	944	(30)	(3.2)
21	553	539	(14)	(2.5)	579	536	(43)	(8.1)
22	565	490	(76)	(15.5)	585	490	(95)	(19.4)
23	88	78	(10)	(12.4)	87	76	(10)	(13.6)
24	72	62	(10)	(15.7)	74	62	(12)	(19.5)
25	4	6	3	40.8	4	6	3	40.9
26	175	187	12	6.4	172	187	15	8.3
27	65	84	19	23.2	78	84	6	6.9
28	6,211	6,105	(106)	(1.7)	6,274	6,064	(210)	(3.5)
29	(113)	16	(129)	(787.8)	14	23	(9)	(40.4)
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33								
34	\$ (113)	\$ 16	\$ (129)	(789)%	\$ 14	\$ 23	\$ (9)	(40.4)%
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**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 9/30/24**

<b>BALANCE SHEET</b>	<u>Beq. Balance</u>	<u>Accruals</u>	<u>Prior Years Final Rec'n</u>	<u>IGTs Transferred Out</u>	<u>Received</u>	<u>End. Balance</u>
Medi-Cal Waiver (DSH + SNCP)	-	3,562,500		14,893,359	(11,273,034)	\$ 7,182,825
Physician SPA	-	125,001			(259,308)	\$ (134,307)
Rate Range IGT-CCAH- AB 915	8,910,234	3,999,999				\$ 12,910,233
Medical GME	745,727	827,499				\$ 1,573,226
Medical HPE	-	249,999		413,695	(939,708)	\$ (276,013)
Family First-COVID 19	-	62,499			(157,389)	\$ (94,890)
SB1732	-	699,999			(21,797)	\$ (21,797)
Hospital Fee	-	249,999			(244,565)	\$ 455,434
MCMC EPP	9,269,945	3,999,999		7,904,703	(551,925)	\$ (301,926)
MCMC QIP	13,024,643	8,250,000				\$ 21,174,646
<b>GOVERNMENT RECEIVABLES</b>	<b>31,950,549</b>	<b>22,027,494</b>	<b>-</b>	<b>23,211,757</b>	<b>(13,447,725)</b>	<b>\$ 63,742,076</b>
Accrued Donations	16,738	231,224			(220,489)	\$ 27,473
Office Buildings	(8,374)	370,107			(261,514)	\$ 100,219
Miscellaneous Receivable	135,539	310,454			(309,220)	\$ 136,774
Probation	-	270,290			(186,386)	\$ 83,904
UCSF & TOURO University	25,900	24,850			(25,900)	\$ 24,850
Interest Accrued	(1)	1,187,499				\$ 1,187,498
Health Department	162,500	489,139			(164,139)	\$ 487,500
Watsonville	1,000,000					\$ 1,000,000
<b>OTHER RECEIVABLES</b>	<b>1,332,302</b>	<b>2,883,564</b>	<b>-</b>	<b>-</b>	<b>(1,167,647)</b>	<b>\$ 3,048,219</b>
<b>STATE/COUNTY RECEIVABLES</b>	<b>\$ 33,282,851</b>	<b>\$ 24,911,058</b>	<b>\$ -</b>	<b>\$ 23,211,757</b>	<b>\$ (14,615,373)</b>	<b>\$ 66,790,294</b>

<b>P &amp; L</b>	<b>YTD SEP-24</b>
Medi-Cal DSH /SNCP	\$ 3,562,500
Physician SPA	\$ 125,001
AB915	\$ 827,499
SB 1732	\$ 699,999
HPE	\$ 62,499
Esperanza Care	\$ (125,001)
HD Residency Support	\$ (125,001)
MCMC EPP	\$ 3,999,999
MCMC QIP	\$ 8,250,000
Hospital Fee	\$ 249,999
Medical GME	\$ 249,999
CARES Act Fund Aid	\$ 2,900,000
Family First C-19 Response-FMAP Enhance-	\$ -
Rate Range IGT-CCAH-	\$ 3,999,999
Medicare Bi-Weekly Payment	\$ 324,999
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 25,002,491</b>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF SEPTEMBER 30, 2024**

	CURRENT MONTH		YEAR - TO - DATE
1	<b>\$ 235,084,143</b>	CASH AT BEGINNING OF PERIOD	<b>\$ 265,963,829</b>
2		FROM OPERATIONS:	
3	(636,015)	NET INCOME/(LOSS)	231,737
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	896,201	DEPRECIATION/AMORT	<b>\$ 2,816,095</b>
6	<u>260,186</u>	SUBTOTAL	<u>3,047,833</u>
7		CHANGES IN WORKING CAPITAL:	
8	2,335,183	ACCOUNTS RECEIVABLE	(2,971,872)
	1,400,000	FUND AID STIMULUS	2,900,000
9	(14,009,198)	STATE/COUNTY RECEIVABLE	(33,507,443)
10	(250,613)	PREPAID EXPENSE & INVENTORY	2,715,383
11	3,208,623	ACCRUED PAYROLL	(1,863,117)
12	(2,152,771)	ACCOUNTS PAYABLE	(4,718,211)
13	(1,400,000)	MCARE/MEDICAL LIABILITIES	(5,057,555)
15	-	SHORT TERM DEBT	0
16	<u>1,965,669</u>	ACCRUED LIABILITIES	<u>1,696,667</u>
17	(8,903,108)	NET (DECREASE)/INCREASE	(40,806,147)
18		CAPITAL ADDITIONS:	
19	(201,790)	PP&E ADDITIONS	(1,877,719)
20	<u>-</u>	NBV OF ASSETS DISPOSED	<u>-</u>
19	-		-
21	(201,790)	TOTAL CAPITAL (Use of Cash)	(1,877,719)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(164,452)
24	41,819	OTHER ASSETS	63,089
25	<u>-</u>	INVESTMENTS	<u>-</u>
26	(12,999)	TOTAL FINANCING	(101,362)
27	<u>(8,857,710)</u>	INC./(DEC.) IN CASH BALANCE	<u>(39,737,396)</u>
28	<u><u>\$ 226,226,433</u></u>	CASH BALANCE - END OF PERIOD	<u><u>\$ 226,226,433</u></u>

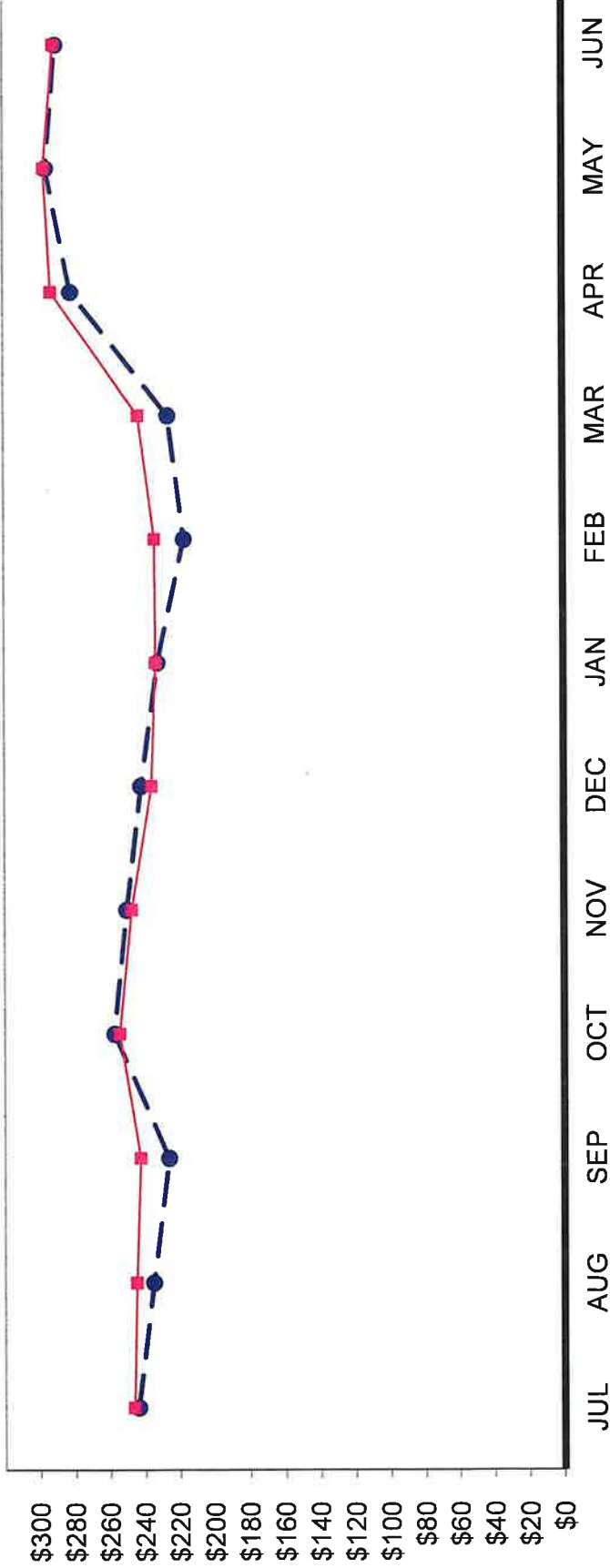
**NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2025**

	<u>BDGT-25</u>	<u>ESTIMATE FY2025</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,250,000	\$ 14,250,000	\$ -
Physician SPA	\$ 500,000	\$ 500,000	-
EPP	16,000,000	\$ 16,000,000	-
QIP	33,000,000	\$ 33,000,000	-
AB915	3,310,000	\$ 3,310,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	16,000,000	\$ 16,000,000	-
HPE	250,000	\$ 250,000	-
Family First Corona Virus Response	-	\$ -	-
Esperanza Care Outside Purchased Service	(500,000)	\$ (500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	6,000,000	\$ 7,400,000	1,400,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 94,410,000</u>	<u>\$ 95,810,000</u>	<u>\$ 1,400,000</u>



## Cash Flow Performance Fiscal Year 2024 (in Millions)

● - YTD Projections    
 ■ - BUDGET 2024



Months	ACTUAL		ESTIMATE											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	ESTIMATE	ESTIMATE
YTD	243.9	235.1	226.2	257.4	250.3	242.0	232.3	217.0	226.2	281.6	295.7	290.2		
BDGT	246.4	244.9	242.5	254.5	247.4	235.8	233.3	234.0	243.2	292.9	296.8	291.4		
Variance	(2.5)	(9.8)	(16.3)	2.9	3.0	6.2	(1.0)	(17.0)	(17.0)	(11.4)	(1.2)	(1.2)		

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2025

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	265,955,268	243,916,079	235,075,584	226,217,874	257,431,911	250,315,359	231,824,799	232,337,610	216,986,250	226,182,794	281,569,709	295,651,428	265,955,268

**CASH RECEIPTS**

Patient Revenues (incl pro fees and lab cap)	24,303,677	26,813,241	23,665,694	29,390,787	24,048,348	15,638,476	30,751,652	26,405,739	26,724,296	26,287,316	26,965,662	20,805,201	301,800,089
Provider Fee			551,925	-	-	-	-	-	-	-	666,666	333,334	1,551,925
RR IGT CCAH				-	-	-	-	-	-	16,000,000	-	-	16,000,000
Stimulus -Family First Response COVID19	21,797			-	-	-	-	-	-	-	-	-	21,797
SHORT DOYLE			1,798,420	-	457,447	-	-	457,447	-	-	457,447	-	3,170,762
HPE			157,389	41,667	-	41,667	-	-	-	41,667	-	41,667	429,350
Foundation Donations	15,019	196,929	7,388	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	759,336
MCAL Waiver CY24/GPP	11,273,034			11,264,599	-	-	10,193,823	-	-	-	10,193,823	-	42,925,278
Fund Aid	500,000	1,000,000	1,400,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	7,400,000
SB1732	244,565			-	-	-	-	2,496,055	-	-	-	-	2,740,620
HEALTH DEPARTMENT REIMB				311,241	167,122	-	278,423	-	141,241	-	245,319	-	1,143,346
MCAL GME		787,991	151,716	-	-	250,000	-	-	250,000	-	-	-	1,689,708
AB915				-	-	-	-	-	-	-	3,310,000	-	3,310,000
Rent Income	16,820	16,820	227,874	93,696	144,672	122,184	123,184	115,884	122,684	116,184	115,184	116,159	1,331,144
Juvenile Hall													-
QIP										49,073,698			49,073,698
EPP				18,869,468					8,665,229				27,534,697
Physician SPA			259,308	-	-	-	-	-	-	-	-	500,000	759,308
CAH Hospital Quality Incentive Program (HQP)			611,600	-	642,800	-	-	642,800	-	642,800	-	642,800	2,540,000
IGT Sub-Fund Transfer In/(Out)													-
Fund 404 Transfer		15,539	38,953	68,048	12,779	100,720	25,140	63,885	141,554	63,173	163,644	1,134,862	1,828,296
Interest Income				-	-	1,686,365	-	-	1,686,365	-	-	-	3,372,730
Miscellaneous Revenue	511,723	102,070	921,228	364,933	388,841	259,494	832,578	241,251	420,285	299,531	272,783	382,764	4,997,481
Total Cash Receipts	36,886,635	28,932,590	29,791,495	60,964,438	26,422,009	18,658,905	42,764,801	31,024,928	38,711,653	92,441,568	43,593,328	25,810,352	476,002,302

**CASH DISBURSEMENTS**

Purchased Services and Supplies	15,854,576	13,953,860	11,723,456	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	122,420,750
Rate Range Assessment Fee CY22													-
Rate Range IGT CY22													-
Rate Range IGT CY21													-
IGT MEDICAL GME	413,695												413,695
GPP	7,449,467		7,443,893			6,890,960				6,890,960			28,675,278
MCAL FY17 FINAL SETTLEMENT	3,175,922	(3,150,196)											25,726
IGT EPP		7,904,703					3,629,994						11,534,697
IGT QIP								16,073,698					16,073,698
GPP Transfer to HD/BH (3 FYs)													-
Building Lease / Rental Equipment			196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	1,765,370
Unfunded Actuarial Liability (UAL) Annual Allocation													-
COP Principal & Interest Payments				4,541,347					441,454				4,982,801
Payroll and Benefits	27,743,145	19,064,719	19,481,857	18,495,430	18,495,430	18,495,430	27,743,145	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	241,996,306
Workers Comp Allocation													-
Property Insurance			1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	9,392,034
Liability Insurance													-
COWCAP	4,289,019												4,289,019
Data Processing					1,103,120	220,583	220,583		441,114	220,686	608,086		2,814,170
Pension Fund Transfer to County													-
Capital Expenditures				1,027,609	274,421	432,593	430,906	1,358,815	350,863	999,787	568,131	1,910,143	7,353,267
Total Cash Disbursements	58,925,824	37,773,085	38,649,205	29,750,401	33,538,561	37,149,465	42,251,990	46,375,888	29,515,109	37,054,653	29,511,609	31,241,021	451,736,811

Increase/(Decrease) (22,039,189) (8,840,495) (8,857,710) 31,214,037 (7,116,552) (18,490,560) 512,811 (15,351,360) 9,196,544 55,386,915 14,081,719 (5,430,669) 24,265,491

Ending Cash Fund 451 243,916,079 235,075,584 226,217,874 257,431,911 250,315,359 231,824,799 232,337,610 216,986,250 226,182,794 281,569,709 295,651,428 290,220,760 290,220,760

(+) Cash In Transit						10,177,223							
(-) Petty Cash and CC	8,559	8,559	8,559	10,341	22,659	9,326	9,294	14,658	10,010	11,716	15,680	8,561	
Ending Cash as per G/L	243,924,638	235,084,143	226,226,433	257,442,252	250,338,018	242,011,348	232,346,904	217,000,908	226,192,804	281,581,425	295,667,108	290,229,320	

Fund 404													
Beginning Balance	61,347,484	61,347,484	61,331,945	61,292,992	61,224,944	61,212,165	61,111,445	61,086,305	61,022,420	60,880,867	60,817,694	60,654,050	
Transfer In from fund 451													
Transfer Out fund 404	-	(15,539)	(38,953)	(68,048)	(12,779)	(100,720)	(25,140)	(63,885)	(141,554)	(63,173)	(163,644)	(1,134,862)	
Capital Expenditures													
Ending Cash Fund 404	61,347,484	61,331,945	61,292,992	61,224,944	61,212,165	61,111,445	61,086,305	61,022,420	60,880,867	60,817,694	60,654,050	59,519,187	

Ending Cash Fund 451 & 404 305,263,563 296,407,529 287,510,866 318,656,855 311,527,524 292,936,245 293,423,915 278,008,670 287,063,661 342,387,403 356,305,478 349,739,947