



**Finance Committee
Meeting 2025**

February 14, 2025



Finance Committee Meeting

Friday, February 14, 2025

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

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Enter the Meeting ID number: 976 1224 4841 when prompted. You will then enter the Password: 021988 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97612244841?pwd=XeeZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

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Or

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INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



Reunión del Comité de Finanzas

Viernes, 14 de febrero de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1. Podrá asistir a la reunión en persona; o,

2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

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Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

- 1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpublicomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.**

O

- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción "Levantar la mano" en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.**

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Call to Order

Mitch Winick, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of January 10, 2025 Finance Committee Meeting. *Pages 8-13*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 14-30*

Scheduled Items/Discussion Items

3. Receive and Approve December 2024 Financial Report. *Pages 31-43*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, March 14, 2025 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting
Friday, February 14, 2025
Consent Items**

Attachment A

<p>1. <i>Pages 14-15</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services for an amount not to exceed \$800,000 for the period to April 1, 2025 to March 31, 2027; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.</p>
<p>2. <i>Pages 16-17</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2021 to March 31, 2026, and adding \$468,000 for a revised total not to exceed amount of \$1,968,000 in the aggregate; and</p> <p>b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,038,000.</p>
<p>3. <i>Pages 18-19</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services, extending the term by twenty-four months (April 1, 2025 to March 31, 2027) for a revised full agreement term of April 1, 2022 to March 31, 2027, and adding \$4,000,000 to a revised full not to exceed amount of \$10,000,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments where the total amendments do not significantly change the scope of work; do not cause an increase of more than 10% (\$600,000) of the original contract amount and increase the total contract amount above \$10,600,000.</p>
<p>4. <i>Pages 20-21</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with MGMA-ACMPE for access to its online physician practice management data platform and organizational membership services at NMC for an amount not to exceed \$52,819.00 with an agreement term April 1, 2025 through March 31, 2028.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.</p>
<p>5. <i>Pages 22-23</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 9 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through March 31, 2025, and</p>

	adding \$400,000 for a revised total agreement amount not to exceed \$6,075,957.
6. <i>Pages 24-25</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Smith & Enright Landscaping, Inc. for landscaping and maintenance services at NMC and Natividad Medical Group (NMG) outpatient clinic located in Prunedale, CA for an amount not to exceed \$400,000 with an agreement term April 1, 2025 through March 31, 2028. b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,000) of the original cost of the agreement, for total contract liability of (\$440,000).
7. <i>Pages 26-27</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic Sales and Service, LLC for maintenance and repair services at NMC for an amount not to exceed \$280,868 with an agreement term retroactive from August 17, 2024 through August 16, 2028. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement. c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$28,086) of the original cost of the agreement, for total contract liability of (\$308,954).
8. <i>Pages 28-30</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,808,833 for a revised total agreement amount not to exceed \$9,885,284 and extending the term of the Agreement for an additional two (2) year period (March 1, 2025 through February 28, 2027) with a revised full agreement term of March 1, 2019 through February 28, 2027.



Finance Committee Meeting
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8:30 AM
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1ST FLOOR, BUILDING 200
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Reunión del Comité de Finanzas

Viernes, 10 de enero de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la Reunión

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DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Board Members: Dr. Charles Harris, Dr. Valerie Vigil, and Marcia Atkinson

Absent: Mitch Winick

NMC Staff/County: Stacy Saetta, Ari Entin, Nancy Buscher, Daniel Leon, Cher Krause, Andrea Rosenberg, Dr. Craig Walls, Janine Bouyea, Victor Sosa, Libby Downey, Cora Panturad, and Deborah Paolinelli

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

*Dr. Valerie Vigil
Dr. Charles Harris
Marcia Atkinson*

Absent

Mitch Winick

Agenda Additions/Corrections

Noemi Breig

- *None*

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of November 8, 2024 Finance Committee Special Meeting.

***MOTION:** Motion to approve the minutes of November 8, 2024, Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

***MOTION:** Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 5, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Scheduled Items/Discussion Items

3. Receive and Approve October 2024 Financial Report. **Daniel Leon, CFO**

4. Receive and Approve November 2024 Financial Report. **Daniel Leon, CFO**

***MOTION:** Motion to accept the October 2024 and November 2024 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

5. Receive Oral Report on County of Monterey Solar Project Update. **Deborah Paolinelli, Assistant CAO**

Adjournment at 8:50 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, January 10, 2025
Consent Items
MINUTES
Attachment A

1.	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Cardiac Sonographer and Cardiac Sonographer-Per Diem classifications as indicated in Attachment A effective February 8, 2025; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
2.	<p>a. Amend the FY 2024-25 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8358-Appropriation Unit NMC001) to reallocate three (3) Administrative Secretary-Confidential positions to two (2) Administrative Services Assistant positions and one (1) Administrative Services Manager as indicated in Attachment A effective January 25, 2025; and</p> <p>b. Authorize and direct the County Administrative Office and the Auditor-Controller to incorporate the approved position changes into the Fiscal Year 2024-25 Adopted Budget.</p>
3.	<p>Receive a report on the status of Hospital Seismic Safety public notices compliance with Assembly Bill (AB) 1882.</p>
4.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14560) with Everbridge, Inc. for critical event management software services, extending the agreement an additional one (1) year period (January 30, 2025 through January 29, 2026) for a revised full agreement term of January 30, 2018 through January 29, 2026 and adding \$40,760 for a revised total Agreement amount of \$290,605.</p>
5.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-13995) with B.E. Smith, Inc. for interim management-level services at NMC, extending the agreement for an additional one year term (January 1, 2025 through December 31, 2025) for a revised full agreement term of July 18, 2018 through December 31, 2025.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Bay Area Gynecology Oncology Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services for an amount not to exceed \$800,000 for the period to April 1, 2025 to March 31, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services for an amount not to exceed \$800,000 for the period to April 1, 2025 to March 31, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

SUMMARY/DISCUSSION:

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including the highly specialized cancer care and treatment of pelvic floor issues. Natividad has an agreement with Bay Area Gynecology Oncology, for which Dr. James Lilja provides gynecology oncology services and Dr. Katherine Volpe and Dr. Victor Velasco provide urogynecology services one day a week in the outpatient specialty clinic as well as inpatient/outpatient procedures in the operating room. Natividad would like to enter into this new agreement so that Bay Area Gynecology Oncology can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$800,000. \$350,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund. Funding will be provided from NMC's Enterprise Fund 451-

9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF (NICU) Third Amendment

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2021 to March 31, 2026, and adding \$468,000 for a revised total not to exceed amount of \$1,968,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,038,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services extending the term by twelve months (April 1, 2025 to March 31, 2026) for a revised full agreement term of April 1, 2021 to March 31, 2026, and adding \$468,000 for a revised total not to exceed amount of \$1,968,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,038,000.

SUMMARY/DISCUSSION:

NMC's Neonatal Intensive Care Unit (NICU) provides stabilization of the initially ill newborn and intermediate intensive care as well as continuing care for growing newborns. NMC has an agreement with UCSF School of Medicine Department of Pediatrics to provide two highly trained neonatologist physicians for 24/7 coverage of infants admitted to the NICU as well as oversight and medical direction of the unit. NMC wishes to amend the agreement so that UCSF can continue to provide the same services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$468,000. The total not to exceed amount of this Agreement is \$2,038,000 for the period April 1, 2021 to March 31, 2026. \$450,000 is included in the Fiscal Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children and their families to remain closer to home for acute pediatric care.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

- Third Amendment
- Second Amendment
- First Amendment
- Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Coast Neurosurgical Institute, Inc. First Amendment

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services, extending the term by twenty-four months (April 1, 2025 to March 31, 2027) for a revised full agreement term of April 1, 2022 to March 31, 2027, and adding \$4,000,000 to a revised full not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments where the total amendments do not significantly change the scope of work; do not cause an increase of more than 10% (\$600,000) of the original contract amount and increase the total contract amount above \$10,600,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services, extending the term by twenty-four months (April 1, 2025 to March 31, 2027) for a revised full agreement term of April 1, 2022 to March 31, 2027, and adding \$4,000,000 to a revised full not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments where the total amendments do not significantly change the scope of work; do not cause an increase of more than 10% (\$600,000) of the original contract amount and increase the total contract amount above \$10,600,000.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons, Resources for Optimal Care of the Injured Patient, requires neurosurgical care to be promptly available for the acute care of the brain injured and spinal cord injured patient and neurosurgeons be able to respond for an in-person evaluation within 30 minutes for Level II Trauma Centers. In order to provide this level of 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into this agreement with Pacific Coast Neurosurgical Institute, Inc., for which board certified neurosurgeons will provide neurosurgical services as part of the comprehensive trauma services required for Level II Trauma Centers. The group will provide dedicated primary and backup call coverage in the emergency department, inpatient and outpatient services, procedures in the operating room, as well a medical director for oversight

and management of the neurosurgery services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$4,000,000. The total not to exceed amount of this agreement is \$10,000,000. \$2,000,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles Harris, Interim Chief Executive Officer, 783.2551

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

MGMA-ACMPE Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with MGMA-ACMPE for access to its online physician practice management data platform and organizational membership services at NMC for an amount not to exceed \$52,819.00 with an agreement term April 1, 2025 through March 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with MGMA-ACMPE for access to its online physician practice management data platform and organizational membership services at NMC for an amount not to exceed \$52,819.00 with an agreement term April 1, 2025 through March 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

For compliance with state and federal regulations, it is the responsibility of the hospital to document fair market value for compensation of employees, independent contractor physicians, and non-physician providers. Medical Group Management Association (MGMA) is a nationally recognized organization that offers access to industry data such as compensation and productivity benchmarking reports. Access to this tool will support decisions to help achieve strategic objectives of the hospital's services lines while remaining compliant with federal regulations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this agreement is \$52,819.00 of which \$14,043 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The MGMA DataDive package and organizational membership provides NMC with access to necessary data that will allow us to identify areas of operational improvement, manage costs, and attract and retain quality physicians and staff.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

MGMA-ACMPE Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Total Renal Care, Inc. Amendment No. 9

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 9 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through March 31, 2025, and adding \$400,000 for a revised total agreement amount not to exceed \$6,075,957.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 9 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through March 31, 2025, and adding \$400,000 for a revised total agreement amount not to exceed \$6,075,957.

SUMMARY/DISCUSSION:

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care’s dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 9 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 9 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this amendment No. 9 is \$400,000 which is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6383.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer 831-783-2560
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Total Renal Care, Inc. Amendment 9
- Total Renal Care, Inc. Amendment 8
- Total Renal Care, Inc. Amendment 7
- Total Renal Care, Inc. Amendment 6
- Total Renal Care, Inc. Amendment 5
- Total Renal Care, Inc. Amendment 4
- Total Renal Care, Inc. Amendment 3
- Total Renal Care, Inc. Amendment 2
- Total Renal Care, Inc. Amendment 1
- Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Smith & Enright Landscaping, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Smith & Enright Landscaping, Inc. for landscaping and maintenance services at NMC and Natividad Medical Group (NMG) outpatient clinic located in Prunedale, CA for an amount not to exceed \$400,000 with an agreement term April 1, 2025 through March 31, 2028.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,000) of the original cost of the agreement, for total contract liability of (\$440,000).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Smith & Enright Landscaping, Inc. for landscaping and maintenance services at NMC and Natividad Medical Group (NMG) outpatient clinic located in Prunedale, CA for an amount not to exceed \$400,000 with an agreement term April 1, 2025 through March 31, 2028.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$40,000) of the original cost of the agreement, for total contract liability of (\$440,000).

SUMMARY/DISCUSSION:

Smith & Enright Landscaping Inc., will provide landscaping services throughout the contract duration, starting with an assessment of current conditions and a plan for improvements. Subsequent services will include planting, maintenance, and preventative care, with deliverables and timelines specified.

NMC will oversee the progress of these services through regular site inspections and meetings with Smith & Enright Landscaping Inc. The vendor will provide status updates and documentation on work completed throughout the contract period. A final review will confirm that all objectives have been met and that the completed work aligns with the agreed specifications and quality standards.

Benefits to Natividad Medical Center

The landscaping services provided by Smith & Enright Landscaping, Inc. will significantly improve the aesthetic and functional aspects of our campus. An enhanced landscape not only improves the overall appearance of the facility but also contributes to creating a more welcoming and therapeutic environment for patients, visitors, and staff. Well-maintained outdoor spaces are known to promote patient recovery, reduce stress, and foster a positive atmosphere within healthcare settings.

Moreover, by partnering with Smith & Enright, Inc., NMC can leverage their expertise in sustainable landscaping practices, including water-efficient planting, green space optimization, and seasonal

maintenance. This will allow us to maintain an attractive and cost-effective landscape while reducing our environmental footprint.

Benefits to Patients

For our patients, the maintained landscape will directly contribute to their overall healthcare experience. Studies have shown that exposure to well-designed outdoor spaces can lead to reduced anxiety, improved mood, and enhanced recovery times for patients.

In addition, the beautification of the grounds and the introduction of more functional outdoor spaces will create a more pleasant environment for patients and visitors, reducing stress and creating a sense of calm. By investing in these services, NMC will ensure that patients feel comfortable and cared for not only inside the facility but also in the surrounding environment.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this agreement is \$400,000 of which \$120,000 is included in the FY 2025-26 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6321.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The landscaping services provided by Smith & Enright Landscaping, Inc. will bring tangible benefits to NMC by transforming our outdoor environment into a more functional, sustainable, and aesthetically pleasing space. These services will contribute to improved patient experiences, a more efficient healthcare environment, and a stronger connection to the community we serve.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2611

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Smith & Enright Landscaping, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Hologic, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic Sales and Service, LLC for maintenance and repair services at NMC for an amount not to exceed \$280,868 with an agreement term retroactive from August 17, 2024 through August 16, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$28,086) of the original cost of the agreement, for total contract liability of (\$308,954).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic Sales and Service, LLC for maintenance and repair services at NMC for an amount not to exceed \$280,868 with an agreement term retroactive from August 17, 2024 through August 16, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$28,086) of the original cost of the agreement, for total contract liability of (\$308,954).

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes a Hologic Dimensions 3D 8000 which is a 3D mammography system. This system performs mammography imaging that provides 3D image of the breast. The 3D image provides an additional view of the breast to aid in the early detection of breast cancer. The service agreement will cover required annual maintenance and repair services to all the components of the system listed in the agreement. The service hours are Monday through Friday between 8 am and 5 pm for on-site repair and 24/7 for telephone and remote diagnostics. The required scheduled maintenance is completed per manufacturer and MQSA (Mammography Quality Standards Act) guidelines. The maintenance is completed to provide high quality images to all patients for the early detection of breast cancer.

Natividad Medical Center utilizes the Trident Radiography System which is an imaging device used to image a breast post-mastectomy to aid the surgeon and the pathologist to complete the required testing on the breast post-mastectomy. The service agreement will cover required scheduled maintenance and any repair services needed for the equipment. The maintenance is completed to make sure the equipment is functioning correctly. The services are Monday through Friday from 8 am until 5 pm with telephone and remote service 27/7.

Natividad Medical Center also utilizes the Hologic Horizon Bone Density imaging system. This system takes low radiation x-rays of a person's bones and body mass to determine bone density. The service agreement will cover scheduled maintenance and any repair needed for the equipment. The maintenance is completed to make sure the equipment is functioning properly.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost for this agreement is \$280,868 of which \$94,778 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6321.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The breast imaging program provides important and vital cancer screening and diagnostic services to the residents of Monterey County and the surrounding region. Our outpatient, center is a full-service breast care facility and is designated as a Breast Imaging Center of Excellence by the American College of Radiology (ACR). The ACR designation signifies that we are recognized as having the highest standards in the radiology profession. Our trained, experienced staff consists of board-certified radiologists and caring, female technologists who are licensed in mammography.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Eric Estrada, Director of Diagnostic Imaging, 772-7616
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Hologic, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Renovo Solutions LLC, Renewal and Amendment No. 5

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,808,833 for a revised total agreement amount not to exceed \$9,885,284 and extending the term of the Agreement for an additional two (2) year period (March 1, 2025 through February 28, 2027) with a revised full agreement term of March 1, 2019 through February 28, 2027.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,808,833 for a revised total agreement amount not to exceed \$9,885,284 and extending the term of the Agreement for an additional two (2) year period (March 1, 2025 through February 28, 2027) with a revised full agreement term of March 1, 2019 through February 28, 2027.

SUMMARY/DISCUSSION:

The healthcare sector is increasingly dependent on advanced medical equipment to provide high-quality care. Biomedical services are crucial to ensure that these devices function properly, safely, and within regulatory standards. Proper maintenance and timely repairs of medical devices are critical to avoid disruptions in patient care, prevent costly breakdowns, and ensure compliance with health and safety regulations.

As healthcare facilities expand their technology offerings, the need for a trusted partner to manage and maintain these devices becomes even more critical. Effective biomedical services play a key role in minimizing equipment downtime, reducing costs associated with unnecessary replacements, and optimizing the overall performance of healthcare systems.

Renovo Solutions and Natividad Medical Center Partnership. The collaboration between Renovo Solutions and Natividad Medical Center has proven to be highly beneficial to both parties. Renovo's expert team ensures that Natividad's extensive inventory of medical equipment is properly maintained, repaired, and compliant with healthcare standards. This partnership has contributed to the hospital's ability to deliver exceptional care, reduce operational risks, and ensure patient safety.

The continued partnership is essential for Natividad Medical Center, as it ensures access to high-quality, responsive, and reliable biomedical support. Renovo's proactive maintenance approach and their ability to rapidly address equipment issues have helped Natividad maintain seamless healthcare delivery, even in times of high demand or during critical situations.

Key Benefits of the Partnership

1. **Proactive Maintenance:** Renovo’s services help prevent equipment failures before they impact patient care, improving the overall reliability of Natividad’s medical devices.
2. **Cost-Effective Solutions:** By offering efficient maintenance and repair services, Renovo helps Natividad optimize its equipment lifecycle and avoid unnecessary purchases of new equipment.
3. **Regulatory Compliance:** Renovo ensures that all medical equipment meets regulatory standards, thus supporting Natividad’s commitment to providing safe, compliant, and quality care.
4. **Rapid Response Times:** Renovo’s responsive service ensures that Natividad’s equipment is up and running quickly, minimizing downtime, and preventing delays in patient care.

Renovo Solutions’ commitment to delivering high-quality biomedical services has significantly contributed to the operational success of Natividad Medical Center. The ongoing partnership between the two organizations is vital to the hospital’s ability to provide optimal care to its patients, maintain regulatory compliance, and minimize equipment-related risks. Both parties look forward to continuing their collaboration and exploring new opportunities to enhance healthcare delivery through innovation and expertise in biomedical services.

Natividad is requesting approval to accept the new pricing structure and to extend the term of the Agreement for an additional two (2) year period.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal and amendment No. 5 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 5 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on February 14, 2025.

FINANCING:

The cost of this renewal and amendment No. 5 is \$2,808,833 of which \$1,374,342 is included in the FY 2025-26 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC’s Enterprise Fund 451-9600-6321.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC’s biomedical equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614
 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Renovo Solutions LLC Renewal and Amendment No. 5
Renovo Solutions LLC Renewal and Amendment No. 4
Renovo Solutions LLC Renewal and Amendment No. 3
Renovo Solutions LLC Amendment No. 2
Renovo Solutions LLC Amendment No. 1
Renovo Solutions Agreement (awarded per RFP 9600-70)

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

DECEMBER 31, 2024

01/27/25

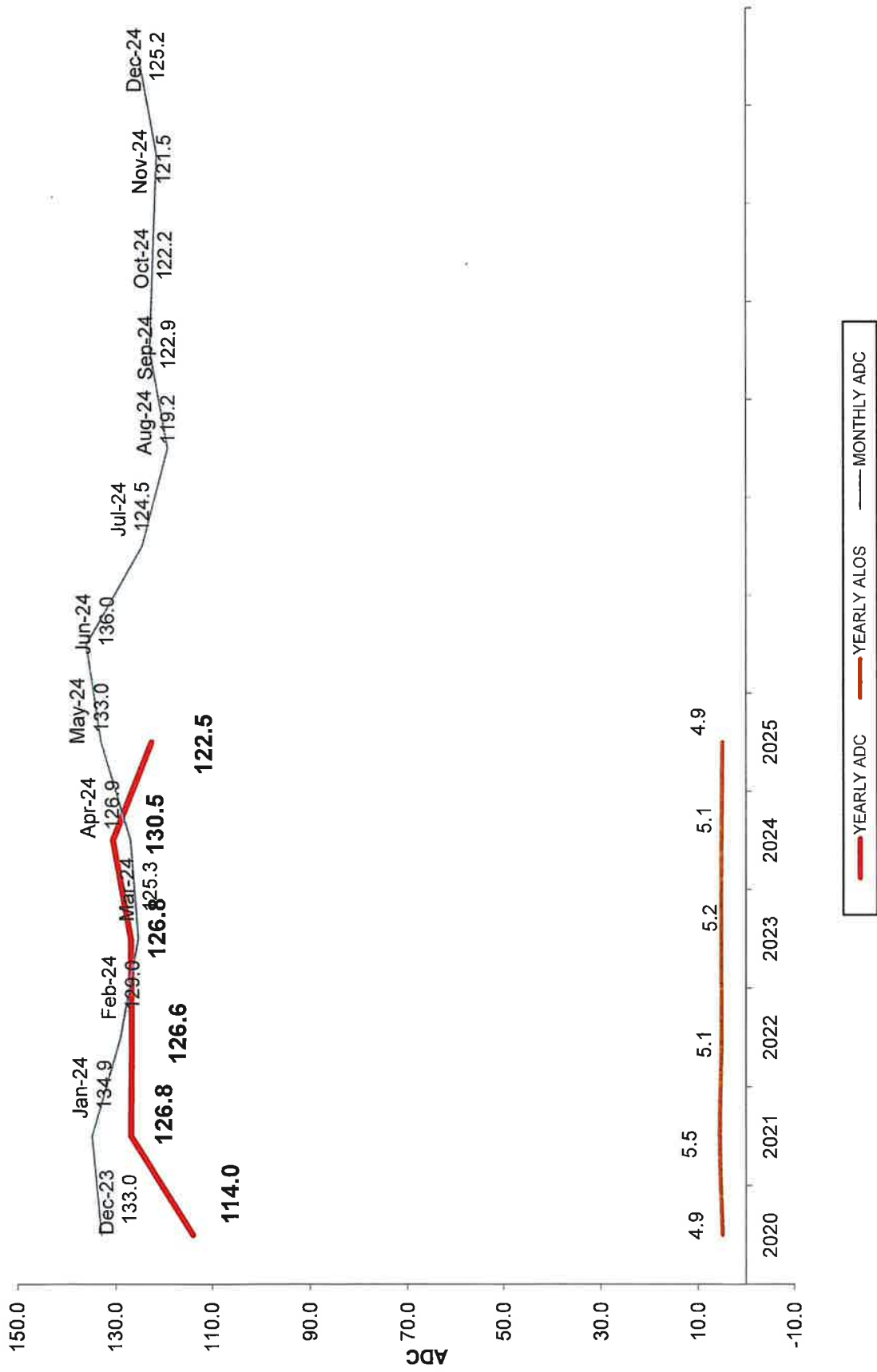


FINANCIAL STATEMENTS

DECEMBER 31, 2024

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**NATIVIDAD
STATISTICAL REPORT
December 31, 2024**

Month-To-Date					Year-To-Date					
10-24	11-24	12-24	Budget		Budget	Current	Prior Yr	%		
					PT DAYS BY SERVICE		STAFFED BEDS		CY/PLY	
1	236	275	251	233	NICU	15	1,381	1,482	1,397	6.08%
2	1,687	1,672	1,806	1,926	Med/Surg	57	11,434	10,094	11,586	-12.88%
3	232	220	180	204	ICU	10	1,210	1,191	1,245	-4.34%
4	121	98	85	88	Peds	12	521	594	528	12.50%
5	800	754	845	770	Acute Rehab	28	4,568	4,774	4,589	4.03%
6	293	255	284	314	OB/Gyn	27	1,863	1,766	1,886	-6.36%
7	3,369	3,274	3,451	3,534	TOTAL ACUTE	149	20,977	19,901	21,231	-6.26%
8	420	372	429	453	Psychiatric	19	2,686	2,633	2,749	-4.22%
9	3,789	3,646	3,880	3,987	TOTAL DAYS	168	23,663	22,534	23,980	-6.03%
10	237	244	250	305	Nursery	18	1,813	1,622	1,835	-11.61%
					AVERAGE DAILY CENSUS					
11	82.9	84.0	84.1	89.2	Acute	121	89.2	82.2	90.4	-9.07%
12	25.8	25.1	27.3	24.8	Acute Rehab	28	24.8	25.9	24.9	4.02%
13	13.5	12.4	13.8	14.6	Psychiatric	19	14.6	14.3	14.9	-4.03%
14	122.2	121.5	125.2	128.6	TOTAL	168	128.6	122.5	130.3	-5.99%
15	7.6	8.1	8.1	9.9	Nursery	18	9.9	8.8	10.0	-12.00%
					PERCENTAGE OF OCCUPANCY					
16	68.5%	69.4%	69.5%	73.7%	Acute		73.7%	67.9%	74.7%	-9.1%
17	92.1%	89.6%	97.5%	88.6%	Acute Rehab		88.6%	92.5%	88.9%	4.0%
18	71.1%	65.3%	72.6%	76.8%	Psychiatric		76.8%	75.3%	78.4%	-4.0%
19	72.7%	72.3%	74.5%	76.5%	TOTAL		76.5%	72.9%	77.6%	-6.0%
20	42.2%	45.0%	45.0%	55.0%	Nursery		55.0%	48.9%	55.6%	-12.0%
					ADMISSIONS					
21	635	635	679	666	Acute		3,956	3,922	4,027	-2.61%
22	65	58	63	59	Acute Rehab		352	350	353	-0.85%
23	46	49	51	50	Psychiatric		298	283	303	-6.60%
24	746	742	793	776	TOTAL		4,606	4,555	4,683	-2.73%
25	155	155	158	188	Nursery		1,117	1,026	1,130	-9.20%
26	165	164	167	197	Deliveries		1,169	1,088	1,183	-8.03%
					DISCHARGES					
27	600	570	638	632	Acute		3,754	3,653	3,830	-4.62%
28	64	57	59	60	Acute Rehab		354	347	357	-2.80%
29	51	44	55	51	Psychiatric		302	289	306	-5.56%
30	715	671	752	743	TOTAL		4,410	4,289	4,493	-4.54%
31	136	140	145	172	Nursery		1,022	940	1,034	-9.09%
					AVERAGE LENGTH OF STAY					
32	5.1	4.9	4.9	5.1	Acute(Hospital wide no babies)		5.1	4.9	5.1	-3.92%
33	12.3	13.0	13.4	13.0	Acute Rehab		13.0	13.6	13.0	4.62%
34	2.5	2.5	2.6	2.6	OB/Gyn		2.6	2.5	2.6	-3.85%
35	9.1	7.6	8.4	9.0	Psychiatric		9.0	9.3	9.1	2.20%
36	1.5	1.6	1.6	1.6	Nursery		1.6	1.6	1.6	0.00%
					OUTPATIENT VISITS					
37	5,236	4,841	4,932	5,267	Emergency Room		31,259	30,317	30,665	-1.13%
38	393	400	439	420	ER Admits		2,490	2,448	2,505	-2.28%
39	52.7%	53.9%	55.4%	54.1%	ER Admits as a % of Admissions		54.1%	53.7%	53.5%	0.47%
40	134	126	134	127	Trauma Cases		754	809	782	3.45%
41	7,500	6,531	6,618	6,541	Clinic Visits		38,822	42,530	38,404	10.74%
					ANCILLARY PROCEDURES BILLED					
42	56,574	51,765	54,421	56,020	Lab Tests		332,506	326,567	333,552	-2.09%
43	5,136	4,674	4,558	4,516	Radiology Procedures		26,803	27,960	26,965	3.69%
44	273	234	235	242	MRI Procedures		1,436	1,513	1,444	4.78%
45	62	72	112	99	Nuclear Med Procedures		590	597	596	0.17%
46	1,415	1,261	1,326	1,307	Ultrasound Procedures		7,757	8,092	7,830	3.35%
47	3,000	2,816	2,926	2,570	CT Scans		15,254	17,150	14,646	17.10%
48	425	412	395	422	Surgeries		2,504	2,477	2,517	-1.59%
49	7.85	7.78	7.65	7.59	FTE'S PER AOB		7.59	7.80	7.34	6.27%
50	1,448.8	1,435.3	1,432.5	1,433.2	TOTAL PAID FTE'S		1,433.2	1,439.7	1,394.5	3.24%
51	5,723	5,535	5,799	5,850	ADJUSTED PATIENT DAYS		34,723	33,960	34,951	-2.84%

*ER Admits do not include LDED beginning JUL23.

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES IN NET ASSETS-TREND-NORMALIZED
FOR FY2025

	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	YTD
R E V E N U E													
Patient Revenue:													
1	82,094,747	74,799,102	70,490,020	81,279,287	74,341,473	76,042,645							459,046,275
2	5,988,048	5,984,959	5,124,160	5,805,050	4,259,055	4,889,468							32,050,740
3	43,980,366	39,862,209	39,920,578	44,458,890	40,722,816	40,036,759							249,009,618
4	132,073,161	120,665,270	115,534,756	131,541,228	119,323,344	120,968,871							740,106,633
5	97,901,711	93,101,614	88,215,883	101,094,003	90,481,957	93,325,834							564,121,003
6	6,654,066	1,230,033	3,350,022	1,477,542	2,472,285	3,073,625							18,257,572
7	51,412	39,812	104,588	178,138	133,645	140,224							647,818
8	104,607,189	94,371,459	91,670,493	102,749,683	93,087,887	96,539,663							583,026,353
9	27,465,972	26,283,812	23,864,265	28,781,545	26,235,457	24,429,188							157,080,239
10	20.80%	21.79%	20.66%	21.89%	21.99%	20.19%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.22%
11	7,867,497	8,367,497	8,767,497	7,867,497	7,867,497	7,867,497							48,604,982
Total Government Funding													
Other Operating Revenue:													
12	123,369	123,369	123,369	139,971	123,369	168,828							802,276
13	395,833	395,833	395,833	395,833	605,833	1,245,833							3,484,988
14	78,083	75,418	76,570	76,570	76,570	76,570							459,782
15	458,382	484,966	1,116,688	467,528	530,992	1,087,467							4,146,021
16	1,055,667	1,079,586	1,712,460	1,079,901	1,336,765	2,578,699							8,843,077
17	36,389,136	35,740,895	34,344,222	37,736,943	35,439,719	34,875,384							214,528,298
TOTAL REVENUE													
EXPENSE													
18	19,966,546	20,428,057	20,025,959	21,003,792	20,191,044	20,685,949							122,283,347
19	854,294	978,710	777,450	1,035,195	1,192,805	915,989							5,754,442
20	5,446,733	5,433,098	5,611,408	5,234,561	5,393,289	5,312,815							32,431,903
21	3,450,731	3,243,958	3,111,935	3,542,191	3,085,146	3,043,238							19,477,200
22	3,364,090	3,395,052	3,706,571	3,706,251	3,459,626	3,185,949							20,256,488
23	422,523	553,273	494,677	495,407	501,719	494,614							2,962,215
24	430,279	418,860	403,145	403,546	345,019	384,651							2,385,500
25	21,234	21,234	21,234	55,485	55,485	55,485							230,188
26	983,054	956,840	986,377	1,103,698	989,598	1,106,764							6,106,331
27	498,104	482,607	363,482	538,687	456,819	433,534							2,763,232
28	35,409,569	36,852,688	34,980,237	37,118,823	35,670,561	35,618,998							214,650,797
29	979,546	(111,794)	(636,015)	620,120	(230,842)	(743,514)							(122,498)
NET INCOME(LOSS)													
Normalization for Extraordinary Items													
30	-	-	-	-	-	-							-
31	-	-	-	-	-	-							-
32	-	-	-	-	-	-							-
33	-	-	-	-	-	-							-
Total Extraordinary Items													
34	979,546	(111,794)	(636,015)	620,120	(230,842)	(743,514)							(122,498)
NET INCOME BEFORE Extraordinary Items													
CAPITAL CONTRIBUTIONS													
35	-	-	-	-	-	-							-
36	-	-	-	-	-	-							-
County Contribution													
37	979,546	(111,794)	(636,015)	620,120	(230,842)	(743,514)							(122,498)
CHANGE IN NET ASSETS													

**NATIVIDAD
BALANCE SHEET
AS OF DECEMBER 31, 2024**

	CURRENT MONTH			YEAR-TO-DATE			
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 103,582,528	\$ 82,505,227	\$ (21,077,301)	\$ 265,963,829	\$ 82,505,227	\$ (183,458,602)	(69.0) %
2	20,583,667	20,083,667	(500,000)	24,483,667	20,083,667	(4,400,000)	(18.0)
3	76,331,738	70,874,333	(5,457,405)	70,874,333	70,874,333	413,468	0.6
4	60,391,224	67,408,664	7,017,440	33,282,851	67,408,664	34,125,813	102.5
5	6,678,572	5,748,910	(929,663)	6,011,511	5,748,910	(262,601)	(4.4)
6	10,617,514	20,294,958	9,677,444	5,194,447	20,294,958	15,100,511	290.7
7	278,185,243	266,915,758	(11,269,485)	405,397,180	266,915,758	(138,481,422)	(34.2)
8	367,828,630	369,863,078	2,034,447	364,631,448	369,863,078	5,231,630	1.4
9	(251,498,344)	(252,605,107)	(1,106,764)	(246,588,952)	(252,605,107)	(6,016,155)	(2.4)
10	116,330,287	117,257,370	927,683	118,042,495	117,257,370	(784,526)	(0.7)
11	267,078,639	266,341,468	(737,171)	141,959,148	266,341,468	124,382,320	87.6
12	\$ 661,594,169	\$ 650,515,196	\$ (11,078,973)	\$ 665,398,823	\$ 650,515,196	\$ (14,883,627)	(2.2) %
13	32,528,360	20,307,369	(12,220,991)	27,569,119	20,307,369	(7,261,750)	(26.3)
14	14,444,027	19,356,142	4,912,115	16,528,848	19,356,142	2,827,295	17.1
15	73,319,637	72,819,637	(500,000)	79,377,334	72,819,637	(6,557,697)	(8.3)
16	4,475,737	4,475,737	-	4,245,606	4,475,737	230,131	5.4
17	20,529,137	18,057,370	(2,471,767)	17,251,837	18,057,370	805,533	4.7
18	145,296,898	135,016,256	(10,280,643)	144,972,744	135,016,256	(9,956,489)	(6.9)
19	2,234,097	2,179,280	(54,817)	2,508,183	2,179,280	(328,903)	(13.1)
20	-	-	-	-	-	-	-
21	8,889,212	8,889,212	-	13,364,949	8,889,212	(4,475,737)	(33.5)
22	11,123,310	11,068,493	(54,817)	15,873,133	11,068,493	(4,804,640)	(30.3)
23	504,552,946	504,552,946	-	497,629,368	504,552,946	6,923,577	1
24	621,015	(122,498)	(743,514)	6,923,577	(122,498)	(7,046,076)	(101.8)
25	505,173,961	504,430,447	(743,514)	504,552,946	504,430,447	(122,499)	(0.0)
26	\$ 661,594,169	\$ 650,515,196	\$ (11,078,973)	\$ 665,398,823	\$ 650,515,196	\$ (14,883,627)	(2.2) %
CURRENT ASSETS							
CASH							
FUND AID							
ACCOUNTS RECEIVABLE NET							
STATE/COUNTY RECEIVABLES							
INVENTORY							
PREPAID EXPENSE							
TOTAL CURRENT ASSETS							
PROPERTY, PLANT & EQUIPMENT							
LESS: ACCUMULATED DEPRECIATION							
NET PROPERTY, PLANT & EQUIPMENT							
OTHER ASSETS							
TOTAL ASSETS							
CURRENT LIABILITIES							
ACCRUED PAYROLL							
ACCOUNTS PAYABLE							
MCARE/MEDICAL LIABILITIES							
CURRENT PORTION OF DEBT							
OTHER ACCRUALS							
TOTAL CURRENT LIABILITIES							
LONG TERM LIABILITIES							
LT ACCRUED LIABILITIES							
UN EARNED CONTRIBUTIONS							
LONG TERM PORTION OF C.O.P's							
TOTAL LONG TERM DEBT							
FUND BALANCES							
ACCUMULATED FUND							
CHANGE IN NET ASSETS							
TOTAL FUND BALANCES							
TOTAL LIAB. & FUND BALANCES							

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 12/31/24**

BALANCE SHEET	<u>Beq. Balance</u>	<u>Accruals</u>	<u>Prior Years</u>	<u>IGTs Transferred</u>	<u>Received</u>	<u>End. Balance</u>
			<u>Final Rec'n</u>	<u>Out</u>		
Medi-Cal Waiver (DSH + SNCP)	-	7,125,000		14,893,359	(22,537,633)	\$ (519,273)
Physician SPA	-	249,988			(505,970)	\$ (255,982)
Rate Range IGT-CCAH-AB 915	8,910,234	8,000,000		11,196,533		\$ 28,106,767
Medical GME	745,727	1,655,000				\$ 2,400,727
Medical HPE	-	500,000		827,391	(1,878,251)	\$ (550,860)
Family First-COVID 19	-	125,000			(368,087)	\$ (243,087)
SB1732	-	1,400,000			(27,289)	\$ (27,289)
Hospital Fee	-	500,000			(244,565)	\$ 1,155,435
MCMC EPP	9,269,945	8,000,000		7,904,703	(1,033,014)	\$ (533,014)
MCMC QIP	13,024,643	16,500,000			(18,869,468)	\$ 6,305,180
GOVERNMENT RECEIVABLES	31,950,549	44,054,988	-	34,821,986	(45,464,277)	\$ 65,363,246
Accrued Donations	16,738	460,935			(391,265)	\$ 86,407
Office Buildings	(8,374)	805,592			(762,333)	\$ 34,885
Miscellaneous Receivable	135,539	654,453			(690,677)	\$ 99,316
Probation	-	618,652			(545,652)	\$ 73,000
UCSF & TOURO University	25,900	90,675			(101,725)	\$ 14,850
Interest Accrued	(1)	3,434,998			(3,023,037)	\$ 411,960
Health Department	162,500	1,054,611			(892,111)	\$ 325,000
Watsonville	1,000,000					\$ 1,000,000
OTHER RECEIVABLES	1,332,302	7,119,916	-	-	(6,406,799)	\$ 2,045,418
STATE/COUNTY RECEIVABLES	\$ 33,282,851	\$ 51,174,904	\$ -	\$ 34,821,986	\$ (51,871,077)	\$ 67,408,664

P & L	YTD DEC-24
Medi-Cal DSH /SNCP	\$ 7,125,000
Physician SPA	\$ 249,988
AB915	\$ 1,655,000
SB 1732	\$ 1,400,000
HPE	\$ 125,000
Esperanza Care	\$ (250,002)
HD Residency Support	\$ (250,002)
MCMC EPP	\$ 8,000,000
MCMC QIP	\$ 16,500,000
Hospital Fee	\$ 500,000
Medi-Cal GME	\$ 499,998
CARES Act Fund Aid	\$ 4,400,000
Family First C-19 Response-FMAP Enhance-	\$ -
Rate Range IGT-CCAH-	\$ 8,000,000
Medicare Bi-Weekly Payment	\$ 650,000
GOVERNMENT FUNDING INCOME	\$ 48,604,982

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF DECEMBER 31, 2024

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 103,582,528	CASH AT BEGINNING OF PERIOD	\$ 265,963,829
2		FROM OPERATIONS:	
3	(743,514)	NET INCOME/(LOSS)	(122,498)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	1,106,764	DEPRECIATION/AMORT	\$ 6,016,155
6	363,250	SUBTOTAL	5,893,657
7		CHANGES IN WORKING CAPITAL:	
8	5,457,405	ACCOUNTS RECEIVABLE	(413,458)
	500,000	FUND AID STIMULUS	4,400,000
9	(7,017,440)	STATE/COUNTY RECEIVABLE	(34,125,813)
10	(8,747,781)	PREPAID EXPENSE & INVENTORY	(14,837,910)
11	(12,220,991)	ACCRUED PAYROLL	(7,261,750)
12	4,912,115	ACCOUNTS PAYABLE	2,827,295
13	(500,000)	MCARE/MEDICAL LIABILITIES	(6,557,697)
15	-	SHORT TERM DEBT	230,131
16	(2,471,767)	ACCRUED LIABILITIES	805,533
17	(20,088,458)	NET (DECREASE)/INCREASE	(54,933,669)
18		CAPITAL ADDITIONS:	
19	(2,034,447)	PP&E ADDITIONS	(5,231,630)
20	-	NBV OF ASSETS DISPOSED	-
21	(2,034,447)	TOTAL CAPITAL (Use of Cash)	(5,231,630)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(4,804,640)
24	737,171	OTHER ASSETS	(124,382,320)
25	-	INVESTMENTS	-
26	682,354	TOTAL FINANCING	(129,186,960)
27	(21,077,301)	INC./(DEC.) IN CASH BALANCE	(183,458,602)
28	\$ 82,505,227	CASH BALANCE - END OF PERIOD	\$ 82,505,227

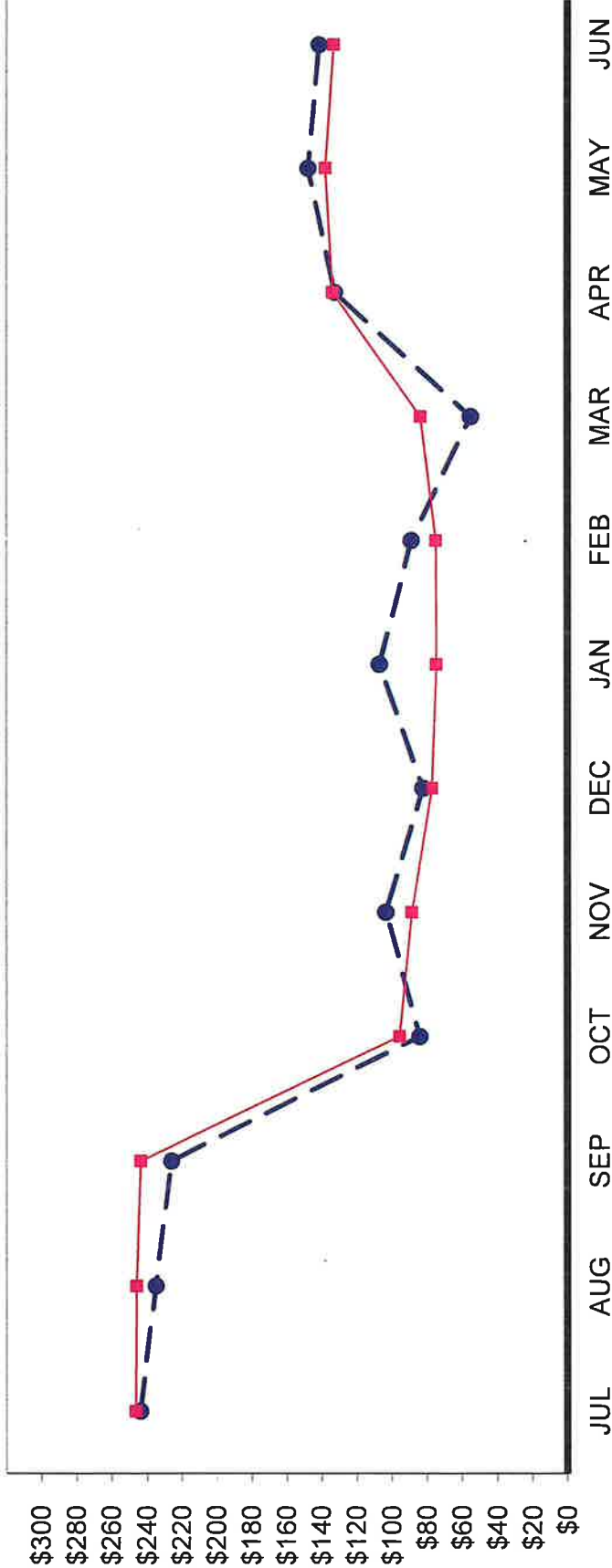
**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2025**

	<u>BDGT-25</u>	<u>ESTIMATE FY2025</u>	<u>Variance to Budget</u>
01 Medi-Cal DSH Waiver (GPP)	\$ 14,250,000	\$ 14,250,000	\$ -
02 Physician SPA	\$ 500,000	\$ 500,000	-
03 EPP	16,000,000	\$ 16,000,000	-
04 QIP	33,000,000	\$ 33,000,000	-
05 AB915	3,310,000	\$ 3,310,000	-
06 SB1732	2,800,000	\$ 2,800,000	-
07 CCAH Rate Range	16,000,000	\$ 16,000,000	-
08 HPE	250,000	\$ 250,000	-
09 Family First Corona Virus Response	-	\$ -	-
10 Esperanza Care Outside Purchased Service	(500,000)	\$ (500,000)	-
11 HD Residency Support	(500,000)	\$ (500,000)	-
12 Medi-Cal GME	1,000,000	\$ 1,000,000	-
13 CARES Act Fund Aid	6,000,000	\$ 7,400,000	1,400,000
14 Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
15 Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 94,410,000</u>	<u>\$ 95,810,000</u>	<u>\$ 1,400,000</u>



Cash Flow Performance Fiscal Year 2024 (in Millions)

—●— YTD Projections
 —■— BUDGET 2024



Months	ACTUAL		ACTUAL		ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	243.9	235.1	226.2	84.4	103.6	82.5	107.2	89.1	55.3	132.6	147.9	141.7
BDGT	246.4	245.8	243.4	95.6	88.5	77.0	74.5	74.8	83.8	133.8	137.8	133.3
Variance	(2.5)	(10.7)	(17.2)	(11.2)	15.1	5.5	32.7	14.3	(28.5)	(1.2)	10.1	8.4

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2025

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	265,955,268	243,916,079	235,075,584	226,217,874	84,378,839	103,573,969	76,063,093	104,243,584	84,822,260	90,801,366	146,425,579	160,624,638	265,955,268
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	24,303,677	26,813,241	23,665,694	31,868,112	20,453,717	23,405,737	30,751,652	26,405,739	26,724,296	26,287,316	26,965,662	20,805,201	308,450,044
Provider Fee			551,925		481,090		481,090				666,666	333,334	2,514,104
RR IGT CCAH							27,707,714			16,000,000			43,707,714
Stimulus - Family First Response COVID19	21,797			600	2,398	2,495	1,327						28,616
SHORT DOYLE			1,798,420	510,432	207,545						457,447		2,973,844
Hospital Presumptive Eligibility			157,389			210,698		41,667		41,667		41,667	493,087
Foundation Donations	15,019	196,929	7,388		135,515	35,261	60,000		60,000		60,000	60,000	750,113
MCal Waiver CY24/GPP	11,273,034			11,264,599				4,083,229			10,193,823		36,814,684
Fund Aid	500,000	1,000,000	1,400,000	500,000	500,000	500,000	500,000		500,000	500,000		500,000	7,400,000
SB1732	244,565							2,496,055					2,740,620
HEALTH DEPARTMENT REIMB			121,605	186,837		384,597	278,423		141,241		245,319		1,358,022
MCal GME		787,991	151,716		150,952	787,991		787,991				250,000	2,916,242
AB915											3,310,000		3,310,000
Rent Income	16,820	16,820	227,874	87,171	16,820	393,511	123,184	115,684	122,684	116,184	115,184	116,159	1,468,095
Juvenile Hall													
QIP										49,073,698			49,073,698
EPP				18,869,468					5,035,235				23,904,703
Physician SPA			259,308	246,662								500,000	1,005,970
CCAH Hospital Quality Incentive Program (HQIP)			611,600			575,200		642,800			642,800		2,472,400
IGT Sub-Fund Transfer In/(Out)					34,821,986								34,821,986
Fund 404 Transfer	15,539	38,953	9,621			734,305	25,140	63,885	141,554	63,173	163,644	1,134,862	2,390,676
Interest Income				3,023,037					1,686,365				6,395,767
Miscellaneous Revenue	511,723	102,070	799,623	449,893	486,859	592,280	832,578	241,251	420,285	299,531	272,783	382,764	5,391,640
Total Cash Receipts	36,886,635	28,932,590	29,791,495	63,993,395	60,279,519	27,622,076	60,761,109	34,650,309	35,619,650	92,441,568	43,993,328	25,810,352	540,382,025
CASH DISBURSEMENTS													
Purchased Services and Supplies	14,612,300	13,520,206	11,521,666	11,830,991	8,415,727	8,016,728	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	121,843,523
Rate Range Assessment Fee CY23					1,705,723								1,705,723
Rate Range IGT CY23					9,443,451								9,443,451
Rate Range IGT CY22					47,359								47,359
HD Residency Support					125,000								125,000
IGT MEDICAL GME	413,695			413,695		413,695							827,391
GPP	7,449,467		7,443,893				2,771,377	4,083,228.60		6,890,960			28,638,924
MCal FY17 FINAL SETTLEMENT	3,175,922	(3,150,196)											25,726
IGT EPP		7,904,703						3,629,994					11,534,697
IGT QIP								16,073,698					16,073,698
GPP Transfer to HD/BH (3 Fys)							196,152	196,152	196,152	196,152	196,152	196,152	1,176,914
Building Lease / Rental Equipment													16,468,967
Unfunded Actuarial Liability (UAL) Annual Allocation						16,468,967							16,468,967
COP Principal & Interest Payments				4,673,795					441,484				5,115,248
Payroll and Benefits	27,743,145	19,064,719	19,481,857	19,596,426	19,511,971	28,466,349	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	244,837,047
Workers Comp Allocation				5,154,549									5,154,549
Property Insurance				2,316,580			1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	8,577,936
General Liability Ins - Non Recoverable				583,566									583,566
General Liability Ins - Recoverable				1,009,091									1,009,091
Beta Ins - Liability & Malpractice					749,512								749,512
COWCAP	4,289,019												4,289,019
Data Processing						1,065,924	266,989	266,989	266,989	266,989	266,989	793,837	3,194,704
Pension Fund Transfer to County													
Transfer From 451 to 404				117,090,572	50,352								117,140,924
Transfer From 451 to IGT				34,378,995									34,378,995
Transfer From 451 to Strategic Funds				8,500,000									8,500,000
Capital Expenditures	1,242,276	433,654	201,790	284,170	1,035,294	1,114,984	405,765	1,294,930	209,310	936,614	404,487	775,281	8,338,553
Total Cash Disbursements	58,925,824	37,773,085	38,649,205	205,832,430	41,084,388	55,132,952	32,580,618	54,071,632	29,640,544	36,817,355	29,394,268	30,291,910	649,780,516
Increase/(Decrease)	(22,039,189)	(8,840,495)	(8,857,710)	(141,839,035)	19,195,131	(27,510,876)	28,180,490	(19,421,323)	5,979,105	55,624,213	14,199,059	(4,481,857)	(109,398,492)
Ending Cash Fund 451	243,916,079	235,075,584	226,217,874	84,378,839	103,573,969	76,063,093	104,243,584	84,822,260	90,801,366	146,425,579	160,624,638	156,143,081	156,956,776
(+) Cash In Transit						6,433,575							
(+) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	9,294	14,658	10,010	11,716	15,680	8,561	
Ending Cash as per G/L	243,924,638	235,084,143	226,226,433	84,387,398	103,582,528	82,505,227	104,252,877	84,836,918	90,811,375	146,437,295	160,640,318	156,151,642	
Fund 404													
Beginning Balance	61,347,484	61,347,484	61,331,945	61,292,992	178,373,943	178,424,295	177,689,990	177,664,849	177,600,965	177,459,411	177,396,238	177,232,594	
Transfer In from Fund 451				117,090,572	50,352								
Transfer Out Fund 404		(15,539)	(38,953)	(9,621)		(734,305)	(25,140)	(63,885)	(141,554)	(63,173)	(163,644)	(1,134,862)	
Capital Expenditures													
Ending Cash Fund 404	61,347,484	61,331,945	61,292,992	178,373,943	178,424,295	177,689,990	177,664,849	177,600,965	177,459,411	177,396,238	177,232,594	176,097,732	
Ending Cash Fund 451 & 404	305,263,563	296,407,529	287,510,866	262,752,782	281,998,264	253,753,083	281,908,433	262,423,225	268,260,777	323,821,817	337,857,233	332,240,813	