

Board of Trustees Annual Meeting 2025

August 8, 2025



NMC Board of Trustees Meeting NMC Board of Trustees Annual Meeting

9:00 AM
NATIVIDAD ROOM
1st Floor, Building 200
AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

- 1. You may attend the meeting in person; or,
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:
 - +1 971 247 1195 US (Portland)
 - +1 253 215 8782 US (Tacoma)
 - +1 346 248 7799 US (Houston)
 - +1 602 753 0140 US (Phoenix)
 - +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **965 2688 1205** when prompted. You will then enter the Password: **556008** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at: https://natividad.zoom.us/j/96526881205?pwd=45o3yp52RVc00WPxExayIUawX0jbQh.1

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpublicomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpublicomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Board of Trustees invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Board meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.



Reunión de la Junta Directiva de NMC Reunión anual de la Junta Directiva de NMC

Viernes, 8 de agosto 2025 9:00 AM NATIVIDAD ROOM 1^{er} Piso, Edificio 200

AGENDA

Podrá participar en la reunión

Mientras la sala de reuniones de la junta directiva de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión de la junta directiva de Natividad de 2 maneras:

- 1. Podrá asistir a la reunión en persona; o,
- 2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:
 - +1 971 247 1195 US (Portland)
 - +1 253 215 8782 US (Tacoma)
 - +1 346 248 7799 US (Houston)
 - +1 602 753 0140 US (Phoenix)
 - +1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 965 2688 1205 cuando se le solicite. Luego, ingrese la contraseña: 556008 cuando se le solicite.

O, para asistir a la reunión del Consejo directivo de Natividad mediante audio por Zoom en: https://natividad.zoom.us/j/96526881205?pwd=45o3vp52RVc00WPxExayIUawX0jbQh.1

Si decide no asistir en persona a la reunión de la junta directiva de Natividad pero desea hacer un comentario público general o comentar sobre un tema específico en el orden del día, puede hacerlo de 2 maneras:

1. Enviar sus comentarios por escrito a través del correo electrónico del consejo directivo de Natividad a Natividad.com antes de las 2:00 p.m. del jueves previo a la reunión de la Junta. Para ayudar al personal de Natividad a identificar el tema en la agenda al que se refiere el comentario, indique en la línea de asunto la fecha de la Junta y el número del tema. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos a la Junta y se incluirán en el acta de la reunión.

- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números telefónicos o haciendo clic en el enlace de ZOOM de arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se unió por audio de la computadora, seleccione la opción "Levantar la mano" en la pantalla de Zoom; y por teléfono, presione #9 en su teclado.
 - a. Si los miembros del público desean presentar documentos o presentaciones de PowerPoint durante su presentación, deben enviar los documentos antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpublicomments@natividad.com. (Si envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que los materiales estén disponibles para ser presentados en la reunión del Comité.

PARA DIRIGIRSE A LA JUNTA DURANTE LOS COMENTARIOS PUBLICOS: Los miembros del público pueden dirigir comentarios a la junta con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite comentarios públicos generales para los temas que no están en la agenda de ese día.

PARA DIRIGIRSE A LA JUNTA SOBRE UN TEMA ESPEFICICO DE LA ANDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario de la Junta o su designado primero determinará quién desea testificar (entre los que están en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos solo en formato de audio. Si los miembros del público desean presentar documentos o presentaciones de PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves anterior a la reunión a Natividadpublicomments@natividad.com (Si se envía después de esa fecha límite, el personal hará lo mejor posible, pero no puede garantizar que esté disponible para presentarse en la reunión de la Junta).

DISTRIBUCION DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que se distribuyan a la Junta menos de 72 horas antes de la reunión estarán disponibles para la inspección pública en el Escritorio del secretario de la junta directiva, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos a la Junta durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos a la Junta por miembros del público estarán disponibles después de la reunión.

AJUSTES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar un ajuste razonable o modificación para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpublicomments@natividad.com La solicitud debe hacerse a más tardar al mediodía del miércoles anterior a la reunión de la Junta, para proporcionar tiempo suficiente a Natividad para abordar la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La Junta Directiva de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la Junta Directiva en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

TENGA EN CUENTA: SI TODOS LOS MIEMBROS DE LA JUNTA PARTICIPAN EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SOLO POR CONVENIENCIA Y NO ES REQUERIDA POR LA LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER MOTIVO, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Los miembros de la junta directiva del Centro Médico Natividad son nombrados por la Junta de Supervisores del Condado de Monterey. La membresía y los términos del cargo están establecidos por los Estatutos del Centro Médico Natividad.

1. Call to Order

2. Roll Call

3. Pledge of Allegiance

4. Additions and Corrections by Clerk Page 1-12 – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. Minutes

• Approve the Minutes of July 11, 2025 Board of Trustees Meeting. Page 13-21

6. **Board Comments**

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

New

- 3:2221 Inpatient Methadone Prescribing and Administration for Opioid Use Disorder
- #:### Prolastin-C Medication Process

No Changes

- 1:0750 Effective Communication Policy
- 1:9309 Admission to Inpatient Unit
- 1:9316 Trauma Patients Requiring Transfer
- 1:9321 Cardiopulmonary Bypass Contingency Plan

No Changes

- 1:9322 Post Traumatic Stress Disorder and Depression Screening for Trauma Patients
- 1:9328 Trauma Guideline Emergency Department Thoracotomy in Trauma
- 3:0300 Solution Storage Intravenous and Irrigation
- 3:2010 Management of Concentrated Electrolytes
- 3:2020 Standard IV Compounds
- 3:3350 High Risk and High Alert Medications
- 3:9220 Pyxis Medstation Load and Refill
- 3:9400 Outpatient Dispensing of Prescription Drugs and Devices Exceptions to Dispensing
- 3:9700 Operations of the Pharmacy During the Temporary Absence of the Pharmacist for Breaks and Meal Periods
- PHAR-1230 Medication Storage Temperatures and Out of Range Temperatures Response
- PHAR-2000 Medication Dispensing and Safeguarding of Protected Health Information
- PHAR-5100 Pharmacy Technician Policy
- PHAR-5210 NICU/PDU PO Unit Dosing
- PHAR-5252 Kit Check Pharmacist Verification of Tagged Items
- TPMG-001 Blunt Abdominal Trauma Practice Management Guideline
- TPMG-018 Devastating Brain Injury Practice Management Guideline

Revised

- 1:0090 Glucose Management System: Endo Tool Intravenous
- 1:3100 Critical Result Policy
- 1:4215 Crash Cart Maintenance, Adult Cart & Broselow Pediatric Cart
- 1:4245 Blood Bank Policy
- 1:4255 Blood Product and Special Considerations for a Transfusion
- 3:1000 Clozapine Ordering
- 3:1700 Anticoagulation Policy
- 3:2105 Medication Labeling on & Off Sterile Field
- 3:2130 Epidural Policy
- 3:3340 Drug Diversion, Investigation and Reporting
- 3:3360 Black Box Warnings
- 3:4444 Pharmacy Obesity Dosing Protocol
- 3:7100 Discharge & Outpatient Medication Dispensing
- 3:7700 Administration of I.V. Iron Dextran (Infed, Dexferrum), I.M. Iron Dextran (Infed), I.V. Iron Gluconate (Ferrlecit), and I.V. Ferric Carboxymaltose (Injectafer)
- 3:7797 Sterile Compounding
- 3:7850 Reconciliation of Medications
- 3:7880 Emergency Medication Kits
- 4:3150 Hazardous Materials Incident Plan and Procedures
- 6:0600 Safeguarding and Protecting Patient Health Records
- 6:4400 Maintenance of the Master Patient Index
- 2025-2026 Natividad Plan for the Provision of Nursing Care
- PHAR-1140 Notification of Unscheduled Time Off
- PHAR-1220 Receiving Storage and Dispensation of Patient Controlled Substances
- PHAR-4300 NICU TPN
- PHAR-5200 Pharmacy Pyxis-Fill Procedure (Non-Controlled Items)
- PHAR-5300 Blood Glucose Testing & Insulin Administration

- PHAR-6300 Licensed Employee: Theft or Impairment
- PHAR-6310 Pharmacy Security
- TPMG-003 Management of Traumatic Hemothoraces Guidelines
- TPMG-006 OB Trauma Management Guideline
- TPMG-009 Radiology Reporting Guideline for Trauma
- TPMG-014 Splenic Management Guideline

Retire

• 3:0050 Guidelines for the Emergency Use Authorization of Medications

Additions to JC Agenda

- 1:9400 Lippincott Nursing Procedures and Skills
- 4:0712 Management of Radioactive Materials
- 4:0716 Radioactive Waste Disposal
- 4:0719 MRI Safety General Requirements
- 4:1365 Mr. Mann
- 4:2200 Restricted Secure Area Access
- 4:4010 Education and Training
- 4:4221 High Profile Visitors and Patients
- 5:0900 Payroll Policies
- 5:1550 Immigrant Worker Protection Act
- 5:1700 Attendance Guidelines
- 5:2200 HIPAA, Privacy Violation Sanctions
- 5:2400 Conflict Management
- 5:2800 Employer Correspondence
- 6:1810 Statistical and Financial Data Access
- 7:7300 Administration Protest Procedures
- Patient Care Organization Chart
- SIM-0009 Simulation Ethics Policy

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8q of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CA Transplant Services, Page 22-23 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16333) with California Transplant Services dba SafetyGraft for tissue bank storage services, extending the agreement an additional three (3) year period (January 1, 2026 through December 31, 2028) for a revised full agreement term of January 1, 2023 through December 31, 2028, and adding \$250,000 for a revised total agreement amount not to exceed \$450,000.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Architectural RFQ# 9600-86, Page 24-25 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 with Hammel, Green and Abrahamson, Inc. (A-15729) 19six

Architects (A-15730), Cedarblade Consulting (A-15731), Kasavan Architects (A-15732), and Wald, Ruhnke & Dost Architects, LLP (A-15733) pursuant to the Request for Qualifications (RFQ) #9600-86, adding \$5,000,000 for a revised total aggregate amount not to exceed \$10,000,000 with no change to the Agreement term of February 1, 2022 through January 31, 2027.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CA United Mechanical, Inc., Page 26-27 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement with California United Mechanical, Inc. dba United Mechanical, Inc. for chiller preventive maintenance and repair services, extending the agreement an additional two (2) year period (April 15, 2026 through April 14, 2028) for a revised full agreement term of April 15, 2021 through April 14, 2028, and adding \$300,000 for a revised total Agreement amount not-to-exceed \$405,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$7,500) of the original cost of the agreement, for total contract liability of (\$412,500).

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Forward Advantage Holdings, Inc., Page 28-29 (CONSENT) Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 7 to the agreement (A-13074) with Forward Advantage Holdings, Inc. dba Forward Advantage for Imprivata OneSign single sign-on solution software services, extending the agreement an additional two (2) year period (March 23, 2025 through March 22, 2027) for a revised full agreement term of March 23, 2016 through March 22, 2027 and adding \$115,606 for a revised total agreement amount not to exceed \$924,242.

8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Job Order Contracts (JOC) Award, Page 30-32 (CONSENT)

- a. Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the date of signing by NMC. The contracts will have a minimum value of \$25,000 and a maximum value of \$6,210,093. The awarded contracts are as follows: NMC 2025-01 to Staples Construction, and NMC 2025-02 to Newton Construction and Management.
- b. Approve the Performance and Payment Bonds provided by Staples Construction and Newton Construction and Management each in the amount of \$2,500,000.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2025-01 with Staples Construction and for NMC 2025-02 with Newton Construction and Management.

8g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Health Management Associates, Inc., Page 33-34 (CONSENT) Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Health Management Associates, Inc. for consulting services, adding \$300,000 for a revised total agreement amount not to exceed \$500,000 with no change to the Agreement term of March 1, 2025 through February 28, 2027.

8h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pomphrey Consulting LLC, Page 35-36 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-16776) with Pomphrey Consulting, LLC for trauma registrar staffing services, extending the agreement through July 1, 2027 for a revised full agreement term of March 1, 2024 through July 1, 2027 and adding \$200,000 for a revised total agreement amount not to exceed \$450,000.

- 8i. * Approve for Submission to the Monterey County Board of Supervisors the Following

 Agreement with Corinthian International Parking Services, Inc., Page 37-38 (CONSENT)

 Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet services at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial nine-month term.
- 8j. * Approve for Submission to the Monterey County Board of Supervisors the Following
 Agreement with Access TeleCare California, P.C., Page 39-40 (CONSENT)

 Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-15737) with Access TeleCare California, P.C. to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,680,000, but with no change to the Board approved agreement term April 1, 2022 to March 31, 2026.

8k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Adelheid Ebenhoech, M.D., Page 41-42 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15877) with Adelheid Ebenhoech, M.D. to provide family medicine services, extending the term by twelve months (September 20, 2025 to September 30, 2026) for a revised full agreement term of September 20, 2022 to September 30, 2026, but with no change to the board approved amount not to exceed of \$600,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$60,000) of the original contract amount, and do not increase the total contract amount above \$660,000.

8l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants, Page 43-44 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-16552) with Monterey Bay GI Consultants to provide gastroenterology services, adding \$800,000 for a revised not to exceed amount of \$1,600,000 and extending the term by twenty-four months (October 1, 2025 to September 30, 2027) for a revised full agreement term of September 1, 2023 to September 30, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount, and do not increase the total contract amount above \$1,680,000.

8m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Marketing and Graphic Design Services RFP#9600-91, Page 45-46 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement each with Waltz Creative, LLC, The Buzz PR LLC, and Mag One Media, Inc., pursuant to the Request for Proposals (RFP) #9600-91 for marketing and graphic design services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$870,000 for all three contracts for the initial three-year term.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to each agreement, each amendment exercising a one year option to extend, for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2028-29 and for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2029-2030, provided that the total cost of the agreement over a five-year period does not exceed \$1,450,000, and as long as an appropriation for the costs of the amendments is included in the County Adopted Budget.

8n. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Waltz Creative, Page 47-48 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement for an additional one (1) month period (August 1, 2025 through August 31, 2025) for a revised full agreement term of August 1, 2018 through August 31, 2025, with no change to the total aggregate amount not-to-exceed \$1,850,000.

80. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with META Dynamic, Inc., Page 49-50 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17319) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional one (1) year period (April 15, 2026 through April 14, 2027) for a revised full agreement term of April 15, 2024, through April 14, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$500,000.

8p. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Debt Collection Services RFP#9600-64, Page 51-52 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 8 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one-year period (July 1, 2025 through June 30, 2026) for a revised full agreement term of October 1, 2016 through June 30, 2026 and adding \$3,500,000 for a revised total aggregate amount for all contracts not to exceed \$16,470,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$240,000) of the original cost of the agreement.

8q. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Power Plant LLC, Page 53-54 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through August 31, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.

9. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Philips Healthcare, which is in the final stages of negotiation Page 55-56 (Ari Entin)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement.

10. Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO a. June 2025 YTD Financial Reports Page 57-69

11. Nominate and Elect Board of Trustees Officers for the coming board year August 2025-August 2026 Annual Meeting

- a. Chair
- b. Vice Chair
- c. Secretary-Treasurer

For each office, a board member may make a motion for election of a board member for that office. Motion will require a second. If there is more than one nominee, motion will be made and seconded for first candidate, followed by a motion to amend and seconded for an additional candidate. Motion to amend will be voted on first.

12. <u>Receive Oral Report from Natividad Chief Executive Officer</u> - Dr. Charles Harris, CEO a. Legislative Update

13. Closed Session Public Comment

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

14. Closed Session under Government Code Section 54950

a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive two Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

15. Accept and approve July 2025 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 70-73

Adjournment

Next Board of Trustees Meeting Friday, September 12, 2025 9:00 AM Natividad Room 1st Floor, Building 200



NMC Board of Trustees Meeting

Friday, July 11, 2025 9:00 AM NATIVIDAD ROOM 1st Floor, Building 200 MINUTES

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

- 1. You may attend the meeting in person; or,
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:
 - +1 971 247 1195 US (Portland)
 - +1 253 215 8782 US (Tacoma)
 - +1 346 248 7799 US (Houston)
 - +1 602 753 0140 US (Phoenix)
 - +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 965 2688 1205 when prompted. You will then enter the Password: 556008 when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at: https://natividad.zoom.us/j/96526881205?pwd=45o3yp52RVc00WPxExayIUawX0jbQh.1

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpublicomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpublicomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Board of Trustees invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Board meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.



Reunión de la Junta Directiva de NMC

Viernes, 11 de julio 2025 9:00 AM NATIVIDAD ROOM 1^{er} Piso, Edificio 200

Actas de la Reunión

Podrá participar en la reunión

Mientras la sala de reuniones de la junta directiva de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión de la junta directiva de Natividad de 2 maneras:

- 1. Podrá asistir a la reunión en persona; o,
- 2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:
 - +1 971 247 1195 US (Portland)
 - +1 253 215 8782 US (Tacoma)
 - +1 346 248 7799 US (Houston)
 - +1 602 753 0140 US (Phoenix)
 - +1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 965 2688 1205 cuando se le solicite. Luego, ingrese la contraseña: 556008 cuando se le solicite.

O, para asistir a la reunión del Consejo directivo de Natividad mediante audio por Zoom en: https://natividad.zoom.us/j/96526881205?pwd=45o3yp52RVc00WPxExayIUawX0jbQh.1

Si decide no asistir en persona a la reunión de la junta directiva de Natividad pero desea hacer un comentario público general o comentar sobre un tema específico en el orden del día, puede hacerlo de 2 maneras:

1. Enviar sus comentarios por escrito a través del correo electrónico del consejo directivo de Natividad a Natividad publicomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión de la Junta. Para ayudar al personal de Natividad a identificar el tema en la agenda al que se refiere el comentario, indique en la línea de asunto la fecha de la Junta y el número del tema. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos a la Junta y se incluirán en el acta de la reunión.

O

- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números telefónicos o haciendo clic en el enlace de ZOOM de arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se unió por audio de la computadora, seleccione la opción "Levantar la mano" en la pantalla de Zoom; y por teléfono, presione #9 en su teclado.
 - a. Si los miembros del público desean presentar documentos o presentaciones de PowerPoint durante su presentación, deben enviar los documentos antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpublicomments@natividad.com. (Si envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que los materiales estén disponibles para ser presentados en la reunión del Comité.

PARA DIRIGIRSE A LA JUNTA DURANTE LOS COMENTARIOS PUBLICOS: Los miembros del público pueden dirigir comentarios a la junta con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite comentarios públicos generales para los temas que no están en la agenda de ese día.

PARA DIRIGIRSE A LA JUNTA SOBRE UN TEMA ESPEFICICO DE LA ANDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario de la Junta o su designado primero determinará quién desea testificar (entre los que están en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos solo en formato de audio. Si los miembros del público desean presentar documentos o presentaciones de PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves anterior a la reunión a Natividadpublicomments@natividad.com (Si se envía después de esa fecha límite, el personal hará lo mejor posible, pero no puede garantizar que esté disponible para presentarse en la reunión de la Junta).

DISTRIBUCION DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que se distribuyan a la Junta menos de 72 horas antes de la reunión estarán disponibles para la inspección pública en el Escritorio del secretario de la junta directiva, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos a la Junta durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos a la Junta por miembros del público estarán disponibles después de la reunión.

AJUSTES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar un ajuste razonable o modificación para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpublicomments@natividad.com La solicitud debe hacerse a más tardar al mediodía del miércoles anterior a la reunión de la Junta, para proporcionar tiempo suficiente a Natividad para abordar la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La Junta Directiva de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la Junta Directiva en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

TENGA EN CUENTA: SI TODOS LOS MIEMBROS DE LA JUNTA PARTICIPAN EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SOLO POR CONVENIENCIA Y NO ES REQUERIDA POR LA LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER MOTIVO, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Los miembros de la junta directiva del Centro Médico Natividad son nombrados por la Junta de Supervisores del Condado de Monterey. La membresía y los términos del cargo están establecidos por los Estatutos del Centro Médico Natividad.

Board of Trustees: Libby Downey, Dr. Charles Harris, Dr. Valerie Vigil, Manuel Osorio, Simon

Salinas, and Mitch Winick

Absent: Marcia Atkinson, Sonia De La Rosa, Supervisor Chris Lopez

NMC Staff/County: Stacy Saetta, Daniel Leon, Andrea Rosenberg, Nancy Buscher, Ari Entin,

Jeanne-Ann Balza, Cher Krause, Nancy Majewski, Dr. Craig Walls, Jennifer Williams, Tammy Perez, Lourdes Mesina, Larissa Bradford, and Noemi Breig

1. Call to Order

2. Roll Call

Present

Libby Downey
Dr. Charles Harris
Dr. Valerie Vigil
Manuel Osorio
Simon Salinas
Mitch Winick

Absent

Marcia Atkinson Sonia De La Rosa Supervisor Chris Lopez

3. Pledge of Allegiance

4. Additions and Corrections by Clerk—Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. Minutes

• Approve the Minutes of June 13, 2025 Board of Trustees Meeting.

MOTION: Motion to approve the minutes of June 13, 2025, Board of Trustees Meeting, by Manuel Osorio, seconded by Mitch Winick, and approved unanimously.

6. Board Comments

None

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

No Changes

• IC-105 Infection Prevention Committee

Revised

- 1:1100 Do Not Resuscitate Orders
- 1:1310 Fall Prevention
- 1:2800 Bio-Ethical Issue Management
- 1:4245 Blood Bank Manual
- 1:4255 Blood Product and Special Considerations for a Transfusion
- 1:4300 Management of the Dialysis Patient
- 1:9105 Animals in Healthcare Settings
- 2:0800 Natividad Organ Donation Policy
- CS-7227 Shelf-Life
- IC-115 Infection Control Surveillance Activities
- IC-330 Bloodborne Pathogens Exposure Control Plan
- MHU-4200 Medication Capacity Hearing "Riese Hearing"
- SP-1854 Lactation Outpatient Clinic

Retire

- ICU-260 Intubated Patient Care
- SP-66105 Medical Screening Exam and OB Triage Standardized Procedure

Revised - Additional

- 7:0150 Chain of Command
- IMC- 5005 MSU/IMC Oxygen Administration and Chronic (Prolonged) Mechanical Ventilation TP
- 1:3900 Telemetry Monitoring in the Non-Intensive Care Inpatient Settling
- 1:2452 Mandated Reporting Policy for Victims of all ages with Suspected Abuse/Neglect/Human Trafficking or Intimate Partner Abuse

Order Sets

- H.Pylori Treatment
- ICU End of Life
- ICU Paralytics
- ICU Transfer IntraUnit
- MED Atrial Fib

- MED Chest Pain
- MED Hepatic Enephalopathy
- MED Meningitis
- MED Non-ST Elevation
- MED Pulmonary Embolism
- MED Transfer IntraUnit
- MIU Orders
- TB Medications
- VTE Prophylaxis

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8f of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CA Department of Health Care Services, (CONSENT)

- a. Ratify execution by the Chief Executive Officer ("CEO") for Natividad Medical Center ("Natividad") or his designee of two Letters of Interest to the California Department of Health Care Services ("State DHCS"), confirming the interest of the County of Monterey d/b/a NMC ("County") in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2024, to December 31, 2024, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds ("IGT") to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;
- b. Authorize the CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2024, to December 31, 2024, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Propio LS, LLC, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 with Propio LS, LLC for over the phone, video remote interpreter and language assessment services at NMC, extending the agreement an additional one (1) year period (July 1, 2026 through June 30, 2027) for a revised full agreement term of January 1, 2024, through June 30, 2027, and adding \$220,000 for a revised total agreement amount not to exceed \$350,000.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Vigilant Neuromonitoring LLC, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15549) with Vigilant Neuromonitoring LLC for intraoperative neurophysiological monitoring services, with no changes to the agreement term of October 1, 2021 through September 30, 2026, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locumtenens.com, LLC, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 6 to the Agreement (A-16146) with Locumtenens.com, LLC for recruitment and assignment of physician services, extending the Agreement through December 31, 2025 (August 26, 2025 through December 31, 2025), for a revised full Agreement term of August 26, 2022 through December 31, 2025, and adding \$2,500,000 for a revised total agreement amount not-to-exceed \$11,500,000.

8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Huffmaster Crisis Response, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 5 to the Agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add staffing professions to the scope of services, with no change to the total agreement amount not to exceed \$9,901,988, until the conclusion of the staffing need.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8f, moved by Simon Salinas, seconded by Mitch Winick, and approved unanimously.

- 9. Accept Oral Report from Natividad Chief Financial Officer Daniel Leon, CFO
 - a. May 2025 YTD Financial Reports
 - b. Fiscal Year (FY) 2025-2026 Budget

MOTION: Motion to accept the May 2025 Financial Report, moved by Manuel Osorio,

seconded by Mitch Winick, and approved unanimously.

MOTION: Motion to accept the Fiscal Year 2025-2026 Budget, moved by Manuel

Osorio, seconded by Simon Salinas, and approved unanimously.

- 10. Receive Oral Report from Natividad Chief Executive Officer Dr. Charles Harris, CEO a. Legislative Update
- 11. Receive Oral Report from Governance and Nominating Committee Simon Salinas
 Receive an oral report from Governance and Nominating Committee regarding board member
 expressions of interest in positions of Board of Trustees Chair, Vice-Chair, and SecretaryTreasurer for the coming Board year August 2025 July 2026
- 12. Nominate and recommend to Board of Supervisors the Initial Appointment of One New Member to the Board of Trustees. Simon Salinas

Nominate and recommend to the Board of Supervisors the appointment of the following member to the Board of Trustees for a First, One-Year Term, effective upon appointment:

1. Jaqueline Cruz

As per the BOT bylaws, an appointed BOT member serves for an initial term of one year, as a trial period for the BOT member and the BOT. Thereafter, with the consent of the BOT member and with the recommendation of the BOT, such appointed BOT member may serve a term of three (3) years, and may serve up to two (2) additional consecutive three (3) year terms if reappointed by the Board of Supervisors. The BOT Governance and Nominating Committee have submitted the names appearing above for the BOT's consideration.

MOTION: Motion to nominate and recommend to Board of Supervisors the Initial Appointment of Jaqueline Cruz, New Member to the Board of Trustees, moved by Manuel Osorio, seconded by Mitch Winick, and approved unanimously.

- 13. Receive Oral Report from Natividad Chief of Staff Dr. Valerie Vigil, COS
- 14. Receive Oral Report from Natividad Chief Nursing Officer Nancy Buscher, CNO
- 15. Closed Session Public Comment

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

- 16. Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

17. Accept and approve June 2025 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: Motion to accept the report on June 2025 Credentials Report, moved by Simon Salinas, seconded by Mitch Winick, and approved unanimously.

Adjournment: With no other business before the Board, the meeting was adjourned at 11:32 am

Recorded by Noemi Breig

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

California Transplant Services dba SafetyGraft Amendment No. 1	Legistar
Number:	

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16333) with California Transplant Services dba SafetyGraft for tissue bank storage services, extending the agreement an additional three (3) year period (January 1, 2026 through December 31, 2028) for a revised full agreement term of January 1, 2023 through December 31, 2028, and adding \$250,000 for a revised total agreement amount not to exceed \$450,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16333) with California Transplant Services dba SafetyGraft for tissue bank storage services, extending the agreement an additional three (3) year period (January 1, 2026 through December 31, 2028) for a revised full agreement term of January 1, 2023 through December 31, 2028, and adding \$250,000 for a revised total agreement amount not to exceed \$450,000.

SUMMARY/DISCUSSION:

California Transplant Services, Inc. (CTS) is licensed by the California Department of Public Health and is an IRS qualified 501(c) 3 non-profit public charity. CTS operates an eye and tissue bank offering physicians worldwide quality tissue for transplant and is accredited by the American Association of Tissue Banks and a member of the Eye Bank Association of America.

Natividad would like to continue their agreement with California Transplant Services because of its need to appropriately store tissue such as skull flaps. Natividad performs craniotomies that require patient's skull flaps to be removed. These skull flaps will be properly stored at California Transplant Services. A continued contract with CTS assures proper storage and availability no matter where the patient has their skull flaps implanted.

California Transplant Services (CTS) will supply Natividad with procurement packs for Natividad's use in procuring autologous tissue (skull flaps). Once the skull flap has been acquired, CTS will be contacted and the tissue sent to CTS. CTS will pay for couriers, shipment, and carriage of all autologous bone or skull flaps. CTS shall be responsible for package inspection and notifying Natividad if the package is compromised and potentially not suitable for re-implantation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this amendment No. 1 is \$250,000 of which \$80,000 which is included in the FY25-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The continuation of the current CTS contract will assure tissues are being transported and stored in accordance with current guidelines and regulations. NMC will continue collaboration with CTS to store skull flaps of the trauma patients requiring craniotomies thereby further enhancing healthcare opportunities for Monterey County residents.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 831-772-7771 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

California Transplant Services dba SafetyGraft Amendment No. 1 California Transplant Services dba SafetyGraft Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Architectural RFQ #9600-86 Amendment No. 1	Legistar Number:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 with Hammel, Green and Abrahamson, Inc. (A-15729) 19six Architects (A-15730), Cedarblade Consulting (A-15731), Kasavan Architects (A-15732), and Wald, Ruhnke & Dost Architects, LLP (A-15733) pursuant to the Request for Qualifications (RFQ) #9600-86, adding \$5,000,000 for a revised total aggregate amount not to exceed \$10,000,000 with no change to the Agreement term of February 1, 2022 through January 31, 2027.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 with Hammel, Green and Abrahamson, Inc. (A-15729) 19six Architects (A-15730), Cedarblade Consulting (A-15731), Kasavan Architects (A-15732), and Wald, Ruhnke & Dost Architects, LLP (A-15733) pursuant to the Request for Qualifications (RFQ) #9600-86, adding \$5,000,000 for a revised total aggregate amount not to exceed \$10,000,000 with no change to the Agreement term of February 1, 2022 through January 31, 2027.

SUMMARY/DISCUSSION:

The Request for Qualifications (RFQ) #9600-86, for architectural services was solicited on September 17, 2021 and received five (5) statement of qualification (SOQ) packages. Following staff's review and evaluation of the SOQ packages, all five (5) contractors were selected for awards based on their qualifications.

- Hammel, Green and Abrahamson, Inc.,
- 19six Architects,
- Cedarblade Consulting,
- Kasavan Architects,
- Wald, Ruhnke & Dost Architects, LLP

NMC's Master Agreements for architectural services are for a five (5) year term. The qualified contractors will be utilized by Natividad Medical Center for contracting out professional architectural services as needed. These Master Agreements enable NMC to have on-call the necessary qualified professionals to assist with both small scale and large scale building improvement projects at NMC, therefore there is no imposed limit being set at either \$100,000 per project or over \$100,000 per project; these agreements cover both scenarios. Inclusion on this Master Agreement does not guarantee award of any projects.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The aggregate cost for these Amendments is \$5,000,000, of which \$1,000,000 was included in the Adopted Budget for FY25-26. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6311.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended actions support the Board of Supervisors Strategic Initiatives for Infrastructure, Health & Human Services, and enable NMC to complete essential services related to infrastructure and maintenance needs.

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

Attachments:

Hammel, Green, and Abrahamson, Inc. Amendment No. 1
19six Architects Amendment No. 1
Cedarblade Consulting Amendment No. 1
Kasavan Architects Amendment No. 1
Wald, Ruhnke & Dost Architects, LLP Amendment No. 1
Hammel, Green, and Abrahamson, Inc. Agreement
19six Architects Agreement
Cedarblade Consulting Agreement
Kasavan Architects Agreement
Wald, Ruhnke & Dost Architects, LLP Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

California United Mechanical, Inc. dba United Mechanical, Inc. Amendment No. 2

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement with California United Mechanical, Inc. dba United Mechanical, Inc. for chiller preventive maintenance and repair services, extending the agreement an additional two (2) year period (April 15, 2026 through April 14, 2028) for a revised full agreement term of April 15, 2021 through April 14, 2028, and adding \$300,000 for a revised total Agreement amount not-to-exceed \$405,000.

b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$7,500) of the original cost of the agreement, for total contract liability of (\$412,500).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement with California United Mechanical, Inc. dba United Mechanical, Inc. for chiller preventive maintenance and repair services, extending the agreement an additional two (2) year period (April 15, 2026 through April 14, 2028) for a revised full agreement term of April 15, 2021 through April 14, 2028, and adding \$300,000 for a revised total Agreement amount not-to-exceed \$405,000.

b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$7,500) of the original cost of the agreement, for total contract liability of (\$412,500).

SUMMARY/DISCUSSION:

United Mechanical continues to play an essential role in supporting NMC's critical infrastructure, particularly in the maintenance, repair, and troubleshooting of our MRI chiller, hospital chillers, and HVAC systems. These systems are fundamental to the hospital's daily operations, directly affecting patient care, equipment functionality, and overall environmental control.

Key Contributions:

MRI Chiller Maintenance: Ensures optimal temperature regulation for MRI systems, which is crucial for accurate imaging and equipment longevity.

Hospital Chillers & HVAC Systems: Provides ongoing service and rapid response troubleshooting, helping maintain comfortable and safe temperatures throughout clinical and administrative areas.

Specialized Expertise: United Mechanical brings mechanical and control systems specialists into our operational framework. Their partnership offers both immediate technical support and long-term strategic value.

The relationship with United Mechanical enhances our facility's reliability and responsiveness. Their integrated approach to mechanical and controls management strengthens our preventive maintenance 26 program and supports compliance with healthcare operational standards. The approval of the recommended action will allow United Mechanical to continue providing preventive maintenance and repair services on our critical infrastructure.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this Amendment No. 2 is \$300,000 of which \$75,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6321

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The preventative maintenance and repair services provided by this vendor are vital to supporting various mechanical systems at NMC. Their ongoing involvement ensures that we are well-positioned to address both current and future mechanical and control system needs.

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

California United Mechanical, Inc. dba United Mechanical, Inc. Amendment No. 2 California United Mechanical, Inc. dba United Mechanical, Inc. Amendment No. 1 California United Mechanical, Inc. dba United Mechanical, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Forward Advantage Renewal and Amendment No. 7	7
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Legistar	Number:	
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 7 to the agreement (A-13074) with Forward Advantage Holdings, Inc. dba Forward Advantage for Imprivata OneSign single sign-on solution software services, extending the agreement an additional two (2) year period (March 23, 2025 through March 22, 2027) for a revised full agreement term of March 23, 2016 through March 22, 2027 and adding \$115,606 for a revised total agreement amount not to exceed \$924,242.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 7 to the agreement (A-13074) with Forward Advantage Holdings, Inc. dba Forward Advantage for Imprivata OneSign single sign-on solution software services, extending the agreement an additional two (2) year period (March 23, 2025 through March 22, 2027) for a revised full agreement term of March 23, 2016 through March 22, 2027 and adding \$115,606 for a revised total agreement amount not to exceed \$924,242.

SUMMARY/DISCUSSION:

Imprivata's OneSign system is a single sign-on (SSO) solution that the hospital's workforce utilizes to quickly and securely access clinical and administrative applications with one username and password. In the course of treating patients, personnel need to access multiple applications, including the MEDITECH electronic health record system. Prior to implementing Imprivata OneSign, the act of logging in/logging out of multiple systems throughout the workday had caused noticeable inefficiencies. The implementation of OneSign has resulted in an appreciable difference in time and staff resources.

This amendment extends OneSign software maintenance and support services for an additional two (2) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this renewal and amendment No. 7 is \$115,606 has been included in the FY 2025-26 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The use of the OneSign system directly contributes to a more efficient and effective use of resources within the organization. This amendment provides NMC with the additional software support it needs to continue providing this service.

	_ Economic Development		
X	Administration		
	Health and Human Services		
	Infrastructure		
	Public Safety		

Prepared by: Ari Entin, Hospital Chief Information Officer, 783-2564 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Forward Advantage Holdings Inc. dba Forward Advantage Renewal and Amendment No. 7 (Imprivata)

Forward Advantage Holdings Inc. dba Forward Advantage Amendment 6 (Imprivata)

Forward Advantage Inc. Assignment and Assumption (Imprivata)

Forward Advantage Inc Amendment No. 5 (Imprivata)

Forward Advantage Inc Amendment No. 4 (Imprivata)

Forward Advantage Inc Renewal and Amendment No. 3 (Imprivata)

Forward Advantage Inc Amendment No. 2 (Imprivata)

Forward Advantage Inc Amendment No. 1 (Imprivata)

Forward Advantage Inc Agreement (Imprivata)

Attachments on file with the Clerk of the Board

..Title

- a. Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the date of signing by NMC. The contracts will have a minimum value of \$25,000 and a maximum value of \$6,210,093. The awarded contracts are as follows: NMC 2025-01 to Staples Construction, and NMC 2025-02 to Newton Construction and Management.
- b. Approve the Performance and Payment Bonds provided by Staples Construction and Newton Construction and Management each in the amount of \$2,500,000.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2025-01 with Staples Construction and for NMC 2025-02 with Newton Construction and Management.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the date of signing by NMC. The contracts will have a minimum value of \$25,000 and a maximum value of \$6,210,093. The awarded contracts are as follows: NMC 2025-01 to Staples Construction, and NMC 2025-02 to Newton Construction and Management.
- b. Approve the Performance and Payment Bonds provided by Staples Construction and Newton Construction and Management each in the amount of \$2,500,000.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2025-01 with Staples Construction and for NMC 2025-02 with Newton Construction and Management.

SUMMARY/DISCUSSION:

Public Contract Code Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC) and is typically done by developing a construction task catalog that is then competitively bid. JOC is an indefinite quantity contract pursuant to which the contractor will perform a variety of projects, consisting of specific construction tasks, providing an alternative procurement method for completing public works projects, which improves economy and efficiency in completing many public works projects, including urgent and time-sensitive projects. The price of an individual project will be determined by multiplying the preset unit prices and the appropriate quantities by the appropriate adjustment factor. The adjustment factor will vary depending upon the location of the work and the time at which the work will be performed (normal working hours versus other than normal working hours).

On September 17, 2013, the Board adopted the Monterey County Job Order Contracting Policy Guidelines, constituting the order of the Board approving Job Order Contracts pursuant to Public Contract Code Section 20128.5.

The most current annual NMC JOC Projects were advertised, and bids were opened on July 10, 2025. The lowest responsive and responsible bidder is determined by the award criteria figure. The lowest responsive bidders were Staples Construction and Newton Construction and Management.

Each contractor has represented that its workforce consists primarily of Monterey Bay Area residents or has certified to make a good faith effort to employ Monterey Bay Area residents on each Job Order proposal in compliance with Section 5.08.120 of the Monterey County Code. Additionally, each contractor has an office located within Monterey County.

In conjunction with NMC staff, the Gordian Group serves as JOC program administrators under an amended GPO contract through Sourcewell as initially approved by the Board of Supervisors on September 29, 2020.

For the Natividad Medical Center JOC projects, Natividad Medical Center recommends awarding contracts to two separate contractors to allow the Department the option to use the alternate contractor if the other contractor is deemed nonresponsive or has poor performance and to have work performed concurrently. Currently, Natividad Medical Center requests two JOC contract awards.

All two of these JOC contracts will be signed and therefore effective upon the first JOC project's initiation, and from that point, the two JOC contracts for 2025-26 shall be in effect for a one (1) year period from the date when NMC signs the two contracts. However, if during the one (1) year contract period, payments by County to Contractor reach the maximum amount payable, all contracts shall terminate. The County will not issue any new Job Order Projects under these contracts after the one (1) year term expires and will likely issue a new JOC bid package for new contracts for 2026-2027. Any Job Order authorized prior to the expiration of these two contracts must be completed within the time specified in the individual project Job Order documents. In the event a scheduled completion for any Job Order extends beyond the term of the contract, the term of the associated contract shall continue in effect and be applicable for such Job Orders until that JOB order has been completed to the satisfaction of NMC.

Due to the potential project scopes and project range, contractors are each required to initially provide performance and payment bonds in the amount of \$2,500,000 to provide for JOC efficiency, maintaining control of contractor performance, as well as limiting potential risk to the County. If the contract goes beyond the \$2,500,000 staff will be the increase performance and payment bonds and bring them to the board of supervisors for approval.

Any Job Order that exceeds \$1,000,000 will be brought to the Capital Improvement Committee (CIC) prior to the issuance of a notice to proceed. Natividad Medical Center will provide JOC status reports to the CIC summarizing issued Job Orders, including scope, cost, schedule, and source of previously appropriated/expended funds. The JOC contracts will provide another mechanism to accomplish work that fits within the JOC guidelines. Projects that do not meet JOC criteria or are not a good fit for JOC will continue to be completed using other procurement processes, such as the typical design/bid/build process.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved payment provisions.

FINANCING:

Expenditures for Job Order Contracts will remain within the approved capital projects and operational budgets for FY 2025-26. Future fiscal year capital and operational budgets will be reviewed and approved by the Board of Supervisors before any expenditures are made. The agreement encompasses two separate Job Order Contracts totaling \$12,420,186 with each contract valued at \$6,210,093. A 5% License Fee is applicable for using the JOC program, payable to the Gordian Group only when a Job Order is issued to a JOC Contractor. Additionally, the County may choose to use JOC Project Management services for an extra fee of 5.95% if needed. There will be no impact on the general fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. The provision of adequate County facilities and infrastructure enhances the quality of life for County residents, patients, and visitors at Natividad.

X Economic Development

X Administration

X Health & Human Services

X Infrastructure

X Public Safety

Prepared by: Brian Griffin, Project Manager, (831) 783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Staples Construction contract, which includes Performance and Payment Bonds Newton Construction and Management contract, which includes Performance and Payment Bonds

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Management Associates, Inc. Amendment No. 1	Legistar Number:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Health Management Associates, Inc. for consulting services, adding \$300,000 for a revised total agreement amount not to exceed \$500,000 with no change to the Agreement term of March 1, 2025 through February 28, 2027.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Health Management Associates, Inc. for consulting services, adding \$300,000 for a revised total agreement amount not to exceed \$500,000 with no change to the Agreement term of March 1, 2025 through February 28, 2027.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced program development with a deep knowledge of county hospital and health system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this amendment No. 1 is \$300,000 of \$200,00 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for consulting services to explore and implement various approaches to providing healthcare benefits and network designs at Natividad and across the Monterey County health system care continuum which will contribute to improve outcomes and access and lead to a more efficient use of resources within the organization.

Economic Development
Administration
X Health and Human Services
Infrastructure
Public Safety
Prepared by: Daniel Leon, Chief Finance Officer, 783-2561 Approved by: Charles R. Harris, Chief Executive Officer, 783-2551
Attachments:
Health Management Associates, Inc. Amendment No. 1
Health Management Associates, Inc. Agreement
Health Management Associates, Inc. BAA

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pomph	rey Consulting	g LLC Renewal and Amendment 1	Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-16776) with Pomphrey Consulting, LLC for trauma registrar staffing services, extending the agreement through July 1, 2027 for a revised full agreement term of March 1, 2024 through July 1, 2027 and adding \$200,000 for a revised total agreement amount not to exceed \$450,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-16776) with Pomphrey Consulting, LLC for trauma registrar staffing services, extending the agreement through July 1, 2027 for a revised full agreement term of March 1, 2024 through July 1, 2027 and adding \$200,000 for a revised total agreement amount not to exceed \$450,000.

SUMMARY/DISCUSSION:

The broad scope of services for this contract is data abstraction, data entry, and data validation. Data abstraction would consist of remote computer access to all sections of the Natividad Medical Center computer system required for complete data acquisition. This would include Natividad's Meditech Electronic Medical Record (EMR). Pomphrey Consulting will provide Natividad Medical Center Trauma Registrar staffing resources who will abstract and enter the data information into the ESO Trauma One trauma registry software which is currently installed at Natividad. Each data element will be abstracted in accordance with the American College of Surgeons (ACS) National Trauma Data Bank (NTDB) Data Dictionary for the current admission year. This document contains all the national data elements, their definitions, and abstraction guidelines. The last section of this document details the additional data elements required of hospitals participating in the Trauma Quality Improvement Program (TQIP) of which Natividad Medical Center is an active participant.

The trained and certified trauma registrar fulfills the requirements established by the American College of Surgeons for Natividad to maintain verification as a Level II Adult trauma center. The services provided by Pomphrey Consulting will satisfy four standard criteria listed as follows:

- Standard Criterion 4.31 Trauma Registry Staffing Requirements- Type II
- Standard Criterion 4.32 Certified Abbreviated Injury Scale Specialist- Type II
- Trauma Registry Courses Requirement- Type II
- Trauma Registrar Continuing Education- Type II

The trauma registrar staffing services is vital to support the Natividad Medical Center Trauma Performance Improvement Patient Safety program (PIPS). The PIPS program must be empowered to identify opportunities for improvement and develop actions to reduce the risk of patient harm. Identification of events and opportunities is only possible by analyzing standardized and validated data obtained from each patient's electronic medical record. An effective PIPS program improves patient safety and patient outcomes.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this renewal and amendment No. 1 is \$200,000 of which \$120,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Trauma Registry and certified trauma registrar staff are a requirement for all trauma centers verified by the American College of Surgeons (ACS). The "Resources for Optimal Care of the Injured Patient" is a published document that details standard requirements trauma centers must meet to provide optimal care to trauma patients. Each standard is listed as a criteria that must be met in order to be verified as a trauma center. This contract will assist Natividad Medical Center to have the appropriate resources to ensure we are meeting the necessary standards to maintain our Level II trauma center verification by the American College of Surgeons. It will also support our quality assurance to provide optimal care to our trauma patients.

	Economic Development
X	Administration
_	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Julie Ramirez, Trauma Program Director, 772-7350 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Pomphrey Consulting LLC Renewal and Amendment No. 1

Pomphrey Consulting LLC Agreement

Attachments on file with the Clerk of the Board

Valet Services Master Agreement RFP #90	9600-96
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Legistar	Number:	
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet services at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial ninemonth term.

..Report

RECOMMENDATION:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet services at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial ninemonth term.

SUMMARY/DISCUSSION:

NMC issued a Request for Proposal (RFP) #9600-96 on Friday, June 13, 2025 to solicit for one agreement for valet parking services from qualified vendors. On Monday, July 7, 2025 NMC received two (2) proposals from vendors submitted for consideration. All proposals were evaluated pursuant to the criteria stated in the RFP #9600-96. Upon a thorough selection process, NMC identified the top qualified vendor as Corinthian International Parking Services, Inc. based on the ranking set forth by the NMC selection team.

Corinthian International Parking Services Inc., based in Campbell, CA, has been tentatively selected to provide valet parking services at NMC. With extensive experience in the healthcare sector, Corinthian currently operates over 30 parking and transportation service programs across California. Their healthcare clients include San Mateo Medical Center, Sutter Health, UC Davis Health, Kaiser Permanente, and Salinas Valley Health.

The selection of Corinthian International Parking Services Inc.to provide valet services directly supports enhancing the patient experience, improving accessibility, reducing stress for patients and families, and streamlining traffic flow across the campus. This valet parking solution is intended as a short-term measure to accommodate parking needs while NMC undergoes a solar construction project, which is expected to last approximately nine months.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this agreement is \$298,692 of which \$298,692 is included in the FY2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-8462.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

In alignment with the Board of Supervisors' strategic initiatives in Health and Human Services, Corinthian International Parking Services Inc.'s valet services at NMC will enhance patient access, reduce stress, and streamline traffic flow. By prioritizing valet services, we are advancing a more efficient, compassionate, and community-focused healthcare environment that improves the overall experience for patients and visitors alike.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 831-783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Agreement with Corinthian International Parking Services, Inc. Awarded per RFP #9600-96

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT Access Physicians California, P.C. Fourth Amendment

TITLE:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-15737) with Access TeleCare California, P.C. to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,680,000, but with no change to the Board approved agreement term April 1, 2022 to March 31, 2026.

RECOMMENDATION:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-15737) with Access TeleCare California, P.C. to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,680,000, but with no change to the Board approved agreement term April 1, 2022 to March 31, 2026.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. Access TeleCare to provides 24/7 neurology consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. Due to high patient volumes, NMC wishes to amend the agreement with Access TeleCare and add funds so that they can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this amendment is \$400,000. The total not to exceed amount of this Agreement is \$1,6800,000 for the period April 1, 2022 to March 31, 2026. \$656,722 is included the Fiscal Year 2025/2026 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment Third Amendment Second Amendment First Amendment Agreement

Attachments on file at the Clerk of the Board

Adelheid Ebenhoech, M.D. Third Amendment

TITLE:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15877) with Adelheid Ebenhoech, M.D. to provide family medicine services, extending the term by twelve months (September 20, 2025 to September 30, 2026) for a revised full agreement term of September 20, 2022 to September 30, 2026, but with no change to the board approved amount not to exceed of \$600,000; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$60,000) of the original contract amount, and do not increase the total contract amount above \$660,000.

RECOMMENDATION:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15877) with Adelheid Ebenhoech, M.D. to provide family medicine services, extending the term by twelve months (September 20, 2025 to September 30, 2026) for a revised full agreement term of September 20, 2022 to September 30, 2026, but with no change to the board approved amount not to exceed of \$600,000; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$60,000) of the original contract amount, and do not increase the total contract amount above \$660,000.

SUMMARY/DISCUSSION:

NMC operates the Prunedale Clinic providing care and treatment to patients in North Monterey County. NMC has an agreement with Dr. Adelheid Ebenhoech to provide family medicine services in the clinic two to three days a week. NMC wishes to amend the agreement with Dr. Ebenhoech to extend the term an additional twelve (12) months so that Dr. Ebenhoech can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount of this Agreement is \$600,000 for the period September 20, 2022 to September 30, 2026. \$146,861 is included the Fiscal Year 2025/2026 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT Monterey Bay GI Consultants Medical Group, Inc. First Amendment

TITLE:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-16552) with Monterey Bay GI Consultants to provide gastroenterology services, adding \$800,000 for a revised not to exceed amount of \$1,600,000 and extending the term by twenty-four months (October 1, 2025 to September 30, 2027) for a revised full agreement term of September 1, 2023 to September 30, 2027; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount, and do not increase the total contract amount above \$1,680,000.

RECOMMENDATION:

a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-16552) with Monterey Bay GI Consultants to provide gastroenterology services, adding \$800,000 for a revised not to exceed amount of \$1,600,000 and extending the term by twenty-four months (October 1, 2025 to September 30, 2027) for a revised full agreement term of September 1, 2023 to September 30, 2027; and

b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount, and do not increase the total contract amount above \$1,680,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department and hospitalized patients in the need of medical care in the specialty of gastroenterology. Natividad would like amend this Agreement with Monterey Bay GI Consultants so that its board-certified gastroenterologists can continue to provide gastroenterology call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week including holidays.

The group is paid a daily rate for call coverage services according to the terms of the Agreement. The amount of services provided may increase due to availability and need for coverage, but the rate of pay will remain the same for the term of the agreement. NMC has obtained independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$800,000. The total not to exceed amount of this Agreement is \$1,680,000 for the period September 1, 2023 to September 30, 2027. \$400,000 is included the Fiscal Year 2025/2026 Adopted Budget. Funding will be provided from NMC's Enterprise Fund

451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

Economic Development
Administration
X Health and Human Services
Infrastructure
Public Safety
Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551
Attachments:
First Amendment Agreement

Attachments on file at the Clerk of the Board

Marketing and	Graphic Desi	gn Services	Master	Agreement	per RFP	#9600-91
Legistar Numb	er:					

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement each with Waltz Creative, LLC, The Buzz PR LLC, and Mag One Media, Inc., pursuant to the Request for Proposals (RFP) #9600-91 for marketing and graphic design services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$870,000 for all three contracts for the initial three-year term. b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to each agreement, each amendment exercising a one year option to extend, for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2028-29 and for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2029-2030, provided that the total cost of the agreement over a five-year period does not exceed \$1,450,000, and as long as an appropriation for the costs of the amendments is included in the County Adopted Budget.

..Report RECOMMENDATION:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement each with Waltz Creative, LLC, The Buzz PR LLC, and Mag One Media, Inc., pursuant to the Request for Proposals (RFP) #9600-91 for marketing and graphic design services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$870,000 for all three contracts for the initial three-year term.

b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to each agreement, each amendment exercising a one year option to extend, for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2028-29 and for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2029-2030, provided that the total cost of the agreement over a five-year period does not exceed \$1,450,000, and as long as an appropriation for the costs of the amendments is included in the County Adopted Budget.

SUMMARY/DISCUSSION:

NMC issued a Request for Proposal (RFP) #9600-91 on Friday, February 28, 2025 to solicit for one or more new agreements for marketing and graphic design services from qualified vendors. On Friday, March 28, 2025 NMC received six (6) proposals from vendors submitted for consideration. All proposals were evaluated pursuant to the criteria stated in the RFP #9600-91. Upon a thorough selection process, NMC identified the top qualified vendors as Waltz Creative, LLC, The Buzz PR LLC, and Mag One Media, Inc., based on the ranking set forth by the NMC selection team. These vendors were tentatively selected to be awarded agreements to provide marketing and graphic design services for NMC. Inclusion on the master agreement does not guarantee award of any specific dollar amount. Waltz Creative, LLC, a local marketing and graphic design firm based in San Juan Bautista, CA, brings a diverse wealth of experience and skills for marketing design services. Mag One Media, Inc. is an award-winning full-service marketing and communications agency based in Salinas, CA. The Buzz PR LLC is a local award-winning marketing and communications agency providing brand management, design services and more.

NMC will work closely with these vendors in the design and implementation of projects in order to best serve NMC's objectives. This will include providing information, increasing awareness, promoting brand identity, and providing marketing support. The contractors will also provide marketing and graphic design services based on the scope of work specified in the Request for Proposal (RFP) #9600-91.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this agreement is \$1,450,000 of which \$290,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-8630.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a variety of marketing and graphic design services to support the achievement of strategic growth goals of key clinical services and improved patient experience goals.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Hillary Fish, Director of Marketing and Community Relations, 831-783-2693 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Agreement with Waltz Creative, LLC Awarded per RFP #9600-91 Agreement with The Buzz PR, LLC Awarded per RFP #9600-91 Agreement with Mag One Media, Inc Awarded per RFP #9600-91

Attachments on file with the Clerk of the Board

Waltz Creative LLC Renewal and Amendment I	Vo.	n.		4
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Legistar No	ımber:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement for an additional one (1) month period (August 1, 2025 through August 31, 2025) for a revised full agreement term of August 1, 2018 through August 31, 2025, with no change to the total aggregate amount not-to-exceed \$1,850,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement for an additional one (1) month period (August 1, 2025 through August 31, 2025) for a revised full agreement term of August 1, 2018 through August 31, 2025, with no change to the total aggregate amount not-to-exceed \$1,850,000.

SUMMARY/DISCUSSION:

Waltz Creative LLC, a local marketing and graphic design firm based in San Juan Bautista, brings a diverse wealth of experience and skills for marketing design services. Services include but not limited to designing the hospital's newsletter, flyers, rack cards and brochures, print and digital ads, website, social media posts, educational materials and compliance projects, and the patient handbook.

NMC will work closely with Waltz Creative LLC in the design and implementation of projects in order to best serve NMC's objectives. This will include providing information, increasing awareness, promoting brand identity, and providing marketing support.

NMC is requesting approval to extend the agreement retroactively on August 1, 2025 with Waltz Creative LLC for an additional one (1) month period through August 31, 2025, to allow services to continue, with no increase funds for the additional one (1) month of services.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

There is no additional cost to the agreement for this renewal and amendment no. 5.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a variety of marketing and graphic design services to support the achievement of strategic growth goals of key clinical services and improved patient experience goals.

Economic Development
Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Hillary Fish, Director of Marketing & Community Relations, 783-2693

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Waltz Creative LLC Renewal and Amendment No. 5

Waltz Creative LLC Amendment No. 4

Waltz Creative LLC Renewal and Amendment No. 3

Waltz Creative LLC Amendment No. 2 Schipper Design LLC Amendment No. 1

Schipper Design LLC Agreement, awarded per RFP #9600-79

Attachments on file with the Clerk of the Board

META Dynamic, Inc. Amendment No. 2	Legistar Number:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17319) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional one (1) year period (April 15, 2026 through April 14, 2027) for a revised full agreement term of April 15, 2024, through April 14, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$500,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17319) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional one (1) year period (April 15, 2026 through April 14, 2027) for a revised full agreement term of April 15, 2024, through April 14, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$500,000.

SUMMARY/DISCUSSION:

Intraoperative image guided navigational surgery (IGS) allows the surgeon to operate within a surgical site whose standard anatomical landmarks may be ambiguous because of tumor, infection, fracture or previous surgery. Studies suggest that IGS may result in decreased complications, increased disease removal, decreased length of stay and in some cases decreased operative time.

Meta Dynamic supplies the Neuro Navigation system which includes the equipment, hardware and software to perform image guided neurosurgery. Digital patient data is uploaded from the computed tomography (CT) or magnetic resonance imaging (MRI) located at Natividad Medical Center to the Neuro Navigation system in the Operating Room (OR) assisting the surgeon in identifying the right surgical approach and more specifically landmarks. Surgeons are guided through procedures with real time data allowing for smaller skull and back (spine surgery) incisions thereby minimizing damage to healthy structures. With the universal instrument holder (VarioGuideTM), preplanned trajectories can be targeted systematically within seconds and anytime during the surgery.

The equipment arrives from Meta Dynamic within twenty-four (24) hours of surgery. The Meta Dynamic technician arrives within one (1) hour of surgery and sets up the equipment. The technician assists the surgeon with the operation of the equipment. The equipment and services provided by Meta Dynamic have aided Natividad's surgical staff tremendously in performing complex surgeries and it utilized quite a bit. This amendment is to add funds to the agreement to cover current costs and includes enough additional which is projected to last through expiration of the agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has

also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this amendment No. 2 is \$200,000 of which \$200,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining year of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6821.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement supports the Board of Supervisor's strategic initiative to "improve the health and quality of life through County supported programs and services" by providing the technology necessary for these types of procedures to be performed locally, keeping families at home.

	Economic Development
	Administration
$\overline{\mathbf{X}}$	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Wally Sayles, Surgical Services Director, 772-7771 Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Meta Dynamic, Inc Amendment No. 2 Meta Dynamic, Inc Amendment No. 1 Meta Dynamic, Inc Agreement

Attachments on file with the Clerk of the Board

Renewal & Amendment 8 to Debt Collection	Services Master	· Agreements per l	RFP #9600-64
Legistar Number:			

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 8 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one-year period (July 1, 2025 through June 30, 2026) for a revised full agreement term of October 1, 2016 through June 30, 2026 and adding \$3,500,000 for a revised total aggregate amount for all contracts not to exceed \$16,470,000. b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$240,000) of the original cost of the agreement.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 8 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one-year period (July 1, 2025 through June 30, 2026) for a revised full agreement term of October 1, 2016 through June 30, 2026 and adding \$3,500,000 for a revised total aggregate amount for all contracts not to exceed \$16,470,000. b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$240,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes two outside contractors, per RFP 9600-64 to collect on Natividad Medical Center's self-pay patients and bad debt collections. The contractor shall receive four (4) daily data files of all self-pay patients from Natividad Medical Center's Meditech system. With this information, the contractors will be responsible to send three (3) collection notices to the patient within a 150-day time-frame requesting payment. The contractors are responsible for billing, collecting, arranging and setting up a payment plan for services incurred at Natividad Medical Center. If there is no response, the patients account is put into a bad debt collection for further collection efforts. Liens are applied as appropriate.

Payment is based on the amount of debt collected and is, therefore, an unknown, so the agreement documents themselves do not state a total agreement amount specifically. Natividad Medical Center is requesting an increased aggregate dollar limit for both agreements not to exceed \$12,970,000 which reflects an estimated amount Natividad Medical Center might pay for debt collection fees through June 30, 2025.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 8 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment is scheduled to be reviewed by Natividad Medical Center's Finance Committee and Board of Trustees on August 8, 2025.

FINANCING:

The cost for this renewal & amendment No. 8 is \$3,500,000 of which is included in the Fiscal Year 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Debt Collection Services agreements give Natividad Medica Center the ability to collect patient's monetary responsibilities for the services they have incurred at Natividad Medical Center and place liens as appropriate.

Economic Development
\underline{X} Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347 Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Receivable Solutions, Inc. Renewal & Amendment No. 8

Credit Consulting Services, Inc. Renewal & Amendment No. 8

Receivable Solutions, Inc. Amendment No. 7

Credit Consulting Services, Inc. Amendment No. 7

Receivable Solutions, Inc. Amendment No. 6

Credit Consulting Services, Inc. Amendment No. 6

Receivable Solutions, Inc. Renewal & Amendment No. 5

Credit Consulting Services, Inc. Renewal & Amendment No. 5

Receivable Solutions, Inc. Amendment No. 4

Credit Consulting Services, Inc. Amendment No. 4

Receivable Solutions, Inc. Amendment No. 3

Credit Consulting Services, Inc. Amendment No. 3

Receivable Solutions, Inc. Amendment No. 2

Credit Consulting Services, Inc. Amendment No. 2

Receivable Solutions, Inc. Amendment No. 1

Credit Consulting Services, Inc. Amendment No. 1

Receivable Solutions, Inc. Agreement

Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board

Coffee Vendor Service	s Agreement per	· RFP #9600-97
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Legistar	Number:	
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..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.

b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through August 31, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.

..Report

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through August 31, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.

SUMMARY/DISCUSSION:

On May 30, 2025, Natividad Medical Center (NMC) issued Request for Proposal (RFP) #9600-97 to solicit qualified vendors for coffee services. By the submission deadline of July 11, 2025, NMC received two proposals. All submissions were evaluated in accordance with the criteria set forth in the RFP. Following a comprehensive review, The Power Plant LLC was identified as the top-ranked and most qualified vendor by the NMC selection team. The vendor was tentatively selected to be awarded agreements to provide coffee services. The Power Plant LLC's proposal met criteria including quality of coffee and diverse offerings, optional food menu, pricing and overall value, online ordering system to reduce wait time, experiences and references and are a locally owned and operated vendor.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

This agreement shall not result in any cost to the County. Revenue generated shall be based on contractor's actual water and electricity usage and shall be billed in accordance with the prevailing metered utility rates applicable during the fiscal year in which the services are rendered.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement for coffee services supports the hospital's strategic plan to foster a highly engaged workforce by providing in-demand, high-quality coffee and food options to employees. It also supports the strategic plan goal of promoting efficient operations through the pre-order option which reduces wait times. In addition, this agreement benefits Natividad's patients, visitors, nearby County of Monterey offices and surrounding residents and businesses.

Economic Development
X Administration
Health and Human Services
Infrastructure
Public Safety
Prepared by: Hillary Fish, Director of Marketing and Community Relations, 831-783-2693 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553
Attachments: Agreement with The Power Plant LLC Awarded per RFP #9600-97
Attachments on file with the Clerk of the Board

Philips Healthcare Software Evolu	ion Master Agreement	Legistar Number:

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center uses the Patient Information Center iX (PIC iX) system as its central monitoring solution for vital signs and waveforms. It enhances situational awareness by bringing relevant signals into one view, enables early detection through decision support tools, and archives clinical data for review.

Events include patient-specific episodes, such as vital sign alarms (e.g. apnea, heart rate limits). The Event Notification system delivers these alerts to the Care Assist mobile app that connects with the PIC iX system to bring patient monitoring and alerts directly to clinicians' smartphones or tablets. It lets staff see real-time waveforms and vital signs, receive prioritized alarms, review historical wave data, and manage patient workflows (admission, transfer, discharge, telemetry assignment) without needing to go back to a central station.

The agreement also includes Software Evolution Services, which extends and renews existing software support for an additional five (5) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 8, 2025.

FINANCING:

The cost for this agreement is \$655,080 of which \$264,533 is included in the FY 2025-26 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-xxxx.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Event Notification/Care Asist modules will enhance patient care by facilitating real-time alerts directly to the provider's phone or tablet. The software support services renewal will assure the reliability of the Philips system via problem identification and resolution, and periodic system updates.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Ari Entin, Hospital Chief Information Officer, 783-2564 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Philips Healthcare Software Evolution Master Agreement

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

JUNE 30, 2025

07/29/25



FINANCIAL STATEMENTS

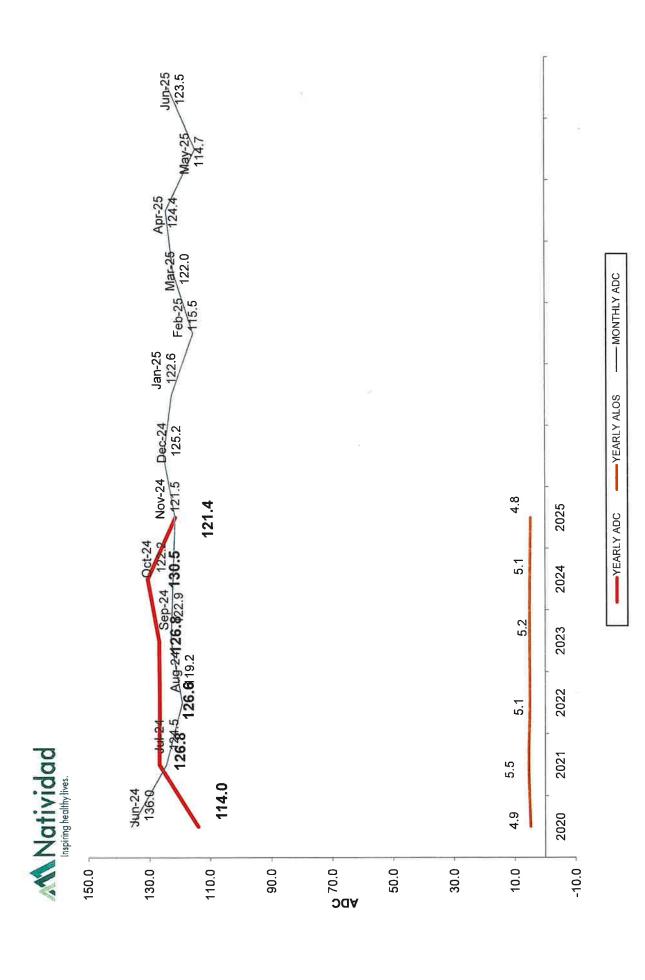
JUNE 30, 2025

INDEX

DESCRIPTION

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4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
ß	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
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NATIVIDAD STATISTICAL REPORT June 30, 2025

					June 30, 2025					
		Month-To	o-Date					Year-To-	-Date	
	4-25	5-25	6-25	Budget			Budget	Current	Prior Yr	%
					PT DAYS BY SERVICE	STAFFED BEDS				CY/PY
1	174	207	168	225	NICU	15	2,739	2,678	2,754	-2.76%
2	1,716	1,601	1,771	1,864	Med/Surg	57	22,681	20,316	22,922	-11.37%
3	207	207	165	197	ICU	10	2,400	2,409	2,323	3.70%
4	110	89	76	85	Peds	12	1,033	1,069	1,072	-0.28%
5	728	743	791	745	Acute Rehab	28	9,062	9,346	9,344	0.02%
6 _	289	256	273	304	OB/Gyn		3,696	3,340	3,790	-11.87%
7	3,224	3,103	3,244	3,420	TOTAL ACUTE	149	41,611	39,158	42,205	-7.22%
8	509	452	461	438	Psychiatric	19	5,329	5,157	5,547	-7.03%
9	3,733	3,555	3,705	3,858	TOTAL DAYS	168	46,940	44,315	47,752	-7.20%
10	269	281	272	296	Nursery	18	3,597	3,270	3,608	-9.37%
					AVERAGE DAILY CENSU	JS				
11	83.2	76.1	81.8	89.2	Acute	121	89.2	81.7	89.8	-9.02%
12	24.3	24.0	26.4	24.8	Acute Rehab	28	24.8	25.6	25.5	0.39%
13	17.0	14.6	15.4	14.6	Psychiatric	19	14.6	14.1	15.2	-7.24%
14	124.4	114.7	123.5	128.6	TOTAL	168	128.6	121.4	130.5	-6.97%
15	9.0	9.1	9.1	9.9	Nursery	18	9.9	9.0	9.9	-9.09%
-13	3.0	5.1	0.1	0.0	PERCENTAGE OF OCCU					
_		00.00/	07.00/	70.70/		PANCT	72.70/	C7 F0/	74.20/	0.0%
16	68.8%	62.9%	67.6%	73.7%	Acute		73.7%	67.5%	74.2%	-9.0%
17	86.8%	85.7%	94.3%	88.6%	Acute Rehab		88.6%	91.4%	91.1%	0.4%
18	89.5%	76.8%	81.1%	76.8%	Psychiatric		76.8%	74.2%	80.0%	-7.2%
19	74.0%	68.3%	73.5%	76.5%	TOTAL		76.5%	72.3%	77.7%	-7.0%
20	50.0%	50.6%	50.6%	55.0%	Nursery		55.0%	50.0%	55.0%	-9.1%
	00.070	00.078	00.070	00.070	ADMISSIONS					
_	050	200	000	0.45			7.047	7 000	0.000	-2.45%
21	650	698	688	645	Acute		7,847	7,882	8,080	
22	52	61	54	57	Acute Rehab		698	697	704	-0.99%
23	42	40	50	49	Psychiatric	5	592	561	636	-11.79%
24	744	799	792	751_	TOTAL	5	9,137	9,140	9,420	-2.97%
25	172	174	177	182	Nursery		2,215	2,071	2,267	-8.65%
_										0.440/
26	182	180	185	191	Deliveries		2,319	2,187	2,381	-8.15%
	- 0-				DISCHARGES	- 77				
27	604	620	609	612	Acute		7,447	7,212	7,680	-6.09%
28	59	62	50	58	Acute Rehab		702	694	708	-1.98%
29	39	44	46	49	Psychiatric		600	560	635	-11.81%
30	702	726	705	719	TOTAL		8,749	8,466	9,023	-6.17%
31	152	160	167	167	Nursery		2,027	1,906	2,053	-7.16%
	190		البلاء		AVERAGE LENGTH OF	STAY				
	= 0	4.4	4.7	5.1	Acute(Hospital wide no	habine)	5.1	4.8	5.1	-5.88%
32	5.0	4.4	4.7	J. I	Acute(nospital wide in	Dables	0.1	4.0		-0.00 /0
33	14.0	12.2	14.6	13.0	Acute Rehab		13.0	13.4	13.3	0.75%
34	2.5	2.3	2.3	2.6	OB/Gyn		2.6	2.5	2.6	-3.85%
35	12.1	11.3	9.2	9.0	Psychiatric		9.0	9.2	8.7	5.75%
36	1.6	1.6	1.5	1.6	Nursery		1.6	1.6	1.6	0.00%
17					OUTPATIENT VISITS			100		
37	4,479	5,041	4,397	5,097	Emergency Room		62,009	59,149	60,836	-2,77%
38	387	407	412	406	ER Admits		4,940	4,863	5,030	-3.32%
39	52.0%	50.9%	52.0%		ER Admits as a % of A	dmissions	54.1%	53.2%	53.4%	-0.36%
40	127	148	137	123	Trauma Cases		1,496	1,558	1,489	4.63%
41	8,076	7,680	7,498	6,330	Clinic Visits		77,012	87,505	80,996	8.04%
					ANCILLARY PROCEDU	RES BILLED				
42	58,438	57,360	54,522	54,213	Lab Tests		659,591	658,694	667,371	-1.30%
43	5,126	4,871	4,559	4,370	Radiology Procedures		53,169	56,876	54,140	5.05%
44	271	287	281	234	MRI Procedures		2,849	3,169	2,973	6.59%
45	106	99	131	96	Nuclear Med Procedur		1,171	1,234	1,324	-6.80%
46	1,415	1,416	1,412	1,265	Ultrasound Procedure	S	15,387	16,314	15,820	3.12%
47	2,775	3,016	2,924	2,487	CT Scans		30,260	33,986	31,081	9.35%
48	387	455	412	408	Surgeries		4,967	4,903	5,083	-3.54%
49	7.94	8.16	7.66	7.59	PAID FTES PER AOB		7.59	7.88	7.37	6.92%
50	7.14	7.09	6.63	6.69	PROD FTES PER AOB		6.69	6.90	6.50	6.15%
51	1,468.0	1,436.9	1,432.7	1,433.2	TOTAL PRODUCTES		1,433.2	1,438.6	1,406.6	2.27%
52	1,320.3	1,248.3	1,240.2	1,263.3	TOTAL PROD FTEs		1,263.3	1,260.0	1,240.8	1.54%
53	5,548	5,459	5,609	5,661	ADJUSTED PATIENT DA	AYS	68,881	66,638	69,833	-4.57%

7/29/2025

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED

FOR FY2025

		1111.24	A11G-24	SEP-24	0CT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	ATD OTY
	REVENUE													
	Patient Revenue:	1		000	100 010	074 440 47	70 040 045	030 075 07	900 250	76 900 600	77 961 70E	75 415 454	73 827 830	010 475 411
- 1	Inpatient	82,094,747	74,798,102	70,490,020	81,279,287 5,805,050	4 259 055	76,042,645 4 BB9 468	555553	6.320.236	7.594.047	7,275,795	6,819,550	7,023,886	72,639,787
2	Pro rees	43,990,366	39 882 209	39 920 578	44 456 890	40.722.816	40.036.759	40,682,169	38,749,538	40,098,636	41,102,308	44,038,670	41,546,823	495,227,763
9 4	Total Patient Revenue	132,073,161	120,685,270	115,534,758	131,541,228	119,323,344	120,968,871	125,616,762	114,314,162	123,993,382	125,639,809	126,273,674	122,398,539	1,478,342,961
	Deductions from revenue	1						200	450 600	000 838 000	030 050 00	000 000 000	02 050 050	4 424 380 000
8	Contractual Deductions	97,901,711	93,101,614	88,215,883	101,094,003	90,481,957	93,325,834	95,906,664	90,433,620	1 287 018	550,035,332 650,450	2702,022	1 863 069	28 023 486
9	Bad Debt	6,654,066	1,230,033	3,350,022	246,744,1	207,274,2	2,073,023	212,040	EAA 647	234.742	130 809	401 799	717 333	2 886 637
	Unable to Pay	214,12	39,812	104,588	102 740 683	03 087 887	140,444	GR REA 730	91 417 995	97 673 718	98 849 709	97 826 816	94 639 761	1.162.299.123
60 C	l otal Contractual Discounts	27 465 972	26 293 812	23 864 265	28.791.545	26.235.457	24,429,188	26,752,032	22,896,167	26,319,664	26,790,100	28,446,858	27,758,778	316,043,838
5	As a percent of Gross Revenue	20.80%	21.79%	20.66%	21.89%	21,99%	20.19%	21.30%	20.03%	21,23%	21.32%	22,53%	22.68%	21.38%
;	Tabel Passesseness Consilies	7 867 407	8 467 497	R 767 497	7 R67 497	7 867 497	7 867 497	7.867.497	8.627.497	8.627.497	8.627,497	8,627,497	9,127,501	100,109,968
Ξ	Total Government Pulming	200	0.000						-					
	Other Operating Revenue:			000	450 004	100 000	000 000	200 710	122 742	122 713	123 713	133 713	134 410	1 ROS 25B
12	Rent Income	123,369	123,369	123,369	139,971	123,309	1 245 833	133,7 13 689 287	995 833	650,713	895 833	395,833	3.095.833	10.158.607
5 3	Interest Income	280,033	75,418	76.570	76.570	76.570	76.570	76.570	76.570	426,570	76,570	76,570	76,570	1,269,204
4 T	Other Income	458 382	484 966	1.116.688	467.526	530,992	1,087,467	467,108	559,969	572,847	620,388	554,226	2,113,483	9,034,043
5 9	Total Other Operating Revenue	1,055,667	1,079,586	1,712,480	1,079,901	1,336,765	2,578,699	1,366,678	1,766,085	1,784,120	1,726,504	1,160,342	5,420,306	22,067,112
17	TOTAL	36 389 136	35 740 895	34.344.222	37.738.943	35,439,719	34,875,384	35,986,207	33,289,749	36,731,280	37,144,101	38,234,697	42,306,585	438,220,918
:														
,	EXPENSE	40.058.546	20 428 057	20.025.050	24 003 792	20 191 044	20 685 949	20 943 010	20 748 007	21 974 860	22.091.534	21,797,259	21,259,238	251,107,255
£ 4	Salanes, Wages & Benefits	19,936,340	758,037		1 035 195	1 192 RD5	915.988	856.179	494 444	442,998	413,136	618.159	465,217	9,044,575
8 0	Registry Phys/Residents SWB & Contract Fees	5.446.733	5.433.098	5.611.408	5,234,561	5,393,289	5,312,815	5,650,271	5,784,668	5,451,100	5,561,542	5,768,620	5,485,809	66,133,913
2 2 2	Purchased Services	3,450,731	3,243,958	3,111,935	3,542,191	3,085,146	3,043,238	3,048,946	2,682,090	3,163,566	3,152,067	3,308,153	5,232,525	40,064,547
22	Supplies	3,364,090	3,356,052	3,184,571	3,706,251	3,459,626	3,185,849	3,209,416	3,223,899	3,249,854	3,385,621	3,351,895	3,523,866	40,200,988
23	Insurance	422,523	553,273	494,677	495,407	501,719	494,614	497,058	496,137	496,515	495,286	495,647	494,975	5,937,833
24	Utilities and Telephone	430,279	418,860	403,145	403,546	345,019	384,651	363,898	381,236	392,562	325,801	400,395	393,586	4,642,978
25	Interest Expense	21,234	21,234	21,234	55,495	55,495	55,495	55,495	55,495	46,897	55,495	55,495	55,495	294,562
56	Depreciation & Amortization	963,054	956,840	986,377	1,103,698	989,598	1,106,764	1,103,765	1,045,393	1,189,982	7,107,562	541 803	546 289	12,115,421 F.R34 789
27	Other Operating Expense	498,104	462,607	363,482	538,687	456,819	433,534	513,342	25 400 900	200,002	27 016 106	27 448 520	207,040	428 208 868
28	TOTAL EXPENSE	35,409,589	35,852,688	34,980,237	37,118,823	35,670,561	35,616,898	35,241,381	33,426,360	30,840,393	971,010,78	20,440,000	12,000,00	20,000,000
29	NET INCOME(LOSS)	979,546	(111,794)	(636,015)	620,120	(230,842)	(743,514)	(255,174)	(2,136,611)	(215,115)	128,976	786,158	3,738,314	1,924,050
	Normalization for Extraordinary Items													
30														
31														Y
32														
33	Total Extraordinary Items	k.	411	6:	9.56	×.	•	ė		G.	9	e.	ŷ.	ŝ
34	NET INCOME BEEDRE Extraordinary liens	\$ 979.546	\$ (111,794) \$	\$ (636,015) \$	\$ 620,120	\$ (230,842)	\$ (743,514)	\$ (255,174) \$	(2,136,611) \$	(215,115) \$	128,976 \$	786,158 \$	3,738,314	\$ 1,924,050
5		1					ı							
32	CAPITAL CONTRIBUTIONS													
36	County Contribution													
76	STASSA THIN HOUSE	\$ 979 546 \$	\$ (111.794) \$	\$ (836.015) \$	\$ 620,120 \$	\$ (230.842) \$	\$ (743,514) \$		(255,174) \$ (2,136,611) \$	(215,115) \$	128,976 \$	786,158 \$	3,738,314	\$ 1,924,050
3/	CHANGE IN NET ASSETS	1	н	ממימה	п	L		1		1	ı	н	The second second second	ь.

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NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF JUNE 30, 2025

,		CURRENT MONTH	MONTH				YEAR -TO -DATE	DATE			
ļ	Actual	Budget	Variance fav. (unfav) \$ VAR. % VA	(unfav) % VAR		Actual	Budget	S VAR. % VA	(unfav) % VAR		Prior Yr
Ĩ		h.			REVENUE						
4			(000 000 4)	6 9	Patient Revenue:	e 040 475 414	¢ 059 207 795	& (A7 739 37A)	(5.0)	6	044 656 435
- 2	7,023,886	5,545,267	1,478,619	(6.3)	Inpallem Pro Fees	72,639,787	67,467,429	5,172,358	7.7	9	72,105,867
က	41,546,823	39,404,242	2,142,581	5.4	Outpatient	495,227,763	479,418,307	15,809,456	3.3		470,155,414
4	122,398,539	123,706,308	(1,307,769)	(1.1)	Total Patient Revenue	1,478,342,961	1,505,093,521	(26,750,560)	(1.8)		1,486,917,716
LC?	92.059.359	94.535.812	2,476,453	2.6	Deductions from Revenue Contractual Deductions	1,131,389,000	1,150,185,721	18,796,721	1.6	,-	1,135,883,624
9	1.863,069	3,358,934		44.5	Bad Debt	28,023,486	40,867,034	12,843,548	31.4		33,388,737
7	717,333	80,640		(789.5)	Unable to Pay	2,886,637	981,120	(1,905,517)	(194.2)		1,024,738
80	94,639,761	97,975,386	["	3.4	Total Contractual Discounts	1,162,299,123	1,192,033,875	29,734,752	2.5		1,170,297,099
6	27,758,778	25,730,922	2,027,856	7.9	Net Patient Revenue	316,043,838	313,059,646	2,984,192	1.0		316,620,616
10	22.68%	20.80%			As a percent of Gross Revenue	21.38%	20.80%				21.29%
=	9,127,501	7,867,497	1,260,004	16.0	Total Government Funding	100,109,968	94,409,964	5,700,004	6.04		92,213,451
					Other Operating Revenue:						
12	134,419	127,601	6,818	5.3	Rent Income	1,605,258	1,531,212	74,046	4.8		1,472,890
13	3,095,833	395,833	2,700,000	682.1	Interest Income	10,158,607	4,749,996	5,408,611	113.9		6,972,379
4	76,570	78,083		(1.9)	NMF Cantribution	1,269,204	936,996	332,208	35.5		1,116,187
5	2,113,483	458,118		361.3	Other Income	9,034,043	5,497,416	3,536,627	64.3		8,637,957
16	5,420,306	1,059,635	4,360,671	411.5	Total Other Operating Revenue	22,067,112	12,715,620	9,351,492	73.5		18,199,414
17	42,306,585	34,658,054	7,648,531	22.1	TOTAL REVENUE	438,220,918	420,185,230	18,035,688	4.3		427,033,481
					EXPENSE				:		:
18	21,259,238	20,410,116	(849,122)	(4.2)	Salaries, Wages & Benefits	251,107,255	247,268,949	(3,838,306)	(1.6)		235,448,441
19	465,217	555,616	666'06	16.3	Registry	9,044,575	6,759,998	(2,284,577)	(33.8)		098'696'6
20	5,485,809	5,411,760	(74,049)	(1.4)	Phys/Residents SWB & Contract Fees	66,133,913	65,327,488	(806,425)	(1.2)		64,569,840
21	5,232,525	3,051,194	(2,181,331)	(71.5)	Purchased Services	40,064,547	36,993,968	(3,070,579)	(8.3)		41,735,819
22	3,523,866	2,772,725	(751,141)	(27.1)	Supplies	40,200,988	33,734,838	(6,466,150)	(19.2)		39,659,791
23	494,975	442,418	(52,557)	(11.9)	Insurance	5,937,833	5,309,016	(628,817)	(11.8)		5,126,107
24	393,586	350,247		(12.4)	Utilities and Telephone	4,642,978	4,261,324	(381,654)	(0.6)		4,382,761
25	55,495	36,029		(24.0)	Interest Expense	554,562	438,301	(116,261)	(26.5)		304,848
26	1,111,271	1,059,416	(51,855)	(4.9)	Depreciation & Amortization	12,775,427	12,889,544	114,117	6'0		12,307,522
27	546,289	475,596	(70,693)	(14.9)	Other Operating Expense	5,834,789	5,786,358	(48,431)	(0.8)		6,569,705
28	38,568,271	34,565,117	(4,003,154)	(11.6)	TOTAL EXPENSE	436,296,868	418,769,784	(17,527,084)	(4.2)		420,074,693
53	3,738,314	92,937	3,645,377	3,922.4	NET INCOME(LOSS)	1,924,050	1,415,446	508,604	35.9		6,958,787
30					CAPITAL CONTRIBUTIONS						
2						3	3	70	(6		10
ري د د	er i	•n	•	•6			,				
35	A. 3	6				KI I	6)	6 0 A	6 0 - 5		1 05 0
33	2 720 211	- 00 00 032	C 2 EAE 277	3 1 000 6	CHANGE IN NET ASSETS	C 1 024 D50	\$ 1.415.446	\$ 508 604	35.0	4	6 958 787
	Н					ı	ı	ı			0000

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY **AS OF JUNE 30, 2025** NATIVIDAD

69,833 16,759 21,29% 124 261 6,115 598 568 73 63 176 94 6,015 13,527 6,733 21,293 4,534 478 1,320 21 100 16 143 925 100 100 Prior Yr % 40.5 204.1) (4.6) (11.9) (23.2) (15.6) (12.6) (30.8) (1.7) (0.8)79.4 9.6 8.4 121.1 40.0 6.8 % VAR Variance fav. (unfav) (2,243) (280) 173 (29) (136) 198 2 83 5 56 147 476 (248) 111 472 334 132 \$ VAR. YEAR -TO -DATE 69 17,306 185 6,100 16,698 20.80% 096'9 593 4,545 6,080 7 13,911 979 21,851 22 948 537 490 77 62 187 84 7 1,371 68,881 Budget 16,978 17,442 4,743 29 421 19 136 331 6,576 89 29 66,638 22,185 1,502 24 152 992 601 603 192 88 1,090 7,432 136 6,547 Actual Phys/Residents SWB & Contract Fees ADJUSTED PATIENT DAYS CAPITAL CONTRIBUTIONS Total Other Operating Revenue As a percent of Gross Revenue Depreciation & Amortization Salaries, Wages & Benefits **Total Government Funding** EXPENSE Other Operating Expense otal Contractual Discounts Other Operating Revenue: 3,417 % CHANGE IN NET ASSETS REVENUE Contractual Deductions Utilities and Telephone Deductions from revenue TOTAL EXPENSE **Total Patient Revenue** Purchased Services NET INCOME(LOSS) Vet Patient Revenue NMF Contribution Interest Expense County Contribution TOTAL REVENUE Interest Income Patient Revenue: Unable to Pay Other Income Rent Income Outpatient Bad Debt Insurance Pro Fees Registry (1.0) %6.0-(2.3) (28.3) (13.4) (55.5) (0.1) (2.9)3,417.1 44.0 (287.9) 6.4 17 10.7 % VAR Variance fav. (unfav) (0) 779 1,332 (53) (748) 273 447 (28) 433 (22) (394) (139) (10) (11) (13) 285 149 1 561 \$ VAR. CURRENT MONTH 69 23 70 14 81 187 6,122 6,960 16,698 17,306 4,545 593 20,80% 1,390 956 539 490 78 62 6,105 16 16 979 187 84 Budget G 16,873 22,68% 4,949 14 377 966 ,454 6,876 21,822 1,538 978 933 628 88 70 10 198 97 577 1,252 7,407 24 552 577 Actual 69 €9 34 ထတ 0 2 5 5 5 5 29 39 32 33

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NATIVIDAD BALANCE SHEET AS OF JUNE 30, 2025

	% CHG.	(66.1)	(30.2)	(4.3)	(44.6)	(4.6)	18.6	(49.4)	2.6	(4.4)	(1.1)	124.8	(3.7)	c c	0.9	(27.3)	(19.4)	5.4	(19.3)	(14.7)	(26.2)	ė	(33.5)	(32.3)	•	- (6,04)	0.4	ţ	(3.7)
DATE	INC/(DEC)	\$ (175,791,050)	(7,400,000)	(3,006,463)	(14,844,303)	(275,223)	967,439	(200,349,600)	9,521,318	(10,861,675)	(1,340,357)	177,141,914	\$ (24,548,043)		1,654,490	(4,513,575)	(15,387,885)	230,131	(3,321,711)	(21,338,550)	(657.806)	¥	(4,475,737)	(5,133,543)	2000	11,000 6777	1 924 050	000,436,1	\$ (24,548,043) (0)
YEAR - TO - DATE	ENDING	\$ 90,172,779	17,083,667	67,454,411	18,438,548	5,736,288	6,161,886	205,047,579	374,152,766	(257,450,627)	116,702,139	319,101,062	\$ 640,850,780		29,223,609	12,015,272	63,989,450	4,475,737	13,930,126	123,634,195	1.850.377	•	8,889,212	10,739,589	7 7 6 7	304,332,340	506 476 996	0000014,000	\$ 640,850,780
	BEGINNING	\$ 265,963,829	24,483,667	70,460,875	33,282,851	6,011,511	5,194,447	405,397,180	364,631,448	(246,588,952)	118,042,495	141,959,148	\$ 665,398,823		27,569,119	16,528,848	79,377,334	4,245,606	17,251,837	144,972,744	2.508.183	*	13,364,949	15,873,133		491,1629,500	504 553 946	0+6'766'+06	\$ 665,398,823
*		CURRENT ASSETS CASH	FUND AID	ACCOUNTS RECEIVABLE NET	STATE/COUNTY RECEIVABLES	INVENTORY	PREPAID EXPENSE	TOTAL CURRENT ASSETS	PROPERTY, PLANT & EQUIPMENT	LESS: ACCUMULATED DEPRECIATION	NET PROPERTY, PLANT& EQUIPMENT	OTHER ASSETS	TOTAL ASSETS	CURRENT LIABILITIES	ACCRUED PAYROLL	ACCOUNTS PAYABLE	MCARE/MEDICAL LIABILITIES	CURRENT PORTION OF DEBT	OTHER ACCRUALS	TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES LT ACCRUED LIABILITIES	UN EARNED CONTRIBUTIONS	LONG TERM PORTION OF C.O.P's	TOTAL LONG TERM DEBT	FUND BALANCES	ACCOMULATED TOND	CHANGE IN NET ASSETS TOTAL FILIND BALANDES	CIAL FUND BALANCES	TOTAL LIAB. & FUND BALANCES
	% CHG.	(12.1) %	(2.8)	2.0	135.2	(0.3)	(27.9)	(1.6)	(0.0)	(0.2)	(0.5)	0.0	% (0.6)		3.7	(20.4)	(0.8)		(26.6)	(5.8)	(2.9)		œ.	(0.5)			(208.1)	\.	% (9.0)
MONTH	INC/(DEC)	\$ (12,432,338)	(200,000)	1,342,084	10,598,064	(19,561)	(2,385,835)	(3,397,585)	(107,676)	(512,111)	(619,787)	92,647	\$ (3,924,726)		1,031,285	(3,082,104)	(200,000)	50	(5,057,404)	(7,608,223)	(54.817)		52•5	(54,817)		110000	2 728 244	41.000.14	\$ (3,924,726)
CURRENT MONTH	ENDING	\$ 90,172,779	17,083,667	67,454,411	18,438,548	5,736,288	6,161,886	205,047,579	374,152,766	(257,450,627)	116,702,139	319,101,062	\$ 640,850,780		29,223,609	12,015,272	63,989,450	4,475,737	13,930,126	123,634,195	1.850.377		8,889,212	10,739,589		504,552,946	1,324,050	300,470,330	\$ 640,850,780
	BEGINNING	1 \$ 102,605,117	17,583,667	3 66,112,327	7,840,485	5,755,849	6 8,547,721	7 208,445,165	B 374,260,442	9 (256,938,516)		11 319,008,415	12 \$ 644,775,506		13 28,192,324	14 15,097,376	15 64,489,450	16 4,475,737	18,987,531	131,242,417	1905.194		21 8,889,212	10,794,407		n	24 (1,6:14,264)	25 504,736,862	26 \$ 644,775,506

NATIVIDAD STATE AND COUNTY RECEIVABLES AS OF 6/30/25

BALANCE SHEET	Beg. Balance	Accruals	Prior Years Final Rec'n	IGTs Transferred Out	Received	Ē	nd. Balance
Medi-Cal Waiver (DSH + SNCP)	-	14,250,000		34,773,861	(51,679,359)	\$	(2,655,497)
Physician SPA	-	500,004			(1,347,459)	\$	(847,455)
Rate Range IGT-CCAH-	8,910,234	15,999,996		11,196,533	(27,707,714)	\$	8,399,050
AB 915	745,727	3,309,996			(2,542,150)	\$	1,513,573
Medical GME	-	999,996		2,111,121	(4,340,329)	\$	(1,229,212)
Medical HPE	-	249,996			(714,471)	\$	(464,475)
Family First-COVID 19					(28,616)	\$	(28,616)
SB1732	-	2,799,996	210,363		(2,751,589)	\$	258,770
Hospital Fee	-	999,996			(2,476,284)	\$	(1,476,288)
MCMC EPP	9,269,945	19,799,996		19,255,094	(38,603,673)	\$	9,721,361
MCMC QIP	13,024,643	33,000,000		21,974,826	(65,681,327)	\$	2,318,142
GOVERNMENT RECEIVABLES	31,950,549	91,909,976	210,363	89,311,435	(197,872,971)	\$	15,509,352
Accrued Donations	16,738	920.357			(910,926)	\$	26,169
Office Buildings	(8,374)	1,608,864			(1,522,130)		78,361
Miscellaneous Receivable	135,539	1,339,385			(1,375,267)		99,658
Probation		1,380,543			(1,278,136)		102,407
UCSF & TOURO University	25,900	166,387			(166,038)		26,250
Interest Accrued	(1)	10,133,450			(8,862,097)		1,271,352
Health Department	162,500	2,039,444			(1,876,944)		325,000
Watsonville	1,000,000				,	\$	1,000,000
OTHER RECEIVABLES	1,332,302	17,588,431		(#)	(15,991,537)	\$	2,929,196
		₩			. ,		
STATE/COUNTY RECEIVABLES	\$ 33,282,851	\$ 109,498,407	\$210,363	\$ 89,311,435	\$ (213,864,507)	\$	18,438,548

P&L	_	YTD JUN-25
Medi-Cal DSH /SNCP	\$	14,250,000
Physician SPA	\$	500,004
AB915	\$	3,309,996
SB 1732	\$	2,799,996
HPE	\$	249,996
Esperanza Care	\$	8
HD Residency Support	\$	(500,004)
MCMC EPP	\$	19,799,996
MCMC QIP	\$	33,000,000
Hospital Fee	\$	999,996
Medi-Cal GME	\$	999,996
CARES Act Fund Aid	\$	7,400,000
Family First C-19 Response-FMAP Enhance-	\$	· ·
Rate Range IGT-CCAH-	\$	15,999,996
Medicare Bi-Weekly Payment	\$	1,299,996
GOVERNMENT FUNDING INCOME	\$	100,109,968

NATIVIDAD STATEMENT OF CASH FLOWS **AS OF JUNE 30, 2025**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 102,605,117	CASH AT BEGINNING OF PERIOD	\$ 265,963,829
2		FROM OPERATIONS:	
3	3,738,314	NET INCOME/(LOSS)	1,924,050
4	=	NET INCOME ADJ - PRIOR YEAR	1,02 1,000
5	512,111	DEPRECIATION/AMORT	\$ 10,861,675
6	4,250,425	SUBTOTAL	12,785,725
7		CHANGES IN WORKING CAPITAL:	
8	(1,342,084)	ACCOUNTS RECEIVABLE	3,006,463
	500,000	FUND AID STIMULUS	7,400,000
9	(10,598,064)	STATE/COUNTY RECEIVABLE	14,844,303
10	2,405,396	PREPAID EXPENSE & INVENTORY	(692,216)
11	1,031,285	ACCRUED PAYROLL	1,654,490
12	(3,082,104)	ACCOUNTS PAYABLE	(4,513,575)
13	(500,000)	MCARE/MEDICAL LIABILITIES	(15,387,885)
15	漫	SHORT TERM DEBT	230,131
16	(5,057,404)	ACCRUED LIABILITIES	(3,321,711)
17	(16,642,975)	NET (DECREASE)/INCREASE	3,220,000
18		CAPITAL ADDITIONS:	
19	107,676	PP&E ADDITIONS	(9,521,318)
20 19		NBV OF ASSETS DISPOSED	
21	107,676	TOTAL CAPITAL (Use of Cash)	(9,521,318)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(5,133,543)
24	(92,647)	OTHER ASSETS	(177,141,914)
25		INVESTMENTS	<u>-</u>
26	(147,464)	TOTAL FINANCING	(182,275,458)
27	(12,432,338)	INC./(DEC.) IN CASH BALANCE	(175,791,050)
28	\$ 90,172,779	CASH BALANCE - END OF PERIOD	\$ 90,172,779
		PAGE 8 OF 11 PAGES	7/29/2025

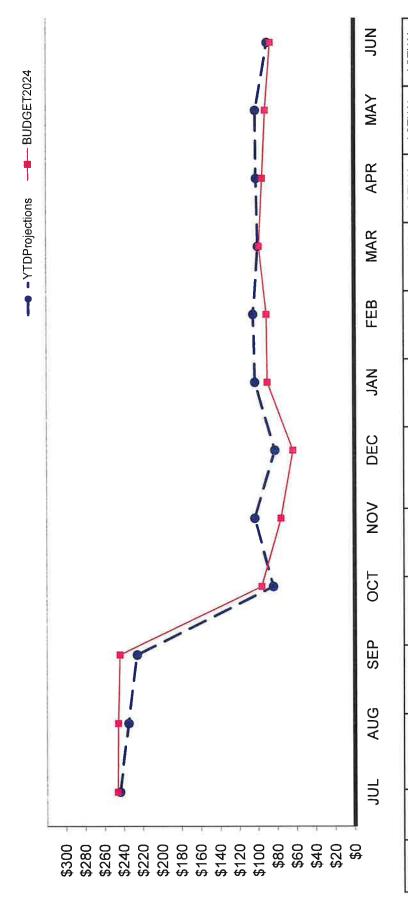
NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2025

			BDGT-25	<u>.</u>	ESTIMATE FY2025	<u>V</u>	ariance to Budget
		_		_		_	Buuget
01	Medi-Cal DSH Waiver (GPP)	\$	14,250,000	\$	14,250,000	\$	=
02	Physician SPA	\$	500,000	\$	500,000		₹.
03	EPP		16,000,000	\$	19,800,000		3,800,000
04	QIP		33,000,000	\$	33,000,000		22
05	AB915		3,310,000	\$	3,310,000		<u>u</u>
06	SB1732		2,800,000	\$	2,800,000		-
07	CCAH Rate Range		16,000,000	\$	16,000,000		
08	HPE		250,000	\$	250,000		:
09	Family First Corona Virus Response		*:	\$:●		
10	Esperanza Care Outside Purchased Service		(500,000)	\$	(-		500,000
11	HD Residency Support		(500,000)	\$	(500,000)		2
12	Medi-Cal GME		1,000,000	\$	1,000,000		9
13	CARES Act Fund Aid		6,000,000	\$	7,400,000		1,400,000
14	Medicare Bi-Weekly Payments		1,300,000	\$	1,300,000		(*)
15	Provider Fee		1,000,000	_\$	1,000,000	-	
	8	\$	94,410,000	\$	100,110,000	\$	5,700,000



Cash Flow Performance Fiscal Year 2025 (in Millions)

Natividad Inspiring healthy lives.



	ACTUAL											
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Ε.	243.9	235.1	226.2	84.4	103.6	82.5	103.3	105.2	100.0	101.8	102.6	90.2
BDGT	246.4	245.8	244.1	96.2	76.1	63.6	90.1	6'06	98.7	95.1	92.1	86.9
Variance	(2.5)	(10.7)	(17.8)	(11.8)	27.5	18.9	13.2	14.3	1.2	6.7	10.5	3.3

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ACTUAL JUN	Total YTD
Beginning Balance	265,955,268	<u>243.916.079</u>	235,075,584	226 217 874	84,378,839	103.573.969	76,063,093	103,274,656	105,176,692	99,946,438	101,830,284	102 596 558	265,955,268
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	24,303,677	26,813,241	23,665,694	31,868,112	20_453_717	23,405,737	31.390.605	23,931,036	27,719,526	29,134,215	27,352,494	25,248 464	315,286,519
Short-Dayle payments			1,798,420	510,432	207 545		1,602,158	52,612	1,708,429	35,101,100	1,009,594		6,889,190
Short-Doyle IGTs									535,405		181,975		717,380
Medicare Patient Payments								19		171,500			171,519
Medicare Prepayment Provider Fee	_		EE1 02E		101.000		404.000	405,777					405,777
Rate-Range	_		551,925		481,090		481,090 27,707,714		481,090			481,090	2,476,284
Stimulus -Family First Response COVID19	21,797			600	2,398	2,495	1,327						28,616
Hospital Presumptive Eligibility			157,389			210,698			195,672			150,712	714,471
Foundation Donations	15,019	196,929	7,388		135_515	35,261	118,232	63,531	394,348	157,601	83,357	52,592	1,259,773
MCal Waiver CY24/GPP	11,273,034			11,264,599				4,083,229		25,668,878			52,289,739
Fund Aid SB1732	500,000	1,000,000	1,400,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	7,400,000
HEALTH DEPARTMENT REIMB	244,565	_	121,605	186_837		384,597	268,055	2,507,024		242,176		144,556	2,751,589 1,485,903
MCAL GME		787,991	151,716	100,037	150,552	787,991	200,000	130,077	787,991	242,170	1,674,087	144,556	4,340,329
Medicare Cost Report settlement + FYE 6/30/01											163,614		163,614
Medicare Cost Report settlement - FYE 6/30/22											615,302		615,302
CCAH CalATM Incentive Payment										212,500	- 30		212,500
AB915 Rent Income	16,820	16 820	337.074	0717	14 000	202 511	124.501	Aba was	101701		2,542,150		2,542,150
QIP	10,820	16,620	227,874	87_171	16 820	393,511	126,503	126,503	126,503	127,003	126,553	126,993	1,519,073
EPP	1			18,869,468						65,681,327			65,681,327 38,603,673
Physician SPA			259,308	246,662							841,489		1,347,459
CCAH Hospital Quality Incentive Program (HQIP)			611,600			575,200			188,800			1,263,600	2,639,200
CCAH Specialty Care Incentive (SCI)										25,208		245,463	270,671
Capital Expenditures							121112					139,535	139,535
IGT Sub-Fund Transfer In/(Out) Fund 404 Transfer	-	15,539	38,953	0.77	34,821,986	7974 1884	3,185,072	201.000	50,434,342		870,035		89,311,435
Interest Income	-	15,519	38,953	9,621	3,023,037	734,305	602,689	306,908		3,751,201			1,708,015
Miscelloneaus Revenue	511,723	102,070	799.623	449.893	486,859	592,280	416,520	585,957	437,415	237,410	574,821	531,111	8 842,097 5,725,683
Total Cash Receipts	36,886,635	28,932,590	29,791,495	63,993,395	60,279,519	27,622,076	68,467,825	32,700,672	83 509 521		36,535,470	28,884,114	643,246,536
													0.0,2.0,000
CASH DISBURSEMENTS													
Purchased Services and Supplies	14,612,300	13,520,206	11,521,666	11 830,991	8,415,727	5,784,399	17,031,567	8,731,611	17,299,056	3,061,726	10,631,665	12,916,413	135,357,327
Rate Range Assesment Fee CY23		i			1,705,723								1,705,723
Rate Range IGT CY23	-				9,443,451								9,443,451
Rate Range IGT CY22	-				47,359								47,359
HD Residency Support IGT MEDICAL GME	413.605			110.100	125,000		125,000						250,000
GPP MEDICAL GME	413,695		7 447 002	413,695			413,695			870,035			1,697,426
MCAL FY17 FINAL SETTLEMENT	7,449,467	(2.150.104)	7,443,893				2,771,377		17,109,125				34,773,861
MCAL FYIR FINAL SETTLEMENT	3,175,922	(3,150,196)											25,726
IGT EPP		7 004 703							11 250 201	6,824,053			6,824,053
IGT QIP	_	7,904,703							11,350,391 21,974,826				19,255,094
Short-Doyle IGT	-							304,658	161,618	373,707	181,975		21,974,826
Building Lease / Rental Equipment	1							304,008	101,010	3/3,/6/	101,975		1,022,039
Unfunded Actuarial Liability (UAL) Annual Allocation	1					16,468 967							16,468,967
COP Principal & Interest Payments				4,673,795					335,411				5,009,205
Payroli and Benefits	27,743,145	19,064,719	19,481,857	19,596,426	19,511,971	26_466_349	20,614,110	21_055_869	20,396,818	20,951,788	20,399,946	29,456,610	266,739,607
Workers Comp Allocation				5,154,549									5,154,549
Property Insurance General Liability Ins - Non Recoverable				2,316,580		V							2,316,580
General Liability Ins - Recoverable	_			583,566 1,009,091					-		-		583,566
Beta Ins - Liability & Malpractice				1,009_091	749,512					749,665		_	1,009,091
COWCAP	4,289,019									1.12,003			4,289,019
Data Processing						1,065,924	266,949	266 834		533,765	533,805	532,775	3,200,051
NAC Solar - Engie						1,312,866					2,314,074		3,626,940
581732 Tagastas Sans 451 to 404				117.000.55						210,363			210,363
Transfer From 451 to 404 Transfer From 451 to IGT				117,090,572	50,352					107145.00-	937,300	95,512	118,173,736
Transfer From 451 to Strategic Funds	_			34,378 995 8,500,000						107,143,023			141,522,018
Capital Expenditures	1,242,276	433,654	201,790	284,170	1,035,294	2,034,447	33,564	439,663	112,531	3,041,174	770,432		9,628,994
Total Cash Disbursements	58 925 824	37,773,085	38,649,205	205,832,430	41,084,388	55,132,952	41,256,263	30,798,636	88,739,775	143,759,378	35,769,196	43,001,310	820,308,746
Increase/(Decrease)	(22,039,189)		(8,857,710)		19,195,131			1,902,035	(5,230,253)		766,274		(177,062,211)
Ending Cash Fund 451	243,916,079	235,075,584	226,217,874	84,376,839	103,573,969	76,063,093	103,274,656	105,176,692	99,946,438	101,830,284	102,596,558	88,479,362	88,893,058
(+) Cash In Transit						6,433,575						1,684,858	
(+) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,569	8,559	8,559	
Ending Cash as per G/L	243,924,638	235,084,143	226,226,433	84,387,398	103,582,528	82,505,227	103,283,215	105,185,251	99,954,997	101,038,843	102,605,117	90,172,779	
	160	(a)	-:	× .	*5	*0	185				-	-	
Fund 404													565
Beginning Balance	61,347,484	61,347,484	61,331,945	61,292,992		178,424,295	177,689,990	177,087,301	176,780,393	176,780,393	176,780,393	177,717,693	
Transfer In from fund 451	*			117,090,572	50,352		3	1.50		-	937,300	95,512	
Transfer Out fund 404	160	(15,539)	(38,953)	(9,621)	-	(734,305)	(602,689)	(306,908)	-				
Capital Expenditures Ending Cash Fund 404	61,347,484	61,331,945	61,292,992	178,373,943	178 424 205	177,689,990	177,087,301	176 700 707	174 700 300	174 700 000	ייי לול ללו	177 013 000	
	01,341,404	01,331,743	V1,E2E,77E	.10,973,743	1/0,764,630	0/4,500,771	177,007,301	1/0,/00,393	176,780,393	1/0,/80,393	177,717,693	177,813,205	
Ending Cash Fund 451 & 404	305,263,563	296,407,529	287,510,866	262,752,782	281,998,264	253,753,083	280,361,957	281,957,085	276,726,831	278,610,677	280,314,251	266,292,567	

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CREDENTIALS REPORT

Credentials Committee: 7/2/2025 Medical Executive Committee: 7/8/2025 Joint Conference Committee: 7/24/2025 Board of Trustees: 8/8/2025

NAME	SPECIALTY / SERVICE	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Aragon, Juana V., NP	Family Medicine Nurse Practitioner / Family Medicine	Dr. Nothnagle	08/08/2025 - 08/01/2027	Srv Dir: 06/24/2025
Battino, Eleanor C., MD	Family Medicine / OB Fellow / Family Medicine	Dr. Chandler	08/08/2025 — 08/01/2027 Temporary Privileges 07/02/2025 — 08/08/2025	Srv Dir: 06/26/2025
Chaillet, Jeremy, MD	Pediatric Hospitalist / Pediatrics	Dr. Junqueira	08/08/2025 - 08/01/2027	Srv Dir: 06/24/2025
Colliton, Helen M.,	Family Medicine / OB Fellow / Family Medicine	Dr. Chandler	08/08/2025 - 08/01/2027	Srv Dir: 06/26/2025
Hausted, Andrew R., MD	Emergency Medicine / Emergency Medicine	Dr. Burke	08/08/2025 – 08/01/2027 Temporary Privileges 08/01/2025 – 08/08/2025	Srv Dir: 06/25/2025
Hu, Chun Ning	Family Medicine / OB Fellow / Family Medicine	Dr. Chandler	08/08/2025 - 08/01/2027 Temporary Privileges 07/21/2025 - 08/08/2025	Srv Dir: 06/26/2025
Kirby, Amy B., MD	TeleRadiology / Radiology	Dr. Martinez	08/08/2025 - 08/01/2027	Srv Dir: 06/30/2025
Manchec, Barbara, MD	TeleRadiology / Radiology	Dr. Martinez	08/08/2025 – 08/01/2027 Temporary Privileges 07/02/2025 – 08/08/2025	Srv Dir: 06/30/2025
Martin, Andrew J., MD	TeleRadiology / Radiology	Dr. Martinez	08/08/2025 - 08/01/2027 Temporary Privileges 07/02/2025 - 08/08/2025	Srv Dir: 07/01/2025
Missinne, Edward, MD	TeleRadiology / Radiology	Dr. Martinez	08/08/2025 – 08/01/2027 Temporary Privileges 07/02/2025 – 08/08/2025	Srv Dir: 06/30/2025
Romero Eloy, MD	Family Medicine Hospitalist / Family Medicine	Dr. Nothnagle	08/08/2025 08/01/2027	Srv Dir: 04/02/2025
			<i>Temporary Privileges</i> 07/02/2025 – 08/08/2025	

Confidential and Privileged: This document and the peer review data contained herein are privileged and protected under California Evidence Code Section 1157, the federal Health Care Quality Improvement LOCUMS TENENS: The following practitioner(s) were granted Temporary privileges to fulfill an important patient care, treatment, service need and to see only the patients of Act of 1986, and other applicable law.

Banks, Laura T., MD Beltran, Joyce Mariann D., MD Bertani, Laura A., MD Borazjani, Boris H., MD, MPH Campbell, Steffani L., MD, MPH Gates, Cristina G., PA-C Harry, Wendell M., MD Holt, Larkin S., MD, MPH Family M. COBGYN // OBGYN /	Neurology / Medical Specialties Family Medicine / Family Medicine Family Medicine / Family Medicine Trauma Surgery / Trauma Emergency Medicine / Emergency Medicine Emergency Medicine Physician Assistant and Surgical Services / Emergency Medicine Family Medicine / Family	Active Active Active Active Active Professional	09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 Temporary Privileges: Surgical Physician Assistant 07/02/2025 – 09/01/2025	Srv Dir. 06/24/2025 Srv Dir. 06/24/2025 Srv Dir. 06/25/2025 Srv Dir. 06/24/2025 Srv Dir. 06/25/2025
표	Medicine / Family ne Medicine / Family ne a Surgery / Trauma ency Medicine / ency Medicine ency Medicine al Services / ency Medicine Medicine / Family	Active Active Active Active Professional	09/01/2025 - 09/01/2027 09/01/2025 - 09/01/2027 09/01/2025 - 09/01/2027 09/01/2025 - 09/01/2027 Temporary Privileges: Surgical Physician Assistant 07/02/2025 - 09/01/2025	Srv Dir. 06/24/2025 Srv Dir. 06/25/2025 Srv Dir. 06/24/2025 Srv Dir. 06/25/2025
표	Medicine / Family ne a Surgery / Trauma ency Medicine / ency Medicine lan Assistant and al Services / ency Medicine Medicine / Family	Active Active Active Active Professional	09/01/2025 09/01/2027 09/01/2025 09/01/2027 09/01/2025 09/01/2027 09/01/2025 09/01/2027 Temporary Privileges: Surgical Physician Assistant 07/02/2025 09/01/2025	Srv Dir. 06/25/2025 Srv Dir. 06/24/2025 Srv Dir. 06/25/2025
H.	a Surgery / Trauma ency Medicine / ency Medicine ency Medicine lan Assistant and al Services / ency Medicine Medicine / Family	Active Active Advanced Practice Professional	09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 09/01/2025 – 09/01/2027 Temporary Privileges: Surgical Physician Assistant 07/02/2025 – 09/01/2025	Srv Dir: 06/24/2025 Srv Dir: 06/25/2025
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	ency Medicine lan Assistant and al Services / ency Medicine Medicine / Family	Advanced Practice Professional	09/01/2025 — 09/01/2027 Temporary Privileges: Surgical Physician Assistant 07/02/2025 — 09/01/2025	
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Fam	ЭС	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/25/2025
	ily Medicine w/ OB / ily Medicine	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/24/2025
	OBGYN / OBGYN	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/25/2025
Lee, Elanie Y., DO Redicine	Family Medicine / Family Medicine	Provisional to Active	09/01/2025 09/01/2027	Srv Dir: 06/24/2025
Mace, Jeffrey G., MD Cardiova	Cardiovascular Disease / Medical Specialties	Courtesy	09/01/2025 - 09/01/2027	Srv Dir: 06/23/2025
Malik, Lena N., MD Pediatric Pediatric	Pediatric Hospitalist / Pediatrics	Active	09/01/2025 — 09/01/2027	Srv Dir: 06/24/2025
McDaniels, lan M., MD Hedicine	Family Medicine / Family Medicine	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/24/2025
Morwood, David T., MD Specialti	Plastic Surgery / Surgical Specialties	Active	09/01/2025 09/01/2027	Srv Dir: 06/23/2025
Paris, Amber N., FNP-C Family N	Family Nurse Practitioner / Family Medicine	Advanced Practice Professional	09/01/2025 - 09/01/2027	Srv Dir: 06/24/2025

RECOMMEND

TIMEFRAME

REASON

SERVICE

the practitioner for whom he/she is providing locum tenens services.

| SPECIALTY | SERVICE | SE

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Perez-Lopez, Minerva H., MD	Family Medicine w/ OB / Family Medicine	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/25/2025
Rosenblum, Leland H., MD	Ophthalmology / Surgical Specialties	Courtesy	09/01/2025 - 09/01/2027	Srv Dir: 06/23/2025
Rottler, Nicholas P., MD	Trauma Surgery / Trauma	Active	09/01/2025 - 09/01/2027	Srv Dir: 06/24/2025
Swan, Justin B., MD	Orthopedic Surgery / Surgical Specialties	Active	09/01/2025 — 09/01/2027	Srv Dir: 06/23/2025

INITIAL FPPE / RELEASE FRO	owing	practitioner(s) have completed their basic and/or advanced procedure proctoring requirements.
NAME	SPECIALTY / SERVICE	PRIVILEGES / PRACTICE PREROGATIVES
Clark, Joshua T., MD	Anesthesiology / Anesthesia	Anesthesiology Core
Engel, Delphine, MD	Trauma Surgery / Trauma	General Surgery Core, Trauma Surgery, Advanced Laparoscopic Procedures proctor completed
Lee, Elanie Y., DO	Family Medicine / Family Medicine	Adolescent and Adult proctor completed

ed.	EFFECTIVE DATE	
) category or status were changed as describe	REASON	
ing practitioner(s) category or	CURRENT / NEXT	
DE OF REAPPOINTMENT: The follow	SPECIALTY / SERVICE LINE	
CATEGORY CHANGES OUTSIDE OF REAPPOINTMENT: The	NAME	None

NUTSIDE OF REAPPOINTMENT: The following practitioner(s) have requested an increase or decrease of privileges. An increase in privileges shall der of the current appointment period.	SPECIALTY / SERVICE REQUEST PROCTOR	
PRIVILEGE CHANGES OUTSIDE OF REAPPOINTMENT: The be granted for the remainder of the current appointment period.	NAME SPECIALTY /	lone

RESIGNATIONS: The following practitioner(s) have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY / SERVICE	REASON	EFFECTIVE DATE
Quacinella, Michael A., DO, MPH	Orthopedic Surgery / Surgical Specialties	Voluntary Resignation / Failure to Reappoint	09/01/2025
Smith, SarahE., DO	Pediatrics / Pediatrics	Voluntary resignation	07/03/2025
Uchtmann, Nathaniel D., MD	Pediatric Hospitalist / Medical Specialties	Voluntary Resignation / Failure to Reappoint	09/01/2025

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AME	SPECIALTY	SERVICE	REASON	RECOMMEND

TRAUMA NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Trauma Nurse Practitioner(s) meet the qualifications and request to participate in the Advanced Procedure Teaching, MSP008-4.

NAME None

NEONATAL NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Neonatal Nurse Practitioner(s) meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-5.

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ing meet the qualifications and	RECOMMEND	
DURE TEACHING AND TRAINING: The following meet the qualificati	PROCEDURE	
sistant, Nurse Practitioner ADVANCED PROCE I procedure Teaching / Training, MSP008-6	ä	
Emergency Medicine Physician Ass request to participate in the Advanced	NAME	None