



Finance Committee Meeting 2025

October 3, 2025



Finance Committee Meeting

Friday, October 3, 2025

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 976 1224 4841 when prompted. You will then enter the Password: 021988 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97612244841?pwd=XecZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

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Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.**

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REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



Reunión del Comité de Finanzas

Viernes, 3 de octubre de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)

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Ingrese el número de ID de la reunión: 976 1224 4841 cuando se le solicite. Luego, ingrese la contraseña: 021988 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97612244841?pwd=XeeZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

- 1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.**
- O**
- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.**

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Call to Order

Dr. Valerie Vigil, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of September 5, 2025 Finance Committee Special Meeting. *Pages 8-16*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 17-32*

Scheduled Items/Discussion Items

3. Receive and Approve August 2025 Financial Report. *Pages 33-45*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, NOVEMBER 7, 2025 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, October 3, 2025
Consent Items

Attachment A

1. Pages 17-18	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2018 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$610,000.
2. Pages 19-20	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
3. Pages 21-22	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Katharina Pellegrin, MD Inc. to provide general and critical care surgical services, extending the natural term by 12 months (July 1, 2026 to June 30, 2027) for a revised full agreement term of October 1, 2021 to June 30, 2027 and adding \$200,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.
4. Pages 23-24	<ul style="list-style-type: none"> a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-55 Medical -Surgical 3 Renovation, Bid #NMC-1014 for contractors to bid on construction; and b. Authorize Natividad Medical Center to advertise the "Notice to Contractors" in a newspaper of general circulation.
5. Pages 25-26	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Sonoma State University for the provision of Placement of Students at Natividad Medical Center, for the term of August

	<p>1, 2025 through July 31, 2028 at no cost; and</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, provisions within the agreement</p>
<p>6. Pages 27-28</p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HPC International, Inc. dba HPC for online journals and librarian services at NMC for an amount not to exceed \$193,540 with an agreement term retroactive from July 1, 2025 through June 30, 2028.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability provisions within the agreement.</p>
<p>7. Pages 29-30</p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with HPC International, Inc. dba HPC for medical librarian services, extending the agreement an additional 6-month period (July 1, 2025 through December 31, 2025) for a revised full agreement term of May 1, 2022 through December 31, 2025, and adding \$31,620 for a revised total agreement amount not to exceed \$214,004.</p>
<p>8. Pages 31-32</p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive nonstandard agreement with Philips Healthcare for cardiovascular ultrasound, portable x-ray, and general x-ray maintenance and services at NMC for a maximum County obligation of \$1,361,119 for the term of September 27, 2025 through January 26, 2030.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.</p>



SPECIAL
Finance Committee Meeting
Friday, September 5, 2025
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
MINUTES

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ESPECIAL
Reunión del Comité de Finanzas
Viernes, 5 de septiembre de 2025
8:30 AM
Sala NATIVIDAD
1er Piso, Edificio 200
Actas de la Reunión

Podrá participar en la reunión

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SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Board Members: Dr. Charles Harris and Dr. Valerie Vigil

Absent: None

NMC Staff/County: Ari Entin, Daniel Leon, Libby Downey, Andrea Rosenberg, Dr. Craig Walls, and Jeanne-Ann Balza

Call to Order

~~Simon Salinas, Chair~~
Dr. Valerie Vigil, Chair

Roll Call

Present

Dr. Valerie Vigil
Dr. Charles Harris

Absent

None

Agenda Additions/Corrections

Noemi Breig

- *Correction to the item Call to Order, should reflect Dr. Valerie Vigil, Chair.*

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of August 8, 2025 Finance Committee Meeting.

MOTION: *Motion to approve the minutes of August 8, 2025 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 7, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

3. Approve the REVISED schedule of regular meetings of the Finance Committee for the remainder of the calendar year 2025 in Attachment B.

MOTION: *Motion to approve Consent Item 3 for consideration by the NMC Board of Trustees, Attachment B, Finance Committee 2025 REVISED Meeting Schedule, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Scheduled Items/Discussion Items

4. Receive and Approve July 2025 Financial Report.

Daniel Leon, CFO

MOTION: ***Motion to accept the July 2025 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.***

Adjournment at 8:41 AM

Recorded by Noemi Breig



SPECIAL Finance Committee Meeting
Friday, September 5, 2025
Consent Items
MINUTES
Attachment A

1.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 6 to the Agreement (A-13995) with AMN Healthcare, Inc. dba AMN Leadership Solutions for interim management-level services at NMC, extending the Agreement for an additional one-year term (January 1, 2026 through December 31, 2026) for a revised full Agreement term of July 18, 2018 through December 31, 2026, and no change to the total not-to-exceed amount of \$1,300,000.
2.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).
3.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13971) with Spin Recruitment Inc. pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2026) for a revised full agreement term of July 1, 2018 through December 31, 2026, and adding \$200,000 for a revised total agreement amount not to exceed \$2,500,000.
4.	Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 2 to the agreement (A-13931) with JKL Construction Services, Inc. and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2025 through April 30, 2027) for a revised full agreement term of May 1, 2018 through April 30, 2027, with no change to the total aggregate amount of \$2,000,000.
5.	<ol style="list-style-type: none">a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County Medical Corporation to provide gastroenterology services for an amount not to exceed \$1,352,000 for the period of October 1, 2025 to September 30, 2027; andb. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$135,200) of the original contract amount and do not increase the total contract amount above \$1,487,200.
6.	<ol style="list-style-type: none">a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Mohamed Kerala Serio, M.D. to provide cardiology services for an amount not to exceed \$1,268,800 for the period of October 1, 2025 to September 30, 2027; andb. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not

	exceed 10% (\$126,880) of the original contract amount and do not increase the total contract amount above \$1,395,680.
7.	<ul style="list-style-type: none"> a. Authorize the County Counsel to execute an Amendment No. 3 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding two years for a revised full term of July 1, 2021, through June 30, 2028, and adding \$300,000 for a revised total agreement amount not to exceed \$1,400,000; and b. Authorize the County Counsel to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the agreement amount, for a revise total agreement amount of \$1,480,000, and do not significantly change the scope of work.



Finance Committee SPECIAL Meeting

Friday, September 5, 2025

Consent Items

Attachment B

MINUTES

Natividad Medical Center

Finance Committee

REVISED 2025 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/10/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/09/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/13/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/08/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/12/2025 CANCELLED – Special Meeting being held 09/05/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/03/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/7/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Victoria Chew, M.D. Fourth Amendment

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2018 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$610,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2018 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$610,000.

SUMMARY:

NMC operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents.

DISCUSSION

NMC has an agreement with Dr. Chew to provide family medicine and supervision of resident services for the Residency Program from time to time as needed. NMC wishes to amend the agreement before the term date to add additional funds and to extend the term by 24 months from the date of expiration so that Dr. Chew can continue to provide the same services without interruption. Due to unanticipated service demands, Dr. Chew has provided significantly more coverage than originally projected under her current agreement, necessitating a request for additional funds prior to the agreement's term date to ensure continuity of care and resident supervision. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Fourth Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Fourth Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$200,000. The total not to exceed amount of this Agreement is \$600,000 for the period November 1, 2018 to December 31, 2027 (109 Months). \$100,000 is included in the Fiscal Year 2025/2026 Adopted Budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ X Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Board Report
Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ATP Partners of California, P.C. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

NMC offers a wide range of inpatient, outpatient, emergency, diagnostic and specialty medical care for adults and children. NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology including stroke.

DISCUSSION

NMC would like to enter into an agreement with ATP Partners of California, P.C., a team of board-certified neurologists including subspecialists such as stroke specialists, to provide 24/7 neurology urgent and consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. ATP Partners will also provide technical support of its telemedicine software platform. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost for this Agreement is \$1,500,000, of which \$500,000 is included in the FY 2025-26 Adopted Budget. the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783-2551

Attachment(s):

Board Report

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Katharina Pellegrin, M.D. Third Amendment

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Katharina Pellegrin, MD Inc. to provide general and critical care surgical services, extending the natural term by 12 months (July 1, 2026 to June 30, 2027) for a revised full agreement term of October 1, 2021 to June 30, 2027 and adding \$200,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Katharina Pellegrin, MD Inc. to provide general and critical care surgical services, extending the natural term by 12 months (July 1, 2026 to June 30, 2027) for a revised full agreement term of October 1, 2021 to June 30, 2027 and adding \$200,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

SUMMARY:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION

NMC has an agreement with Katharina Pellegrin, MD, a board-certified fellowship trained trauma surgeon, to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. NMC wishes to amend this agreement to add the provision of backup call services and extend the natural term of the agreement by 12 months so that Dr. Pellegrin can continue to participate in the on-call panel.. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$200,000. The total not to exceed amount of this Agreement is \$400,000. The actual cost is contingent upon Dr. Pellegrin's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,795,932 annually which is included in Fiscal Year 2025/2026 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Board Report
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Legistar Number: _____

..Title

- a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-55 Medical-Surgical 3 Renovation, Bid #NMC-1014 for contractors to bid on construction; and
- b. Authorize Natividad Medical Center to advertise the “Notice to Contractors” in a newspaper of general circulation.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-55 Medical-Surgical 3 Renovation, Bid #NMC-1014 for contractors to bid on construction; and
- b. Authorize Natividad Medical Center to advertise the “Notice to Contractors” in a newspaper of general circulation.

SUMMARY:

Natividad Medical Center is seeking Board of Supervisors’ approval of the Construction Documents (Plans and Specifications) authorizing advertising for bids in a newspaper of general circulation.

DISCUSSION

Natividad Medical Center (NMC) is entering the advertising and bidding phase for the construction project to modernize and renovate the Medical-Surgical Inpatient Unit located on the third floor of Building 500. The project includes upgrades such as the integration of new technology—most notably, patient charting stations in each patient room and in hallway locations. Additional improvements include upgraded lighting at patient headwalls, and refreshed finishes in patient rooms, toilet rooms, and selected areas of the public corridors.

NMC engaged Hammel, Green and Abrahamson (HGA) to develop the construction documents and specifications for the Medical-Surgical 3 Renovation under NMC’s On-Call Architectural Agreement (MYA6333). HGA submitted the construction documents to the California Department of Health Care Access and Information (HCAI) on May 23, 2024, and received approval on May 7, 2025.

Bid openings will take place at the Clerk of the Board’s Conference Room 1032, located at the Monterey County Government Center, 168 West Alisal Street, 1st Floor, Salinas, California 93901, where bids will be publicly opened and read aloud by the Contracts/Purchasing Agent. NMC will adhere to all applicable public contracting requirements throughout the bidding process. The recommended action authorizes staff to proceed with advertisement and selection of a contractor for the construction phase of the project.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Specifications as to form and legality, 23

and the Auditor-Controller has reviewed and approved as to payment provisions. The Plans and Specifications has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 3, 2025

FINANCING:

NMC has transferred \$7,958,209 to Fund 404 to support the design and construction of the Medical-Surgical 3 Renovation Project. As of September 2025, current expenditures total \$337,782. Based on the estimated probable cost, sufficient funding is available to cover construction. The total identified construction cost is \$7,161,000, which includes \$6,000,000 for construction and \$1,161,000 allocated as a construction reserve. This action will have no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The public bid process will allow Natividad Medical Center to receive multiple bids and identify the lowest responsive and responsible bidder. Overall, this project will significantly enhance the facility's quality, ensuring that patients receive the best possible care in a modern and comfortable environment.

- ☐ Well-Being and Quality of Life
- ☒ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Brian Griffin, Project Manager (831) 783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s): Plans and Specifications - Which Includes: The Notice to Contractors

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Sonoma State University Student Placement Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Sonoma State University for the provision of Placement of Students at Natividad Medical Center, for the term of August 1, 2025 through July 31, 2028 at no cost; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, provisions within the agreement

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Sonoma State University for the provision of Placement of Students at Natividad Medical Center, for the term of August 1, 2025 through July 31, 2028 at no cost; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, provisions within the agreement

SUMMARY:

Natividad Medical Center is initiating an education clinical affiliation agreement with Sonoma State University for the Family Nurse Practitioner (FNP) Program. Under this agreement, Natividad Medical Center will provide qualified FNP students with structured clinical rotations in designated service areas. These rotations will allow students to gain practical experience in patient care while supporting Natividad Medical Center's goals of advancing professional development and contributing to the broader healthcare workforce. In addition, this collaboration will strengthen Natividad Medical Center's talent pipeline, creating opportunities to recruit highly trained nurse practitioners and other advanced practice professionals to fill future vacancies. To ensure that all deliverables under the agreement are achieved, Natividad Medical Center will collaborate with Sonoma State University faculty through regular communication, ongoing monitoring, and clinical supervision to confirm alignment with program requirements.

DISCUSSION

The proposed services are mutually beneficial to both Natividad Medical Center and the patients it serves. This agreement provides a reliable pipeline of advanced practice clinicians who are trained within Natividad Medical Center's system and familiar with its culture of care. By hosting FNP students, Natividad Medical Center has the opportunity to identify and recruit talented individuals, addressing workforce needs in high-demand roles. Additionally, opportunities for staff to serve as preceptors and educators foster ongoing professional development while reinforcing Natividad Medical Center's reputation as a leading teaching hospital.

Patients benefit from enhanced access to care through the integration of supervised FNP students into clinical practice, expanding provider capacity while maintaining quality oversight. Exposure to 25

current best practices from the academic setting also strengthens the delivery of evidence-based care. In the long term, this partnership helps ensure that Natividad Medical Center can sustain well-trained workforce dedicated to meeting the needs of Monterey County's diverse community.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 3, 2025.

FINANCING:

There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Natividad Medical Center is dedicated to serving the people of Monterey County by providing the highest quality care to every patient. As a teaching hospital, Natividad Medical Center recognizes the importance of supporting professional development and career advancement through partnerships with colleges and universities. Establishing a clinical affiliation with Sonoma State University's Family Nurse Practitioner (FNP) Program will contribute to building a stronger healthcare workforce, which in turn supports economic development and growth opportunities within Monterey County. The program will prepare and graduate qualified FNPs, thereby expanding the pool of advanced practice professionals in the region and enhancing access to high-quality healthcare for local residents.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☒ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Maria Lourdes M. Escolta, Director of Nursing Education, (831) 783-2851

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Student Placement Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

HPC International, Inc. dba HPC Agreement Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HPC International, Inc. dba HPC for online journals and librarian services at NMC for an amount not to exceed \$193,540 with an agreement term retroactive from July 1, 2025 through June 30, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Non-Standard agreement with HPC International, Inc. dba HPC for online medical journals and librarian services at NMC for a maximum County obligation of \$193,540 for the term of January 1, 2026 through December 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability provisions within the agreement.

SUMMARY:

Natividad Medical Center will receive a comprehensive suite of library support services through HPC. These services are designed to enhance access to medical literature and maintain a current and functional virtual library presence for staff and providers. HPC will provide a range of services including library management, subscription oversight, and budget monitoring to ensure the library remains current and cost-effective. They will maintain and update the virtual library webpage monthly to keep content accurate and relevant. A master's-trained medical librarian will offer on-demand research support, literature searches, article requests, and manage InterLibrary Loan services and general inquiries.

DISCUSSION

The services provided by HPC are highly beneficial to Natividad Medical Center as they ensure consistent access to current medical literature, support informed clinical decision-making, and maintain a well-managed library system. By overseeing subscriptions, developing the collection, and helping manage the library budget, HPC helps maintain a cost-effective and relevant resource for staff. Monthly updates to the online library webpage ensure that content remains accurate and accessible. Additionally, having a qualified librarian available for research support, article requests, and document delivery enhances staff efficiency and promotes evidence-based care. These services indirectly benefit patients by supporting clinicians with timely access to reliable medical information, which can improve the quality of care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 3, 2025.

FINANCING:

The cost for this agreement is \$193,540 which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The library services provided by HPC support Natividad Medical Center and the Board of Supervisors' commitment to exceptional health programs by ensuring staff have access to current, evidence-based medical information. Monthly updates to the virtual library and on-demand research support enhance clinical knowledge and decision-making, contributing to high-quality care for residents. These services ultimately benefit residents by supporting informed healthcare practices that improve overall health outcomes and quality of life.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Craig Walls, Chief Medical Officer, (831)783-2521
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):
Board Report
Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

HPC International, Inc. dba HPC Renewal & Amendment 2

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with HPC International, Inc. dba HPC for medical librarian services, extending the agreement an additional 6-month period (July 1, 2025 through December 31, 2025) for a revised full agreement term of May 1, 2022 through December 31, 2025, and adding \$31,620 for a revised total agreement amount not to exceed \$214,004.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with HPC International, Inc. dba HPC for medical librarian services, extending the agreement an additional 6-month period (July 1, 2025 through December 31, 2025) for a revised full agreement term of May 1, 2022 through December 31, 2025, and adding \$31,620 for a revised total agreement amount not to exceed \$214,004.

SUMMARY:

Natividad Medical Center will receive a comprehensive suite of library support services through HPC. These services are designed to enhance access to medical literature and maintain a current and functional virtual library presence for staff and providers. HPC will provide a range of services including library management, subscription oversight, and budget monitoring to ensure the library remains current and cost-effective. They will maintain and update the virtual library webpage monthly to keep content accurate and relevant. A master's-trained medical librarian will offer on-demand research support, literature searches, article requests, and manage InterLibrary Loan services and general inquiries.

DISCUSSION

The services provided by HPC are highly beneficial to Natividad Medical Center as they ensure consistent access to current medical literature, support informed clinical decision-making, and maintain a well-managed library system. By overseeing subscriptions, developing the collection, and helping manage the library budget, HPC helps maintain a cost-effective and relevant resource for staff. Monthly updates to the online library webpage ensure that content remains accurate and accessible. Additionally, having a qualified librarian available for research support, article requests, and document delivery enhances staff efficiency and promotes evidence-based care. These services indirectly benefit patients by supporting clinicians with timely access to reliable medical information, which can improve the quality of care. Regarding the renewal and amendment of the expired agreement, the delay in timely amendment was due to internal administrative processing and prioritization of urgent operational needs. Natividad Medical Center has since taken steps to ensure future agreements are reviewed and updated in a timely manner.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 3, 2025.

FINANCING:

The cost for this renewal and amendment No. 1 is \$31,620 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The library services provided by HPC support Natividad Medical Center and the Board of Supervisors' commitment to exceptional health programs by ensuring staff have access to current, evidence-based medical information. Monthly updates to the virtual library and on-demand research support enhance clinical knowledge and decision-making, contributing to high-quality care for residents. These services ultimately benefit residents by supporting informed healthcare practices that improve overall health outcomes and quality of life.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Craig Walls, Chief Medical Officer, (831)783-2521

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Renewal and Amendment No. 2

Amendment No. 1

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Philips Healthcare Ultrasound, Portable, and General X-ray Maintenance Master Agreement Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive nonstandard agreement with Philips Healthcare for cardiovascular ultrasound, portable x-ray, and general x-ray maintenance and services at NMC for a maximum County obligation of \$1,361,119 for the term of September 27, 2025 through January 26, 2030.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive nonstandard agreement with Philips Healthcare for cardiovascular ultrasound, portable x-ray, and general x-ray maintenance and services at NMC for a maximum County obligation of \$1,361,119 for the term of September 27, 2025 through January 26, 2030.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

The proposed Philips radiology service contract will help ensure Natividad Medical Center keeps its general radiography x-ray and cardiovascular ultrasound machines working well to provide reliable patient care and meet state and federal radiation safety standards. Philips will take care of the equipment by doing regular preventative maintenance inspections, fixing issues, and ensuring everything meets safety and quality requirements.

The Philips service agreement strengthens Natividad Medical Center's ability to keep radiology services operational, meet trauma program verification standards, and deliver consistent care for our community and additionally regular maintenance extends the life of these expensive machines and keeps them working well. This agreement makes sure the hospital's radiology services run smoothly for doctors and patients.

DISCUSSION

Under the contract, Philips will regularly inspect and fine-tune the x-ray and cardiovascular ultrasound machines to prevent breakdowns, fix any problems quickly, and provide replacement parts when needed. They will also update the machine's software to keep it modern and compliant with regulations. Philips offers 24 hours a day 7 days a week phone support and can troubleshoot certain issues remotely.

As an acute care hospital Natividad Medical Center is required to provide radiology services. This contract saves money and ensures safety and compliance of our services. Instead of paying high costs for unexpected repairs, the contract offers fixed, predictable costs and discounted parts. It also includes regular safety checks to meet strict health and safety rules, ensuring the equipment is always safe and produces clear images for accurate diagnoses.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 3, 2025.

FINANCING:

The cost for this agreement is \$1,361,119 of which \$237,572 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

A professional service contract for radiology equipment is not just a maintenance expense—it is a *strategic safeguard* for patient safety, operational efficiency, financial predictability, and trauma readiness. It aligns with our hospital's goals of delivering high-quality, uninterrupted care while managing resources responsibly.

The Philips radiology equipment service agreement ensures Natividad Medical Center's x-ray systems remain reliable, safe, and compliant with national standards, directly supporting Monterey County's Strategic Goal of Well-Being and Quality of Life. By reducing equipment downtime and enhancing service reliability, the agreement strengthens access to timely, high-quality diagnostic care. This partnership enhances both the quality of facilities and the delivery of services that promote community health and well-being.

X__ Well-Being and Quality of Life
__ Sustainable Infrastructure for Present and Future
__ Safe and Resilient Communities
__ Diverse and Thriving Economy
__ Administrative

Prepared by: Eric D. Estrada, Director of Radiology, 404.213.9631
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Philips Healthcare Ultrasound Portable Veradius Master Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

AUGUST 31, 2025

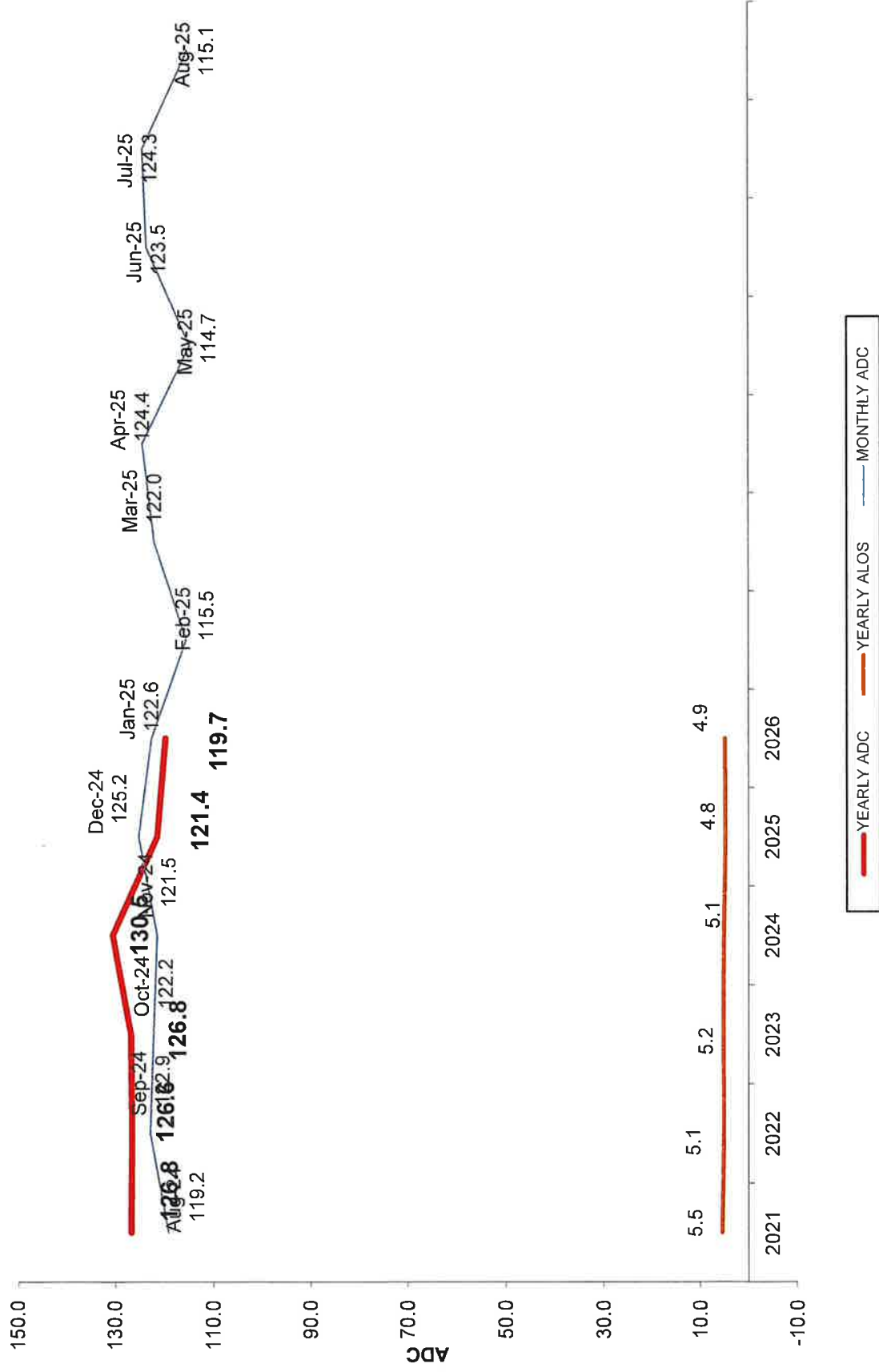
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FINANCIAL STATEMENTS

AUGUST 31, 2025

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NATIVIDAD
STATISTICAL REPORT
August 31, 2025

Month-To-Date					Year-To-Date					
6-25	7-25	8-25	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PY			
1	168	191	180	261	NICU	15	522	371	540	-31.30%
2	1,771	1,807	1,626	1,775	Med/Surg	57	3,551	3,433	3,274	4.86%
3	165	169	173	209	ICU	10	418	342	374	-8.56%
4	76	64	62	105	Peds	12	210	126	216	-41.67%
5	791	830	807	843	Acute Rehab	28	1,686	1,637	1,571	4.20%
6	273	306	238	311	OB/Gyn	27	622	544	645	-15.66%
7	3,244	3,367	3,086	3,504	TOTAL ACUTE	149	7,009	6,453	6,620	-2.52%
8	461	486	482	464	Psychiatric	19	927	968	935	3.53%
9	3,705	3,853	3,568	3,968	TOTAL DAYS	168	7,936	7,421	7,555	-1.77%
10	272	329	273	285	Nursery	18	570	602	611	-1.47%
AVERAGE DAILY CENSUS										
11	81.8	81.8	73.5	85.8	Acute	121	85.8	77.7	81.4	-4.55%
12	26.4	26.8	26.0	27.2	Acute Rehab	28	27.2	26.4	25.3	4.35%
13	15.4	15.7	15.5	15.0	Psychiatric	19	15.0	15.6	15.1	3.31%
14	123.5	124.3	115.1	128.0	TOTAL	168	128.0	119.7	121.9	-1.80%
15	9.1	10.6	8.8	9.2	Nursery	18	9.2	9.7	9.9	-2.02%
PERCENTAGE OF OCCUPANCY										
16	67.6%	67.6%	60.7%	70.9%	Acute		70.9%	64.2%	67.3%	-4.5%
17	94.3%	95.7%	92.9%	97.1%	Acute Rehab		97.1%	94.3%	90.4%	4.3%
18	81.1%	82.6%	81.6%	78.9%	Psychiatric		78.9%	82.1%	79.5%	3.3%
19	73.5%	74.0%	68.5%	76.2%	TOTAL		76.2%	71.3%	72.6%	-1.8%
20	50.6%	58.9%	48.9%	51.1%	Nursery		51.1%	53.9%	55.0%	-2.0%
ADMISSIONS										
21	688	682	622	689	Acute		1,378	1,304	1,356	-3.83%
22	54	66	58	61	Acute Rehab		123	124	112	10.71%
23	50	41	59	50	Psychiatric		100	100	92	8.70%
24	792	789	739	800	TOTAL		1,600	1,528	1,560	-2.05%
25	177	199	169	180	Nursery		361	368	390	-5.64%
26	185	203	177	191	Deliveries		382	380	415	-8.43%
DISCHARGES										
27	609	622	574	640	Acute		1,280	1,196	1,310	-8.70%
28	50	66	63	61	Acute Rehab		122	129	109	18.35%
29	46	44	55	51	Psychiatric		102	99	91	8.79%
30	705	732	692	752	TOTAL		1,503	1,424	1,510	-5.70%
31	167	184	162	165	Nursery		330	346	370	-6.49%
AVERAGE LENGTH OF STAY										
32	4.7	4.9	4.8	5.0	Acute(Hospital wide no babies)		5.0	4.9	4.8	2.08%
33	14.6	12.6	13.9	13.7	Acute Rehab		13.7	13.2	14.0	-5.71%
34	2.3	2.5	2.3	2.6	OB/Gyn		2.6	2.4	2.5	-4.00%
35	9.2	11.9	8.2	9.3	Psychiatric		9.3	9.7	10.2	-4.90%
36	1.5	1.7	1.6	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,397	4,472	4,808	5,173	Emergency Room		10,346	9,280	9,732	-4.64%
38	412	389	386	432	ER Admits		864	775	791	-2.02%
39	52.0%	49.3%	52.2%	54.0%	ER Admits as a % of Admissions		54.0%	50.7%	50.7%	0.03%
40	137	159	239	135	Trauma Cases		270	398	283	40.64%
41	7,498	8,190	7,730	7,469	Clinic Visits		14,938	15,920	14,862	7.12%
ANCILLARY PROCEDURES BILLED										
42	54,522	56,930	53,677	56,071	Lab Tests		112,141	110,607	110,716	-0.10%
43	4,559	4,700	4,429	4,854	Radiology Procedures		9,709	9,129	9,178	-0.53%
44	281	289	306	263	MRI Procedures		525	595	523	13.77%
45	131	119	84	105	Nuclear Med Procedures		209	203	237	-14.35%
46	1,412	1,488	1,428	1,416	Ultrasound Procedures		2,831	2,916	2,788	4.59%
47	2,924	3,072	3,002	2,974	CT Scans		5,949	6,074	5,801	4.71%
48	412	408	363	429	Surgeries		857	771	869	-11.28%
49	7.66	7.69	7.81	7.51	PAID FTEs PER AOB		7.51	7.76	7.86	-1.27%
50	6.63	6.66	6.87	6.59	PROD FTEs PER AOB		6.59	6.77	6.90	-1.88%
51	1,432.7	1,435.5	1,407.6	1,444.3	TOTAL PAID FTEs		1,444.3	1,421.6	1,434.9	-0.93%
52	1,240.2	1,242.8	1,236.9	1,263.3	TOTAL PROD FTEs		1,263.3	1,239.9	1,259.8	-1.58%
53	5,609	5,786	5,584	5,958	ADJUSTED PATIENT DAYS		11,916	11,360	11,307	0.47%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2026**

NATIVIDAD

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	77,615,311	66,551,124											144,166,435
2 Pro Fees	8,864,968	6,836,186											15,701,156
3 Outpatient	43,392,257	41,472,787											84,865,024
4 Total Patient Revenue	129,872,536	114,860,078											244,732,615
Deductions from revenue													
5 Contractual Deductions	98,587,895	89,180,623											187,778,519
6 Bad Debt	3,381,834	2,737,230											6,119,064
7 Unable to Pay	232,825	127,823											360,648
8 Total Contractual Discounts	102,202,554	92,055,677											194,258,231
9 Net Patient Revenue	27,669,983	22,804,402											50,474,385
10 As a percent of Gross Revenue	21.31%	19.85%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.62%
Total Government Funding	8,506,581	8,506,581											17,013,162
Other Operating Revenue:													
12 Rent Income	134,419	134,419											268,838
13 Interest Income	850,000	1,500,000											2,350,000
14 NMF Contribution	79,673	79,673											159,346
15 Other Income	506,953	1,896,394											2,403,347
16 Total Other Operating Revenue	1,571,045	3,610,486											5,181,531
17 TOTAL REVENUE	37,747,608	34,921,469											72,669,078
EXPENSE													
18 Salaries, Wages & Benefits	22,305,813	21,818,944											44,124,757
19 Registry	526,470	417,239											943,709
20 Phys/Residents SWB & Contract Fees	5,487,262	5,386,777											10,874,039
21 Purchased Services	3,308,789	2,917,234											6,226,033
22 Supplies	3,069,231	3,131,089											6,200,321
23 Insurance	578,180	578,301											1,156,481
24 Utilities and Telephone	458,048	435,986											894,044
25 Interest Expense	55,495	55,495											110,991
26 Depreciation & Amortization	1,022,078	984,008											2,006,087
27 Other Operating Expense	553,027	424,302											977,329
28 TOTAL EXPENSE	37,364,403	36,151,386											73,515,789
29 NET INCOME(LOSS)	383,205	(1,229,916)											(846,711)
Normalization for Extraordinary Items													
30													-
31													-
32													-
33 Total Extraordinary Items	-	-											-
34 NET INCOME BEFORE Extraordinary Items	383,205	(1,229,916)											(846,711)
CAPITAL CONTRIBUTIONS													
35 County Contribution													
36													
37 CHANGE IN NET ASSETS	383,205	(1,229,916)											(846,711)

NATIVIDAD

County Contribution

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF AUGUST 31, 2025

	CURRENT MONTH				YEAR -TO -DATE			
			Variance fav. (unfav)				Variance fav. (unfav)	
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR
	5,584	5,958	(374)	-6.3%	11,360	11,917	(557)	-4.7%
	REVENUE				ADJUSTED PATIENT DAYS			
</								

**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2025**

	CURRENT MONTH			YEAR - TO - DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$ 106,112,715	\$ 115,470,903	\$ 9,358,188	\$ 111,731,438	\$ 115,470,903	\$ 3,739,465	3.3 %
2	69,245,808	63,076,966	(6,168,852)	67,431,577	63,076,966	(4,354,621)	(6.5)
3	29,428,561	32,028,849	32,028,849	23,419,477	61,457,410	38,037,933	162.4
4	6,106,563	6,316,994	210,331	5,646,922	6,316,994	670,072	11.9
5	5,707,973	5,098,485	(609,488)	4,957,730	5,098,485	140,755	2.8
6	216,601,720	251,420,748	34,819,028	213,187,145	251,420,748	38,233,603	17.9
7	375,273,349	374,972,919	(300,430)	374,480,189	374,972,919	492,730	0.1
8	(258,701,782)	(259,135,573)	(433,792)	(257,679,703)	(259,135,573)	(1,455,870)	(0.6)
9	116,571,568	115,837,346	(734,222)	116,800,486	115,837,346	(963,140)	(0.8)
10	318,215,427	286,903,701	(31,311,727)	318,681,632	286,903,701	(31,777,932)	(10.0)
11	\$ 651,388,715	\$ 654,161,794	\$ 2,773,080	\$ 648,669,263	\$ 654,161,794	\$ 5,492,531	0.8 %
12	31,931,129	36,223,159	4,292,031	30,523,768	36,223,159	5,699,391	18.7
13	12,467,914	10,898,237	(1,569,677)	11,989,306	10,898,237	(1,091,069)	(9.1)
14	49,863,362	50,261,481	398,119	46,779,782	50,261,481	3,481,699	7.4
15	4,475,737	4,475,737	-	4,475,737	4,475,737	-	-
16	10,861,636	11,798,976	937,341	13,440,120	11,798,976	(1,641,144)	(12.2)
17	109,593,777	113,657,590	4,057,813	107,208,713	113,657,590	6,448,877	6.0
18	1,795,560	1,740,743	(54,817)	1,850,377	1,740,743	(109,634)	(5.9)
19	-	-	-	-	-	-	-
20	8,889,212	8,889,212	-	8,889,212	8,889,212	-	-
21	10,684,772	10,629,955	(54,817)	10,739,589	10,629,955	(109,634)	(1.0)
22	530,720,961	530,720,961	-	528,464,157	530,720,961	2,256,803	0
23	383,205	(846,711)	(1,229,916)	2,256,803	(846,711)	(3,103,515)	(137.5)
24	531,104,165	529,874,249	(1,229,916)	530,720,961	529,874,249	(846,712)	(0.2)
25	\$ 651,388,715	\$ 654,161,794	\$ 2,773,080	\$ 648,669,263	\$ 654,161,794	\$ 5,492,531	0.8 %
						(0)	

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 8/31/25

BALANCE SHEET	IGTs				
	<u>Beg. Balance</u>	<u>Accruals</u>	<u>Transferred Out</u>	<u>Received</u>	<u>End. Balance</u>
Medi-Cal Waiver (DSH + SNCP)	0	2,500,000	8,297,201	(12,341,010)	(1,543,809)
Physician SPA	0	208,340			208,340
Rate Range IGT-CCAH-	8,399,050	2,666,665			11,065,715
AB915	1,513,573	496,500			2,010,073
Medi-Cal GME	0	166,665	463,339	(1,056,808)	(426,804)
Medi-Cal HPE	0	41,665			41,665
SB1732	258,770	466,665		(174,011)	551,424
Hospital Fee	0	166,665			166,665
MCMC EPP	9,721,361	3,500,000	10,207,712		23,429,073
MCMC QIP	2,318,142	6,666,665	12,344,564		21,329,371
GOVERNMENT RECEIVABLES	22,210,896	16,879,830	31,312,816	(13,571,829)	56,831,713
Accrued Donations	26,169	159,346		(127,341)	58,174
Office Buildings	78,361	268,838		(110,666)	236,533
Miscellaneous Receivable	77,489	667,547		(174,524)	570,512
Probation	313	214,837		(121,260)	93,889
UCSF & TOURO University	26,250	22,400		(26,250)	22,400
Interest Accrued	0	2,350,000			2,350,000
Health Department	0	294,190			294,190
Watsonville	1,000,000				1,000,000
OTHER RECEIVABLES	1,208,581	3,977,157	0	(560,041)	4,625,698
STATE/COUNTY RECEIVABLES	23,419,477	20,856,987	31,312,816	(14,131,870)	61,457,410

P & L	YTD	
	AUG-25	
Medi-Cal Waiver (DSH + SNCP)	\$	2,500,000
Physician SPA	\$	208,340
Rate Range IGT-CCAH-	\$	2,666,665
AB915	\$	496,500
Medi-Cal GME	\$	166,665
Medi-Cal HPE	\$	41,665
SB1732	\$	466,665
Hospital Fee	\$	166,665
MCMC EPP	\$	3,500,000
MCMC QIP	\$	6,666,665
HD Residency Support	\$	(83,334)
Medicare Bi-Weekly Payment	\$	216,666
GOVERNMENT FUNDING INCOME	\$	17,013,162

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF AUGUST 31, 2025

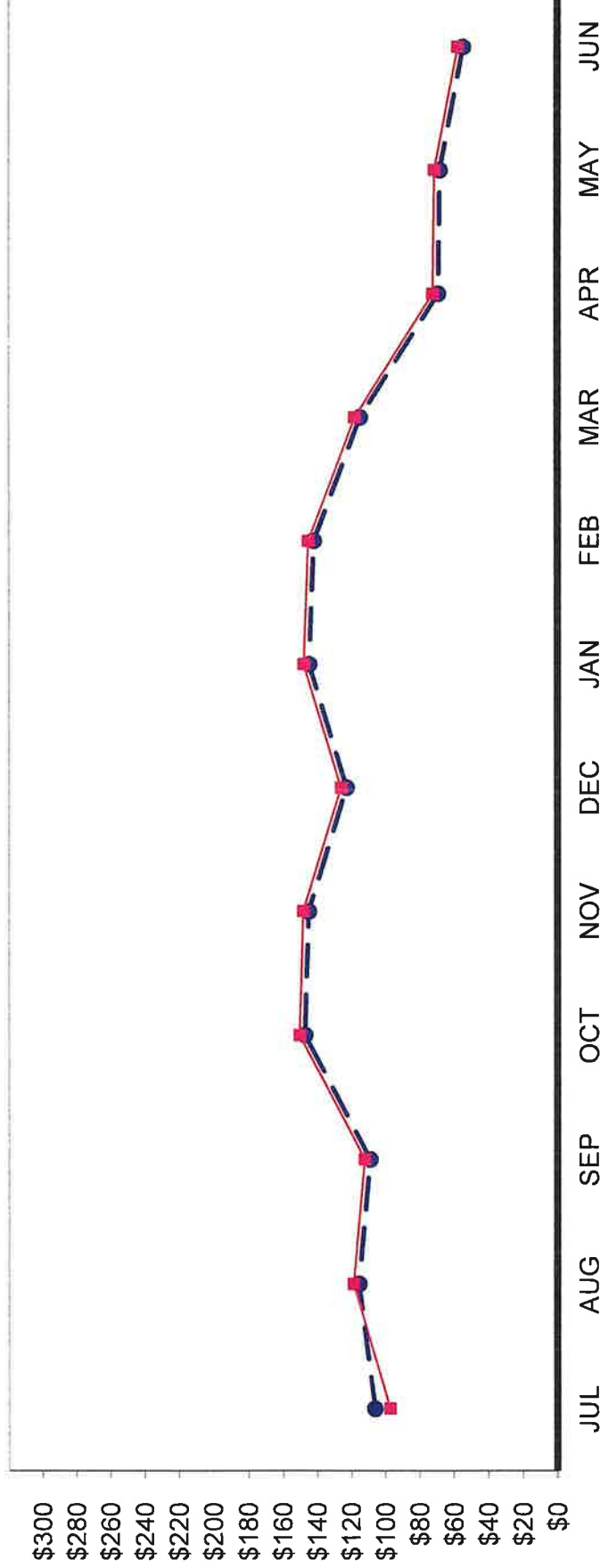
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 106,112,715	CASH AT BEGINNING OF PERIOD	\$ 111,731,438
2		FROM OPERATIONS:	
3	(1,229,916)	NET INCOME/(LOSS)	(846,711)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	433,792	DEPRECIATION/AMORT	\$ 1,455,870
6	(796,125)	SUBTOTAL	609,159
7		CHANGES IN WORKING CAPITAL:	
8	6,168,852	ACCOUNTS RECEIVABLE	4,354,621
9	(32,028,849)	STATE/COUNTY RECEIVABLE	(38,037,933)
10	399,157	PREPAID EXPENSE & INVENTORY	(810,827)
11	4,292,031	ACCRUED PAYROLL	5,699,391
12	(1,569,677)	ACCOUNTS PAYABLE	(1,091,069)
13	398,119	MCARE/MEDICAL LIABILITIES	3,481,699
15	-	SHORT TERM DEBT	0
16	937,341	ACCRUED LIABILITIES	(1,641,144)
17	(21,403,027)	NET (DECREASE)/INCREASE	(28,045,262)
18		CAPITAL ADDITIONS:	
19	300,430	PP&E ADDITIONS	(492,730)
20	-	NBV OF ASSETS DISPOSED	-
21	300,430	TOTAL CAPITAL (Use of Cash)	(492,730)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(109,634)
24	31,311,727	OTHER ASSETS	31,777,932
25	-	INVESTMENTS	-
26	31,256,910	TOTAL FINANCING	31,668,298
27	9,358,188	INC./(DEC.) IN CASH BALANCE	3,739,465
28	\$ 115,470,903	CASH BALANCE - END OF PERIOD	\$ 115,470,903

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2026

		<u>BDGT-26</u>	<u>ESTIMATE</u> <u>FY2026</u>	<u>Variance to</u> <u>Budget</u>
01	Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02	Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03	EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04	EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05	QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06	AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07	SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08	CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09	HPE	\$ 250,000	\$ 250,000	\$ -
10	Reserved for future use	\$ -	\$ -	\$ -
11	Reserved for future use	\$ -	\$ -	\$ -
12	HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13	Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14	Reserved for future use	\$ -	\$ -	\$ -
15	Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16	Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
		<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>

Cash Flow Performance Fiscal Year 2026 (in Millions)

—●— YTD Projections
 —■— BUDGET 2026



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	106.1	115.5	109.0	147.3	145.0	122.9	144.7	142.1	115.0	69.1	68.2	54.6
BDGT	97.1	118.5	112.0	150.2	148.0	125.9	147.7	145.1	118.0	72.1	71.2	57.6
Variance		(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)	(3.0)

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2026

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	111,731,438	106,104,156	115,462,344	109,008,002	147,257,282	144,962,939	116,468,928	144,677,748	142,063,197	114,962,434	69,105,320	68,209,780	111,731,438
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	27,741,846	28,055,872	23,665,694	31,868,112	20,453,717	23,405,737	31,390,605	23,931,036	27,719,526	29,134,215	27,352,494	25,248,464	319,967,319
Short-Doyle payments		1,049,909	1,798,420	510,432	207,545		1,602,158	52,612	1,708,429		1,009,594		7,939,099
Short-Doyle IGTs		376,411							535,405		181,975		1,093,791
Provider Fee			419,346		419,346		419,346		419,346			365,526	2,042,909
Rate-Range CY24							31,989,775						31,989,775
Hospital Presumptive Eligibility			157,389			210,698			195,672			150,712	714,471
Foundation Donations	73,997	53,344	7,388		135,515	35,261	118,232	63,531	394,348	157,601	83,357	52,592	1,175,167
MCal Waiver CY25 (GPP)	12,341,010			5,676,865						11,353,729			29,371,604
SB1732		174,011						2,180,462					2,354,473
Health Department Reimb			121,605	186,837		384,597	268,055	138,077		242,176		144,556	1,485,903
Medi-Cal GME		1,056,808	882,551		174,257	882,551			882,551		882,551	710,108	5,471,377
Medi-Cal Cost Report FY19 settlement	3,083,580												3,083,580
Medicare Cost Report settlement		398,119											398,119
CCAH CalAIM Incentive Payments				150,554						486,946			637,500
AB915											2,287,935		2,287,935
Rent Income	93,356	17,310	227,874	87,171	16,820	393,511	126,503	126,503	126,503	127,003	126,553	126,993	1,595,099
QIP				32,840,663						32,840,663			65,681,327
EPP				19,546,112						19,546,112			39,092,223
Physician SPA			259,308	246,662							841,489		1,347,459
CCAH Hospital Quality Incentive Program (HQIP)		799,500			799,000			799,000			719,100		3,116,600
CCAH Specialty Care Incentive (SCI)										25,208		245,463	270,671
Capital Expenditures		300,430										139,595	439,965
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	3,816,712	463,339	13,073,949		463,339		29,219,817		813,788		79,163,760
Fund 404 Transfer		459,385	38,953	9,621		734,305	602,689	306,908					2,151,860
Interest Income					3,023,037		2,067,860			3,751,201			8,842,097
Miscellaneous Revenue	350,260	205,767	799,623	449,893	486,859	592,280	416,520	585,957	437,415	237,410	574,821	531,111	5,667,917
Total Cash Receipts	44,147,388	63,796,343	32,194,863	92,036,261	38,790,045	26,638,941	69,465,082	28,184,085	61,639,012	97,902,264	34,873,656	27,715,059	617,382,999
CASH DISBURSEMENTS													
Purchased Services and Supplies	12,670,196	11,553,412	11,339,225	11,830,991	3,945,846	12,543,202	17,347,124	8,663,728	36,472,290	117,424,941	11,177,904	20,920,640	275,889,498
Rate Range Assessment Fee CY23					1,705,723								1,705,723
Rate Range IGT CY24					11,368,226								11,368,226
Rate Range IGT CY23													
HD Residency Support					125,000		125,000						250,000
IGT Medi-Cal GME	463,339			463,339			463,339				813,788		2,203,806
IGT MCal Waiver CY25 (GPP)	8,297,201		3,816,712						7,633,425				19,747,338
IGT EPP		10,207,712							9,241,828				19,449,540
IGT QIP		12,344,564							12,344,564				24,689,128
Short-Doyle IGT								304,658	161,618	373,787	181,975		1,022,039
Building Lease / Rental Equipment													
Unfunded Actuarial Liability (UAL) Annual Allocation						16,468,967							16,468,967
COP Principal & Interest Payments				4,673,795					335,411				5,009,205
Payroll and Benefits	20,922,200	20,332,468	21,355,590	21,858,711	21,355,590	21,858,711	21,858,711	20,349,356	21,858,711	21,355,590	21,858,711	21,355,590	256,319,939
Workers Comp Allocation				5,670,004									5,670,004
Property Insurance	14,177			2,765,719									2,779,896
General Liability Ins - Non Recoverable				671,101									671,101
General Liability Ins - Recoverable				1,160,454									1,160,454
Professional Liability Ins	502,177			1,283,440									1,785,617
Cyber Insurance	24,736			27,836									52,572
COWCAP	4,402,626												4,402,626
Data Processing						1,066,093	266,991	266,876		533,849	533,889	532,859	3,200,556
NMC Salary - Engle			1,935,888	3,097,421	1,548,710	1,161,533	1,161,533	774,355	579,398	819,674	432,497	192,221	11,703,230
SB1732										210,363			210,363
Transfer From 451 to 404													
Transfer From 451 to IGT													
Transfer From 451 to Strategic Funds													
Capital Expenditures	793,160		201,790	284,170	1,035,294	2,034,447	33,564	439,663	112,531	3,041,174	770,432		8,746,225
Total Cash Disbursements	48,089,813	54,438,155	38,649,205	53,786,980	41,084,388	55,132,952	41,256,263	30,798,636	88,739,775	143,759,378	35,769,196	43,001,310	674,506,051
Increase/(Decrease)	(3,942,425)	9,358,188	(6,454,342)	38,249,280	(2,294,343)	(28,494,011)	28,208,820	(2,614,551)	(27,100,763)	(45,857,114)	(895,540)	(15,286,251)	(57,123,052)
Ending Cash Fund 451	107,789,014	115,462,344	109,008,002	147,257,282	144,962,939	116,468,928	144,677,748	142,063,197	114,962,434	69,105,320	68,209,780	52,923,529	54,608,386
(+) Cash In Transit	(1,684,858)					6,433,575						1,684,858	
(-) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	
Ending Cash as per G/L	106,112,715	115,470,903	109,016,561	147,265,841	144,971,498	122,911,062	144,686,307	142,071,756	114,970,993	69,113,879	68,218,339	54,616,945	
Fund 404													
Beginning Balance	177,393,776	177,393,776	176,934,391	176,895,438	176,885,818	176,885,818	176,151,512	175,548,823	175,241,915	175,241,915	175,241,915	175,241,915	
Transfer In from fund 451													
Transfer Out fund 404		(459,385)	(38,953)	(9,621)		(734,305)	(602,689)	(306,908)					
Capital Expenditures													
Ending Cash Fund 404	177,393,776	176,934,391	176,895,438	176,885,818	176,885,818	176,151,512	175,548,823	175,241,915	175,241,915	175,241,915	175,241,915	175,241,915	
Ending Cash Fund 451 & 404	285,182,789	292,396,735	285,903,440	324,143,100	321,848,757	292,620,440	320,226,572	317,305,112	290,204,349	244,347,235	243,451,695	228,165,444	