



**Finance Committee
SPECIAL Meeting
2025**

September 5, 2025



SPECIAL
Finance Committee Meeting
Friday, September 5, 2025
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 983 5996 8519 when prompted. You will then enter the Password: 710197 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/98359968519?pwd=PDEbJtpweDOK36UNHvhdvZUZrJa4bn.1>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public**

comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



ESPECIAL
Reunión del Comité de Finanzas
Viernes, 5 de septiembre de 2025
8:30 AM
Sala NATIVIDAD
1er Piso, Edificio 200
AGENDA

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1. Podrá asistir a la reunión en persona; o,

2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)
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Ingrese el número de ID de la reunión: 983 5996 8519 cuando se le solicite. Luego, ingrese la contraseña: 710197 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/98359968519?pwd=PDEbJtpweDOK36UNHvhdvZUZrJa4bn.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
- O
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la

opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of August 8, 2025 Finance Committee Meeting. *Pages 9-17*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 18-31*
3. Approve the REVISED schedule of regular meetings of the Finance Committee for the remainder of the calendar year 2025 in Attachment B. *Page 8*

Scheduled Items/Discussion Items

4. Receive and Approve July 2025 Financial Report. *Pages 32-44*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, OCTOBER 5, 2025 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



SPECIAL Finance Committee Meeting
Friday, September 5, 2025
Consent Items

Attachment A

1. Pages 18-19	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 6 to the Agreement (A-13995) with AMN Healthcare, Inc. dba AMN Leadership Solutions for interim management-level services at NMC, extending the Agreement for an additional one-year term (January 1, 2026 through December 31, 2026) for a revised full Agreement term of July 18, 2018 through December 31, 2026, and no change to the total not-to-exceed amount of \$1,300,000.</p>
2. Pages 20-21	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).</p>
3. Pages 22-23	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13971) with Spin Recruitment Inc. pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2026) for a revised full agreement term of July 1, 2018 through December 31, 2026, and adding \$200,000 for a revised total agreement amount not to exceed \$2,500,000.</p>
4. Pages 24-25	<p>Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 2 to the agreement (A-13931) with JKL Construction Services, Inc. and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2025 through April 30, 2027) for a revised full agreement term of May 1, 2018 through April 30, 2027, with no change to the total aggregate amount of \$2,000,000.</p>
5. Pages 26-27	<ol style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County Medical Corporation to provide gastroenterology services for an amount not to exceed \$1,352,000 for the period of October 1, 2025 to September 30, 2027; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$135,200) of the original contract amount and do not increase the total contract amount above \$1,487,200.
6. Pages 28-29	<ol style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Mohamed Kerala Serio, M.D. to provide cardiology services for an amount not to exceed \$1,268,800 for the period of October 1, 2025 to September 30, 2027; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this

	Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$126,880) of the original contract amount and do not increase the total contract amount above \$1,395,680.
7. <i>Pages 30-31</i>	<ul style="list-style-type: none"> a. Authorize the County Counsel to execute an Amendment No. 3 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding two years for a revised full term of July 1, 2021, through June 30, 2028, and adding \$300,000 for a revised total agreement amount not to exceed \$1,400,000; and b. Authorize the County Counsel to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the agreement amount, for a revise total agreement amount of \$1,480,000, and do not significantly change the scope of work.



Finance Committee SPECIAL Meeting
Friday, September 5, 2025
Consent Items
Attachment B

Natividad Medical Center
Finance Committee
REVISED 2025 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/10/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/14/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/09/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/13/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/11/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/08/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/12/2025 CANCELLED – Special Meeting being held 09/05/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/03/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/7/2025	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		



Finance Committee Meeting

Friday, August 8, 2025

8:30 AM

**NATIVIDAD ROOM
1ST FLOOR, BUILDING 200**

MINUTES

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Reunión del Comité de Finanzas

Viernes, 8 de agosto de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la Reunión

Podrá participar en la reunión

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DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Board Members: Dr. Charles Harris, Marcia Atkinson, Mitch Winick

Absent: Dr. Valerie Vigil

NMC Staff/County: Ari Entin, Daniel Leon, Jeanne-Ann Balza, Shane Strong, Cher Krause, Dr. Craig Walls, Tammy Perez, Deborah Paolinelli, Manuel Osorio, and Libby Downey

Call to Order

Mitch Winick, Chair

Roll Call

Present

***Mitch Winick
Dr. Charles Harris
Marcia Atkinson***

Absent

Dr. Valerie Vigil

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of July 11, 2025 Finance Committee Meeting.

MOTION: Motion to approve the minutes of July 11, 2025, Finance Committee Meeting moved by Dr. Charles Harris, seconded by Marcia Atkinson, and approved unanimously.

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 16, moved by Dr. Charles Harris, seconded by Marcia Atkinson, and approved unanimously.

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for Software Evolution Services and additional software modules at NMC for an amount not to exceed \$655,080 with an agreement term September 1, 2025, through August 31, 2030.

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$65,508) of the original cost of the agreement in total.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitations on liability provisions within the agreement. **(Ari Entin)**

MOTION: Motion to approve Scheduled, item 3, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.

- 4. Receive and Approve June 2025 Financial Report.

Daniel Leon, CFO

MOTION: Motion to accept the June 2025 Financial Report along with the Solar Project with no risk, moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously

Adjournment at 9:01 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, August 8, 2025
Consent Items
MINUTES
Attachment A

1.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16333) with California Transplant Services dba SafetyGraft for tissue bank storage services, extending the agreement an additional three (3) year period (January 1, 2026 through December 31, 2028) for a revised full agreement term of January 1, 2023 through December 31, 2028, and adding \$250,000 for a revised total agreement amount not to exceed \$450,000.
2.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 with Hammel, Green and Abrahamson, Inc. (A-15729) 19six Architects (A-15730), Cedarblade Consulting (A-15731), Kasavan Architects (A-15732), and Wald, Ruhnke & Dost Architects, LLP (A-15733) pursuant to the Request for Qualifications (RFQ) #9600-86, adding \$5,000,000 for a revised total aggregate amount not to exceed \$10,000,000 with no change to the Agreement term of February 1, 2022 through January 31, 2027.
3.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement with California United Mechanical, Inc. dba United Mechanical, Inc. for chiller preventive maintenance and repair services, extending the agreement an additional two (2) year period (April 15, 2026 through April 14, 2028) for a revised full agreement term of April 15, 2021 through April 14, 2028, and adding \$300,000 for a revised total Agreement amount not-to-exceed \$405,000.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$7,500) of the original cost of the agreement, for total contract liability of (\$412,500).</p>
4.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 7 to the agreement (A-13074) with Forward Advantage Holdings, Inc. dba Forward Advantage for Imprivata OneSign single sign-on solution software services, extending the agreement an additional two (2) year period (March 23, 2025 through March 22, 2027) for a revised full agreement term of March 23, 2016 through March 22, 2027 and adding \$115,606 for a revised total agreement amount not to exceed \$924,242.
5.	<p>a. Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the date of signing by NMC. The contracts will have a minimum value of \$25,000 and a maximum value of \$6,210,093. The awarded contracts are as follows: NMC 2025-01 to Staples Construction, and NMC 2025-02 to Newton Construction and Management.</p> <p>b. Approve the Performance and Payment Bonds provided by Staples Construction and Newton Construction and Management each in the amount of \$2,500,000.</p> <p>c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2025-01 with Staples Construction and for NMC 2025-02 with Newton Construction and Management.</p>
6.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Health Management Associates, Inc. for consulting services, adding \$300,000 for a revised total agreement amount not to exceed \$500,000 with no change to the Agreement term of March 1, 2025 through February 28, 2027.

7.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-16776) with Pomphrey Consulting, LLC for trauma registrar staffing services, extending the agreement through July 1, 2027 for a revised full agreement term of March 1, 2024 through July 1, 2027 and adding \$200,000 for a revised total agreement amount not to exceed \$450,000.
8.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Corinthian International Parking Services, Inc. pursuant to the Request for Proposals (RFP) #9600-96 for valet services at NMC, with an initial agreement term beginning September 1, 2025 through May 31, 2026, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$298,692 for the initial nine-month term.
9.	Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-15737) with Access TeleCare California, P.C. to provide tele-neurology services, adding \$400,000 for a revised not to exceed amount of \$1,680,000, but with no change to the Board approved agreement term April 1, 2022 to March 31, 2026.
10.	<ol style="list-style-type: none"> Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15877) with Adelheid Ebenhoech, M.D. to provide family medicine services, extending the term by twelve months (September 20, 2025 to September 30, 2026) for a revised full agreement term of September 20, 2022 to September 30, 2026, but with no change to the board approved amount not to exceed of \$600,000; and Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$60,000) of the original contract amount, and do not increase the total contract amount above \$660,000.
11.	<ol style="list-style-type: none"> Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-16552) with Monterey Bay GI Consultants to provide gastroenterology services, adding \$800,000 for a revised not to exceed amount of \$1,600,000 and extending the term by twenty-four months (October 1, 2025 to September 30, 2027) for a revised full agreement term of September 1, 2023 to September 30, 2027; and Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount, and do not increase the total contract amount above \$1,680,000.
12.	<ol style="list-style-type: none"> Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement each with Waltz Creative, LLC, The Buzz PR LLC, and Mag One Media, Inc., pursuant to the Request for Proposals (RFP) #9600-91 for marketing and graphic design services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional periods; and for a total aggregate not-to-exceed amount of \$870,000 for all three contracts for the initial three-year term. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to each agreement, each amendment exercising a one year option to extend, for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2028-29 and for an additional aggregate not-to-exceed amount of \$290,000 for all three contracts for Fiscal Year 2029-2030, provided that the total cost of the agreement over a five-year period does not exceed \$1,450,000, and as long as an appropriation for the costs of the amendments is included in the County Adopted Budget.
13.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 5 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement for an additional one (1) month period (August 1, 2025 through August 31, 2025) for a revised full agreement term of August 1, 2018 through August 31, 2025, with no change to the total aggregate amount not-to-

	exceed \$1,850,000.
14.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17319) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional one (1) year period (April 15, 2026 through April 14, 2027) for a revised full agreement term of April 15, 2024, through April 14, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$500,000.
15.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 8 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one-year period (July 1, 2025 through June 30, 2026) for a revised full agreement term of October 1, 2016 through June 30, 2026 and adding \$3,500,000 for a revised total aggregate amount for all contracts not to exceed \$16,470,000.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$240,000) of the original cost of the agreement.</p>
16.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with The Power Plant LLC, pursuant to the Request for Proposals (RFP) #9600-97 for coffee vendor services at NMC, with an initial agreement term beginning September 1, 2025 through August 31, 2028, with the option to extend the agreement for two (2) additional one (1) year periods, at no cost to the County.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to two (2) future amendments to the agreement to exercise the one-year extension options, which, if fully exercised, would extend the agreement through August 31, 2030, as long as there is no cost and no significant changes to the agreement, and subject to County Counsel review.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

AMN Healthcare, Inc. dba AMN Leadership Solutions Amendment No. 6

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 6 to the Agreement (A-13995) with AMN Healthcare, Inc. dba AMN Leadership Solutions for interim management-level services at NMC, extending the Agreement for an additional one-year term (January 1, 2026 through December 31, 2026) for a revised full Agreement term of July 18, 2018 through December 31, 2026, and no change to the total not-to-exceed amount of \$1,300,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 6 to the Agreement (A-13995) with AMN Healthcare, Inc. dba AMN Leadership Solutions for interim management-level services at NMC, extending the Agreement for an additional one-year term (January 1, 2026 through December 31, 2026) for a revised full Agreement term of July 18, 2018 through December 31, 2026, and no change to the total not-to-exceed amount of \$1,300,000.

SUMMARY/DISCUSSION:

AMN Healthcare, Inc. dba AMN Leadership Solutions is a nationally recognized expert in hospital interim management and has proven its ability to respond in a swift manner when the need to fill a critical position arises. AMN Healthcare, Inc. dba AMN Leadership Solutions has delivered reliable services to NMC, thereby allowing NMC to provide quality patient care to the residents of the Monterey County.

Hospital and Clinic Management is characterized by a continuous commitment to maintaining legal, ethical, and professional standards within a healthcare organization. Effective management in this field requires the development of processes, policies, and procedures that clearly articulate acceptable conduct, educate staff, and ensure compliance with all relevant guidelines and regulations.

Management encompasses several critical areas, including patient care, reimbursement, billing, managed care, and adherence to OSHA and HIPAA regulations concerning privacy and security.

The role of Interim Leadership is essential during the recruitment and selection process, particularly when the hospital lacks internal expertise for these vital positions. This leadership ensures that the hospital remains compliant with all requirements. The significance of these management roles is crucial for the operation of key departments upon which the community depends. It is imperative to have qualified individuals in place to oversee these departments, especially during times of vacancy.

NMC requests approval to extend services with AMN through 12/31/2026 to allow the hospital to quickly obtain interim staff to fill critical leadership roles as they arise.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 5, 2025.

FINANCING:

There is no additional cost to the Agreement associated with this Amendment No. 6.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This Amendment No. 6 to the Agreement will provide NMC with any interim management-level support it may need to ensure that reliable and quality patient care will not affect when a vacancy should unexpectedly occur.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Chief People Operations Officer, 831-783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

AMN Leadership Solutions Amendment No. 6
B.E. Smith Renewal and Amendment No. 5
B.E. Smith Renewal and Amendment No. 4
B.E. Smith Renewal and Amendment No. 3
B.E. Smith Amendment No. 2
B.E. Smith Amendment No. 1
B.E. Smith Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Experian Health, Inc. Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16005) with Experian Health, Inc. for Meditrack Enterprise for access to Medicare Direct Data Entry Screens services adding \$300,000 for a revised total agreement amount not to exceed \$795,000 with no change to the term of Agreement (July 1, 2021 through June 30, 2026).

SUMMARY/DISCUSSION:

Experian health provides NMC with web based licensed software which is used to submit claims to insurance companies and identify self-pay patients who might have qualified for Medi-Cal reimbursement to the hospital. As part of the billing process, NMC must submit claims within a certain number of days after the patient services have been rendered. This system provides a daily crosscheck of patients to the Medi-Cal system as well as other various insurances. This system with its platform upgrade also provides electronic remittance advices from the insurances, direct access to Medicare claims for checking status of claims, and claim acceptance files from insurances.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 5, 2025.

FINANCING:

The cost for this amendment No. 2 is \$300,000 which is included in the FY 2025-26 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6408.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Improve health and quality of life through County supported policies, programs and services, promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

___ Economic Development
___ Administration

☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Tracy Short, Director Patient Financial Services, 783-2347
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Experian Health, Inc. Amendment 2
Experian Health, Inc. Renewal and Amendment 1
Experian Health, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Spin Recruitment Inc. Amendment No. 6

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13971) with Spin Recruitment Inc. pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2026) for a revised full agreement term of July 1, 2018 through December 31, 2026, and adding \$200,000 for a revised total agreement amount not to exceed \$2,500,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13971) with Spin Recruitment Inc. pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2026) for a revised full agreement term of July 1, 2018 through December 31, 2026, and adding \$200,000 for a revised total agreement amount not to exceed \$2,500,000.

SUMMARY/DISCUSSION:

NMC utilizes Spin Recruitment Inc. to assist with its advertising efforts as a result of Request for Proposal (RFP) # 9600-78. NMC requires the assistance of an advertising agency to post targeted recruitment advertisements seeking highly qualified candidates for various hard to fill healthcare positions within NMC. The agencies selected to perform these services have a significant number of years of experience specific to the Health Care Industry. NMC has hard to fill positions such as Nurses, Respiratory Therapists, Nurse Practitioners, Physical Therapists, Occupational Therapists and other various clinical positions which require extensive advertising outside of our local area. As a result of the number of active recruitments, and the difficulty of filling them, NMC has utilized Spin Recruitment Inc. for online, newspaper, and direct mail campaigns to find qualified candidates to meet the needs of the facility and provide high quality patient care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 5, 2025.

FINANCING:

The cost for this amendment No. 6 is \$200,000 of which \$100,000 is included in the Fiscal Year 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6381.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this Agreement provide the additional support NMC needs to fill hard to fill healthcare positions in order to continue providing reliable and quality patient care to NMC patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Chief People Operations Officer, 783-2701

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2553

Attachments:

Spin Recruitment Inc. Amendment No. 6
Spin Recruitment Inc. Amendment No. 5
Spin Recruitment Inc. Amendment No. 4
Spin Recruitment Inc. Amendment No. 3
Spin Recruitment Inc. Amendment No. 2
Spin Recruitment Inc. Amendment No. 1
Spin Recruitment Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

JKL Construction Services Inc. and Bogard Construction for Construction Management Services RFQ# 9600-77 Renewal & Amendment No. 2 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 2 to the agreement (A-13931) with JKL Construction Services, Inc. and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2025 through April 30, 2027) for a revised full agreement term of May 1, 2018 through April 30, 2027, with no change to the total aggregate amount of \$2,000,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 2 to the agreement (A-13931) with JKL Construction Services, Inc. and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2025 through April 30, 2027) for a revised full agreement term of May 1, 2018 through April 30, 2027, with no change to the total aggregate amount of \$2,000,000.

SUMMARY/DISCUSSION:

On October 18, 2017, Natividad Medical Center solicited Request for Qualifications (RFQ) # 9600-77 to provide on-call construction management services at Natividad Medical Center whereby the total cost of the construction management service fee does not exceed \$100,000 per project. Six qualified firms have replied submitting their Statement of Qualifications (SOQ)/proposals and Natividad Medical Center has identified the top two qualified firms as JKL Construction Services, Inc. and Bogard Construction, Inc. The highest-ranking firms based on the ranking by the Natividad Medical Center Selection Committee, and in conformance with State laws regarding qualification-based selection, have been invited to be listed on the master agreement to provide construction management services at Natividad Medical Center.

The master agreement for on-call construction management services is still needed at Natividad Medical Center.

The scope of construction management services include, but are not limited to, the following:

- Working with Natividad Medical Center and architects to develop design criteria
- Preparing construction bid package, Requests for Proposals (RFP) for design, Request for Quotations (RFQ) for design, and weekly construction progress reports to Natividad Medical Center
- Evaluating RFP/RFQ bidders and make recommendations for selecting the most qualified bidder(s)
- Reviewing plans and technical specifications for completeness and general contractor's safety programs
- Performing pre-construction surveys
- Monitoring and facilitating design plan checks with all pertinent agencies

- Monitoring general contractor's labor compliance
- In conjunction with architects, providing value engineering reviews and preparing all documentation needed for project closeouts
- Coordinating the survey, test, and inspection needs of projects
- Assisting architects in Request for Information (RFI)
- Negotiating and making recommendations for Change Orders (CO)

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 2 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on September 5, 2025.

FINANCING:

There is no cost for this renewal and amendment No. 2

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements allow for needed improvements to the hospital's physical infrastructure ensuring Natividad Medical Center maintains itself as a first rate medical facility which, in turn, enables Natividad Medical Center staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 831-783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

JKL Construction Services Inc. Renewal & Amendment No. 2
 Bogard Construction Inc. Renewal & Amendment No. 2
 JKL Construction Services Inc. Renewal & Amendment No. 1
 Bogard Construction Inc. Renewal & Amendment No. 1
 JKL Construction Services Inc. Agreement
 Bogard Construction Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Advanced Gastroenterology of Monterey County Medical Corporation Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County Medical Corporation to provide gastroenterology services for an amount not to exceed \$1,352,000 for the period of October 1, 2025 to September 30, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$135,200) of the original contract amount and do not increase the total contract amount above \$1,487,200.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County Medical Corporation to provide gastroenterology services for an amount not to exceed \$1,352,000 for the period of October 1, 2025 to September 30, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$135,200) of the original contract amount and do not increase the total contract amount above \$1,487,200.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of hospitalized patients as well as patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. NMC wishes to enter into a new agreement with Advanced Gastroenterology of Monterey County Medical Corporation, for which Mumtaz Tabbaa M.D., a board-certified gastroenterologist, will provide gastroenterology call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week including holidays as well as endoscopy procedures and outpatient services in the specialty clinic.

Advanced Gastroenterology of Monterey County Medical Corporation is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been

reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$1,352,000 for the period October 1, 2025 to September 30, 2027 (24 months). \$676,000 is included in the Fiscal Year 2025/2026 adopted budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Mohamed Kerala Serio, M.D. Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Mohamed Kerala Serio, M.D. to provide cardiology services for an amount not to exceed \$1,268,800 for the period of October 1, 2025 to September 30, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$126,880) of the original contract amount and do not increase the total contract amount above \$1,395,680.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Mohamed Kerala Serio, M.D. to provide cardiology services for an amount not to exceed \$1,268,800 for the period of October 1, 2025 to September 30, 2027; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$126,880) of the original contract amount and do not increase the total contract amount above \$1,395,680.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC wishes to enter into a new agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients.

Dr. Serio is paid a rate for services according to the terms of this agreement. Although the number of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$1,268,800 for the period October 1, 2025 to September 30,

2027 (24 months). \$634,400 is included in the Fiscal Year 2025/2026 adopted budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

..Title

- a. Authorize the County Counsel to execute an Amendment No. 3 to an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), adding two years for a revised full term of July 1, 2021, through June 30, 2028, and adding \$300,000 for a revised total agreement amount not to exceed \$1,400,000; and
 - b. Authorize the County Counsel to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the agreement amount, for a revised total agreement amount of \$1,480,000, and do not significantly change the scope of work.
- (REVISED VIA SUPPLEMENTAL)

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute an Amendment No. 3 to an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), adding two years for a revised full term of July 1, 2021, through June 30, 2028, and adding \$300,000 for a revised total agreement amount not to exceed \$1,400,000; and
- b. Authorize the County Counsel to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the agreement amount, for a revised total agreement amount of \$1,480,000, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Foley & Lardner, LLP specializes in healthcare law, and has for years provided advice and counsel, in consultation with the Office of the County Counsel, on a variety of healthcare-related issues to NMC. The firm represents the California Association of Public Hospitals (CAPH) and works frequently with the state government and CAPH in drafting legislation for the benefit of public hospitals statewide. The firm’s expertise in public hospital healthcare law, in areas such as Medical funding to hospitals, specifically regarding the structuring of Medicaid financing for safety net providers in the context of disproportionate share hospital payment programs and under federal Medicaid demonstrations authorized under Section 1115 of the Social Security Act, is of significant importance to Natividad Medical Center.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on September 5, 2025.

FINANCING:

The cost for this amendment is \$300,000, of which \$200,000 is included in the Fiscal Year 2025-2026 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting Natividad run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

Foley and Lardner LLP Original Agreement

Foley and Lardner LLP Amendment No. 1 to Original Agreement

Foley and Lardner LLP Amendment No. 2 to Original Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

JULY 31, 2025

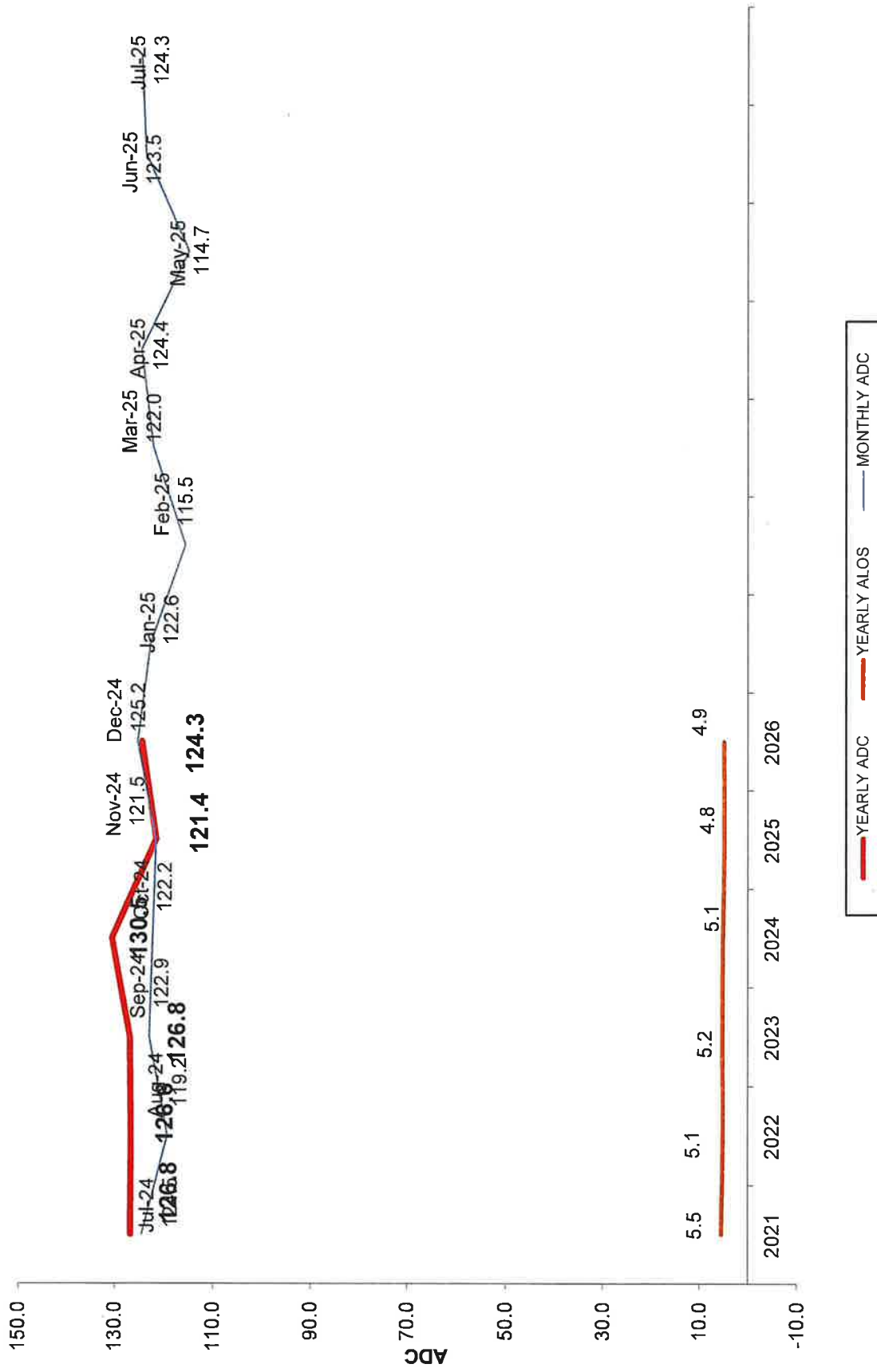
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FINANCIAL STATEMENTS

JULY 31, 2025

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4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 25-26 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 25-26



NATIVIDAD
STATISTICAL REPORT
July 31, 2025

Month-To-Date					Year-To-Date					
5-25	6-25	7-25	Budget			Budget	Current	Prior Yr	%	
PT DAYS BY SERVICE					STAFFED BEDS		CY/PT			
1	207	168	191	261	NICU	15	261	191	290	-34.14%
2	1,601	1,771	1,807	1,775	Med/Surg	57	1,775	1,807	1,676	7.82%
3	207	165	169	209	ICU	10	209	169	178	-5.06%
4	89	76	64	105	Peds	12	105	64	107	-40.19%
5	743	791	830	843	Acute Rehab	28	843	830	772	7.51%
6	256	273	306	311	OB/Gyn	27	311	306	320	-4.38%
7	3,103	3,244	3,367	3,504	TOTAL ACUTE	149	3,504	3,367	3,343	0.72%
8	452	461	486	464	Psychiatric	19	464	486	516	-5.81%
9	3,555	3,705	3,853	3,968	TOTAL DAYS	168	3,968	3,853	3,859	-0.16%
10	281	272	329	285	Nursery	18	285	329	295	11.53%
AVERAGE DAILY CENSUS										
11	76.1	81.8	81.8	85.8	Acute	121	85.8	81.8	82.9	-1.33%
12	24.0	26.4	26.8	27.2	Acute Rehab	28	27.2	26.8	24.9	7.63%
13	14.6	15.4	15.7	15.0	Psychiatric	19	15.0	15.7	16.6	-5.42%
14	114.7	123.5	124.3	128.0	TOTAL	168	128.0	124.3	124.5	-0.16%
15	9.1	9.1	10.6	9.2	Nursery	18	9.2	10.6	9.5	11.58%
PERCENTAGE OF OCCUPANCY										
16	62.9%	67.6%	67.6%	70.9%	Acute		70.9%	67.6%	68.5%	-1.3%
17	85.7%	94.3%	95.7%	97.1%	Acute Rehab		97.1%	95.7%	88.9%	7.6%
18	76.8%	81.1%	82.6%	78.9%	Psychiatric		78.9%	82.6%	87.4%	-5.4%
19	68.3%	73.5%	74.0%	76.2%	TOTAL		76.2%	74.0%	74.1%	-0.2%
20	50.6%	50.6%	58.9%	51.1%	Nursery		51.1%	58.9%	52.8%	11.6%
ADMISSIONS										
21	698	688	682	689	Acute		689	682	686	-0.58%
22	61	54	66	61	Acute Rehab		61	66	54	22.22%
23	40	50	41	50	Psychiatric		50	41	46	-10.87%
24	799	792	789	800	TOTAL		800	789	786	0.38%
25	174	177	199	180	Nursery		180	199	190	4.74%
26	180	185	203	191	Deliveries		191	203	202	0.50%
DISCHARGES										
27	620	609	622	640	Acute		640	622	658	-5.47%
28	62	50	66	61	Acute Rehab		61	66	53	24.53%
29	44	46	44	51	Psychiatric		51	44	45	-2.22%
30	726	705	732	752	TOTAL		752	732	756	-3.17%
31	160	167	184	165	Nursery		165	184	179	2.79%
AVERAGE LENGTH OF STAY										
32	4.4	4.7	4.9	5.0	Acute(Hospital wide no babies)		5.0	4.9	4.9	0.00%
33	12.2	14.6	12.6	13.7	Acute Rehab		13.7	12.6	14.3	-11.89%
34	2.3	2.3	2.5	2.6	OB/Gyn		2.6	2.5	2.4	4.17%
35	11.3	9.2	11.9	9.3	Psychiatric		9.3	11.9	11.2	6.25%
36	1.6	1.5	1.7	1.6	Nursery		1.6	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	5,041	4,397	4,472	5,173	Emergency Room		5,173	4,472	4,794	-6.72%
38	407	412	389	432	ER Admits		432	389	397	-2.02%
39	50.9%	52.0%	49.3%	54.0%	ER Admits as a % of Admissions		54.0%	49.3%	50.5%	-2.39%
40	148	137	159	135	Trauma Cases		135	159	164	-3.05%
41	7,680	7,498	8,190	7,469	Clinic Visits		7,469	8,190	7,639	7.21%
ANCILLARY PROCEDURES BILLED										
42	57,360	54,522	56,930	56,071	Lab Tests		56,071	56,930	55,747	2.12%
43	4,871	4,559	4,700	4,854	Radiology Procedures		4,854	4,700	4,482	4.86%
44	287	281	289	263	MRI Procedures		263	289	274	5.47%
45	99	131	119	105	Nuclear Med Procedures		105	119	123	-3.25%
46	1,416	1,412	1,488	1,416	Ultrasound Procedures		1,416	1,488	1,372	8.45%
47	3,016	2,924	3,072	2,974	CT Scans		2,974	3,072	3,065	0.23%
48	455	412	408	429	Surgeries		429	408	481	-15.18%
49	8.16	7.66	7.69	7.51	PAID FTEs PER AOB		7.51	7.69	7.67	0.26%
50	7.09	6.63	6.66	6.59	PROD FTEs PER AOB		6.59	6.66	6.66	0.00%
51	1,436.9	1,432.7	1,435.5	1,444.3	TOTAL PAID FTEs		1,444.3	1,435.5	1,431.9	0.25%
52	1,248.3	1,240.2	1,242.8	1,263.3	TOTAL PROD FTEs		1,263.3	1,242.8	1,242.9	-0.01%
53	5,459	5,609	5,786	5,960	ADJUSTED PATIENT DAYS		5,960	5,786	5,786	0.00%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2026

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	77,615,311												77,615,311
2 Pro Fees	8,864,968												8,864,968
3 Outpatient	43,392,257												43,392,257
4 Total Patient Revenue	129,872,536												129,872,536
Deductions from revenue													
5 Contractual Deductions	98,587,895												98,587,895
6 Bad Debt	3,381,834												3,381,834
7 Unable to Pay	232,825												232,825
8 Total Contractual Discounts	102,202,554												102,202,554
9 Net Patient Revenue	27,669,983												27,669,983
10 As a percent of Gross Revenue	21.31%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.31%
11 Total Government Funding	8,506,581												8,506,581
Other Operating Revenue:													
12 Rent Income	134,419												134,419
13 Interest Income	850,000												850,000
14 NMF Contribution	79,673												79,673
15 Other Income	506,953												506,953
16 Total Other Operating Revenue	1,571,045												1,571,045
17 TOTAL REVENUE	37,747,608												37,747,608
EXPENSE													
Salaries, Wages & Benefits													
18 Registry	22,305,813												22,305,813
19 Phys/Residents SWB & Contract Fees	526,470												526,470
20 Purchased Services	5,487,262												5,487,262
21 Supplies	3,308,799												3,308,799
22 Insurance	3,089,231												3,089,231
23 Utilities and Telephone	578,180												578,180
24 Interest Expense	458,048												458,048
25 Depreciation & Amortization	55,495												55,495
26 Other Operating Expense	1,022,078												1,022,078
27 TOTAL EXPENSE	553,027												553,027
28 NET INCOME(LOSS)	37,364,403												37,364,403
29	383,205												383,205
Normalization for Extraordinary Items													
30													
31													
32													
33													
34 NET INCOME BEFORE Extraordinary Items	\$ 383,205	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 383,205
CAPITAL CONTRIBUTIONS													
35													
36 County Contribution													
37 CHANGE IN NET ASSETS	\$ 383,205	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 383,205

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF JULY 31, 2025

CURRENT MONTH				YEAR - TO - DATE			
		Variance fav. (unfav)				Variance fav. (unfav)	
		Actual	Budget	Actual	Budget	\$ VAR.	% VAR
		R E V E N U E					
		Patient Revenue:					
1	\$	77,615,311	\$ 81,270,158	\$	(3,654,847)	(4.5)	\$ 82,094,747
2		8,864,968	5,469,091		3,395,877	62.1	5,988,048
3		43,392,257	43,548,565		(156,308)	(0.4)	43,990,366
4		129,872,536	130,287,814		(415,278)	(0.3)	132,073,161
		Deductions from Revenue					
5		98,587,895	99,181,235		593,340	0.6	97,901,711
6		3,381,834	3,209,965		(171,869)	(5.4)	6,654,066
7		232,825	113,897		(118,928)	(104.4)	51,412
8		102,202,554	102,505,097		302,543	0.3	104,607,189
9		27,669,983	27,782,717		(112,734)	(0.4)	27,465,972
10		21.31%	21.32%				20.80%
11		8,506,581	8,506,581		-	-	7,867,497
		Total Government Funding					
12		134,419	137,724		(3,305)	(2.4)	123,369
13		850,000	666,759		183,241	27.5	395,833
14		79,673	79,673		0	-	78,083
15		506,953	518,721		(11,768)	(2.3)	458,382
16		1,571,045	1,402,877		168,168	12.0	1,055,667
17		37,747,608	37,692,175		55,433	0.1	36,389,136
		Other Operating Revenue:					
18		22,305,813	21,858,711		(447,102)	(2.0)	19,958,546
19		526,470	565,305		38,835	6.9	854,294
20		5,487,262	5,514,201		26,939	0.5	5,446,733
21		3,308,799	3,453,587		144,788	4.2	3,450,731
22		3,089,231	3,491,481		402,250	12.1	3,364,090
23		578,180	537,470		(40,710)	(7.6)	422,523
24		458,048	343,375		(114,673)	(33.4)	430,279
25		55,495	43,888		(11,607)	(26.4)	21,234
26		1,022,078	1,102,387		80,309	7.3	963,054
27		553,027	501,987		(51,040)	(10.2)	498,104
28		37,364,403	37,412,392		47,989	0.1	35,409,589
29		383,205	279,783		103,422	37.0	979,546
		EXPENSE					
		Salaries, Wages & Benefits					
30		22,305,813	21,858,711		(447,102)	(2.0)	19,958,546
31		526,470	565,305		38,835	6.9	854,294
32		5,487,262	5,514,201		26,939	0.5	5,446,733
33		3,308,799	3,453,587		144,788	4.2	3,450,731
34		3,089,231	3,491,481		402,250	12.1	3,364,090
35		578,180	537,470		(40,710)	(7.6)	422,523
36		458,048	343,375		(114,673)	(33.4)	430,279
37		55,495	43,888		(11,607)	(26.4)	21,234
38		1,022,078	1,102,387		80,309	7.3	963,054
39		553,027	501,987		(51,040)	(10.2)	498,104
40		37,364,403	37,412,392		47,989	0.1	35,409,589
41		383,205	279,783		103,422	37.0	979,546
		NET INCOME(LOSS)					
42		383,205	279,783		103,422	37.0	979,546
		CAPITAL CONTRIBUTIONS					
43		383,205	279,783		103,422	37.0	979,546
44		383,205	279,783		103,422	37.0	979,546
45		383,205	279,783		103,422	37.0	979,546
46		383,205	279,783		103,422	37.0	979,546
47		383,205	279,783		103,422	37.0	979,546
48		383,205	279,783		103,422	37.0	979,546
49		383,205	279,783		103,422	37.0	979,546
50		383,205	279,783		103,422	37.0	979,546
51		383,205	279,783		103,422	37.0	979,546
52		383,205	279,783		103,422	37.0	979,546
53		383,205	279,783		103,422	37.0	979,546
54		383,205	279,783		103,422	37.0	979,546
55		383,205	279,783		103,422	37.0	979,546
56		383,205	279,783		103,422	37.0	979,546
57		383,205	279,783		103,422	37.0	979,546
58		383,205	279,783		103,422	37.0	979,546
59		383,205	279,783		103,422	37.0	979,546
60		383,205	279,783		103,422	37.0	979,546
61		383,205	279,783		103,422	37.0	979,546
62		383,205	279,783		103,422	37.0	979,546
63		383,205	279,783		103,422	37.0	979,546
64		383,205	279,783		103,422	37.0	979,546
65		383,205	279,783		103,422	37.0	979,546
66		383,205	279,783		103,422	37.0	979,546
67		383,205	279,783		103,422	37.0	979,546
68		383,205	279,783		103,422	37.0	979,546
69		383,205	279,783		103,422	37.0	979,546
70		383,205	279,783		103,422	37.0	979,546
71		383,205	279,783		103,422	37.0	979,546
72		383,205	279,783		103,422	37.0	979,546
73		383,205	279,783		103,422	37.0	979,546
74		383,205	279,783		103,422	37.0	979,546
75		383,205	279,783		103,422	37.0	979,546
76		383,205	279,783		103,422	37.0	979,546
77		383,205	279,783		103,422	37.0	979,546
78		383,205	279,783		103,422	37.0	979,546
79		383,205	279,783		103,422	37.0	979,546
80		383,205	279,783		103,422	37.0	979,546
81		383,205	279,783		103,422	37.0	979,546
82		383,205	279,783		103,422	37.0	979,546
83		383,205	279,783		103,422	37.0	979,546
84		383,205	279,783		103,422	37.0	979,546
85		383,205	279,783		103,422	37.0	979,546
86		383,205	279,783		103,422	37.0	979,546
87		383,205	279,783		103,422	37.0	979,546
88		383,205	279,783		103,422	37.0	979,546
89		383,205	279,783		103,422	37.0	979,546
90		383,205	279,783		103,422	37.0	979,546
91		383,205	279,783		103,422	37.0	979,546
92		383,205	279,783		103,422	37.0	979,546
93		383,205	279,783		103,422	37.0	979,546
94		383,205	279,783		103,422	37.0	979,546
95		383,205	279,783		103,422	37.0	979,546
96		383,205	279,783		103,422	37.0	979,546
97		383,205	279,783		103,422	37.0	979,546
98		383,205	279,783		103,422	37.0	979,546
99		383,205	279,783		103,422	37.0	979,546
100		383,205	279,783		103,422	37.0	979,546

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF JULY 31, 2025

NATIVIDAD

CURRENT MONTH										YEAR -TO -DATE																			
Actual					Budget					Variance fav. (unfav)					Actual					Budget					Variance fav. (unfav)				

AS OF JULY 31, 2025

CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS									
1	\$	90,172,779	\$	11,364,711	CASH	\$	101,537,490	\$	11,364,711
2		17,083,667		(17,083,667)	FUND AID		-		(17,083,667)
3		67,454,411		1,791,767	ACCOUNTS RECEIVABLE NET		69,246,178		1,791,767
4		18,438,548		5,754,097	STATE/COUNTY RECEIVABLES		24,192,645		5,754,097
5		5,736,288		459,741	INVENTORY		6,196,029		459,741
6		6,161,886		750,243	PREPAID EXPENSE		6,912,129		750,243
7		205,047,579		3,036,891	TOTAL CURRENT ASSETS		208,084,471		3,036,891
8		374,152,766		793,160	PROPERTY, PLANT & EQUIPMENT		374,945,926		793,160
9		(257,450,627)		(1,022,078)	LESS: ACCUMULATED DEPRECIATION		(258,472,706)		(1,022,078)
10		116,702,139		(228,918)	NET PROPERTY, PLANT& EQUIPMENT		116,473,220		(228,918)
11		319,101,062		(885,635)	OTHER ASSETS		318,215,427		(885,635)
12	\$	640,850,780	\$	1,922,339	TOTAL ASSETS	\$	642,773,118	\$	1,922,339
CURRENT LIABILITIES									
13		29,223,609		1,391,149	ACCRUED PAYROLL		30,614,758		1,391,149
14		12,015,272		478,608	ACCOUNTS PAYABLE		12,493,881		478,608
15		63,989,450		3,083,580	MCARE/MEDICAL LIABILITIES		67,073,030		3,083,580
16		4,475,737		-	CURRENT PORTION OF DEBT		4,475,737		-
17		13,930,126		(3,358,461)	OTHER ACCRUALS		10,571,666		(3,358,461)
18		123,634,195		1,594,877	TOTAL CURRENT LIABILITIES		125,229,071		1,594,877
LONG TERM LIABILITIES									
19		1,850,377		(54,817)	LT ACCRUED LIABILITIES		1,795,560		(54,817)
20		-		-	UN EARNED CONTRIBUTIONS		-		-
21		8,889,212		-	LONG TERM PORTION OF C.O.P's		8,889,212		-
22		10,739,589		(54,817)	TOTAL LONG TERM DEBT		10,684,772		(54,817)
FUND BALANCES									
23		504,552,946		1,923,124	ACCUMULATED FUND		506,476,070		1,923,124
24		1,924,050		(1,540,845)	CHANGE IN NET ASSETS		383,205		(1,540,845)
25		506,476,996		382,279	TOTAL FUND BALANCES		506,859,275		382,279
26	\$	640,850,780	\$	1,922,338	TOTAL LIAB. & FUND BALANCES	\$	642,773,118	\$	1,922,338
					(0)				
0.3									

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 7/31/25

BALANCE SHEET	Beg. Balance	Accruals	Prior Years Final Rec'n	IGTs Transferred Out	Received	End. Balance
Medi-Cal Waiver (DSH + SNCP)	(2,655,497)	1,250,000		8,297,201	(12,341,010)	(5,449,307)
Physician SPA	(847,455)	104,167				(743,288)
Rate Range IGT-CCAH-	8,399,050	1,333,333				9,732,383
AB 915	1,513,573	248,250				1,761,823
Medical GME	(1,229,212)	83,333		463,339		(682,540)
Medical HPE	(464,475)	20,833				(443,642)
Family First-COVID 19	(28,616)					(28,616)
SB1732	258,770	233,333				492,103
Hospital Fee	(1,476,288)	83,333				(1,392,955)
MCMC EPP	9,721,361	1,750,000				11,471,361
MCMC QIP	2,318,142	3,333,333				5,651,475
GOVERNMENT RECEIVABLES	15,509,352	8,439,915	0	8,760,540	(12,341,010)	20,368,797
Accrued Donations	26,169	79,673			(73,997)	31,845
Office Buildings	78,361	134,419			(93,356)	119,424
Miscellaneous Receivable	99,658	84,447	(20,263)		(82,236)	81,605
Probation	102,407	105,821	(102,407)		(13,428)	92,394
UCSF & Touro University	26,250	11,200				37,450
Interest Accrued	1,271,352	850,000				2,121,352
Health Department	325,000	147,095	(132,317)			339,778
Watsonville	1,000,000					1,000,000
OTHER RECEIVABLES	2,929,196	1,412,655	(254,987)	0	(263,016)	3,823,848
STATE/COUNTY RECEIVABLES	18,438,548	9,852,570	(254,987)	8,760,540	(12,604,026)	24,192,645

P & L	YTD JUL-25
Medi-Cal DSH /SNCP	\$ 1,250,000
Physician SPA	\$ 104,167
AB915	\$ 248,250
SB 1732	\$ 233,333
HPE	\$ 20,833
HD Residency Support	\$ (41,667)
MCMC EPP	\$ 1,750,000
MCMC QIP	\$ 3,333,333
Hospital Fee	\$ 83,333
Medi-Cal GME	\$ 83,333
Rate Range IGT-CCAH-	\$ 1,333,333
Medicare Bi-Weekly Payment	\$ 108,333
GOVERNMENT FUNDING INCOME	\$ 8,506,581

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF JULY 31, 2025

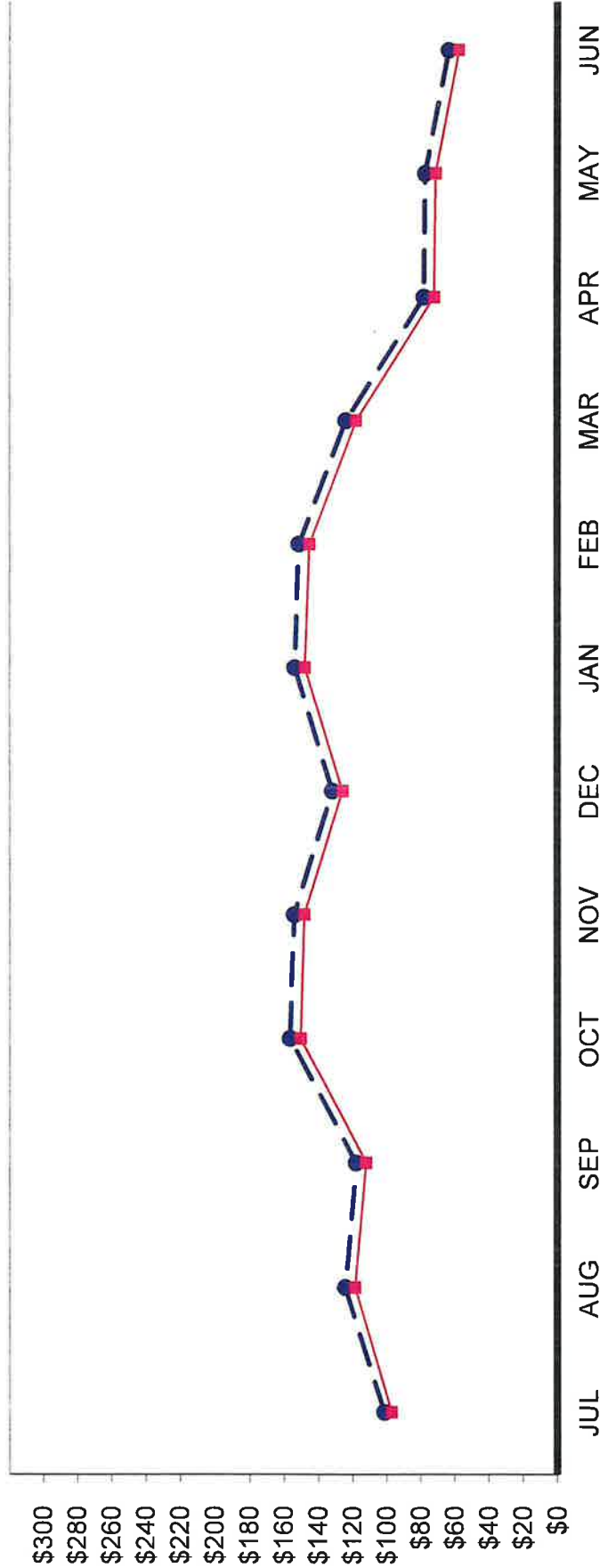
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 90,172,779	CASH AT BEGINNING OF PERIOD	\$ 90,172,779
2		FROM OPERATIONS:	
3	382,279	NET INCOME/(LOSS)	382,279
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	1,022,078	DEPRECIATION/AMORT	\$ 1,022,078
6	1,404,358	SUBTOTAL	1,404,358
7		CHANGES IN WORKING CAPITAL:	
8	(1,791,767)	ACCOUNTS RECEIVABLE	(1,791,767)
	17,083,667	FUND AID STIMULUS	17,083,667
9	(5,754,097)	STATE/COUNTY RECEIVABLE	(5,754,097)
10	(1,209,983)	PREPAID EXPENSE & INVENTORY	(1,209,983)
11	1,391,149	ACCRUED PAYROLL	1,391,149
12	478,608	ACCOUNTS PAYABLE	478,608
13	3,083,580	MCARE/MEDICAL LIABILITIES	3,083,580
15	-	SHORT TERM DEBT	0
16	(3,358,461)	ACCRUED LIABILITIES	(3,358,461)
17	9,922,697	NET (DECREASE)/INCREASE	9,922,697
18		CAPITAL ADDITIONS:	
19	(793,160)	PP&E ADDITIONS	(793,160)
20	-	NBV OF ASSETS DISPOSED	-
21	(793,160)	TOTAL CAPITAL (Use of Cash)	(793,160)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(54,817)
24	885,635	OTHER ASSETS	885,635
25	-	INVESTMENTS	-
26	830,817	TOTAL FINANCING	830,817
27	11,364,711	INC./(DEC.) IN CASH BALANCE	11,364,711
28	\$ 101,537,490	CASH BALANCE - END OF PERIOD	\$ 101,537,490

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2026

		<u>BDGT-26</u>	<u>ESTIMATE</u> <u>FY2026</u>	<u>Variance to</u> <u>Budget</u>
01	Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02	Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03	EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04	EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05	QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06	AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07	SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08	CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09	HPE	\$ 250,000	\$ 250,000	\$ -
10	Reserved for future use	\$ -	\$ -	\$ -
11	Reserved for future use	\$ -	\$ -	\$ -
12	HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13	Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14	Reserved for future use	\$ -	\$ -	\$ -
15	Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16	Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
		<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>

Cash Flow Performance Fiscal Year 2026 (in Millions)

—●— YTD Projections
 —■— BUDGET 2026



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	101.5	124.6	118.1	156.4	154.1	132.0	153.8	151.2	124.1	78.2	77.3	63.7
BDGT	97.1	118.5	112.0	150.2	148.0	125.9	147.7	145.1	118.0	72.1	71.2	57.6
Variance	4.5	6.1	6.1	6.1	6.1	6.1	6.1	6.1	6.1	6.1	6.1	6.1

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2026

	ACTUAL JUL	ESTIMATE AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	90,172,779	103,213,789	124,582,048	118,127,705	156,376,986	154,082,643	125,588,632	183,797,452	151,182,901	124,082,138	78,225,024	77,329,483	90,172,779
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	27,741,846	26,813,241	23,665,694	31,868,112	20,453,717	23,405,737	31,390,605	23,931,036	27,719,526	29,134,215	27,352,494	25,248,464	318,724,688
Short-Doyle payments	-	-	1,798,420	510,432	207,545	-	1,602,158	52,612	1,708,429	-	1,009,594	-	6,889,190
Short-Doyle IGTs	-	-	-	-	-	-	-	-	535,405	-	181,975	-	717,380
Provider Fee	-	-	419,346	-	419,346	-	419,346	-	419,346	-	-	365,526	2,042,909
Rate Range CY24	-	-	-	-	-	-	31,989,775	-	-	-	-	-	31,989,775
Hospital Presumptive Eligibility	-	-	157,389	-	-	210,698	-	-	195,672	-	-	150,712	714,471
Foundation Donations	73,997	196,929	7,388	-	135,515	35,261	118,232	63,531	394,348	157,601	83,357	52,592	1,318,751
MCaI Waiver CY25 (GPP)	12,341,010	-	-	5,676,865	-	-	-	-	-	11,353,729	-	-	29,371,604
SB1732	-	174,011	-	-	-	-	-	2,180,462	-	-	-	-	2,354,473
Health Department Reimb	-	-	121,605	186,837	-	384,597	268,055	138,077	-	242,176	-	144,556	1,485,903
Medi-Cal GME	-	174,257	882,551	-	174,257	882,551	-	-	882,551	-	882,551	710,108	4,988,826
Medi-Cal Cost Report FY19 settlement	3,083,580	-	-	-	-	-	-	-	-	-	-	-	3,083,580
Medicare Cost Report settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
CCAH CalAIM Incentive Payments	-	-	-	150,554	-	-	-	-	-	486,946	-	-	637,500
AB915	-	-	-	-	-	-	-	-	-	-	2,287,935	-	2,287,935
Rent Income	93,356	16,820	227,874	87,171	16,820	393,511	126,503	126,503	126,503	127,003	126,553	126,993	1,595,609
QIP	-	-	-	32,840,663	-	-	-	-	-	32,840,663	-	-	65,681,327
EPP	-	-	-	19,546,112	-	-	-	-	-	19,546,112	-	-	39,092,223
Physician SPA	-	-	259,308	246,662	-	-	-	-	-	-	841,489	-	1,347,459
CCAH Hospital Quality Incentive Program (HQIP)	-	799,000	-	-	799,000	-	-	799,000	-	-	719,100	-	3,116,100
CCAH Specialty Care Incentive (SCI)	-	-	-	-	-	-	-	-	-	25,208	-	245,463	270,671
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	139,535	139,535
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	3,816,712	463,339	13,073,949	-	463,339	-	29,219,817	-	813,788	-	79,163,760
Fund 404 Transfer	-	15,539	38,953	9,621	-	734,305	602,689	306,908	-	-	-	-	1,708,015
Interest Income	-	-	-	-	3,023,037	-	2,067,860	-	-	3,751,201	-	-	8,842,097
Fund Aid	17,083,667	-	-	-	-	-	-	-	-	-	-	-	17,083,667
Miscellaneous Revenue	358,819	102,070	799,623	449,893	486,859	592,280	416,520	585,957	437,415	237,410	574,821	531,111	5,572,778
Total Cash Receipts	61,239,614	59,141,344	32,194,863	92,036,261	38,790,045	26,638,941	69,465,082	28,184,085	61,639,012	97,902,264	34,873,656	27,715,059	629,820,226
CASH DISBURSEMENTS													
Purchased Services and Supplies	12,670,196	(7,652,322)	11,919,991	11,830,991	3,945,846	12,543,202	17,347,124	8,663,728	36,472,290	117,424,941	11,177,904	20,920,640	257,264,530
Rate Range Assessment Fee CY23	-	-	-	-	1,705,723	-	-	-	-	-	-	-	1,705,723
Rate Range IGT CY24	-	-	-	-	11,368,226	-	-	-	-	-	-	-	11,368,226
Rate Range IGT CY23	-	-	-	-	-	-	-	-	-	-	-	-	-
HD Residency Support	-	-	-	-	125,000	-	125,000	-	-	-	-	-	250,000
IGT Medi-Cal GME	463,339	-	-	463,339	-	-	463,339	-	-	-	813,788	-	2,203,806
IGT MCaI Waiver CY25 (GPP)	8,297,201	-	3,816,712	-	-	-	-	-	7,633,425	-	-	-	19,747,338
IGT EPP	-	10,207,712	-	-	-	-	-	-	9,241,828	-	-	-	19,449,540
IGT QIP	-	12,344,564	-	-	-	-	-	-	12,344,564	-	-	-	24,689,128
Short-Doyle IGT	-	-	-	-	-	-	-	304,658	161,618	373,787	181,975	-	1,022,039
Building Lease / Rental Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Unfunded Actuarial Liability (UAL) Annual Allocation	-	-	-	-	-	16,468,967	-	-	-	-	-	-	16,468,967
COP Principal & Interest Payments	-	-	-	4,673,795	-	-	-	-	335,411	-	-	-	5,009,205
Payroll and Benefits	20,922,200	21,858,711	21,355,590	21,858,711	21,355,590	21,858,711	21,858,711	20,349,356	21,858,711	21,355,590	21,858,711	21,355,590	257,846,182
Workers Comp Allocation	-	-	-	5,670,004	-	-	-	-	-	-	-	-	5,670,004
Property Insurance	14,177	-	-	2,765,719	-	-	-	-	-	-	-	-	2,779,896
General Liability Ins - Non Recoverable	-	-	-	671,101	-	-	-	-	-	-	-	-	671,101
General Liability Ins - Recoverable	-	-	-	1,160,454	-	-	-	-	-	-	-	-	1,160,454
Professional Liability Ins	502,177	-	-	1,283,440	-	-	-	-	-	-	-	-	1,785,617
Cyber Insurance	24,736	-	-	27,836	-	-	-	-	-	-	-	-	52,572
COWCAP	4,402,626	-	-	-	-	-	-	-	-	-	-	-	4,402,626
Data Processing	-	-	-	-	-	1,066,093	266,991	266,876	-	533,849	533,889	532,859	3,200,556
NMC Solar - Engie	-	580,766	1,355,122	3,097,421	1,548,710	1,161,533	1,161,533	774,355	579,398	819,674	432,497	192,221	11,703,230
SB1732	-	-	-	-	-	-	-	-	-	210,363	-	-	210,363
Transfer From 451 to 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer From 451 to IGT	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer From 451 to Strategic Funds	-	-	-	-	-	-	-	-	-	-	-	-	-
Period 13 transactions	108,791	-	-	-	-	-	-	-	-	-	-	-	108,791
Capital Expenditures	793,160	433,654	201,790	284,170	1,035,294	2,034,447	33,564	439,663	112,531	3,041,174	770,432	-	9,179,879
Total Cash Disbursements	48,198,604	37,773,085	38,649,205	53,786,980	41,084,388	55,132,952	41,256,263	30,798,636	88,739,775	143,759,378	35,769,196	43,001,310	657,949,772
Increase/(Decrease)	13,041,010	21,368,259	(6,454,342)	38,249,280	(2,294,343)	(28,494,011)	28,208,820	(2,614,551)	(27,100,763)	(45,857,114)	(895,540)	(15,286,251)	(28,129,546)
Ending Cash Fund 451	103,213,789	124,582,048	118,127,705	156,376,986	154,082,643	125,588,632	153,797,452	151,182,901	124,082,138	78,225,024	77,329,483	62,043,232	62,043,232
(+) Cash In Transit	(1,684,858)	-	-	-	-	6,433,575	-	-	-	-	-	1,684,858	-
(-) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	-
Ending Cash as per 6/L	101,537,490	124,590,606	118,136,264	156,385,545	154,091,202	132,030,765	153,806,011	151,191,459	124,090,696	78,233,582	77,338,042	63,736,649	-
Fund 404													
Beginning Balance	177,393,776	177,393,776	177,378,237	177,339,284	177,329,663	177,329,663	176,595,358	175,992,669	175,685,761	175,685,761	175,685,761	175,685,761	-
Transfer In from fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out fund 404	-	(15,539)	(38,953)	(9,621)	-	(734,305)	(602,689)	(306,908)	-	-	-	-	-
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 404	177,393,776	177,378,237	177,339,284	177,329,663	177,329,663	176,595,358	175,992,669	175,685,761	175,685,761	175,685,761	175,685,761	175,685,761	-
Ending Cash Fund 451 & 404	280,607,564	301,960,284	295,466,989	333,706,649	331,412,306	302,183,989	329,790,120	326,868,661	299,767,898	253,910,784	253,015,244	237,728,993	-