



Finance Committee Meeting 2025

November 7, 2025



Finance Committee Meeting

Friday, November 7, 2025

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 976 1224 4841 when prompted. You will then enter the Password: 021988 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97612244841?pwd=XeeZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.**

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



Reunión del Comité de Finanzas

Viernes, 7 de noviembre de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 976 1224 4841 cuando se le solicite. Luego, ingrese la contraseña: 021988 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97612244841?pwd=XecZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

- 1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.**
- O**
- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.**

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Call to Order

Dr. Valerie Vigil, Chair

Roll Call

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of October 3, 2025 Finance Committee Special Meeting. *Pages 12-19*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 20-54*
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2025 in Attachment B. *Page 11*

Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute a License Agreement with the Regents of the University of California, a California corporation, to grant a non-exclusive, non-transferable, revocable license to enter upon and use approximately 766 square feet of office space, located at 1326 Natividad Road, Unit A3, Salinas, California, in the Valle Verde Medical Condominium Complex, for the purpose of conducting environmental health research and health education on environmental exposures in Salinas Valley children, as part of the Center for the Health Assessment of Mothers and Children of Salinas (CHAMACOS), a research initiative affiliated with the University of California, Berkeley, on a month-to-month basis commencing December 1, 2025, for \$500 per month; and
 - b. Find that the proposed License Agreement is in the public interest and that said License Agreement will not substantially conflict or interfere with the use of the property by the County. *Pages 55-57 (Andrea Rosenberg)*
5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC for consulting services at NMC for a maximum County obligation of \$210,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard payment conditions, termination, insurance, royalties and inventions, miscellaneous provisions and limitations on liability provisions within the agreement.
 - c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or designee to execute up to three (3) future amendments that do not exceed 10% (\$21,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$273,000. *Pages 58-59 (Dr. Charles Harris)*
6. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a standard agreement with Coker Group Holdings, LLC dba Coker for consulting services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Approve and authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000. *Pages 60-61 (Dr. Charles Harris)*
7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Optum, for OptumInsight, Inc. services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000.
 - c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. *Pages 62-63 (Daniel Leon)*
8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Standard agreement with CareFusion Solutions, LLC dba MedKeeper for verification software guide services at NMC for a maximum County obligation of \$226,854 for the term of five years effective as of the last signature date with NMC signing last.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
 - c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539. *Pages 64-65 (Dr. Craig Walls)*
9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-16297) with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management services, extending the agreement an additional one (1) year period (November 28, 2025 through November 27, 2026) for a revised full agreement term of November 28, 2022 through November 27, 2026, and adding \$300,000 for a revised total agreement amount not to exceed \$1,150,000. *Pages 66-67 (Janine Bouyea)*
10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$120,570 with an agreement term effective when signed by both parties for a three year period.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard confidentiality, insurance, and limitations on liability provisions within the agreement.

- c. Approve the NMC's Chief Executive Officer's recommendation to accept and execute a non-standard Business Associate Agreement associated with the Master Agreement. *Pages 68-69*
(Andrea Rosenberg)

11. Receive and Approve September 2025 Financial Report. *Pages 70-82*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, JANUARY 9, 2025 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, November 7, 2025
Consent Items

Attachment A

1. Pages 20-21	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14065) with Accruent, LLC for maintenance management software services, extending the agreement an additional one (1) year period (January 1, 2026 through December 31, 2026) for a revised full agreement term of January 1, 2018 through December 31, 2026, and adding \$38,414 for a revised total agreement amount not to exceed \$220,103.
2. Pages 22-23	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-16146) with Locumtenens.com, LLC for recruiting and assignment of physician services, extending the agreement an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 26, 2022 through March 31, 2026, and adding \$1,300,000 for a revised total agreement amount not-to-exceed \$11,700,000.
3. Pages 24-26	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendments No. 14 to the agreements with Medical Search, LLC dba SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. dba Medical Doctor Associates (A-12899), and amendment No. 15 to the agreement with AMN Healthcare Locum Tenens, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to Request for Proposals (RFP) #9600-61, extending the agreements an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 1, 2015 through March 31, 2026; with no change to the total aggregate amount for all agreements not-to-exceed \$22,700,000.
4. Pages 27-28	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14125) with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription services, extending the agreement an additional three (3) period (February 1, 2026 through January 31, 2029) for a revised full agreement term of October 1, 2018 through January 31, 2029 and adding \$185,736 for a revised total agreement amount not to exceed \$645,559.
5. Pages 29-30	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16651) with Delphine Engel, MD Inc. to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027 and adding \$350,000 for a revised not to exceed amount of \$750,000 in the aggregate; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$790,000.
6.	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his

Pages 31-32	designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16660) with David R. Flemming, MD to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2022 to December 31, 2027 and adding \$100,000 for a revised not to exceed amount of \$500,000 in the aggregate; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.
7. Pages 33-34	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16661) with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of October 1, 2022 to December 31, 2027, with no change to the total contract amount of \$400,000; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.
8. Pages 35-36	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.
9. Pages 37-38	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Tele-Rheumatology Medical Associates dba Rheum Without Walls to provide rheumatology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027, and adding \$300,000 for a revised total agreement amount not to exceed \$500,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount, and do not increase the total contract amount above \$520,000.
10. Pages 39-40	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2025 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount and do not increase the total contract amount above \$420,000.

11. Pages 41-42	a. Ratify execution by the designee of the CEO for Natividad Medical Center of an agreement with ECMO PRN, dated September 9, 2025, for one-time ECMO services and ECMO interfacility transportation services; and b. Approve CEO's recommendation to accept non-standard insurance and limitation of liability provisions in the agreements; and c. Authorize the Auditor-Controller to process payment to ECMO for specified outstanding invoices in the amount of \$1,500 for ECMO services and ECMO interfacility transportation services.
12. Pages 43-44	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement. c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement. d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.
13. Pages 45-46	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Vizient, Inc. for the provision of participation in its no cost group purchasing program for Natividad Medical Center, at no cost for the term of July 1, 2025 through June 30, 2026.
14. Pages 47-48	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-17040) with Healthcare Coding & Consulting Services, LLC for U.S. base remote medical record coding and consulting services, adding \$780,000 for a revised total agreement amount not to exceed \$1,380,000 with no change to the existing term of August 22, 2024 through August 21, 2026.
15. Pages 49-50	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Stryker Sales Corporation dba Stryker Instruments for the provision of preventative maintenance on power tools and Neptune equipment services for Natividad Medical Center, for a maximum County obligation of \$40,000 for the term of May 15, 2025 through November 14, 2025.
16. Pages 51-52	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Planned Parenthood Mar Monte-San Jose Health Center for the provision of Resident rotations for Natividad Medical Center, for the term of February 1, 2025 through February 14, 2030 at no cost ; and b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
17. Pages 53-54	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.



Finance Committee Meeting
Friday, November 7, 2025
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
2026 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		



Finance Committee Meeting
Friday, October 3, 2025
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
MINUTES

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 976 1224 4841 when prompted. You will then enter the Password: 021988 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97612244841?pwd=XeeZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.**

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



Reunión del Comité de Finanzas

Viernes, 3 de octubre de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la reunión

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 976 1224 4841 cuando se le solicite. Luego, ingrese la contraseña: 021988 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97612244841?pwd=XeeZtAbGBZX8qjsZY8pHqxRPT8NQ7X.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
- O
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Board Members: Dr. Charles Harris, Manuel Osorio, and Dr. Valerie Vigil

Absent: None

NMC Staff/County: Ari Entin, Daniel Leon, Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, and Cher Krause

Call to Order

Dr. Valerie Vigil, Chair

Roll Call

Present

***Dr. Valerie Vigil
Dr. Charles Harris***

Absent

Manuel Osorio

Agenda Additions/Corrections

Noemi Breig

- ***Move Consent Item 2, Attachment A item number 8, Philips Healthcare, to be Scheduled item 3.***

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of September 5, 2025 Finance Committee Special Meeting.

MOTION: Motion to approve the minutes of September 5, 2025 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

Board Member Manuel Osorio joined the meeting.

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 7, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive nonstandard agreement with Philips Healthcare for cardiovascular ultrasound, portable x-ray, and general x-ray maintenance and services at NMC for a maximum County obligation of \$1,361,119 for the term of September 27, 2025 through January 26, 2030.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement. (Andrea Rosenberg)

MOTION: Motion to approve Scheduled Item 3, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

4. Receive and Approve August 2025 Financial Report.

Daniel Leon, CFO

MOTION: Motion to accept the August 2025 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

Adjournment at 8:55 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, October 3, 2025
Consent Items
MINUTES
Attachment A

1.	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2018 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$610,000.
2.	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with ATP Partners of California, P.C. to provide neurology services for the period November 1, 2025 to December 31, 2028 for an amount not to exceed \$1,500,000 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and do not increase the total contract amount above \$1,500,000; and c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
3.	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement with Katharina Pellegrin, MD Inc. to provide general and critical care surgical services, extending the natural term by 12 months (July 1, 2026 to June 30, 2027) for a revised full agreement term of October 1, 2021 to June 30, 2027 and adding \$200,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.
4.	a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-55 Medical -Surgical 3 Renovation, Bid #NMC-1014 for contractors to bid on construction; and b. Authorize Natividad Medical Center to advertise the "Notice to Contractors" in a newspaper of general circulation.
5.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Sonoma State University for the provision of Placement of Students at Natividad Medical Center, for the term of August

	1, 2025 through July 31, 2028 at no cost; and b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, provisions within the agreement
6.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HPC International, Inc. dba HPC for online journals and librarian services at NMC for an amount not to exceed \$193,540 with an agreement term retroactive from July 1, 2025 through June 30, 2028. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability provisions within the agreement.
7.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with HPC International, Inc. dba HPC for medical librarian services, extending the agreement an additional 6-month period (July 1, 2025 through December 31, 2025) for a revised full agreement term of May 1, 2022 through December 31, 2025, and adding \$31,620 for a revised total agreement amount not to exceed \$214,004.
8. MOVED TO SCHEDULE	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive nonstandard agreement with Philips Healthcare for cardiovascular ultrasound, portable x-ray, and general x-ray maintenance and services at NMC for a maximum County obligation of \$1,361,119 for the term of September 27, 2025 through January 26, 2030. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Accruent, LLC Amendment No. 5

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14065) with Accruent, LLC for maintenance management software services, extending the agreement an additional one (1) year period (January 1, 2026 through December 31, 2026) for a revised full agreement term of January 1, 2018 through December 31, 2026, and adding \$38,414 for a revised total agreement amount not to exceed \$220,103.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14065) with Accruent, LLC for maintenance management software services, extending the agreement an additional one (1) year period (January 1, 2026 through December 31, 2026) for a revised full agreement term of January 1, 2018 through December 31, 2026, and adding \$38,414 for a revised total agreement amount not to exceed \$220,103.

SUMMARY:

Natividad Medical Center seeks to enter into a professional services agreement with Accruent for the continued support and maintenance of its Computer Maintenance Management System (CMMS). This system is mission critical, compliance and regulatory driven platform that supports the hospital's ability to manage service tickets, schedule preventative maintenance, and maintain oversight of both low risk and high-risk equipment.

Under this agreement, Accruent will provide technical support, software updates, and system optimization services to ensure the CMMS operates reliably and remains compliant with healthcare regulations and standards. The system serves as the centralized database for managing equipment related workflows across all departments and is integral to maintaining compliance with The Joint Commission, Centers for Medicare & Medicaid Services (CMS), and other regulatory bodies.

To ensure the successful delivery of services, Natividad Medical Center will monitor implementation of updates, patches, and necessary system modifications. Review of reporting functions and documentation practices to support audit readiness and regulatory compliance.

DISCUSSION

The CMMS is essential to the operational infrastructure of Natividad Medical Center. Its functions directly support regulatory readiness, risk management, and patient safety by:

- Tracking and managing preventative maintenance for all facility equipment.
- Logging and resolving service tickets efficiently to reduce equipment downtime.
- Maintaining a complete and up to date inventory database of all low risk and high-risk equipment, which is essential for internal audits and regulatory inspections.

The services provided under this agreement are highly beneficial to Natividad Medical Center because they ensure our CMMS remains functional, current, and compliant with healthcare regulations. This level of operational oversight supports the hospital's accreditation status and enhances its ability to respond quickly to equipment related issues that may affect patient care or facility operations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 5 is \$38,414 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

This agreement directly supports the Board of Supervisors strategic initiatives to promote well-being and quality of life by ensuring that Natividad Medical Center continues to provide exceptional health programs and facilities. The CMMS provided by Accruent, LLC is a foundational tool that helps maintain safe, reliable, and compliant medical equipment and infrastructure. By managing maintenance schedules, service tickets, and regulatory records for all equipment, the CMMS helps keep clinical environments safe and operational, ultimately protecting patient health and improving care delivery countywide. This supports the creation of healthier communities where all residents can thrive.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Accruent, LLC Amendment No. 5

Maintenance Connection, LLC Assignment and Assumption

Maintenance Connection, LLC Amendment No. 4

Maintenance Connection, LLC Amendment No. 3

Maintenance Connection, LLC Renewal and Amendment No. 2

Maintenance Connection, LLC Amendment No. 1

Maintenance Connection, LLC Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Locumtenens.com, LLC Amendment No. 7

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-16146) with Locumtenens.com, LLC for recruiting and assignment of physician services, extending the agreement an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 26, 2022 through March 31, 2026, and adding \$1,300,000 for a revised total agreement amount not-to-exceed \$11,700,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-16146) with Locumtenens.com, LLC for recruiting and assignment of physician services, extending the agreement an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 26, 2022 through March 31, 2026, and adding \$1,300,000 for a revised total agreement amount not-to-exceed \$11,700,000.

SUMMARY:

Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.). In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referrals of locum tenens physicians.

DISCUSSION:

Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to add funds and extend the term ensuring temporary physicians are available if needed to provide the patient care services critical to NMC's operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 7 is \$1,300,000 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Locumtenens.com Amendment No. 7
Locumtenens.com Amendment No. 6
Locumtenens.com Amendment No. 5
Locumtenens.com Amendment No. 4
Locumtenens.com Amendment No. 3
Locumtenens.com Amendment No. 2
Locumtenens.com Amendment No. 1
Locumtenens.com Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendments No. 14 & 15 to Locum Tenens Agreements per RFP #9600-61

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendments No. 14 to the agreements with Medical Search, LLC dba SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. dba Medical Doctor Associates (A-12899), and amendment No. 15 to the agreement with AMN Healthcare Locum Tenens, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to Request for Proposals (RFP) #9600-61, extending the agreements an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 1, 2015 through March 31, 2026; with no change to the total aggregate amount for all agreements not-to-exceed \$22,700,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendments No. 14 to the agreements with Medical Search, LLC dba SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. dba Medical Doctor Associates (A-12899), and amendment No. 15 to the agreement with AMN Healthcare Locum Tenens, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to Request for Proposals (RFP) #9600-61, extending the agreements an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 1, 2015 through March 31, 2026; with no change to the total aggregate amount for all agreements not-to-exceed \$22,700,000.

SUMMARY:

Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.). In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referrals of locum tenens physicians.

DISCUSSION:

Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term, ensuring temporary physicians are available if needed to provide the patient care services critical to NMC's operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these amendments No. 14 and amendment No. 15 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. These amendments No. 14 and Amendment No. 15 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

Amendments No. 14 and Amendment No. 15 will be funded within the existing agreement amount; no additional funds are required. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

The services rendered under these agreements are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 14
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 13
Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 12
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 14
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 13
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 12
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1
MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

AMN Healthcare Locum Tenens, Inc. Amendment No 15
AMN Healthcare Locum Tenens, Inc. Amendment No. 14
Staff Care, Inc. Renewal & Amendment No. 13
Staff Care, Inc. Amendment No. 12
Staff Care, Inc. Amendment No. 11
Staff Care, Inc. Renewal & Amendment No. 10
Staff Care, Inc. Amendment No. 9
Staff Care, Inc. Renewal & Amendment No. 8
Staff Care, Inc. Amendment No. 7
Staff Care, Inc. Amendment No. 6
Staff Care, Inc. Amendment No. 5
Staff Care, Inc. Amendment No. 4
Staff Care, Inc. Amendment No. 3
Staff Care, Inc. Amendment No. 2
Staff Care, Inc. Amendment No. 1
Staff Care, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monarch Medical Technologies LLC Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14125) with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription services, extending the agreement an additional three (3) period (February 1, 2026 through January 31, 2029) for a revised full agreement term of October 1, 2018 through January 31, 2029 and adding \$185,736 for a revised total agreement amount not to exceed \$645,559.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14125) with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription services, extending the agreement an additional three (3) period (February 1, 2026 through January 31, 2029) for a revised full agreement term of October 1, 2018 through January 31, 2029 and adding \$185,736 for a revised total agreement amount not to exceed \$645,559.

SUMMARY:

EndoTool is a clinical decision support software that provides personalized recommendations for insulin therapy to better control the patient's glycemic rates in a more automated fashion. Instead of the provider choosing from multiple order sets, it gives the provider the ability to order EndoTool management and the nurse follows the instructions from EndoTool rather than hand calculating insulin dosage. The software was built using Natividad Medical Center's policies, procedures and protocols that define insulin management and glycemic control. The system is HIPAA compliant and integrates with Meditech.

DISCUSSION

EndoTool has enhanced Natividad Medical Center's glycemic management by reducing the time to achieve glucose control, minimizing hyper – hypoglycemic events, and improving overall patient outcomes. Beyond clinical benefits, EndoTool contributes to operational efficiency by streamlining insulin dosing workflows, enhancing compliance with safety protocols, and supporting data-driven decision making. These improvements lead to better patient satisfaction, reduced complaints, and potential cost savings.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 4 is \$185,736 of which \$60,690 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This agreement facilitates the enhanced operational performance of Natividad Medical Center. This provides Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care thus improving the health and quality of life for patients and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Raquel Mojica, IT Business Applications Manager, 831-783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Monarch Medical Technologies LLC Amendment No. 4

Monarch Medical Technologies LLC Amendment No. 3

Monarch Medical Technologies LLC Amendment No. 2

Monarch Medical Technologies LLC Amendment No. 1

Monarch Medical Technologies LLC Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Delphine Engel, M.D. Inc. Second Amendment

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16651) with Delphine Engel, MD Inc. to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027 and adding \$350,000 for a revised not to exceed amount of \$750,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$790,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16651) with Delphine Engel, MD Inc. to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027 and adding \$350,000 for a revised not to exceed amount of \$750,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$790,000.

SUMMARY:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION

NMC has an agreement with Delphine Engel, MD, a board-certified fellowship trained trauma surgeon, to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. NMC wishes to amend this agreement, adding funds as well as extend the term for an additional 24 months so Dr. Engel can continue to participate in the on-call panel. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$350,000. The total not to exceed amount of this Agreement is \$750,000. The actual cost is contingent upon Dr. Engel's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,795,932 annually which is included in Fiscal Year 2025/2026 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement are required for a Level II Trauma Center and provides NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Board Report

Second Amendment

First Amendment

Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

DAVID R. FLEMMING, M.D. Second Amendment

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16660) with David R. Flemming, MD to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2022 to December 31, 2027 and adding \$100,000 for a revised not to exceed amount of \$500,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16660) with David R. Flemming, MD to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2022 to December 31, 2027 and adding \$100,000 for a revised not to exceed amount of \$500,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

SUMMARY:

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department and hospitalized patients in need of medical care or treatment in urology. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the admitted on the inpatient care units.

DISCUSSION

NMC has an agreement with David R. Flemming, MD, a board-certified urologist, to provide urology services as part of the comprehensive trauma services required for a Level II Trauma Center. NMC wishes to amend this agreement, to extend the term for an additional 24 months so Dr. Flemming can continue to participate in the on-call panel without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of this Agreement is \$500,000. The actual cost is contingent upon Dr. Flemming's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the urology services where the total expenditure will not exceed \$1,422,156 annually which is included in Fiscal Year 2025/2026 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement are required for a Level II Trauma Center and provides NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Board Report

First Amendment

Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

J. Anthony Shaheen, M.D. Inc. Second Amendment

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16661) with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of October 1, 2022 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16661) with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of October 1, 2022 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

SUMMARY:

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department and hospitalized patients in need of medical care or treatment in urology. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the admitted on the inpatient care units.

DISCUSSION

NMC has an agreement with J. Anthony Shaheen MD, a board-certified urologist, to provide urology services as part of the comprehensive trauma services required for a Level II Trauma Center. NMC wishes to amend this agreement, to extend the term for an additional 24 months so Dr. Shaheen can continue to participate in the on-call panel without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

There is no cost to this Amendment. The total not to exceed amount of this Agreement remains \$400,000. The actual cost is contingent upon Dr. Shaheen's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the urology services where the total expenditure will not exceed \$1,422,156 annually which is included in Fiscal Year 2025/2026 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement are required for a Level II Trauma Center and provides NMC with the additional support it needs in order to provide exceptional facilities and health programs to create safe and healthy communities where all can thrive.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Board Report

First Amendment

Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Marta Zulik, M.D. Inc. Third Amendment

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

SUMMARY:

NMC operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury and an outpatient clinic with over nineteen medical specialties, including pulmonary medicine. To ensure 24-hour a day coverage of the ICU and follow-up care in the clinic, it requires a team of critical care employees and independent contractor physicians, known as intensivists.

DISCUSSION:

NMC has an agreement with Dr. Zulik, a board-certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik also provides outpatient services to patients in the Specialty Clinic. NMC wishes to amend the agreement to extend the term by 24 months so that Dr. Zulik can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Third Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions.

The Third Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of this Agreement is \$400,000 for the period November 1, 2019 to December 31, 2027 (98 Months). \$50,000 is included in the Fiscal Year 2025/2026 Adopted Budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Board Report
Third Amendment
Second Amendment
First Amendment
Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Tele-Rheumatology Medical Associates First Amendment

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Tele-Rheumatology Medical Associates dba Rheum Without Walls to provide rheumatology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027, and adding \$300,000 for a revised total agreement amount not to exceed \$500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount, and do not increase the total contract amount above \$520,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Tele-Rheumatology Medical Associates dba Rheum Without Walls to provide rheumatology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027, and adding \$300,000 for a revised total agreement amount not to exceed \$500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount, and do not increase the total contract amount above \$520,000.

SUMMARY:

NMC must arrange for care and treatment of hospitalized patients as well as patients who present to the outpatient clinics in need of medical care in the specialty of rheumatology. NMC wishes to amend the agreement with Tele-Rheumatology Medical Associates dba Rheum Without Walls, for which Dr. Farah Salahuddin M.D., a board-certified rheumatologist, will provide rheumatology services in the specialty clinic along with specialty consultation services as needed.

DISCUSSION:

Dr. Salahuddin provides outpatient services to patients in the Specialty Clinic. NMC wishes to amend the agreement to extend the term by 24 months so that Dr. Salahuddin can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this First Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The First Amendment has also been reviewed and approved by NMC's Finance Committee and by

its Board of Trustees.

FINANCING:

The cost of this amendment is \$300,000. The total not to exceed amount of this Agreement is \$500,000 for the period January 1, 2024 to December 31, 2027 (47 Months). \$59,597.96 is included in the Fiscal Year 2025/2026 Adopted Budget; the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care, which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

First Amendment

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Cardiology Services, First Amendment

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2025 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount and do not increase the total contract amount above \$420,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2025 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount and do not increase the total contract amount above \$420,000.

SUMMARY:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic, offering over 15 different specialty care services, including pediatric cardiology. NMC has an agreement with UCSF, for which J. Emilio Quezada Liuti, M.D., a board-certified pediatric cardiologist, provides outpatient specialty care at least one day per week, thus allowing Monterey County children and their families to remain closer to home for specialized pediatric care.

DISCUSSION

NMC wishes to amend the agreement with UCSF and to add additional funds and to extend the term by 24 months from the date of expiration so that Dr. Quezada Liuti, M.D., can continue to provide the same services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment as to legal form, and the

Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this Amendment is \$200,000. The total not to exceed amount of this Agreement is \$400,000 for the period January 1, 2025 to December 31, 2027 (36 Months). \$75,000 is included in the Fiscal Year 2025/2026 Adopted Budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Board Report

First Amendment

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ECMO PRN LLC emergency short term Agreement 09/09/2025

Legistar Number: _____

..Title

- a. Ratify execution by the designee of the CEO for Natividad Medical Center of an agreement with ECMO PRN, dated September 9, 2025, for one-time ECMO services and ECMO interfacility transportation services; and
- b. Approve CEO's recommendation to accept non-standard insurance and limitation of liability provisions in the agreements; and
- c. Authorize the Auditor-Controller to process payment to ECMO for specified outstanding invoices in the amount of \$1,500 for ECMO services and ECMO interfacility transportation services.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution by the designee of the CEO for Natividad Medical Center of an agreement with ECMO PRN, dated September 9, 2025, for one-time ECMO services and ECMO interfacility transportation services; and
- b. Approve CEO's recommendation to accept non-standard insurance and limitation of liability provisions in the agreements; and
- c. Authorize the Auditor-Controller to process payment to ECMO for specified outstanding invoices in the amount of \$1,500 for ECMO services and ECMO interfacility transportation services.

SUMMARY:

This agreement allows us to place critically ill patients on extracorporeal membrane oxygenation (ECMO) machines and transport them to centers that can support these machines.

DISCUSSION

Patients who are candidates for ECMO may not survive without it and so bringing this life-saving technology will benefit our patients, their families and our medical staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and does not agree with the non-standard payment terms. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this agreement is \$1,500 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

This Board request meets one of the BOS Strategic Initiatives. ECMO services and ECMO transport services provide the Monterey County community with important services not available in the County. ECMO services support critically ill patients with life-threatening health conditions. ECMO interfacility transport services allow critically ill patients to be transferred to an acute facility that provides ECMO services.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Craig Walls, Chief Medical Officer, 755-4196

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

ECMO PRN LLC emergency short term Agreement, dated 09/09/2025

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Medisolv, Inc. Agreement Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement.
- d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.

SUMMARY:

Medisolv enables acute care facilities to efficiently manage quality reporting, ensure regulatory compliance, and drive measurable improvements in patient care and operational performance. The platform integrates seamlessly with electronic health records to provide real-time data analytics, simplifying the abstraction and submission of core measures, eQMs, and other required reporting metrics. By offering actionable insights and benchmarking capabilities, Medisolv empowers healthcare teams to identify performance gaps, enhance clinical outcomes, and maintain continuous survey readiness.

DISCUSSION

Regulatory Compliance: Medisolv supports reporting for CMS (Centers for Medicare & Medicaid Services), The Joint Commission, and state-mandated quality programs, including Core Measures, chart-abstracted measures, and electronic Clinical Quality Measures (eQMs).

Real-Time Data Analytics: The system integrates with hospital EHRs to provide real-time dashboards and analytics, allowing quality teams and clinical leaders to monitor performance and identify trends or gaps in care.

Performance Improvement Tools: It includes benchmarking, risk adjustment, and drill-down capabilities that help acute care teams target areas for improvement in patient outcomes, safety, and compliance.

User-Friendly Abstraction Workflow: Medisolv streamlines the manual abstraction process, supports automated data capture where possible, and offers tools for validation, tracking, and measure submission to CMS and The Joint Commission.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and does not agree with the non-standard payment terms. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this agreement is \$435,000 of which \$145,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Medisolv directly supports our hospital's strategic goals of providing the highest quality of patient care and achieving top hospital quality ratings. Through real-time performance analytics, standardized reporting, and compliance with CMS and Joint Commission requirements, the platform ensures accuracy and transparency in quality data. This allows clinical teams to proactively address gaps, improve outcomes, and strengthen our hospital's position as a leader in quality and patient safety.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Tammy Perez, Director of Quality Management, 783-2512
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):
Board Report
Medisolv, Inc. Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Vizient, Inc. Renewal and Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Vizient, Inc. for the provision of participation in its no cost group purchasing program for Natividad Medical Center, at no cost for the term of July 1, 2025 through June 30, 2026.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Vizient, Inc. for the provision of participation in its no cost group purchasing program for Natividad Medical Center, at no cost for the term of July 1, 2025 through June 30, 2026.

SUMMARY:

GPO stands for Group Purchasing Organization and Vizient is one of the leading GPOs in the healthcare industry. Vizient issues Requests for Proposals (RFPs) for a wide variety of healthcare supplies and services and awards Supplier Contracts to selected bidders. Volume discounts are offered to hospitals and other healthcare facilities that are members of the GPO. Utilization by Natividad Medical Center of these Vizient Supplier Contracts is free of charge but requires a committed spend volume annually. For Fiscal Year 2025-26 that spend commitment is \$26,886,000. Based on historic spend, Natividad Medical Center is able to meet this commitment. Vizient does retain an "Administrative Fee" from each supplier contract it establishes that healthcare organizations are able to utilize through the GPO. The GPO then pays Natividad Medical Center a 30% "Shareback" of the Administrative Fees per the Agreement.

In addition to lower pricing for supplies from GPO, Vizient also provides Spend Analytics and Item Master Services at no charge for Natividad Medical Center.

DISCUSSION

The current agreement with Vizient expired on June 30, 2025. This extension of the contract term allows for continued participation in this GPO which provides cost savings to the hospital and county.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

Natividad Medical Center does not pay Vizient directly to participate in this GPO. Supplies will be purchased directly from GPO Suppliers and payments are made directly to those Suppliers; therefore, there is no cost to this agreement specifically. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Participation in a GPO with Vizient allows Natividad to procure services and supplies in a very cost competitive manner as supplier contracts are bid out and offer volume discounts.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Kristen Aldrich, Hospital Purchasing & Materials Support Director, 783-2627
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Vizient Renewal and Amendment No. 2

Vizient Amendment No. 1

Vizient Master Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding & Consulting Services, LLC Amendment No. 1
Number: _____

Legistar

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-17040) with Healthcare Coding & Consulting Services, LLC for U.S. base remote medical record coding and consulting services, adding \$780,000 for a revised total agreement amount not to exceed \$1,380,000 with no change to the existing term of August 22, 2024 through August 21, 2026.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-17040) with Healthcare Coding & Consulting Services, LLC for U.S. base remote medical record coding and consulting services, adding \$780,000 for a revised total agreement amount not to exceed \$1,380,000 with no change to the existing term of August 22, 2024 through August 21, 2026.

SUMMARY:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), APC-DRG Review and Auditing, HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

DISCUSSION

HCCS provides coding support for Specialty, Medical Groups and Emergency Services to include both trauma and non-trauma services and the appending of charges for all coded accounts executed by them. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement, complexities and guidelines of state and federal regulatory entities. HCCS coding support ensures quality requirements mandated by state and federal regulations are submitted timely in addition to accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to the Natividad Accounts, which meets the compliance requirement. The results are distributed, reviewed, discussed, and recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad Medical Center recognizes with the volume of Emergency/Labor, Emergency, Trauma, Specialty and All Medical Groups, it is imperative to insure the level of complexity with accurate coding of these services. In addition to the on-going difficulties with recruitment and retaining of qualified credentialed candidates we are not capable of meeting the facilities/ management level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 1 is \$780,000, of which \$780,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provides Natividad Medical Center with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Kim Williams-Neal, Director of Health Information Management, 783-2440

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Healthcare Coding & Consulting Services, LLC Amendment No. 1

Healthcare Coding & Consulting Services, LLC Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Stryker Sales Corporation dba Stryker Instruments Renewal & Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Stryker Sales Corporation dba Stryker Instruments for the provision of preventative maintenance on power tools and Neptune equipment services for Natividad Medical Center, for a maximum County obligation of \$40,000 for the term of May 15, 2025 through November 14, 2025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Stryker Sales Corporation dba Stryker Instruments for the provision of preventative maintenance on power tools and Neptune equipment services for Natividad Medical Center, for a maximum County obligation of \$40,000 for the term of May 15, 2025 through November 14, 2025.

SUMMARY:

The agreement with Stryker is for preventative maintenance services for surgical instruments and Neptune-brand equipment at Natividad Medical Center. This amendment adds additional maintenance and repair plans for endoscopy equipment. This ensures consistent optimal performance and extends the lifespan of this medical equipment. Additionally, these routine and preventative maintenance services help prevent expensive repairs later, particularly because there are many intricate components.

DISCUSSION:

These routine and preventive services are instrumental in ensuring the consistent performance and reliability of our medical equipment. Making sure our equipment functions flawlessly is a matter of operational efficiency and regulatory compliance. This directly impacts the ability for our surgeons to provide safe patient care and minimizes the need to disrupt critical patient scheduling.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this renewal and amendment No. 4 is \$40,000 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Preventative maintenance on surgical tools and equipment is a required service at the hospital and ensures effective treatments are being rendered in the best possible manner.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Wally Sayles, Director for Surgical Services, 831-772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Stryker Sales Corporation dba Stryker Instruments Renewal and Amendment 4
Stryker Sales Corporation dba Stryker Instruments Renewal and Amendment 3
Stryker Sales Corporation dba Stryker Instruments Amendment 2
Stryker Sales Corporation dba Stryker Instruments Amendment 1
Stryker Sales Corporation dba Stryker Instruments Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Planned Parenthood Mar Monte-San Jose Health Center

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Planned Parenthood Mar Monte-San Jose Health Center for the provision of Resident rotations for Natividad Medical Center, for the term of February 1, 2025 through February 14, 2030 at no cost ; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Planned Parenthood Mar Monte-San Jose Health Center for the provision of Resident rotations for Natividad Medical Center, for the term of February 1, 2025 through February 14, 2030 at no cost ; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

Natividad Family Medicine residents rotate at clinics in the Planned Parenthood Mar Monte system to receive comprehensive reproductive health training as part of their standard gynecology curriculum.

DISCUSSION

Natividad's Family Medicine Residency trains physicians to provide full-spectrum care to underserved communities. Reproductive health—including contraception, miscarriage management, and abortion—is recognized as core training by AAFP (American Academy of Family Physicians) and ACGME (Accreditation Council on Graduate Medical Education). Planned Parenthood Mar Monte (PPMM), one of the nation's largest affiliates, offers high-quality services and serves as an ideal training partner. Resident rotations at Planned Parenthood meet ACGME requirements for comprehensive reproductive health training, including hands-on experience and uterine aspiration, medication abortion, long-acting reversible contraception procedures, miscarriage management, and complex contraception. Resident training expands our local capacity for timely compassion and reproductive health services and moderate County, where barriers to family-planning care are significant. This training aligns with our mission to advance health equity and prepare graduates to serve rural and underserved populations. This rotation ensures our graduates are fully prepared to meet the reproductive health needs of the communities they serve.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

There is no cost for this agreement. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

Supporting this educational experience for Natividad Family Medicine Residents will result in a stronger local healthcare workforce, producing qualified family physicians who are well prepared to provide full spectrum family planning services to residents of Monterey County.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Dr. Melissa Nothnagle, Director of Family Medicine Residency, 831-783-2582

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Program Letter of Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Natividad Medical Foundation Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.

SUMMARY:

Natividad Medical Foundation (NMF) philanthropically supports enhancements to Natividad Medical Center (NMC) through capital projects and programs that continually improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care.

DISCUSSION:

Natividad Medical Foundation's (NMF) philanthropic services include capital campaign and major gift planning and fundraising, donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; and administering restricted funds and foundation gifts.

NMF will also provide critical services requested by the hospital, including Natividad Medical Center/Natividad Medical Foundation Joint Community Relations.

In addition, NMF raises philanthropic donations each year to support high quality patient care, such as patient basic needs assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; a countywide diabetes prevention education program and blood sugar testing supplies for low-income diabetic patients; free diagnostic mammograms and biopsies for economically disadvantaged women; assistance for women with cancer; and healing art for the hospital. NMF continues to prepare, secure and provide fiscal management for government grants and contracts to support Natividad's programs, including the Family Medicine Residency Program.

In addition, NMF has provided philanthropic support for programs operated at and on behalf of NMC, such as the Board of Supervisors' initiatives for gang violence intervention and prevention (CHOICE).

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 3 is \$2,097,435 of which \$576,795 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Investing in Natividad Medical Foundation's philanthropic services mobilizes external funding for capital equipment, capital projects, and high-impact patient programs. This work advances the County's Strategic Plan by accelerating Goal A: Well-Being & Quality of Life – expanding access to exceptional health services and closing service-delivery gaps, and Goal E: Dynamic Organization & Employer of Choice – growing non-General-Fund revenues and strengthening Natividad's long-term fiscal sustainability.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Charles Harris, MD, Chief Executive Officer, 783-2553

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Natividad Medical Foundation Amendment No. 3

Natividad Medical Foundation Amendment No. 2

Natividad Medical Foundation Amendment No. 1

Natividad Medical Foundation Agreement

Attachments on file with the Clerk of the Board

.Title

Adopt a Resolution to:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a License Agreement with the Regents of the University of California, a California corporation, to grant a non-exclusive, non-transferable, revocable license to enter upon and use approximately 766 square feet of office space, located at 1326 Natividad Road, Unit A3, Salinas, California, in the Valle Verde Medical Condominium Complex, for the purpose of conducting environmental health research and health education on environmental exposures in Salinas Valley children, as part of the Center for the Health Assessment of Mothers and Children of Salinas (CHAMACOS), a research initiative affiliated with the University of California, Berkeley, on a month-to-month basis commencing December 1, 2025, for \$500 per month; and
- b. Find that the proposed License Agreement is in the public interest and that said License Agreement will not substantially conflict or interfere with the use of the property by the County.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a resolution to:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a License Agreement with the Regents of the University of California, a California corporation, to grant a non-exclusive, non-transferable, revocable license to enter upon and use approximately 766 square feet of office space, located at 1326 Natividad Road, Unit A3, Salinas, California, in the Valle Verde Medical Condominium Complex, for the purpose of conducting environmental health research and health education on environmental exposures in Salinas Valley children, as part of the Center for the Health Assessment of Mothers and Children of Salinas (CHAMACOS), a research initiative affiliated with the University of California, Berkeley, on a month-to-month basis commencing December 1, 2025, for \$500 per month; and
- b. Find that the proposed License Agreement is in the public interest and that said License Agreement will not substantially conflict or interfere with the use of the property by the County.

SUMMARY:

Natividad has had a relationship with CHAMACOS, a University of California Berkeley affiliated research program, for over twenty years to support research on environmental exposures in Salinas Valley children. Due to budget constraints, CHAMACOS seeks to relocate from its trailer located on the Natividad campus. Natividad proposes a month-to-month license agreement for new space at 1326 Natividad Road, Unit A3, where CHAMACOS will continue its critical research and community health work.

DISCUSSION:

Natividad has maintained a long-standing relationship, spanning over twenty years, with the Center for the Health Assessment of Mothers and Children of Salinas (CHAMACOS), a research initiative affiliated with the University of California, Berkeley. CHAMACOS is home to the

longest-running longitudinal birth cohort study on pesticide and environmental exposures among children in a farmworker community.

In 1999, CHAMACOS enrolled pregnant women living in the Salinas Valley and has since followed these families for decades. The study tracks environmental exposures, such as, pesticides and other chemicals and assesses children's growth, health, and development every one to two years. In 2010, nine-year-old children from the original cohort were re-enrolled and will continue to be followed into adulthood.

The CHAMACOS study has led to numerous peer-reviewed publications in leading medical and scientific journals, significantly advancing our understanding of environmental exposures and their impact on community health.

CHAMACOS has played a vital role in supporting and empowering the Salinas Valley community. Key initiatives include:

- **Environmental Health Education:** In collaboration with California State University, Monterey Bay and funded by the National Institutes of Health, CHAMACOS educated local elementary, middle, and high school science teachers on environmental health issues. They also supported teachers in developing engaging curricula and student activities.
- **Air Quality Monitoring:** CHAMACOS installed purple air monitors across the Salinas Valley to track and report on outdoor air quality.
- **Health Screenings:** The program provided personalized blood test results to participants, alerting them to health risks such as elevated cholesterol or diabetes. For some individuals, this was their only form of health screening, linking them to essential clinical care.
- **Farmworker Outreach:** CHAMACOS has educated more than 40,000 farmworkers on how to reduce personal and family exposure to pesticides.
- **Youth Engagement:** The CHAMACOS Youth Council empowered local high school students with hands-on research experience, helping them analyze data, share findings with the community, and advocate for policy changes at the state level.

Since the study's inception, CHAMACOS has operated from a portable trailer on Natividad's campus, paying nominal rent to the County of Monterey for the use of the land. Recently, due to budget constraints, CHAMACOS approached Natividad Medical Center to request support in identifying a new location on campus, as they can no longer afford the trailer rental fees.

Natividad Medical Center proposes to enter into a month-to-month license agreement for \$500 per month for space located at the Valle Verde Medical Condominium Complex 1326 Natividad Road, Unit A3 in Salinas, CA. The designated space that is approximately 766 square feet will be used by CHAMACOS to continue follow-up activities with cohort participants. This includes conducting interviews and performing limited clinical assessments such as laboratory testing.

Government Code Section 25526.6 provides that the Board may authorize a County officer to convey an interest in real property to a public agency upon a finding that the conveyance of said interest is in the public interest and will not substantially conflict or interfere with the use of the property by the County.

Government Code Section 25526.6 states,

Notwithstanding any other provision of law, the board may grant or otherwise convey, or by ordinance, may authorize such county officer or officers as are deemed appropriate, to grant or otherwise convey an easement, license, or permit for use of any real property of the county to the state, or to any county, city, district, or public agency or corporation, or to any public utility corporation in the manner and upon the terms and conditions as the board or authorized county officer determines or prescribes, upon a finding by the board or authorized county officer that the conveyance is in the public interest and that the interest in land conveyed will not substantially conflict or interfere with the use of the property by the county.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved the License Agreement as to form and legality. County-Auditor Controller has reviewed and approved as to financial provisions. On November 10, 2025, the License Agreement was reviewed and approved by NMC's Finance Committee and by its Board of Trustees for consideration and approval by the Board of Supervisors.

FINANCING:

There is no anticipated fiscal impact to the General Fund resulting from approval of this License Agreement. The anticipated \$500 rent payments received on a month-to-month basis will be deposited as revenue in accounting string: 451-9600-8142-4675.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

This action supports the Board of Supervisors' Strategic Plan goals for well-being and quality of life, sustainable infrastructure for the present and future, and safe and resilient communities by promoting the maintenance, sustainability, and responsible use of County facilities to support community-based research, education, and public health in Monterey County.

- x Well-Being and Quality of Life
- x Sustainable Infrastructure for the Present and Future
- x Safe and Resilient Communities
- ____ Diverse and Thriving Economy

Prepared by: Andrea Rosenberg, Chief Ancillary and Support Services Officer, 783-

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2553

Attachments:

License Agreement

Draft Resolution - WORD

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC Agreement Legistar Number: _____

..Title

a Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC for consulting services at NMC for a maximum County obligation of \$210,000 for the term of December 1, 2025 through November 30, 2026.

b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard payment conditions, termination, insurance, royalties and inventions, miscellaneous provisions and limitations on liability provisions within the agreement.

c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or designee to execute up to three (3) future amendments that do not exceed 10% (\$21,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$273,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC for consulting services at NMC for a maximum County obligation of \$210,000 for the term of December 1, 2025 through November 30, 2026.

b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard payment conditions, termination, insurance, royalties and inventions, miscellaneous provisions and limitations on liability provisions within the agreement.

c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or designee to execute up to three (3) future amendments that do not exceed 10% (\$21,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$273,000.

SUMMARY:

ECG Management Consultants (ECG) is a healthcare consulting firm with significant expertise in hospital and health system operations. ECG will work closely with Natividad staff to improve labor and operational efficiency and enhance service delivery.

DISCUSSION:

The firm will offer guidance on planning and identifying opportunities to achieve these efficiencies, specifically focusing on improving patient services and access.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 14, 2025.

FINANCING:

The cost for this agreement is \$210,000 of which \$150,000 which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Partnering with ECG will empower Natividad to deliver services with the right resources, all while carefully monitoring the financial impact on our hospital budget. This strategic collaboration is essential for securing our long-term sustainability and ensuring we continue to meet the needs of our community.

- ☐ Well-Being and Quality of Life
- ☒ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Daniel Leon, CFO, 783-2561

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Coker Group Holdings, LLC dba Coker Legistar Number: _____

..Title

a Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a standard agreement with Coker Group Holdings, LLC dba Coker for consulting services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.

b. Approve and authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a standard agreement with Coker Group Holdings, LLC dba Coker for consulting services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.

b. Approve and authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000.

SUMMARY:

Coker Group is a healthcare consulting firm with significant expertise in public hospital and health system operations. Coker will work closely with Natividad staff to analyze opportunities for operational efficiency and enhancements to service delivery. Their focus will include supply chain, purchased services, revenue cycle, health information technology, ambulatory, and pharmacy.

DISCUSSION

The firm will offer guidance on planning and identifying opportunities to achieve these efficiencies and improving patient services and access.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 14, 2025.

FINANCING:

The cost for this agreement is \$300,000 of which \$150,000 which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Partnering with Coker will help Natividad to deliver services more efficiently and effectively. This strategic collaboration is essential for securing our long-term sustainability and ensuring we continue to meet the needs of our patients and community

- ☐ Well-Being and Quality of Life
- ☒ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Daniel Leon, CFO, 783-2561

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Coker Group Holdings, LLC dba Coker Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

OptumInsight, Inc.

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Optum, for OptumInsight, Inc. services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Optum, for OptumInsight, Inc. services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

Optum services will provide secondary physician review for inpatient and observation stays. This function plays a critical role in the utilization review process by offering an independent, evidence-based assessment of medical necessity and level of care. The secondary review ensures that clinical decisions align with regulatory and payer requirements, supports appropriate resource utilization, and helps prevent potential denials. Through this collaborative process, Optum physician reviewers work closely with case management and treating providers to validate or clarify admission status determinations, ultimately promoting quality care and compliance with reimbursement guidelines.

DISCUSSION

Optum services are necessary to maintain the TAR-free process that Natividad participates in. By utilizing Optum for secondary physician review, the hospital meets the requirements established under the TAR-free agreement, ensuring continued eligibility for streamlined utilization review and claims processing. This partnership supports compliance with state and federal Conditions of Participation by providing objective medical necessity reviews, proper documentation, and oversight

of inpatient and observation admissions. Maintaining adherence to these processes helps Natividad avoid administrative delays, reduce denial risk, and uphold regulatory standards while ensuring patients receive appropriate and timely care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this nonstandard agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The nonstandard agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 14, 2025.

FINANCING:

The cost for this nonstandard agreement is \$300,000 of which \$ 100,000 /which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This partnership supports the initiative by promoting efficient, compliant care delivery that strengthens healthcare quality, accountability, and access for the community.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Karen Friedrich, Director of Case Management, 831-783-2556

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

OptumInsight, Inc. Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CareFusion Solutions, LLC d/b/a MedKeeper Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Standard agreement with CareFusion Solutions, LLC dba MedKeeper for verification software guide services at NMC for a maximum County obligation of \$226,854 for the term of five years effective as of the last signature date with NMC signing last.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Standard agreement with CareFusion Solutions, LLC dba MedKeeper for verification software guide services at NMC for a maximum County obligation of \$226,854 for the term of five years effective as of the last signature date with NMC signing last.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539.

SUMMARY:

Some medications must be given to patients by administration into a vein. When not commercially available these medications must be prepared by Natividad Medical Center's pharmacy. This is called compounding. It is important that the correct medication is selected and that the correct dose is drawn up. Wrong doses or wrong medications could harm patients. IV Workflow systems like MedKeeper's PharmacyKeeper Verification software guide pharmacy staff as they prepare these medications by providing step-by-step directions. The medications used and their doses are verified for accuracy by the software. The software also helps with the collection and storage of legally required documentation.

DISCUSSION

The IV Workflow system consists of software, a barcode reader, and a scale. The IV Workflow system has many benefits for Natividad Medical Center. The primary benefit is patient safety. Using barcode scanning technology the software ensures that correct medications are used. The use of the scale allows use of gravimetrics to ensure correct doses are used. During preparation pictures are taken at critical steps in the process to aid pharmacists when they perform required final checks on the completed medication. These processes help to prevent wrong drug and wrong dose errors in IV

compounding. The Institute for Safe Medication Practices recommends the use of IV Workflow systems.

There are workflow benefits from using the software. All items needed to be prepared are placed in the same work queue. Medications needed on an immediate or STAT basis are moved to the top of the queue automatically. The queue is visible to the entire pharmacy allowing other personnel to gather needed constituents for production. The queue is available to staff answering phone calls about specific compounded medications. This increases efficiency.

The software also collects, records, and makes records easily retrievable. This assists Natividad Medical Center with meeting regulatory requirements.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this agreement is \$226,854 of which \$46,491 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PALN GOALS SECTION:

IVWorkflow software helps to prevent medication errors in the preparation of intravenously administered medications. This ensures that patients get the correct dose and correct medication which improves the health of Monterey County residents.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jason Warren, Pharmacy Director, 831-772-7720

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Amendment No. 2

Amendment No. 1

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-16297) with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management services, extending the agreement an additional one (1) year period (November 28, 2025 through November 27, 2026) for a revised full agreement term of November 28, 2022 through November 27, 2026, and adding \$300,000 for a revised total agreement amount not to exceed \$1,150,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-16297) with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management services, extending the agreement an additional one (1) year period (November 28, 2025 through November 27, 2026) for a revised full agreement term of November 28, 2022 through November 27, 2026, and adding \$300,000 for a revised total agreement amount not to exceed \$1,150,000.

SUMMARY:

Natividad Medical Center entered into an agreement with Healthcare Transformation, LLC, a national firm experienced in providing healthcare consulting services and interim professional placements, in November of 2022, for specialized consulting services to evaluate Natividad's current Core Measure performance and processes and to implement best practices to improve performance. It is necessary to amend this Agreement to extend the Supervising Nurse positions until permanently filled.

DISCUSSION

Healthcare Transformation, LLC (HCT) is a national firm experienced in providing interim management-level professional placements in health care organizations. HCT provides essential support by supplying expert agency clinical supervising and nursing staff for NMC when vacancies occur. With their assistance, NMC will effectively staff critical areas of the hospital.

The demand for staff has surged in recent years due to a decreasing pool of qualified applicants. NMC experiences resignations, increasing the urgency to attract qualified management and supervisory staff committed to providing exceptional care for our community. NMC is requesting to continue to partner with HCT to meet the hospital's staffing needs and maintain the highest standards of care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this amendment No. 3 is \$300,000 of which \$300,000 is included in the FY 2025-26 Recommended. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This action ensures Natividad's compliance with all applicable state and federal laws requiring clinic/RN leadership and that these essential services will remain available to patients and the community.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Janine Bouyea, Assistant Administrator, Human Resources Department, 783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Amendment No. 3

Amendment No. 2

Amendment No. 1

Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Data Innovations Master Agreement for Laboratory Software

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$120,570 with an agreement term effective when signed by both parties for a three year period.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard confidentiality, insurance, and limitations on liability provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept and execute a non-standard Business Associate Agreement associated with the Master Agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$120,570 with an agreement term effective when signed by both parties for a three year period.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard confidentiality, insurance, and limitations on liability provisions within the agreement.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept and execute a non-standard Business Associate Agreement associated with the Master Agreement.

SUMMARY:

Natividad seeks to enter into a master agreement for software maintenance and support services with Data Innovations to ensure that support is available to its SD2 middleware software which has been in use since 2018 in Natividad's laboratory. Natividad's lab processes over 1.5 million lab tests annually. A licensed Clinical Laboratory Scientist reviews every test prior to sending a validated result to a provider. This process includes the use of this SD2 intelligence software. The SD2 software receives all laboratory data from various instrumentation at use by Natividad's lab which the scientist then accesses to approve or reject a result. The software is customizable to create laboratory rules to auto verify results that are normal results.

DISCUSSION:

Natividad originally purchased the SD2 software from another vendor, McKesson Medical-Surgical (McKesson), via an agreement that was approved by the Board of Supervisors on February 27, 2018. That agreement expired in January of 2022, however, in 2021, prior to the agreement expiration, McKesson stopped supporting the SD2 software and transferred the ownership of the SD2 software licenses to its customers. In 2022 the Board of Supervisors approved the Transfer Letter of Agreement between Natividad and Data Innovations to acknowledge the transfer of ownership of the SD2 software from McKesson to Natividad.

Use of this software does improve efficiency and safety to patients by allowing the clinical laboratory scientist to focus on results that are abnormal or problematic. By turning the attention to

critical results away from normal results, the scientists have improved efficiencies to be able to get the critical results to the providers faster.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed this master agreement as to form. The agreement has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this agreement is \$120,570, of which \$54,270 was included in the FY 25-26 Adopted budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of the SD2 middleware software enables more efficient data analysis for lab scientists during lab tests which ultimately improve the quality of patient care at Natividad.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Arthur Tiongson, Laboratory Clinical Manager, 772-7660

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Data Innovations Master Agreement

Business Associates Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

SEPTEMBER 30, 2025

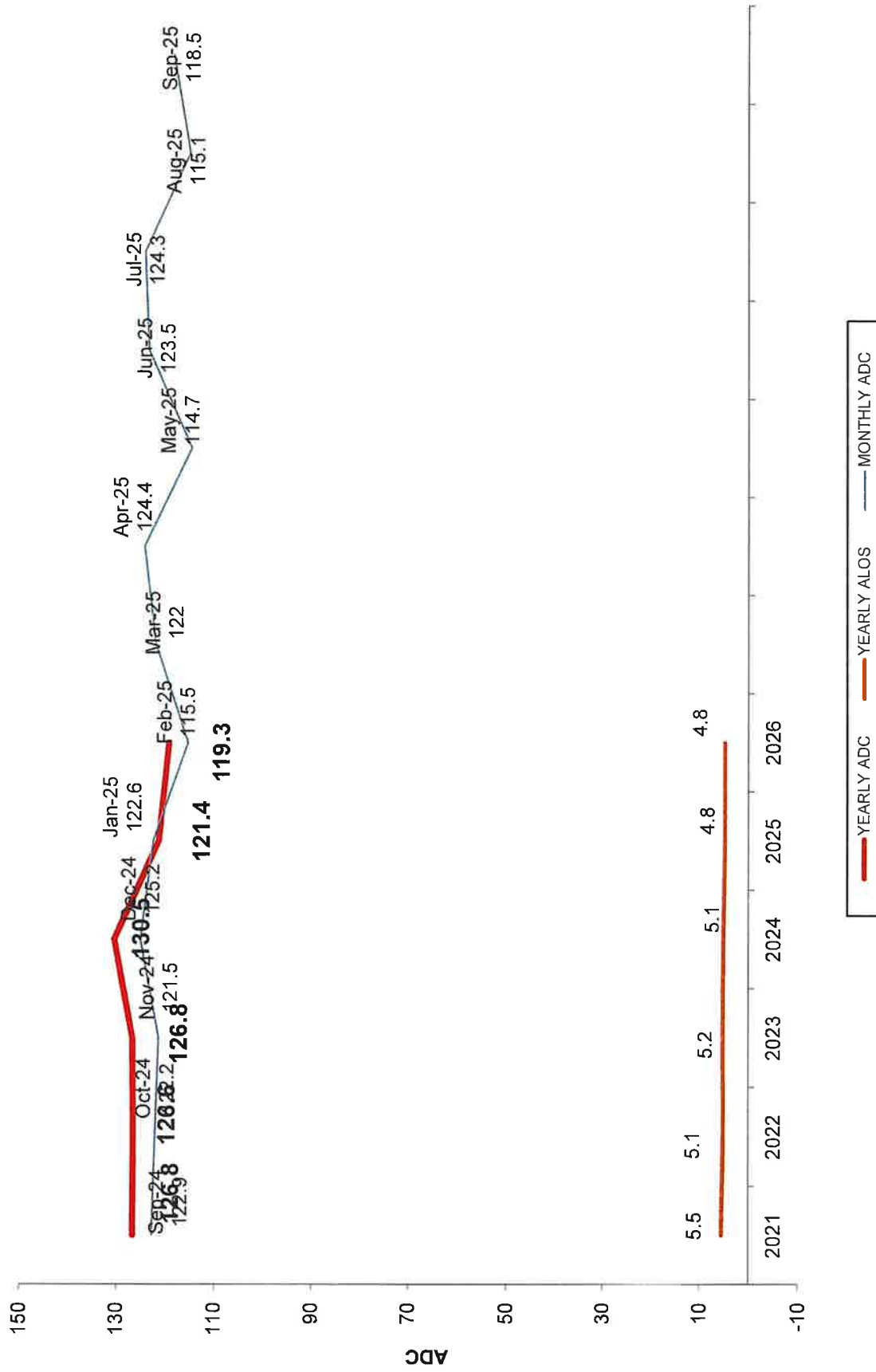
10/23/25

FINANCIAL STATEMENTS

SEPTEMBER 30, 2025

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NATIVIDAD
STATISTICAL REPORT
September 30, 2025

Month-To-Date					Year-To-Date					
7-25	8-25	9-25	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PY			
1	191	180	168	253	NICU	15	775	539	720	-25.14%
2	1,807	1,626	1,692	1,718	Med/Surg	57	5,269	5,125	4,972	3.08%
3	169	173	208	202	ICU	10	621	550	559	-1.61%
4	64	62	40	102	Peds	12	312	166	291	-42.96%
5	830	807	745	816	Acute Rehab	28	2,502	2,382	2,352	1.28%
6	306	238	304	301	OB/Gyn	27	923	848	935	-9.30%
7	3,367	3,086	3,157	3,391	TOTAL ACUTE	149	10,400	9,610	9,829	-2.23%
8	486	482	397	449	Psychiatric	19	1,376	1,365	1,412	-3.33%
9	3,853	3,568	3,554	3,840	TOTAL DAYS	168	11,776	10,975	11,241	-2.37%
10	329	273	263	276	Nursery	18	846	865	891	-2.92%
AVERAGE DAILY CENSUS										
11	81.8	73.5	80.4	85.8	Acute	121	85.8	78.6	81.3	-3.32%
12	26.8	26.0	24.8	27.2	Acute Rehab	28	27.2	25.9	25.6	1.17%
13	15.7	15.5	13.2	15.0	Psychiatric	19	15.0	14.8	15.3	-3.27%
14	124.3	115.1	118.5	128.0	TOTAL	168	128.0	119.3	122.2	-2.37%
15	10.6	8.8	8.8	9.2	Nursery	18	9.2	9.4	9.7	-3.09%
PERCENTAGE OF OCCUPANCY										
16	67.6%	60.7%	66.4%	70.9%	Acute		70.9%	65.0%	67.2%	-3.3%
17	95.7%	92.9%	88.6%	97.1%	Acute Rehab		97.1%	92.5%	91.4%	1.2%
18	82.6%	81.6%	69.5%	78.9%	Psychiatric		78.9%	77.9%	80.5%	-3.3%
19	74.0%	68.5%	70.5%	76.2%	TOTAL		76.2%	71.0%	72.7%	-2.4%
20	58.9%	48.9%	48.9%	51.1%	Nursery		51.1%	52.2%	53.9%	-3.1%
ADMISSIONS										
21	682	622	664	667	Acute		2,045	1,968	2,000	-1.60%
22	66	58	61	60	Acute Rehab		182	185	162	14.20%
23	41	59	57	48	Psychiatric		148	157	137	14.60%
24	789	739	782	774	TOTAL		2,375	2,310	2,299	0.48%
25	199	169	172	174	Nursery		535	540	559	-3.40%
26	203	177	183	185	Deliveries		567	563	592	-4.90%
DISCHARGES										
27	622	574	591	619	Acute		1,899	1,787	1,898	-5.85%
28	66	63	61	59	Acute Rehab		181	190	165	15.15%
29	44	55	65	49	Psychiatric		151	164	139	17.99%
30	732	692	717	727	TOTAL		2,231	2,141	2,202	-2.77%
31	184	162	154	160	Nursery		490	500	519	-3.66%
AVERAGE LENGTH OF STAY										
32	4.9	4.8	4.5	5.0	Acute(Hospital wide no babies)		5.0	4.8	4.9	-2.04%
33	12.6	13.9	12.2	13.7	Acute Rehab		13.7	12.9	14.5	-11.03%
34	2.5	2.3	2.9	2.6	OB/Gyn		2.6	2.6	2.5	4.00%
35	11.9	8.2	7.0	9.3	Psychiatric		9.3	8.7	10.3	-15.53%
36	1.7	1.6	1.5	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,472	4,808	4,801	5,006	Emergency Room		15,352	14,081	14,491	-2.83%
38	389	386	405	418	ER Admits		1,282	1,180	1,187	-0.59%
39	49.3%	52.2%	51.8%	54.0%	ER Admits as a % of Admissions		54.0%	51.1%	51.6%	-1.06%
40	159	239	243	131	Trauma Cases		401	641	414	54.83%
41	8,190	7,730	8,091	7,228	Clinic Visits		22,166	24,011	21,715	10.57%
ANCILLARY PROCEDURES BILLED										
42	56,930	53,677	56,229	54,262	Lab Tests		166,403	166,836	163,807	1.85%
43	4,700	4,429	4,701	4,698	Radiology Procedures		14,407	13,830	13,588	1.78%
44	289	306	254	254	MRI Procedures		779	849	771	10.12%
45	119	84	95	101	Nuclear Med Procedures		311	298	351	-15.10%
46	1,488	1,428	1,411	1,370	Ultrasound Procedures		4,202	4,327	4,090	5.79%
47	3,072	3,002	3,202	2,878	CT Scans		8,827	9,276	8,412	10.27%
48	408	363	422	415	Surgeries		1,272	1,193	1,245	-4.18%
49	7.69	7.81	7.72	7.51	PAID FTEs PER AOB		7.51	7.74	7.82	-1.02%
50	6.66	6.87	6.82	6.59	PROD FTEs PER AOB		6.59	6.79	6.89	-1.45%
51	1,435.5	1,407.6	1,405.9	1,444.3	TOTAL PAID FTEs		1,444.3	1,416.3	1,441.2	-1.73%
52	1,242.8	1,236.9	1,243.0	1,263.3	TOTAL PROD FTEs		1,263.3	1,240.9	1,270.4	-2.32%
53	5,786	5,584	5,463	5,766	ADJUSTED PATIENT DAYS		17,682	16,824	16,959	-0.79%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2026

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
R E V E N U E													
Patient Revenue:													
Inpatient	77,615,311	66,551,124	72,649,437										216,815,872
Pro Fees	8,864,968	6,836,188	7,322,644										23,023,800
Outpatient	43,392,257	41,472,767	42,964,899										127,829,922
Total Patient Revenue	129,872,536	114,860,079	122,936,979										367,669,595
Deductions from Revenue													
Contractual Deductions	98,587,895	89,190,623	94,082,551										281,841,069
Bad Debt	3,381,834	2,737,230	3,464,645										9,583,709
Unable to Pay	232,825	127,823	218,328										578,976
Total Contractual Discounts	102,202,554	92,055,677	97,745,524										292,003,755
Net Patient Revenue	27,669,983	22,804,402	25,191,455										75,665,840
As a percent of Gross Revenue	21.31%	19.85%	20.49%										20.58%
Total Government Funding	8,506,581	8,506,581	8,506,581										25,519,743
Other Operating Revenue:													
Rent Income	134,419	134,419	134,419										403,257
Interest Income	850,000	1,500,000	1,650,000										4,000,000
NMIF Contribution	79,673	79,673	79,673										239,019
Other Income	506,953	1,896,394	775,102										3,178,449
Total Other Operating Revenue	1,571,045	3,610,486	2,639,194										7,820,724
TOTAL REVENUE	37,747,608	34,921,469	36,337,230										109,006,307
E X P E N S E													
Salaries, Wages & Benefits	22,305,813	21,818,944	21,827,794										65,952,551
Registry	526,470	417,239	660,274										1,603,983
Phys/Residents SWB & Contract Fees	5,487,262	5,388,777	5,613,278										16,489,317
Purchased Services	3,308,789	2,917,234	3,244,862										9,470,895
Supplies	3,069,231	3,131,089	3,236,964										9,439,284
Insurance	578,180	578,301	581,487										1,737,967
Utilities and Telephone	458,048	435,996	541,481										1,435,525
Interest Expense	55,495	55,495	55,495										166,486
Depreciation & Amortization	1,022,078	984,008	980,599										2,986,685
Other Operating Expense	553,027	424,302	503,201										1,480,530
TOTAL EXPENSE	37,364,403	36,151,386	37,247,436										110,763,225
NET INCOME(LOSS)	383,205	(1,229,916)	(910,206)										(1,756,918)
Normalization for Extraordinary Items													
Total Extraordinary Items													
NET INCOME BEFORE Extraordinary Items	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,756,918)
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,756,918)

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF SEPTEMBER 30, 2025

NATIVIDAD

CURRENT MONTH					YEAR -TO -DATE				
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)		Prior Yr
			\$ VAR.	% VAR			\$ VAR.	% VAR	
R E V E N U E									
Patient Revenue:									
1	\$	72,649,437	\$ (5,999,030)	(7.6)	\$	216,815,872	\$ (24,372,753)	(10.1)	\$
2		7,322,644	2,001,603	37.6		23,023,800	16,317,877	6,705,923	41.1
3		42,964,899	849,420	2.0		127,829,922	129,154,113	(1,324,191)	(1.0)
4		122,936,979	(3,148,008)	(2.5)		367,669,595	386,660,615	(18,991,020)	(4.9)
Deductions from Revenue									
5		94,062,551	1,919,288	2.0		281,841,069	294,344,309	12,503,240	4.2
6		3,464,645	(358,227)	(11.5)		9,583,709	9,526,348	(57,361)	(0.6)
7		218,328	(108,105)	(98.1)		578,976	338,017	(240,959)	(71.3)
8		97,745,524	1,452,956	1.5		292,003,755	304,208,674	12,204,919	4.0
9		25,191,455	(1,695,052)	(6.3)		75,665,840	82,451,941	(6,786,101)	(8.2)
10		20.49%	21.32%			20.58%	21.32%		21.08%
As a percent of Gross Revenue									
Total Government Funding									
11		8,506,581	-	-		25,519,743	-	-	24,102,491
Other Operating Revenue:									
12		134,419	(3,305)	(2.4)		403,257	413,172	(9,915)	(2.4)
13		1,650,000	983,244	147.5		4,000,000	2,000,274	1,999,726	100.0
14		79,673	-	-		239,019	239,019	0	-
15		775,102	256,381	49.4		3,178,449	1,556,163	1,622,286	104.2
16		2,639,194	1,236,320	88.1		7,820,724	4,208,628	3,612,096	85.8
Total Other Operating Revenue									
17		36,337,230	(458,732)	(1.2)		109,006,307	112,180,312	(3,174,005)	(2.8)
TOTAL REVENUE									
EXPENSE									
18		21,827,794	(472,212)	(2.2)		65,952,551	65,073,010	(879,541)	(1.4)
19		660,274	(113,205)	(20.7)		1,603,983	1,677,679	73,696	4.4
20		5,613,278	(178,434)	(3.3)		16,489,317	16,463,250	(26,067)	(0.2)
21		3,244,862	3,368,783	3.7		9,470,895	10,275,957	805,062	7.8
22		3,238,964	139,891	4.1		9,439,284	10,361,817	922,533	8.9
23		581,487	(44,017)	(8.2)		1,737,967	1,612,410	(125,557)	(7.8)
24		541,481	(209,185)	(63.0)		1,435,525	1,019,046	(416,479)	(40.9)
25		55,495	(13,022)	(30.7)		166,486	130,249	(36,237)	(27.8)
26		980,599	86,221	8.1		2,986,685	3,271,594	284,909	8.7
27		503,201	(17,400)	(3.6)		1,480,530	1,489,775	9,245	0.6
28		37,247,436	(697,443)	(1.9)		110,763,225	111,374,787	611,562	0.5
TOTAL EXPENSE									
NET INCOME(LOSS)									
29		(910,206)	(1,156,175)	(470.0)		(1,756,918)	805,525	(2,562,443)	(318.1)
CAPITAL CONTRIBUTIONS									
30									
31		-	-	-		-	-	-	-
32		-	-	-		-	-	-	-
33		-	-	-		-	-	-	-
34	\$	(910,206)	\$ 245,969	\$ (1,156,175)	(470.0)	\$ (1,756,918)	\$ 805,525	\$ (2,562,443)	(318.1)
County Contribution									
CHANGE IN NET ASSETS									

NATIVIDAD

CAPITAL CONTRIBUTIONS

NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2025

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
							% CHG.
CURRENT ASSETS							
1	\$	115,470,903	\$ 107,233,918	\$ (8,236,985)	\$ 111,731,438	\$ 107,233,918	\$ (4,497,520)
2		58,176,956	57,528,388	(648,568)	62,531,577	57,528,388	(5,003,189)
3		61,457,410	79,905,290	18,447,880	23,419,477	79,905,290	56,485,813
4		6,316,994	6,567,749	250,755	5,646,922	6,567,749	920,826
5		5,098,485	14,156,195	9,057,710	4,957,730	14,156,195	9,198,465
6		246,520,748	265,391,540	18,870,792	208,287,145	265,391,540	57,104,396
PROPERTY, PLANT & EQUIPMENT							
7		374,972,919	375,124,230	151,311	374,480,189	375,124,230	644,041
8		(259,135,573)	(259,996,814)	(861,241)	(257,679,703)	(259,996,814)	(2,317,111)
9		115,837,346	115,127,416	(709,830)	116,800,486	115,127,416	(1,673,070)
OTHER ASSETS							
10		286,903,701	274,396,165	(12,507,536)	318,681,632	274,396,165	(44,285,468)
11	\$	649,261,794	\$ 654,915,121	\$ 5,653,326	\$ 643,769,263	\$ 654,915,121	\$ 11,145,858
TOTAL ASSETS							
							1.7 %
CURRENT LIABILITIES							
12		36,223,159	38,789,088	2,565,929	30,523,768	38,789,088	8,265,319
13		10,898,237	14,800,829	3,902,592	11,989,306	14,800,829	2,811,523
14		50,261,481	50,261,481	-	46,779,782	50,261,481	3,481,699
15		4,475,737	4,475,737	-	4,475,737	4,475,737	-
16		11,798,976	11,948,806	149,829	13,440,120	11,948,806	(1,491,314)
17		113,657,590	120,275,940	6,618,350	107,208,713	120,275,940	13,067,227
LONG TERM LIABILITIES							
18		1,740,743	1,685,925	(54,817)	1,850,377	1,685,925	(164,452)
19		-	-	-	-	-	-
20		8,889,212	8,889,212	-	8,889,212	8,889,212	-
21		10,629,955	10,575,138	(54,817)	10,739,589	10,575,138	(164,452)
FUND BALANCES							
22		525,820,961	525,820,961	-	523,564,157	525,820,961	2,256,803
23		(846,711)	(1,756,918)	(910,206)	2,256,803	(1,756,918)	(4,013,721)
24		524,974,249	524,064,043	(910,206)	525,820,961	524,064,043	(1,756,918)
25	\$	649,261,794	\$ 654,915,121	\$ 5,653,326	\$ 643,769,263	\$ 654,915,121	\$ 11,145,857
TOTAL LIAB. & FUND BALANCES							
							(0)
							1.7 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 9/30/25

BALANCE SHEET	Beg. Balance	Accruals	IGTs Transferred Out	Received	End. Balance
Medi-Cal Waiver (DSH + SNCP)	0	3,750,000	16,521,958	(12,341,010)	7,930,948
Physician SPA	0	312,495		(410,707)	(98,212)
Rate Range IGT-CCAH-AB915	8,399,050	4,000,000			12,399,050
Medi-Cal GME	1,513,573	744,750			2,258,323
Medi-Cal HPE	0	250,000	463,339	(1,056,808)	(343,469)
SB1732	0	62,500		(5,288)	57,212
Hospital Fee	258,770	700,000		(174,011)	784,759
MCMC EPP	0	250,000			250,000
MCMC QIP	9,721,361	5,250,000	10,207,712		25,179,073
	2,318,142	10,000,000	12,344,564		24,662,706
GOVERNMENT RECEIVABLES	22,210,896	25,319,745	39,537,573	(13,987,824)	73,080,390
Accrued Donations	26,169	239,019		(148,232)	116,956
Office Buildings	78,361	403,257		(204,021)	277,596
Miscellaneous Receivable	77,489	1,043,697		(265,545)	855,641
Probation	313	329,095		(229,587)	99,821
UCSF & TOURO University	26,250	33,600		(26,250)	33,600
Interest Accrued	0	4,000,000			4,000,000
Health Department	0	441,285			441,285
Watsonville	1,000,000				1,000,000
OTHER RECEIVABLES	1,208,581	6,489,953	0	(873,634)	6,824,900
STATE/COUNTY RECEIVABLES	23,419,477	31,809,698	39,537,573	(14,861,459)	79,905,290

P & L	YTD SEP-25
Medi-Cal Waiver (DSH + SNCP)	\$ 3,750,000
Physician SPA	\$ 312,495
Rate Range IGT-CCAH-AB915	\$ 4,000,000
Medi-Cal GME	\$ 744,750
Medi-Cal HPE	\$ 250,000
SB1732	\$ 62,500
Hospital Fee	\$ 700,000
MCMC EPP	\$ 250,000
MCMC QIP	\$ 5,250,000
HD Residency Support	\$ 10,000,000
Medicare Bi-Weekly Payment	\$ (125,002)
GOVERNMENT FUNDING INCOME	\$ 25,519,743

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF SEPTEMBER 30, 2025

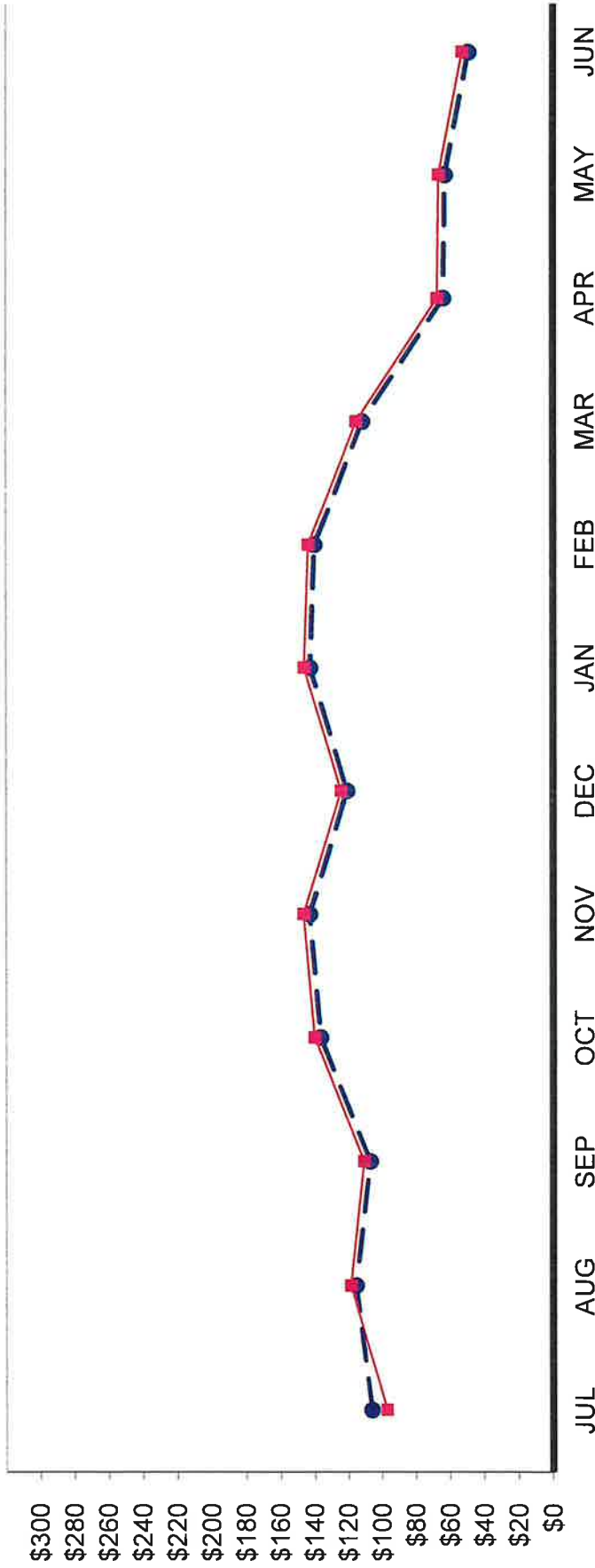
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 115,470,903	CASH AT BEGINNING OF PERIOD	\$ 111,731,438
2		FROM OPERATIONS:	
3	(910,206)	NET INCOME/(LOSS)	(1,756,918)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	861,241	DEPRECIATION/AMORT	\$ 2,317,111
6	(48,965)	SUBTOTAL	560,193
7		CHANGES IN WORKING CAPITAL:	
8	648,568	ACCOUNTS RECEIVABLE	5,003,189
9	(18,447,880)	STATE/COUNTY RECEIVABLE	(56,485,813)
10	(9,308,465)	PREPAID EXPENSE & INVENTORY	(10,119,292)
11	2,565,929	ACCRUED PAYROLL	8,265,319
12	3,902,592	ACCOUNTS PAYABLE	2,811,523
13	-	MCARE/MEDICAL LIABILITIES	3,481,699
15	-	SHORT TERM DEBT	0
16	149,829	ACCRUED LIABILITIES	(1,491,314)
17	(20,489,427)	NET (DECREASE)/INCREASE	(48,534,689)
18		CAPITAL ADDITIONS:	
19	(151,311)	PP&E ADDITIONS	(644,041)
20	-	NBV OF ASSETS DISPOSED	-
21	(151,311)	TOTAL CAPITAL (Use of Cash)	(644,041)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(164,452)
24	12,507,536	OTHER ASSETS	44,285,468
25	-	INVESTMENTS	-
26	12,452,719	TOTAL FINANCING	44,121,016
27	(8,236,985)	INC./(DEC.) IN CASH BALANCE	(4,497,520)
28	\$ 107,233,918	CASH BALANCE - END OF PERIOD	\$ 107,233,918

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2026

	<u>BDGT-26</u>	<u>ESTIMATE</u> <u>FY2026</u>	<u>Variance to</u> <u>Budget</u>
01 Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02 Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03 EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04 EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05 QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06 AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07 SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08 CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09 HPE	\$ 250,000	\$ 250,000	\$ -
10 Reserved for future use	\$ -	\$ -	\$ -
11 Reserved for future use	\$ -	\$ -	\$ -
12 HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13 Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14 Reserved for future use	\$ -	\$ -	\$ -
15 Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16 Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
	<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>

Cash Flow Performance Fiscal Year 2026 (in Millions)

—●— YTD Projections
 —■— BUDGET 2026



	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	106.1	115.5	107.2	136.6	143.0	120.9	142.7	140.1	111.7	64.0	63.1	49.5
BDGT	97.1	118.5	110.7	140.1	146.4	124.4	146.2	143.5	115.2	67.4	66.5	52.9
Variance	9.0	(3.0)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2026

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	111,731,438	106,104,156	115,462,344	107,225,359	136,602,338	142,982,226	114,488,215	142,697,034	140,082,483	111,712,745	63,967,701	63,072,161	111,731,438
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	27,741,846	28,056,872	25,580,389	31,868,112	20,453,717	23,405,737	31,390,605	23,931,036	27,719,526	29,134,215	27,352,494	25,248,464	321,882,014
Short-Daile payments		1,049,909	497,793	531,310	207,545	-	1,602,158	52,612	1,708,429	-	1,009,594	-	6,659,350
Short-Daile IGTs		376,411	101,605	-	-	-	-	-	535,405	-	181,975	-	1,195,396
Provider Fee				-	419,346	-	419,346	-	419,346	-	-	365,526	1,623,564
Rate-Range CY24				-	-	-	31,989,775	-	-	-	-	-	31,989,775
Hospital Presumptive Eligibility			5,288	-	-	210,698	-	-	195,672	-	-	150,712	562,370
Foundation Donations	73,997	53,344	20,890	-	135,515	35,261	118,232	63,531	394,348	157,601	83,357	52,592	1,188,669
MCaI Waiver CY25 (GPP)	12,341,010			3,716,859	-	-	-	-	-	9,466,292	-	-	25,524,161
SB1732		174,011		-	-	-	-	2,180,462	-	-	-	-	2,354,473
Health Department Reimb				186,837	-	384,597	268,055	138,077	-	242,176	-	144,556	1,364,298
Medi-Cal GME		1,056,808		-	174,257	882,551	-	-	882,551	-	882,551	710,108	4,588,826
Medi-Cal Cost Report FY19 settlement	3,083,580			-	-	-	-	-	-	-	-	-	3,083,580
P14 - FYE 6/30/11				-	8,674,231	-	-	-	-	-	-	-	8,674,231
Medicare Cost Report settlement		398,119		-	-	-	-	-	-	-	-	-	398,119
CCAH CalAIM Incentive Payments				150,554	-	-	-	-	-	486,946	-	-	637,500
AB915				-	-	-	-	-	-	-	2,287,935	-	2,287,935
Rent Income	93,356	17,310	93,356	87,171	16,820	393,511	126,503	126,503	126,503	127,003	126,553	126,993	1,461,580
QIP				32,840,663	-	-	-	-	-	32,840,663	-	-	65,681,327
EPP				19,545,619	-	-	-	-	-	19,545,619	-	-	39,091,239
Physician SPA			410,707	246,662	-	-	-	-	-	-	641,489	-	1,498,858
CCAH Hospital Quality Incentive Program (HQIP)		799,500		-	799,000	-	-	799,000	-	-	719,100	-	3,116,600
CCAH Specialty Care Incentive (SCI)			650	-	-	-	-	-	-	25,208	-	245,463	271,321
Capital Expenditures		(151,311)		-	-	-	-	-	-	-	-	139,535	(11,777)
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	8,224,757	463,339	13,073,949	-	463,339	-	27,950,841	-	813,788	-	82,302,830
Fund 404 Transfer		459,385	4,279,913	9,621	-	734,305	602,689	306,908	-	-	-	-	6,392,820
Interest Income				-	3,023,037	-	2,067,860	-	-	3,751,201	-	-	8,842,097
Miscellaneous Revenue	350,260	657,509	396,757	449,893	486,859	592,280	416,520	585,957	437,415	237,410	574,821	531,111	5,716,793
Total Cash Receipts	44,147,388	63,796,343	39,612,104	90,096,641	47,464,276	26,638,941	69,465,082	28,184,085	60,370,036	96,014,334	34,873,656	27,715,059	628,377,946
CASH DISBURSEMENTS													
Purchased Services and Supplies	12,670,196	11,553,412	9,074,239	11,830,991	3,730,747	12,328,103	17,132,026	8,448,629	37,526,167	117,209,842	10,962,806	20,705,541	273,172,698
Rate Range Assessment Fee CY23				-	1,705,723	-	-	-	-	-	-	-	1,705,723
Rate Range IGT CY24				-	11,368,226	-	-	-	-	-	-	-	11,368,226
Rate Range IGT CY23				-	-	-	-	-	-	-	-	-	-
HD Residency Support				-	125,000	-	125,000	-	-	-	-	-	250,000
IGT Medi-Cal GME	463,339			463,339	-	-	463,339	-	-	-	813,788	-	2,203,806
IGT MCaI Waiver CY25 (GPP)	8,297,201		8,224,757	-	-	-	-	-	6,364,449	-	-	-	22,886,407
IGT EPP		10,207,712		-	-	-	-	-	9,241,828	-	-	-	19,449,540
IGT QIP		12,344,564		-	-	-	-	-	12,344,564	-	-	-	24,689,128
Short-Daile IGT			101,605	-	-	-	-	304,658	161,618	373,787	181,975	-	1,123,643
P14 - FYE 6/30/11				6,717,584	-	-	-	-	-	-	-	-	6,717,584
Building Lease / Rental Equipment				-	-	-	-	-	-	-	-	-	-
Unfunded Actuarial Liability (UAL) Annual Allocation				-	-	16,468,967	-	-	-	-	-	-	16,468,967
COP Principal & Interest Payments				4,673,795	-	-	-	-	335,411	-	-	-	5,009,205
Payroll and Benefits	20,922,200	20,332,468	20,522,011	21,858,711	21,355,590	21,858,711	21,858,711	20,349,356	21,858,711	21,355,590	21,858,711	21,355,590	255,486,360
Workers Comp Allocation			5,572,265	5,670,004	-	-	-	-	-	-	-	-	11,242,269
Property Insurance	14,177		2,317,130	2,765,719	-	-	-	-	-	-	-	-	5,097,026
General Liability Ins - Non Recoverable			691,259	671,101	-	-	-	-	-	-	-	-	1,362,360
General Liability Ins - Recoverable			1,194,511	1,160,454	-	-	-	-	-	-	-	-	2,354,965
Professional Liability Ins	502,177			1,283,440	-	-	-	-	-	-	-	-	1,785,617
Cyber Insurance	24,736			27,836	-	-	-	-	-	-	-	-	52,572
COWCAP	4,402,626			-	-	-	-	-	-	-	-	-	4,402,626
Data Processing				-	-	1,066,093	266,991	266,876	-	533,849	533,889	532,859	3,200,556
NWC Solar - Engie				3,312,520	1,763,809	1,376,632	1,376,632	989,454	794,497	1,034,773	647,596	407,320	11,703,230
SB1732				-	-	-	-	-	-	210,363	-	-	210,363
Transfer From 451 to 404				-	-	-	-	-	-	-	-	-	-
Transfer From 451 to IGT				-	-	-	-	-	-	-	-	-	-
Transfer From 451 to Strategic Funds				-	-	-	-	-	-	-	-	-	-
Capital Expenditures	793,160		151,311	284,170	1,035,294	2,034,447	33,564	439,663	112,531	3,041,174	770,432	-	8,695,746
Total Cash Disbursements	48,089,813	64,438,155	47,849,089	60,719,663	41,084,388	55,132,952	41,256,263	30,798,636	88,739,775	143,759,378	35,769,196	43,001,310	690,638,617
Increase/(Decrease)	(3,942,425)	9,358,188	(8,236,985)	29,376,979	6,379,888	(28,494,011)	28,208,820	(2,614,551)	(28,369,739)	(47,745,044)	(895,540)	(15,286,251)	(62,260,671)
Ending Cash Fund 451	107,789,014	115,462,344	107,225,359	136,602,338	142,982,226	114,488,215	142,697,034	140,082,483	111,712,745	63,967,701	63,072,161	47,785,910	49,470,767
(+) Cash In Transit	(1,684,858)					6,433,575						1,684,858	
(+) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	
Ending Cash as per G/L	106,112,715	115,470,903	107,233,918	136,610,897	142,990,784	120,930,348	142,705,593	140,091,042	111,721,303	63,976,260	63,080,720	49,479,326	
Fund 404													
Beginning Balance	177,393,776	177,393,776	176,934,391	172,654,478	172,644,858	172,644,858	171,910,552	171,307,864	171,000,956	171,000,956	171,000,956	171,000,956	
Transfer In from fund 451	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer Out fund 404	-	(459,385)	(4,279,913)	(9,621)	-	(734,305)	(602,689)	(306,908)	-	-	-	-	
Capital Expenditures													
Ending Cash Fund 404	177,393,776	176,934,391	172,654,478	172,644,858	172,644,858	171,910,552	171,307,864	171,000,956	171,000,956	171,000,956	171,000,956	171,000,956	
Ending Cash Fund 451 & 404	285,182,789	292,396,735	279,879,838	309,247,196	315,627,083	286,398,767	314,004,898	311,083,439	282,713,700	234,968,656	234,073,116	218,786,865	