



Finance Committee Meeting 2026

January 9, 2026



Finance Committee Meeting

Friday, January 9, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 948 3819 0262 when prompted. You will then enter the Password: 912725 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/94838190262?pwd=EICgr9Q7KnaNuszKmwjz778aJ1xL6f.1>

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Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.
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TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



Reunión del Comité de Finanzas

Viernes, 9 de enero de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)
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Ingrese el número de ID de la reunión: 948 3819 0262 cuando se le solicite. Luego, ingrese la contraseña: 912725 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/94838190262?pwd=EICgr9Q7KnaNuszKmwjz778aJ1xL6f.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
- O
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Call to Order

Manuel Osorio, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of November 7, 2025, Finance Committee Special Meeting. *Pages 8-19*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 20-34*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Nonstandard Participation and Confidentiality Agreement with RLDatix Safety Institute ("PSO") to enable NMC to participate in the RLDatix Safety Institute, a federally certified Patient Safety Organization (PSO), to confidentially share patient safety and quality data and receive legally protected analytics and insights to improve patient care at no cost for the term of December 10, 2025 through December 9, 2026.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard provisions within the agreement. *Pages 35-36 (Tammy Perez)*
4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive agreement between the County of Monterey and Healing HealthCare Company, LLC for the provision of C.A.R.E Channel programming for broadcasting services for Natividad Medical Center, an amount not to exceed \$10,445 for the term of January 1, 2026 through December 31, 2026; and
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard, insurance, and limitations on liability provisions within the agreement. *Pages 37-38 (Janine Bouyea)*
5. Receive and Approve October 2025 Financial Report. *Pages 39-51* **Daniel Leon, CFO**
6. Receive and Approve November 2025 Financial Report. *Pages 39-51* **Daniel Leon, CFO**

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, FEBRUARY 6, 2026 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, January 9, 2026
Consent Items

Attachment A

1. Pages 20-21	Receive annual update on the status of compliance with the Structural Performance Category ratings of the buildings on the Natividad Medical Center campus, and on the services provided in each building, as required by Assembly Bill (AB) 1882 (Chapter 584), Statutes of 2022 until compliance with the seismic safety standards outlined in the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983 is achieved.
2. Pages 22-23	<ol style="list-style-type: none">a. Authorize the Chief Executive Officer at Natividad Medical Center (NMC) or a designee to award a construction agreement in the amount of \$4,768,885 to Angeles Contractor Inc., the lowest responsible and responsive base bidder, for the Natividad Medical Center Medical-Surgical 3 Renovation Project; andb. Approve the NMC's Chief Executive Officer's recommendation to accept the Performance Bond and Payment Bond executed and submitted by Angeles Contractor Inc.; andc. Approve and authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute the construction contract and, subject to the requirements of the Public Contract Code, approve change orders that do not exceed 10 percent of the original contract amount and do not materially alter the scope of work.
3. Pages 24-26	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a standard agreement with Comtel Systems Technology, Inc for software maintenance and repair to the Rauland Nurse Call system services at NMC for an amount not to exceed \$395,597 with an agreement term February 1, 2026 through January 31, 2031.
4. Pages 27-28	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 10 to the agreement (A-13298) with Net Health Systems, Inc. for rehabilitation documentation software and licenses, extending the agreement an additional two (2) year period (December 1, 2025 through November 30, 2027) for a revised full agreement term of August 31, 2016 through November 30, 2027 and adding \$175,807 for a revised total agreement amount not to exceed \$856,424.
5. Pages 29-30	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Order No. 1264842, applying the terms and conditions of the parties Master Subscription Agreement (A-14570) between the County of Monterey and Wolters Kluwer Health, Inc. (WKH) for the provision of nursing education online tools, subscriptions, licenses, and maintenance support services at NMC for the term of November 27, 2025 through January 31, 2029, and adding \$264,716 for a revised total agreement amount not to exceed \$687,675.
6. Pages 31-32	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for subscription and consulting services, extending the agreement an additional 1 year period January 3, 2026 through January 2, 2027 for a revised full agreement term of January 3, 2018 through January 2, 2027, and adding \$25,859 for a revised total agreement amount not to exceed \$250,229.

<p>7. <i>Pages 33-34</i></p>	<ul style="list-style-type: none"> a. Authorize the County Counsel to execute an agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, for a term Date Fully Executed through December 31, 2028, for a total contract liability of \$900,000; and b. Authorize the County Counsel to execute up to three (3) future amendments, future amendments to the agreement that do not significantly alter the scope of work and do not cause an increase of more than 10% (\$90,000) of the original contract amount of the agreement, for a total contract liability of (\$990,000).
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Finance Committee Meeting

Friday, November 7, 2025

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

MINUTES

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PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.



Reunión del Comité de Finanzas

Viernes, 7 de noviembre de 2025

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la reunión

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

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- O**
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El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

NOTA IMPORTANTE: SI TODOS LOS MIEMBROS DEL COMITÉ ESTÁN PRESENTES EN PERSONA, LA PARTICIPACIÓN PÚBLICA A TRAVÉS DE ZOOM ES SÓLO POR CONVENIENCIA Y NO ES REQUERIDA POR LEY. SI SE PIERDE LA TRANSMISIÓN DE ZOOM POR CUALQUIER RAZÓN, LA REUNIÓN PUEDE SER PAUSADA MIENTRAS SE INTENTA SOLUCIONAR EL PROBLEMA, PERO LA REUNIÓN PUEDE CONTINUAR A DISCRECIÓN DEL PRESIDENTE.

Board Members: Dr. Charles Harris and Dr. Valerie Vigil

Absent: Manuel Osorio

NMC Staff/County: Ari Entin, Daniel Leon, Arti Tiognson, Dr. Craig Walls, Jeanne-Ann Balza, and Cher Krause

Call to Order

Dr. Valerie Vigil, Chair

Roll Call

Present

Dr. Valerie Vigil
Dr. Charles Harris

Absent

Manuel Osorio

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of October 3, 2025 Finance Committee Special Meeting.

MOTION: ***Motion to approve the minutes of October 3, 2025 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.***

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: ***Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 17, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.***

3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2026 in Attachment B.

MOTION: ***Motion to approve Consent Item 3 for consideration by the NMC Board of Trustees, the schedule of regular meetings of the Finance Committee for calendar year 2026, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.***

Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute a License Agreement with the Regents of the University of California, a California corporation, to grant a

non-exclusive, non-transferable, revocable license to enter upon and use approximately 766 square feet of office space, located at 1326 Natividad Road, Unit A3, Salinas, California, in the Valle Verde Medical Condominium Complex, for the purpose of conducting environmental health research and health education on environmental exposures in Salinas Valley children, as part of the Center for the Health Assessment of Mothers and Children of Salinas (CHAMACOS), a research initiative affiliated with the University of California, Berkeley, on a month-to-month basis commencing December 1, 2025, for \$500 per month; and

- b. Find that the proposed License Agreement is in the public interest and that said License Agreement will not substantially conflict or interfere with the use of the property by the County. **(Andrea Rosenberg)**

MOTION: Motion to approve Scheduled Item 4, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Executive Consulting Group, LLC, dba ECG Management Consultants, a Delaware LLC for consulting services at NMC for a maximum County obligation of \$210,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard payment conditions, termination, insurance, royalties and inventions, miscellaneous provisions and limitations on liability provisions within the agreement.
 - c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or designee to execute up to three (3) future amendments that do not exceed 10% (\$21,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$273,000. **(Dr. Charles Harris)**

MOTION: Motion to approve Scheduled Item 5, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

6. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a standard agreement with Coker Group Holdings, LLC dba Coker for consulting services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Approve and authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$390,000. **(Dr. Charles Harris)**

MOTION: Motion to approve Scheduled Item 6, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Optum, for OptumInsight, Inc. services at NMC for a maximum County obligation of \$300,000 for the term of December 1, 2025 through November 30, 2026.
 - b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$30,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over

\$390,000.

- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled Item 7, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Standard agreement with CareFusion Solutions, LLC dba MedKeeper for verification software guide services at NMC for a maximum County obligation of \$226,854 for the term of five years effective as of the last signature date with NMC signing last.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
 - c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$22,685) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$249,539. **(Dr. Craig Walls)**

MOTION: *Motion to approve Scheduled Item 8, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-16297) with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, including but not limited to Nursing Directors, Executive Interim Leadership, Clinic Services Management and Ancillary Management services, extending the agreement an additional one (1) year period (November 28, 2025 through November 27, 2026) for a revised full agreement term of November 28, 2022 through November 27, 2026, and adding \$300,000 for a revised total agreement amount not to exceed \$1,150,000. **(Janine Bouyea)**

MOTION: *Motion to approve Scheduled Item 9, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$120,570 with an agreement term effective when signed by both parties for a three year period.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard confidentiality, insurance, and limitations on liability provisions within the agreement.
 - c. Approve the NMC's Chief Executive Officer's recommendation to accept and execute a non-standard Business Associate Agreement associated with the Master Agreement. **(Andrea Rosenberg)**

MOTION: *Motion to approve Scheduled Item 10, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

11. Receive and Approve September 2025 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the September 2025 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Adjournment at 8:55 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, November 7, 2025
Consent Items
MINUTES
Attachment A

1.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14065) with Accruent, LLC for maintenance management software services, extending the agreement an additional one (1) year period (January 1, 2026 through December 31, 2026) for a revised full agreement term of January 1, 2018 through December 31, 2026, and adding \$38,414 for a revised total agreement amount not to exceed \$220,103.</p>
2.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-16146) with Locumtenens.com, LLC for recruiting and assignment of physician services, extending the agreement an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 26, 2022 through March 31, 2026, and adding \$1,300,000 for a revised total agreement amount not-to-exceed \$11,700,000.</p>
3.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendments No. 14 to the agreements with Medical Search, LLC dba SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. dba Medical Doctor Associates (A-12899), and amendment No. 15 to the agreement with AMN Healthcare Locum Tenens, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to Request for Proposals (RFP) #9600-61, extending the agreements an additional three (3) month period (January 1, 2026 through March 31, 2026) for a revised full agreement term of August 1, 2015 through March 31, 2026; with no change to the total aggregate amount for all agreements not-to-exceed \$22,700,000.</p>
4.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14125) with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription services, extending the agreement an additional three (3) period (February 1, 2026 through January 31, 2029) for a revised full agreement term of October 1, 2018 through January 31, 2029 and adding \$185,736 for a revised total agreement amount not to exceed \$645,559.</p>
5.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16651) with Delphine Engel, MD Inc. to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027 and adding \$350,000 for a revised not to exceed amount of \$750,000 in the aggregate; and</p> <p>b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$790,000.</p>
6.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his</p>

	<p>designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16660) with David R. Flemming, MD to provide general and critical care surgical services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2022 to December 31, 2027 and adding \$100,000 for a revised not to exceed amount of \$500,000 in the aggregate; and</p> <p>b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.</p>
7.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-16661) with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of October 1, 2022 to December 31, 2027, with no change to the total contract amount of \$400,000; and</p> <p>b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.</p>
8.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.</p>
9.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Tele-Rheumatology Medical Associates dba Rheum Without Walls to provide rheumatology services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2024 to December 31, 2027, and adding \$300,000 for a revised total agreement amount not to exceed \$500,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount, and do not increase the total contract amount above \$520,000.</p>
10.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of January 1, 2025 to December 31, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$20,000) of the original contract amount and do not increase the total contract amount above \$420,000.</p>

11.	<ul style="list-style-type: none"> a. Ratify execution by the designee of the CEO for Natividad Medical Center of an agreement with ECMO PRN, dated September 9, 2025, for one-time ECMO services and ECMO interfacility transportation services; and b. Approve CEO's recommendation to accept non-standard insurance and limitation of liability provisions in the agreements; and c. Authorize the Auditor-Controller to process payment to ECMO for specified outstanding invoices in the amount of \$1,500 for ECMO services and ECMO interfacility transportation services.
12.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a nonstandard agreement with Medisolv, Inc. for electronic submittal of quality metrics services at NMC for a maximum County obligation of \$435,000 for the term of January 1, 2026 through December 31, 2028. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Master Business Agreement. c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard contract provisions within the Business Associate Agreement. d. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments that do not exceed 10% (\$43,500) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$478,500.
13.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Vizient, Inc. for the provision of participation in its no cost group purchasing program for Natividad Medical Center, at no cost for the term of July 1, 2025 through June 30, 2026.</p>
14.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-17040) with Healthcare Coding & Consulting Services, LLC for U.S. base remote medical record coding and consulting services, adding \$780,000 for a revised total agreement amount not to exceed \$1,380,000 with no change to the existing term of August 22, 2024 through August 21, 2026.</p>
15.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Stryker Sales Corporation dba Stryker Instruments for the provision of preventative maintenance on power tools and Neptune equipment services for Natividad Medical Center, for a maximum County obligation of \$40,000 for the term of May 15, 2025 through November 14, 2025.</p>
16.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a retroactive agreement between the County of Monterey and Planned Parenthood Mar Monte-San Jose Health Center for the provision of Resident rotations for Natividad Medical Center, for the term of February 1, 2025 through February 14, 2030 at no cost ; and b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
17.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.</p>



Finance Committee Meeting
Friday, November 7, 2025
Consent Items
MINUTES
Attachment B

Natividad Medical Center
Finance Committee
2026 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		

..Title

Receive annual update on the status of compliance with the Structural Performance Category ratings of the buildings on the Natividad Medical Center campus, and on the services provided in each building, as required by Assembly Bill (AB) 1882 (Chapter 584), Statutes of 2022 until compliance with the seismic safety standards outlined in the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983 is achieved.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Receive annual update on the status of compliance with the Structural Performance Category ratings of the buildings on the Natividad Medical Center campus, and on the services provided in each building, as required by Assembly Bill (AB) 1882 (Chapter 584), Statutes of 2022 until compliance with the seismic safety standards outlined in the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983 is achieved.

SUMMARY:

The Alfred E. Alquist Hospital Facilities Seismic Safety Act (HFSSA) of 1983 established statewide seismic safety standards for hospital facilities. Under the Act, owners of general acute care inpatient hospitals must, by January 1, 2030, either demolish, replace, or convert to non-acute care use any hospital buildings that are not in substantial compliance with HFSSA regulations, or seismically retrofit those buildings to achieve compliance.

DISCUSSION:

Assembly Bill 1882 (AB 1882) is intended to increase transparency and public awareness regarding a hospital's compliance with HFSSA seismic safety standards. The bill requires public notification through on-site hospital postings, public notices, publication on the Department of Health Care Access and Information (HCAI) website, and annual compliance status updates until compliance is achieved. Hospitals must also submit an annual report detailing each building's Structural Performance Category (SPC), Nonstructural Performance Category (NPC), and the services provided in each building on the hospital campus.

Each general acute care hospital building is assigned an SPC rating that measures the anticipated seismic performance of its structural systems, including beams, columns, shear walls, slabs, and foundations. Hospitals must achieve an SPC rating of 3 or higher to meet structural compliance requirements. Buildings are also assigned an NPC rating that evaluates the anchorage and bracing of nonstructural elements, including architectural components, mechanical and electrical systems, medical equipment, and associated piping, ductwork, conduits, and machinery. Hospitals must achieve an NPC rating of 5 to meet nonstructural compliance requirements. AB 1882 further requires hospitals to notify patients and the public when a building does not meet both the SPC 3 and NPC 5 standards.

Natividad Medical Center (NMC) operates eight acute care buildings that are subject to SPC and NPC compliance requirements. Currently, seven of the eight buildings meet SPC standards; however, none meet NPC-5 requirements. NMC has worked closely with the architectural firm Hamelton Green and Abrams (HGA) and its engineering consultants and developed a Seismic

Master Plan that will either bring these buildings into compliance or remove non-compliant facilities from HCAI jurisdiction prior to the 2030 deadline.

In addition, NMC has contracted with 19Six Architects to develop plans and specifications to address requirements identified in the Seismic Master Plan. Three proposals were submitted to coordinate the development of key improvements necessary to achieve NPC 5 compliance:

1. Bracing end-of-line fire sprinkler systems in acute care areas;
2. Separating Building 600A from Building 600B, including construction of a compliant corridor connection to Building 940; and
3. Upgrading campus infrastructure to support a minimum of 72 hours of emergency operations.

The required Services Report was submitted to HCAI on December 17, 2025, and the Hospital Signage Report was submitted on November 26, 2024. Staff will continue to provide annual updates on compliance progress. A detailed summary of each affected building's SPC and NPC ratings, along with the services provided in each building, is included in the attached report.

OTHER AGENCY INVOLVEMENT:

This report has been supported by the Finance Committee and NMC's Board of Trustees on January 9, 2026

FINANCING:

A design fee of \$200,000 was approved in Fiscal Year 2022–2023, followed by an allocation of \$100,000 in FY 2024–2025 and an additional \$2,450,000 in FY 2025–2026 in the Adopted Budget for the three projects identified above. Design and construction costs beyond these allocations will be funded in future fiscal-year budgets, with no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

By complying with the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983, Natividad Medical Center will be able to continue providing health care and improving the quality of life for Monterey County residents and their families.

- ☒ Economic Development
- ☒ Administration
- ☒ Health & Human Services
- ☒ Infrastructure
- ☒ Public Safety

Prepared by: Brian Griffin, Project Manager. (831) 783-2605

Approved by: Dr. Charles R. Harris, Chief Executive Officer, (831) 783.2551

Attachments: Attachment A - Structural Performance Category and Services report
Attachment B - Facility Map - Public Notices

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer at Natividad Medical Center (NMC) or a designee to award a construction agreement in the amount of \$4,768,885 to Angeles Contractor Inc., the lowest responsible and responsive base bidder, for the Natividad Medical Center Medical-Surgical 3 Renovation Project; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept the Performance Bond and Payment Bond executed and submitted by Angeles Contractor Inc.; and
- c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute the construction contract and, subject to the requirements of the Public Contract Code, approve change orders that do not exceed 10 percent of the original contract amount and do not materially alter the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer at Natividad Medical Center (NMC) or a designee to award a construction agreement in the amount of \$4,768,885 to Angeles Contractor Inc., the lowest responsible and responsive base bidder, for the Natividad Medical Center Medical-Surgical 3 Renovation Project; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept the Performance Bond and Payment Bond executed and submitted by Angeles Contractor Inc.; and
- c. Approve and authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute the construction contract and, subject to the requirements of the Public Contract Code, approve change orders that do not exceed 10 percent of the original contract amount and do not materially alter the scope of work.

SUMMARY:

Natividad Medical Center (NMC) requests approval from the Board of Supervisors to award the construction contract for the Medical-Surgical 3 Renovation Project. Approval of this item will allow NMC to proceed with the construction phase of the project.

DISCUSSION:

Natividad Medical Center is entering the construction phase of a project to modernize and renovate the Medical-Surgical Inpatient Unit located on the third floor of Building 500. The project includes the integration of new technology, most notably patient charting stations in each patient room and at select hallway locations. Additional improvements include upgraded lighting at patient headwalls and refreshed finishes in patient rooms, toilet rooms, and designated areas of the public corridors.

NMC engaged Hammel, Green and Abrahamson (HGA) to prepare the construction documents and specifications under NMC's On-Call Architectural Agreement (MYA6333). HGA submitted the construction documents to the California Department of Health Care Access and Information (HCAI) on May 23, 2024, and received approval on May 7, 2025.

Bids were publicly opened and read aloud by the Contracts/Purchasing Agent on November 25, 2025, at the Clerk of the Board's Conference Room 1032, Monterey County Government Center, 168 West Alisal Street, Salinas, California. NMC received one (1) bid from two (2) eligible bidders. The lowest responsible and responsive base bid, in the amount of \$4,768,885, was submitted by Angeles Contractor Inc.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Specifications as to form and legality, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been supported by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

NMC has transferred \$7,958,209 to Fund 404 to support the design and construction of the Medical-Surgical 3 Renovation Project. As of September 2025, current expenditures total \$337,782. Based on the estimated probable cost, sufficient funding is available to cover construction. The total identified cost is \$7,161,000, which includes \$4,768,885 for construction and \$2,392,115 allocated as a construction reserve. This action will have no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Approval of this item will allow NMC to proceed with construction of the Medical-Surgical 3 Renovation Project. Completion of this project will significantly enhance the quality and functionality of the facility, supporting the delivery of high-quality patient care in a modern and comfortable environment.

- ☐ Well-Being and Quality of Life
- ☒ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Brian Griffin, Project Manager (831) 783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s): Angeles Contractor Inc. Agreement, which includes Performance and Payment Bonds

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Comtel Systems Technology, Inc Agreement

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a standard agreement with Comtel Systems Technology, Inc for software maintenance and repair to the Rauland Nurse Call system services at NMC for an amount not to exceed \$395,597 with an agreement term February 1, 2026 through January 31, 2031.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a standard agreement with Comtel Systems Technology, Inc for software maintenance and repair to the Rauland Nurse Call system services at NMC for an amount not to exceed \$395,597 with an agreement term February 1, 2026 through January 31, 2031.

SUMMARY:

The proposed agreement with Comtel Systems Technology, Inc. provides five (5) years of software maintenance and support for Natividad Medical Center's Rauland Responder 5 Nurse Call system. The agreement ensures continued access to technical support, software fixes, security updates, and manufacturer-released software updates that are necessary to maintain the stability, reliability, and regulatory readiness of the Nurse Call system.

DISCUSSION

The Rauland Responder 5 Nurse Call system is a mission-critical clinical communication tool used throughout Natividad Medical Center to enable patients, nurses, and other clinical staff to communicate quickly and reliably. The system supports patient safety by allowing patients to request assistance, enables staff to respond efficiently to alarms and events, and helps coordinate care at the bedside and across units. To ensure this system remains secure, stable, and supported, Natividad Medical Center requires ongoing software maintenance and access to technical support from a qualified, authorized Rauland dealer.

Comtel Systems Technology, Inc. is the authorized Rauland distributor and service provider for Natividad Medical Center's Responder 5 system. The proposed five-year Software Maintenance and Service Agreement covers manufacturer-required software maintenance fees, software patches and fixes, and security and feature updates for the Responder 5 application. The agreement also provides for remote monitoring and troubleshooting via a secure VPN connection, telephone support to hospital staff, and implementation of software updates necessary to resolve system issues.

In addition to the recurring maintenance and support, the agreement includes funding for software-related services on a time and materials basis. These services may include configuration changes, implementation of new software features, or other software upgrades that become advisable during the term of the agreement. Comtel Systems Technology, Inc. will perform such enhancements at the hourly rates specified in the agreement, with any additional work authorized in advance by Natividad Medical Center. This structure allows Natividad Medical Center to plan for known maintenance costs while retaining flexibility to implement needed improvements over the five-year

period.

The services under this agreement are beneficial to Natividad Medical Center because they help ensure that the Nurse Call system remains current with manufacturer-released updates, operates reliably on supported platforms, and is promptly restored in the event of a software malfunction. Maintaining support coverage mitigates the risk of prolonged downtime that could disrupt communications between patients and caregivers, and it reduces the likelihood of unplanned emergency repairs at higher, non-contract rates. The agreement's provisions governing remote access and customer responsibilities also help ensure that the system is operated in a secure and compliant manner.

These services are also beneficial to patients and clinical staff. A stable and properly maintained Nurse Call system supports timely response to patient needs, enhances patient safety and satisfaction, and contributes to efficient nursing workflow. Prompt application of software fixes and security updates helps protect the integrity and availability of the system, which in turn supports the hospital's ability to provide safe and reliable care.

This item represents a renewal and continuation of software maintenance and support for the existing Responder 5 system rather than a change in system platform. This agreement ensures continuity of support for a critical clinical communication system and aligns with Natividad Medical Center's commitment to safe and reliable patient care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this agreement is \$395,597 of which \$79,119 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Maintaining reliable clinical communication systems, such as the Rauland Responder 5 Nurse Call system supports safe and resilient communities by enhancing patient safety, care coordination, and emergency response within Natividad Medical Center. Ongoing software maintenance and support ensure that this critical system remains secure, up to date, and available when needed, thereby strengthening the hospital's ability to provide consistent, high-quality care to Monterey County residents.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Ari Entin, Hospital Chief Information Officer, 783-2564
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Comtel Systems Technology, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Net Health Systems Renewal and Amendment No. 10

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 10 to the agreement (A-13298) with Net Health Systems, Inc. for rehabilitation documentation software and licenses, extending the agreement an additional two (2) year period (December 1, 2025 through November 30, 2027) for a revised full agreement term of August 31, 2016 through November 30, 2027 and adding \$175,807 for a revised total agreement amount not to exceed \$856,424.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 10 to the agreement (A-13298) with Net Health Systems, Inc. for rehabilitation documentation software and licenses, extending the agreement an additional two (2) year period (December 1, 2025 through November 30, 2027) for a revised full agreement term of August 31, 2016 through November 30, 2027 and adding \$175,807 for a revised total agreement amount not to exceed \$856,424.

SUMMARY:

Natividad Medical Center's (NMC) outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc is in use as Meditech does not presently offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

DISCUSSION

Net Health's enterprise solution provides therapists and therapy teams with the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

In addition, Natividad Medical Center (NMC) utilizes Net Health's AgilityEH software package for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software allows Natividad Medical Center (NMC) to better monitor and report services rendered, such as TB Screening, Respiratory Fit Testing, Exposure Management and

Vaccination Administration to meet regulatory requirements for employee health services.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 10 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 10 has also been reviewed and approved by Natividad Medical Center's (NMC) Finance Committee and by its Board of Trustees on January 9, 2026

FINANCING:

The cost for this renewal and amendment No. 10 is \$175,807 of which \$71,792 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This agreement is for a software system which improves data processing at Natividad Medical Center (NMC). By enhancing documentation accuracy and regulatory compliance, this system supports patient safety and ensures resilient healthcare operations. Additionally, the use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Raquel Mojica, IT Business Applications Manager, 831-783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Net Health Systems Inc Renewal and Amendment 10

Net Health Systems Inc 9

Net Health Systems Inc 8

Net Health Systems Inc 7

Net Health Systems Inc 6

Net Health Systems Inc 5

Net Health Systems Inc 4

Net Health Systems Inc 3

Net Health Systems Inc 2

Net Health Systems Inc 1

Net Health Systems Inc Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Wolters Kluwer Health, Inc. Order No. 1264842

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Order No. 1264842, applying the terms and conditions of the parties Master Subscription Agreement (A-14570) between the County of Monterey and Wolters Kluwer Health, Inc. (WKH) for the provision of nursing education online tools, subscriptions, licenses, and maintenance support services at NMC for the term of November 27, 2025 through January 31, 2029, and adding \$264,716 for a revised total agreement amount not to exceed \$687,675.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Order No. 1264842, applying the terms and conditions of the parties Master Subscription Agreement (A-14570) between the County of Monterey and Wolters Kluwer Health, Inc. (WKH) for the provision of nursing education online tools, subscriptions, licenses, and maintenance support services at NMC for the term of November 27, 2025 through January 31, 2029, and adding \$264,716 for a revised total agreement amount not to exceed \$687,675.

SUMMARY:

This summary outlines the renewal request and continued use of Lippincott clinical and learning programs provided by Wolters Kluwer Health, Inc. (WKH), nationally recognized as a gold-standard source of evidence-based clinical practice resources. The services include Lippincott Procedures, Lippincott Learning, and Blended Learning, which together support standardized, safe, and high-quality patient care while ensuring staff competency and regulatory compliance. Lippincott Procedures is a web-based clinical reference that provides step-by-step evidence-based procedural guidance. The resource includes more than 1,700 validated procedures and skills spanning nursing, respiratory therapy, and physical therapy. Content is regularly updated to reflect current evidence and professional practice standards, ensuring clinicians have reliable, real-time access to best practices at the point of care.

Lippincott Learning and Blended Learning provide comprehensive online competency management and continuing education resources. The library includes evidence-based courses developed in collaboration with The Joint Commission Resources and supports both self-directed and instructor-led learning. These programs are now fully integrated with the HealthStream Learning Management System, allowing leadership to assign required education, track completion electronically, and monitor compliance across clinical departments. To ensure deliverables are met, a structured oversight process will be implemented through ongoing evaluation of utilization metrics and periodic review to confirm alignment with regulatory requirements, accreditation standards, and organizational priorities.

DISCUSSION:

The Lippincott programs provide significant benefits to both the hospital and the patients it serves. For the organization, these services support standardization of care, regulatory compliance, and workforce competency. By providing staff with a trusted source of evidence-based procedures and

education, the hospital reduces practice variation, strengthens clinical governance, and supports compliance with The Joint Commission and other accrediting bodies. The availability of customizable, evidence-based learning modules allows the organization to tailor education to unit-specific needs while maintaining consistency across departments. Overall, the continued use of Lippincott programs represents a strategic investment in clinical excellence, patient safety, and workforce development, aligning with the hospital's mission to deliver high-quality, evidence-based care to the community.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Order No. 1264842 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Order No. 1264842 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this Order No. 1264842 is \$264,716 which \$93,046.09 is included in the FY 2025-26 Adopted Budget. Amounts for the remaining will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The hospital is committed to serving the people of Monterey County by delivering the highest quality, safe, and patient-centered care. Ensuring clinicians have access to current, evidence-based resources directly supports the organization's strategic goals related to patient safety and workforce development. Investment in evidence-based professional development tools strengthens staff competency and enables the hospital to meet regulatory requirements while continuously improving patient outcomes and community trust. Also, it is critical that evidence-based resources such as Lippincott programs are available for staff's professional development in order to maintain high quality and safe patient care.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Health and Human Services
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Maria Lourdes Escolta, Director of Nursing Education, 783-2851

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Wolters Kluwer Health, Inc., Order No. 1268482

Wolters Kluwer Health, Inc. Amendment No. 2

Wolter Kluwer Health, Inc. Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

MD Buyline, Inc., a symplr Company Renewal and Amendment No. 5
Number: _____

Legistar

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for subscription and consulting services, extending the agreement an additional 1 year period January 3, 2026 through January 2, 2027 for a revised full agreement term of January 3, 2018 through January 2, 2027, and adding \$25,859 for a revised total agreement amount not to exceed \$250,229.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for subscription and consulting services, extending the agreement an additional 1 year period January 3, 2026 through January 2, 2027 for a revised full agreement term of January 3, 2018 through January 2, 2027, and adding \$25,859 for a revised total agreement amount not to exceed \$250,229.

SUMMARY:

Natividad is seeking to extend the current agreement with MD Buyline for its quote subscription services.

DISCUSSION

MD Buyline provides Natividad Medical Center (NMC) with access to its automated cost analysis subscription services. The cost analysis subscription services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto generated include a cost comparative analysis and also provide NMC with suggestions as to which areas can be more easily negotiated down. NMC has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, NMC can make new product decisions with greater efficiency, transparency and supporting documentation.

This subscription previously included a license for a Medical Supply Recall Notification Tracker, however, MD Buyline discontinued that service in late 2025. Natividad is actively pursuing a replacement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No.5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No.5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this renewal and amendment No. 5 is \$25,859 which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Jason Garcia, Purchasing and Materials Support Director, 783-2375

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

MD Buyline Renewal and Amendment 5

MD Buyline Amendment 4

MD Buyline Renewal and Amendment 3

MD Buyline Renewal and Amendment 2

MD Buyline Amendment 1

MD Buyline Membership Agreement

Attachments on file with the Clerk of the Board

..Title

- a. Authorize the County Counsel to execute a standard agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, for a maximum County obligation of \$900,000 for a term Date Fully Executed through December 31, 2028; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$90,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$990,000.

..Report**RECOMMENDATION:****It is recommended the Board of Supervisors:**

- a. Authorize the County Counsel to execute a standard agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, for a maximum County obligation of \$900,000 for a term Date Fully Executed through December 31, 2028; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$90,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$990,000.

SUMMARY:

Natividad seeks to enter into a new agreement with an existing contractor Hooper, Lundy & Bookman PC (“HLB”). As the largest law firm in the U.S. dedicated exclusively to representing health care clients, and with clients in all 50 states and two U.S. territories, the law firm represents some of the largest and most respected providers and suppliers from coast to coast.

DISCUSSION:

Natividad looks to HLB to identify and evaluate opportunities and challenges, help make informed decisions, and devise and implement strategies to reach its goals. Particular areas of assistance include inpatient and outpatient behavioral health compliance, licensing and accreditation, Medicare and Medi-Cal reimbursement, federal and state privacy and confidentiality requirements, and operational issues.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad’s Finance Committee and Board of Trustees on January 9, 2025.

FINANCING:

The cost for this agreement is \$900,000 of which \$300,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The legal services provided by Hooper Lundy & Bookman advance the County's Strategic Plan in assisting in the expansion of access to exceptional health services, in the growth in non-General-Fund revenues, and in strengthening of Natividad's long-term fiscal sustainability.

X Well-Being and Quality of Life

X Sustainable Infrastructure for Present and Future

 Safe and Resilient Communities

 Diverse and Thriving Economy

X Administrative

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

Hooper, Lundy and Bookman P.C. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RLDATIX SAFETY INSTITUTE PARTICIPATION AND CONFIDENTIALITY AGREEMENT

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Nonstandard Participation and Confidentiality Agreement with RLDatix Safety Institute (“PSO”) to enable NMC to participate in the RLDatix Safety Institute, a federally certified Patient Safety Organization (PSO), to confidentially share patient safety and quality data and receive legally protected analytics and insights to improve patient care at no cost for the term of December 10, 2025 through December 9, 2026.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Nonstandard Participation and Confidentiality Agreement with RLDatix Safety Institute (“PSO”) to enable NMC to participate in the RLDatix Safety Institute, a federally certified Patient Safety Organization (PSO), to confidentially share patient safety and quality data and receive legally protected analytics and insights to improve patient care at no cost for the term of December 10, 2025 through December 9, 2026.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard provisions within the agreement.

SUMMARY:

RLDatix Patient Safety Organization (PSO) helps hospitals strengthen patient safety by providing a federally recognized framework for collecting, analyzing, and learning from occurrence reports. When hospitals submit safety events through the RLDatix PSO, those reports can be protected as Patient Safety Work Product under the Patient Safety and Quality Improvement Act, helping keep them confidential and privileged. This protection encourages open, honest reporting by staff, supports system-wide learning, and enables hospitals to identify risks, share insights, and implement improvements without fear that safety reports will be used for punitive or legal purposes.

DISCUSSION

RLDatix PSO services support Natividad Medical Center by providing a protected, structured way to collect and analyze occurrence reports, helping the organization identify trends, reduce risk, and improve care processes. The federal confidentiality protections encourage staff to report safety events more openly, leading to more complete data and stronger system-wide learning. Participation also supports regulatory compliance, strengthens the hospital’s patient safety culture, and enables leadership to make data-driven improvements without fear that reports will be used for punitive or legal purposes.

For patients, these services contribute to safer, higher-quality care. By protecting and analyzing occurrence reports, the hospital can better identify hazards, prevent repeat events, and implement improvements that reduce the risk of harm. This proactive approach helps ensure more consistent, reliable care and reinforces the hospital's commitment to patient safety, transparency, and continuous improvement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

There is no cost associated with this Agreement.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Participation in the RLDatix Patient Safety Organization supports the BOS strategic plan by strengthening a culture of safety and continuous learning through protected, transparent reporting of safety events. This enables the organization to identify risks early, implement effective improvements, and consistently deliver the highest quality and safest care for patients.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Tammy Perez, Director of Quality 831-783-2512

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

RLDatix Safety Institute ("PSO") Participation and Confidentiality Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Healing HealthCare Company, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive agreement between the County of Monterey and Healing HealthCare Company, LLC for the provision of C.A.R.E Channel programing for broadcasting services for Natividad Medical Center, an amount not to exceed \$10,445 for the term of January 1, 2026 through December 31, 2026; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard, insurance, and limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive agreement between the County of Monterey and Healing HealthCare Company, LLC for the provision of C.A.R.E Channel programing for broadcasting services for Natividad Medical Center, an amount not to exceed \$10,445 for the term of January 1, 2026 through December 31, 2026; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard, insurance, and limitations on liability provisions within the agreement.

SUMMARY:

Natividad has secured a grant with the assistance of the Natividad Medical Center Foundation to assist in providing additional resources for patients who are in the facility when it comes to their television choices. The C.A.R.E. Channel will provide Natividad with an additional option focused on 24-hour relaxation programming that combines soothing nature imagery with calming instrumental music. This type of programming has shown to reduce anxiety, support rest and sleep, and improve the overall hospital experience for patients and families. This therapeutic environment helps mitigate stress, mask intrusive noise, and promote comfort throughout care, directly contributing to better patient well-being and a higher quality of life during medical treatment, benefiting our patients and improving the quality of care provided.

DISCUSSION

Natividad is requesting that the board approve our contract with the C.A.R.E. Channel which will assist Natividad Medical Center in meeting the Well-Being and Quality of Life Joint Commission Standard. The C.A.R.E. Channel provides continuous 24-hour relaxation programming that combines soothing nature imagery with calming instrumental music, shown to reduce anxiety, support rest and sleep, and improve the overall hospital experience for patients and families. This therapeutic environment helps mitigate stress, mask intrusive noise, and promote comfort throughout care, which contributes directly to better patient well-being and a higher quality of life during medical treatment.

Benefits to Natividad Medical Center

Research shows that therapeutic media, including calming music and nature imagery, patient outcomes by reducing stress, supporting sleep, and enhancing emotional well-being. The CARE Channel provides a proven, evidence-based platform that supports Natividad Medical Center's goals

for patient experience, healing environment, and staff wellness. Delivering 24-hour relaxation programming with calming nature imagery, instrumental music, and mindful content, the channel creates a continuous therapeutic environment throughout the hospital. Unlike typical commercial channels, which can be overstimulating or irrelevant to wellness, the CARE Channel intentionally promotes a peaceful, restorative atmosphere, aligning with the hospital's mission to be a space of health and healing.

The CARE Channel provides measurable wellness benefits for all patients and families. For older adults and patients with Alzheimer's or dementia, the calming programming reduces agitation, promotes orientation, and creates a reassuring environment. Patients with mental health challenges, including PTSD, anxiety, or depression, experience reduced stress, improved mood, and restorative sleep. Children, younger adults, and patients with chronic illness gain therapeutic distraction, emotional support, and comfort during hospitalization.

Operating automatically through the hospital's television system, the CARE Channel requires minimal staff management while ensuring consistent, high-quality experiences for patients and families. Leadership can track usage and engagement through quarterly reports, monitor outcomes, and guide quality improvement initiatives. By adopting a platform already used by over 1,000 healthcare facilities nationwide, Natividad Medical Center leverages established best practices to deliver innovative, patient-centered care while supporting staff well-being.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this agreement is \$10,445 which is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Supporting the installation of the C.A.R.E. Channel will enhance the hospital environment for our patients, leading to higher-quality care.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Janine Bouyea, Chief People Operations Officer, 783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Healing HealthCare Company, LLC Original Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

NOVEMBER 30, 2025

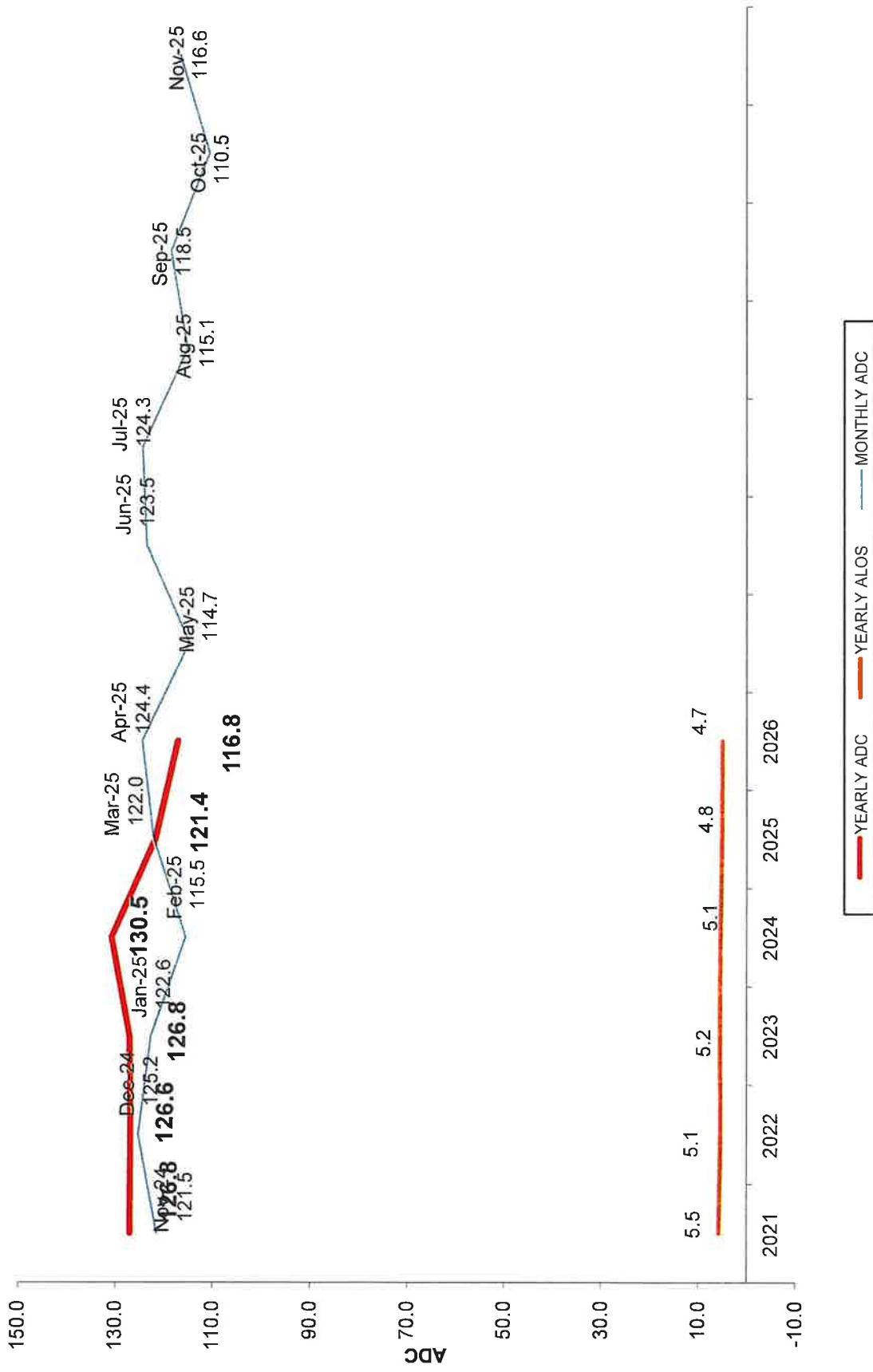
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FINANCIAL STATEMENTS

NOVEMBER 30, 2025

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NATIVIDAD
STATISTICAL REPORT
November 30, 2025

Month-To-Date					Year-To-Date					
9-25	10-25	11-25	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PY			
1	168	203	212	253	NICU	15	1,288	954	1,231	-22.50%
2	1,692	1,572	1,619	1,718	Med/Surg	57	8,762	8,290	8,306	-0.19%
3	208	181	156	202	ICU	10	1,032	886	1,011	-12.36%
4	40	59	87	102	Peds	12	518	311	510	-39.02%
5	745	794	765	816	Acute Rehab	28	4,161	3,949	3,919	0.77%
6	304	267	255	301	OB/Gyn	27	1,534	1,369	1,482	-7.62%
7	3,157	3,076	3,094	3,391	TOTAL ACUTE	149	17,295	15,759	16,459	-4.25%
8	397	350	404	449	Psychiatric	19	2,289	2,119	2,204	-3.86%
9	3,554	3,426	3,498	3,840	TOTAL DAYS	168	19,584	17,878	18,663	-4.21%
10	263	243	244	276	Nursery	18	1,407	1,363	1,372	-0.66%
AVERAGE DAILY CENSUS										
11	80.4	73.6	77.6	85.8	Acute	121	85.8	77.2	82.0	-5.85%
12	24.8	25.6	25.5	27.2	Acute Rehab	28	27.2	25.8	25.6	0.78%
13	13.2	11.3	13.5	15.0	Psychiatric	19	15.0	13.8	14.4	-4.17%
14	118.5	110.5	116.6	128.0	TOTAL	168	128.0	116.8	122.0	-4.26%
15	8.8	7.8	8.1	9.2	Nursery	18	9.2	8.9	9.0	-1.11%
PERCENTAGE OF OCCUPANCY										
16	66.4%	60.8%	64.1%	70.9%	Acute		70.9%	63.8%	67.8%	-5.9%
17	88.6%	91.4%	91.1%	97.1%	Acute Rehab		97.1%	92.1%	91.4%	0.8%
18	69.5%	59.5%	71.1%	78.9%	Psychiatric		78.9%	72.6%	75.8%	-4.2%
19	70.5%	65.8%	69.4%	76.2%	TOTAL		76.2%	69.5%	72.6%	-4.3%
20	48.9%	43.3%	45.0%	51.1%	Nursery		51.1%	49.4%	50.0%	-1.1%
ADMISSIONS										
21	664	632	648	667	Acute		3,400	3,226	3,253	-0.83%
22	61	56	50	60	Acute Rehab		303	292	286	2.10%
23	57	57	49	48	Psychiatric		246	263	232	13.36%
24	782	745	747	774	TOTAL		3,949	3,781	3,771	0.27%
25	172	159	142	174	Nursery		890	841	869	-3.22%
26	183	167	152	185	Deliveries		944	882	921	-4.23%
DISCHARGES										
27	591	608	586	619	Acute		3,158	2,958	3,037	-2.60%
28	61	55	50	59	Acute Rehab		301	295	287	2.79%
29	65	52	45	49	Psychiatric		251	261	234	11.54%
30	717	715	681	727	TOTAL		3,710	3,514	3,558	-1.24%
31	154	146	136	160	Nursery		815	782	795	-1.64%
AVERAGE LENGTH OF STAY										
32	4.5	4.6	4.7	5.0	Acute(Hospital wide no babies)		5.0	4.7	4.9	-4.08%
33	12.2	14.2	15.3	13.7	Acute Rehab		13.7	13.5	13.7	-1.46%
34	2.9	2.6	2.7	2.6	OB/Gyn		2.6	2.6	2.5	4.00%
35	7.0	6.1	8.2	9.3	Psychiatric		9.3	8.1	9.5	-14.74%
36	1.5	1.5	1.7	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,801	4,921	4,592	5,006	Emergency Room		25,531	24,253	24,900	-2.60%
38	405	419	428	418	ER Admits		2,132	2,058	1,981	3.89%
39	51.8%	56.2%	57.3%	54.0%	ER Admits as a % of Admissions		54.0%	54.4%	52.5%	3.61%
40	243	269	222	131	Trauma Cases		668	1,128	674	67.36%
41	8,091	8,305	6,643	7,228	Clinic Visits		36,864	39,025	35,784	9.06%
ANCILLARY PROCEDURES BILLED										
42	56,229	57,491	53,001	54,262	Lab Tests		276,736	277,328	272,146	1.90%
43	4,701	4,862	4,190	4,698	Radiology Procedures		23,959	22,882	23,402	-2.22%
44	254	306	265	254	MRI Procedures		1,296	1,420	1,278	11.11%
45	95	97	96	101	Nuclear Med Procedures		516	491	485	1.24%
46	1,411	1,560	1,383	1,370	Ultrasound Procedures		6,987	7,270	6,766	7.45%
47	3,202	3,344	3,023	2,878	CT Scans		14,680	15,643	14,224	9.98%
48	422	444	357	415	Surgeries		2,116	1,994	2,082	-4.23%
49	7.72	8.02	7.76	7.51	PAID FTEs PER AOB		7.51	7.81	7.82	-0.13%
50	6.82	7.03	6.50	6.59	PROD FTEs PER AOB		6.59	6.79	6.86	-1.02%
51	1,405.9	1,391.5	1,379.5	1,444.3	TOTAL PAID FTEs		1,444.3	1,402.9	1,441.0	-2.65%
52	1,243.0	1,220.3	1,154.6	1,266.6	TOTAL PROD FTEs		1,266.6	1,219.6	1,263.8	-3.50%
53	5,463	5,380	5,330	5,766	ADJUSTED PATIENT DAYS		29,406	27,510	28,172	-2.35%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2026

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
REVENUE													
Patient Revenue:													
Inpatient	77,615,311	66,551,124	72,649,437	72,534,970	68,482,103								357,832,946
Pro Fees	8,864,968	6,836,188	7,322,644	6,684,053	5,585,059								35,272,912
Outpatient	43,392,257	41,472,767	42,964,899	45,190,279	38,777,564								211,797,764
Total Patient Revenue	129,872,536	114,860,079	122,936,979	124,409,302	112,824,726								604,903,622
Deductions from revenue													
Contractual Deductions	98,597,895	89,190,623	94,062,551	95,740,980	85,503,101								463,065,151
Bad Debt	3,381,834	2,737,230	3,464,645	2,058,639	3,134,462								14,776,810
Unable to Pay	232,825	127,823	218,328	289,234	130,075								1,008,286
Total Contractual Discounts	102,202,554	92,055,677	97,745,524	98,088,853	88,767,639								478,870,247
Net Patient Revenue	27,669,983	22,804,402	25,191,455	26,310,449	24,057,087								126,033,376
As a percent of Gross Revenue	21.31%	19.85%	20.49%	21.15%	21.32%								20.84%
Total Government Funding	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581								42,532,905
Other Operating Revenue:													
Rent Income	134,419	134,419	134,419	483,567	145,847								1,012,671
Interest Income	850,000	1,500,000	1,650,000	850,000	1,503,000								6,353,000
NMF Contribution	79,673	79,673	79,673	79,673	79,673								398,365
Other Income	508,953	1,896,394	775,102	886,510	788,048								4,833,007
Total Other Operating Revenue	1,571,045	3,610,486	2,639,194	2,259,750	2,516,568								12,597,042
TOTAL REVENUE	37,747,608	34,921,469	36,357,230	37,076,780	35,080,236								181,163,323
EXPENSE													
Salaries, Wages & Benefits	22,305,813	21,818,944	21,827,794	21,431,723	20,844,172								108,228,446
Registry	526,470	417,239	960,274	535,886	481,856								2,621,735
Phys/Residents SWB & Contract Fees	5,487,262	5,388,777	5,613,278	5,701,528	5,338,684								27,529,528
Purchased Services	3,308,799	2,917,234	3,244,862	3,516,543	3,014,166								16,001,604
Supplies	3,069,231	3,131,089	3,238,964	3,672,706	3,087,862								16,209,653
Insurance	578,180	578,301	581,487	578,180	595,005								2,911,152
Utilities and Telephone	458,048	435,996	541,481	459,185	420,660								2,315,370
Interest Expense	55,495	55,495	55,495	36,847	36,847								240,179
Depreciation & Amortization	1,022,078	984,008	980,599	975,560	966,710								4,928,556
Other Operating Expense	553,027	424,302	503,201	578,884	494,618								2,554,043
TOTAL EXPENSE	37,364,403	36,151,386	37,247,436	37,487,062	35,290,579								183,540,866
NET INCOME(LOSS)	383,205	(1,229,916)	(910,206)	(410,282)	(210,343)								(2,377,543)
Normalization for Extraordinary Items													
Total Extraordinary Items													
NET INCOME BEFORE Extraordinary Items	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ (410,282)	\$ (210,343)								\$ (2,377,543)
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ (410,282)	\$ (210,343)								\$ (2,377,543)

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF NOVEMBER 30, 2025

CURRENT MONTH						YEAR -TO -DATE								
Actual			Budget			Variance fav. (unfav)			Prior Yr					
						\$ VAR.			% VAR					
R E V E N U E														
Patient Revenue:														
1	\$	68,482,103	\$	78,648,467	\$ (10,166,364)	(12.9)	\$	357,832,946	\$	401,107,171	\$ (43,274,225)	(10.8)	\$	383,003,630
2		5,565,059		5,321,041	244,018	4.6		35,272,912		27,137,336	8,135,576	30.0		27,161,272
3		38,777,564		42,115,479	(3,337,915)	(7.9)		211,797,764		214,788,909	(2,991,145)	(1.4)		208,972,860
4		112,824,726		126,084,987	(13,260,261)	(10.5)		604,903,622		643,033,416	(38,129,794)	(5.9)		619,137,761
Deductions from Revenue														
5		85,503,101		95,981,839	10,478,738	10.9		463,085,151		489,507,383	26,422,232	5.4		470,795,169
6		3,134,462		3,106,418	(28,044)	(0.9)		14,776,810		15,842,731	1,065,921	6.7		15,183,947
7		130,075		110,223	(19,852)	(18.0)		1,008,286		562,137	(446,149)	(79.4)		507,595
8		88,767,639		99,198,480	10,430,841	10.5		478,870,247		505,912,251	27,042,004	5.3		486,486,710
9		24,057,087		26,886,507	(2,829,420)	(10.5)		125,033,376		137,121,165	(11,087,789)	(8.1)		132,651,051
10		21.32%		21.32%				20.84%		21.32%				21.43%
11		8,506,581		8,506,581	-	-		42,532,905		42,532,905	-	-		40,737,485
Total Government Funding														
Other Operating Revenue:														
12		145,847		137,724	8,123	5.9		1,012,671		688,620	324,051	47.1		633,448
13		1,503,000		666,756	836,244	125.4		6,353,000		3,333,789	3,019,211	90.6		2,189,165
14		79,673		79,673	-	-		398,365		398,365	0	-		383,212
15		788,048		518,721	269,327	51.9		4,833,007		2,593,605	2,239,402	86.3		3,058,554
16		2,516,568		1,402,874	1,113,694	79.4		12,597,042		7,014,379	5,582,663	79.6		6,264,378
17		35,080,236		36,795,962	(1,715,726)	(4.7)		181,163,323		186,668,449	(5,505,126)	(2.9)		179,652,914
TOTAL REVENUE														
EXPENSE														
18		20,844,172		21,355,582	511,410	2.4		106,228,446		108,287,306	58,860	0.1		101,607,399
19		481,856		547,069	65,213	11.9		2,621,735		2,790,053	168,318	6.0		4,838,454
20		5,338,684		5,434,844	96,160	1.8		27,529,528		27,412,297	(117,231)	(0.4)		27,119,089
21		3,014,166		3,368,783	354,617	10.5		16,007,604		17,098,327	1,096,723	6.4		16,433,962
22		3,097,862		3,378,855	280,993	8.3		16,209,853		17,232,153	1,022,300	5.9		17,070,589
23		595,005		537,470	(57,535)	(10.7)		2,911,152		2,687,350	(223,802)	(8.3)		2,467,600
24		420,660		332,296	(88,364)	(26.6)		2,315,370		1,694,717	(620,653)	(36.6)		2,000,849
25		36,847		42,473	5,627	13.2		240,179		216,610	(23,569)	(10.9)		174,893
26		966,710		1,066,820	100,110	9.4		4,928,956		5,440,801	511,845	9.4		4,999,567
27		484,618		485,801	(8,177)	(1.8)		2,554,043		2,477,563	(76,480)	(3.1)		2,319,698
28		35,290,579		36,549,993	1,259,414	3.4		183,540,866		185,337,177	1,796,311	1.0		179,031,899
TOTAL EXPENSE														
29		(210,343)		245,969	(456,312)	(185.5)		(2,377,543)		1,331,272	(3,708,815)	(278.6)		621,015
NET INCOME(LOSS)														
CAPITAL CONTRIBUTIONS														
30														
31		-		-	-	-		-		-	-	-		-
32		-		-	-	-		-		-	-	-		-
33		-		-	-	-		-		-	-	-		-
34	\$	(210,343)	\$	245,969	\$ (456,312)	(185.5)	%	\$ (2,377,543)	\$	1,331,272	\$ (3,708,815)	(278.6)	%	\$ 621,015
County Contribution														
CHANGE IN NET ASSETS														

NATIVIDAD

CAPITAL CONTRIBUTIONS

**NATIVIDAD
BALANCE SHEET
AS OF NOVEMBER 30, 2025**

		CURRENT MONTH			YEAR - TO - DATE				
		BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS									
1	\$	154,222,230	\$ 126,374,294	\$ (27,847,935)	(18.1) %	\$	111,731,438	\$ 126,374,294	\$ 14,642,856
2		50,012,259	57,018,317	7,006,059	14.0		62,531,577	57,018,317	(5,513,259)
3		23,781,879	53,200,374	29,418,495	123.7		23,419,477	53,200,374	29,780,897
4		6,732,406	7,043,084	310,678	4.6		5,646,922	7,043,084	1,396,161
5		12,779,920	12,201,955	(577,965)	(4.5)		4,957,730	12,201,955	7,244,226
6		247,528,694	255,838,025	8,309,332	3.4		208,287,145	255,838,025	47,550,881
7		375,922,110	380,740,408	4,818,299	1.3		374,480,189	380,740,408	6,260,219
8		(260,972,375)	(261,895,440)	(923,066)	(0.4)		(257,679,703)	(261,895,440)	(4,215,737)
9		114,949,735	118,844,968	3,895,233	3.4		116,800,486	118,844,968	2,044,482
10		279,465,749	278,844,555	(621,194)	(0.2)		318,681,632	278,844,555	(39,837,078)
11	\$	641,944,177	\$ 653,527,548	\$ 11,583,371	1.8 %	\$	643,769,263	\$ 653,527,548	\$ 9,758,285
CURRENT LIABILITIES									
12		40,420,482	43,419,652	2,999,170	7.4		30,523,768	43,419,652	12,895,883
13		12,181,669	16,707,505	4,525,836	37.2		11,989,306	16,707,505	4,718,200
14		43,629,943	46,950,023	3,320,080	7.6		46,779,782	46,950,023	170,241
15		4,722,104	4,722,104	-	-		4,475,737	4,722,104	246,367
16		11,538,002	12,541,447	1,003,445	8.7		13,440,120	12,541,447	(898,673)
17		112,492,200	124,340,732	11,848,531	10.5		107,208,713	124,340,732	17,132,018
LONG TERM LIABILITIES									
18		1,631,108	1,576,291	(54,817)	(3.4)		1,850,377	1,576,291	(274,086)
19		-	-	-	-		-	-	-
20		4,167,108	4,167,108	-	-		8,889,212	4,167,108	(4,722,104)
21		5,798,217	5,743,399	(54,817)	(0.9)		10,739,589	5,743,399	(4,996,190)
FUND BALANCES									
22		525,820,961	525,820,961	-	-		523,564,157	525,820,961	2,256,803
23		(2,167,200)	(2,377,543)	(210,343)	9.7		2,256,803	(2,377,543)	(4,634,347)
24		523,653,761	523,443,417	(210,343)	(0.0)		525,820,961	523,443,417	(2,377,544)
25	\$	641,944,177	\$ 653,527,548	\$ 11,583,371	1.8 %	\$	643,769,263	\$ 653,527,548	\$ 9,758,285
(0)									
1.5 %									

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 11/30/25

BALANCE SHEET	Req. Balance	Accruals	IGTs Transferred Out	Received	End. Balance
Medi-Cal Waiver (DSH + SNCP)	0	6,250,000	16,521,958	(16,057,870)	6,714,089
Physician SPA	0	520,835		(410,707)	110,128
Rate Range IGT-CCAH-	8,399,050	6,666,665	13,703,165		28,768,880
AB915	1,513,573	1,241,250			2,754,823
Medi-Cal GME	0	416,665	926,678	(1,056,808)	286,535
Medi-Cal HPE	0	104,165		(5,288)	98,877
SB1732	258,770	1,166,665		(174,011)	1,251,424
Hospital Fee	0	416,665			416,665
MCMC EPP	9,721,361	8,750,000	10,207,712	(19,546,112)	9,132,962
MCMC QIP	2,318,142	16,666,665	12,344,564	(32,840,663)	(1,511,292)
GOVERNMENT RECEIVABLES	22,210,896	42,199,575	53,704,077	(70,091,459)	48,023,090
Accrued Donations	26,169	398,365		(245,043)	179,491
Office Buildings	78,361	1,036,919		(755,437)	359,843
Miscellaneous Receivable	77,489	1,914,140		(642,280)	1,349,350
Probation	313	591,426		(374,029)	217,710
UCSF & TOURO University	26,250	56,000		(59,850)	22,400
Interest Accrued	0	6,353,000		(4,622,063)	1,730,937
Health Department	0	757,083		(439,530)	317,554
Watsonville	1,000,000				1,000,000
OTHER RECEIVABLES	1,208,581	11,106,934	0	(7,138,231)	5,177,285
STATE/COUNTY RECEIVABLES	23,419,477	53,306,509	53,704,077	(77,229,689)	53,200,374

P & L

	YTD NOV-25
Medi-Cal Waiver (DSH + SNCP)	\$ 6,250,000
Physician SPA	\$ 520,835
Rate Range IGT-CCAH-	\$ 6,666,665
AB915	\$ 1,241,250
Medi-Cal GME	\$ 416,665
Medi-Cal HPE	\$ 104,165
SB1732	\$ 1,166,665
Hospital Fee	\$ 416,665
MCMC EPP	\$ 8,750,000
MCMC QIP	\$ 16,666,665
HD Residency Support	\$ (208,335)
Medicare Bi-Weekly Payment	\$ 541,665
GOVERNMENT FUNDING INCOME	\$ 42,532,905

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF NOVEMBER 30, 2025

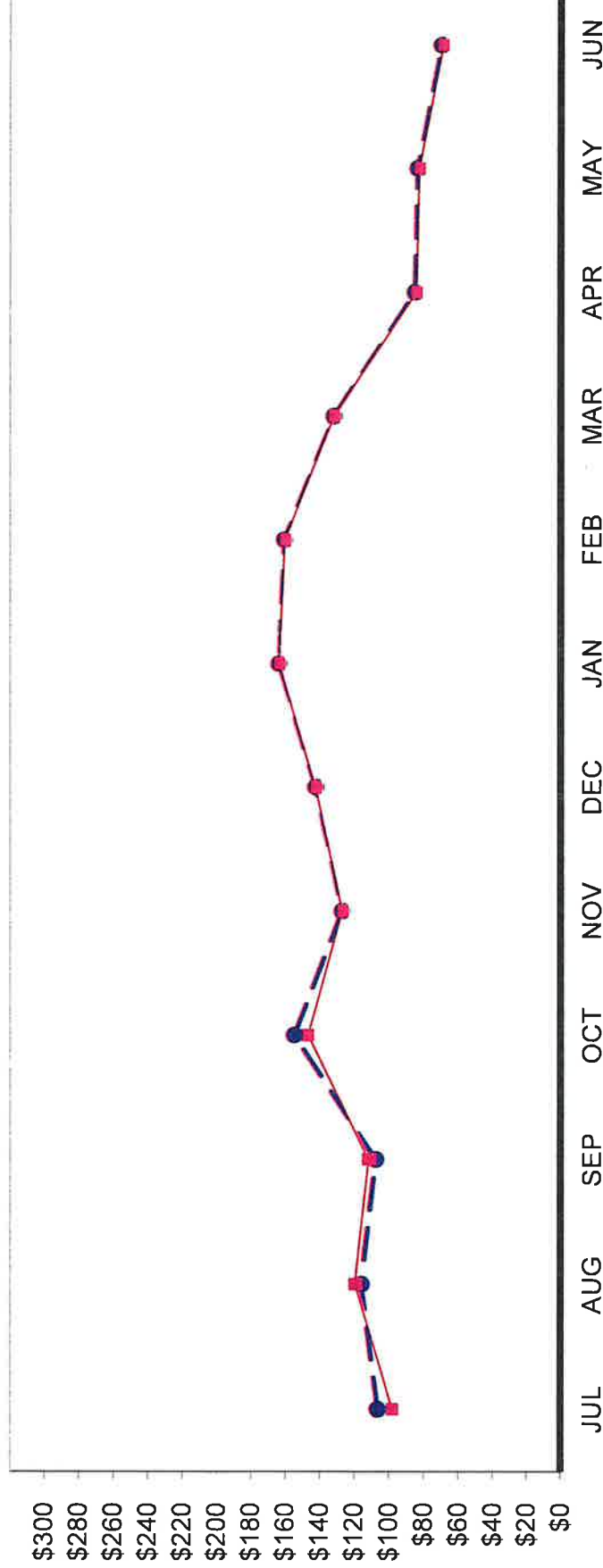
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 154,222,230	CASH AT BEGINNING OF PERIOD	\$ 111,731,438
2		FROM OPERATIONS:	
3	(210,343)	NET INCOME/(LOSS)	(2,377,543)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	923,066	DEPRECIATION/AMORT	\$ 4,215,737
6	712,722	SUBTOTAL	1,838,194
7		CHANGES IN WORKING CAPITAL:	
8	(7,006,059)	ACCOUNTS RECEIVABLE	5,513,259
9	(29,418,495)	STATE/COUNTY RECEIVABLE	(29,780,897)
10	267,287	PREPAID EXPENSE & INVENTORY	(8,640,387)
11	2,999,170	ACCRUED PAYROLL	12,895,883
12	4,525,836	ACCOUNTS PAYABLE	4,718,200
13	3,320,080	MCARE/MEDICAL LIABILITIES	170,241
15	-	SHORT TERM DEBT	246,367
16	1,003,445	ACCRUED LIABILITIES	(898,673)
17	(24,308,736)	NET (DECREASE)/INCREASE	(15,776,006)
18		CAPITAL ADDITIONS:	
19	(4,818,299)	PP&E ADDITIONS	(6,260,219)
20	-	NBV OF ASSETS DISPOSED	-
19	-		-
21	(4,818,299)	TOTAL CAPITAL (Use of Cash)	(6,260,219)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(4,996,190)
24	621,194	OTHER ASSETS	39,837,078
25	-	INVESTMENTS	-
26	566,377	TOTAL FINANCING	34,840,888
27	(27,847,935)	INC./(DEC.) IN CASH BALANCE	14,642,856
28	\$ 126,374,294	CASH BALANCE - END OF PERIOD	\$ 126,374,294

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2026

		<u>BDGT-26</u>	<u>ESTIMATE</u> <u>FY2026</u>	<u>Variance to</u> <u>Budget</u>
01	Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02	Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03	EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04	EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05	QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06	AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07	SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08	CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09	HPE	\$ 250,000	\$ 250,000	\$ -
10	Reserved for future use	\$ -	\$ -	\$ -
11	Reserved for future use	\$ -	\$ -	\$ -
12	HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13	Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14	Reserved for future use	\$ -	\$ -	\$ -
15	Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16	Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
		<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>

Cash Flow Performance Fiscal Year 2026 (in Millions)

YTD Projections BUDGET 2026



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	106.1	115.5	107.2	154.2	126.4	141.9	163.2	160.1	131.4	84.5	82.9	69.3
BDGT	97.1	118.5	110.7	145.6	125.9	141.4	162.7	159.3	130.9	83.2	81.6	68.0
Variance	9.0	(3.0)	(3.4)	8.6	0.5	0.5	0.5	0.8	0.4	1.3	1.3	1.3

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2026

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	111,731,438	106,104,156	115,462,344	107,225,359	154,213,671	126,365,735	135,427,037	163,216,511	160,107,619	131,364,093	84,479,782	82,865,142	111,731,438
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	27,741,846	28,055,872	25,580,389	31,236,818	17,852,349	23,405,737	31,390,605	23,931,036	27,719,526	29,134,215	27,352,494	25,248,464	318,649,352
Short-Dayle payments		1,426,320	599,397	2,884,187			1,602,158	52,612	1,708,429		1,009,594		9,282,698
Provider Fee						419,346			419,346			365,526	1,204,218
Rate-Range CY24							31,989,775						31,989,775
Hospital Presumptive Eligibility			5,288			210,698			195,672			150,712	562,370
Foundation Donations	73,997	53,344	20,890	80,451	16,360	35,261	118,232	63,531	394,348	157,601	83,357	52,592	1,149,965
McCal Waiver CY25 (GPP)	12,341,010			3,716,860		8,516,400				9,466,292			34,040,562
McCal Waiver CY25 (GPP) - IGT Refund				5,725,810									5,725,810
SB1732		174,011						2,180,462					2,354,473
Health Department Reimb						384,597	268,055	138,077		242,176		144,556	1,177,461
Medi-Cal GME		1,056,808				1,044,503			882,551		882,551	710,108	4,576,521
Medi-Cal Cost Report FY19 settlement	3,083,580												3,083,580
P14 - FYE 6/30/11					3,222,152	8,683,539							11,905,691
Medicare Cost Report settlement		398,119		96,316	97,928								592,363
CCAH CalAIM Incentive Payments				150,554						486,946			637,500
CCAH Workforce Recruitment Grant				102,776						486,946			589,722
AB915											2,287,935		2,287,935
Rent Income	93,356	17,310	93,356	188,160	339,008	393,511	126,503	126,503	126,503	127,003	126,553	126,993	1,884,756
QIP				32,840,663						32,840,663			65,681,327
EPP				19,545,865	246					19,545,619			39,091,731
Physician Services	55,295	66,111	50,276	58,737	463,250								693,670
Physician SPA			410,707								841,489		1,252,196
CCAH Hospital Quality Incentive Program (HQIP)		799,500				345,100							1,144,600
CCAH Specialty Care Incentive (SCI)			650							28,208		245,463	271,321
Capital Expenditures		(151,311)										139,535	(11,777)
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	8,224,757	463,339		19,428,975	463,339		27,950,841		813,788		88,657,856
Fund 404 Transfer		459,385	4,279,913	190,021	618,328	734,305	602,689	308,908					7,191,548
Interest Income				4,622,063			2,067,860			3,751,201			10,441,123
Miscellaneous Revenue	294,964	591,398	346,481	1,106,688	247,646	592,280	416,520	585,957	437,415	237,410	574,821	531,111	5,962,692
Total Cash Receipts	44,147,388	63,796,343	39,612,104	103,009,309	22,857,268	64,194,254	69,045,737	27,385,085	59,834,631	96,501,280	33,972,581	27,715,059	652,071,038
CASH DISBURSEMENTS													
Purchased Services and Supplies	12,670,196	11,553,412	9,175,844	16,546,308	6,362,093	9,736,164	16,717,961	8,034,564	37,112,102	116,795,777	10,548,741	20,291,476	275,544,638
Rate Range Assessment Fee CY24					2,112,309								2,112,309
Rate Range IGT CY24					11,590,856								11,590,856
HD Residency Support				125,000			125,000						250,000
IGT Medi-Cal GME	463,339			463,339			463,339				813,788		2,203,806
IGT McCal Waiver CY25 (GPP)	8,297,201		8,224,757		5,725,810				6,364,449				28,612,218
IGT EPP		10,207,712							9,241,828				19,449,540
IGT QIP		12,344,564							12,344,564				24,689,128
P14 - FYE 6/30/11				6,444,304									6,444,304
P14 - FYE 6/30/12 - SNCP Overpayment				273,280									273,280
Building Lease / Rental Equipment													
Unfunded Actuarial Liability (UAL) Annual Allocation						16,468,967							16,468,967
GOP Principal & Interest Payments				4,808,633					335,411				5,144,043
Payroll and Benefits	20,922,200	20,332,468	20,522,011	20,519,661	20,095,836	21,858,711	21,858,711	20,349,356	21,858,711	21,355,590	21,858,711	21,355,590	252,887,557
Workers Comp Allocation			5,572,265										5,572,265
Property Insurance	14,177		2,317,130										2,331,307
General Liability Ins - Non Recoverable			691,259										691,259
General Liability Ins - Recoverable			1,194,511										1,194,511
Professional Liability Ins	502,177			780,122									1,282,299
Cyber Insurance	24,736												24,736
COWCAP	4,402,626												4,402,626
Data Processing						1,066,093	266,991	266,876		533,849	533,889	532,859	3,200,556
NMC Solar - Engie						3,968,570	1,790,697	1,403,519	1,208,562	1,448,838	1,061,661	821,385	11,703,230
SB1732										210,363			210,363
Transfer From 451 to 404													
Transfer From 451 to IGT				5,262,471									5,262,471
Transfer From 451 to Strategic Funds													
Capital Expenditures	793,160		151,311	797,879	4,818,299	2,034,447	33,564	439,663	112,531	3,041,174	770,432		12,992,461
Total Cash Disbursements	48,089,813	54,438,155	47,849,089	56,020,997	50,705,203	55,132,952	41,256,263	30,493,978	88,578,157	143,385,590	35,587,221	43,001,310	694,538,728
Increase/(Decrease)	(3,942,425)	9,358,188	(8,236,985)	46,988,312	(27,847,935)	9,061,302	27,789,474	(3,108,893)	(28,743,526)	(46,884,310)	(1,614,640)	(15,286,251)	(42,467,690)
Ending Cash Fund 451	107,789,014	115,462,344	107,225,359	154,213,671	126,365,735	135,427,037	163,216,511	160,107,619	131,364,093	84,479,782	82,865,142	67,578,891	69,263,749
(+) Cash In Transit	(1,684,858)					6,433,575						1,684,858	
(-) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	
Ending Cash as per G/L	106,112,715	115,470,903	107,233,918	154,222,230	126,374,294	141,869,171	163,225,070	160,116,177	131,372,651	84,488,341	82,873,701	69,272,308	
Fund 404													
Beginning Balance	177,393,776	177,393,776	176,934,391	172,854,478	172,464,457	171,846,129	171,111,824	170,509,135	170,202,227	170,202,227	170,202,227	170,202,227	
Transfer In from fund 451													
Transfer Out fund 404		(459,385)	(4,279,913)	(190,021)	(618,328)	(734,305)	(602,689)	(306,908)					
Capital Expenditures													
Ending Cash Fund 404	177,393,776	176,934,391	172,654,478	172,464,457	171,846,129	171,111,824	170,509,135	170,202,227	170,202,227	170,202,227	170,202,227	170,202,227	
Ending Cash Fund 451 & 404	285,182,789	292,396,735	279,879,838	326,678,128	298,211,865	306,538,861	333,725,646	330,309,846	301,566,320	254,682,009	253,067,369	237,781,118	