



Finance Committee Meeting 2026

May 1, 2026



Finance Committee Meeting

Friday, May 1, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Participation in meetings

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- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 978 4674 1599 when prompted. You will then enter the Password: 602804 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

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- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.
 - a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



Reunión del Comité de Finanzas

Viernes, 1 de mayo de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1. Podrá asistir a la reunión en persona; o,

2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)

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Ingrese el número de ID de la reunión: 978 4674 1599 cuando se le solicite. Luego, ingrese la contraseña: 602804 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Call to Order

Dr. Valerie Vigil, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of April 3, 2026, Finance Committee Meeting. *Pages 8-14*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 15-22*
3. Upcoming Finance Committee Meetings for 2026 in Attachment B. *Pages 7*

Scheduled Items/Discussion Items

4. Receive oral report on Natividad’s request for proposals #9600-94 for a locum tenens managed service provider, to provide locum tenens physician referral services, and on status of negotiations to enter into an agreement with bidder Medical Doctor Associates, LLC DBA Cross Country Locums, for a maximum County obligation not to exceed \$12,000,000 for the term of July 1, 2026 through June 30, 2029.
5. Receive and Approve March 2026 Financial Report. *Pages 23-35* **Daniel Leon, CFO**

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, JUNE 5, 2026 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting
Friday, May 1, 2026
Consent Items**

Attachment A

<p>1. <i>Pages 15-16</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard agreement with Bluesight, Inc. for web-based software services to enable hospitals to automate their pharmacy kit processing known as KitCheck Software services at NMC for a maximum County obligation of \$76,355 for the term of May 1, 2026 through April 30, 2029.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$7,635) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$83,990.</p> <p>c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification, limitations on liability, confidentiality, and limitations on damages provisions within the agreement.</p>
<p>2. <i>Pages 17-18</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services July 1, 2026 to June 30, 2028 for an amount not to exceed \$600,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total not to exceed amount above \$660,000.</p>
<p>3. <i>Pages 19-20</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services for the period July 1, 2026 to June 30, 2028 for an amount not to exceed \$800,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or a designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.</p>
<p>4. <i>Pages 21-22</i></p>	<p>a. Adopt the Natividad Medical Center (NMC) 2026 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2026, Project No. JOC Bid No. NMC 2026-01, Bid No. NMC 2026-02 and Bid No. NMC 2026-03; and</p> <p>b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.</p>



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Friday, May 1, 2026
Consent Items**

Attachment B

**Natividad Medical Center
Finance Committee
2026 Regular Meeting Schedule**

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		



Finance Committee Meeting

Friday, April 3, 2026

8:30 AM

NATIVIDAD ROOM
1ST FLOOR, BUILDING 200

MINUTES

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Reunión del Comité de Finanzas

Viernes, 3 de abril de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la reunión

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El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Board Members: Dr. Charles Harris, Manuel Osorio, and Dr. Valerie Vigil

Absent: None

NMC Staff/County: Daniel Leon, Nancy Buscher, Nancy Majewski, Andrea Rosenberg, and Stacy Saetta

Call to Order

Manuel Osorio, Chair

Roll Call

Present

*Manuel Osorio
Dr. Charles Harris*

Absent

Dr. Valerie Vigil

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of March 6, 2026, Finance Committee Meeting.

***MOTION:** Motion to approve the minutes of March 6, 2026 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Manuel Osorio, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

***MOTION:** Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 4, moved by Dr. Charles Harris, seconded by Manuel Osorio, and approved unanimously.*

3. Upcoming Finance Committee Meetings for 2026 in Attachment B.

***MOTION:** Motion to approve Consent Item 3 for consideration by the NMC Board of Trustees, Attachment B, Upcoming Finance Committee Meetings for 2026, moved by Dr. Charles Harris, seconded by Manuel Osorio, and approved unanimously.*

Board member Dr. Valerie Vigil joined the meeting.

Scheduled Items/Discussion Items

4. Receive and Approve February 2026 Financial Report.

Daniel Leon, CFO

***MOTION:** Motion to accept the February 2026 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

Adjournment at 8:44 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, April 3, 2026
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary ranges of the Occupational Therapist-Per Diem, Physical Therapist-Per Diem, Speech Pathologist-Per Diem, Pharmacist-Per Diem, Clinical Laboratory Scientist-Per Diem, Respiratory Care Practitioner-Per Diem, Interventional Radiological Technologist-Per Diem, Radiological Technologist-Per Diem, Sonographer-Per Diem, Cardiac Sonographer-Per Diem, Nuclear Medicine Technologist-Per Diem, Surgical Technician-Per Diem and Obstetrical Technician-Per Diem classifications as indicated in Attachment A, effective May 2, 2026; and b. Authorize and direct the County Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) system.
2.	<ul style="list-style-type: none"> a. Ratify and approve Amendment No. 8 to the Agreement (A-16146) with Locumtenens.com, LLC, previously executed by the Chief Executive Officer of Natividad Medical Center (NMC) for recruiting and assignment of physician services at NMC, extending the agreement for an additional three (3) month period (April 1, 2026 through June 30, 2026) for a revised full agreement term of August 26, 2022 through June 30, 2026, with no change to the total agreement amount not-to-exceed \$11,700,000. b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$10,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$11,710,000.
3.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard Participation agreement with Manifest Medex, a California nonprofit public benefit corporation for Electronic Health Information Exchange services at NMC for a maximum County obligation of \$150,000, commencing upon execution and shall remain in effect until terminated as set forth in the Agreement. b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard agreement in its entirety.
4.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive nonstandard service agreement with Boston Scientific Corporation for equipment support and services at NMC for a maximum County obligation of \$48,600 for the term of December 3, 2025 through December 2, 2029. b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard contract provisions within the agreement.



Finance Committee Meeting
Friday, April 3, 2026
Consent Items
MINUTES
Attachment B

Natividad Medical Center
Finance Committee
2026 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Bluesight, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard agreement with Bluesight, Inc. for web-based software services to enable hospitals to automate their pharmacy kit processing known as KitCheck Software services at NMC for a maximum County obligation of \$76,355 for the term of May 1, 2026 through April 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$7,635) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$83,990.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, confidentiality, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard agreement with Bluesight, Inc. for web-based software services to enable hospitals to automate their pharmacy kit processing known as KitCheck Software services at NMC for a maximum County obligation of \$76,355 for the term of May 1, 2026 through April 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$7,635) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$83,990.
- c. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, confidentiality, and limitations on damages provisions within the agreement.

SUMMARY:

Kit Check provides scanning equipment and web-based software which enables Natividad Medical Center to automate its medication kit and tray processing. Replacing error prone manual processes. Kit Check supplies equipment consisting of 1 scanning station, 1 desktop barcode scanner which is used in conjunction with Kit Check's web-based kit processing software. As well as automatic shipment of the Kit Check RFID labels within 7 calendar days of the beginning of each month.

DISCUSSION

The benefit of this service is to replace manual processing, making a more accurate, safer and quicker refill time. This software assists the user with ensuring the right medication and right quantity goes into the kit. Expiration dates are tracked using software which allows the user to update kits before they expire. Medication shortages can also be managed by allowing kit contents to be modified quickly. Medication analytic reports are available to track usage trends.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this nonstandard agreement as to form,

and the Auditor-Controller has reviewed and approved as to payment provisions. The nonstandard agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on April 3, 2026.

FINANCING:

The cost for this agreement is \$76,355 of which \$6,363 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Bluesight helps save time by automating workflow so our kits are filled accurately

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Kelley Hernandez, Sr. Pharmacy Tech, 831-772-7721
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):
Board Report
Bluesight, Inc. Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Francis M. Wright MD Agreement

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services July 1, 2026 to June 30, 2028 for an amount not to exceed \$600,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total not to exceed amount above \$660,000.

..Report

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services July 1, 2026 to June 30, 2028 for an amount not to exceed \$600,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total not to exceed amount above \$660,000.

SUMMARY:

NMC operates a high-volume labor and delivery unit, averaging approximately 200 deliveries per month, and outpatient clinics that provide comprehensive gynecological services and prenatal care for both low- and high-risk pregnancies. To ensure appropriate coverage and continuity of care, the service line requires a team of obstetrics and gynecology (OBGYN) physicians, including both employed providers and independent contractors.

DISCUSSION:

NMC wishes to enter into an agreement with Dr. Wright to provide OBGYN services on an as-needed basis, alongside other members of the physician panel, to support adequate coverage of the service line. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$600,000. The total cost of this Agreement is \$660,000 for the period July 1, 2026 to June 30, 2028. \$300,000 is included in the Fiscal Year 2026/2027 recommended budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS

Joel Weinstein MD Agreement

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services for the period July 1, 2026 to June 30, 2028 for an amount not to exceed \$800,000 in the aggregate; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services for the period July 1, 2026 to June 30, 2028 for an amount not to exceed \$800,000 in the aggregate; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

SUMMARY:

NMC is responsible for ensuring the provision of appropriate care and treatment for patients presenting to the emergency department, outpatient clinic, inpatient units, and operating room who require medical services within the specialty of general surgery. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

DISCUSSION:

NMC wishes to enter into an agreement with Dr. Weinstein, a board-certified general surgeon, to provide outpatient clinic services and to participate in the general surgery call panel from time to time as needed. This agreement will ensure continuous and adequate coverage of general surgery services twenty-four hours per day, seven days per week, including all holidays.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this agreement is \$800,000. \$400,000 is included in the Fiscal Year 2026/2027 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

..Title

- a. Adopt the Natividad Medical Center (NMC) 2026 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2026, Project No. JOC Bid No. NMC 2026-01, Bid No. NMC 2026-02 and Bid No. NMC 2026-03; and
- b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Adopt the Natividad Medical Center (NMC) 2026 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2026, Project No. JOC Bid No. NMC 2026-01, Bid No. NMC 2026-02 and Bid No. NMC 2026-03; and
- b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.

SUMMARY:

California Public Contract Code (PPC) Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC) and is typically done by developing a construction task catalog that is then competitively bid. Job Order Contracting improves economy and efficiency in completing many public improvement projects, including urgent and time sensitive projects.

DISCUSSION:

In April 2013, the Board of Supervisors (Board) approved an Agreement between the County of Monterey (County) and The Gordian Group, Inc. to provide the County with a JOC System. The Gordian Group job order contracting system uses an extensive catalog of construction tasks and associated technical specifications containing over 260,000 individual items specifically designed for Monterey County. Per PCC Section 20128.5, the Board may award individual annual contracts which shall not exceed the statutory maximum contract value. Per PCC Section 20128.5, each awarded contract has a maximum contract value (MxCV) that is adjusted annually to reflect the percentage change in the California Consumer Price Index (CPI), for repair, remodeling, or other repetitive work to be done according to unit prices. The percentage change in the CPI is calculated and provided by the Department of Industrial Relations (DIR). Per DIR’s annual determination, the MxCV for JOC contracts was increased from \$6,210,093 in 2025 to \$6,402,606 in 2026. County JOC specifications provide for a one (1) year term with \$25,000 worth of work guaranteed for each individual contract.

County JOC specifications require Contractors to provide a letter from a bonding company stating their ability to obtain Payment and Performance Bonds for the MxCV. NMC’s staff recommends that Monterey County require the successful bidder to furnish a payment bond and a performance bond for approximately one hundred percent (100%) of the MxCV, each in the amount of \$6,402,606.

With the amount of capital projects slated for fiscal year (FY) 2026-27, it is recommended by the Gordian Group to advertise three (3) separate Job Order Contracts. Each contract would be

awarded to three (3) separate contractors allowing NMC the option to use the alternate contractor if one of the contractors is deemed non-responsive or has poor performance. The contracts will apply to eligible projects during FY 2026-27. The JOC contract will not exceed beyond a twelve (12) month contract for issuing job orders. Any capital and/or facilities maintenance repair project that enters FY 2026-27 will be budgeted after final approval by the Board.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions.

FINANCING:

The 2026 JOC Program would provide for three (3) individual NMC Job Order Contracts with a cap of \$6,402,606 for a total of \$19,207,818. Expenditures will be within and not exceed the FY 2026-27 and future FY proposed capital budgets approval by the Board of Supervisors.

Funding for the projects will come from NMC's Capital Reserve Fund. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. Gordian fees are contained in the overall eligible project budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. Provision of adequate County facilities and infrastructure improves the quality of life for County residents and supports economic development results.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Andrea Rosenberg, NMC Assistant Administrator, Operations & Support Services, 783-2562

Attachments: Natividad Medical Center 2026 Project Manual; Natividad Medical Center 2026 Construction Task Catalogs; Natividad Medical Center 2026 Technical Specifications; Notice to Contractors

(Attachments on file with the Clerk of the Board)



FINANCIAL STATEMENTS

MARCH 31, 2026

04/21/26

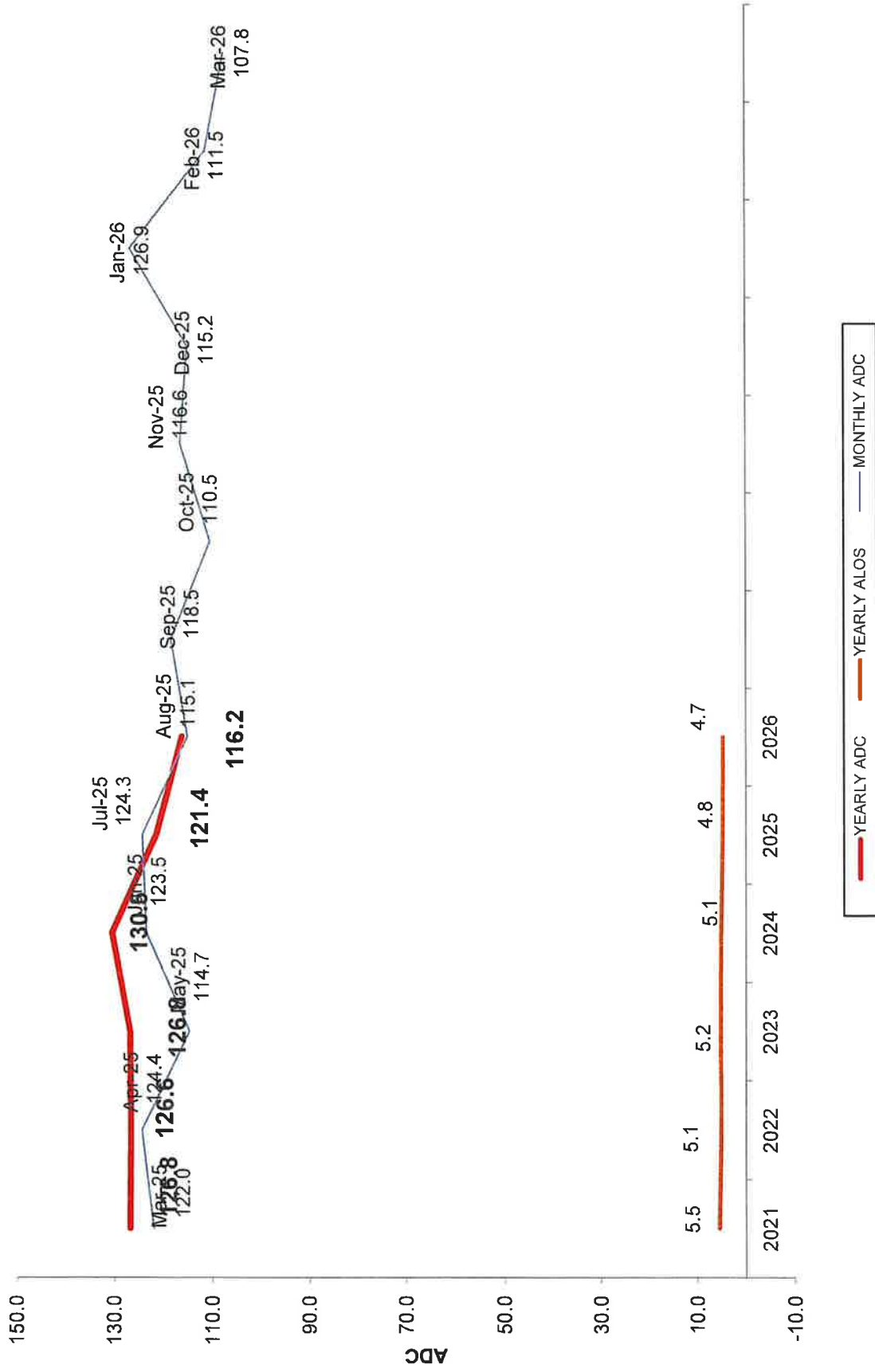


FINANCIAL STATEMENTS

MARCH 31, 2026

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
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11	CASH SCHEDULE FOR F/Y 25-26



**NATIVIDAD
STATISTICAL REPORT
March 31, 2026**

Month-To-Date					Year-To-Date					
1-26	2-26	3-26	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					CY/PY
1	242	166	181	261	NICU	15	2,307	1,825	2,129	-14.28%
2	1,818	1,469	1,395	1,775	Med/Surg	57	15,692	14,521	15,296	-5.07%
3	217	166	160	209	ICU	10	1,848	1,614	1,830	-11.80%
4	78	60	62	105	Peds	12	928	577	799	-27.78%
5	794	684	809	843	Acute Rehab	28	7,451	6,976	7,029	-0.75%
6	288	272	272	311	OB/Gyn	27	2,748	2,493	2,522	-1.15%
7	3,437	2,817	2,879	3,504	TOTAL ACUTE	149	30,973	28,006	29,605	-5.40%
8	496	304	463	464	Psychiatric	19	4,099	3,837	3,735	2.73%
9	3,933	3,121	3,342	3,968	TOTAL DAYS	168	35,072	31,843	33,340	-4.49%
10	258	278	262	285	Nursery	18	2,520	2,368	2,448	-3.27%
AVERAGE DAILY CENSUS										
11	85.3	76.2	66.8	85.8	Acute	121	85.8	76.8	82.4	-6.80%
12	25.6	24.4	26.1	27.2	Acute Rehab	28	27.2	25.5	25.7	-0.78%
13	16.0	10.9	14.9	15.0	Psychiatric	19	15.0	14.0	13.6	2.94%
14	126.9	111.5	107.8	128.0	TOTAL	168	128.0	116.2	121.7	-4.52%
15	8.3	9.9	8.5	9.2	Nursery	18	9.2	8.6	8.9	-3.37%
PERCENTAGE OF OCCUPANCY										
16	70.5%	63.0%	55.2%	70.9%	Acute		70.9%	63.5%	68.1%	-6.8%
17	91.4%	87.1%	93.2%	97.1%	Acute Rehab		97.1%	91.1%	91.8%	-0.8%
18	84.2%	57.4%	78.4%	78.9%	Psychiatric		78.9%	73.7%	71.6%	2.9%
19	75.5%	66.4%	64.2%	76.2%	TOTAL		76.2%	69.2%	72.4%	-4.5%
20	46.1%	55.0%	47.2%	51.1%	Nursery		51.1%	47.8%	49.4%	-3.4%
ADMISSIONS										
21	628	623	620	689	Acute		6,090	5,728	5,864	-2.32%
22	61	47	60	61	Acute Rehab		543	519	526	-1.33%
23	39	50	58	50	Psychiatric		440	461	429	7.46%
24	728	720	738	800	TOTAL		7,073	6,708	6,819	-1.63%
25	160	170	168	180	Nursery		1,594	1,484	1,548	-4.13%
26	169	177	183	191	Deliveries		1,690	1,569	1,640	-4.33%
DISCHARGES										
27	586	571	558	640	Acute		5,656	5,201	5,409	-3.85%
28	55	51	54	61	Acute Rehab		539	520	522	-0.38%
29	40	51	59	51	Psychiatric		449	463	431	7.42%
30	681	673	671	752	TOTAL		6,644	6,184	6,362	-2.80%
31	141	155	149	165	Nursery		1,460	1,357	1,427	-4.91%
AVERAGE LENGTH OF STAY										
32	5.4	4.3	4.5	5.0	Acute(Hospital wide no babies)		5.0	4.7	4.9	-4.08%
33	13.0	14.6	13.5	13.7	Acute Rehab		13.7	13.4	13.4	0.00%
34	2.6	2.6	2.9	2.6	OB/Gyn		2.6	2.7	2.5	8.00%
35	12.7	6.1	8.0	9.3	Psychiatric		9.3	8.3	8.7	-4.60%
36	1.6	1.6	1.6	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,507	4,353	4,999	5,173	Emergency Room		45,723	43,250	44,689	-3.22%
38	391	364	360	432	ER Admits		3,819	3,593	3,643	-1.37%
39	53.7%	50.6%	48.8%	54.0%	ER Admits as a % of Admissions		54.0%	53.6%	53.4%	0.26%
40	212	200	152	135	Trauma Cases		1,195	1,919	1,145	67.60%
41	7,486	7,511	8,068	7,469	Clinic Visits		66,017	69,449	64,092	8.36%
ANCILLARY PROCEDURES BILLED										
42	56,585	50,274	53,135	56,071	Lab Tests		495,592	491,816	488,388	0.70%
43	4,934	4,234	4,367	4,854	Radiology Procedures		42,907	41,161	42,320	-2.74%
44	259	294	259	263	MRI Procedures		2,320	2,511	2,330	7.77%
45	56	93	159	105	Nuclear Med Procedures		925	932	898	3.79%
46	1,397	1,317	1,461	1,416	Ultrasound Procedures		12,513	12,802	12,071	6.06%
47	3,111	2,815	2,663	2,974	CT Scans		26,290	27,207	25,271	7.66%
48	465	365	390	429	Surgeries		3,789	3,641	3,649	-0.22%
49	7.46	7.92	7.90	7.51	PAID FTEs PER AOB		7.51	7.79	7.86	-0.89%
50	6.39	6.86	6.93	6.59	PROD FTEs PER AOB		6.59	6.74	6.88	-2.03%
51	1,386.0	1,378.8	1,372.5	1,444.3	TOTAL PAID FTEs		1,444.3	1,391.9	1,436.4	-3.09%
52	1,187.8	1,193.8	1,204.0	1,266.6	TOTAL PROD FTEs		1,266.6	1,202.9	1,257.5	-4.34%
53	5,762	4,870	5,384	5,958	ADJUSTED PATIENT DAYS		52,663	48,940	50,046	-2.21%

*ER Admits do not include LDED beginning JUL23.

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2026

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
R E V E N U E													
Patient Revenue:													
1	77,615,311	66,551,124	72,649,437	72,534,970	68,482,103	75,353,239	80,122,370	68,657,356	64,028,070				645,993,980
2	8,864,968	6,836,188	7,322,644	6,684,053	5,565,059	6,898,975	5,935,802	6,175,016	7,145,164				61,427,869
3	43,392,257	41,472,767	42,984,899	45,190,279	38,777,564	42,586,796	40,017,066	41,946,603	43,497,761				379,616,191
4	129,872,536	114,860,079	122,936,979	124,409,302	112,824,726	124,809,010	126,075,238	116,779,175	114,670,995				1,087,236,040
Deductions from revenue													
5	98,587,895	89,190,623	94,062,551	95,740,980	85,503,101	94,880,632	96,418,039	91,509,071	88,293,152				834,166,044
6	3,381,834	2,737,230	3,464,645	2,058,639	3,134,462	3,665,396	2,239,077	445,404	1,821,959				22,948,647
7	232,825	127,823	218,328	299,234	130,075	179,706	244,175	286,789	200,185				1,899,140
8	102,202,554	92,055,677	97,745,524	98,098,853	88,767,639	98,725,733	88,901,291	92,221,284	90,315,297				859,033,831
9	27,669,983	22,804,402	25,191,455	26,310,449	24,057,087	26,083,277	27,173,948	24,557,911	24,355,688				228,204,209
10	21.31%	19.85%	20.49%	21.15%	21.32%	20.90%	21.55%	21.03%	21.24%				20.99%
11	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581				76,559,229
Total Government Funding													
Other Operating Revenue:													
12	134,419	134,419	134,419	463,567	145,847	145,847	145,847	146,164	145,847				1,596,377
13	850,000	1,500,000	1,650,000	850,000	1,503,000	1,020,000	1,246,243	1,050,000	1,150,000				10,819,243
14	79,673	79,673	79,673	79,673	79,673	79,673	105,299	105,299	105,299				793,935
15	506,953	1,896,394	775,102	866,510	788,048	738,456	1,264,412	617,677	1,430,722				8,884,274
16	1,571,045	3,610,486	2,638,194	2,259,750	2,516,568	1,983,976	2,761,802	1,919,141	2,831,868				22,093,829
17	37,747,608	34,921,469	36,337,230	37,076,780	35,060,236	36,573,834	38,442,330	34,983,633	35,694,147				328,857,267
TOTAL REVENUE													
EXPENSE													
18	22,305,813	21,818,944	21,827,794	21,431,723	20,844,172	21,864,073	23,323,421	21,296,237	23,305,030				198,007,207
19	526,470	417,239	660,274	535,896	481,856	413,563	203,835	215,179	200,458				3,654,770
20	5,487,262	5,388,777	5,613,278	5,701,528	5,338,684	5,688,471	5,543,938	5,779,393	5,992,633				50,533,963
21	3,308,789	2,917,234	3,244,862	3,516,543	3,014,166	3,169,062	3,567,823	2,856,486	2,639,477				28,234,452
22	3,069,231	3,131,089	3,238,964	3,672,706	3,097,862	3,400,914	3,229,581	2,981,201	2,907,716				28,729,265
23	578,190	578,301	581,487	578,180	595,005	578,180	596,081	583,180	578,763				5,247,356
24	458,048	435,966	541,481	459,165	420,660	370,417	428,884	401,517	266,640				3,782,828
25	55,485	55,485	55,485	36,847	36,847	36,847	36,847	36,847	36,847				387,585
26	1,022,078	984,008	980,599	975,960	966,710	984,803	941,741	932,487	942,548				8,730,536
27	553,027	424,302	503,201	578,894	494,618	405,048	499,576	437,148	432,045				4,327,859
28	37,364,403	36,151,366	37,247,436	37,487,062	35,290,579	36,901,379	38,371,726	35,519,674	37,302,157				331,635,802
29	383,205	(1,229,916)	(910,206)	(410,282)	(210,343)	(327,545)	70,604	(536,041)	(1,608,010)				(4,778,535)
NET INCOME(LOSS)													
Normalization for Extraordinary Items													
30													
31													
32													
33													
Total Extraordinary Items													
34	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ (410,282)	\$ (210,343)	\$ (327,545)	\$ 70,604	\$ (536,041)	\$ (1,608,010)	\$ -	\$ -	\$ -	\$ (4,778,535)
NET INCOME BEFORE Extraordinary Items													
CAPITAL CONTRIBUTIONS													
35													
36													
County Contribution													
37	\$ 383,205	\$ (1,229,916)	\$ (910,206)	\$ (410,282)	\$ (210,343)	\$ (327,545)	\$ 70,604	\$ (536,041)	\$ (1,608,010)	\$ -	\$ -	\$ -	\$ (4,778,535)
CHANGE IN NET ASSETS													

**NATIVIDAD
BALANCE SHEET
AS OF MARCH 31, 2026**

	CURRENT MONTH			YEAR - TO - DATE			
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 166,100,614	\$ 128,864,211	\$ (37,236,403)	\$ 111,731,438	\$ 128,864,211	\$ 17,132,772	15.3 %
2	63,334,621	56,144,253	(7,190,367)	62,531,577	56,144,253	(6,387,324)	(10.2)
3	58,165,044	84,538,476	26,373,431	23,419,477	84,538,476	61,118,998	261.0
4	7,689,524	7,895,001	205,477	5,646,922	7,895,001	2,248,079	39.8
5	10,176,054	13,248,036	3,071,981	4,957,730	13,248,036	8,290,306	167.2
6	305,465,858	290,689,976	(14,775,882)	208,287,145	290,689,976	82,402,832	39.6
7	389,901,909	393,170,449	3,268,539	374,480,189	393,170,449	18,690,260	5.0
8	(264,712,721)	(265,655,271)	(942,549)	(257,679,703)	(265,655,271)	(7,975,567)	(3.1)
9	125,189,188	127,515,178	2,325,990	116,800,486	127,515,178	10,714,692	9.2
10	222,446,880	219,798,854	(2,648,026)	318,681,632	219,798,854	(98,882,778)	(31.0)
11	\$ 653,101,926	\$ 638,004,009	\$ (15,097,917)	\$ 643,769,263	\$ 638,004,009	\$ (5,765,254)	(0.9) %
CURRENT ASSETS							
			(22.4) %				
			(11.4)				
			45.3				
			2.7				
			30.2				
			(4.8)				
			0.8				
			(0.4)				
			1.9				
			(1.2)				
			(2.3) %				
CURRENT LIABILITIES							
			(24.3)				
			(36.5)				
			0.5				
			11.3				
			(10.8)				
LONG TERM LIABILITIES							
			(3.9)				
			-				
			(1.0)				
FUND BALANCES							
			-				
			50.7				
			(0.3)				
			(2.3) %				
12	42,897,275	32,482,947	(10,414,328)	30,523,768	32,482,947	1,959,179	6.4
13	13,211,181	8,382,563	(4,828,618)	11,989,306	8,382,563	(3,606,743)	(30.1)
14	50,248,750	50,502,541	253,791	46,779,782	50,502,541	3,722,759	8.0
15	4,722,104	4,722,104	-	4,475,737	4,722,104	246,367	5.5
16	13,793,233	15,347,297	1,554,064	13,440,120	15,347,297	1,907,177	14.2
17	124,872,542	111,437,452	(13,435,090)	107,208,713	111,437,452	4,228,739	3.9
18	1,411,839	1,357,022	(54,817)	1,850,377	1,357,022	(493,355)	(26.7)
19	-	-	-	-	-	-	-
20	4,167,108	4,167,108	-	8,889,212	4,167,108	(4,722,104)	(53.1)
21	5,578,948	5,524,131	(54,817)	10,739,589	5,524,131	(5,215,459)	(48.6)
22	525,820,961	525,820,961	-	523,564,157	525,820,961	2,256,803	0
23	(3,170,525)	(4,778,535)	(1,608,010)	2,256,803	(4,778,535)	(7,035,338)	(311.7)
24	522,650,436	521,042,426	(1,608,010)	525,820,961	521,042,426	(4,778,535)	(0.9)
25	\$ 653,101,926	\$ 638,004,009	\$ (15,097,917)	\$ 643,769,263	\$ 638,004,009	\$ (5,765,255)	(0.9) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 3/31/26**

BALANCE SHEET	<u>Beg. Balance</u>	<u>Accruals</u>	<u>IGTs</u>		<u>End. Balance</u>
			<u>Transferred Out</u>	<u>Received</u>	
Medi-Cal Waiver (DSH + SNCP)	0	11,250,000	34,270,360	(25,531,399)	19,988,961
Physician SPA	0	937,485		(530,474)	407,011
Rate Range IGT-CCAH-AB915	8,399,050	12,000,000	13,703,165	(32,507,903)	1,594,311
Medi-Cal GME	0	750,000	1,390,018	(2,983,862)	(843,844)
Medi-Cal HPE	0	187,500		(5,288)	182,212
SB1732	258,770	2,100,000		(2,685,560)	(326,790)
Hospital Fee	0	750,000			750,000
MCMC EPP	9,721,361	15,750,000	23,305,144	(19,546,112)	29,230,394
MCMC QIP	2,318,142	30,000,000	24,501,820	(32,840,663)	23,979,299
GOVERNMENT RECEIVABLES	22,210,896	75,959,235	97,170,507	(116,631,261)	78,709,377
Accrued Donations	26,169	799,985		(380,454)	445,700
Office Buildings	78,361	1,691,262		(1,573,239)	196,383
Miscellaneous Receivable	77,489	3,485,570		(2,838,759)	724,300
Probation	313	1,041,143		(940,180)	101,276
UCSF & TUORO University	26,250	100,950		(109,950)	17,250
Interest Accrued	0	10,819,243		(7,769,243)	3,050,000
Health Department	0	1,352,019		(1,057,829)	294,190
Watsonville	1,000,000				1,000,000
OTHER RECEIVABLES	1,208,581	19,290,171	0	(14,669,654)	5,829,098
STATE/COUNTY RECEIVABLES	23,419,477	95,249,406	97,170,507	(131,300,915)	84,538,476

P & L	YTD	
	<u>MAR-26</u>	
Medi-Cal Waiver (DSH + SNCP)	\$	11,250,000
Physician SPA	\$	937,485
Rate Range IGT-CCAH-AB915	\$	12,000,000
Medi-Cal GME	\$	2,234,250
Medi-Cal HPE	\$	750,000
SB1732	\$	187,500
Hospital Fee	\$	2,100,000
MCMC EPP	\$	750,000
MCMC QIP	\$	15,750,000
HD Residency Support	\$	30,000,000
Medicare Bi-Weekly Payment	\$	(375,003)
GOVERNMENT FUNDING INCOME	\$	76,559,229

**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MARCH 31, 2026**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 166,100,614	CASH AT BEGINNING OF PERIOD	\$ 111,731,438
2		FROM OPERATIONS:	
3	(1,608,010)	NET INCOME/(LOSS)	(4,778,535)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	942,549	DEPRECIATION/AMORT	\$ 7,975,567
6	(665,461)	SUBTOTAL	3,197,033
7		CHANGES IN WORKING CAPITAL:	
8	7,190,367	ACCOUNTS RECEIVABLE	6,387,324
9	(26,373,431)	STATE/COUNTY RECEIVABLE	(61,118,998)
10	(3,277,458)	PREPAID EXPENSE & INVENTORY	(10,538,385)
11	(10,414,328)	ACCRUED PAYROLL	1,959,179
12	(4,828,618)	ACCOUNTS PAYABLE	(3,606,743)
13	253,791	MCARE/MEDICAL LIABILITIES	3,722,759
15	-	SHORT TERM DEBT	246,367
16	1,554,064	ACCRUED LIABILITIES	1,907,177
17	(35,895,612)	NET (DECREASE)/INCREASE	(61,041,320)
18		CAPITAL ADDITIONS:	
19	(3,268,539)	PP&E ADDITIONS	(18,690,260)
20	-	NBV OF ASSETS DISPOSED	-
21	(3,268,539)	TOTAL CAPITAL (Use of Cash)	(18,690,260)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(5,215,459)
24	2,648,026	OTHER ASSETS	98,882,778
25	-	INVESTMENTS	-
26	2,593,209	TOTAL FINANCING	93,667,320
27	(37,236,403)	INC./(DEC.) IN CASH BALANCE	17,132,772
28	\$ 128,864,211	CASH BALANCE - END OF PERIOD	\$ 128,864,211

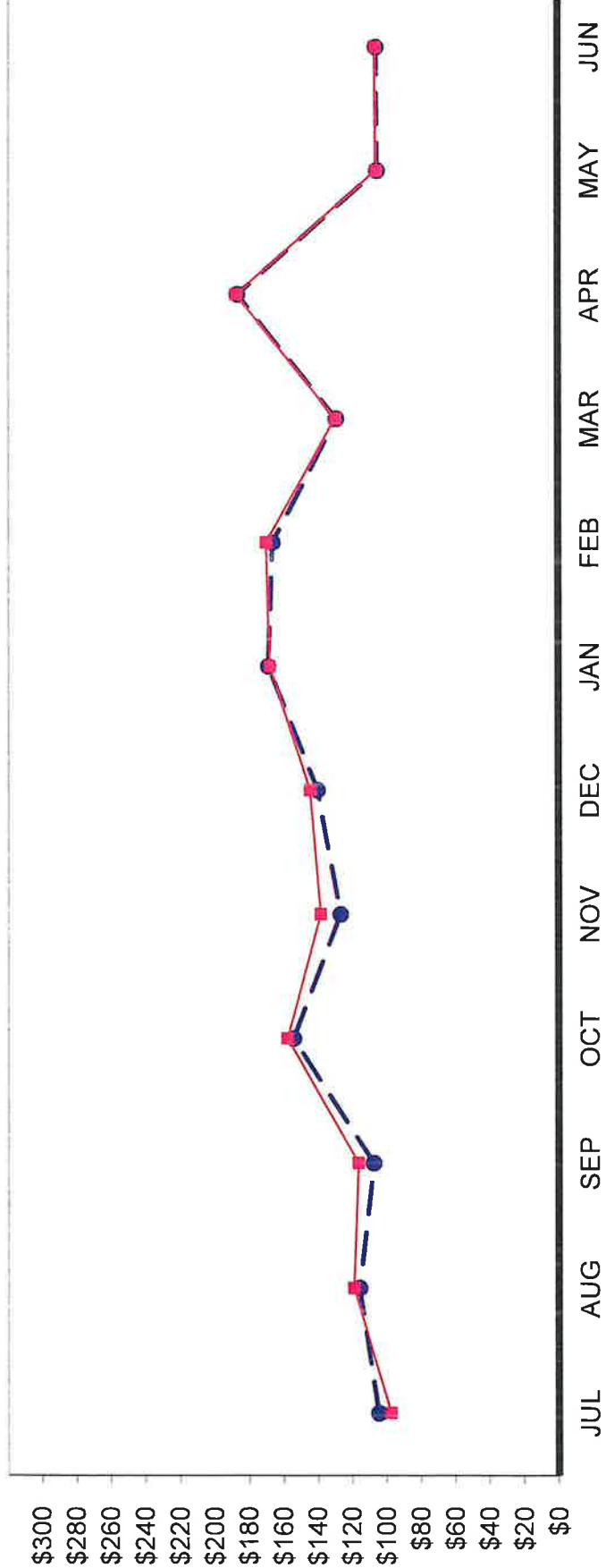
**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2026**

	<u>BDGT-26</u>	<u>ESTIMATE FY2026</u>	<u>Variance to Budget</u>
01 Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02 Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03 EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04 EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05 QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06 AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07 SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08 CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09 HPE	\$ 250,000	\$ 250,000	\$ -
10 Reserved for future use	\$ -	\$ -	\$ -
11 Reserved for future use	\$ -	\$ -	\$ -
12 HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13 Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14 Reserved for future use	\$ -	\$ -	\$ -
15 Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16 Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
	<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>



Cash Flow Performance Fiscal Year 2026 (in Millions)

—●— YTD Projections
 —■— BUDGET 2026



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	ESTIMATE	ESTIMATE
YTD	104.4	115.5	107.2	154.2	126.4	139.9	168.7	166.1	128.9	186.6	105.0	105.8	ESTIMATE	ESTIMATE
BDGT	97.1	118.5	116.0	157.6	137.8	144.2	167.7	169.8	129.5	187.2	105.6	106.5	ESTIMATE	ESTIMATE
Variance	7.3	(3.0)	(8.8)	(3.4)	(11.5)	(4.4)	1.0	(3.7)	(0.7)	(0.7)	(0.7)	(0.7)	(0.7)	(0.7)

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2026

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	110,046,581	106,104,156	115,462,344	107,225,359	154,213,671	126,365,735	133,739,096	168,684,391	166,092,055	128,855,652	186,561,815	104,970,128	110,046,581
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	27,741,846	28,055,872	25,580,389	31,236,818	17,852,349	20,204,173	28,981,983	23,189,003	28,347,807	29,134,215	27,352,494	26,933,322	314,610,271
Short-Doyle payments		1,049,909	497,793	2,884,187		295,973	741,596	1,336,683	781,054	-	1,009,594	-	8,596,789
Short-Doyle IGTs		376,411	101,605	591,198			156,086	345,142	79,677				1,650,119
Provider Fee												1,558,731	1,558,731
Rate Range CY24							32,507,903						32,507,903
Hospital Presumptive Eligibility			5,288									150,712	156,000
Foundation Donations	73,997	53,344	20,890	80,451	16,360	22,644	25,537	14,095	73,135	157,601	83,357	52,592	674,004
MCal Waiver CY24 (GPP)								1,549,445					1,549,445
MCal Waiver CY25 (GPP)	12,341,010			3,716,860		14,242,211				12,290,863			42,590,943
MCal Waiver CY25 (GPP) - DSH cuts				5,725,810		(5,725,810)							-
MCal Waiver CY26 (GPP)										12,509,917			12,509,917
SB1732		174,011						2,511,549					2,685,560
Medi-Cal GME		1,056,808					1,044,503		882,551		1,349,973		4,333,835
Medi-Cal Cost Report FY19 settlement	3,083,580												3,083,580
P14 - FYE 6/30/11					3,222,152			3,222,152			11,905,691		18,349,995
Medicare Cost Report settlement		398,119		96,316	97,928	92,119			253,791	14,377			952,650
CCAH CalAIM Incentive Payments				150,554			150,544			336,392			637,490
CCAH Workforce Recruitment Grant				102,776				102,776					205,552
AS915											1,954,676		1,954,676
Rent Income	93,356	17,310	93,356	188,160	339,008	23,279	277,225	308,242	138,421	127,003	126,553	126,993	1,858,903
QIP				32,840,663							32,332,930		65,173,593
EPP				19,545,865	246					24,771,711			44,317,823
Physician Services	55,295	66,111	50,276	58,737	463,250	192,514	76,002	320,392	176,718	291,577	60,060	228,739	2,039,673
Physician SPA			410,707			119,767					841,489		1,371,963
CCAH Hospital Quality Incentive Program (HQIP)		799,500				766,350			716,350				2,282,200
CCAH Specialty Care Incentive (SCI)			650			1,250				25,208			272,571
Other Managed Care - Prop 56	99,262	111,819	65,295	106,631	42,444	65,786	93,394	67,523	66,432				718,585
Flood Insurance								415,159					415,159
Capital Expenditures		300,430											439,965
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	8,224,757	463,339		19,428,975	1,240,417	25,254,689		17,680,060			103,605,053
Fund 404 Transfer		459,385	4,279,913	190,021	618,328	4,825,236	3,755,856	1,884,104	2,645,160	63,173	163,644	1,134,862	20,019,482
Interest Income				4,822,063			3,147,181			3,334,993			14,439,228
Miscellaneous Revenue	195,702	27,838	281,187	408,859	205,203	446,638	299,717	178,103	387,865	237,410	574,821	531,111	3,774,453
Total Cash Receipts	44,147,388	63,796,343	39,612,104	103,009,309	22,857,268	56,045,606	71,453,242	60,699,057	34,548,961	100,974,499	77,755,261	34,437,051	709,336,110
CASH DISBURSEMENTS													
Purchased Services and Supplies	12,670,196	11,553,377	9,175,944	16,546,008	6,361,193	7,133,196	10,826,567	11,855,942	7,052,697	9,903,608	9,415,123	10,776,459	123,270,210
Rate Range Assessment Fee CY24					2,112,309								2,112,309
Rate Range IGT CY24					11,590,856								11,590,856
HD Residency Support				125,000				125,000		125,000		125,000	500,000
IGT Medi-Cal GME	463,339			463,339			463,339		708,736				2,098,753
IGT MCal Waiver CY24 (GPP)							777,078						777,078
IGT MCal Waiver CY25 (GPP)	8,297,201		8,224,757		5,725,810				8,279,014				30,526,783
IGT MCal Waiver CY25 (GPP) - DSH cuts													-
IGT MCal Waiver CY26 (GPP)									8,692,310				8,692,310
IGT EPP		10,207,712						13,097,432					23,305,144
IGT QIP		12,344,564						12,157,257					24,501,820
P14 - FYE 6/30/11				6,444,304						6,444,304			12,888,607
P14 - FYE 6/30/12 - SNCP Overpayment				273,280									273,280
Unfunded Actuarial Liability (UAL) Annual Allocation									17,747,153				17,747,153
COP Principal & Interest Payments				4,808,633					223,728				5,032,360
Payroll and Benefits	20,922,200	20,332,468	20,522,011	20,519,661	20,095,836	29,538,715	21,548,034	21,423,069	22,425,762	21,355,590	21,658,711	21,355,590	261,897,648
Workers Comp Allocation			5,572,265										5,572,265
Property Insurance	14,177		2,317,130										2,331,307
General Liability Ins - Non Recoverable			691,259										691,259
General Liability Ins - Recoverable			1,194,511										1,194,511
Professional Liability Ins	502,177			780,122									1,282,299
Cyber Insurance	24,736												24,736
COWCAP	4,402,626												4,402,626
Data Processing						1,632,102				522,818	522,818	522,818	3,200,556
NMC Solar		35		300	900	7,090,790	34,860	1,606,903	4,096,162	833,885	844,290	844,290	15,352,214
SB1732										333,222			333,222
Transfer From 451 to 404											2,226,984		2,226,984
Transfer From 451 to IGT				5,262,471							123,708,610		128,971,081
Capital Expenditures	793,160		151,311	797,879	4,818,299	3,277,443	2,858,268	3,025,790	3,268,539	3,041,174	770,432		22,802,296
Total Cash Disbursements	48,089,813	54,438,155	47,849,089	56,020,997	50,705,203	48,672,246	36,507,947	63,291,393	71,785,365	43,268,336	159,346,968	33,624,157	713,599,669
Increase/(Decrease)	(3,942,425)	9,358,188	(8,236,985)	46,988,312	(27,847,935)	7,373,361	34,945,295	(2,592,336)	(37,236,403)	57,706,163	(81,591,687)	812,895	(4,263,558)
Ending Cash Fund 451	106,104,156	115,462,344	107,225,359	154,213,671	126,365,735	133,739,096	168,684,391	166,092,055	128,855,652	186,561,815	104,970,128	105,783,022	105,783,022
(+) Cash In Transit	(1,684,858)						6,114,065						
(+) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	
Ending Cash as per G/L	104,427,858	115,470,903	107,233,918	154,222,230	126,374,294	139,861,720	168,692,950	166,100,614	128,864,211	186,570,374	104,978,687	105,791,581	
Fund 404													
Beginning Balance	177,393,776	177,393,776	176,934,391	172,654,478	172,464,457	171,846,129	167,020,893	163,265,237	161,381,133	158,735,973	158,672,800	158,509,156	
Transfer Out fund 404	-	(459,385)	(4,279,913)	(190,021)	(618,328)	(4,825,236)	(3,755,656)	(1,884,104)	(2,645,160)	(63,173)	(163,644)	(1,134,862)	
Capital Expenditures													
Ending Cash Fund 404	177,393,776	176,934,391	172,654,478	172,464,457	171,846,129	167,020,893	163,265,237	161,381,133	158,735,973	158,672,800	158,509,156	157,374,294	
Ending Cash Fund 451 & 404	283,497,932	292,396,735	279,879,838	326,678,128	298,211,865	300,759,989	331,949,628	327,473,188	287,591,625	345,234,615	263,479,284	263,157,316	