



**Finance Committee  
Meeting 2026**

**June 5, 2026**



## Finance Committee Meeting

Friday, June 5, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

### AGENDA

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

[https://leginfo.legislature.ca.gov/faces/codes\\_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5](https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5)

#### Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

1. You may attend the meeting in person; or,
2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 978 4674 1599 when prompted. You will then enter the Password: 602804 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.
  - a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



## Reunión del Comité de Finanzas Viernes, 5 de junio de 2026

8:30 AM

Sala NATIVIDAD  
1er Piso, Edificio 200

### AGENDA

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

[https://leginfo.legislature.ca.gov/faces/codes\\_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5](https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5)

#### Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1. Podrá asistir a la reunión en persona; o,

2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)  
+1 253 215 8782 US (Tacoma)  
+1 346 248 7799 US (Houston)  
+1 602 753 0140 US (Phoenix)  
+1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 978 4674 1599 cuando se le solicite. Luego, ingrese la contraseña: 602804 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

**PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO:** Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

**PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA:** Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

**DISTRIBUCIÓN DE DOCUMENTOS:** Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

**ACOMODACIONES RAZONABLES; MODIFICACIONES:** Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

**SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN:** La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

**Call to Order**

**Dr. Valerie Vigil, Chair**

**Roll Call**

**Agenda Additions/Corrections**

**Noemi Breig**

**Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

**Approval of Minutes**

1. Approve the Minutes of May 1, 2026, Finance Committee Meeting. *Pages 11-18*

**Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 19-58*
3. Upcoming Finance Committee Meetings for 2026 in Attachment B. *Pages 10*

**Scheduled Items/Discussion Items**

4. Receive and Approve April 2026 Financial Report. *Pages 59-71*

**Daniel Leon, CFO**

**Adjournment**

**NEXT FINANCE COMMITTEE MEETING  
FRIDAY, JULY 10, 2026 AT 8:30 A.M.  
NATIVIDAD ROOM  
1<sup>ST</sup> Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting  
Friday, June 5, 2026  
Consent Items**

**Attachment A**

<p><b>1.</b> <i>Pages 19-21</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard sponsorship agreement with 7th District Agricultural Association dba Monterey County Fair, designating NMC as an official sponsor of the annual Monterey County Fair for five consecutive fair years, for a term effective on Date Last Executed through December 31, 2031, for a not to exceed amount of \$5,000 in each of Fiscal Year 2026-27, Fiscal Year 2027-28, and Fiscal Year 2028-29, and \$5,500 in each of Fiscal Year 2029-30 and Fiscal Year 2030-31, for a total contract amount of \$26,000.</p>
<p><b>2.</b> <i>Pages 22-23</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 9 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license and software support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2026 through April 30, 2027) for a revised full agreement term of January 28, 2014 through April 30, 2027 and adding \$149,249 for a revised total agreement amount not to exceed \$1,181,383.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$10,980) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,181,383.</p>
<p><b>3.</b> <i>Pages 24-25</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard Student Placement agreement with Pacific Northwest University for the provision of placements of students at NMC at no cost for the term of January 1, 2027 through December 31, 2030.</p> <p>b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance.</p>
<p><b>4.</b> <i>Pages 26-27</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 3 to the agreement (A-14572) with Champion Healthcare Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (retroactive March 1, 2026 through February 28, 2029) for a revised full agreement term of December 10, 2019 through February 28, 2029, and adding \$63,696 for a revised total agreement amount not to exceed \$221,661.</p>
<p><b>5.</b> <i>Pages 28-29</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-15202) with Paragon Mechanical, Inc. for maintenance and repair of mechanical systems services, extending the agreement for an additional one (1) year period (July 1, 2026 through June 30, 2027), for a revised full agreement term of July 1, 2021 through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$750,000.</p>
<p><b>6.</b> <i>Pages 31-</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard agreement with UpToDate, Inc. for UpToDate Anywhere clinical</p>

<p><b>31</b></p>	<p>decision support platform subscription services at NMC, for a maximum County obligation of \$505,745 for the term of July 1, 2026 through June 30, 2029.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute up to three (3) future amendments that do not exceed 10% (\$50,575) of the original agreement, do not significantly alter the scope of services, and do not exceed the amount of \$556,320.</p> <p>c. Approve the Natividad Medical Center’s Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
<p><b>7.</b> <b>Pages 32-33</b></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services, specializing in healthcare interior design, pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional three (3) year period (August 1, 2026 through July 31, 2029) for a revised full agreement term of August 1, 2018 through July 31, 2029, and adding \$100,000 for a revised total agreement amount not to exceed \$1,265,000.</p>
<p><b>8.</b> <b>Pages 34-35</b></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement with A&amp;B Fire Protection &amp; Safety, Inc. for repair, maintenance, and testing of fire equipment systems services, extending the agreement for an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2021 through June 30, 2028, and adding \$50,000 for a revised total agreement amount not to exceed \$220,000.</p>
<p><b>9.</b> <b>Pages 36-37</b></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement (A-15874) with Toyon Associates, Inc. for Rural Floor Budget Neutrality Appeals Services, Medicare/Medicaid Crossover Bad Debt Recovery Services, Medicare/ Medi-Cal Appeals Services, Health Care Access and Information Report Preparation Services, Medi-Cal Eligible Day Services (POA/Historical), Medicare/Medi-Cal/Short Doyle Cost report Preparation Services and Consulting services, extending the agreement an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2022 through June 30, 2028, and adding \$600,000 for a revised total agreement amount not to exceed \$1,950,000.</p>
<p><b>10.</b> <b>Pages 38-39</b></p>	<p>Authorize payment of \$475,000 to Medical Information Technology, Inc. (MEDITECH), for cost of annual routine maintenance services on the various MEDITECH electronic health record software system modules implemented at Natividad Medical Center in the amount not to exceed \$450,595, and for cost of new interfaces and enhancements in the amount of \$24,405, for the period of July 01, 2026 through June 30, 2027 and subject to the terms and conditions of the parties’ Healthcare Information System Software Agreement dated July 19, 2004.</p>
<p><b>11.</b> <b>Pages 40-41</b></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Andrew Wang MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$1,200,000 in the aggregate; and</p> <p>b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$120,000) of the original contract amount and do not increase the total contract amount above \$1,320,000.</p>
<p><b>12.</b> <b>Pages 42-43</b></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Boris Borazjani MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$400,000 in the aggregate; and</p>

	<p>b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.</p>
<p><b>13.</b> <i>Pages 44-45</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Wendy Rockne MD Inc. to provide general and critical care surgical services for the period September 1, 2026 to June 30, 2028 with an amount not to exceed \$1,000,000 in the aggregate; and</p> <p>b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$100,000) of the original contract amount and do not increase the total contract amount above \$1,100,000.</p>
<p><b>14.</b> <i>Pages 46-47</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Sixth Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for neonatology services, extending the term by three months (August 1, 2026 to October 31, 2026) for a revised full agreement term of April 1, 2021 to October 31, 2026, but with no change to the board approved not to exceed amount of \$2,100,988 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,170,988.</p>
<p><b>15.</b> <i>Pages 48-49</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional Services Agreement with Ventana Faculty Medical Associates of Monterey County, Inc. to provide family medicine physician and physician assistant services for an amount not to exceed \$500,000 for the period of July 1, 2026 to June 30, 2028; and</p> <p>b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to sign up to three (3) future amendments to the Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount, and do not increase the total contract amount above \$550,000.</p>
<p><b>16.</b> <i>Pages 50-51</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive nonstandard agreement between the County of Monterey and ALCOR Scientific, Inc. for the provision of maintenance services of the iSED Erythrocyte Sedimentation Rate (ESR) Analyzer for Natividad Medical Center, for a maximum County obligation of \$11,365 for the term of March 31, 2026 through March 30, 2031; and</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
<p><b>17.</b> <i>Pages 52-54</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard Novation Agreement, effective Date Last Signed ("Effective Date"), with Corepoint Health, LLC ("Corepoint"), a Delaware limited liability company, and InterOperability Bidco, Inc., a Delaware corporation, doing business as Rhapsody ("Rhapsody"), whereby Corepoint agrees to assign, and Rhapsody agrees to assume, all obligations and liabilities under the Software License and Services Agreement dated March 5, 2016, as amended and renewed (Contract No. 974) ("Original Agreement") between the County of Monterey and Corepoint; and</p> <p>b. Authorize the Auditor-Controller to pay Rhapsody outstanding invoices due and owing in the total amount of \$118,536.27 for services rendered under the Original Agreement and as</p>

	<p>specified in the Novation Agreement; and</p> <p>c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the Original Agreement with Rhapsody as assignee to that agreement, for software product and support services, extending the agreement an additional one (1) year period (retroactive March 5, 2026 through March 4, 2027) for a revised full agreement term of March 5, 2016 through March 4, 2027, and adding \$80,405 for a revised total agreement amount not to exceed \$728,742.</p>
<p><b>18.</b> <i>Pages 55-56</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2026 through June 30, 2029) for a revised full agreement term of July 1, 2017 through June 30, 2029 and adding \$315,420 for a revised total agreement amount not to exceed \$1,155,591.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$24,900) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,180,491.</p>
<p><b>19.</b> <i>Pages 57-58</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-14127) with Televox Solutions, Inc., a subsidiary of West Technology Group, LLC for patient notification services, adding \$82,000 for a revised total agreement amount not to exceed \$252,200 with no changes to the term of Agreement October 1, 2019 through September 30, 2026.</p>



**Finance Committee Meeting  
Friday, June 5, 2026  
Consent Items**

**Attachment B**

**Natividad Medical Center  
Finance Committee  
2026 Regular Meeting Schedule**

*The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.*

*Schedule subject to change.*

<b>Month</b>	<b>Date</b>	<b>Time</b>	<b>Room</b>
<b>January</b>	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>February</b>	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>March</b>	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>April</b>	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>May</b>	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>June</b>	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>July</b>	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>August</b>	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>September</b>	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>October</b>	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>November</b>	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>December</b>	*No Meeting		



## Finance Committee Meeting

Friday, May 1, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

### MINUTES

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

[https://leginfo.legislature.ca.gov/faces/codes\\_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5](https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5)

#### Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

1. You may attend the meeting in person; or,
2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 978 4674 1599 when prompted. You will then enter the Password: 602804 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

1. Submit your comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.
  - a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

INTERPRETATION AND TRANSLATION SERVICE: The Natividad Finance Committee invites and encourages the participation of Monterey County residents at its meetings. If you require the assistance of an interpreter or the translation of a document in the agenda, please contact the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA – or by phone at (831) 755-4185. The Secretary will make every effort to accommodate requests for interpreter or document translation assistance. Requests should be made as soon as possible, and at a minimum no later than noon on the Wednesday prior to the Committee meeting.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



## Reunión del Comité de Finanzas

Viernes, 1 de mayo de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

## Actas de la reunión

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

[https://leginfo.legislature.ca.gov/faces/codes\\_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5](https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5)

### Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1. Podrá asistir a la reunión en persona; o,

2. Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Ingrese el número de ID de la reunión: 978 4674 1599 cuando se le solicite. Luego, ingrese la contraseña: 602804 cuando se le solicite.

O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.

O

2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

**PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO:** Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

**PARA DIRIGIRSE AL COMITÉ SOBRE UN ÍTEM ESPECÍFICO DE LA AGENDA:** Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

**DISTRIBUCIÓN DE DOCUMENTOS:** Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

**ACOMODACIONES RAZONABLES; MODIFICACIONES:** Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

**SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN:** La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

**Board Members:** Dr. Charles Harris, Simon Salinas, and Dr. Valerie Vigil

**Absent:** Manuel Osorio

**NMC Staff/County:** Daniel Leon, Nancy Buscher, Nancy Majewski, Cher Krause, Dr. Craig Walls, Jeanne-Ann Balza, Ari Entin, and Stacy Saetta

Roll Call

*Present*

*Dr. Valerie Vigil  
Simon Salinas  
Dr. Charles Harris*

*Absent*

*Manuel Osorio*

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of April 3, 2026, Finance Committee Meeting.

***MOTION:** Motion to approve the minutes of April 3, 2026 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Simon Salinas, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

***MOTION:** Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 4, moved by Dr. Charles Harris, seconded by Simon Salinas, and approved unanimously.*

3. Upcoming Finance Committee Meetings for 2026 in Attachment B.

***MOTION:** Motion to approve Consent Item 3 for consideration by the NMC Board of Trustees, Attachment B, Upcoming Finance Committee Meetings for 2026, moved by Dr. Charles Harris, seconded by Simon Salinas, and approved unanimously.*

Scheduled Items/Discussion Items

4. Receive oral report on Natividad's request for proposals #9600-94 for a locum tenens managed service provider, to provide locum tenens physician referral services, and on status of negotiations to enter into an agreement with bidder Medical Doctor Associates, LLC DBA Cross Country Locums, for a maximum County obligation not to exceed \$12,000,000 for the term of July 1, 2026 through June 30, 2029.
5. Receive and Approve March 2026 Financial Report.

Daniel Leon, CFO

**MOTION:** *Motion to accept the March 2026 Financial Report moved by Simon Salinas, seconded by Dr. Charles Harris, and approved unanimously.*

**Adjournment at 8:48 AM**

*Recorded by Noemi Breig*



**Finance Committee Meeting**  
**Friday, May 1, 2026**  
**Consent Items**  
**MINUTES**  
**Attachment A**

<b>1.</b>	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard agreement with Bluesight, Inc. for web-based software services to enable hospitals to automate their pharmacy kit processing known as KitCheck Software services at NMC for a maximum County obligation of \$76,355 for the term of May 1, 2026 through April 30, 2029.</li> <li>b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$7,635) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$83,990.</li> <li>c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification, limitations on liability, confidentiality, and limitations on damages provisions within the agreement.</li> </ul>
<b>2.</b>	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services July 1, 2026 to June 30, 2028 for an amount not to exceed \$600,000 in the aggregate; and</li> <li>b. Authorize the Chief Executive Officer for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$10,000) of the original contract amount and do not increase the total not to exceed amount above \$660,000.</li> </ul>
<b>3.</b>	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services for the period July 1, 2026 to June 30, 2028 for an amount not to exceed \$800,000 in the aggregate; and</li> <li>b. Authorize the CEO for NMC or a designee to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.</li> </ul>
<b>4.</b>	<ul style="list-style-type: none"> <li>a. Adopt the Natividad Medical Center (NMC) 2026 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2026, Project No. JOC Bid No. NMC 2026-01, Bid No. NMC 2026-02 and Bid No. NMC 2026-03; and</li> <li>b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.</li> </ul>



**Finance Committee Meeting**  
**Friday, May 1, 2026**  
**Consent Items**  
**MINUTES**  
**Attachment B**

**Natividad Medical Center**  
**Finance Committee**  
**2026 Regular Meeting Schedule**

*The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.*

*Schedule subject to change.*

<b>Month</b>	<b>Date</b>	<b>Time</b>	<b>Room</b>
<b>January</b>	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>February</b>	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>March</b>	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>April</b>	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>May</b>	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>June</b>	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>July</b>	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>August</b>	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>September</b>	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>October</b>	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>November</b>	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
<b>December</b>	*No Meeting		

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### 7th District Agricultural Association dba Monterey County Fair

Legistar Number: \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard sponsorship agreement with 7th District Agricultural Association dba Monterey County Fair, designating NMC as an official sponsor of the annual Monterey County Fair for five consecutive fair years, for a term effective on Date Last Executed through December 31, 2031, for a not to exceed amount of \$5,000 in each of Fiscal Year 2026-27, Fiscal Year 2027-28, and Fiscal Year 2028-29, and \$5,500 in each of Fiscal Year 2029-30 and Fiscal Year 2030-31, for a total contract amount of \$26,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard sponsorship agreement with 7th District Agricultural Association dba Monterey County Fair, designating NMC as an official sponsor of the annual Monterey County Fair for five consecutive fair years, for a term effective on Date Last Executed through December 31, 2031, for a not to exceed amount of \$5,000 in each of Fiscal Year 2026-27, Fiscal Year 2027-28, and Fiscal Year 2028-29, and \$5,500 in each of Fiscal Year 2029-30 and Fiscal Year 2030-31, for a total contract amount of \$26,000.

#### **SUMMARY:**

Natividad Medical Center is seeking Board authorization to enter into a five-year sponsorship agreement with the 7th District Agricultural Association dba Monterey County Fair, designating Natividad Medical Center as an official sponsor of the annual Monterey County Fair at \$5,000 per Fair year from 2026-2028 and \$5,500 for 2029-2030, for a total spend of \$26,000 effective on Date Last Executed.

Under the agreement, the Monterey County Fair will provide Natividad Medical Center with logo and name recognition across Fair marketing and promotional materials during each year of the term, including Named Day rights for one (1) designated Saturday of each Fair year, to be mutually agreed upon.

- Benefits may include, but are not limited to, the following:
  - Monterey County Fair website with a clickable logo directing users to Sponsor's website
  - Monterey County Fair printed program
  - Monterey County Fair social media platforms
  - Monterey County Fair poster
  - Monterey County Fair electronic newsletter
  - Monterey County Fair "Thank You" advertisement
  - One (1) on-site banner display location during each Fair
  - Logo on General Admission Tickets on Named Day

- For each year of the Term, the Monterey County Fair agrees to provide the following hospitality package:
  - Six (6) daily parking passes
  - Thirty (30) daily general admission passes for the named day
  - Six (6) Premiere Party tickets
  
- Additionally, the Fair shall provide Sponsor with:
  - One (1) 10' x 20' booth space in a high-traffic area of the Fairgrounds for the duration of each Fair, including required vendor admission passes for staffing
  - The right to distribute marketing materials at Fair gate locations on the designated Named Day

**DISCUSSION**

Natividad Medical Center has participated in the Monterey County Fair as an official sponsor in past years. The booth, located at the main entrance, has been highly visible, reaching between 1,000 and 1,800 fair attendees directly at the booth each year.

This sponsorship provides Natividad Medical Center with a valuable opportunity to promote its brand, programs, and services to a broad and engaged local audience. In 2025, the Fair welcomed over 81,000 attendees across five days, with sponsor visibility reaching over 700,000 impressions and over 2 million accounts through social media, television, radio, and print campaigns.

The sponsorship also benefits patients and the broader community by raising awareness of the health care services available at Natividad Medical Center, reinforcing the organization’s commitment to the health and well-being of Monterey County residents. The five-year term provides continuity and long-term brand presence at one of the county’s most well-attended community events.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this agreement is \$26,000 of which \$5,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This agreement facilitates the promotion of the NMC brand, programs, and services. It meets the Health & Human Services Initiative’s goal of promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

- Well-Being and Quality of Life
  - Sustainable Infrastructure for Present and Future
  - Safe and Resilient Communities
  - Diverse and Thriving Economy
  - Administrative

Prepared by: Hillary Fish, Marketing Director, 783-2693  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):  
Board Report  
7th District Agricultural Association dba Monterey County Fair

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **Intelligent Medical Objects Inc Renewal and Amendment No. 9**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 9 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license and software support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2026 through April 30, 2027) for a revised full agreement term of January 28, 2014 through April 30, 2027 and adding \$149,249 for a revised total agreement amount not to exceed \$1,181,383.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$10,980) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,181,383.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 9 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license and software support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2026 through April 30, 2027) for a revised full agreement term of January 28, 2014 through April 30, 2027 and adding \$149,249 for a revised total agreement amount not to exceed \$1,181,383.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$10,980) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,181,383.

#### **SUMMARY:**

Intelligent Medical Objects (IMO) provides a suite of clinical interface terminology tools that enable electronic mapping to standardized medical vocabularies. This technology improves clinicians' ability to search, record, and manage clinical terms using familiar language while ensuring accurate cross-mapping to standardized vocabularies such as SNOMED and ICD-9/ICD-10.

IMO's dictionaries enhance accuracy in clinical documentation, billing, reporting, and clinical decision support by linking user-friendly terminology to required standardized code sets.

#### **DISCUSSION**

Using standard nomenclature is essential to effectively build reports to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health Act (HITECH). Accurate electronic mapping and standardized coding are also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

MEDITECH, Natividad Medical Center’s electronic health record, has integrated with IMO to incorporate IMO’s mapping software into MEDITECH. Continued use of IMO is necessary to maintain compliance, support clinical documentation workflows, and ensure accurate data reporting across Natividad Medical Center.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 9 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 9 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this renewal and amendment No. 9 is \$149,249 of which \$149,249 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This agreement supports Natividad Medical Center’s technological infrastructure by improving system capabilities and maintaining secure and sustainable electronic health record functionality.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Raquel F. Mojica, IT Business Operations Manager, 783-2812  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

- Attachment(s):
- Board Report
  - Intelligent Medical Objects Inc Renewal and Amendment No. 9
  - Intelligent Medical Objects Inc Renewal and Amendment No. 8
  - Intelligent Medical Objects Inc Amendment No. 7
  - Intelligent Medical Objects Inc Amendment No. 6
  - Intelligent Medical Objects Inc Amendment No. 5
  - Intelligent Medical Objects Inc Amendment No. 4
  - Intelligent Medical Objects Inc Amendment No. 3
  - Intelligent Medical Objects Inc Amendment No. 2
  - Intelligent Medical Objects Inc Amendment No. 1
  - Intelligent Medical Objects Inc Original Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Pacific Northwest University Student Placement Agreement**    **Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard Student Placement agreement with Pacific Northwest University for the provision of placements of students at NMC at no cost for the term of January 1, 2027 through December 31. 2030.
  
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Nonstandard Student Placement agreement with Pacific Northwest University for the provision of placements of students at NMC at no cost for the term of January 1, 2027 through December 31. 2030.
  
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard insurance.

### **SUMMARY:**

Natividad is committed to delivering the highest quality of care and optimal outcomes for patients and their families. Equally important is our dedication to fostering professional growth and continuous skill development among staff to better serve the community. One key strategy to support these goals is the establishment of clinical affiliation agreement(s) with colleges and universities offering programs aligned with organizational and community needs. In this context, Natividad seeks to initiate an affiliation agreement with Pacific Northwest University’s Doctor of Physical Therapy (DPT) program. This partnership will create valuable pipeline for talent acquisition, as students complete clinical rotations may transition into employment in the community, helping to address vacancies in physical therapy and related roles.

### **DISCUSSION:**

The proposed affiliation agreement offers meaningful benefits to both the hospital and the patients it serves. It establishes a consistent pipeline of doctoral-trained clinicians who gain hands-on experience within our system and become familiar with our standards of care and patient safety culture. Hosting DPT students enables the hospital to identify, mentor, and recruit high-performing individuals, helping to meet workforce demands in critical high-need areas. Additionally, this partnership provides current staff with opportunities to serve as clinical preceptors and educators, supporting their own professional development while strengthening the hospital’s role as a teaching institution. Engagement with academic programs also facilitates exposure to emerging best practices, enhancing the delivery of evidence-based care. Over time, this collaboration will contribute to a sustainable, highly skilled workforce equipped to meet the evolving healthcare needs of Monterey County’s diverse population.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 1, 2026.

**FINANCING:**

There is no cost for this agreement. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Natividad remains dedicated to serving the residents of Monterey County by providing exceptional, patient-centered care. As a teaching hospital, we recognize the vital role of academic partnerships in advancing professional development and career pathways. Establishing a clinical affiliation with Pacific Northwest University supports the development of a strong healthcare workforce, which not only improves patient care outcomes but also contributes to the region's economic growth and long-term sustainability.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: M. Lourdes Mesina Escolta, Director of Nursing Education, 831-783-2851  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Student Placement Agreement with Pacific Northwest University Student Placement Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Champion Healthcare Technologies Inc Renewal and Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 3 to the agreement (A-14572) with Champion Healthcare Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (retroactive March 1, 2026 through February 28, 2029) for a revised full agreement term of December 10, 2019 through February 28, 2029, and adding \$63,696 for a revised total agreement amount not to exceed \$221,661.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 3 to the agreement (A-14572) with Champion Healthcare Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (retroactive March 1, 2026 through February 28, 2029) for a revised full agreement term of December 10, 2019 through February 28, 2029, and adding \$63,696 for a revised total agreement amount not to exceed \$221,661.

#### **SUMMARY:**

Champion Healthcare Technologies specializes in implant tracking, tissue management, and inventory compliance solutions for hospitals, aiding in regulatory compliance and patient safety. Their scope covers supply chain efficiency, warranty tracking, and data accuracy.

#### **DISCUSSION:**

Surgical Services is the Tissue Bank for the Hospital. It is a regulatory requirement that the tissues implanted at this facility be tracked.

Champion Healthcare Technologies (now rebranded as InVita Healthcare Technologies) enhances patient safety through advanced, RFID-enabled tracking for tissue, implants, and medical devices

The current agreement expired on February 28, 2026. OR Leadership has been coordinating with Contracts to complete the amendment.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this renewal and amendment No. 3 is \$63,696 of which \$20,608 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Champion UDITracker software and secure storage solutions provide end-to-end visibility—from receipt to explant—improving compliance, automating recall management, and reducing human error in hospital inventory management.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Wally Sayles, Director Surgical Services, 831 772 7771  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

- Board Report
- Champion Healthcare Technologies Inc Renewal and Amendment No. 3
- Champion Healthcare Technologies Inc Amendment No. 2
- Champion Healthcare Technologies Inc Amendment No. 1
- Champion Healthcare Technologies Inc Original Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Paragon Mechanical, Inc. Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-15202) with Paragon Mechanical, Inc. for maintenance and repair of mechanical systems services, extending the agreement for an additional one (1) year period (July 1, 2026 through June 30, 2027), for a revised full agreement term of July 1, 2021 through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$750,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-15202) with Paragon Mechanical, Inc. for maintenance and repair of mechanical systems services, extending the agreement for an additional one (1) year period (July 1, 2026 through June 30, 2027), for a revised full agreement term of July 1, 2021 through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$750,000.

### **SUMMARY:**

Paragon Mechanical, Inc. (Paragon) provides Natividad Medical Center (NMC) with preventive maintenance and repair services for critical mechanical systems, including boilers, chillers, cooling towers, and HVAC units, in compliance with Office of Statewide Health Planning and Development (OSHPD) requirements. Approval of the recommended action will ensure the continued provision of these essential services in support of hospital operations and patient care.

### **DISCUSSION:**

Paragon brings specialized expertise in maintaining complex mechanical systems, including commercial refrigeration equipment (such as medical-grade refrigerators and freezers regulated by The Joint Commission and California Titles 22 and 24), variable frequency drives (VFDs), medical air compressors, and medical vacuum pumps. These systems are integral to patient care and support essential functions across key departments, including Laboratory, Radiology, Pharmacy, Labor & Delivery, and Food Services. Additionally, Paragon helps maintain proper ventilation and indoor air quality, which are critical to infection control, reduction of airborne disease transmission, and the reliable heating and cooling of the facility. Amendment No. 3 to the Agreement is necessary to ensure the continuation of these critical services at NMC.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. Amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this amendment No. 3 is \$100,000, which is included in the FY 2026-27 Recommended Budget. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This item supports the Safe and Resilient Communities strategic initiative by ensuring the continued operation and reliability of critical hospital mechanical systems at Natividad Medical Center. Ongoing preventive maintenance and repair services help maintain safe facility conditions, including proper ventilation, temperature control, and infection prevention measures essential to patient care. By sustaining these essential infrastructure systems, the County strengthens the hospital's ability to provide uninterrupted, high-quality healthcare services to the community.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Felipe Enriquez, Director Engineering and Safety, 783-26-14  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

- Board Report
- Paragon Mechanical, Inc. Amendment No. 3
- Paragon Mechanical, Inc. Amendment No. 2
- Paragon Mechanical, Inc. Amendment No. 1
- Paragon Mechanical, Inc. Original Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**UpToDate, Inc. Agreement**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard agreement with UpToDate, Inc. for UpToDate Anywhere clinical decision support platform subscription services at NMC, for a maximum County obligation of \$505,745 for the term of July 1, 2026 through June 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute up to three (3) future amendments that do not exceed 10% (\$50,575) of the original agreement, do not significantly alter the scope of services, and do not exceed the amount of \$556,320.
- c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard agreement with UpToDate, Inc. for UpToDate Anywhere clinical decision support platform subscription services at NMC, for a maximum County obligation of \$505,745 for the term of July 1, 2026 through June 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute up to three (3) future amendments that do not exceed 10% (\$50,575) of the original agreement, do not significantly alter the scope of services, and do not exceed the amount of \$556,320.
- c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **SUMMARY:**

Wolters Kluwer Health's UpToDate, Inc. is a leading web-based clinical research tool used by clinicians for evidence-based review of medical topics. As a teaching hospital, Natividad Medical Center (NMC) relies on online clinical resources to support medical students, residents, and attending physicians. UpToDate, Inc., is accessible through embedded internet links within NMC's Electronic Medical Record (EMR) system, MEDITECH. UpToDate, Inc. operates as a standalone resource, and no data is exchanged between the application and any NMC systems.

### **DISCUSSION:**

Natividad Medical Center (NMC) physicians, residents and medical students currently use UpToDate, Inc.'s online research and educational content to support clinical decision-making. In addition to providing access to evidence-based medical information, UpToDate, Inc. allows physicians to earn required Continuing Medical Education (CME) credits each time the system is accessed. These CME credits support compliance with NMC's requirements, as well as state and national medical specialty board standards.

With integrated access through MEDITECH, clinicians can easily access the UpToDate, Inc. icon to review the most current evidence-based recommendations.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this agreement is \$505,745, of which \$146,978 is included in the FY 2026-27 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This agreement supports the County's strategic goals by ensuring clinicians have access to reliable, evidence-based clinical decision-support tools at the point of care, thereby improving diagnostic accuracy, treatment selection, and contributing to overall patient outcomes. This integrated tool helps to promote health literacy and empowers our patient community to take an active role in managing their health. UpToDate provides various opportunities for aiding NMC in maintaining a highly trained workforce.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Raquel Mojica, IT Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

UpToDate, Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Gallun Snow Associates, Inc Amendment No. 5**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services, specializing in healthcare interior design, pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional three (3) year period (August 1, 2026 through July 31, 2029) for a revised full agreement term of August 1, 2018 through July 31, 2029, and adding \$100,000 for a revised total agreement amount not to exceed \$1,265,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services, specializing in healthcare interior design, pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional three (3) year period (August 1, 2026 through July 31, 2029) for a revised full agreement term of August 1, 2018 through July 31, 2029, and adding \$100,000 for a revised total agreement amount not to exceed \$1,265,000.

### **SUMMARY:**

Natividad Medical Center (NMC) has twice solicited proposals for hospital interior design services through the Request for Qualifications (RFQ) process, under RFQ 9600-48 and RFQ 9600-80. In both instances, only one responsive proposal was received. NMC sought a standalone interior design firm, independent of architectural service companies, with specialized expertise in healthcare environments and the ability to collaborate effectively with hospital staff, architectural and engineering firms, and general contractors.

Gallun Snow Associates, Inc. has maintained a long-standing relationship with NMC and provides specialized healthcare interior design services, including interior finishes, furniture planning and specifications, systems furniture planning and specifications, and art planning on an as-needed basis.

### **DISCUSSION:**

The demand for Gallun Snow Associates' services has remained consistent over the past several years. The firm is currently supporting multiple active projects, including construction administration regarding finishes and furniture installations for the Medical Surgical 3 project, finishes and furniture for the Emergency Department expansion project, and finishes and furniture for the regulatory seismic projects. Given the ongoing project workload and continued need for specialized healthcare interior design services, NMC is requesting an increase of \$100,000 to the existing agreement with Gallun Snow Associates, Inc.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. Amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5,

2026.

**FINANCING:**

The cost for this No. 5 is \$100,000, of which \$35,000 is included in the FY 2026-27 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This amendment No. 5 to the Agreement supports the County of Monterey Board of Supervisors' Strategic Initiative for Safe and Resilient Communities by ensuring NMC maintains safe, functional, and patient-centered healthcare environments. Continued investment in specialized healthcare interior design services enhances the quality, efficiency, and resilience of clinical spaces that support the delivery of high-quality healthcare services to Monterey County residents.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Andrea Rosenberg, Chief Ancillary and Support Services Officer, 783-2562  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

- Board Report
- Gallun Snow Associates, Inc. Amendment 5
- Gallun Snow Associates, Inc. Amendment 4
- Gallun Snow Associates, Inc. Amendment 3
- Gallun Snow Associates, Inc. Amendment 2
- Gallun Snow Associates, Inc. Renewal and Amendment 1
- Gallun Snow Associates, Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**A&B Fire Protection & Safety, Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement with A&B Fire Protection & Safety, Inc. for repair, maintenance, and testing of fire equipment systems services, extending the agreement for an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2021 through June 30, 2028, and adding \$50,000 for a revised total agreement amount not to exceed \$220,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement with A&B Fire Protection & Safety, Inc. for repair, maintenance, and testing of fire equipment systems services, extending the agreement for an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2021 through June 30, 2028, and adding \$50,000 for a revised total agreement amount not to exceed \$220,000.

### **SUMMARY:**

A&B Fire Protection & Safety Inc. will provide comprehensive fire protection and life safety services to NMC. These services include inspection, testing, preventative maintenance, diagnostics, and repair of fire sprinkler systems, pre-engineered fire suppression systems, and related life safety equipment. All services will be performed in accordance with applicable regulatory requirements, including NFPA standards and Joint Commission Accreditation standards.

A&B Fire Protection & Safety Inc. will also deliver detailed inspection reports identifying all systems and components tested, clearly noting items that pass or fail. Any deficiencies identified will require prompt corrective action. In addition, A&B Fire Protection & Safety Inc will provide maintenance and repairs on an as-needed basis to ensure systems remain fully operational and compliant.

NMC Facilities Management will oversee and ensure that all required inspections, testing, timelines, and corrective actions are completed in accordance with NFPA standards and Joint Commission Accreditation requirements, maintaining full compliance and readiness at all times.

### **DISCUSSION:**

The services provided by A&B Fire Protection & Safety Inc. are critical to maintaining regulatory compliance, safeguarding life safety systems, and protecting the physical environment at NMC. Adherence to NFPA standards and Joint Commission Accreditation requirements is mandatory, and these services ensure the Hospital remains fully compliant while reducing the risk of fire related incidents, liability, and potential accreditation impacts. NMC will oversee performance through a structured process that includes scheduling all required inspections and testing within regulatory timelines, reviewing detailed reports submitted by A&B Fire Protection & Safety Inc., and ensuring that any identified deficiencies are promptly corrected. Facilities Management will also maintain

comprehensive documentation and conduct periodic internal reviews to verify ongoing compliance and readiness for regulatory surveys.

These services provide significant value to NMC by preserving infrastructure, supporting accreditation, and ensuring reliable system performance. Equally important, they directly benefit patients and staff by maintaining a safe care environment, minimizing the risk of harm in the event of a fire, and reinforcing confidence that the Hospital meets stringent standards essential to high quality healthcare delivery.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this amendment No. 2 is \$50,000, of which 30,000 is included in the FY 2026-27 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

The amendment with A&B Fire Protection & Safety Inc. supports the County’s “Sustainable Infrastructure for Present and Future” goal by ensuring critical life safety systems at NMC are properly maintained, regularly tested, and promptly repaired to remain fully operational. By adhering to NFPA and Joint Commission standards and proactively addressing deficiencies, this program promotes long-term reliability, resilience, and regulatory compliance of essential healthcare infrastructure. These efforts help safeguard the facility’s continued functionality for patients, staff, and the community, supporting safe living, working, and visiting conditions in Monterey County.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Felipe Enriquez, Director of Engineering & Safety, 783-2614  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

- Board Report
- A & B Fire Protection & Safety, Inc Amendment No. 2
- A & B Fire Protection & Safety, Inc Amendment No. 1
- A & B Fire Protection & Safety, Inc Original Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Toyon Associates, Inc. Amendment No. 2**

**Legistar Number: A-15874**

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement (A-15874) with Toyon Associates, Inc. for Rural Floor Budget Neutrality Appeals Services, Medicare/Medicaid Crossover Bad Debt Recovery Services, Medicare/Medi-Cal Appeals Services, Health Care Access and Information Report Preparation Services, Medi-Cal Eligible Day Services (POA/Historical), Medicare/Medi-Cal/Short Doyle Cost report Preparation Services and Consulting services, extending the agreement an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2022 through June 30, 2028, and adding \$600,000 for a revised total agreement amount not to exceed \$1,950,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 2 to the agreement (A-15874) with Toyon Associates, Inc. for Rural Floor Budget Neutrality Appeals Services, Medicare/Medicaid Crossover Bad Debt Recovery Services, Medicare/Medi-Cal Appeals Services, Health Care Access and Information Report Preparation Services, Medi-Cal Eligible Day Services (POA/Historical), Medicare/Medi-Cal/Short Doyle Cost report Preparation Services and Consulting services, extending the agreement an additional two (2) year period (July 1, 2026 through June 30, 2028) for a revised full agreement term of July 1, 2022 through June 30, 2028, and adding \$600,000 for a revised total agreement amount not to exceed \$1,950,000.

### **SUMMARY:**

Toyon Associates Inc. (Toyon) provides expert services in areas of reimbursement from State and Federal Government. Their consulting services include preparation of State's Medi-Cal cost reports, Federal Medicare cost report, special supplemental cost reports (P-14) to the State, State's Short Doyle cost reports and annual State's HCAI reports.

### **DISCUSSION**

Toyon provides assistance in representing Natividad during scheduled audits and appeals for all State and Federal cost and supplemental reports. Toyon provides strategic assistance on reimbursement issues related to Disproportionate Share, Realignment, Bad Debts, Medi-Cal Waiver funding and programs and other reimbursement related initiatives particular to safety net provider (public) hospitals. Toyon Associates Inc. also pursues reimbursable costs available on previously reported years which are available to Monterey County Health System. This is an ongoing process between Provider (NMC), State and Federal Government.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on

June 5, 2026.

**FINANCING:**

The cost for this amendment No. 2 is \$600,000 of which \$300,000 is included in the FY 2026-27 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This agreement is for specialized consulting services, the outcome of which will contribute to retaining or maximizing the financing of public health care services by Monterey County. The services rendered in this agreement provide NMC with the reimbursement expertise that allows for the improvement of financing options under State and Federal regulations, resulting in higher quality of patient care for the families in Monterey County.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

To find what goals your item supports, you can review them in the Strategic Plan. Link is below:  
<https://www.countyofmonterey.gov/home/showdocument?id=139569>

Prepared by: Marwin Vinluan, Finance Manager III, (831) 783-2369  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report  
Toyon Associates, Inc. Amendment No. 2  
Toyon Associates, Inc. Amendment No. 1  
Toyon Associates, Inc. Original Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **MEDITECH**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize payment of \$475,000 to Medical Information Technology, Inc. (MEDITECH), for cost of annual routine maintenance services on the various MEDITECH electronic health record software system modules implemented at Natividad Medical Center in the amount not to exceed \$450,595, and for cost of new interfaces and enhancements in the amount of \$24,405, for the period of July 01, 2026 through June 30, 2027 and subject to the terms and conditions of the parties' Healthcare Information System Software Agreement dated July 19, 2004.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize payment of \$475,000 to Medical Information Technology, Inc. (MEDITECH), for cost of annual routine maintenance services on the various MEDITECH electronic health record software system modules implemented at Natividad Medical Center in the amount not to exceed \$450,595, and for cost of new interfaces and enhancements in the amount of \$24,405, for the period of July 01, 2026 through June 30, 2027 and subject to the terms and conditions of the parties' Healthcare Information System Software Agreement dated July 19, 2004.

#### **SUMMARY:**

MEDITECH is Natividad Medical Center's primary clinical and financial information system for patient registration, clinical documentation, physician ordering, patient electronic health records, and billing functions. The MEDITECH System includes multiple modules and interfaces that carry ongoing monthly maintenance fees.

This reflects a 1-year amendment to the existing MEDITECH Healthcare Information System Software Agreement.

#### **DISCUSSION:**

The MEDITECH system is composed of numerous core modules, optional features, enhancements, and system interfaces, all of which require ongoing monthly maintenance fees to ensure continued vendor support, updates, and regulatory compliance. As Natividad Medical Center has expanded and or enhanced its use of MEDITECH, corresponding maintenance costs have increased over time to account for this.

Natividad Medical Center's agreement with MEDITECH is a long-standing, perpetual agreement that governs the use and support of the system and includes a standard 60-day termination provision. The proposed amendment extends the agreement term by an additional 1-year to maintain uninterrupted support and maintenance services.

Continued access to MEDITECH support and maintenance is necessary to sustain daily hospital operations and ensure system stability.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this request, and the Auditor-Controller has reviewed and approved as to payment provisions. The request has also been reviewed and approved by Natividad Medical Center’s Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this request is \$475,000, all of which is included in the FY26-2 Recommended Budget. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Ongoing system maintenance is necessary to keep the hospital’s primary Electronic Health Record (EHR) system, MEDITECH, functional and accessible. The system holds all patient records which is a vital part of care and treatment, therefore this request ultimately leads to improved care and health of Natividad Medical Center’s patients. Regular maintenance also fosters a sound, secure and sustainable physical infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812  
Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:  
Board Report  
Attachment A: MEDITECH Annual Maintenance Payment Schedule of FY26-27  
Original Agreement with Medical Information Technology, Inc.

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Andrew Wang MD Inc. Agreement

#### **..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Andrew Wang MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$1,200,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$120,000) of the original contract amount and do not increase the total contract amount above \$1,320,000.

#### **..Report**

##### RECOMMENDATION:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Andrew Wang MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$1,200,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$120,000) of the original contract amount and do not increase the total contract amount above \$1,320,000.

##### SUMMARY:

NMC received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION: NMC would like to enter into an agreement with Andrew Wang, MD, a board-certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Wang will participate in the on-call panel along with other panel members to ensure sufficient coverage of the service. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

##### FINANCING:

The total not to exceed amount of this Agreement is \$1,200,000 (24 months). The actual cost is contingent upon Dr. Wang's participation in the call panel which may fluctuate based on availability. NMC has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$3,600,000 annually which is included in Fiscal Year 2026/2027 Recommended Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

Well-Being and Quality of Life

Sustainable Infrastructure for Present and Future

Safe and Resilient Communities

Diverse and Thriving Economy

Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Agreement

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### **Boris Borazjani MD Inc. Agreement**

#### **..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Boris Borazjani MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

#### **..Report**

##### RECOMMENDATION:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Boris Borazjani MD Inc. to provide general and critical care surgical services for the period July 1, 2026 to June 30, 2028 with an amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

##### SUMMARY:

NMC received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION: NMC would like to enter into an agreement with Boris Borazjani MD, a board-certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Borazjani will participate in the on-call panel along with other panel members to ensure sufficient coverage of the service. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

##### FINANCING:

The total not to exceed amount of this Agreement is \$400,000 (24 months). The actual cost is contingent upon Dr. Borazjani's participation in the call panel which may fluctuate based on availability. NMC has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$3,600,000 annually which is included in Fiscal Year 2026/2027 Recommended Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:  
Agreement

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Wendy Rockne MD Inc. Agreement

#### **..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Wendy Rockne MD Inc. to provide general and critical care surgical services for the period September 1, 2026 to June 30, 2028 with an amount not to exceed \$1,000,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$100,000) of the original contract amount and do not increase the total contract amount above \$1,100,000.

#### **..Report**

##### RECOMMENDATION:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute a Professional and Call Coverage Services Agreement with Wendy Rockne MD Inc. to provide general and critical care surgical services for the period September 1, 2026 to June 30, 2028 with an amount not to exceed \$1,000,000 in the aggregate; and
- b. Authorize the CEO or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$100,000) of the original contract amount and do not increase the total contract amount above \$1,100,000.

##### SUMMARY:

NMC received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

DISCUSSION: NMC would like to enter into an agreement with Wendy Rockne MD, a board-certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Rockne will participate in the on-call panel along with other panel members to ensure sufficient coverage of the service. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

##### FINANCING:

The total not to exceed amount of this Agreement is \$1,200,000 (24 months). The actual cost is contingent upon Dr. Rockne's participation in the call panel which may fluctuate based on availability. NMC has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$3,600,000 annually which is included in Fiscal Year 2026/2027 Recommended Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:  
Agreement

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## UCSF (NICU) Sixth Amendment

Legistar Number: \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Sixth Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for neonatology services, extending the term by three months (August 1, 2026 to October 31, 2026) for a revised full agreement term of April 1, 2021 to October 31, 2026, but with no change to the board approved not to exceed amount of \$2,100,988 in the aggregate; and
- b. Authorize the Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,170,988.

### **..Report**

#### **RECOMMENDATION:**

##### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Sixth Amendment to the Professional Services Agreement (A-15194) with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for neonatology services, extending the term by three months (August 1, 2026 to October 31, 2026) for a revised full agreement term of April 1, 2021 to October 31, 2026, but with no change to the board approved not to exceed amount of \$2,100,988 in the aggregate; and
- b. Authorize the Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$70,000) of the original contract amount and do not increase the total contract amount above \$2,170,988.

#### **SUMMARY:**

Natividad Medical Center (NMC) seeks approval to amend its agreement with the Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to extend the contract term and ensure uninterrupted neonatology services for the Neonatal Intensive Care Unit (NICU). The amendment provides a three-month extension to allow continued physician coverage and medical oversight. There is no change to the Agreement's not-to-exceed amount.

#### **DISCUSSION:**

Natividad Medical Center's Level III NICU relies on specialized neonatology services to provide stabilization, intensive care, and ongoing management for critically ill and high-risk newborns. Through this agreement, the Regents of the University of California, on behalf of UCSF, provide 24/7 neonatologist coverage, medical direction, and clinical leadership essential to maintaining patient safety, regulatory compliance, and high-quality clinical outcomes.

This three-month extension is necessary to maintain continuity of neonatology services while Natividad Medical Center negotiates a new agreement for neonatology physician coverage. The additional time ensures uninterrupted physician services without modifying the financial terms of the existing agreement.

The High-Risk Infant Follow-Up (HRIF) program is a required component of Level III NICU operations and ensures that infants at risk for developmental delays receive timely evaluation and coordinated follow-up care. Continuation of these services is critical to meeting State program requirements, supporting long-term infant health, and sustaining NMC's capacity to care for the region's most vulnerable newborns. The proposed amendment maintains all existing financial terms, including the not-to-exceed amount, while ensuring continuity of these essential services.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's (NMC) Finance Committee and by its Board of Trustees.

**FINANCING:**

There is no additional cost associated with this amendment. The total cost of this agreement is \$2,100,988 for the period of April 1, 2021 through October 31, 2026. Subsequent amounts will be included in future fiscal years as appropriate. The amendment term is August 1, 2026 through October 31, 2026. This action has no impact on the General Fund.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Partnering with the Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics will enhance the breadth of services now being provided at Natividad Medical Center for children in Monterey and neighboring counties, thus allowing more children and their families to remain closer to home for acute pediatric care.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506  
Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachment(s):  
Board Report  
Sixth Amendment  
Fifth Amendment  
Fourth Amendment  
Third Amendment  
Second Amendment  
First Amendment  
Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## Ventana Faculty Medical Associates of Monterey County, Inc. Agreement

Legistar Number: \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional Services Agreement with Ventana Faculty Medical Associates of Monterey County, Inc. to provide family medicine physician and physician assistant services for an amount not to exceed \$500,000 for the period of July 1, 2026 to June 30, 2028; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to sign up to three (3) future amendments to the Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount, and do not increase the total contract amount above \$550,000.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Professional Services Agreement with Ventana Faculty Medical Associates of Monterey County, Inc. to provide family medicine physician and physician assistant services for an amount not to exceed \$500,000 for the period of July 1, 2026 to June 30, 2028; and
- b. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to sign up to three (3) future amendments to the Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount, and do not increase the total contract amount above \$550,000.

#### **SUMMARY:**

Natividad Medical Center (NMC) must ensure the availability of qualified providers to care for hospitalized patients and those who present to the emergency department, outpatient and hospital clinics, the Mental Health Unit, and the County Juvenile Hall. Entering into a new agreement with Ventana Faculty Medical Associates of Monterey County, Inc. will allow Natividad Medical Center (NMC) to provide consistent physician and physician assistant coverage across these areas, ensuring continuity of care and supporting the operational needs. These services are essential to meeting patient-care demands, maintaining regulatory compliance, and supporting the hospital's teaching mission.

#### **DISCUSSION**

Natividad Medical Center (NMC) wishes to enter into a new agreement with Ventana Faculty Medical Associates of Monterey County, Inc. to provide family medicine physicians and physician assistant services, including inpatient and outpatient care, resident supervision within the Family Practice Residency Program, coverage for the County NIDO Clinic, and physician assistant services in the Mental Health Unit and the County Juvenile Hall with physician oversight provided by Ventana Faculty Medical Associates of Monterey County, Inc.

Natividad Medical Center (NMC) has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to fiscal provisions. The agreement has also been

reviewed and approved by Natividad Medical Center’s (NMC) Finance Committee and by its Board of Trustees.

**FINANCING:**

The cost for this agreement is \$500,000 for the period of July 1, 2026 to June 30, 2028 of which \$250,000 is included in the FY 2026-27 Recommended Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

The services rendered in this agreement are required for Natividad Medical Center’s (NMC) Family Medicine Residency Program and provide Natividad Medical Center with the additional support it needs in order to provide reliable and high-quality patient care, which improves the health and quality of life for patients and their families.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783.2551

Attachment(s):  
Board Report  
Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**ALCOR Scientific, Inc.**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive nonstandard agreement between the County of Monterey and ALCOR Scientific, Inc. for the provision of maintenance services of the iSED Erythrocyte Sedimentation Rate (ESR) Analyzer for Natividad Medical Center, for a maximum County obligation of \$11,365 for the term of March 31, 2026 through March 30, 2031; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

## **..Report**

### **RECOMMENDATION:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive nonstandard agreement between the County of Monterey and ALCOR Scientific, Inc. for the provision of maintenance services of the iSED Erythrocyte Sedimentation Rate (ESR) Analyzer for Natividad Medical Center, for a maximum County obligation of \$11,365 for the term of March 31, 2026 through March 30, 2031; and
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **SUMMARY:**

The ISED ESR (Erythrocyte Sedimentation Rate) instrument improves efficiency by providing instantaneous results with full automated workflow. Compared to manual method, ISED instrument only requires less than 96% less hands – on time and reduces turnaround time up to 94% for patients. The ISED instrument brings a good approach by directly measuring RBC (red Blood Cells) aggregation and available in seconds.

### **DISCUSSION**

Service contract is needed to continue lab operations without delay and compromise patient care. The service contract includes troubleshooting, calling hotline and changing parts as needed. Having service contract will save Natividad Medical Center for emergency repair which is very expensive.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5.

**FINANCING:**

The cost for this agreement is \$11,365 of which \$2,273 which is included in the FY 2026-27 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Preventive maintenance and service hotline available are always required for our lab instruments to ensure effective treatments are being rendered in the best possible manner and to prevent delay of results.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Arthur Tiongson, Title, Phone CLS, Lab Manager, 831-772-7660  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):  
Board Report  
ALCOR Scientific, Inc. Original Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Novation Agreement and Renewal and Amendment No. 5**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard Novation Agreement, effective Date Last Signed (“Effective Date”), with Corepoint Health, LLC (“Corepoint”), a Delaware limited liability company, and InterOperability Bidco, Inc., a Delaware corporation, doing business as Rhapsody (“Rhapsody”), whereby Corepoint agrees to assign, and Rhapsody agrees to assume, all obligations and liabilities under the Software License and Services Agreement dated March 5, 2016, as amended and renewed (Contract No. 974) (“Original Agreement”) between the County of Monterey and Corepoint; and
- b. Authorize the Auditor-Controller to pay Rhapsody outstanding invoices due and owing in the total amount of \$118,536.27 for services rendered under the Original Agreement and as specified in the Novation Agreement; and
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the Original Agreement with Rhapsody as assignee to that agreement, for software product and support services, extending the agreement an additional one (1) year period (retroactive March 5, 2026 through March 4, 2027) for a revised full agreement term of March 5, 2016 through March 4, 2027, and adding \$80,405 for a revised total agreement amount not to exceed \$728,742.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a nonstandard Novation Agreement, effective Date Last Signed (“Effective Date”), with Corepoint Health, LLC (“Corepoint”), a Delaware limited liability company, and InterOperability Bidco, Inc., a Delaware corporation, doing business as Rhapsody (“Rhapsody”), whereby Corepoint agrees to assign, and Rhapsody agrees to assume, all obligations and liabilities under the Software License and Services Agreement dated March 5, 2016, as amended and renewed (Contract No. 974) (“Original Agreement”) between the County of Monterey and Corepoint; and
- b. Authorize the Auditor-Controller to pay Rhapsody outstanding invoices due and owing in the total amount of \$118,536.27 for services rendered under the Original Agreement and as specified in the Novation Agreement; and
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 5 to the Original Agreement with Rhapsody as assignee to that agreement, for software product and support services, extending the agreement an additional one (1) year period (retroactive March 5, 2026 through March 4, 2027) for a revised full agreement term of March 5, 2016 through March 4, 2027, and adding \$80,405 for a revised total agreement amount not to exceed \$728,742.

#### **SUMMARY:**

In March 2016, the County of Monterey, on behalf of Natividad Medical Center entered into an agreement (“Original Agreement”) with Corepoint for a software and services at Natividad. Corepoint wishes to assign, and Rhapsody wishes to assume, all obligations and liabilities under the Original Agreement, as amended and renewed, between the County and Corepoint. Certain outstanding invoices specifically identified in the proposed Novation Agreement between the

County, Corepoint, and Rhapsody remain due and owing under the Original Agreement now expired. Pursuant to the Novation Agreement, the County, Corepoint, and Rhapsody agree that these remaining invoices should be paid to Rhapsody, which assumed without interruption the provision of services from Corepoint.

**DISCUSSION**

Corepoint seeks County’s consent to Corepoint’s assignment of its obligations and liabilities under the Original Agreement to Rhapsody, Certain outstanding invoices for services rendered under the Original Agreement remain to be paid. If approved, the novation agreement would permit the County to pay Rhapsody for these remaining invoices, with the original contractor Corepoint’s consent, even though the Original Agreement has expired. Board authority is sought for the CEO NMC’s execution of the novation agreement and for Auditor-Controller’s payment of the invoices set forth in the novation agreement in a legally appropriate manner.

Natividad and Rhapsody wish to revive and extend the term of the Original Agreement, as amended and renewed, and, to achieve this, seek approval of a renewal and amendment no. 5 to that agreement. Rhapsody has continued to provide the services without interruption under this agreement, and Natividad wishes for those services to continue and to pay for those services.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this novation agreement and this renewal and amendment no. 5 to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The novation agreement and renewal and amendment no. 5 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this novation agreement and related invoices is \$118,536.27 which is included in the FY 2024-2025 Adopted Budget. The cost for this renewal and amendment no. 5 is \$80,405 which is included in the FY 2025-2026 Adopted Budget. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This item meets the Board’s strategic plan goal.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Stacy Saetta, Chief Deputy County Counsel, 234-1270  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):  
Board Report  
Novation Agreement  
Invoices# INV72158, INV72372, INV72160, and INV75663

InterOperability Bidco, Inc.d/b/a Rhapsody Renewal and Amendment No. 5  
Software License and Services Agreement dated March 5, 2016, as amended and renewed (Contract  
No. 974) (“Original Agreement”)

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**DrFirst.com, Inc Amendment No. 5**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2026 through June 30, 2029) for a revised full agreement term of July 1, 2017 through June 30, 2029 and adding \$315,420 for a revised total agreement amount not to exceed \$1,155,591.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$24,900) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,180,491.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 5 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2026 through June 30, 2029) for a revised full agreement term of July 1, 2017 through June 30, 2029 and adding \$315,420 for a revised total agreement amount not to exceed \$1,155,591.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$24,900) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$1,180,491.

### **SUMMARY:**

DrFirst is a software suite that provides an electronic prescribing (e-prescribing) platform allowing providers to securely transmit prescriptions electronically to pharmacies. The system supports standard and controlled substance prescribing and is integrated into our clinical workflows at Natividad Medical Center.

Under this agreement, DrFirst will continue to provide access to its e-prescribing services, including the Controlled Substance Utilization Review and Evaluation System (CURES) module. This module integrates California's Prescription Drug Monitoring Program (PDMP) directly into the prescribing workflow, allowing authorized providers to review Schedule II, III, and IV controlled substance prescription histories at the point-of-care, as required by state law.

Natividad Medical Center will ensure deliverables are met through ongoing system use monitoring, vendor support engagement, and collaboration between clinical leadership, Information Technology, and pharmacy services. System performance, availability, and compliance will continue to be monitored through routine operational processes and vendor support engagement.

Natividad Medical Center is requesting authorization to extend the existing agreement for an additional three (3) years to maintain uninterrupted access to these services.

### **DISCUSSION**

DrFirst services benefit Natividad Medical Center by improving prescribing accuracy, supporting regulatory compliance, and streamlining clinical workflows. Electronic prescribing reduces medication errors, minimizes pharmacy call-backs, and eliminates risks associated with handwritten prescriptions, resulting in increased efficiency and cost savings.

Patients benefit through improved medication safety, fewer prescription delays, and enhanced coordination between providers and pharmacies. The CURES integration supports safer prescribing practices by enabling clinicians to identify potential misuse of high-risk patterns, contributing to improved patient care and safety.

Renewal of this agreement will ensure continued compliance, uninterrupted service, and sustained support for safe and efficient prescribing practices at Natividad Medical Center.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this amendment No. 5 is \$315,420 of which \$105,140 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

This agreement facilitates access to the Prescription Drug Monitoring Program. This access is a regulatory requirement and improves patient care at NMC by preventing the over prescribing of controlled substances.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

DrFirst Amendment No. 5

DrFirst Amendment No. 4

DrFirst Amendment No. 3

DrFirst Amendment No. 2

DrFirst Amendment No. 1

DrFirst Original Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Televox, Inc. Amendment 3**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-14127) with Televox Solutions, Inc., a subsidiary of West Technology Group, LLC for patient notification services, adding \$82,000 for a revised total agreement amount not to exceed \$252,200 with no changes to the term of Agreement October 1, 2019 through September 30, 2026.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-14127) with Televox Solutions, Inc., a subsidiary of West Technology Group, LLC for patient notification services, adding \$82,000 for a revised total agreement amount not to exceed \$252,200 with no changes to the term of Agreement October 1, 2019 through September 30, 2026.

### **SUMMARY:**

NMC utilizes Televox as an automated appointment reminder system to support patient access and reduce missed appointments. The services provided include outbound appointment reminders via text message, that include options for patients to confirm, cancel, or request rescheduling. These capabilities are designed to improve clinical efficiency, optimize provider schedules, and enhance patient engagement.

To ensure deliverables are met, NMC follows a structured operational and monitoring approach that includes system configuration, integration validation, and ongoing performance review.

### **DISCUSSION**

The Televox appointment reminder system provides significant operational and patient care benefits to NMC. From an operational perspective, the system helps reduce no-show rates and late cancellations, which improves clinic efficiency and maximizes provider utilization. Automated reminders reduce the administrative burden on clinic staff, allowing them to focus on higher-value patient care activities. Additionally, patient response functionality enables proactive schedule management by opening appointment slots for other patients when cancellations occur.

For patients, Televox improves access to care by providing timely, convenient reminders via text message. Patients can confirm or manage their appointment without needing to call the clinic, which supports better adherence to care plans.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 5, 2026.

**FINANCING:**

The cost for this amendment No. 3 is \$82,000 of which \$36,000 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

The Televox appointment reminder system supports the well-being and quality of life of Monterey County residents by improving access to timely healthcare services and promoting continuity of care. Automated reminders help patients attend scheduled appointments, manage their healthcare more effectively, and reduce gaps in treatment, which contributes to better health outcomes and a higher quality of life for the community.

- Well-Being and Quality of Life
- Sustainable Infrastructure for Present and Future
- Safe and Resilient Communities
- Diverse and Thriving Economy
- Administrative

Prepared by: Raquel F. Mojica, IT Business Operations Manager, 783-2812  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):  
Board Report  
Televox Solutions, Inc Amendment No. 3  
Intrado Interactive Services Corporation Amendment No. 2  
Intrado Interactive Services Corporation Amendment No. 1  
West Interactive Services Corporation Original Agreement

Attachments on file with the Clerk of the Board



# FINANCIAL STATEMENTS

APRIL 30, 2026

05/28/26

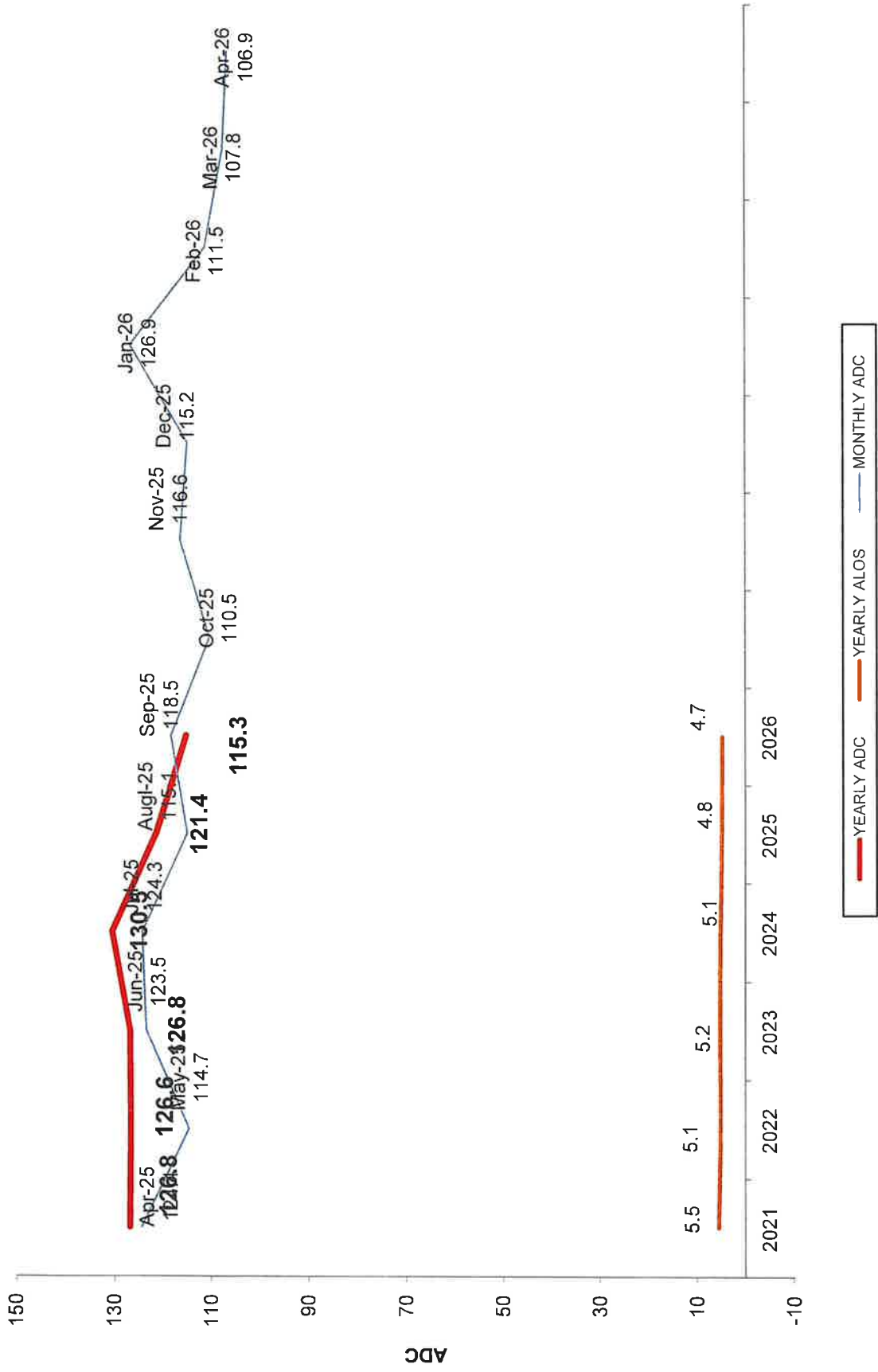


## FINANCIAL STATEMENTS

APRIL 30, 2026

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# NATIVIDAD STATISTICAL REPORT April 30, 2026

Month-To-Date					Year-To-Date					
2-26	3-26	4-26	Budget		Budget	Current	Prior Yr	%		
					<b>PT DAYS BY SERVICE</b>		<b>STAFFED BEDS</b>		<b>CY/PY</b>	
1	166	181	128	253	NICU	15	2,559	1,953	2,303	-15.20%
2	1,469	1,395	1,486	1,718	Med/Surg	57	17,410	16,002	16,987	-5.80%
3	166	160	153	202	ICU	10	2,051	1,767	2,037	-13.25%
4	60	62	72	102	Peds	12	1,029	649	907	-28.45%
5	684	809	757	816	Acute Rehab	28	8,267	7,733	7,778	-0.58%
6	272	272	261	301	OB/Gyn	27	3,048	2,754	2,811	-2.03%
7	2,817	2,879	2,857	3,391	TOTAL ACUTE	149	34,364	30,858	32,823	-5.99%
8	304	463	350	449	Psychiatric	19	4,548	4,187	4,244	-1.34%
9	3,121	3,342	3,207	3,840	TOTAL DAYS	168	38,912	35,045	37,067	-5.45%
10	278	262	319	276	Nursery	18	2,796	2,687	2,717	-1.10%
					<b>AVERAGE DAILY CENSUS</b>					
11	76.2	66.8	70.0	85.8	Acute	121	85.8	76.1	82.4	-7.65%
12	24.4	26.1	25.2	27.2	Acute Rehab	28	27.2	25.4	25.6	-0.78%
13	10.9	14.9	11.7	15.0	Psychiatric	19	15.0	13.8	14.0	-1.43%
14	111.5	107.8	106.9	128.0	TOTAL	168	128.0	115.3	121.9	-5.41%
15	9.9	8.5	10.6	9.2	Nursery	18	9.2	8.8	8.9	-1.12%
					<b>PERCENTAGE OF OCCUPANCY</b>					
16	63.0%	55.2%	57.9%	70.9%	Acute		70.9%	62.9%	68.1%	-7.6%
17	87.1%	93.2%	90.0%	97.1%	Acute Rehab		97.1%	90.7%	91.4%	-0.8%
18	57.4%	78.4%	61.6%	78.9%	Psychiatric		78.9%	72.6%	73.7%	-1.4%
19	66.4%	64.2%	63.6%	76.2%	TOTAL		76.2%	68.6%	72.6%	-5.4%
20	55.0%	47.2%	58.9%	51.1%	Nursery		51.1%	48.9%	49.4%	-1.1%
					<b>ADMISSIONS</b>					
21	623	620	690	667	Acute		6,756	6,412	6,509	-1.49%
22	47	60	53	60	Acute Rehab		603	572	579	-1.21%
23	50	58	40	48	Psychiatric		488	501	471	6.37%
24	720	738	783	774	TOTAL		7,847	7,485	7,559	-0.98%
25	170	168	192	174	Nursery		1,768	1,676	1,720	-2.56%
26	177	183	201	185	Deliveries		1,875	1,770	1,822	-2.85%
					<b>DISCHARGES</b>					
27	571	558	594	619	Acute		6,275	5,784	6,000	-3.60%
28	51	54	55	59	Acute Rehab		598	575	582	-1.20%
29	51	59	40	49	Psychiatric		498	503	470	7.02%
30	673	671	689	727	TOTAL		7,371	6,862	7,052	-2.69%
31	155	149	184	160	Nursery		1,620	1,541	1,579	-2.41%
					<b>AVERAGE LENGTH OF STAY</b>					
32	4.3	4.5	4.1	5.0	Acute(Hospital wide no babies)		5.0	4.7	4.9	-4.08%
33	14.6	13.5	14.3	13.7	Acute Rehab		13.7	13.5	13.4	0.75%
34	2.6	2.9	2.3	2.6	OB/Gyn		2.6	2.7	2.5	8.00%
35	6.1	8.0	8.8	9.3	Psychiatric		9.3	8.4	9.0	-6.67%
36	1.6	1.6	1.7	1.6	Nursery		1.6	1.6	1.6	0.00%
					<b>OUTPATIENT VISITS</b>					
37	4,353	4,999	4,851	5,006	Emergency Room		50,729	48,253	49,373	-2.27%
38	364	360	358	418	ER Admits		4,237	3,956	4,038	-2.03%
39	50.6%	48.8%	45.7%	54.0%	ER Admits as a % of Admissions		54.0%	52.9%	53.4%	-1.06%
40	200	152	188	131	Trauma Cases		1,326	2,104	1,273	65.28%
41	7,511	8,068	7,964	7,228	Clinic Visits		73,246	77,411	72,214	7.20%
					<b>ANCILLARY PROCEDURES BILLED</b>					
42	50,274	53,135	54,512	54,262	Lab Tests		549,854	546,328	546,812	-0.09%
43	4,234	4,367	4,673	4,698	Radiology Procedures		47,605	45,834	47,446	-3.40%
44	294	259	248	254	MRI Procedures		2,574	2,759	2,601	6.07%
45	93	159	117	101	Nuclear Med Procedures		1,026	1,049	1,004	4.48%
46	1,317	1,461	1,527	1,370	Ultrasound Procedures		13,883	14,329	13,486	6.25%
47	2,815	2,663	3,087	2,878	CT Scans		29,168	30,294	28,046	8.02%
48	365	390	427	415	Surgeries		4,203	4,068	4,036	0.79%
49	7.92	7.87	7.92	7.51	PAID FTEs PER AOB		7.51	7.80	7.87	-0.89%
50	6.86	6.99	6.97	6.59	PROD FTEs PER AOB		6.59	6.76	6.91	-2.17%
51	1,378.8	1,367.6	1,372.5	1,444.3	TOTAL PAID FTEs		1,444.3	1,389.6	1,439.4	-3.46%
52	1,193.8	1,214.1	1,208.7	1,266.6	TOTAL PROD FTEs		1,266.6	1,204.4	1,263.5	-4.68%
53	4,870	5,384	5,201	5,766	ADJUSTED PATIENT DAYS		58,429	54,143	55,584	-2.59%

\*ER Admits do not include LDED beginning JUL23

**NATIVITY  
STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2026**

	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	APR-26	MAY-26	JUN-26	YTD
<b>R E V E N U E</b>													
<b>Patient Revenue:</b>													
1	77,615,311	66,551,124	72,649,437	72,534,970	68,482,103	75,353,239	80,122,370	68,657,356	64,028,070	67,016,198			713,010,179
2	8,864,968	6,836,188	7,322,644	6,584,053	5,565,059	6,988,975	5,935,802	6,175,016	7,145,164	8,902,441			68,330,310
3	43,392,257	41,472,767	42,964,899	45,180,279	38,777,564	42,558,795	40,017,068	41,946,803	43,487,761	45,970,980			425,787,171
4	129,872,536	114,860,079	122,938,979	124,409,302	112,824,726	124,809,010	126,075,238	116,779,175	114,670,995	119,889,619			1,207,127,660
Deductions from Revenue													
5	98,587,895	89,190,623	94,082,551	95,740,980	85,503,101	94,880,632	96,418,039	91,509,071	88,293,152	91,213,325			925,399,369
6	3,381,834	2,737,230	3,464,645	2,058,639	3,134,462	3,665,396	2,239,077	445,404	1,821,959	2,676,119			28,624,766
7	232,825	127,823	218,328	299,234	130,075	179,706	244,175	286,789	200,185	576,576			2,475,715
8	102,202,554	92,055,677	97,745,524	98,098,853	88,767,639	98,725,733	98,901,291	92,221,264	90,315,297	94,466,020			953,499,851
9	27,669,983	22,804,402	25,191,455	26,310,449	24,057,087	26,083,277	27,173,948	24,557,911	24,355,698	25,423,599			253,627,809
10	21.31%	19.85%	20.49%	21.15%	21.32%	20.90%	21.55%	21.03%	21.24%	21.21%	0.00%	0.00%	21.01%
11	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581	8,506,581			85,065,810
<b>Other Operating Revenue:</b>													
12	134,419	134,419	134,419	463,567	145,847	145,847	145,847	146,164	145,847	145,847			1,742,225
13	850,000	1,500,000	1,650,000	850,000	1,503,000	1,020,000	1,246,243	1,050,000	1,150,000	850,000			11,689,243
14	79,673	79,673	79,673	79,673	79,673	79,673	105,299	105,299	105,299	105,299			899,234
15	506,853	1,896,394	775,102	866,510	788,048	738,456	1,264,412	617,677	1,430,722	670,962			9,555,235
16	1,571,045	3,610,486	2,639,194	2,259,750	2,516,568	1,963,976	2,761,802	1,919,141	2,831,868	1,772,108			23,865,937
17	37,747,608	34,921,469	36,337,230	37,076,780	35,080,236	36,573,834	38,442,330	34,983,633	35,694,147	35,702,288			362,559,556
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
18	22,305,813	21,818,944	21,827,794	21,431,723	20,844,172	21,854,073	23,323,421	21,296,237	23,305,030	21,529,643			219,536,850
19	526,470	417,239	660,274	535,896	481,856	413,563	203,835	215,179	200,458	273,548			3,928,318
20	5,487,262	5,388,777	5,613,278	5,701,528	5,336,684	5,688,471	5,543,938	5,779,393	5,992,633	5,706,969			56,240,932
21	3,308,799	2,917,234	3,244,662	3,516,543	3,014,166	3,169,062	3,567,923	2,856,486	2,639,477	3,154,897			31,389,149
22	3,069,231	3,131,089	3,238,964	3,672,706	3,097,862	3,400,914	3,229,581	2,981,201	2,907,716	3,048,315			31,777,560
23	578,180	578,301	581,487	578,180	595,005	578,180	596,081	583,180	578,763	587,468			5,834,823
24	458,048	435,996	541,481	459,185	420,660	370,417	428,684	401,517	266,640	328,515			4,111,343
25	55,495	55,495	55,495	36,847	36,847	36,847	36,847	36,847	36,847	36,847			424,412
26	1,022,078	984,008	980,599	975,560	966,710	984,803	941,741	932,487	942,549	949,311			9,679,847
27	553,027	424,302	503,201	578,894	494,618	405,048	499,576	437,148	432,045	579,557			4,907,417
28	37,364,403	36,151,366	37,247,436	37,487,062	35,290,579	36,907,379	38,371,726	35,519,674	37,302,157	36,194,870			387,830,672
29	383,205	(1,229,916)	(910,206)	(410,282)	(210,343)	(327,545)	70,604	(536,041)	(1,608,010)	(492,562)			(5,271,116)
<b>Normalization for Extraordinary Items</b>													
30													
31													
32													
33													
<b>Total Extraordinary Items</b>													
34	383,205	(1,229,916)	(910,206)	(410,282)	(210,343)	(327,545)	70,604	(536,041)	(1,608,010)	(492,562)			(5,271,116)
<b>NET INCOME BEFORE Extraordinary Items</b>													
35													
<b>CAPITAL CONTRIBUTIONS</b>													
36													
County Contribution													
37	383,205	(1,229,916)	(910,206)	(410,282)	(210,343)	(327,545)	70,604	(536,041)	(1,608,010)	(492,562)			(5,271,116)



**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF APRIL 30, 2026**

	CURRENT MONTH			YEAR - TO - DATE			Prior Yr
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	
	5,201	5,786	(585) -9.8%	54,143	58,429	(4,286) -7.3%	55,584
<b>REVENUE</b>							
<b>ADJUSTED PATIENT DAYS</b>							
<b>Patient Revenue:</b>							
1	\$ 12,884	\$ 13,640	\$(756) (5.5) %	\$ 13,169	\$ 13,640	\$(471) -3.5%	\$ 13,695
2	1,327	923	404 43.8	1,262	923	339 36.8	1,058
3	8,838	7,304	1,534 21.0	7,864	7,304	560 7.7	7,370
4	23,049	21,867	1,182 5.4	22,295	21,867	428 2.0	22,123
5	17,536	16,646	(890) (5.3)	17,092	16,646	(446) (2.7)	16,986
6	514	539	24 4.5	473	539	65 12.2	420
7	111	19	(92) (479.9)	46	19	(27) (139.2)	32
8	18,161	17,204	(957) (5.6)	17,611	17,204	(407) (2.4)	17,448
9	4,888	4,663	225 4.8	4,684	4,663	22 0.5	4,675
10	21,21%	21.32%		21,01%	21.32%		21.13%
11	1,635	1,475	160 10.9	1,571	1,456	115 7.9	1,482
<b>Total Government Funding</b>							
<b>Other Operating Revenue:</b>							
12	28	24	4 17.4	32	24	9 36.5	24
13	163	116	48 41.3	216	114	101 88.9	120
14	20	14	6 46.5	17	14	3 21.8	20
15	129	90	39 43.4	176	89	88 98.8	115
16	341	243	97 40.0	441	240	201 83.6	279
17	6,864	6,382	482 7.6	6,696	6,359	337 5.3	6,435
<b>TOTAL REVENUE</b>							
<b>EXPENSE</b>							
18	4,139	3,704	(435) (11.8)	4,055	3,689	(365) (9.9)	3,743
19	53	95	42 44.6	73	95	22 23.5	143
20	1,097	943	(155) (16.4)	1,039	936	(103) (11.0)	987
21	607	584	(22) (3.8)	580	582	3 0.4	567
22	586	586	(0) (0.0)	587	586	(1) (0.2)	600
23	113	93	(20) (21.2)	108	92	(16) (17.2)	89
24	63	58	(6) (9.6)	76	58	(18) (31.8)	69
25	7	7	0 3.8	8	7	(1) (6.4)	8
26	183	185	3 1.4	179	185	6 3.4	190
27	111	84	(27) (32.2)	91	84	(7) (7.6)	85
28	6,959	6,339	(620) (9.8)	6,794	6,314	(479) (7.6)	6,462
29	(95)	43	(137) (322.0)	(97)	44	(142) (319.2)	(47)
<b>NET INCOME(LOSS)</b>							
<b>CAPITAL CONTRIBUTIONS</b>							
30							
31							
32							
33							
34	\$ (95)	\$ 43	\$(137) (322) %	\$(97)	\$ 44	\$(142) (319.2) %	\$(47)

**NATIVIDAD  
BALANCE SHEET  
AS OF APRIL 30, 2026**

	CURRENT MONTH			YEAR - TO - DATE			
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 128,864,211	\$ 220,572,631	\$ 91,708,421	\$ 111,731,438	\$ 220,572,631	\$ 108,841,193	97.4 %
2	56,144,253	55,407,270	(736,983)	62,531,577	55,407,270	(7,124,307)	(11.4)
3	84,538,476	9,400,121	(75,138,355)	23,419,477	9,400,121	(14,019,357)	(59.9)
4	7,895,001	7,891,822	(3,180)	5,646,922	7,891,822	2,244,899	39.8
5	13,248,036	10,695,922	(2,552,114)	4,957,730	10,695,922	5,738,192	115.7
6	290,689,976	303,967,766	13,277,790	208,287,145	303,967,766	95,680,621	45.9
7	393,170,449	394,031,889	861,440	374,480,189	394,031,889	19,551,700	5.2
8	(265,665,271)	(266,572,183)	(916,913)	(257,679,703)	(266,572,183)	(8,892,480)	(3.5)
9	127,515,178	127,459,706	(55,473)	116,800,486	127,459,706	10,659,220	9.1
10	219,798,854	200,815,929	(18,982,925)	318,681,632	200,815,929	(117,865,704)	(37.0)
11	\$ 638,004,009	\$ 632,243,400	\$ (5,760,608)	\$ 643,769,263	\$ 632,243,400	\$ (11,525,863)	(1.8) %
12	32,482,947	27,863,529	(4,619,418)	30,523,768	27,863,529	(2,660,239)	(8.7)
13	8,382,563	16,056,970	7,674,407	11,989,306	16,056,970	4,067,664	33.9
14	50,502,541	44,058,238	(6,444,304)	46,779,782	44,058,238	(2,721,544)	(5.8)
15	4,722,104	4,722,104	-	4,475,737	4,722,104	246,367	5.5
16	15,347,297	13,523,402	(1,823,895)	13,440,120	13,523,402	83,282	0.6
17	111,437,452	106,224,243	(5,213,210)	107,208,713	106,224,243	(984,471)	(0.9)
18	1,357,022	1,302,205	(54,817)	1,850,377	1,302,205	(548,172)	(29.6)
19	-	-	-	-	-	-	-
20	4,167,108	4,167,108	-	8,889,212	4,167,108	(4,722,104)	(53.1)
21	5,524,131	5,469,313	(54,817)	10,739,589	5,469,313	(5,270,276)	(49.1)
22	525,820,961	525,820,961	-	523,564,157	525,820,961	2,256,803	0
23	(4,778,535)	(5,271,116)	(492,582)	2,256,803	(5,271,116)	(7,527,920)	(333.6)
24	521,042,426	520,549,844	(492,582)	525,820,961	520,549,844	(5,271,117)	(1.0)
25	\$ 638,004,009	\$ 632,243,400	\$ (5,760,608)	\$ 643,769,263	\$ 632,243,400	\$ (11,525,863)	(1.8) %

**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 4/30/26**

<b>BALANCE SHEET</b>	<u>Beg. Balance</u>	<u>Accruals</u>	<u>PY Settlement</u>	<u>IGTs</u>		<u>End. Balance</u>
				<u>Transferred Out</u>	<u>Received</u>	
Medi-Cal Waiver (DSH + SNCP)	0	12,500,000		34,270,360	(50,332,179)	(3,561,819)
Physician SPA	0	1,041,670			(530,474)	511,196
Rate Range IGT-CCAH-AB915	8,399,050	13,333,330		13,703,165	(32,507,903)	2,927,641
Medi-Cal GME	0	833,330		2,098,753	(2,983,862)	(51,779)
Medi-Cal HPE	0	208,330			(5,288)	203,042
SB1732	258,770	2,333,330	333,222		(2,685,560)	239,762
Hospital Fee	0	833,330				833,330
MCMC EPP	9,721,361	17,500,000		23,305,144	(44,316,526)	6,209,979
MCMC QIP	2,318,142	33,333,330		24,501,820	(65,173,593)	(5,020,301)
<b>GOVERNMENT RECEIVABLES</b>	<b>22,210,896</b>	<b>84,399,150</b>		<b>97,879,243</b>	<b>(198,535,385)</b>	<b>6,287,126</b>
Accrued Donations	26,169	905,284			(585,154)	346,298
Office Buildings	78,361	1,837,109			(1,711,660)	203,809
Miscellaneous Receivable	77,489	3,552,628			(2,932,733)	697,384
Probation	313	1,142,459			(1,041,455)	101,316
UCSF & Touro University	26,250	112,075			(109,950)	28,375
Interest Accrued	0	11,669,243			(11,374,716)	294,527
Health Department	0	1,499,114			(1,057,829)	441,285
Watsonville	1,000,000					1,000,000
<b>OTHER RECEIVABLES</b>	<b>1,208,581</b>	<b>20,717,912</b>		<b>0</b>	<b>(18,813,499)</b>	<b>3,112,995</b>
<b>STATE/COUNTY RECEIVABLES</b>	<b>23,419,477</b>	<b>105,117,062</b>		<b>97,879,243</b>	<b>(217,348,884)</b>	<b>9,400,121</b>

<b>P &amp; L</b>	<b>YTD</b>	
	<b>APR-26</b>	
Medi-Cal Waiver (DSH + SNCP)	\$	12,500,000
Physician SPA	\$	1,041,670
Rate Range IGT-CCAH-AB915	\$	13,333,330
Medi-Cal GME	\$	833,330
Medi-Cal HPE	\$	208,330
SB1732	\$	2,333,330
Hospital Fee	\$	833,330
MCMC EPP	\$	17,500,000
MCMC QIP	\$	33,333,330
HD Residency Support	\$	(416,670)
Medicare Bi-Weekly Payment	\$	1,083,330
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$</b>	<b>85,065,810</b>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF APRIL 30, 2026**

	CURRENT MONTH		YEAR - TO - DATE
1	<b>\$ 128,864,211</b>	CASH AT BEGINNING OF PERIOD	<b>\$ 111,731,438</b>
2		<b>FROM OPERATIONS:</b>	
3	(492,582)	NET INCOME/(LOSS)	(5,271,116)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	916,913	DEPRECIATION/AMORT	<b>\$ 8,892,480</b>
6	<u>424,331</u>	SUBTOTAL	<u>3,621,364</u>
7		<b>CHANGES IN WORKING CAPITAL:</b>	
8	736,983	ACCOUNTS RECEIVABLE	7,124,307
9	75,138,355	STATE/COUNTY RECEIVABLE	14,019,357
10	2,555,293	PREPAID EXPENSE & INVENTORY	(7,983,092)
11	(4,619,418)	ACCRUED PAYROLL	(2,660,239)
12	7,674,407	ACCOUNTS PAYABLE	4,067,664
13	(6,444,304)	MCARE/MEDICAL LIABILITIES	(2,721,544)
15	-	SHORT TERM DEBT	246,367
16	(1,823,895)	ACCRUED LIABILITIES	<u>83,282</u>
17	<u>73,217,422</u>	NET (DECREASE)/INCREASE	<u>12,176,101</u>
18		<b>CAPITAL ADDITIONS:</b>	
19	(861,440)	PP&E ADDITIONS	(19,551,700)
20	-	NBV OF ASSETS DISPOSED	-
19	-		-
21	<u>(861,440)</u>	TOTAL CAPITAL (Use of Cash)	<u>(19,551,700)</u>
22		<b>FINANCING ACTIVITY:</b>	
23	(54,817)	LONG TERM BOND DEBT	(5,270,276)
24	18,982,925	OTHER ASSETS	117,865,704
25	-	INVESTMENTS	-
26	<u>18,928,108</u>	TOTAL FINANCING	<u>112,595,428</u>
27	<u>91,708,421</u>	INC./(DEC.) IN CASH BALANCE	<u>108,841,193</u>
28	<u><u>\$ 220,572,631</u></u>	CASH BALANCE - END OF PERIOD	<u><u>\$ 220,572,631</u></u>

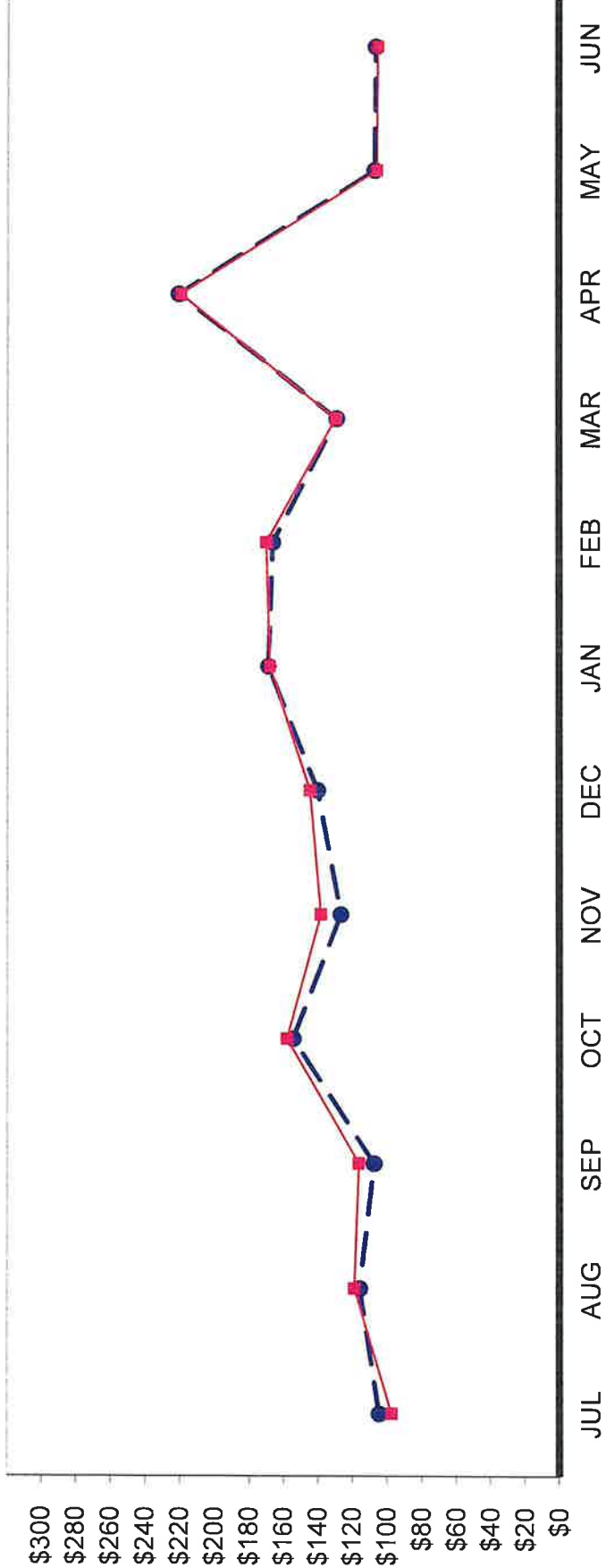
**NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2026**

	<u>BDGT-26</u>	<u>ESTIMATE FY2026</u>	<u>Variance to Budget</u>
01 Medi-Cal DSH Waiver (GPP)	\$ 15,000,000	\$ 15,000,000	\$ -
02 Physician SPA	\$ 1,250,000	\$ 1,250,000	\$ -
03 EPP	\$ 17,000,000	\$ 17,000,000	\$ -
04 EPP: 25% Add-On	\$ 4,000,000	\$ 4,000,000	\$ -
05 QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06 AB915	\$ 2,979,000	\$ 2,979,000	\$ -
07 SB1732	\$ 2,800,000	\$ 2,800,000	\$ -
08 CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09 HPE	\$ 250,000	\$ 250,000	\$ -
10 Reserved for future use	\$ -	\$ -	\$ -
11 Reserved for future use	\$ -	\$ -	\$ -
12 HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13 Medi-Cal GME	\$ 1,000,000	\$ 1,000,000	\$ -
14 Reserved for future use	\$ -	\$ -	\$ -
15 Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16 Provider Fee	\$ 1,000,000	\$ 1,000,000	\$ -
	<u>\$ 102,079,000</u>	<u>\$ 102,079,000</u>	<u>\$ -</u>



## Cash Flow Performance Fiscal Year 2026 (in Millions)

—●— YTD Projections    
 —■— BUDGET 2026



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
YTD	104.4	115.5	107.2	154.2	126.4	139.9	168.7	166.1	128.9	220.6	106.7	106.1		
BDGT	97.1	118.5	116.0	157.6	137.8	144.2	167.7	169.8	129.5	219.2	105.4	104.8		
Variance	7.3	(3.0)	(8.8)	(3.4)	(11.5)	(4.4)	1.0	(3.7)	(0.7)	1.3	1.3	1.3		

**NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2026**

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	110,046,581	106,104,156	115,462,344	107,225,359	154,213,671	126,365,735	133,739,096	168,684,391	166,092,055	128,855,652	220,565,483	106,703,027	110,046,581
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cap)	27,741,846	28,055,872	25,580,389	31,236,818	17,852,349	20,204,173	26,981,983	23,189,003	28,347,807	25,086,128	27,352,494	26,933,322	310,562,184
Short-Dayle payments		1,049,909	497,793	2,884,187		295,973	741,596	1,336,683	781,054	1,328,131	1,009,594		9,924,920
Short-Dayle IGTs		376,411	101,605	591,198			156,086	345,142	79,877				1,650,119
Provider Fee							32,507,903					1,558,731	1,558,731
Rate-Range CY24													32,507,903
Hospital Presumptive Eligibility			5,288								161,394		166,682
Foundation Donations	73,997	53,344	20,890	80,451	16,360	22,644	25,537	14,095	73,135	204,700	83,357	52,592	721,103
MCal Waiver CY24 (GPP)								1,549,445					1,549,445
MCal Waiver CY25 (GPP)	12,341,010			3,716,860		14,242,211				12,290,863			42,590,843
MCal Waiver CY25 (GPP) - DSH cuts				5,725,810		(5,725,810)							
MCal Waiver CY26 (GPP)													
SB1732		174,011						2,511,549		12,509,917			12,509,917
Medi-Cal GME		1,056,808				1,044,503			882,551		1,349,973		2,685,560
Medi-Cal Cost Report FY19 settlement	3,063,580												3,063,580
P14 - FYE 6/30/11					3,222,152			3,222,152			11,905,691		18,349,995
Medicare Cost Report settlement		398,119		86,316	97,928	92,119			253,791				938,273
CCAH CalAIM Incentive Payments				150,554			150,544						637,490
CCAH Workforce Recruitment Grant				102,776				102,776					205,552
AB915											1,954,676		1,954,676
Rent Income	93,356	17,310	93,356	188,160	339,008	23,279	277,225	308,242	138,421	138,421	126,503	126,503	1,869,791
QIP				32,840,663						32,332,930			65,173,593
EPP				19,545,865	246					24,770,415			44,316,526
Physician Services	55,295	66,111	50,276	58,737	463,250	192,514	76,002	320,392	176,718	48,978	60,060	228,739	1,797,073
Physician SPA			410,707			119,767					841,489		1,371,963
CCAH Hospital Quality Incentive Program (HQIP)		799,500				766,350			716,350				2,282,200
CCAH Specialty Care Incentive (SCI)			650			1,250				38,532			285,895
Other Managed Care - Prop 56	99,262	111,819	65,295	106,631	42,444	65,786	93,394	67,523	66,432	110,609		245,463	829,194
Flood Insurance								415,159					415,159
Capital Expenditures		300,430											139,535
IGT Sub-Fund Transfer In/(Out)	463,339	30,849,477	8,224,757	463,339		19,428,975	1,240,417	25,254,689		17,680,060			103,605,053
Fund 404 Transfer		459,385	4,279,913	190,021	618,328	4,825,236	3,755,656	1,884,104	2,645,160	1,300,000			19,957,803
Interest Income				4,622,063			3,147,181			3,605,473			3,334,993
Miscellaneous Revenue	195,702	27,838	281,187	408,859	205,203	446,838	299,717	178,103	387,865	436,157	574,821	531,111	3,973,200
<b>Total Cash Receipts</b>	<b>44,147,388</b>	<b>63,796,343</b>	<b>39,612,104</b>	<b>103,009,309</b>	<b>22,857,268</b>	<b>56,045,606</b>	<b>71,453,242</b>	<b>60,699,057</b>	<b>34,548,961</b>	<b>131,881,313</b>	<b>45,420,052</b>	<b>33,487,379</b>	<b>706,958,022</b>
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	12,670,196	11,553,377	9,175,844	16,546,008	6,361,193	7,133,196	10,826,567	11,855,942	7,052,697	8,710,142	9,415,123	10,776,459	122,076,744
Rate Range Assessment Fee CY24					2,112,309								2,112,309
Rate Range IGT CY24					11,590,856								11,590,856
HD Residency Support				125,000				125,000		125,000		125,000	500,000
IGT Medi-Cal GME	463,339			463,339			463,339		708,736				2,098,753
IGT MCal Waiver CY24 (GPP)							777,078						777,078
IGT MCal Waiver CY25 (GPP)	8,297,201		8,224,757		5,725,810				8,279,014				30,526,783
IGT MCal Waiver CY25 (GPP) - DSH cuts													
IGT MCal Waiver CY26 (GPP)													
IGT EPP		10,207,712							8,692,310				8,692,310
IGT QIP		12,344,564							12,157,257				23,305,144
P14 - FYE 6/30/11				6,444,304						6,444,304			24,501,820
P14 - FYE 6/30/12 - SNCP Overpayment				273,280									12,888,607
Unfunded Actuarial Liability (UAL) Annual Allocation									17,747,153				17,747,153
COP Principal & Interest Payments				4,808,633					223,728				5,032,360
Payroll and Benefits	20,922,200	20,332,468	20,522,011	20,519,661	20,095,836	29,538,715	21,548,034	21,423,069	22,425,762	21,227,968	21,858,711	21,355,590	261,770,026
Workers Comp Allocation			5,572,265										5,572,265
Property Insurance	14,177		2,317,130										2,331,307
General Liability Ins - Non Recoverable			691,259										691,259
General Liability Ins - Recoverable			1,194,511										1,194,511
Professional Liability Ins	502,177			780,122						780,122			2,062,420
Cyber Insurance	24,736												24,736
COWCAP	4,402,626												4,402,626
Data Processing						1,632,102				978,149	522,818	522,818	3,655,887
NMC Solar		35		300	900	7,090,790	34,660	1,606,903	4,096,162	2,400	796,139	1,284,108	14,912,396
SB1732										333,222			333,222
Transfer From 451 to 404				5,262,471							2,210,675		2,210,675
Transfer From 451 to IGT												123,708,610	123,708,610
Capital Expenditures	793,160		151,311	797,879	4,818,299	3,277,443	2,858,268	3,025,790	3,268,539	861,440	770,432		20,822,562
<b>Total Cash Disbursements</b>	<b>48,089,813</b>	<b>54,438,155</b>	<b>47,849,089</b>	<b>56,020,997</b>	<b>50,705,203</b>	<b>48,672,246</b>	<b>36,507,947</b>	<b>63,291,393</b>	<b>71,765,365</b>	<b>40,171,483</b>	<b>159,282,507</b>	<b>34,063,975</b>	<b>710,878,172</b>
Increase/(Decrease)	(3,942,425)	9,358,188	(8,236,985)	46,988,312	(27,847,935)	7,373,361	34,945,295	(2,592,336)	(37,236,403)	91,709,831	(113,862,456)	(576,596)	(3,920,150)
<b>Ending Cash Fund 451</b>	<b>106,104,156</b>	<b>115,462,344</b>	<b>107,225,359</b>	<b>154,213,671</b>	<b>126,365,735</b>	<b>133,739,096</b>	<b>168,684,391</b>	<b>166,092,055</b>	<b>128,855,652</b>	<b>220,565,483</b>	<b>106,703,027</b>	<b>106,126,431</b>	<b>106,126,431</b>
(+) Cash In Transit	(1,684,858)					6,114,065							
(+) Petty Cash and CC	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	7,149	7,149	7,149	
<b>Ending Cash as per G/L</b>	<b>104,427,858</b>	<b>115,470,903</b>	<b>107,233,918</b>	<b>154,222,230</b>	<b>126,374,294</b>	<b>139,861,720</b>	<b>168,692,950</b>	<b>166,100,614</b>	<b>128,864,211</b>	<b>220,572,631</b>	<b>106,710,176</b>	<b>106,133,580</b>	
<b>Fund 404</b>													
Beginning Balance	177,393,776	177,393,776	176,934,391	172,654,478	172,464,457	171,846,129	167,020,893	163,265,237	161,381,133	158,735,973	157,435,973	157,435,973	
Transfer Out fund 404		(459,385)	(4,279,913)	(190,021)	(618,328)	(4,825,236)	(3,755,656)	(1,884,104)	(2,645,160)	(1,300,000)			
Capital Expenditures													
<b>Ending Cash Fund 404</b>	<b>177,393,776</b>	<b>176,934,391</b>	<b>172,654,478</b>	<b>172,464,457</b>	<b>171,846,129</b>	<b>167,020,893</b>	<b>163,265,237</b>	<b>161,381,133</b>	<b>158,735,973</b>	<b>157,435,973</b>	<b>157,435,973</b>	<b>157,435,973</b>	
<b>Ending Cash Fund 451 &amp; 404</b>	<b>283,497,932</b>	<b>292,396,735</b>	<b>279,879,838</b>	<b>326,678,128</b>	<b>298,211,865</b>	<b>300,759,989</b>	<b>331,949,628</b>	<b>327,473,188</b>	<b>287,591,625</b>	<b>378,001,455</b>	<b>264,139,000</b>	<b>263,562,404</b>	