



Finance Committee Meeting 2026

October 2, 2026



Finance Committee Meeting

Friday, October 2, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Participation in meetings

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- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

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Enter the Meeting ID number: 978 4674 1599 when prompted. You will then enter the Password: 602804 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

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The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



Reunión del Comité de Finanzas

Viernes, 2 de octubre de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

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Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

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1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.
- O
2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

- a. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía las presentaciones después de la fecha límite, el personal hará su mejor esfuerzo, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

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DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Call to Order

Jaqueline Cruz, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of September 4, 2026, Finance Committee Meeting. *Pages 8-15*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 16-35*

Scheduled Items/Discussion Items

3. Receive and Approve August 2026 Financial Report. *Pages 36-48* **Daniel Leon, CFO**
4. Upcoming Finance Committee Meetings for 2026. *Pages 49*

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, NOVEMBER 6, 2026 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, October 2, 2026
Consent Items

Attachment A

1. <i>Pages 16-17</i>	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive non-standard agreement with American College of Surgeons (“ACS”) for participation in the Trauma Quality Improvement Program (TQIP) to support trauma data benchmarking and quality improvement activities at NMC for a maximum County obligation of \$122,540 for the term of July 1, 2026 through June 30, 2031. b. Approve the NMC’s Interim Chief Executive Officer’s recommendation to accept non-standard contract provisions within the agreement. c. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$12,254) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$134,794.
2. <i>Pages 18-20</i>	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician’s services at NMC for an amount not to exceed \$31,560 with an agreement term November 1, 2026 through October 31, 2027. b. Authorize the Auditor-Controller to make lease payments of \$2,630 per month in accordance with the terms of the residential lease agreement. c. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller. d. Approve the NMC Interim Chief Executive Officer’s recommendation to accept non-standard contract provisions within the agreement.
3. <i>Pages 21-22</i>	Approve and authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to Acknowledgment and Consent, effective upon execution by the County of Monterey, to an Assignment and Assumption Agreement between Raimi + Associates, Inc. (“Raimi”) and Alta Planning + Design, Inc. (“Alta”) assigning from Raimi to Alta the rights and obligations of County Agreement No. A-16067, for the provision of strategic planning.
4. <i>Pages 23-25</i>	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 1 to the agreement with GHR Healthcare, LLC for interim leadership, consulting services, and subject matter expert support, with no changes to the term of October 1, 2025 through September 30, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000.

5. Pages 26-27	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term of the agreement by twelve months through December 31, 2028, for a revised full agreement term of November 1, 2018 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$700,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$710,000.
6. Pages 28-29	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services, extending the term of the agreement by eighteen months through December 31, 2028, for a revised full agreement term of August 1, 2019 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.
7. Pages 30-31	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Medical Director Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for an amount not to exceed \$873,188 for the period November 1, 2026 to October 31, 2027; and b. Authorize the Interim Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$87,319) of the original contract amount and do not increase the total contract amount above \$960,507.
8. Pages 32-33	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or their designee to execute the First Amendment to the Professional Services Agreement with Alan Smith D.P.M. to provide podiatry services, extending the term by twenty-four months (January 1, 2027 to December 31, 2028) for a revised full agreement term of September 1, 2024 to December 31, 2028, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause and increase of more than ten percent 10% (\$20,000) of the original contract amount.
9. Pages 34-35	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute Amendment No. 2 to the Agreement (A-14908) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement for an additional three (3) year period (November 17, 2026 through November 16, 2029) for a revised full agreement term of November 17, 2020 through November 16, 2029, and adding \$50,000 for a revised total agreement amount not to exceed \$300,000.



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NATIVIDAD ROOM
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MINUTES

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1er Piso, Edificio 200

Actas de la reunión

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DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Board Members: Nancy Buscher, Jaqueline Cruz, Simon Salinas, and Dr. Kartheek Reddy

Absent: None

NMC Staff/County: Andrea Rosenberg, Tammy Perez, Cher Krause, Marwin Vinluan, Jeanne-Ann Balza, Ari Entin, Diana Vasquez, Daniel Leon, and Stacy Saetta

Call to Order

Jaqueline Cruz, Chair

Roll Call

Present

*Nancy Buscher
Jaqueline Cruz
Dr. Kartheek Reddy
Simon Salinas*

Absent

None

Agenda Additions/Corrections

Noemi Breig

- *Correction to Consent Item #5, Best Best & Krieger, under Title/Recommendation should reflect \$30,000 not \$3,000 and not exceed \$330,000.*

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of August 7, 2026, Finance Committee Meeting.

MOTION: Motion to approve the minutes of August 7, 2026 Finance Committee Meeting moved by Dr. Kartheek Reddy, seconded by Nancy Buscher, with an abstention by Simon Salinas, and approved.

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 6, moved by Simon Salinas, seconded by Dr. Kartheek Reddy, and approved unanimously.

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard agreement with ImageTrend, LLC for trauma registry services at NMC for a maximum County obligation of \$176,988 for the term of November 1, 2026, through October 31, 2031.
 - b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$17,699) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$194,687.
 - c. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. *(Nancy Buscher)*

MOTION: *Motion to approve Scheduled Item 3, for consideration by the NMC Board of Trustees, moved by Dr. Kartheek Reddy, seconded by Simon Salinas, and approved unanimously.*

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute an agreement with Grand Canyon University, for Clinical Rotations at NMC at no cost with an agreement term retroactively from June 1, 2025 through May 21, 2029.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement. *(Nancy Buscher)*

MOTION: *Motion to approve Scheduled Item 4, for consideration by the NMC Board of Trustees, moved by Dr. Kartheek Reddy, seconded by Simon Salinas, and approved unanimously.*

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard Agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, for a maximum County obligation of \$10,000,000, for the term of October 1, 2026 through September 30, 2029.
 - b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard risk provisions. *(Nancy Buscher)*

MOTION: *Motion to approve Scheduled Item 5, for consideration by the NMC Board of Trustees, moved by Dr. Kartheek Reddy, seconded by Simon Salinas, and approved unanimously.*

6. Receive and Approve July 2026 Financial Report. **Daniel Leon, CFO**

MOTION: *Motion to accept the July 2026 Financial Report moved by Dr. Kartheek Reddy, seconded by Simon Salinas, and approved unanimously.*

7. Upcoming Finance Committee Meetings for 2026.

Adjournment at 8:54 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, September 4, 2026
Consent Items
MINUTES
Attachment A

1.	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Second Amendment to the Professional Services Agreement (A-15977) with Claire Hartung MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term August 26, 2022 to September 30, 2028 and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$530,000.
2.	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 14942) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by 24 months (October 1, 2026 to September 30, 2028) for a revised full agreement term of September 1, 2018 to September 30, 2028 and adding \$100,000 for a revised not to exceed amount of \$470,000 in the aggregate; and b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$9,000) of the original contract amount and do not increase the total contract amount above \$479,000.
3.	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 15519) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term September 1, 2021 through September 30, 2028, and adding \$550,000 for a revised amount not to exceed \$1,826,880 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed (\$34,848) of the original contract amount and do not increase the total contract amount above \$1,861,728.
4.	Adopt a Resolution approving the amended Conflict of Interest Code of Natividad Medical Center.
5.	a. Authorize the County Counsel to execute a retroactive agreement with Best Best & Krieger, LLP for specialized attorney services, for a maximum County obligation of \$300,000 for the term of May 1, 2026 through April 30, 2029; and b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$3,000) of the original agreement amount, do not significantly change the scope of work,

	and do not exceed a revised maximum amount of \$303,000.
6.	a. Authorize the County Counsel to execute a Renewal and Amendment No. 3 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, extending the agreement one year (retroactive to July 1, 2026 to June 30, 2027) for a revised full agreement term of April 10, 2021, through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$410,000; and b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$10,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$420,000.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American College of Surgeons for Trauma Quality Improvement Program Participation Agreement

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive non-standard agreement with American College of Surgeons ("ACS") for participation in the Trauma Quality Improvement Program (TQIP) to support trauma data benchmarking and quality improvement activities at NMC for a maximum County obligation of \$122,540 for the term of July 1, 2026 through June 30, 2031.
- b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$12,254) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$134,794.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive non-standard agreement with American College of Surgeons ("ACS") for participation in the Trauma Quality Improvement Program (TQIP) to support trauma data benchmarking and quality improvement activities at NMC for a maximum County obligation of \$122,540 for the term of July 1, 2026 through June 30, 2031.
- b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
- c. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$12,254) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$134,794.

SUMMARY:

Natividad Medical Center will receive trauma quality improvement services through the American College of Surgeons (ACS) Trauma Quality Improvement Program (TQIP). The program provides a standardized, national framework for evaluating trauma care and outcomes through the collection and analysis of trauma patient data. Through participation in ACS TQIP, Natividad Medical Center will receive comparative performance information, risk-adjusted benchmarking, and quality improvement resources designed to help identify opportunities to improve trauma care and patient outcomes.

Trauma registry data will be maintained and submitted in accordance with ACS TQIP requirements, and the trauma program will review available reports and benchmarking information to identify opportunities for improvement. Findings will be incorporated into the trauma program's performance improvement and patient safety activities, as appropriate.

DISCUSSION

Natividad Medical Center is verified by the American College of Surgeons (ACS) as an adult level II trauma center. In order to maintain verification, the trauma center must meet specific requirements established by the ACS and published in The Optimal Care of the Injured Patient document. Participation in ACS TQIP provides Natividad Medical Center with an established, nationally recognized framework for evaluating the quality of trauma care. The program allows Natividad Medical Center to compare risk-adjusted trauma outcomes and performance against other participating trauma centers, helping the organization identify areas where care processes can be strengthened.

ACS TQIP further benefits Natividad Medical Center by providing access to standardized trauma quality measures, data analysis, and educational resources that can assist clinicians and trauma program staff in evaluating and improving the delivery of trauma care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this participation agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The participation agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 2, 2026.

FINANCING:

The cost for this participation agreement is \$122,540 of which \$24,000 is included in the FY 2026-27 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

ACS TQIP supports improvements in patient care by providing trauma centers with objective data regarding clinical outcomes and opportunities for improvement. The ability to compare outcomes and care processes with national benchmarks helps Natividad Medical Center identify opportunities to improve the timeliness, consistency, safety, and effectiveness of trauma care.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Chelsi Mettler, RN, Interim Trauma Program Manager, 831-772-7326

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report

American College of Surgeons for Trauma Quality Improvement Program Participation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Creekbridge Village Apartments Residential Lease Agreement

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$31,560 with an agreement term November 1, 2026 through October 31, 2027.
- b. Authorize the Auditor-Controller to make lease payments of \$2,630 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.
- d. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$31,560 with an agreement term November 1, 2026 through October 31, 2027.
- b. Authorize the Auditor-Controller to make lease payments of \$2,630 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.
- d. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.

SUMMARY:

This request is for a renewed residential lease agreement for trauma physician housing at the Creekbridge Apartments, located at 1498 Constitution Boulevard in Salinas, California, with continued occupancy of Unit 201. Natividad Medical Center is designated as a Level II Trauma Center and must maintain the availability of trauma physicians to respond promptly to critically injured patients. Under California Title 22 requirements and standards established by the American College of Surgeons, trauma surgeons must be available to respond to the trauma resuscitation room within 15 minutes of patient arrival. Maintaining housing in close proximity to the hospital helps

Natividad Medical Center meet these response-time expectations and supports continuous trauma physician availability.

DISCUSSION

The renewed residential lease for Unit 201 at Creekbridge Apartments is beneficial to Natividad Medical Center because it supports the operational requirements of its Level II Trauma Center. Trauma patients often require immediate evaluation and treatment by specialized physicians, and timely physician response is an essential component of providing appropriate trauma care. Housing the trauma physician in close proximity to the hospital allows the physician to respond quickly when needed and supports the trauma program's ability to maintain the required level of physician availability.

No significant issues have been identified with the continued use of Unit 201 for trauma physician housing. Renewing the lease will allow Natividad Medical Center to maintain an established housing location that supports the timely availability of trauma physician services for critically injured patients.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this residential lease agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The residential lease agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 2, 2026.

FINANCING:

The cost for this residential lease agreement is \$31,560 of which \$21,040 is included in the FY 2026-27 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This request supports the Board of Supervisors' Safe and Resilient Communities strategic initiative by ensuring continued access to timely trauma physician services for critically injured patients in Monterey County. Maintaining residential housing in close proximity to Natividad Medical Center supports the trauma physician's ability to respond promptly to emergency trauma cases and helps sustain the medical center's Level II Trauma Center capabilities, contributing to a safe and resilient healthcare system for the community.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice
- ☐ Administrative

Prepared by: Chelsi Mettler, Interim Trauma Program Manager, 831-772-7326
Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Creekbridge Village Residential Lease Agreement for Trauma Physician Housing

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Raimi + Associates, Inc and Alta Planning + Design, Inc. Assignment and Assumption _ Legistar Number:A-16067

..Title

Approve and authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to Acknowledgment and Consent, effective upon execution by the County of Monterey, to an Assignment and Assumption Agreement between Raimi + Associates, Inc. (“Raimi”) and Alta Planning + Design, Inc. (“Alta”) assigning from Raimi to Alta the rights and obligations of County Agreement No. A-16067, for the provision of strategic planning.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Approve and authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to Acknowledgment and Consent, effective upon execution by the County of Monterey, to an Assignment and Assumption Agreement between Raimi + Associates, Inc. (“Raimi”) and Alta Planning + Design, Inc. (“Alta”) assigning from Raimi to Alta the rights and obligations of County Agreement No. A-16067, for the provision of strategic planning.

SUMMARY:

Natividad partnered with Raimi and Associates to develop its three-year strategic plan. The Monterey County Health Department recommended Raimi and Associates as they had used them in the past for some of their strategic planning efforts. Natividad had worked on a draft strategic plan prior to the pandemic and decided to bring the key stakeholders, including the Monterey County Health Department, together to develop a refreshed strategic plan. Raimi and Associates spearheaded the process, making sure their process was transparent, inclusive, and accessible for a wide range of stakeholders. They conducted meetings both in person and virtually using a variety of facilitation techniques, including small and large group discussions, and other approaches that consider literacy, culture, and diverse learning and communication styles. The hospital strategic plan was completed in Fiscal Year 2025. Natividad continued to work with Raimi and Associates during Fiscal Year 2026 to develop a dashboard.

As of February 2026, Raimi and Associates has been acquired by Alta. To ensure continuity of services under existing and Future agreements, Natividad Medical Center is requesting approval to execute an Acknowledgement and Consent to and Assignment and Assumption between Raimi and Associates and Alta.

DISCUSSION

The acquisition of Raimi and Associates by Alta necessitates the formal assignment of existing Agreements to the new entity. The proposed Acknowledgement and Consent to an Assignment

and Assumption Agreement will allow Alta to assume all rights, responsibilities, and obligations previously held by Raimi under the current Agreements.

Approval of this action will ensure there is no disruption in services or payments and will allow the hospital to continue receiving the strategic planning services that support ongoing health equity initiatives and departmental operations.

There are no changes to the scope of work, service delivery, or funding associated with this action. This request is administrative in nature and is intended solely to recognize the corporate transition and maintain contractual continuity.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 2, 2026.

FINANCING:

There is no cost for this Assignment and Assumption agreement. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The strategic plan serves as a well thought roadmap for the hospital, identifying many growth and service line expansion opportunities. Implementation of strategies in the strategic plan may result in improved access to much needed services for the residents of Monterey County.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice
- ☒ Administrative

Prepared by: Andrea Rosenberg, Chief Ancillary and Support Services Officer, 831-783-2562

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Consent to Assignment and Assumption Agreement

Raimi and Associates Original Agreement Exhibit A

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

GHR Healthcare, LLC Legistar Number: _____

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 1 to the agreement with GHR Healthcare, LLC for interim leadership, consulting services, and subject matter expert support, with no changes to the term of October 1, 2025 through September 30, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 1 to the agreement with GHR Healthcare, LLC for interim leadership, consulting services, and subject matter expert support, with no changes to the term of October 1, 2025 through September 30, 2027, and adding \$200,000 for a revised total agreement amount not to exceed \$400,000.

SUMMARY:

Interim Director/Lead – Case Management

The Interim Director/Lead will provide operational leadership and oversight of Case Management services, ensuring the department maintains regulatory compliance, effective utilization management, timely discharge planning, and appropriate coordination of patient care. Responsibilities include staff oversight, workflow management, collaboration with physicians and multidisciplinary teams, payer and utilization review processes, discharge planning, performance monitoring, and addressing operational barriers.

The Interim Director/Lead will also establish clear expectations for staff performance, monitor departmental productivity and quality metrics, identify gaps, and implement corrective actions when needed. The role will provide leadership during the interim period while maintaining continuity of services and supporting staff through operational changes.

Staff-Level Case Management Services

Case Management staff will provide daily assessment and coordination of patient care needs, including utilization review, discharge planning, payer authorization, level-of-care determination, post-acute placement, resource coordination, and communication with patients, families, providers, payers, and community partners. Staff will document services timely and accurately and follow applicable regulatory, payer, and organizational requirements.

DISCUSSION

Interim Case Management leadership provides immediate operational support and stability while ensuring that essential Case Management functions continue without interruption. The interim leader can provide day-to-day oversight, establish clear expectations, address workflow and staffing

challenges, and ensure regulatory, payer, utilization management, and discharge-planning requirements are consistently met.

This structure also provides an opportunity to evaluate current processes and identify gaps in productivity, documentation, compliance, communication, and discharge planning. Rather than simply maintaining existing operations, the interim leadership can implement standardized workflows, establish measurable deliverables, and create accountability for both leadership and staff. At the staff level, interim support provides additional guidance, coaching, and oversight while allowing staff to remain focused on patient care coordination. Consistent monitoring of key performance indicators and deliverables allows leadership to identify issues early and take corrective action before they affect patient flow, length of stay, denials, patient experience, or financial performance.

Overall, interim services provide leadership continuity, accountability, operational oversight, and measurable performance improvement while the organization determines its long-term Case Management leadership structure.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 2, 2026.

FINANCING:

The cost for this amendment No. 1 is \$200,000 of which \$150,000 is included in the FY 2026-27 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The Case Management strategic plan will focus on creating a Dynamic Organization and Employer of Choice by establishing clear expectations, streamlined workflows, measurable deliverables, and accountability while remaining responsive to changing patient, regulatory, and organizational needs. The department will prioritize staff engagement, professional development, recognition, communication, and teamwork to attract and retain high-performing employees. Success will be measured through improved operational outcomes, compliance, patient flow, employee engagement, and consistent achievement of departmental goals.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Dynamic Organization and Employer of Choice
- ☐ Administrative

To find what goals your item supports, you can review them in the Strategic Plan. Link is below:
<https://www.countyofmonterey.gov/home/showdocument?id=139569>

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report

GHR Healthcare, LLC Amendment No. 1

GHR Healthcare, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Victoria Chew M.D., Fifth Amendment

..Title

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term of the agreement by twelve months through December 31, 2028, for a revised full agreement term of November 1, 2018 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$700,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$710,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term of the agreement by twelve months through December 31, 2028, for a revised full agreement term of November 1, 2018 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$700,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$710,000.

SUMMARY:

Natividad Medical Center operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of thirty residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents.

DISCUSSION:

Natividad Medical Center has an agreement with Dr. Chew to provide family medicine and supervision of resident services for the Residency Program from time to time as needed. Natividad Medical Center wishes to amend the agreement before the term date to add additional funds and to extend the term by twelve months from the date of expiration so that Dr. Chew can continue to provide the same services without interruption. Due to unanticipated service

demands, Dr. Chew has provided significantly more coverage than originally projected under her current agreement, necessitating a request for additional funds prior to the agreement's term date to ensure continuity of care and resident supervision. Natividad Medical Center has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of the Agreement is \$700,000 for the period of November 1, 2018 through December 31, 2028. Actual costs are contingent upon Dr. Chew's level of participation in the panel, which fluctuates based on patient volume and provider availability. Natividad Medical Center maintains agreements with multiple providers to ensure sufficient family medicine coverage. Annual expenditures under this Agreement are not expected to exceed \$75,000 and are included in the Fiscal Year 2026-27 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from Natividad Medical Center's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to delivery reliable and high-quality patient care, which improves the health and quality of life for patients and their families.

Mark a check to the related Board of Supervisors Strategic Plan Goals Include one or two sentences referencing the Ordinance, Code, Board Order/Resolution, etc. in relation to this selection:

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachments:

Board Report
Fifth Amendment
Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Original Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Dopamine Therapeutics, Inc., Fifth Amendment

..Title

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services, extending the term of the agreement by eighteen months through December 31, 2028, for a revised full agreement term of August 1, 2019 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Fifth Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services, extending the term of the agreement by eighteen months through December 31, 2028, for a revised full agreement term of August 1, 2019 through December 31, 2028, and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; provided, however, that the Fifth Amendment shall become effective upon execution by all parties; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

SUMMARY:

Natividad Medical Center operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of thirty residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents.

DISCUSSION:

Natividad Medical Center has an agreement with Dopamine Therapeutics, Inc., for which Dr. Nathaniel Lepp provides family medicine services to provide family medicine and supervision of resident services for the Residency Program from time to time as needed. Natividad Medical Center wishes to amend the agreement before the term date to add additional funds and to extend

the term by eighteen months from the date of expiration so that Dr. Lepp can continue to provide the same services without interruption. Due to unanticipated service demands, Dr. Lepp has provided significantly more coverage than originally projected under the current agreement, necessitating a request for additional funds prior to the agreement's term date to ensure continuity of care and resident supervision. Natividad Medical Center has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of the Agreement is \$500,000 for the period of August 1, 2019 through December 31, 2028. Actual costs are contingent upon Dr. Lepp's level of participation in the panel, which fluctuates based on patient volume and provider availability. Natividad Medical Center maintains agreements with multiple providers to ensure sufficient family medicine coverage. Annual expenditures under this Agreement are not expected to exceed \$85,915.70 and are included in the Fiscal Year 2026-27 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. Funding will be provided from Natividad Medical Center's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to delivery reliable and high-quality patient care, which improves the health and quality of life for patients and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachments:

Board Report
Fifth Amendment
Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Original Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF (NICU) Agreement

..Title

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Medical Director Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for an amount not to exceed \$873,188 for the period November 1, 2026 to October 31, 2027; and
- b. Authorize the Interim Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$87,319) of the original contract amount and do not increase the total contract amount above \$960,507.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Medical Director Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) for an amount not to exceed \$873,188 for the period November 1, 2026 to October 31, 2027; and
- b. Authorize the Interim Chief Executive Officer (CEO) or a designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$87,319) of the original contract amount and do not increase the total contract amount above \$960,507.

SUMMARY:

Natividad Medical Center operates a Level III NICU with specialized neonatology services to provide stabilization, intensive care, and ongoing management for critically ill and high-risk newborns. The High-Risk Infant Follow-Up (HRIF) program is a required component of Level III NICU operations and ensures that infants at risk for developmental delays receive timely evaluation and coordinated follow-up care.

DISCUSSION:

This agreement with the Regents of the University of California, on behalf of UCSF, will provide 24/7 neonatologist coverage, medical direction, and clinical leadership essential to maintaining patient safety, regulatory compliance, and high-quality clinical outcomes. The services provided in this agreement are critical to meeting State program requirements, supporting long-term infant health, and sustaining NMC's capacity to care for the region's most vulnerable newborns.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

The Office of County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to fiscal provisions. The agreement has

also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost of this agreement is \$873,188 for the period of November 1, 2026 through October 31, 2026. \$582,125 is included in the Fiscal Year 2026/2027 Adopted Budget. The remaining amount will be included in future fiscal years as appropriate. Funding will be provided from Natividad's Enterprise Fund 451-9600-6608. This action has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

Partnering with the Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics will enhance the breadth of services now being provided at Natividad Medical Center for children in Monterey and neighboring counties, thus allowing more children and their families to remain closer to home for acute pediatric care.

Mark a check to the related Board of Supervisors Strategic Plan Goals:

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachment(s):

Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Alan Smith, DPM Amendment No 1

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or their designee to execute the First Amendment to the Professional Services Agreement with Alan Smith D.P.M. to provide podiatry services, extending the term by twenty-four months (January 1, 2027 to December 31, 2028) for a revised full agreement term of September 1, 2024 to December 31, 2028, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause and increase of more than ten percent 10% (\$20,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or their designee to execute the First Amendment to the Professional Services Agreement with Alan Smith D.P.M. to provide podiatry services, extending the term by twenty-four months (January 1, 2027 to December 31, 2028) for a revised full agreement term of September 1, 2024 to December 31, 2028, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause and increase of more than ten percent 10% (\$20,000) of the original contract amount.

SUMMARY:

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including podiatry.

DISCUSSION:

Natividad Medical Center has an agreement with Alan Smith, D.P.M. to provide podiatry services in the outpatient specialty clinic. NMC wishes to amend the agreement with Dr. Smith to extend the term and add an additional twenty-four months in order to continue to provide podiatry services without interruption. Dr. Smith is paid an hourly rate according to the terms of the agreement, although the services provided may increase or decrease due to patient volume, the rate of pay remains the same. NMC has obtained an independent opinion on of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

FINANCING:

The cost for this Amendment is \$200,000. The actual cost is contingent on Dr. Smith's availability for the clinic schedule. Funding will be provided from Natividad's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement are offered in order to provide reliable and high-quality patient care which improves the well-being and quality of life for patients and their families.

Mark a check to the related Board of Supervisors Strategic Plan Goals:

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Chancellor Consulting Group, Inc. Amendment No. 2

Legistar Number: _____

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute Amendment No. 2 to the Agreement (A-14908) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement for an additional three (3) year period (November 17, 2026 through November 16, 2029) for a revised full agreement term of November 17, 2020 through November 16, 2029, and adding \$50,000 for a revised total agreement amount not to exceed \$300,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute Amendment No. 2 to the Agreement (A-14908) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement for an additional three (3) year period (November 17, 2026 through November 16, 2029) for a revised full agreement term of November 17, 2020 through November 16, 2029, and adding \$50,000 for a revised total agreement amount not to exceed \$300,000.

SUMMARY:

Chancellor Consulting Group, Inc. provides healthcare management consulting services related to commercial insurance and government payers. Services include performing market analyses, preparing trend reports, recommending contract provisions, and assisting with payer contract negotiations, as needed. Chancellor Consulting Group, Inc. also provides regional, state, and national perspectives to help hospitals and professional service providers obtain optimal contract terms. Under the agreement, NMC provides relevant data to Chancellor Consulting Group, Inc. on an as-needed basis. Chancellor Consulting Group, Inc. analyzes the information and provides recommendations based on current trends in the healthcare payer industry. NMC staff will review the analyses, reports, recommendations, and other work products to confirm that the services and deliverables meet the requirements of the agreement.

DISCUSSION:

Chancellor Consulting Group, Inc.'s services provide NMC with specialized expertise regarding commercial insurance and government payer trends, contract terms, and reimbursement practices. Its market analyses and regional, state, and national perspectives assist NMC in evaluating payer agreements and pursuing contract terms that support the hospital's operational and financial objectives.

These services are beneficial to NMC because optimal payer contracts and informed negotiations help support financial stability and the continued delivery of healthcare services. By strengthening its payer contracting strategies, NMC is better positioned to maintain the resources necessary to provide quality care to its patients and serve the community.

Approval of Amendment No. 2 will ensure the continued availability of these specialized consulting services through November 16, 2029.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. Amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 2, 2026.

FINANCING:

The cost for this Amendment No. 2 is \$50,000 which is included in the FY 2026-27 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This action supports the Safe and Resilient Communities Strategic Plan Goal by providing NMC with specialized expertise to evaluate payer trends, negotiate favorable contract provisions, and make informed contracting decisions. These services strengthen NMC's organizational and financial capacity, supporting efficient operations and the continued delivery of healthcare services to the community.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice
- ☐ Administrative

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385
Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report
Chancellor Consulting Group, Inc. Amendment No. 2
Chancellor Consulting Group, Inc. Amendment No. 1
Chancellor Consulting Group, Inc. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

AUGUST 31, 2026

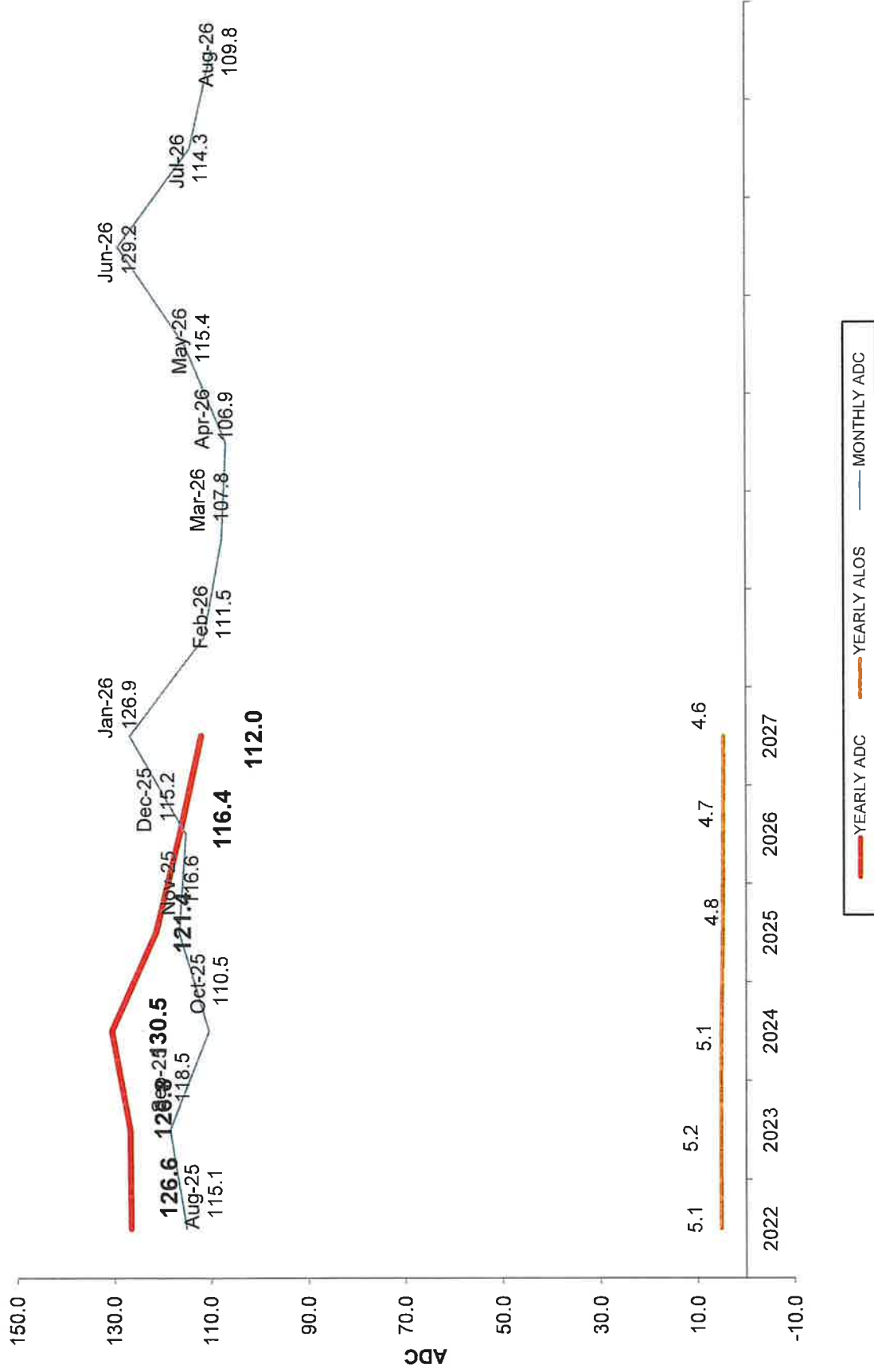
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FINANCIAL STATEMENTS

AUGUST 31, 2026

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NATIVIDAD
STATISTICAL REPORT
August 31, 2026

Month-To-Date					Year-To-Date					
6-26	7-26	8-26	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PT			
1	320	272	177	216	NICU	15	432	449	371	21.02%
2	1,701	1,573	1,619	1,723	Med/Surg	57	3,446	3,192	3,433	-7.02%
3	191	145	168	185	ICU	10	370	313	342	-8.48%
4	98	96	54	66	Peds	12	132	150	126	19.05%
5	813	772	741	820	Acute Rehab	28	1,641	1,513	1,637	-7.57%
6	331	306	278	291	OB/Gyn	27	581	584	544	7.35%
7	3,454	3,164	3,037	3,301	TOTAL ACUTE	149	6,601	6,201	6,453	-3.91%
8	422	378	366	450	Psychiatric	19	901	744	968	-23.14%
9	3,876	3,542	3,403	3,751	TOTAL DAYS	168	7,502	6,945	7,421	-6.41%
10	293	300	258	275	Nursery	18	550	558	602	-7.31%
AVERAGE DAILY CENSUS										
11	88.0	77.2	74.1	80.0	Acute	121	80.0	75.6	77.7	-2.70%
12	27.1	24.9	23.9	26.5	Acute Rehab	28	26.5	24.4	26.4	-7.58%
13	14.1	12.2	11.8	14.5	Psychiatric	19	14.5	12.0	15.6	-23.08%
14	129.2	114.3	109.8	121.0	TOTAL	168	121.0	112.0	119.7	-6.43%
15	9.8	9.7	8.3	8.9	Nursery	18	8.9	9.0	9.7	-7.22%
PERCENTAGE OF OCCUPANCY										
16	72.7%	63.8%	61.2%	66.1%	Acute		66.1%	62.5%	64.2%	-2.7%
17	96.8%	88.9%	85.4%	94.6%	Acute Rehab		94.6%	87.1%	94.3%	-7.6%
18	74.2%	64.2%	62.1%	76.3%	Psychiatric		76.3%	63.2%	82.1%	-23.1%
19	76.9%	68.0%	65.4%	72.0%	TOTAL		72.0%	66.7%	71.3%	-6.4%
20	54.4%	53.9%	46.1%	49.4%	Nursery		49.4%	50.0%	53.9%	-7.2%
ADMISSIONS										
21	696	621	626	676	Acute		1,352	1,247	1,304	-4.37%
22	62	56	56	61	Acute Rehab		122	112	124	-9.68%
23	60	77	66	55	Psychiatric		110	143	100	43.00%
24	818	754	748	792	TOTAL		1,584	1,502	1,528	-1.70%
25	178	171	155	173	Nursery		346	326	368	-11.41%
26	188	174	162	182	Deliveries		364	336	380	-11.58%
DISCHARGES										
27	601	573	566	611	Acute		1,222	1,139	1,196	-4.77%
28	60	58	62	63	Acute Rehab		126	120	129	-6.98%
29	64	75	66	55	Psychiatric		110	141	99	42.42%
30	725	706	694	729	TOTAL		1,458	1,400	1,424	-1.69%
31	164	152	143	159	Nursery		318	295	346	-14.74%
AVERAGE LENGTH OF STAY										
32	4.7	4.7	4.5	4.7	Acute(Hospital wide no babies)		4.7	4.6	4.9	-6.12%
33	13.1	13.8	13.2	13.4	Acute Rehab		13.4	13.5	13.2	2.27%
34	2.9	2.8	2.8	2.7	OB/Gyn		2.7	2.8	2.4	16.67%
35	7.0	4.9	5.5	8.2	Psychiatric		8.2	5.2	9.7	-46.39%
36	1.6	1.8	1.7	1.6	Nursery		1.6	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,658	4,541	4,681	4,935	Emergency Room		9,870	9,222	9,280	-0.62%
38	411	379	378	429	ER Admits		858	757	775	-2.32%
39	50.2%	50.3%	50.5%	54.2%	ER Admits as a % of Admissions		54.2%	50.4%	50.7%	-0.63%
40	207	198	195	199	Trauma Cases		398	393	398	-1.26%
41	7,705	8,093	8,083	7,851	Clinic Visits		15,702	16,176	15,920	1.61%
ANCILLARY PROCEDURES BILLED										
42	54,027	54,399	56,525	56,652	Lab Tests		113,304	110,924	110,607	0.29%
43	4,748	4,735	4,815	4,728	Radiology Procedures		9,456	9,550	9,129	4.61%
44	282	326	311	291	MRI Procedures		582	637	595	7.06%
45	85	128	134	106	Nuclear Med Procedures		212	262	203	29.06%
46	1,469	1,538	1,523	1,467	Ultrasound Procedures		2,934	3,061	2,916	4.97%
47	3,070	2,810	3,112	3,188	CT Scans		6,376	5,922	6,074	-2.50%
48	439	413	365	417	Surgeries		834	778	771	0.91%
49	7.16	7.87	7.96	7.76	PAID FTEs PER AOB		7.76	7.92	7.76	2.06%
50	6.20	6.84	7.09	6.78	PROD FTEs PER AOB		6.78	6.97	6.77	2.95%
51	1,413.8	1,403.5	1,375.9	1,427.3	TOTAL PAID FTEs		1,427.3	1,389.7	1,421.6	-2.24%
52	1,224.7	1,219.9	1,225.7	1,247.5	TOTAL PROD FTEs		1,247.5	1,222.8	1,239.9	-1.38%
53	5,922	5,526	5,359	5,703	ADJUSTED PATIENT DAYS		11,406	10,885	11,360	-4.18%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2027**

	JUL-26	AUG-26	SEP-26	OCT-26	NOV-26	DEC-26	JAN-27	FEB-27	MAR-27	APR-27	MAY-27	JUN-27	YTD
REVENUE													
Patient Revenue:													
Inpatient	72,687,638	70,605,998											143,293,537
Pro Fees	6,342,730	6,524,834											12,867,564
Outpatient	44,262,694	44,325,439											88,588,133
Total Patient Revenue	123,293,062	121,456,172											244,749,234
Deductions from revenue													
Contractual Deductions	92,172,690	91,117,552											183,290,242
Bad Debt	5,095,834	5,006,115											10,101,949
Unable to Pay	78,563	140,595											219,159
Total Contractual Discounts	97,347,087	96,264,263											193,611,350
Net Patient Revenue	25,945,975	25,191,909											51,137,884
As a percent of Gross Revenue	21.04%	20.74%											20.69%
Total Government Funding	8,518,547	9,064,002											17,582,549
Other Operating Revenue:													
Rent Income	138,926	138,926											277,852
Interest Income	1,290,000	1,340,000											2,630,000
NMF Contribution	106,771	106,771											213,542
Other Income	997,110	935,872											1,932,982
Total Other Operating Revenue	2,532,807	2,521,569											5,054,376
TOTAL REVENUE	36,997,329	36,777,480											73,774,809
EXPENSE													
Salaries, Wages & Benefits:													
Registry	22,846,160	22,634,805											45,480,965
Phys/Residents SWB & Contract Fees	334,716	301,933											636,649
Purchased Services	6,087,521	5,875,824											11,963,345
Supplies	2,727,716	2,731,550											5,459,266
Insurance	2,958,800	2,884,989											5,843,799
Utilities and Telephone	579,531	579,531											1,159,063
Interest Expense	326,845	315,097											641,942
Depreciation & Amortization	36,847	36,847											73,693
Other Operating Expense	984,321	978,440											1,962,762
TOTAL EXPENSE	383,902	385,228											750,130
NET INCOME(LOSS)	37,245,360	36,725,254											73,971,614
	(249,031)	52,226											(196,805)
Normalization for Extraordinary Items													
Cost Report Settlement	(156,049)	(156,049)											(312,098)
Total Extraordinary Items	(156,049)	(156,049)											(312,098)
NET INCOME BEFORE Extraordinary Items	\$ (405,080)	\$ (103,823)											\$ (508,902)
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ (249,031)	\$ 52,226											\$ (196,805)

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF AUGUST 31, 2026

CURRENT MONTH				YEAR-TO-DATE			
	Actual	Budget	Variance fav. (unfav)	Actual	Budget	Variance fav. (unfav)	Prior Yr
			\$ VAR. % VAR			\$ VAR. % VAR	
R E V E N U E							
Patient Revenue:							
1	\$ 70,605,898	\$ 77,053,943	\$ (6,448,045) (8.4)	\$ 143,293,537	\$ 154,107,886	\$ (10,814,349) (7.0)	\$ 144,166,435
2	6,524,834	7,383,174	(858,340) (11.6)	12,867,564	14,766,348	(1,898,784) (12.9)	15,701,156
3	44,325,439	43,942,090	383,349 0.9	88,588,133	87,884,180	703,953 0.8	84,865,024
4	121,466,172	128,379,207	(6,923,035) (5.4)	244,749,234	256,758,414	(12,009,180) (4.7)	244,732,615
Deductions from Revenue							
5	91,117,552	97,447,096	6,329,544 6.5	183,290,242	194,894,192	11,603,950 6.0	187,778,519
6	5,006,115	2,394,930	(2,611,185) (109.0)	10,101,949	4,789,860	(5,312,089) (110.9)	6,119,064
7	140,595	293,754	153,159 52.1	219,159	587,508	368,349 62.7	360,648
8	96,264,263	100,135,780	3,871,517 3.9	193,611,350	200,271,560	6,660,210 3.3	194,258,231
9	25,191,909	28,243,427	(3,051,518) (10.8)	51,137,884	56,486,854	(5,348,970) (9.5)	50,474,385
10	20.74%	22.00%		20.89%	22.00%		20.62%
11	9,064,002	7,777,497	1,286,505 16.5	17,582,549	15,554,994	2,027,555 13.03	17,013,162
Total Government Funding							
Other Operating Revenue:							
12	138,926	163,501	(24,575) (15.0)	277,852	327,002	(49,150) (15.0)	268,838
13	1,340,000	1,140,000	200,000 17.5	2,630,000	2,280,000	350,000 15.4	2,350,000
14	106,771	106,771	- 0	213,542	213,542	0 -	159,346
15	935,872	928,403	7,469 0.8	1,932,982	1,856,806	76,176 4.1	2,403,347
16	2,521,569	2,338,675	182,894 7.8	5,054,376	4,677,350	377,026 8.1	5,181,531
17	36,777,480	38,359,599	(1,582,119) (4.1)	73,774,809	76,719,198	(2,944,389) (3.8)	72,669,078
TOTAL REVENUE							
EXPENSE							
18	22,634,805	22,744,325	109,520 0.5	45,480,965	45,488,650	7,685 0.0	44,124,757
19	301,933	348,855	46,922 13.5	636,649	697,710	61,061 8.8	943,709
20	5,875,824	5,719,788	(156,036) (2.7)	11,963,345	11,439,576	(523,769) (4.6)	10,876,039
21	2,731,550	3,459,863	728,313 21.1	5,459,266	6,919,726	1,460,460 21.1	6,226,033
22	2,884,999	3,421,259	536,260 15.7	5,843,799	6,842,518	998,719 14.6	6,200,321
23	579,531	528,434	(51,097) (9.7)	1,159,063	1,056,868	(102,195) (9.7)	1,156,481
24	315,097	407,558	92,461 22.7	641,942	815,116	173,174 21.2	894,044
25	36,847	53,391	16,545 31.0	73,693	106,782	33,089 31.0	110,991
26	978,440	1,092,614	114,174 10.4	1,962,762	2,185,228	222,466 10.2	2,006,087
27	386,228	504,274	118,046 23.4	750,130	1,008,548	258,418 25.6	977,329
28	36,725,254	38,280,361	1,555,107 4.1	73,971,614	76,560,722	2,589,108 3.4	73,515,789
29	52,226	79,238	(27,012) (34.1)	(196,805)	158,476	(355,281) (224.2)	(846,711)
NET INCOME(LOSS)							
CAPITAL CONTRIBUTIONS							
30							
31							
32							
33							
34	\$ 52,226	\$ 79,238	\$ (27,012) (34.1) %	\$ (196,805)	\$ 158,476	\$ (355,281) (224.2) %	\$ (846,711)

County Contribution

CHANGE IN NET ASSETS

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF AUGUST 31, 2026

NATIVIDAD

CURRENT MONTH										YEAR-TO-DATE										
					Variance fav. (unfav)										Variance fav. (unfav)					
Actual					Budget					\$ VAR.					% VAR.					
5,359					5,703					(344)					-6.0%					
REVENUE										ADJUSTED PATIENT DAYS										
Patient Revenue:																				
1	\$	13,176	\$	13,511	\$	(335)	(2.5)	%		\$	13,165	\$	13,511	\$	(347)	(2.6)	%		\$	12,690
2		1,218		1,295		(77)	(5.9)				1,182		1,295		(112)	(8.7)			1,382	
3		8,272		7,705		567	7.4				8,139		7,705		434	5.6			7,470	
4		22,666		22,511		155	0.7				22,485		22,511		(25)	(0.1)			21,543	
Deductions from Revenue																				
5		17,004		17,087		83	0.5				16,839		17,087		248	1.5			16,529	
6		934		420		(514)	(122.5)				928		420		(508)	(121.0)			539	
7		26		52		25	49.1				20		52		31	60.9			32	
8		17,964		17,558		(406)	(2.3)				17,787		17,558		(229)	(1.3)			17,100	
9		4,701		4,952		(251)	(5.1)				4,698		4,952		(254)	(5.1)			4,443	
10		20.74%		22.00%							20.89%		22.00%						20.62%	
As a percent of Gross Revenue																				
Total Government Funding																				
11		1,691		1,364		328	24.0				1,615		1,364		252	18.4			1,498	
Other Operating Revenue:																				
12		26		29		(3)	(9.6)				26		29		(3)	(11.0)			24	
13		250		200		50	25.1				242		200		42	20.9			207	
14		20		19		1	6.4				20		19		1	4.8			14	
15		175		163		12	7.3				178		163		15	9.1			212	
16		471		410		60	14.8				464		410		54	13.2			456	
17		6,863		6,726		137	2.0				6,778		6,726		52	0.8			6,397	
TOTAL REVENUE																				
EXPENSE																				
18		4,224		3,988		(236)	(5.9)				4,178		3,988		(190)	(4.8)			3,884	
19		56		61		5	7.9				58		61		3	4.4			83	
20		1,097		1,003		(94)	(9.3)				1,099		1,003		(96)	(9.6)			957	
21		510		607		97	16.0				502		607		105	17.3			548	
22		538		600		62	10.3				537		600		63	10.5			546	
23		108		93		(15)	(16.7)				106		93		(14)	(14.9)			102	
24		59		71		13	17.7				59		71		12	17.5			79	
25		7		9		2	26.6				7		9		3	27.7			10	
26		183		192		9	4.7				180		192		11	5.9			177	
27		72		88		16	18.5				69		88		20	22.1			86	
28		6,853		6,712		(141)	(2.1)				6,796		6,712		(84)	(1.2)			6,471	
NET INCOME(LOSS)																				
29		10		14		(4)	(29.9)				(18)		14		(32)	(230.1)			(75)	
CAPITAL CONTRIBUTIONS																				
30																				
31																				
32																				
33																				
County Contribution																				
34	\$	10	\$	14	\$	(4)	(30)	%	CHANGE IN NET ASSETS	\$	(18)	\$	14	\$	(32)	(230.1)	%	\$	(75)	

**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2026**

CURRENT MONTH				YEAR - TO - DATE			
	BEGINNING	ENDING	% CHG.		BEGINNING	ENDING	% CHG.
		</					

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 8/31/26

BALANCE SHEET	Beg. Balance	Accruals	PY Settlement	IGTs Transferred Out	Received	End. Balance
Medi-Cal Waiver (DSH + SNCP)	3,817,607	2,500,000		8,692,310	(12,509,917)	2,500,000
Physician SPA	43,422	166,666				210,088
Rate Range IGT-CCAH-	27,300,000	2,666,666				29,966,666
AB915	1,500,000	233,334				1,733,334
Medi-Cal GME	0	250,000		480,535		730,535
Medi-Cal HPE	0	41,666			(40,007)	1,659
SB1732	1,535,810	400,000			(117,636)	1,818,175
Hospital Fee	3,000,000	250,000				3,250,000
MCMC EPP	40,977,355	4,045,455		22,874,969	(1,297)	67,896,482
MCMC QIP	61,000,000	6,666,666		6,955,987		74,622,653
GOVERNMENT RECEIVABLES	139,174,194	17,220,453		39,003,802	(12,668,856)	182,729,593
Accrued Donations	281,531	213,542			(394,326)	100,747
Office Buildings	18,000	277,852			(221,069)	74,783
Miscellaneous Receivable	150,264	903,166			(163,763)	889,667
Probation	0	205,160			(18,483)	186,678
UCSF & TOURO University	5,250	21,000			(5,250)	21,000
Interest Accrued	0	2,630,000				2,630,000
Health Department	0	252,544				252,544
Watsonville	1,000,000					1,000,000
OTHER RECEIVABLES	1,455,045	4,503,264	0	0	(802,891)	5,155,418
STATE/COUNTY RECEIVABLES	140,629,238	21,723,717		39,003,802	(13,471,747)	187,885,011

P & L	YTD AUG-26
Medi-Cal Waiver (DSH + SNCP)	\$ 2,500,000
Physician SPA	\$ 166,666
Rate Range IGT-CCAH-	\$ 2,666,666
AB915	\$ 233,334
Medi-Cal GME	\$ 250,000
Medi-Cal HPE	\$ 41,666
SB1732	\$ 400,000
Hospital Fee	\$ 250,000
MCMC EPP	\$ 4,045,455
MCMC QIP	\$ 6,666,666
Esperanza Care 2026	\$ (83,334)
HD Residency Support	\$ (83,334)
Medicare Bi-Weekly Payment	\$ 216,666
Cost Report Settlement	\$ 312,098
GOVERNMENT FUNDING INCOME	\$ 17,582,549

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF AUGUST 31, 2026

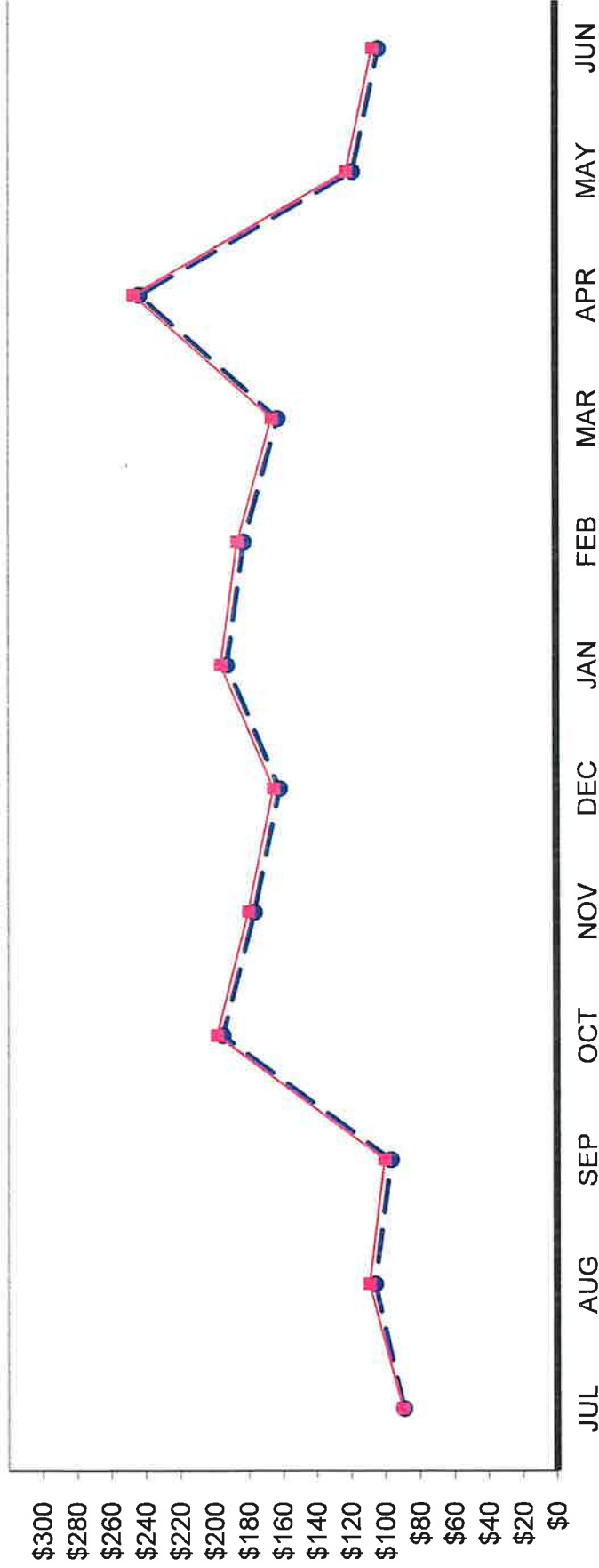
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 89,355,546	CASH AT BEGINNING OF PERIOD	\$ 110,146,799
2		FROM OPERATIONS:	
3	2,512,640	NET INCOME/(LOSS)	2,263,609
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	978,440	DEPRECIATION/AMORT	\$ 1,962,762
6	3,491,080	SUBTOTAL	4,226,371
7		CHANGES IN WORKING CAPITAL:	
8	5,980,175	ACCOUNTS RECEIVABLE	8,581,628
9	(30,749,003)	STATE/COUNTY RECEIVABLE	(49,716,186)
10	(1,414,274)	PREPAID EXPENSE & INVENTORY	(1,493,522)
11	4,816,651	ACCRUED PAYROLL	8,481,861
12	940,085	ACCOUNTS PAYABLE	(966,456)
13	(156,049)	MCARE/MEDICAL LIABILITIES	(312,098)
15	-	SHORT TERM DEBT	0
16	1,111,560	ACCRUED LIABILITIES	(5,291,281)
17	(19,470,856)	NET (DECREASE)/INCREASE	(40,716,055)
18		CAPITAL ADDITIONS:	
19	(226,245)	PP&E ADDITIONS	(450,919)
20	-	NBV OF ASSETS DISPOSED	(4,720)
19	-		-
21	(226,245)	TOTAL CAPITAL (Use of Cash)	(455,639)
22		FINANCING ACTIVITY:	
23	(807,610)	LONG TERM BOND DEBT	(862,427)
24	32,632,204	OTHER ASSETS	32,635,070
25	752,793	OTHER FINANCING	752,793
26	32,577,387	TOTAL FINANCING	32,525,436
27	16,371,366	INC./(DEC.) IN CASH BALANCE	(4,419,887)
28	\$ 105,726,912	CASH BALANCE - END OF PERIOD	\$ 105,726,912

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2027

		<u>BDGT-27</u>	<u>ESTIMATE FY2027</u>	<u>Variance to Budget</u>
01	Medi-Cal DSH Waiver (GPP)	\$ 12,400,000	\$ 15,000,000	\$ 2,600,000
02	Physician SPA	\$ 580,000	\$ 1,000,000	\$ 420,000
03	EPP	\$ 18,000,000	\$ 21,000,000	\$ 3,000,000
04	EPP: Add-On	\$ -	\$ 6,000,000	\$ 6,000,000
05	QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06	AB915	\$ 1,400,000	\$ 1,400,000	\$ -
07	SB1732	\$ 2,400,000	\$ 2,400,000	\$ -
08	CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09	HPE	\$ 250,000	\$ 250,000	\$ -
10	Reserved for future use	\$ -	\$ -	\$ -
11	Esperanza Care 2026	\$ (500,000)	\$ (500,000)	\$ -
12	HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13	Medi-Cal GME	\$ 1,000,000	\$ 1,500,000	\$ 500,000
14	Cost Report Settlement	\$ -	\$ 1,872,587	\$ 1,872,587
15	Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16	Provider Fee	\$ 1,000,000	\$ 1,500,000	\$ 500,000
		<u>\$ 93,330,000</u>	<u>\$ 108,222,587</u>	<u>\$ 14,892,587</u>

Cash Flow Performance Fiscal Year 2027 (in Millions)

—●— YTD Projections —■— BUDGET2027



	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	89.4	105.7	96.8	195.1	176.5	161.6	192.6	182.6	162.4	243.1	118.5	103.3
BDGT	89.9	109.2	100.3	198.6	179.9	165.1	196.0	186.1	165.9	246.5	121.9	106.8
Variance	(0.6)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)	(3.4)

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2027

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	110,139,650	89,348,397	105,719,763	96,799,691	195,114,064	176,471,206	155,500,651	192,568,020	162,638,549	162,422,458	243,068,428	118,475,573	110,139,650
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	28,888,478	32,368,194	25,580,389	31,236,818	17,852,349	20,204,173	28,981,983	23,189,003	26,347,807	25,086,128	25,227,605	23,042,881	310,005,810
Short-Doyle payments			1,547,701	2,884,187		295,973	741,596	1,336,683	781,054	1,029,365	782,242	3,095,049	12,493,851
Short-Doyle IGTs			478,016	591,198			156,086	345,142	79,677	298,766	266,029	641,101	2,858,014
ECM	116,389												116,389
Provider Fee CY25											1,558,731		1,558,731
Rate-Range CY25							34,896,012						34,896,012
Hospital Presumptive Eligibility		40,007	5,288								161,394	213,096	419,784
Foundation Donations	151,074	243,252	20,890	80,451	16,360	22,644	25,537	14,095	73,135	204,700	15,945	259,421	1,127,505
MCal Waiver CY26 (GPP)		12,509,917		12,509,917						12,509,917			37,529,750
MCal Waiver CY27 (GPP)										12,509,917			12,509,917
SB1732		117,636						1,697,872					1,815,508
Medicare Settlement			10,194										10,194
Medi-Cal GME				1,080,313		915,305			915,305		915,305		3,826,227
AB915											1,515,018		1,515,018
Rent Income	35,815	185,254	93,356	188,160	339,008	23,279	277,225	308,242	138,421	138,421	101,030	178,518	2,008,727
QIP				32,586,797						32,082,988			64,669,785
EPP	1,297			60,993,914						30,750,867			91,748,078
Physician Services	68,541	71,682	50,276	58,737	463,250	192,514	76,002	320,392	176,718	48,978	72,976	319,532	1,919,579
Physician SPA			328,566			95,814						540,887	965,266
CCAH Hospital Quality Incentive Program (HQIP)			774,900			613,080			573,080		1,524,454		3,485,514
CCAH Specialty Care Incentive (SCI)			650			1,250				38,532		700	41,132
Other Managed Care - Prop 56	60,098	72,380	65,295	105,631	42,444	65,786	93,394	67,523	66,432	110,609	78,401	83,261	912,253
Sales Cafeteria	53,965	51,106	62,330	63,911	49,296	45,368	84,498	49,314	52,537	63,109	51,934	61,750	669,117
IGT Sub-Fund Transfer In/Out		30,311,492	8,692,310	480,535	12,525,403		480,535	24,020,762	17,384,620	480,535			94,376,192
Fund 404 Transfer		2,317,846	1,000,000	1,611,472	618,328	4,825,236	3,755,656	1,884,104	2,645,160	1,300,000			19,957,803
Interest Income				3,791,572			3,791,572			3,791,572			11,374,716
Miscellaneous Revenue	60,411	74,401	218,857	344,948	155,907	401,270	235,219	128,790	335,328	373,049	208,862	450,380	2,987,521
Total Cash Receipts	29,436,069	78,363,146	38,929,017	148,609,560	32,062,345	27,701,690	73,575,316	53,361,922	51,569,274	120,817,452	32,480,026	28,886,574	715,792,391
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,763,627	10,245,073	6,724,874	22,483,447	12,911,599	14,046,323	11,267,043	14,342,706	(7,011,590)	15,544,925	12,198,317	12,620,063	137,136,608
Rate Range IGT CY25					12,525,403								12,525,403
HD Residency Support				125,000				125,000		125,000			375,000
IGT Medi-Cal GME		480,535		480,535			480,535			480,535			1,922,140
IGT MCal Waiver CY26 (GPP)	8,692,310		8,692,310						8,692,310				26,076,930
IGT MCal Waiver CY27 (GPP)									8,692,310				8,692,310
IGT EPP		22,674,969						12,448,373					35,323,342
IGT QIP		6,955,987						11,572,389					18,528,377
PNPP, FYE 8/30/25 (IR)			395,530							17,747,153			18,142,682
Unfunded Actuarial Liability (UAL) Annual Allocation										17,747,153			17,747,153
COP Principal & Interest Payments				4,808,633					223,728				5,032,360
Payroll and Benefits	21,293,479	21,208,971	20,522,011	20,519,661	20,095,838	29,538,715	21,548,034	21,423,069	22,425,762	21,227,968	20,657,802	30,598,457	271,059,766
Workers Comp Allocation			5,572,285										5,572,285
Property Insurance	14,177		2,766,378										2,780,555
General Liability Ins - Non Recoverable			693,352										693,352
General Liability Ins - Recoverable			1,480,980										1,480,980
Professional Liability Ins	592,903			725,965						725,965			2,044,833
Cyber Insurance	25,079											24,921	50,000
COWCAP	7,552,862												7,552,862
Data Processing						1,455,699				872,427	291,132	582,185	3,201,443
NMC Solar	68,011		850,077	354,066	354,066	354,066	354,066	354,066					2,688,419
SB1732										333,222			333,222
Transfer From 451 to 404													
Transfer From 451 to IGT													
Capital Expenditures	224,674	226,245	151,311	797,879	4,818,289	3,277,443	2,858,268	3,025,790	3,298,539	861,440	217,019	226,245	123,708,610
Total Cash Disbursements	50,227,322	61,991,781	47,849,089	50,295,187	50,705,203	48,672,246	36,507,947	63,291,393	71,785,365	40,171,483	157,072,880	44,051,872	722,621,766
Increase/(Decrease)	(20,791,253)	16,371,366	(8,920,072)	98,314,373	(18,642,858)	(20,970,555)	37,067,369	(9,929,471)	(20,216,090)	80,645,970	(124,592,855)	(15,165,297)	(6,829,374)
Ending Cash Fund 451	89,348,397	105,719,763	96,799,691	195,114,064	176,471,206	155,500,651	192,568,020	182,638,549	162,422,458	243,068,428	118,475,573	103,310,276	103,310,276
(+) Cash In Transit						6,114,065							
(+) Petty Cash and CC	7,149	7,149	8,559	8,559	8,559	8,559	8,559	8,559	8,559	7,149	7,149	7,149	
Ending Cash as per GL	89,355,546	105,726,912	96,808,250	195,122,623	176,479,765	161,623,274	192,576,579	182,647,108	162,431,017	243,075,577	118,482,722	103,317,425	
Fund 404													
Beginning Balance	157,435,973	157,435,973	155,118,126	154,118,126	152,506,654	151,888,326	147,063,090	143,307,434	141,423,330	138,778,170	137,478,170	137,478,170	
Transfer Out fund 404		(2,317,846)	(1,000,000)	(1,611,472)	(618,328)	(4,825,236)	(3,755,656)	(1,884,104)	(2,645,160)	(1,300,000)			
Capital Expenditures													
Ending Cash Fund 404	157,435,973	155,118,126	154,118,126	152,506,654	151,888,326	147,063,090	143,307,434	141,423,330	138,778,170	137,478,170	137,478,170	137,478,170	
Ending Cash Fund 451 & 404	246,784,370	260,837,889	250,917,817	347,620,719	328,359,532	302,563,741	335,875,454	324,081,879	301,200,628	380,546,598	255,953,743	240,788,446	



Natividad Medical Center Finance Committee 2026 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		