



Finance Committee Meeting 2026

September 4, 2026



Finance Committee Meeting

Friday, September 4, 2026

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

For information on The Ralph M. Brown Act: Open Meetings please click on the link below:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

**+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)**

Enter the Meeting ID number: 978 4674 1599 when prompted. You will then enter the Password: 602804 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97846741599?pwd=HfCzmtMZbvs4XHwMPgvPPiXY9KelCK.1>

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The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.



Reunión del Comité de Finanzas

Viernes, 4 de septiembre de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

AGENDA

Para obtener información sobre la Ley Ralph M. Brown: reuniones públicas, haga clic en la siguiente enlace:

https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?division=2.&chapter=9.&part=1.&lawCode=GOV&title=5

Podrá participar en la reunión

Mientras la sala de reuniones del Comité de Finanzas de Natividad permanezca abierta, los miembros del público podrán participar en esta reunión del Comité de Finanzas de Natividad de 2 maneras:

1.Podrá asistir a la reunión en persona; o,

2.Podrá participar a través de ZOOM. Para participar por ZOOM, únase por llamada telefónica a cualquiera de los siguientes números:

+1 971 247 1195 US (Portland)
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O, para asistir a la reunión del Comité de finanzas de Natividad mediante audio por Zoom en:

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Si decide no asistir en persona a la reunión del Comité de Finanzas de Natividad, pero desea hacer un comentario público general o comentar sobre un tema específico en la agenda, puede hacerlo de 2 maneras:

- 1. Envíe sus comentarios por escrito por correo electrónico al Comité de Finanzas de Natividad a Natividadpubliccomments@natividad.com antes de las 2:00 p.m. del jueves previo a la reunión del Comité. Para ayudar al personal de Natividad a identificar el tema de la agenda al que corresponde el comentario, por favor indique en la línea de asunto la fecha de la reunión del Comité y el número de la agenda. Los comentarios recibidos antes de la fecha límite de las 2:00 p.m. del jueves serán distribuidos al Comité y se incluirán en el registro de la reunión del Comité.**
O
- 2. Puede hacer un comentario público uniéndose a través de ZOOM a uno de los números de teléfono o haciendo clic en el enlace de ZOOM arriba. Será colocado en la reunión como asistente; cuando**

esté listo para hacer un comentario público, si se ha unido por audio de computadora, seleccione la opción “Levantar la mano” en la pantalla de Zoom; y si está por teléfono, presione el #9 en su teclado.

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PARA DIRIGIRSE AL COMITÉ DURANTE EL COMENTARIO PÚBLICO: Los miembros del público pueden dirigir sus comentarios al Comité con respecto a cada tema de la agenda y pueden comentar cuando el presidente solicite los comentarios públicos generales sobre los temas que no están en la agenda del día.

PARA DIRIGIRSE AL COMITÉ SOBRE UN ITEM ESPECÍFICO DE LA AGENDA: Cuando el presidente solicite comentarios públicos sobre un tema específico de la agenda, el secretario del Comité o su designado primero verificará quién desea testificar (entre aquellos que se encuentran en la reunión por teléfono) y luego llamará a los oradores uno por uno. Los oradores públicos serán transmitidos únicamente en formato de audio. Si los miembros del público desean presentar documentos o presentaciones en PowerPoint mientras hablan, deben enviar el documento antes de las 2:00 p.m. del jueves previo a la reunión a Natividadpubliccomments@natividad.com (Si se envía después de esa fecha límite, el personal hará todo lo posible, pero no puede garantizar que esté disponible para ser presentado en la reunión del Comité.)

DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Call to Order

Jaqueline Cruz, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of August 7, 2026, Finance Committee Meeting. *Pages 9-15*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 16-27*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard agreement with ImageTrend, LLC for trauma registry services at NMC for a maximum County obligation of \$176,988 for the term of November 1, 2026, through October 31, 2031.
 - b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$17,699) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$194,687.
 - c. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. *Pages 28-30 (Nancy Buscher)*
4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute an agreement with Grand Canyon University, for Clinical Rotations at NMC at no cost with an agreement term retroactively from June 1, 2025 through May 21, 2029.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement. *Pages 31-32 (Nancy Buscher)*
5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard Agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, for a maximum County obligation of \$10,000,000, for the term of October 1, 2026 through September 30, 2029.
 - b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard risk provisions. *Pages 33-34 (Nancy Buscher)*
6. Receive and Approve July 2026 Financial Report. *Pages 35-47*
7. Upcoming Finance Committee Meetings for 2026. *Pages 48*

Daniel Leon, CFO

Adjournment

NEXT FINANCE COMMITTEE MEETING FRIDAY, OCTOBER 2, 2026 AT 8:30 A.M. NATIVIDAD ROOM 1ST Floor, Building 200

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, September 4, 2026
Consent Items

Attachment A

1. <i>Pages 16-17</i>	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Second Amendment to the Professional Services Agreement (A-15977) with Claire Hartung MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term August 26, 2022 to September 30, 2028 and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$530,000.
2. <i>Pages 18-19</i>	a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 14942) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by 24 months (October 1, 2026 to September 30, 2028) for a revised full agreement term of September 1, 2018 to September 30, 2028 and adding \$100,000 for a revised not to exceed amount of \$470,000 in the aggregate; and b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$9,000) of the original contract amount and do not increase the total contract amount above \$479,000.
3. <i>Pages 20-21</i>	a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 15519) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term September 1, 2021 through September 30, 2028, and adding \$550,000 for a revised amount not to exceed \$1,826,880 in the aggregate; and b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed (\$34,848) of the original contract amount and do not increase the total contract amount above \$1,861,728.
4. <i>Pages 22-23</i>	Adopt a Resolution approving the amended Conflict of Interest Code of Natividad Medical Center.
5. <i>Pages 24-25</i>	a. Authorize the County Counsel to execute a retroactive agreement with Best Best & Krieger, LLP for specialized attorney services, for a maximum County obligation of \$300,000 for the term of May 1, 2026 through April 30, 2029; and b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$3,000) of the original agreement amount, do not significantly change the scope of work,

	and do not exceed a revised maximum amount of \$303,000.
6. Pages 26-27	a. Authorize the County Counsel to execute a Renewal and Amendment No. 3 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, extending the agreement one year (retroactive to July 1, 2026 to June 30, 2027) for a revised full agreement term of April 10, 2021, through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$410,000; and b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$10,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$420,000.



Finance Committee Meeting
Friday, August 7, 2026
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
MINUTES

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Reunión del Comité de Finanzas

Viernes, 7 de agosto de 2026

8:30 AM

Sala NATIVIDAD

1er Piso, Edificio 200

Actas de la reunión

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DISTRIBUCIÓN DE DOCUMENTOS: Los documentos relacionados con los temas de la agenda que sean distribuidos al Comité con menos de 72 horas de antelación a la reunión estarán disponibles para su inspección pública en el Escritorio del secretario del Comité de Finanzas de Natividad, Oficina de Administración de Natividad, 1441 Constitution Blvd., Salinas, CA. Los documentos distribuidos al Comité durante la reunión por el personal del Condado estarán disponibles en la reunión; los documentos distribuidos al Comité por miembros del público estarán disponibles después de la reunión.

ACOMODACIONES RAZONABLES; MODIFICACIONES: Las personas con discapacidades que deseen solicitar una acomodación o modificación razonable para observar o participar en la reunión pueden hacer dicha solicitud enviando un correo electrónico a Natividadpubliccomments@natividad.com. La solicitud debe realizarse a más tardar al mediodía del miércoles previo a la reunión del Comité, para proporcionar tiempo suficiente a Natividad para atender la solicitud.

SERVICIO DE INTERPRETACIÓN Y TRADUCCIÓN: La reunión del Comité de Finanzas de Natividad invita y fomenta la participación de los residentes del Condado de Monterey en sus reuniones. Si necesita la asistencia de un intérprete o la traducción de un documento incluido en la agenda, comuníquese con el secretario de la reunión del Comité de Finanzas, en la Oficina de Administración de Natividad, ubicada en 1441 Constitution Blvd., Salinas, CA, o por teléfono al (831) 755-4185. El secretario hará todo lo posible para atender las solicitudes de asistencia con interpretación o traducción de documentos. Las solicitudes deben hacerse lo antes posible y, como mínimo, antes del mediodía del miércoles previo a la reunión de la Junta.

El Presidente y/o el Secretario pueden establecer reglas razonables según sea necesario para llevar a cabo la reunión de manera ordenada.

Board Members: Nancy Buscher, Manuel Osorio, and Dr. Kartheek Reddy

Absent: None

NMC Staff/County: Wally Sayles, Andrea Rosenberg, Cher Krause, Dr. Craig Walls, Jeanne-Ann Balza, Ari Entin, Diana Vasquez, Daniel Leon, and Stacy Saetta

Call to Order

Manuel Osorio, Chair

Roll Call

Present

Dr. Kartheek Reddy

Manuel Osorio

Nancy Buscher

Absent

None

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of July 10, 2026, Finance Committee Meeting.

MOTION: *Motion to approve the minutes of July 10, 2026 Finance Committee Meeting moved by Dr. Kartheek Reddy, seconded by Nancy Buscher, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 11, moved by Dr. Kartheek Reddy, seconded by Nancy Buscher, and approved unanimously.*

Scheduled Items/Discussion Items

3. Receive and Approve June 2026 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the June 2026 Financial Report moved by Dr. Kartheek Reddy, seconded by Nancy Buscher, and approved unanimously.*

4. Upcoming Finance Committee Meetings for 2026

Adjournment at 8:49 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, August 7, 2026
Consent Items
MINUTES
Attachment A

1.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a Memorandum of Understanding (MOU) with Community Homeless Solutions ("CHS"), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program ("MRP") for homeless persons in Monterey County for a maximum County obligation of \$435,582 retroactive from July 1, 2026 through June 30, 2029.
2.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute Amendment No. 1 to the Agreement (A-17245) with Smith & Enright Landscaping, Inc. for landscaping and maintenance services, adding \$173,000 to the payable amount for a revised total Agreement amount not to exceed \$573,000, with no change to the Agreement term of April 1, 2025 through March 31, 2028.
3.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute Amendment No. 3 to the Agreement (A-16600) with Jackson Physician Search, LLC for the provision of recruitment and placement of physician services, extending the Agreement for an additional two year period (October 1, 2026 through September 30, 2028) for a revised full Agreement term of October 1, 2022 through September 30, 2028, and adding \$300,000 for a revised total Agreement amount not to exceed \$1,200,000.
4.	- Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard agreement with Medtronic USA, Inc. for MR8 repair-exchange service plan services at NMC for a maximum County obligation of \$36,270 for the term retroactive to June 15, 2025 through June 14, 2028. - Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard contract provisions within the agreement.
5.	- Reject the sole bid received for construction of the Medical Surgical 3, Project No 9600-55; and - Adopt Plans and Specifications for the Natividad Medical Center, Project #9600-55 Medical - Surgical 3 Renovation, Bid #NMC-1014 for contractors to bid on construction; and - Authorize Natividad Medical Center to advertise the "Notice to Bidders" in a newspaper of general circulation.
6.	Authorize the Interim Chief Executive Officer for Natividad Medical Center, or a designee, to execute a retroactive County of Monterey Indemnification Agreement ("Agreement") with Salinas Regional Sports Authority ("SRSA"), authorizing SRSA to use on a temporary basis the Corral Parking Lot on the Natividad Medical Center campus for overflow parking by SRSA staff on designated weekends through December 31, 2026, at no cost to SRSA, in support of events and regular programming at the Salinas Regional Sports Complex.
7.	Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the first JOC project's initiation by NMC. The

	contracts will have a minimum value of \$25,000 and a maximum value of \$6,402,606. The awarded contracts are as follows: NMC 2026-01 with Angeles Construction, for NMC 2026-02 with Newton Construction and Management and 2026-03 to Ausonio Incorporated. b. Approve the Performance and Payment Bonds provided by Angeles Construction, Newton Construction and Management, and Ausonio Incorporated each in the amount of \$6,402,606. c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2026-01 with Angeles Construction, for NMC 2026-02 with Newton Construction and Management and 2026-03 to Ausonio Incorporated.
8.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-15874) with Karl Storz Endoscopy-America, Inc. for equipment repairs and exchange services, with no changes to the term of January 15, 2022 through January 14, 2028, and adding \$127,874 for a revised total agreement amount not to exceed \$580,010.
9.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 2 to the agreement (A-15447) with Solventum Health Information Systems, Inc. for medical records coding software and maintenance services, extending the agreement an additional on year period (August 9, 2026 through August 8, 2031) for a revised full agreement term of August 9, 2021 through August 8, 2031, and adding \$1,444,110 for a revised total agreement amount not to exceed \$2,588,100.
10.	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a retroactive Agreement between the County of Monterey and Universal Protection Services, LP. DBA Allied Universal Security Services for the provision of uniformed guard services for Natividad Medical Center, for a maximum County obligation of \$4,320,000 for the term of July 1, 2026 through June 30, 2028; and b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$432,000) of the original Agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$4,752,000.
11.	a. Ratify execution by the Interim Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or a designee of two Letters of Interest to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2025, to December 31, 2025, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments; b. Authorize the CEO for Natividad or a designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2025, to December 31, 2025, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Claire Hartung MD, Inc. Second Amendment

..Title

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Second Amendment to the Professional Services Agreement (A-15977) with Claire Hartung MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term August 26, 2022 to September 30, 2028 and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$530,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or their designee to execute the Second Amendment to the Professional Services Agreement (A-15977) with Claire Hartung MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term August 26, 2022 to September 30, 2028 and adding \$100,000 for a revised amount not to exceed \$500,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or their designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$530,000.

SUMMARY :

Natividad Medical Center operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units with at least four physicians during the day and one physician at night who are immediately available to provide patient care, it requires a team of employee and independent contractor physicians, known as hospitalists.

DISCUSSION:

Natividad Medical Center wishes to amend its agreement with Claire Hartung MD Inc., for a which Dr. Claire Hartung, a board-certified family medicine physician provides hospitalist services. Dr. Hartung also provides patient care and the supervision of residents in the labor and delivery unit for the family medicine residency program from time to time as needed. Natividad Medical Center has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT/COMMITTEE ACTIONS:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of the Agreement is \$500,000 for the period August 26, 2022 to September 30, 2028. The actual cost is contingent upon Dr. Hartung's level of participation in the panel which fluctuates based on patient volumes and her availability. Natividad Medical Center has agreements with multiple providers to ensure sufficient coverage of the hospitalist services where the total expenditure will not exceed \$722,688 annually which is included in Fiscal Year 2026/2027 Adopted Budget Funding will be provided from Natividad Medical Center's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to delivery reliable and high-quality patient care which improves the health and quality of life for patients and their families.

Mark a check to the related Board of Supervisors Strategic Plan Goals Include one or two sentences referencing the Ordinance, Code, Board Order/Resolution, etc. in relation to this selection:

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Lucile Salter Packard Children's Hospital Fourth Amendment

..Title

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 14942) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by 24 months (October 1, 2026 to September 30, 2028) for a revised full agreement term of September 1, 2018 to September 30, 2028 and adding \$100,000 for a revised not to exceed amount of \$470,000 in the aggregate; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$9,000) of the original contract amount and do not increase the total contract amount above \$479,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 14942) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by 24 months (October 1, 2026 to September 30, 2028) for a revised full agreement term of September 1, 2018 to September 30, 2028 and adding \$100,000 for a revised not to exceed amount of \$470,000 in the aggregate; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$9,000) of the original contract amount and do not increase the total contract amount above \$479,000.

SUMMARY:

NMC operates a Level III Neonatal Intensive Care Unit (NICU) that provides stabilization of the initially ill newborn and intermediate intensive care as well as continuing care for growing newborns. Retinopathy of prematurity (ROP) is a potentially blinding disease caused by abnormal development of retinal blood vessels in premature infants. NMC must arrange for ROP screening exams for high-risk infants to take place in the NICU.

DISCUSSION:

NMC wishes to amend the agreement with LPCH to provide specialized physicians for the initial evaluation of high-risk premature infants in the NICU in accordance with the American Academy of Ophthalmology to extend the term so that LPCH can continue to provide this critical service for its patients. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total cost of this Agreement is \$470,000 for the period September 1, 2018 to September 30, 2028. \$50,000 is included in the Fiscal Year 2026/2027 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal year. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement are required for a Level III NICU and provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Lucile Salter Packard Children's Hospital Fourth Amendment

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 15519) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term September 1, 2021 through September 30, 2028, and adding \$600,000 for a revised amount not to exceed \$1,876,880 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed (\$34,848) of the original contract amount and do not increase the total contract amount above \$1,911,576.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Fourth Amendment to the Professional Services Agreement (A 15519) with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twenty-four months (October 1, 2026 to September 30, 2028) for a revised full agreement term September 1, 2021 through September 30, 2028, and adding \$600,000 for a revised amount not to exceed \$1,876,880 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed (\$34,848) of the original contract amount and do not increase the total contract amount above \$1,911,576.

SUMMARY:

NMC offers comprehensive maternal care services including antepartum, intrapartum and postpartum care to women in Monterey County. To help reduce maternal mortality and morbidity, the American College of Obstetricians and Gynecologist established maternal levels of care and recommends Level III maternal centers have board certified maternal fetal medicine (MFM) physicians available for consultation and management of highly complex, critically ill, or unstable maternal patients.

The County operates the Sally P. Archer Child Advocacy Center and Bates-Eldredge Child Sexual Abuse Clinic (CAC) located at NMC in the Barnet J. Segal Outpatient Center where Physicians perform medical-legal examinations to evaluate cases of suspected or actual child abuse to provide documented evidence to assist in the prosecution of criminal cases. NMC must arrange for a qualified medical director for general administration of the day-to-day operations,

development of the services, review of policies and supervision of the ancillary services in the CAC.

DISCUSSION:

NMC would like to amend its agreement with LPCH to provide highly specialized physicians for the provision of these critical maternal fetal medicine and child advocacy services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost for this amendment is \$550,000. The total not to exceed amount of this agreement is \$1,276,880. \$280,000 is included in the Fiscal Year 2026/2027 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to delivery reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 758-2506

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2551

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amended Conflict of Interest Code of Natividad Medical Center

..Title

Adopt a Resolution approving the amended Conflict of Interest Code of Natividad Medical Center.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors, as the code reviewing body under the Political Reform Act, approve the amended Conflict of Interest Code of Natividad Medical Center.

SUMMARY:

Natividad Medical Center has amended its Conflict of Interest (COI) Code, as required by Government Code, section 87306.5, to revise the list of designated positions and delete positions that were deleted from the county approved list of classifications. These include removal of the Chief Operating Officer and Assistant Administrator, Planning and Business Development positions, and the retitling of the Hospital Human Resources Administrator position to Assistant Administrator, Chief People Operations Officer, the retitling of the Assistant Administrator, Operations and Support Services position to Assistant Administrator, Chief Ancillary & Support Services position, and splitting and retitling of the Hospital Risk Assessment and Compliance Officer position to create two separate positions to Hospital Patient Safety Manager position and Compliance Officer position.

DISCUSSION:

Amendments to local agency Conflict of Interest Codes are authorized by section 87306 of the Government Code whenever changes are required by changed circumstances, by creation of deletion of designated positions, or by changes in the duty of such positions. The proposed COI Code of Natividad Medical Center, as amended, is lawful under the Political Reform Act of 1974.

Pursuant to sections 82011 and 87303 of the Government Code, the Board of Supervisors is the code reviewing body and may (1) approve the COI Code amendment as submitted, (2) revise the proposed COI Code amendment, (3) approve the COI code amendment as revised, and/or (4) return the proposed COI Code to the agency for revision and resubmission.

For the Board's reference, the resolution is attached to this report as Attachment A, a clean version of the proposed amended code is attached as Attachment B, and a redline copy of the proposed amended code is attached as Amendment C.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved the amended COI Code as to form. The amended COI Code has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 4, 2026.

FINANCING:

The approval of this requested COI Code amendment will have no financial impact upon the General Fund.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS:

Mark a check to the related Board of Supervisors Strategic Plan Goals:

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for the Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice

☒ X Administrative: This recommendation enhances transparency and accountability in reporting designated positions and their duties, as mandated by Government Code section 87306.5

Prepared by: Tammy Perez, Quality Director, 783-2512

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2504

Attachments:

- A. Resolution
- B. Conflict of Interest Code – clean version
- C. Conflict of Interest Code – redlined version

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Best Best & Krieger, LLP Agreement

Legistar Number: _____

..Title

- a. Authorize the County Counsel to execute a retroactive agreement with Best Best & Krieger, LLP for specialized attorney services, for a maximum County obligation of \$300,000 for the term of May 1, 2026 through April 30, 2029; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$3,000) of the original agreement amount, do not significantly change the scope of work, and do not exceed a revised maximum amount of \$303,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute a retroactive agreement with Best Best & Krieger, LLP for specialized attorney services, for a maximum County obligation of \$300,000 for the term of May 1, 2026 through April 30, 2029; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$3,000) of the original agreement amount, do not significantly change the scope of work, and do not exceed a revised maximum amount of \$303,000.

SUMMARY:

Best Best & Krieger, LLP provides advice and consultation with the Office of the County Counsel on a variety of healthcare-related matters including for Natividad Medical Center. The firm performs specialized legal attorney services related to healthcare law, including, but not limited to, the Health Insurance Portability and Accountability Act (HIPAA), Stark and Anti-Kickback laws and laws pertaining to intellectual property law.

DISCUSSION

Best Best & Krieger LLP brings deep, specialized expertise in healthcare law that is critical for county representation on complex healthcare matters. The firm's Health Care practice serves public and private clients, including counties, healthcare districts, hospitals, clinics, and nonprofit systems, providing strategic legal advice on regulatory compliance, reimbursement, governance, and transactions.

BBK's attorneys have extensive experience in Medi-Cal and Medicare compliance, fraud and abuse laws (Stark Law, Anti-Kickback Statute), HIPAA and privacy governance, managed care, and healthcare real estate. This breadth ensures the county can address both operational and regulatory challenges.

BBK regularly advises county healthcare programs, hospitals, and districts on governance, contracting, regulatory compliance, and strategic initiatives. This demonstrates proven ability to work with county-level healthcare governance.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 4, 2026.

FINANCING:

The cost for this amendment is \$300,000 of which \$8,000 is included in the Fiscal Year 2025-2026 Adopted Budget and \$100,000 is included in the Fiscal Year 2026-2027 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Stacy Saetta, Chief Deputy County Counsel, 755-5333

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2504

Attachments:

Board Report

Best Best & Krieger Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Law Office of Kelly S. Wachs, P.C.

Legistar Number: _____

..Title

- a. Authorize the County Counsel to execute a Renewal and Amendment No. 3 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, extending the agreement one year (retroactive to July 1, 2026 to June 30, 2027) for a revised full agreement term of April 10, 2021, through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$410,000; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$10,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$420,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the County Counsel to execute a Renewal and Amendment No. 3 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, extending the agreement one year (retroactive to July 1, 2026 to June 30, 2027) for a revised full agreement term of April 10, 2021, through June 30, 2027, and adding \$100,000 for a revised total agreement amount not to exceed \$410,000; and
- b. Authorize the County Counsel to execute up to three (3) future amendments that do not exceed 10% (\$10,000) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$420,000.

SUMMARY:

The Law Office of Kelly S. Wachs, P.C, assists the County of Monterey in navigating the complex immigration process related to employment. Located in Aptos, California, the law firm provides County departments with services related to obtaining temporary work visas or visas for permanent residence in the United States for their employees. Natividad Medical Center seeks the law firm’s continued assistance with H-1B visas, employment-based visas for permanent residence., and I-140 adjustments of status.

DISCUSSION:

Kelly Wachs and her associates have provided consistent reliable guidance and exceptional results in an area of law subject to rapid changes and developments. Amendment of the law firm’s agreement was delayed until after expiration of the agreement in order to meet AB 339 notice requirements before circulating the renewal and amendment for County reviews and approvals.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved this Renewal and Amendment No. 3 as to legal form. Auditor-Controller has reviewed and approved as to fiscal provisions. The Renewal and Amendment No. 3 has also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on September 4, 2026.

FINANCING:

The cost for this renewal and amendment is \$100,000, of which \$50,000 will be included in the Fiscal Year 2026-27 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for the provision of employment-based immigration law matters. This agreement directly assists Natividad in maintaining legally required staffing levels for patient care and safety.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Stacy L. Saetta, Chief Deputy County Counsel, 755-5045

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachments:

Renewal and Amendment No. 3 to Specialized Services Agreement with Law Offices of Kelly S. Wachs

Amendment No. 2 to Specialized Services Agreement with Law Offices of Kelly S. Wachs

Amendment No. 1 to Specialized Services Agreement with Law Offices of Kelly S. Wachs

Law Office of Kelly S. Wachs Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

ImageTrend, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard agreement with ImageTrend, LLC for trauma registry services at NMC for a maximum County obligation of \$176,988 for the term of November 1, 2026, through October 31, 2031.
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$17,699) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$194,687.
- c. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard agreement with ImageTrend, LLC for trauma registry services at NMC for a maximum County obligation of \$176,988 for the term of November 1, 2026, through October 31, 2031.
- b. Authorize the Interim Chief Executive Officer for Natividad Medical Center or a designee to execute up to three (3) future amendments that do not exceed 10% (\$17,699) of the original agreement, do not significantly change the scope of services, and do not increase the total not to exceed amount over \$194,687.
- c. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY:

Natividad Medical Center will receive trauma registry software from ImageTrend to support the collection, management, validation, reporting, and analysis of trauma patient data. The ImageTrend trauma registry will provide a centralized system for maintaining trauma records and generating information required for trauma program operations, quality improvement, regulatory reporting, and performance monitoring. ImageTrend provides support with quarterly support of data submission to National Trauma Data Bank (NTDB) and ACS Trauma Quality Improvement Program (TQIP) and to the California Emergency Medical Services Authority (CEMSA). Data submission to these entities is required in order for Natividad Medical Center to participate in benchmarking patient outcomes with other trauma centers, an ACS verification requirement.

Natividad Medical Center will monitor the services and deliverables through ongoing coordination with ImageTrend and internal trauma program staff. Natividad Medical Center will also review system functionality and service performance to ensure the services continue to meet the operational and reporting needs of the trauma program in accordance with the agreement and scope of work.

DISCUSSION

Natividad Medical Center is verified by the American College of Surgeons (ACS) as an adult level II trauma center. In order to maintain verification, the trauma center must meet specific requirements established by the ACS and published in The Optimal Care of the Injured Patient document. Imagetrend is beneficial to Natividad Medical Center and its patients because reliable trauma data supports the evaluation and improvement of trauma care processes. By analyzing patient information and outcomes, the trauma program can identify opportunities to improve clinical practices, patient safety, care coordination, and overall trauma system performance. This ultimately supports Natividad Medical Center's commitment to providing high-quality and timely care to trauma patients.

There are no known issues to acknowledge at this time. The agreement will allow Natividad Medical Center to continue utilizing ImageTrend's trauma registry services without interruption and maintain the systems and resources necessary to support the trauma program's ongoing data management, quality improvement, and reporting activities.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 4, 2026.

FINANCING:

The cost for this agreement is \$176,988 of which \$57,850 is included in the FY 2026-267 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The ImageTrend platform is vital support for the Natividad Medical Center Trauma Program and will ultimately contribute to the surveillance and identification of patient care management. This is critical for the performance improvement program to identify opportunities and establish standards with the goal of improving patient outcomes. ImageTrend is required in order to meet the ACS requirements of a current trauma registry with the ability to submit quarterly data to NTDB/TQIP and CEMSA.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Chelsi Mettler, RN – Interim Trauma Program Manager, 831-772-7326
Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):
Board Report

ImageTrend, LLC Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Student Placement Agreement with Grand Canyon University

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute an agreement with Grand Canyon University, for Clinical Rotations at NMC at no cost with an agreement term retroactively from June 1, 2025 through May 21, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute an agreement with Grand Canyon University, for Clinical Rotations at NMC at no cost with an agreement term retroactively from June 1, 2025 through May 21, 2029.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement.

SUMMARY:

Natividad strives to offer the highest quality care and best outcomes to patients and their families. At same time, the organization promotes professional development and continuous skill acquisition among staff for the betterment of the community. One way we achieve this at Natividad is to support clinical affiliation agreement(s) with colleges and universities for specific clinical programs that suit the needs of the organization and the community it serves. Natividad would like to initiate an affiliation agreement with Grand Canyon University for their BSN (Bachelor of Science in Nursing) program and MSN (Master of Science in Nursing) program. This program can benefit Natividad in terms of talent acquisition following completion of clinical rotation to help fill vacant positions for clinical nurses and other advanced practice nursing role(s).

DISCUSSION

The proposed affiliation agreement offers meaningful benefits to both the hospital and the patients it serves. It establishes a consistent pipeline of BSN and MSN prepared clinical nurses who have gained hands-on experience within our system and have become familiar with our standards of care and patient safety culture. Hosting BSN and MSN students enables the hospital to identify, mentor, and recruit high-performing individuals, helping to meet workforce demands in critical high-need areas. Additionally, this partnership provides current staff with opportunities to serve as clinical preceptors and educators, supporting their own professional development while strengthening the hospital's role as a teaching institution. Engagement with academic programs also facilitates exposure to emerging best practices, enhancing the delivery of evidence-based care. Over time, this collaboration will contribute to a sustainable, highly skilled workforce equipped to meet the evolving healthcare needs of Monterey County's diverse population.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 4, 2026.

FINANCING:

There is no cost for this agreement. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Natividad remains dedicated to serving the residents of Monterey County by providing exceptional, patient-centered care. As a teaching hospital, we recognize the vital role of academic partnerships in advancing professional development and career pathways. Establishing a clinical affiliation with Grand Canyon University supports the development of a strong healthcare workforce, which not only improves patient care outcomes but also contributes to the region's economic growth and long-term sustainability.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☒ Diverse and Thriving Economy
- ☐ Dynamic Organization and Employer of Choice
- ☐ Administrative

Prepared by: M. Lourdes Mesina Escolta, Director of Nursing Education, 831-783-2851
Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Student Placement Agreement with Grand Canyon University

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Huffmaster Crisis Response, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard Agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, for a maximum County obligation of \$10,000,000, for the term of October 1, 2026 through September 30, 2029.
- b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard risk provisions.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute a non-standard Agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, for a maximum County obligation of \$10,000,000, for the term of October 1, 2026 through September 30, 2029.
- b. Approve the NMC's Interim Chief Executive Officer's recommendation to accept non-standard risk provisions.

SUMMARY:

Under the existing Agreement, Huffmaster Crisis Response, Inc. provides emergency nurse and allied health professional staffing services to Natividad Medical Center (NMC) in the event of an emergent staffing crisis. These services enable NMC to rapidly obtain qualified clinical and allied professional personnel when unexpected staffing shortages threaten the hospital's ability to maintain essential operations and meet patient care needs.

During an event requiring Huffmaster's services, NMC will monitor contractor performance through its staffing and clinical leadership teams to ensure personnel provided under the Agreement meet applicable credentialing requirements, staffing requests are fulfilled as needed, and services are delivered in accordance with the Agreement.

DISCUSSION:

Huffmaster Crisis Response, Inc. is a nationally recognized healthcare staffing agency specializing in emergency and strike staffing for healthcare organizations. Throughout the year, NMC may experience unforeseen staffing challenges, including sudden increases in patient census, employee illnesses, staff turnover, or other operational events that create immediate staffing shortages. These circumstances may impact the hospital's ability to maintain appropriate nurse and allied health professional staffing levels and comply with applicable licensure and regulatory requirements.

Unlike traditional registry staffing agencies, which typically require a minimum two-week onboarding process, Huffmaster Crisis Response, Inc. is capable of rapidly deploying qualified clinical personnel to support hospital operations during emergent staffing events. Access to these services helps ensure continuity of patient care and allows NMC to respond quickly to unexpected staffing needs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 4, 2026.

FINANCING:

The cost for this Agreement is \$10,000,000 of which \$500,000 is included in the FY 2026-27 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This Agreement supports the Board of Supervisors' Strategic Initiative for Safe and Resilient Communities by ensuring NMC maintains access to emergency nurse and allied health professional staffing during emergent staffing crises. Maintaining the ability to rapidly deploy qualified clinical personnel strengthens the hospital's emergency response capabilities, supports continuity of essential healthcare services, and helps protect the health and safety of Monterey County residents during times of increased need.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701

Approved by: Nancy Buscher, Interim Chief Executive Officer, 783-2504

Attachment(s):

Board Report

HuffMaster Crisis Response, Inc. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

JULY 31, 2026

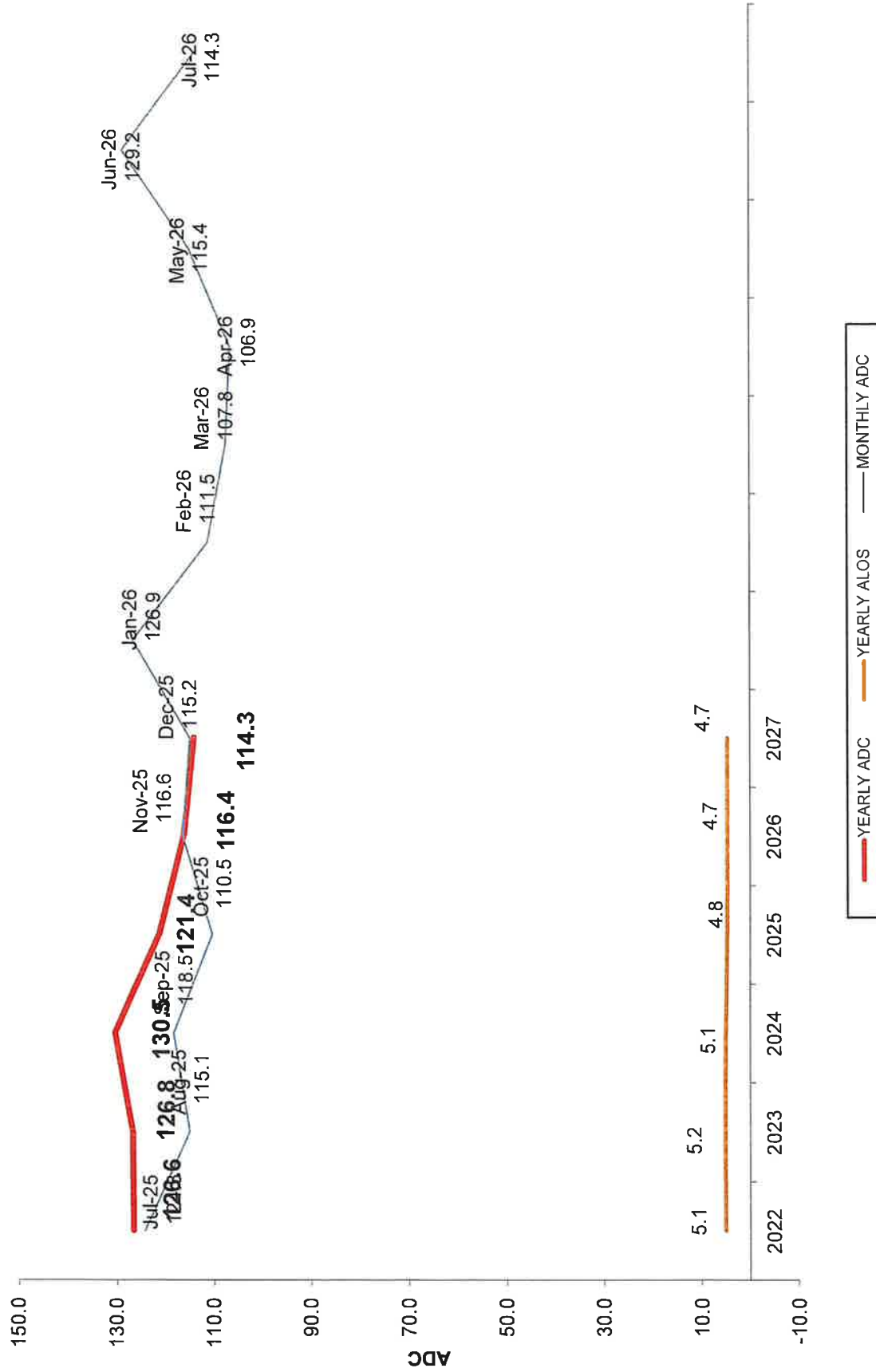
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FINANCIAL STATEMENTS

JULY 31, 2026

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NATIVIDAD

STATISTICAL REPORT

July 31, 2026

Month-To-Date					Year-To-Date				
5-26	6-26	7-26	Budget		Budget	Current	Prior Yr	%	
PT DAYS BY SERVICE					STAFFED BEDS		CY/PT		
1	248	320	272	216	NICU	15	216	191	42.41%
2	1,599	1,701	1,573	1,723	Med/Surg	57	1,723	1,807	-12.95%
3	133	191	145	185	ICU	10	185	169	-14.20%
4	65	98	96	66	Peds	12	66	64	50.00%
5	754	813	772	820	Acute Rehab	28	820	772	-6.99%
6	362	331	306	291	OB/Gyn	27	291	306	0.00%
7	3,161	3,454	3,164	3,301	TOTAL ACUTE	149	3,301	3,164	-6.03%
8	415	422	378	450	Psychiatric	19	450	378	-22.22%
9	3,576	3,876	3,542	3,751	TOTAL DAYS	168	3,751	3,542	-8.07%
10	291	293	300	275	Nursery	18	275	300	-8.81%
AVERAGE DAILY CENSUS									
11	77.6	88.0	77.2	80.0	Acute	121	80.0	77.2	-5.62%
12	24.3	27.1	24.9	26.5	Acute Rehab	28	26.5	24.9	-7.09%
13	13.4	14.1	12.2	14.5	Psychiatric	19	14.5	15.7	-22.29%
14	115.4	129.2	114.3	121.0	TOTAL	168	121.0	124.3	-8.05%
15	9.4	9.8	9.7	8.9	Nursery	18	8.9	10.6	-8.49%
PERCENTAGE OF OCCUPANCY									
16	64.1%	72.7%	63.8%	66.1%	Acute	66.1%	63.8%	67.6%	-5.6%
17	86.8%	96.8%	88.9%	94.6%	Acute Rehab	94.6%	88.9%	95.7%	-7.1%
18	70.5%	74.2%	64.2%	76.3%	Psychiatric	76.3%	64.2%	82.6%	-22.3%
19	68.7%	76.9%	68.0%	72.0%	TOTAL	72.0%	68.0%	74.0%	-8.0%
20	52.2%	54.4%	53.9%	49.4%	Nursery	49.4%	53.9%	58.9%	-8.5%
ADMISSIONS									
21	688	696	621	676	Acute	676	621	682	-8.94%
22	58	62	56	61	Acute Rehab	61	56	66	-15.15%
23	48	60	77	55	Psychiatric	55	77	41	87.80%
24	794	818	754	792	TOTAL	792	754	789	-4.44%
25	183	178	171	173	Nursery	173	171	199	-14.07%
26	193	188	174	182	Deliveries	182	174	203	-14.29%
DISCHARGES									
27	613	601	573	611	Acute	611	573	622	-7.88%
28	59	60	58	63	Acute Rehab	63	58	66	-12.12%
29	49	64	75	55	Psychiatric	55	75	44	70.45%
30	721	725	706	729	TOTAL	729	706	732	-3.55%
31	172	164	152	159	Nursery	159	152	184	-17.39%
AVERAGE LENGTH OF STAY									
32	4.5	4.7	4.7	4.7	Acute(Hospital wide no babies)	4.7	4.7	4.9	-4.08%
33	13.0	13.1	13.8	13.4	Acute Rehab	13.4	13.8	12.6	9.52%
34	2.9	2.9	2.8	2.7	OB/Gyn	2.7	2.8	2.5	12.00%
35	8.6	7.0	4.9	8.2	Psychiatric	8.2	4.9	11.9	-58.82%
36	1.6	1.6	1.8	1.6	Nursery	1.6	1.8	1.7	5.88%
OUTPATIENT VISITS									
37	4,919	4,658	4,541	4,935	Emergency Room	4,935	4,541	4,472	1.54%
38	374	411	379	429	ER Admits	429	379	389	-2.57%
39	47.1%	50.2%	50.3%	54.2%	ER Admits as a % of Admissions	54.2%	50.3%	49.3%	1.95%
40	198	207	198	199	Trauma Cases	199	198	159	24.53%
41	7,471	7,705	8,093	7,851	Clinic Visits	7,851	8,093	8,190	-1.18%
ANCILLARY PROCEDURES BILLED									
42	56,056	54,027	54,399	56,652	Lab Tests	56,652	54,399	56,930	-4.45%
43	4,745	4,748	4,735	4,728	Radiology Procedures	4,728	4,735	4,700	0.74%
44	262	282	326	106	MRI Procedures	106	326	289	12.80%
45	94	85	128	291	Nuclear Med Procedures	291	128	119	7.56%
46	1,435	1,469	1,538	1,467	Ultrasound Procedures	1,467	1,538	1,488	3.36%
47	3,001	3,070	2,810	3,188	CT Scans	3,188	2,810	3,072	-8.53%
48	419	439	413	417	Surgeries	417	413	408	1.23%
49	7.60	7.16	7.87	7.76	PAID FTEs PER AOB	7.76	7.87	7.69	2.34%
50	6.66	6.20	6.84	6.78	PROD FTEs PER AOB	6.78	6.84	6.66	2.70%
51	1,381.3	1,413.8	1,403.5	1,427.3	TOTAL PAID FTEs	1,427.3	1,403.5	1,435.5	-2.23%
52	1,209.8	1,224.7	1,219.9	1,247.5	TOTAL PROD FTEs	1,247.5	1,219.9	1,242.8	-1.84%
53	5,631	5,922	5,526	5,703	ADJUSTED PATIENT DAYS	5,703	5,526	5,786	-4.49%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2027**

	JUL-26	AUG-26	SEP-26	OCT-26	NOV-26	DEC-26	JAN-27	FEB-27	MAR-27	APR-27	MAY-27	JUN-27	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	72,687,638												72,687,638
2 Pro Fees	6,342,730												6,342,730
3 Outpatient	44,262,694												44,262,694
4 Total Patient Revenue	123,293,062												123,293,062
Deductions from revenue													
5 Contractual Deductions	92,172,690												92,172,690
6 Bad Debt	5,095,834												5,095,834
7 Unable to Pay	78,563												78,563
8 Total Contractual Discounts	97,347,087												97,347,087
9 Net Patient Revenue	25,945,975												25,945,975
10 As a percent of Gross Revenue	21.04%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.04%
11 Total Government Funding	8,518,547												8,518,547
Other Operating Revenue:													
12 Rent Income	138,926												138,926
13 Interest Income	1,290,000												1,290,000
14 NMF Contribution	106,771												106,771
15 Other Income	987,110												987,110
16 Total Other Operating Revenue	2,532,807												2,532,807
17 TOTAL REVENUE	36,997,329												36,997,329
EXPENSE													
18 Salaries, Wages & Benefits	22,846,160												22,846,160
19 Registry	334,716												334,716
20 Phys/Residents SWB & Contract Fees	6,087,521												6,087,521
21 Purchased Services	2,727,716												2,727,716
22 Supplies	2,958,800												2,958,800
23 Insurance	579,531												579,531
24 Utilities and Telephone	326,845												326,845
25 Interest Expense	36,847												36,847
26 Depreciation & Amortization	984,321												984,321
27 Other Operating Expense	363,902												363,902
28 TOTAL EXPENSE	37,246,360												37,246,360
29 NET INCOME(LOSS)	(249,031)												(249,031)
Normalization for Extraordinary Items													
30 Cost Report Settlement	(156,049)												(156,049)
31													
32													
33 Total Extraordinary Items	(156,049)												(156,049)
34 NET INCOME BEFORE Extraordinary Items	\$ (405,080)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (405,080)
CAPITAL CONTRIBUTIONS													
35 County Contribution													
36													
37 CHANGE IN NET ASSETS	\$ (249,031)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (249,031)

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF JULY 31, 2026

CURRENT MONTH				YEAR-TO-DATE			
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR.	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR.	Prior Yr.
R E V E N U E							
Patient Revenue:							
1	\$ 72,687,638	\$ 77,053,943	\$ (4,366,305) (5.7)	\$ 72,687,638	\$ 77,053,943	\$ (4,366,305) (5.7)	\$ 77,615,311
2	6,342,730	7,383,174	(1,040,444) (14.1)	6,342,730	7,383,174	(1,040,444) (14.1)	8,864,968
3	44,262,694	43,942,090	320,604 0.7	44,262,694	43,942,090	320,604 0.7	43,392,257
4	123,293,062	128,379,207	(5,086,145) (4.0)	123,293,062	128,379,207	(5,086,145) (4.0)	129,872,536
Deductions from Revenue							
5	92,172,690	97,447,096	5,274,406 5.4	92,172,690	97,447,096	5,274,406 5.4	98,587,895
6	5,095,834	2,394,930	(2,700,904) (112.8)	5,095,834	2,394,930	(2,700,904) (112.8)	3,381,834
7	78,563	293,754	215,191 73.3	78,563	293,754	215,191 73.3	232,825
8	97,347,087	100,135,780	2,788,693 2.8	97,347,087	100,135,780	2,788,693 2.8	102,202,554
9	25,945,975	28,243,427	(2,297,452) (8.1)	25,945,975	28,243,427	(2,297,452) (8.1)	27,669,983
10	21.04%	22.00%		21.04%	22.00%		21.31%
As a percent of Gross Revenue							
11	8,518,547	7,777,497	741,050 9.5	8,518,547	7,777,497	741,050 9.53	8,506,581
Total Government Funding							
Other Operating Revenue:							
12	138,926	163,501	(24,575) (15.0)	138,926	163,501	(24,575) (15.0)	134,419
13	1,290,000	1,140,000	150,000 13.2	1,290,000	1,140,000	150,000 13.2	850,000
14	106,771	106,771	-	106,771	106,771	0	79,673
15	997,110	928,403	68,707 7.4	997,110	928,403	68,707 7.4	506,953
16	2,532,807	2,338,675	194,132 8.3	2,532,807	2,338,675	194,132 8.3	1,571,045
17	36,997,329	38,359,599	(1,362,270) (3.6)	36,997,329	38,359,599	(1,362,270) (3.6)	37,747,608
TOTAL REVENUE							
EXPENSE							
18	22,846,160	22,744,325	(101,835) (0.4)	22,846,160	22,744,325	(101,835) (0.4)	22,305,813
19	334,716	348,855	14,139 4.1	334,716	348,855	14,139 4.1	526,470
20	6,087,521	5,719,788	(367,733) (6.4)	6,087,521	5,719,788	(367,733) (6.4)	5,487,262
21	2,727,716	3,459,863	732,147 21.2	2,727,716	3,459,863	732,147 21.2	3,308,799
22	2,958,800	3,421,259	462,459 13.5	2,958,800	3,421,259	462,459 13.5	3,089,231
23	579,531	528,434	(51,097) (9.7)	579,531	528,434	(51,097) (9.7)	578,180
24	326,845	407,558	80,713 19.8	326,845	407,558	80,713 19.8	458,048
25	36,847	53,391	16,545 31.0	36,847	53,391	16,545 31.0	55,495
26	984,321	1,092,614	108,293 9.9	984,321	1,092,614	108,293 9.9	1,022,078
27	363,902	504,274	140,372 27.8	363,902	504,274	140,372 27.8	553,027
28	37,246,360	38,280,361	1,034,001 2.7	37,246,360	38,280,361	1,034,001 2.7	37,364,403
29	(249,031)	79,238	(328,269) (414.3)	(249,031)	79,238	(328,269) (414.3)	383,205
NET INCOME(LOSS)							
CAPITAL CONTRIBUTIONS							
30							
31	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-
34	\$ (249,031)	\$ 79,238	\$ (328,269) (414.3) %	\$ (249,031)	\$ 79,238	\$ (328,269) (414.3) %	\$ 383,205

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
NATIVIDAD
AS OF JULY 31, 2026

CURRENT MONTH					YEAR -TO-DATE				
		Variance fav. (unfav)					Variance fav. (unfav)		
	Actual	Budget	\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR
	5,526	5,703	(177)	-3.1%		5,526	5,703	(177)	-3.1%
REVENUE					ADJUSTED PATIENT DAYS				
Patient Revenue:					Patient Revenue:				
1	\$	\$	(357)	(2.6) %	\$	\$	\$	(357)	-2.6% \$
2	1,148	1,295	(147)	(11.3)		1,148	1,295	(147)	(11.3)
3	8,010	7,705	305	4.0		8,010	7,705	305	4.0
4	22,312	22,511	(198)	(0.9)		22,312	22,511	(198)	(0.9)
Deductions from revenue					Deductions from revenue				
5	16,681	17,087	406	2.4		16,681	17,087	406	2.4
6	922	420	(502)	(119.6)		922	420	(502)	(119.6)
7	14	52	37	72.4		14	52	37	72.4
8	17,617	17,558	(59)	(0.3)		17,617	17,558	(59)	(0.3)
9	4,695	4,952	(257)	(5.2)		4,695	4,952	(257)	(5.2)
10	21.04%	22.00%				21.04%	22.00%		
Net Patient Revenue					Net Patient Revenue				
As a percent of Gross Revenue					As a percent of Gross Revenue				
11	1,542	1,364	178	13.0		1,542	1,364	178	13.0
Total Government Funding					Total Government Funding				
Other Operating Revenue:					Other Operating Revenue:				
12	25	29	(4)	(12.3)		25	29	(4)	(12.3)
13	233	200	34	16.8		233	200	34	16.8
14	19	19	1	3.2		19	19	1	3.2
15	180	163	18	10.8		180	163	18	10.8
16	458	410	48	11.8		458	410	48	11.8
17	6,695	6,726	(31)	(0.5)		6,695	6,726	(31)	(0.5)
TOTAL REVENUE					TOTAL REVENUE				
EXPENSE					EXPENSE				
18	4,134	3,988	(146)	(3.7)		4,134	3,988	(146)	(3.7)
19	61	61	1	1.0		61	61	1	1.0
20	1,102	1,003	(99)	(9.8)		1,102	1,003	(99)	(9.8)
21	494	607	113	18.6		494	607	113	18.6
22	535	600	64	10.7		535	600	64	10.7
23	105	93	(12)	(13.2)		105	93	(12)	(13.2)
24	59	71	12	17.2		59	71	12	17.2
25	7	9	3	28.8		7	9	3	28.8
26	178	192	13	7.0		178	192	13	7.0
27	66	88	23	25.5		66	88	23	25.5
28	6,740	6,712	(28)	(0.4)		6,740	6,712	(28)	(0.4)
TOTAL EXPENSE					TOTAL EXPENSE				
29	(45)	14	(59)	(424.4)		(45)	14	(59)	(424.4)
NET INCOME(LOSS)					NET INCOME(LOSS)				
CAPITAL CONTRIBUTIONS					CAPITAL CONTRIBUTIONS				
30									
31	-	-	-	-		-	-	-	-
32	-	-	-	-		-	-	-	-
33	-	-	-	-		-	-	-	-
County Contribution					County Contribution				
34	\$	(45)	\$	14	\$	(45)	\$	14	\$
(424) % CHANGE IN NET ASSETS					(424) % CHANGE IN NET ASSETS				
35			(59)					(59)	
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**NATIVIDAD
BALANCE SHEET
AS OF JULY 31, 2026**

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	% CHG.
1	CURRENT ASSETS						
2	CASH	\$ 105,019,466	\$ 84,228,212	\$ (20,791,253)	\$ 105,019,466	\$ 84,228,212	(19.8) %
3	ACCOUNTS RECEIVABLE NET	56,928,106	54,326,653	(2,601,453)	56,928,106	54,326,653	(4.6) %
4	STATE/COUNTY RECEIVABLES	23,637,795	42,604,979	18,967,184	23,637,795	42,604,979	80.2 %
5	INVENTORY	7,618,025	7,731,326	113,300	7,618,025	7,731,326	1.5 %
6	PREPAID EXPENSE	4,855,377	4,821,324	(34,053)	4,855,377	4,821,324	(0.7) %
	TOTAL CURRENT ASSETS	198,058,769	193,712,494	(4,346,275)	198,058,769	193,712,494	(2.2) %
7	PROPERTY, PLANT & EQUIPMENT	395,456,680	395,681,354	224,674	395,456,680	395,681,354	0.1 %
8	LESS: ACCUMULATED DEPRECIATION	(268,385,621)	(269,365,222)	(979,601)	(268,385,621)	(269,365,222)	(0.4) %
9	NET PROPERTY, PLANT& EQUIPMENT	127,071,059	126,316,132	(754,927)	127,071,059	126,316,132	(0.6) %
10	OTHER ASSETS	315,826,497	315,823,631	(2,866)	315,826,497	315,823,631	(0.0) %
11	TOTAL ASSETS	\$ 640,956,325	\$ 635,852,257	\$ (5,104,068)	\$ 640,956,325	\$ 635,852,257	(0.8) %
12	CURRENT LIABILITIES						
13	ACCRUED PAYROLL	22,667,396	26,332,607	3,665,211	22,667,396	26,332,607	16.2 %
14	ACCOUNTS PAYABLE	12,059,986	10,153,445	(1,906,541)	12,059,986	10,153,445	(15.8) %
15	MCARE/MEDICAL LIABILITIES	60,179,148	60,023,099	(156,049)	60,179,148	60,023,099	(0.3) %
16	CURRENT PORTION OF DEBT	4,722,104	4,722,104	-	4,722,104	4,722,104	- %
17	OTHER ACCRUALS	13,595,802	7,192,961	(6,402,841)	13,595,802	7,192,961	(47.1) %
	TOTAL CURRENT LIABILITIES	113,224,435	108,424,215	(4,800,220)	113,224,435	108,424,215	(4.2) %
18	LONG TERM LIABILITIES						
19	LT ACCRUED LIABILITIES	1,945,363	1,890,546	(54,817)	1,945,363	1,890,546	(2.8) %
20	UN EARNED CONTRIBUTIONS	-	-	-	-	-	- %
21	LONG TERM PORTION OF C.O.P's	4,167,108	4,167,108	-	4,167,108	4,167,108	- %
	TOTAL LONG TERM DEBT	6,112,471	6,057,654	(54,817)	6,112,471	6,057,654	(0.9) %
22	FUND BALANCES						
23	ACCUMULATED FUND	525,820,961	521,619,418	(4,201,542)	525,820,961	521,619,418	(1) %
24	CHANGE IN NET ASSETS	(4,201,542)	(249,031)	3,952,512	(4,201,542)	(249,031)	(94.1) %
	TOTAL FUND BALANCES	521,619,418	521,370,387	(249,030)	521,619,418	521,370,387	(0.0) %
25	TOTAL LIAB. & FUND BALANCES	\$ 640,956,325	\$ 635,852,257	\$ (5,104,068)	\$ 640,956,325	\$ 635,852,257	(0.8) %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 7/31/26

BALANCE SHEET	Beg. Balance	Accruals	PY Settlement	IGTs Transferred Out	Received	End. Balance
Medi-Cal Waiver (DSH + SNCP)	(1,061,819)	1,250,000		8,692,310		8,880,491
Physician SPA	43,422	83,333				126,755
Rate Range IGT-CCAH-	5,594,307	1,333,333				6,927,640
AB915	2,598,801	116,667				2,715,468
Medi-Cal GME	(1,235,086)	125,000				(1,110,086)
Medi-Cal HPE	(129,782)	20,833				(108,949)
SB1732	706,428	200,000				906,428
Hospital Fee	999,996	125,000				1,124,996
MCMC EPP	9,709,979	1,750,000			(1,297)	11,458,682
MCMC QIP	1,646,365	3,333,333				4,979,698
GOVERNMENT RECEIVABLES	18,872,613	8,337,499		8,692,310	(1,297)	35,901,125
Accrued Donations	281,531	106,771			(151,074)	237,228
Office Buildings	216,462	138,926			(35,815)	319,573
Miscellaneous Receivable	163,347	446,729			(81,237)	528,840
Probation	107,307	109,432			(10,798)	205,941
UCSF & Touro University	5,250	10,500			(5,250)	10,500
Interest Accrued	2,550,000	1,290,000				3,840,000
Health Department	441,285	120,488				561,773
Watsonville	1,000,000					1,000,000
OTHER RECEIVABLES	4,765,183	2,222,846	0	0	(284,174)	6,703,854
STATE/COUNTY RECEIVABLES	23,637,795	10,560,345		8,692,310	(285,471)	42,604,979

P & L	YTD JUL-26
Medi-Cal Waiver (DSH + SNCP)	\$ 1,250,000
Physician SPA	\$ 83,333
Rate Range IGT-CCAH-	\$ 1,333,333
AB915	\$ 116,667
Medi-Cal GME	\$ 125,000
Medi-Cal HPE	\$ 20,833
SB1732	\$ 200,000
Hospital Fee	\$ 125,000
MCMC EPP	\$ 1,750,000
MCMC QIP	\$ 3,333,333
Esperanza Care 2026	\$ (41,667)
HD Residency Support	\$ (41,667)
Medicare Bi-Weekly Payment	\$ 108,333
Cost Report Settlement	\$ 156,049
GOVERNMENT FUNDING INCOME	\$ 8,518,547

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF JULY 31, 2026

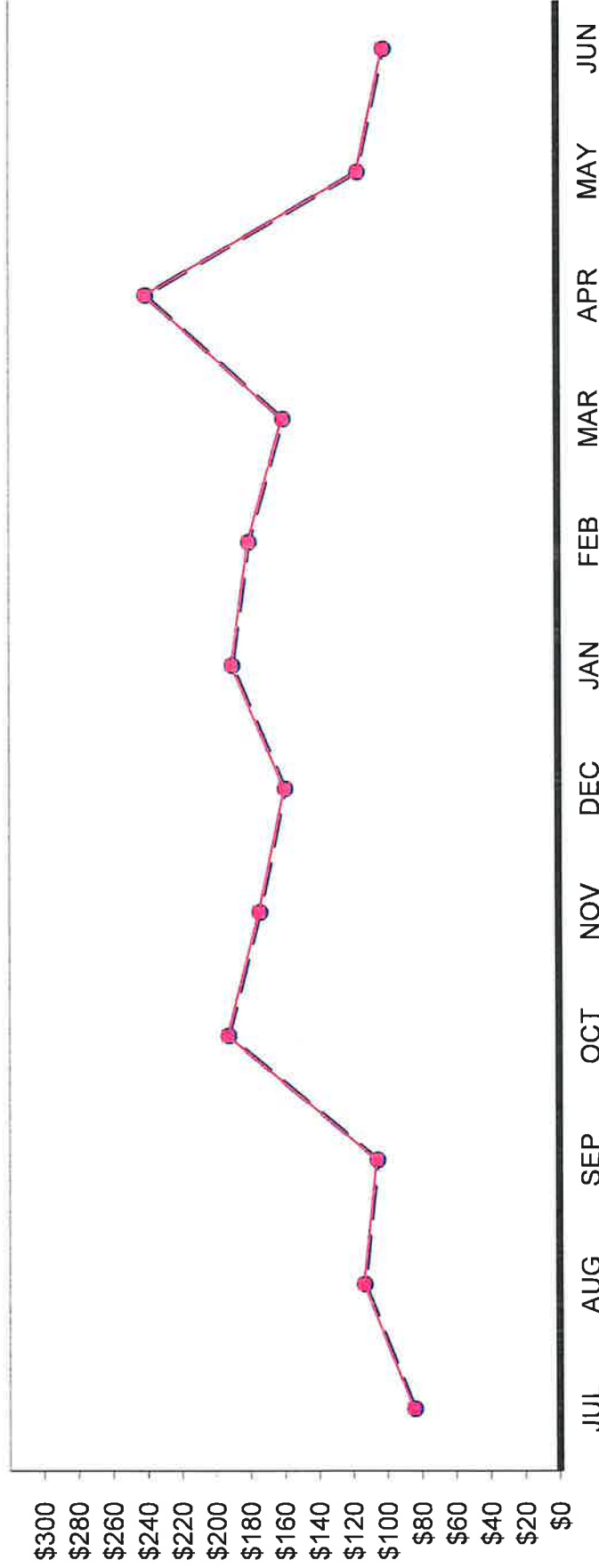
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 105,019,466	CASH AT BEGINNING OF PERIOD	\$ 105,019,466
2		FROM OPERATIONS:	
3	(249,031)	NET INCOME/(LOSS)	(249,031)
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	984,321	DEPRECIATION/AMORT	\$ 984,321
6	735,291	SUBTOTAL	735,291
7		CHANGES IN WORKING CAPITAL:	
8	2,601,453	ACCOUNTS RECEIVABLE	2,601,453
9	(18,967,184)	STATE/COUNTY RECEIVABLE	(18,967,184)
10	(79,248)	PREPAID EXPENSE & INVENTORY	(79,248)
11	3,665,211	ACCRUED PAYROLL	3,665,211
12	(1,906,541)	ACCOUNTS PAYABLE	(1,906,541)
13	(156,049)	MCARE/MEDICAL LIABILITIES	(156,049)
15	-	SHORT TERM DEBT	0
16	(6,402,841)	ACCRUED LIABILITIES	(6,402,841)
17	(21,245,198)	NET (DECREASE)/INCREASE	(21,245,198)
18		CAPITAL ADDITIONS:	
19	(224,674)	PP&E ADDITIONS	(224,674)
20	(4,720)	NBV OF ASSETS DISPOSED	(4,720)
19	-		-
21	(229,394)	TOTAL CAPITAL (Use of Cash)	(229,394)
22		FINANCING ACTIVITY:	
23	(807,610)	LONG TERM BOND DEBT	(807,610)
24	2,866	OTHER ASSETS	2,866
25	752,793	OTHER FINANCING	752,793
26	(51,951)	TOTAL FINANCING	(51,951)
27	(20,791,253)	INC./(DEC.) IN CASH BALANCE	(20,791,253)
28	\$ 84,228,212	CASH BALANCE - END OF PERIOD	\$ 84,228,212

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2027

		<u>BDGT-27</u>	<u>ESTIMATE FY2027</u>	<u>Variance to Budget</u>
01	Medi-Cal DSH Waiver (GPP)	\$ 12,400,000	\$ 15,000,000	\$ 2,600,000
02	Physician SPA	\$ 580,000	\$ 1,000,000	\$ 420,000
03	EPP	\$ 18,000,000	\$ 17,000,000	\$ (1,000,000)
04	EPP: 25% Add-On	\$ -	\$ 4,000,000	\$ 4,000,000
05	QIP	\$ 40,000,000	\$ 40,000,000	\$ -
06	AB915	\$ 1,400,000	\$ 1,400,000	\$ -
07	SB1732	\$ 2,400,000	\$ 2,400,000	\$ -
08	CCAH Rate Range	\$ 16,000,000	\$ 16,000,000	\$ -
09	HPE	\$ 250,000	\$ 250,000	\$ -
10	Reserved for future use	\$ -	\$ -	\$ -
11	Esperanza Care 2026	\$ (500,000)	\$ (500,000)	\$ -
12	HD Residency Support	\$ (500,000)	\$ (500,000)	\$ -
13	Medi-Cal GME	\$ 1,000,000	\$ 1,500,000	\$ 500,000
14	Cost Report Settlement	\$ -	\$ 1,872,587	\$ 1,872,587
15	Medicare Bi-Weekly Payments	\$ 1,300,000	\$ 1,300,000	\$ -
16	Provider Fee	\$ 1,000,000	\$ 1,500,000	\$ 500,000
		<u>\$ 93,330,000</u>	<u>\$ 102,222,587</u>	<u>\$ 8,892,587</u>

Cash Flow Performance Fiscal Year 2027 (in Millions)

—●— YTD Projections —■— BUDGET 2027



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	84.2	112.9	105.5	192.6	173.9	159.1	190.0	180.1	159.9	240.5	115.9	100.8
BDGT	84.8	113.5	106.1	193.1	174.5	159.6	190.6	180.7	160.4	241.1	116.5	101.3
Variance	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2027

	ACTUAL JUL	ESTIMATE AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	105,012,317	84,221,063	112,918,476	105,497,271	192,563,047	173,920,189	152,949,634	180,017,003	180,087,532	159,871,441	240,517,411	115,925,556	105,012,317
CASH RECEIPTS													
Patent Revenues (incl pro fees and lab cap)	28,888,476	28,055,872	25,580,388	31,236,818	17,852,349	20,204,173	28,981,993	23,189,003	28,347,807	25,086,128	25,227,605	23,042,881	305,693,488
Short-Doyle payments			1,547,701	2,884,187		295,973	741,596	1,336,683	781,054	1,029,365	782,242	3,095,049	12,493,851
Short-Doyle IGTs			478,016	591,188			156,085	345,142	79,677	299,766	266,029	641,101	2,856,014
ECM	116,389												116,389
Provider Fee CY25											1,558,731		1,558,731
Rate-Range CY25							34,896,012						34,896,012
Hospital Presumptive Eligibility			5,288								161,394	213,096	379,778
Foundation Donations	151,074	53,344	20,890	80,451	16,360	22,644	25,537	14,095	73,135	204,700	15,945	259,421	937,597
MCal Waiver CY26 (GPP)		12,509,917		12,509,917						12,509,917			37,529,750
MCal Waiver CY27 (GPP)										12,509,917			12,509,917
SB1732			117,636					1,697,872					1,815,508
Medi-Cal GME		915,305				915,305			915,305		915,305		3,661,219
AB915											1,515,018		1,515,018
Rent Income	35,815	17,310	93,356	188,160	339,008	23,279	277,225	308,242	138,421	138,421	101,030	178,518	1,838,783
QIP				32,586,797						32,082,988			64,669,785
EPP	1,297			52,247,080						30,750,867			82,999,244
Physician Services	68,541	68,111	50,276	58,737	463,250	192,514	76,002	320,392	176,718	48,978	72,976	318,532	1,914,027
Physician SPA			328,566			95,814						540,887	965,266
CCAH Hospital Quality Incentive Program (HQIP)			744,875			613,080			573,080		1,524,454		3,455,489
CCAH Specialty Care Incentive (SCII)			650			1,250				38,532		700	41,132
Other Managed Care - Prop 56	60,098	111,819	65,295	106,631	42,444	65,785	93,394	67,523	66,432	110,809	78,401	83,261	951,691
Sales Cafeteria	53,965	56,405	62,330	63,911	49,296	45,368	64,498	49,314	52,537	63,109	51,934	61,750	674,416
IGT Sub-Fund Transfer In/(Out)		39,003,802	8,692,310	480,535	12,525,403	-	480,535	24,020,762	17,384,820	480,535	-	-	103,068,502
Fund 404 Transfer		2,317,846	2,421,451	190,021	618,326	4,825,236	3,755,656	1,884,104	2,645,160	1,300,000			19,957,803
Interest Income				3,791,572			3,791,572			3,791,572			11,374,716
Miscellaneous Revenue	60,411	27,838	218,857	344,948	155,907	401,270	235,219	128,780	335,328	373,049	208,982	450,380	2,940,958
Total Cash Receipts	29,436,069	83,135,567	40,427,884	137,360,963	32,062,345	27,701,690	73,575,316	53,361,922	51,569,274	120,817,452	32,480,026	28,886,574	710,815,083
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,763,827	3,357,461	7,533,747	22,400,779	12,828,931	13,983,655	11,184,374	14,696,772	10,735,563	15,544,925	12,198,317	12,621,834	148,828,984
Rate Range IGT CY25					12,525,403								12,525,403
HD Residency Support				125,000				125,000		125,000			375,000
IGT Medi-Cal GME		480,535		480,535			480,535			480,535			1,922,140
IGT MCal Waiver CY26 (GPP)	8,692,310		8,692,310						8,692,310				26,076,930
IGT MCal Waiver CY27 (GPP)										8,692,310			8,692,310
IGT EPP		22,874,969						12,448,373					35,323,342
IGT QIP		6,955,987						11,572,389					18,528,377
Unfunded Actuarial Liability (UAL) Annual Allocation									17,747,153				17,747,153
GOP Principal & Interest Payments				4,808,633					223,728				5,032,360
Payroll and Benefits	21,293,479	20,332,488	20,522,011	20,519,661	20,095,836	29,538,715	21,548,034	21,423,069	22,425,762	21,227,968	20,657,802	30,598,457	270,183,263
Workers Comp Allocation			5,572,265										5,572,265
Property Insurance	14,177		2,760,378										2,780,555
General Liability Ins - Non Recoverable			693,352										693,352
General Liability Ins - Recoverable			1,480,980										1,480,980
Professional Liability Ins	592,903			725,965						725,965			2,044,833
Cyber Insurance	25,079											24,921	50,000
COWCAP	7,552,862												7,552,862
Data Processing						1,455,699				872,427	291,132	582,185	3,201,443
NMC Solar	68,011	436,735	436,735	436,735	436,735	436,735	436,735						2,088,419
SB1732										333,222			333,222
Transfer From 451 to 404													-
Transfer From 451 to IGT											123,708,610		123,708,610
Capital Expenditures	224,674		151,311	797,879	4,818,299	3,277,443	2,858,268	3,025,790	3,268,539	861,440	217,019	224,674	19,725,336
Total Cash Disbursements	50,227,322	54,438,155	47,849,089	50,295,187	50,705,203	48,672,246	36,507,947	63,291,393	71,785,365	40,171,483	157,072,880	44,051,872	715,068,140
Increase/(Decrease)	(20,791,253)	28,697,412	(7,421,205)	87,065,776	(18,642,858)	(20,970,555)	37,067,369	(9,929,471)	(20,216,090)	80,645,970	(124,592,855)	(15,165,297)	(4,253,057)
Ending Cash Fund 451	84,221,063	112,918,476	105,497,271	192,563,047	173,920,189	152,949,634	190,017,003	180,087,532	159,871,441	240,517,411	115,925,556	100,759,259	100,759,259
(+) Cash In Transit						6,114,065							
(+) Petty Cash and CC	7,149	8,559	8,559	8,559	8,559	8,559	8,559	8,559	8,559	7,149	7,149	7,149	
Ending Cash as per G/L	84,228,212	112,927,035	105,505,830	192,571,606	173,928,748	159,072,258	190,025,562	180,096,091	159,880,000	240,524,560	115,931,705	100,766,408	
	(0.00)												
Fund 404													
Beginning Balance	157,435,973	157,435,973	155,118,126	152,696,676	152,506,654	151,888,326	147,063,090	143,307,434	141,423,330	138,778,170	137,478,170	137,478,170	
Transfer Out fund 404	-	(2,317,846)	(2,421,451)	(190,021)	(618,328)	(4,825,236)	(3,755,656)	(1,884,104)	(2,645,160)	(1,300,000)	-	-	
Capital Expenditures													
Ending Cash Fund 404	157,435,973	155,118,126	152,696,676	152,506,654	151,888,326	147,063,090	143,307,434	141,423,330	138,778,170	137,478,170	137,478,170	137,478,170	
Ending Cash Fund 451 & 404	241,657,036	268,036,602	258,193,947	345,069,702	325,808,515	300,012,724	333,324,437	321,510,862	298,649,611	377,995,581	253,402,726	238,237,429	



Natividad Medical Center Finance Committee 2026 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the first Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/09/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/03/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/01/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/05/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/10/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/07/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/04/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/02/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/06/2026	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		